

Monthly Indicators



June 2023

Percent changes calculated using year-over-year comparisons.

New Listings were down 18.2 percent for single family homes and 52.4 percent for townhouse-condo properties. Pending Sales decreased 8.6 percent for single family homes but increased 100.0 percent for townhouse-condo properties.

The Median Sales Price was up 2.7 percent to \$325,450 for single family homes and 31.7 percent to \$330,000 for townhouse-condo properties. Days on Market increased 19.0 percent for single family homes and 34.1 percent for townhouse-condo properties.

Nationwide, total housing inventory increased 3.8% from the previous month, for a 3-month's supply at the current sales pace. The shortage of homes for sale has kept prices high for remaining buyers, with a national median sales price of \$396,100 as of last measure, a 3.1% decline from the same time last year and the largest annual decrease since December 2011, according to NAR. As demand continues to outpace supply, properties are selling quickly, with the majority of homes listed for sale on the market for less than a month.

Activity Snapshot

- 28.5%	+ 6.3%	+ 4.2%
One-Year Change in Sold Listings All Properties	One-Year Change in Median Sales Price All Properties	One-Year Change in Active Listings All Properties

Residential real estate activity in Pueblo County composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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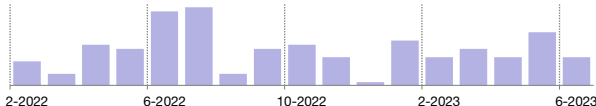
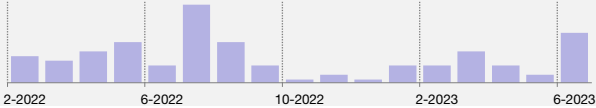
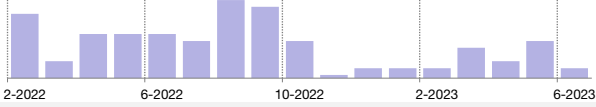
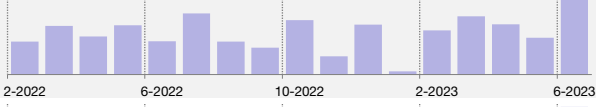
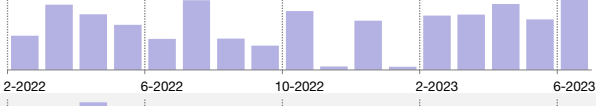
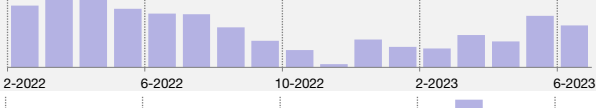
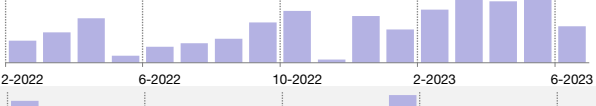
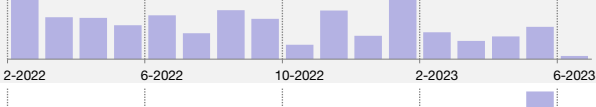
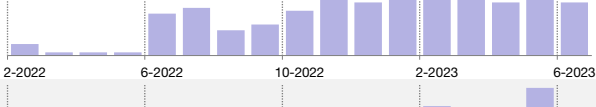
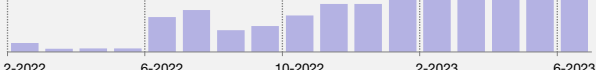


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

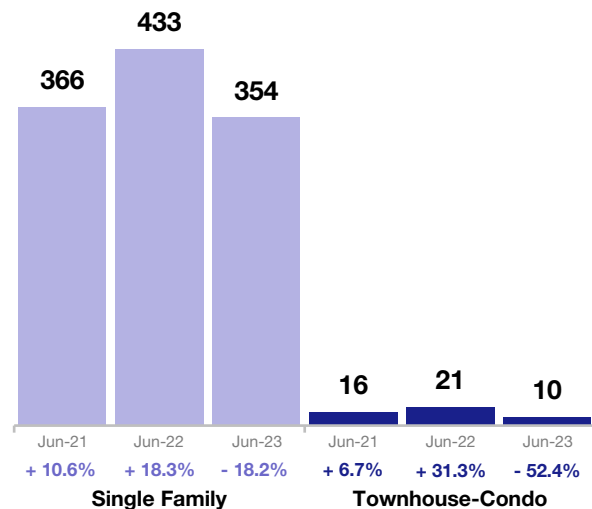
Key Metrics	Historical Sparkbars	6-2022	6-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		433	354	- 18.2%	2,142	1,763	- 17.7%
Pending Sales		243	222	- 8.6%	1,631	1,288	- 21.0%
Sold Listings		288	208	- 27.8%	1,641	1,154	- 29.7%
Median Sales Price		\$317,000	\$325,450	+ 2.7%	\$315,000	\$315,000	0.0%
Avg. Sales Price		\$324,201	\$320,948	- 1.0%	\$323,530	\$317,677	- 1.8%
Pct. of List Price Received		100.2%	98.7%	- 1.5%	100.0%	98.4%	- 1.6%
Days on Market		63	75	+ 19.0%	64	88	+ 37.5%
Affordability Index		95	87	- 8.4%	96	90	- 6.3%
Active Listings		584	605	+ 3.6%	--	--	--
Months Supply		2.1	3.0	+ 42.9%	--	--	--



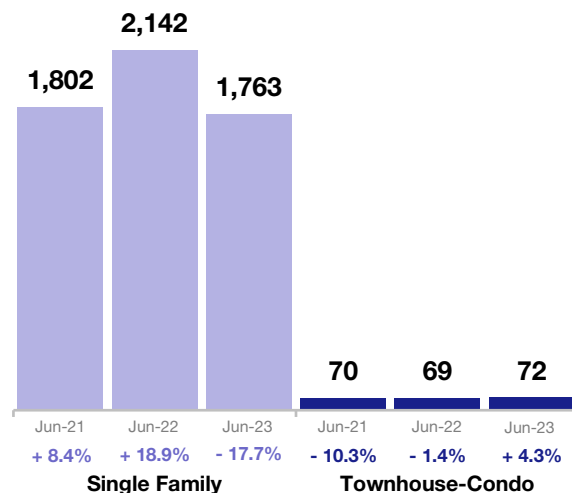
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	6-2022	6-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		21	10	- 52.4%	69	72	+ 4.3%
Pending Sales		7	14	+ 100.0%	56	50	- 10.7%
Sold Listings		10	5	- 50.0%	54	38	- 29.6%
Median Sales Price		\$250,550	\$330,000	+ 31.7%	\$257,450	\$275,750	+ 7.1%
Avg. Sales Price		\$255,310	\$322,200	+ 26.2%	\$268,227	\$284,985	+ 6.2%
Pct. of List Price Received		99.9%	99.1%	- 0.8%	100.5%	98.5%	- 2.0%
Days on Market		41	55	+ 34.1%	46	70	+ 52.2%
Affordability Index		120	86	- 28.3%	117	102	- 12.8%
Active Listings		18	22	+ 22.2%	--	--	--
Months Supply		1.8	2.8	+ 55.6%	--	--	--

June

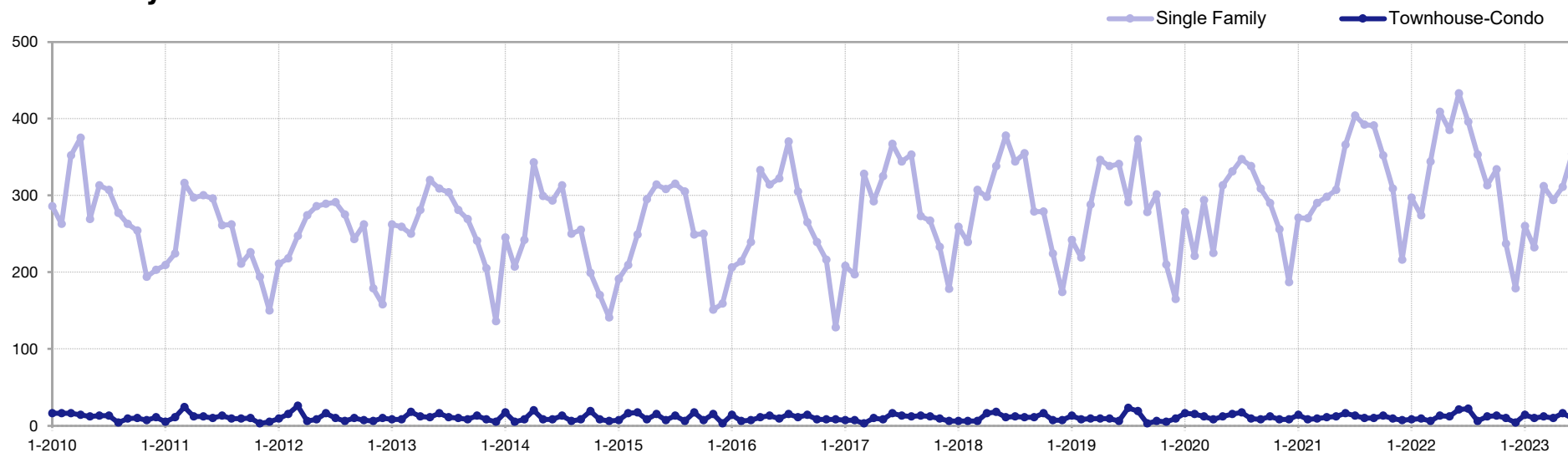


Year to Date

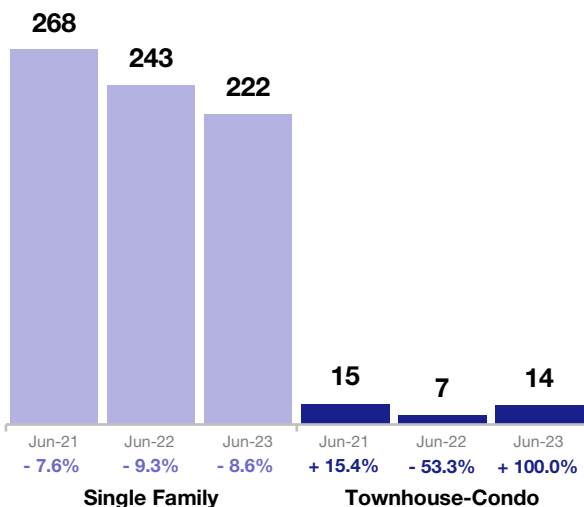


New Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	396	-2.0%	22	+69.2%
Aug-2022	353	-9.9%	6	-40.0%
Sep-2022	313	-19.9%	12	+20.0%
Oct-2022	334	-5.1%	13	0.0%
Nov-2022	237	-23.3%	10	+11.1%
Dec-2022	179	-17.1%	4	-42.9%
Jan-2023	260	-12.5%	14	+75.0%
Feb-2023	232	-15.3%	10	+11.1%
Mar-2023	312	-9.3%	12	+100.0%
Apr-2023	294	-28.1%	10	-23.1%
May-2023	311	-19.2%	16	+33.3%
Jun-2023	354	-18.2%	10	-52.4%

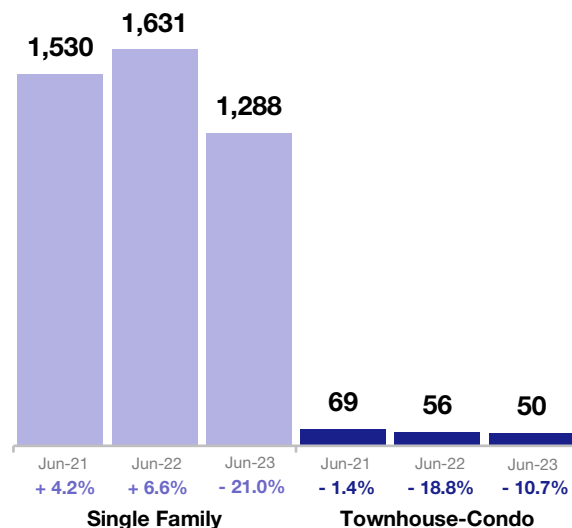
Historical by Month



June

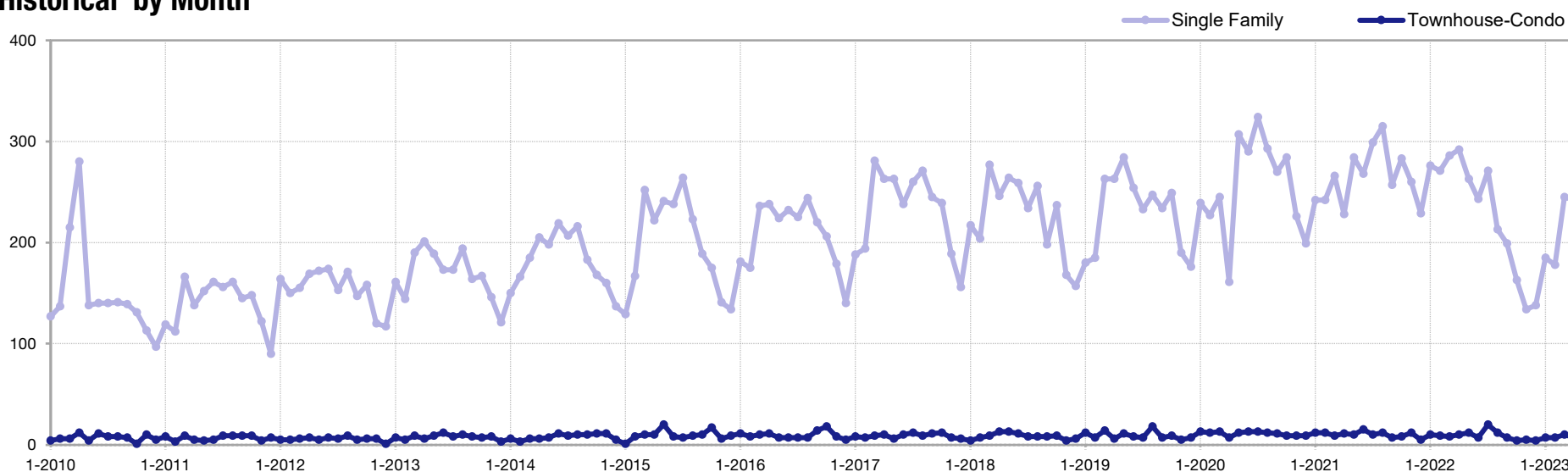


Year to Date

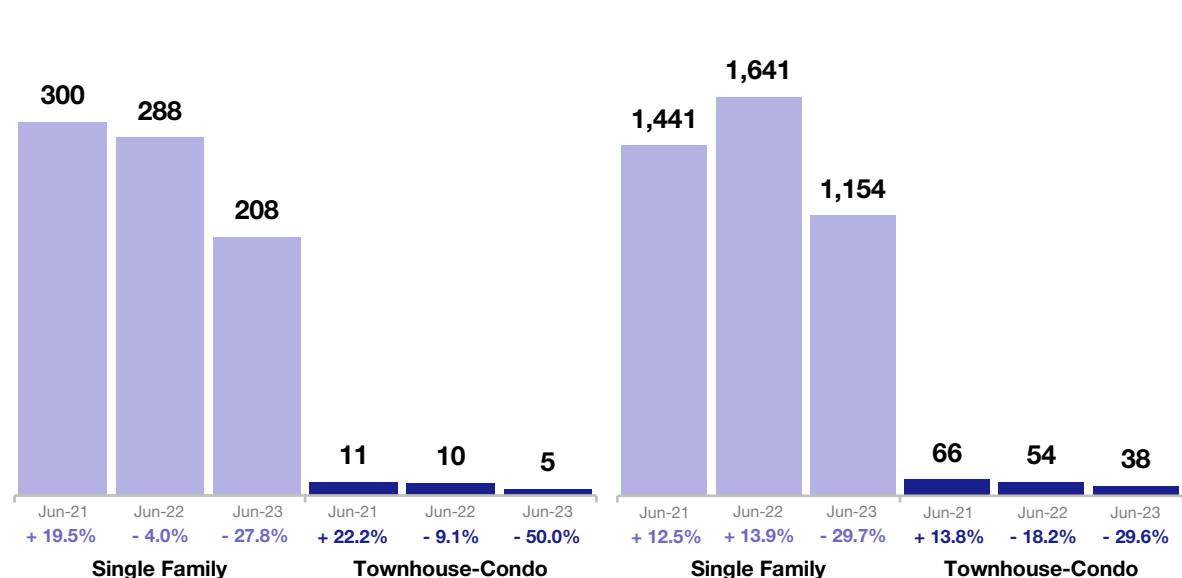


Pending Sales	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	271	-9.4%	20	+100.0%
Aug-2022	213	-32.4%	12	0.0%
Sep-2022	199	-22.6%	7	0.0%
Oct-2022	163	-42.4%	4	-50.0%
Nov-2022	134	-48.5%	5	-58.3%
Dec-2022	138	-39.7%	4	-20.0%
Jan-2023	185	-33.0%	7	-30.0%
Feb-2023	178	-34.3%	7	-22.2%
Mar-2023	245	-14.3%	10	+25.0%
Apr-2023	242	-17.1%	7	-30.0%
May-2023	216	-17.9%	5	-58.3%
Jun-2023	222	-8.6%	14	+100.0%

Historical by Month

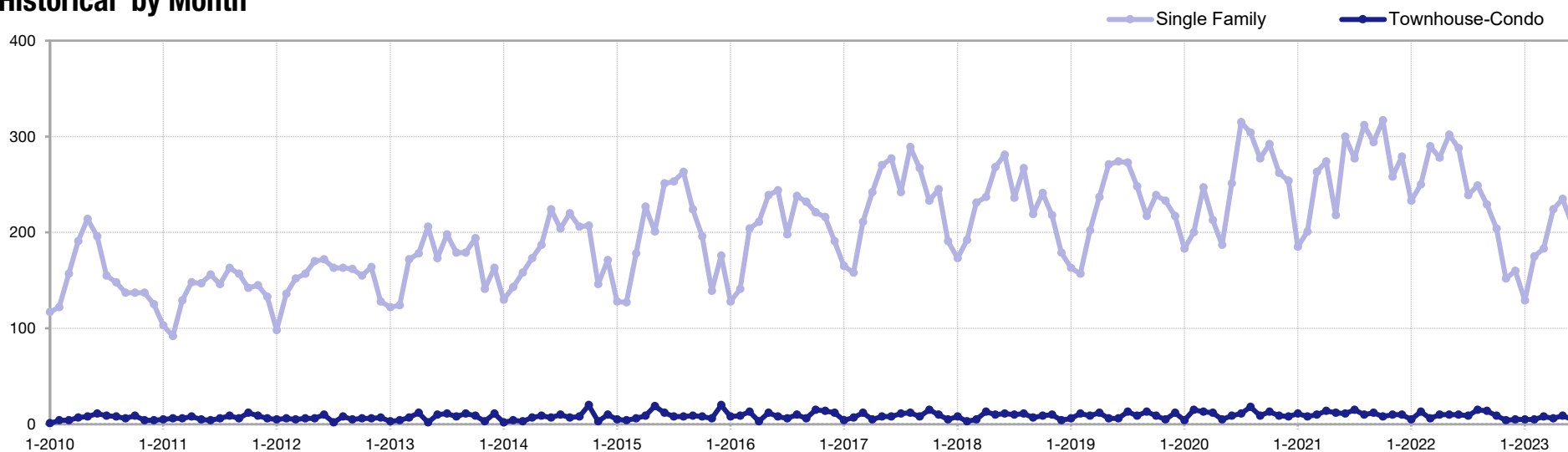


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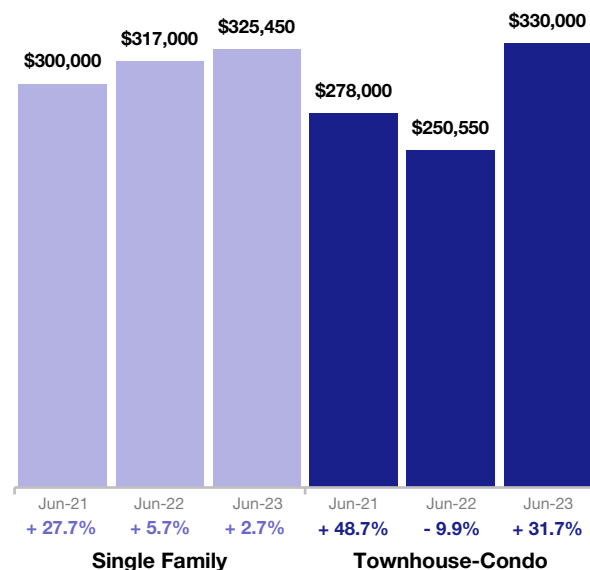


Sold Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	239	-13.7%	9	-40.0%
Aug-2022	249	-20.2%	15	+50.0%
Sep-2022	229	-22.1%	14	+16.7%
Oct-2022	204	-35.6%	9	+12.5%
Nov-2022	152	-41.1%	4	-60.0%
Dec-2022	160	-42.7%	5	-50.0%
Jan-2023	129	-44.6%	5	0.0%
Feb-2023	175	-30.0%	5	-61.5%
Mar-2023	183	-36.9%	8	+33.3%
Apr-2023	224	-19.4%	6	-40.0%
May-2023	235	-22.2%	9	-10.0%
Jun-2023	208	-27.8%	5	-50.0%

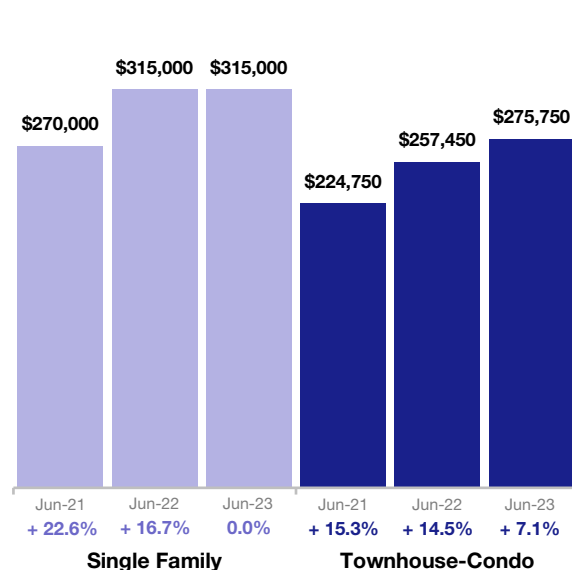
Historical by Month



June

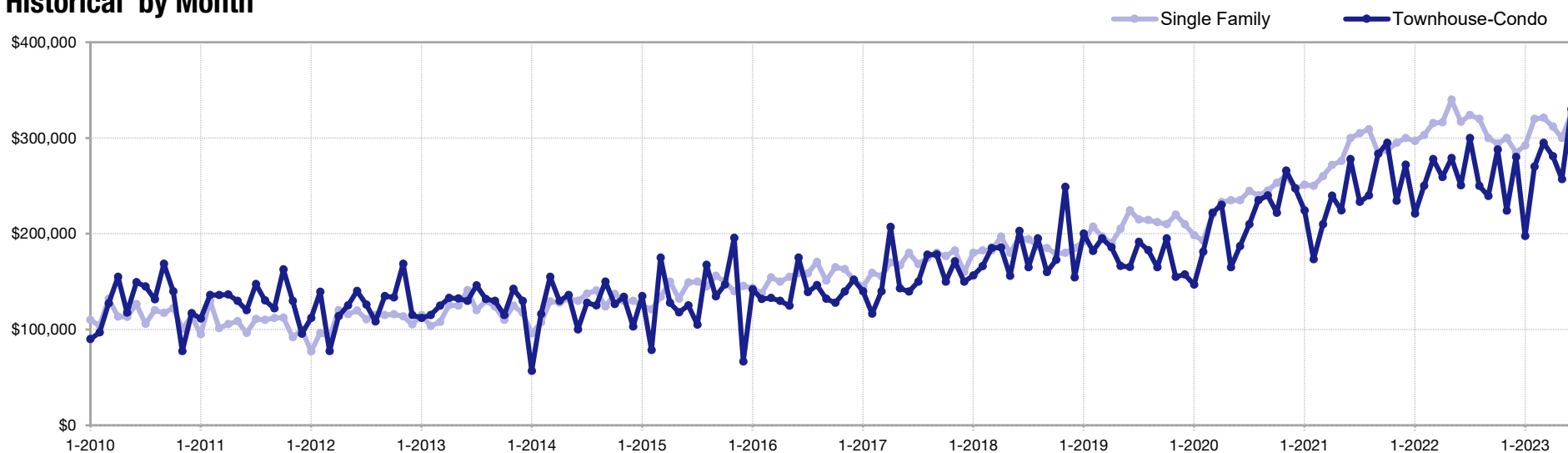


Year to Date

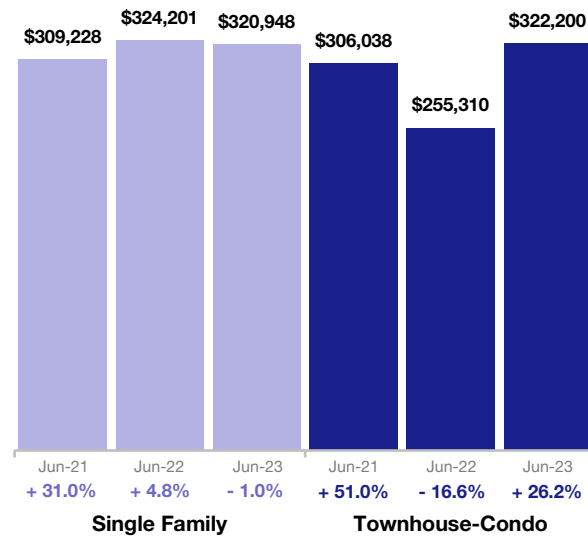


Median Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	\$323,785	+6.2%	\$300,000	+28.6%
Aug-2022	\$320,000	+3.6%	\$250,000	+4.2%
Sep-2022	\$300,000	+5.5%	\$239,500	-15.5%
Oct-2022	\$294,036	+2.5%	\$287,900	-2.4%
Nov-2022	\$300,000	+1.7%	\$224,000	-4.5%
Dec-2022	\$285,000	-5.0%	\$280,000	+2.9%
Jan-2023	\$291,993	-1.6%	\$197,500	-10.6%
Feb-2023	\$320,000	+5.6%	\$270,000	+8.0%
Mar-2023	\$321,000	+1.7%	\$294,995	+6.1%
Apr-2023	\$312,000	-1.4%	\$281,000	+8.4%
May-2023	\$300,000	-11.8%	\$257,000	-7.9%
Jun-2023	\$325,450	+2.7%	\$330,000	+31.7%

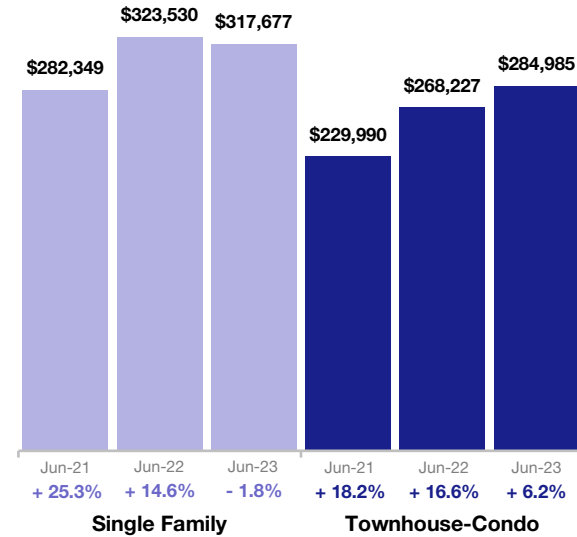
Historical by Month



June

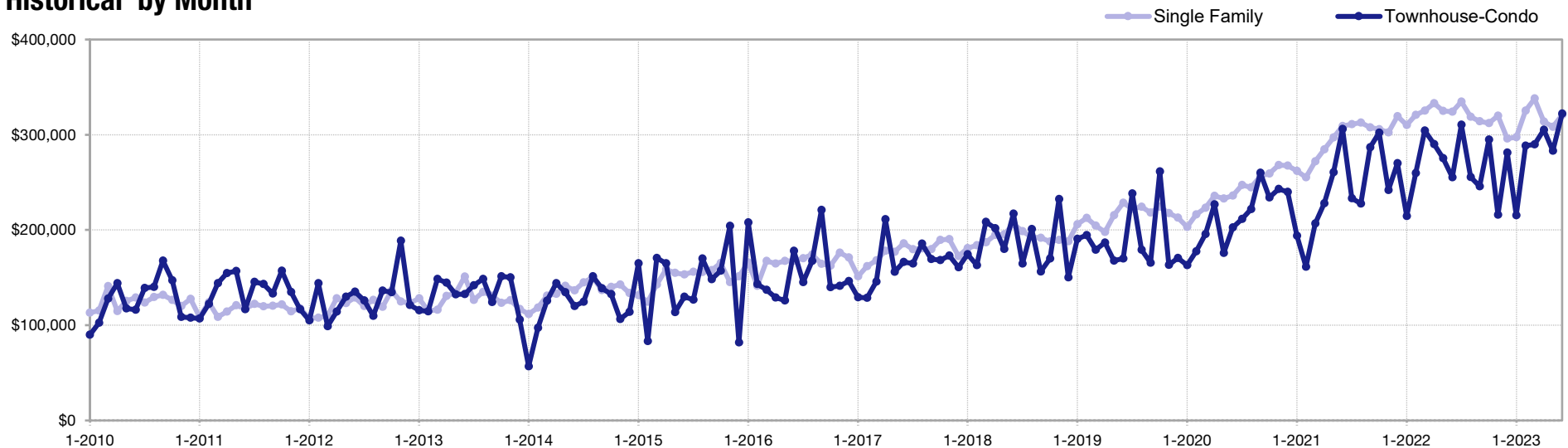


Year to Date

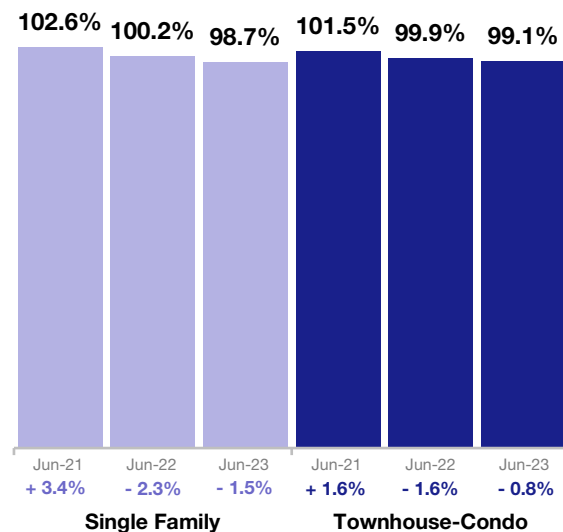


Avg. Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	\$334,790	+7.6%	\$310,611	+33.1%
Aug-2022	\$319,001	+2.0%	\$255,593	+12.2%
Sep-2022	\$314,129	+2.1%	\$245,814	-14.3%
Oct-2022	\$312,218	+2.1%	\$294,978	-2.4%
Nov-2022	\$320,004	+5.8%	\$216,125	-10.6%
Dec-2022	\$295,883	-7.4%	\$281,180	+4.1%
Jan-2023	\$297,413	-4.1%	\$215,500	+0.4%
Feb-2023	\$325,282	+1.4%	\$288,380	+11.0%
Mar-2023	\$338,046	+3.9%	\$289,924	-4.7%
Apr-2023	\$313,777	-5.8%	\$305,183	+5.2%
May-2023	\$308,181	-5.1%	\$283,172	+2.8%
Jun-2023	\$320,948	-1.0%	\$322,200	+26.2%

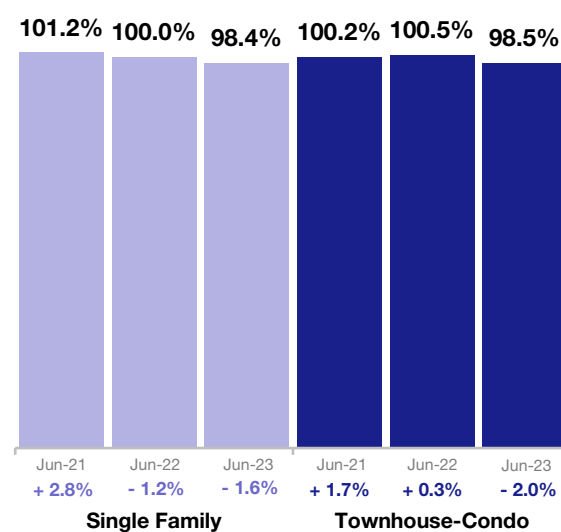
Historical by Month



June

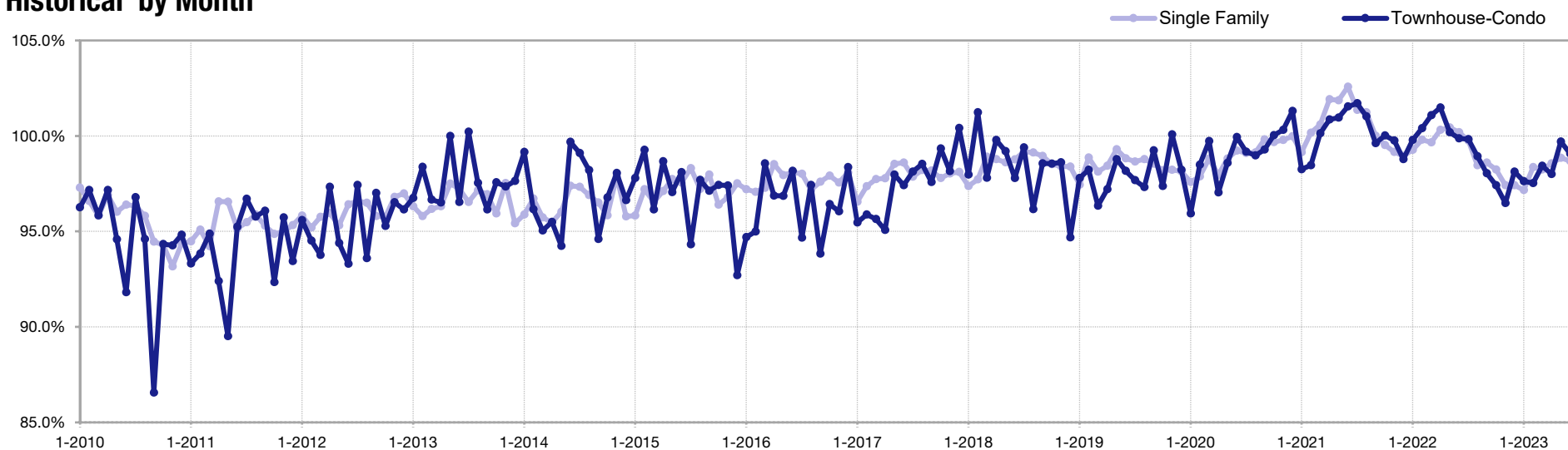


Year to Date

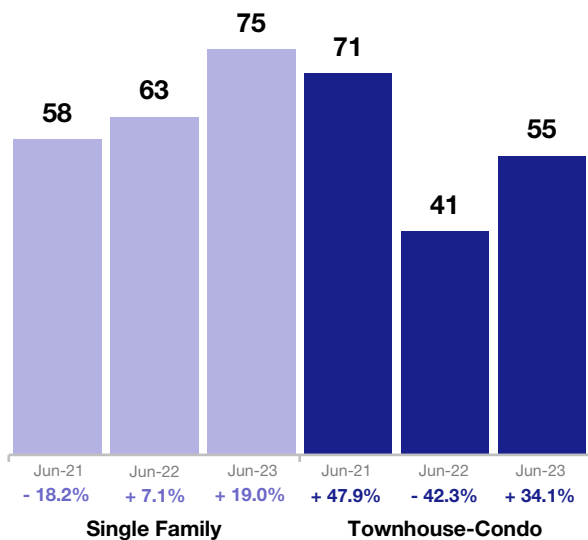


Pct. of List Price Received	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	99.8%	-1.6%	99.8%	-1.9%
Aug-2022	98.5%	-2.7%	98.9%	-2.1%
Sep-2022	98.6%	-1.4%	98.1%	-1.5%
Oct-2022	98.2%	-1.3%	97.4%	-2.6%
Nov-2022	97.4%	-1.8%	96.5%	-3.3%
Dec-2022	97.4%	-1.5%	98.1%	-0.7%
Jan-2023	97.2%	-2.1%	97.6%	-2.2%
Feb-2023	98.4%	-1.4%	97.5%	-2.9%
Mar-2023	98.2%	-1.5%	98.4%	-2.7%
Apr-2023	98.6%	-1.7%	98.0%	-3.4%
May-2023	98.8%	-1.6%	99.7%	-0.5%
Jun-2023	98.7%	-1.5%	99.1%	-0.8%

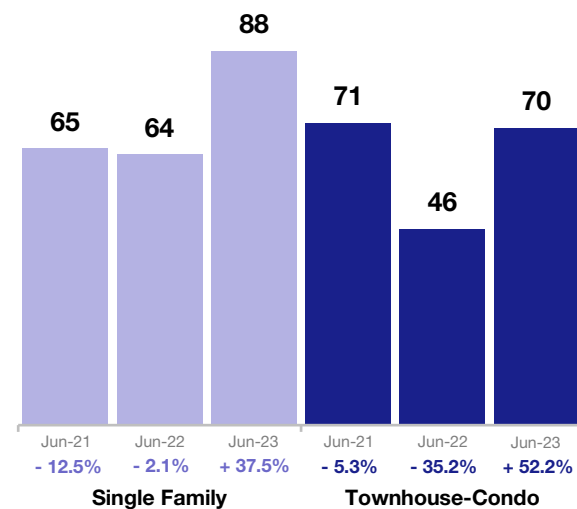
Historical by Month



June

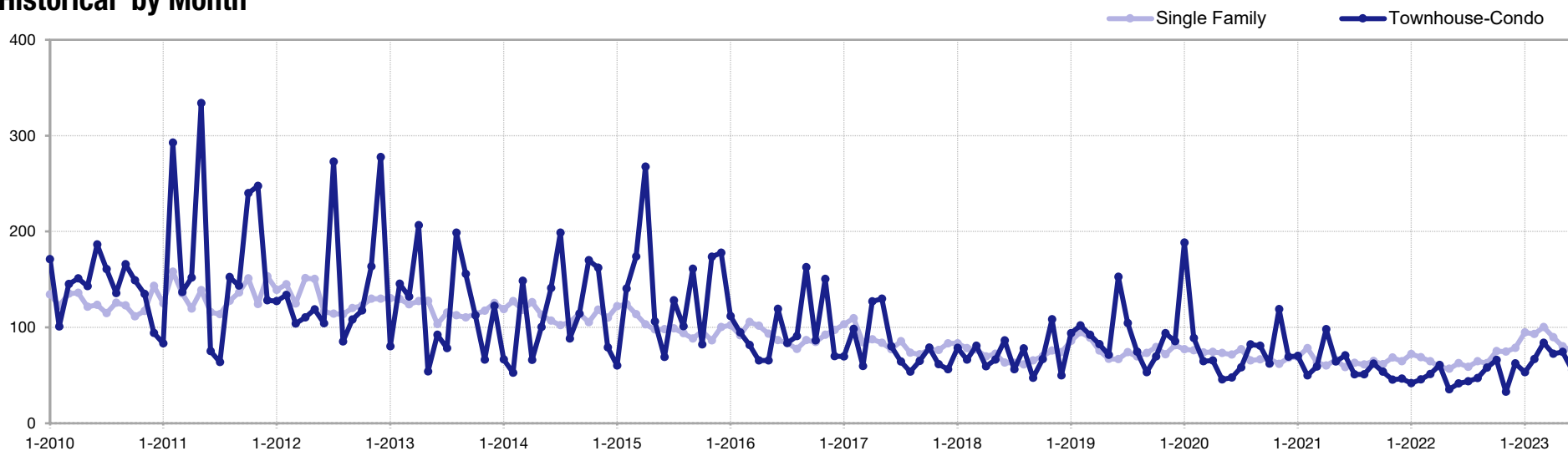


Year to Date

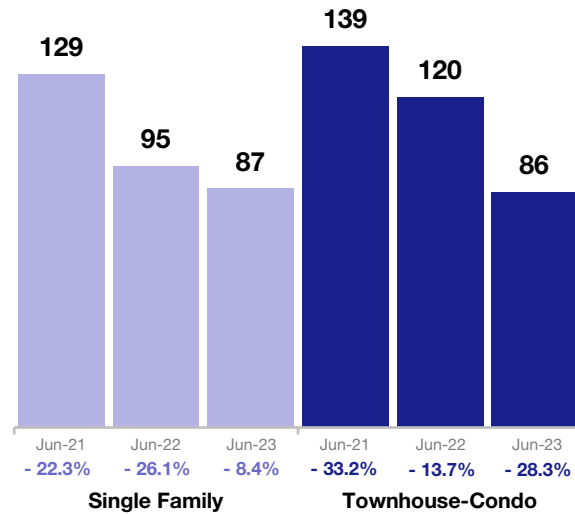


0	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	59	-6.3%	44	-13.7%
Aug-2022	65	+6.6%	47	-7.8%
Sep-2022	63	-3.1%	58	-6.5%
Oct-2022	75	+21.0%	66	+22.2%
Nov-2022	75	+8.7%	33	-28.3%
Dec-2022	79	+21.5%	62	+34.8%
Jan-2023	95	+31.9%	53	+26.2%
Feb-2023	93	+34.8%	67	+45.7%
Mar-2023	100	+53.8%	84	+64.7%
Apr-2023	90	+52.5%	73	+19.7%
May-2023	80	+40.4%	74	+111.4%
Jun-2023	75	+19.0%	55	+34.1%

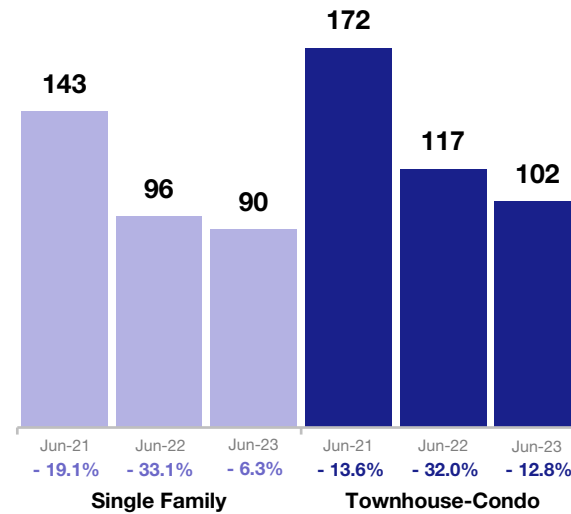
Historical by Month



June

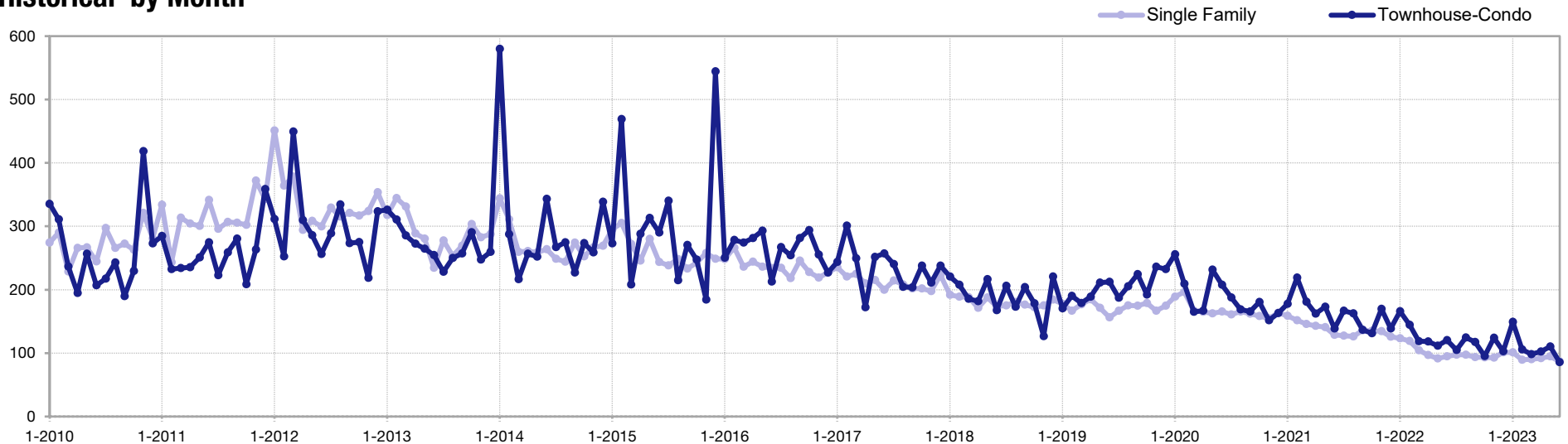


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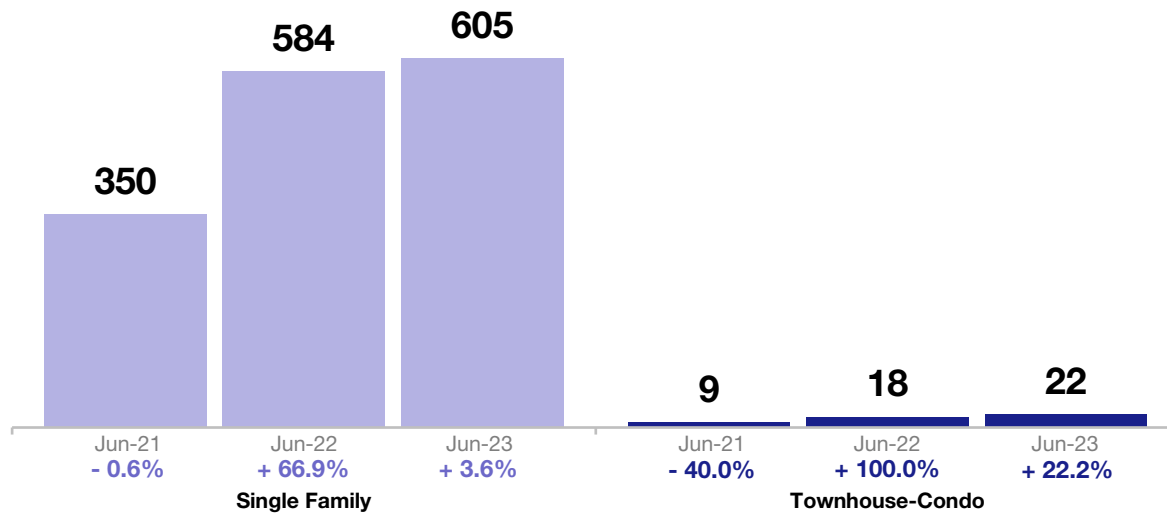


0	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	97	-24.2%	105	-37.1%
Aug-2022	97	-23.0%	125	-22.8%
Sep-2022	94	-30.9%	117	-14.0%
Oct-2022	93	-31.1%	95	-27.5%
Nov-2022	93	-31.1%	124	-27.1%
Dec-2022	101	-19.8%	103	-25.9%
Jan-2023	101	-17.9%	149	-10.2%
Feb-2023	89	-25.2%	106	-26.9%
Mar-2023	90	-13.5%	98	-17.6%
Apr-2023	92	-5.2%	102	-13.6%
May-2023	95	+3.3%	111	-0.9%
Jun-2023	87	-8.4%	86	-28.3%

Historical by Month

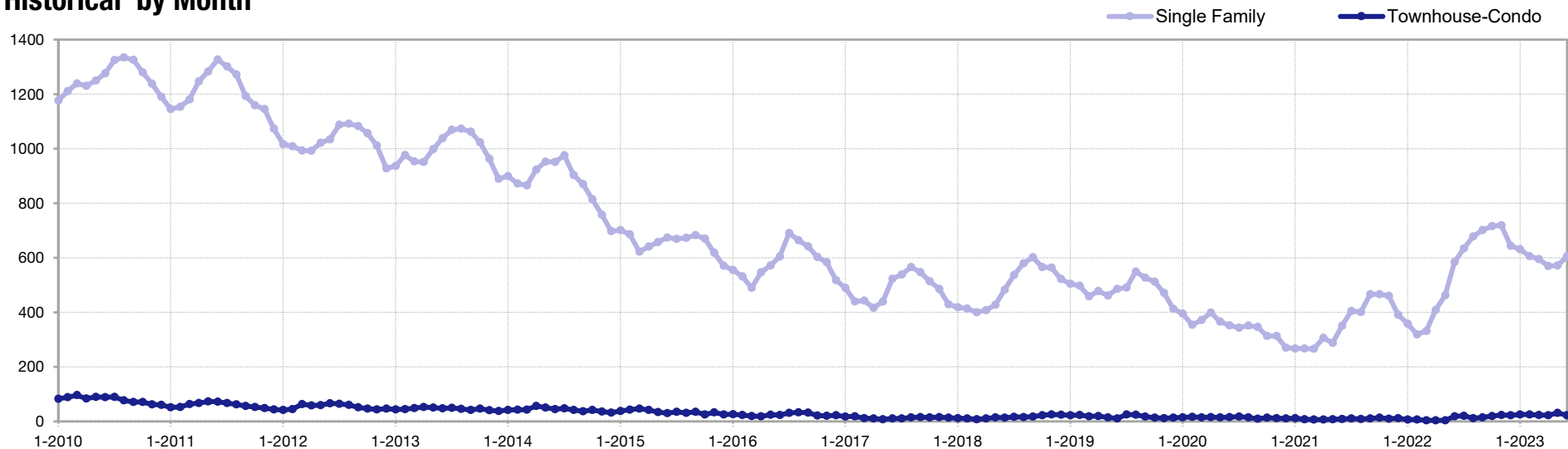


June

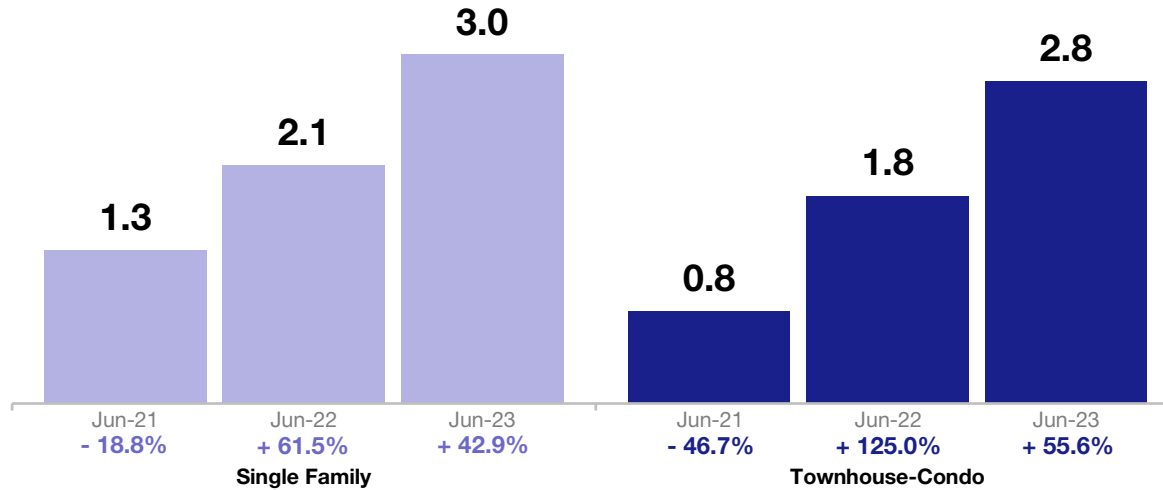


0	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	634	+56.5%	20	+81.8%
Aug-2022	678	+69.1%	12	+33.3%
Sep-2022	701	+50.4%	14	+27.3%
Oct-2022	716	+53.6%	19	+46.2%
Nov-2022	719	+56.3%	23	+130.0%
Dec-2022	644	+64.7%	22	+83.3%
Jan-2023	631	+76.3%	25	+257.1%
Feb-2023	606	+90.0%	25	+257.1%
Mar-2023	595	+79.2%	23	+475.0%
Apr-2023	570	+39.4%	22	+450.0%
May-2023	572	+23.8%	31	+675.0%
Jun-2023	605	+3.6%	22	+22.2%

Historical by Month

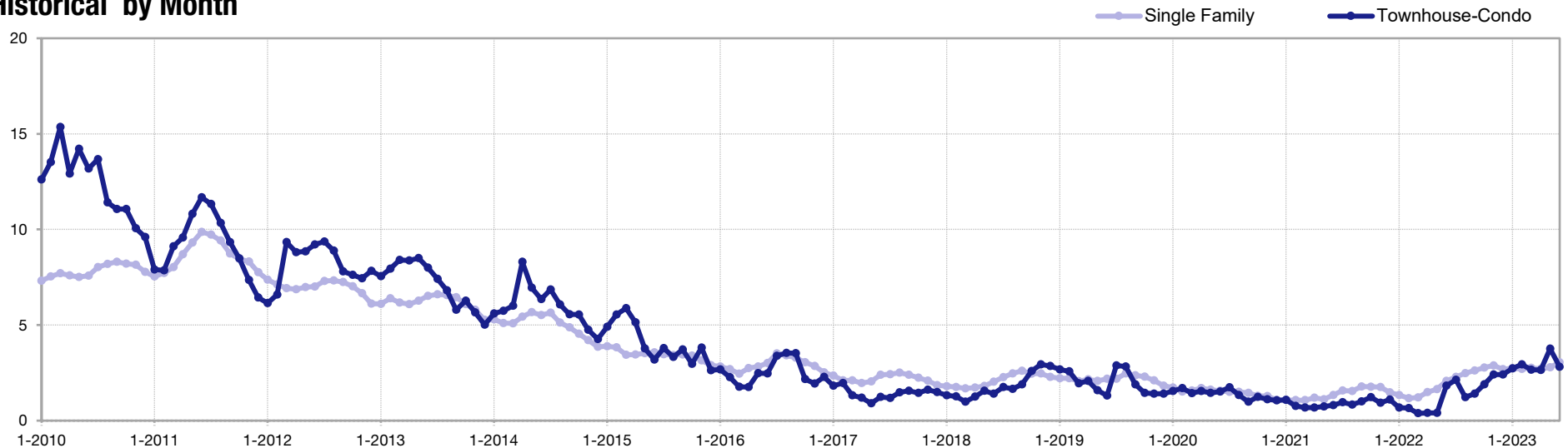


June



0	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2022	2.3	+43.8%	2.1	+110.0%
Aug-2022	2.5	+66.7%	1.2	+50.0%
Sep-2022	2.6	+44.4%	1.4	+40.0%
Oct-2022	2.8	+55.6%	1.9	+58.3%
Nov-2022	2.9	+61.1%	2.4	+166.7%
Dec-2022	2.7	+80.0%	2.4	+118.2%
Jan-2023	2.7	+107.7%	2.7	+285.7%
Feb-2023	2.7	+125.0%	2.9	+383.3%
Mar-2023	2.8	+133.3%	2.7	+575.0%
Apr-2023	2.7	+80.0%	2.6	+550.0%
May-2023	2.8	+75.0%	3.8	+850.0%
Jun-2023	3.0	+42.9%	2.8	+55.6%

Historical by Month



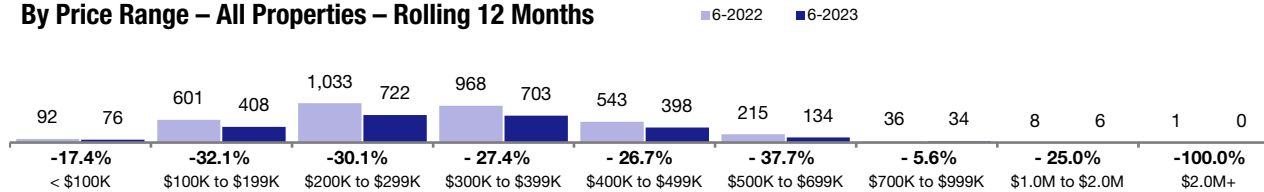


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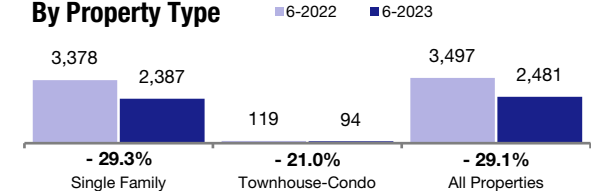
Key Metrics	Historical Sparkbars	6-2022	6-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		454	364	- 19.8%	2,211	1,835	- 17.0%
Pending Sales		250	236	- 5.6%	1,687	1,338	- 20.7%
Sold Listings		298	213	- 28.5%	1,695	1,192	- 29.7%
Median Sales Price		\$306,575	\$325,900	+ 6.3%	\$311,950	\$311,000	- 0.3%
Avg. Sales Price		\$321,889	\$320,978	- 0.3%	\$321,768	\$316,633	- 1.6%
Pct. of List Price Received		100.2%	98.7%	- 1.5%	100.0%	98.4%	- 1.6%
Days on Market		62	75	+ 21.0%	63	87	+ 38.1%
Affordability Index		98	87	- 11.2%	97	91	- 6.2%
Active Listings		602	627	+ 4.2%	--	--	--
Months Supply		2.1	3.0	+ 42.9%	--	--	--

Actual sales that have closed in a given month.

By Price Range – All Properties – Rolling 12 Months



By Property Type



Rolling 12 Months

By Price Range	Single Family			Townhouse-Condo		
	6-2022	6-2023	Change	6-2022	6-2023	Change
\$99,999 and Below	91	76	-16.5%	1	0	-100.0%
\$100,000 to \$199,999	577	389	-32.6%	24	19	-20.8%
\$200,000 to \$299,999	967	678	-29.9%	66	44	-33.3%
\$300,000 to \$399,999	947	678	-28.4%	21	25	+19.0%
\$400,000 to \$499,999	538	394	-26.8%	5	4	-20.0%
\$500,000 to \$699,999	213	132	-38.0%	2	2	0.0%
\$700,000 to \$999,999	36	34	-5.6%	0	0	--
\$1,000,000 to \$1,999,999	8	6	-25.0%	0	0	--
\$2,000,000 and Above	1	0	-100.0%	0	0	--
All Price Ranges	3,378	2,387	-29.3%	119	94	-21.0%

Compared to Prior Month

	Single Family			Townhouse-Condo		
	5-2023	6-2023	Change	5-2023	6-2023	Change
	10	7	-30.0%	0	0	--
	33	30	-9.1%	1	0	-100.0%
	73	57	-21.9%	4	2	-50.0%
	64	63	-1.6%	3	2	-33.3%
	43	36	-16.3%	1	1	0.0%
	11	11	0.0%	0	0	--
	1	3	+200.0%	0	0	--
	0	1	--	0	0	--
	0	0	--	0	0	--
All Price Ranges	235	208	-11.5%	9	5	-44.4%

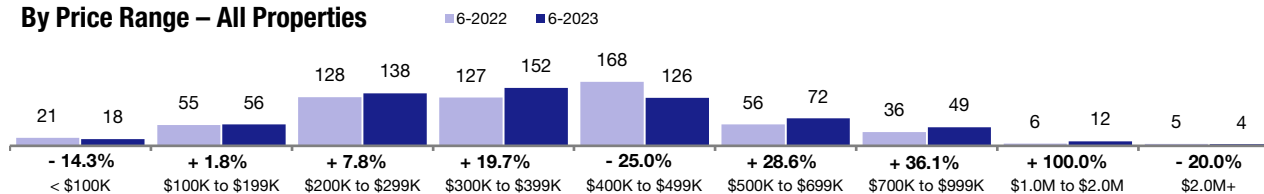
Year to Date

	Single Family			Townhouse-Condo		
	6-2022	6-2023	Change	6-2022	6-2023	Change
	45	33	-26.7%	1	0	-100.0%
	268	176	-34.3%	11	7	-36.4%
	441	333	-24.5%	30	17	-43.3%
	457	338	-26.0%	6	10	+66.7%
	300	197	-34.3%	4	3	-25.0%
	103	61	-40.8%	2	1	-50.0%
	22	13	-40.9%	0	0	--
	4	3	-25.0%	0	0	--
	1	0	-100.0%	0	0	--
All Price Ranges	1,641	1,154	-29.7%	54	38	-29.6%

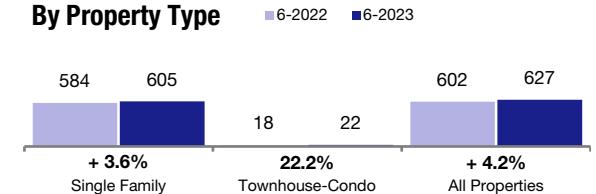
Inventory of Active Listings

A measure of the number of homes available for sale at a given time.

By Price Range – All Properties



By Property Type



Year over Year

By Price Range	Single Family			Townhouse-Condo		
	6-2022	6-2023	Change	6-2022	6-2023	Change
\$99,999 and Below	21	18	-14.3%	0	0	--
\$100,000 to \$199,999	52	54	+3.8%	3	2	-33.3%
\$200,000 to \$299,999	120	131	+9.2%	8	7	-12.5%
\$300,000 to \$399,999	124	144	+16.1%	3	8	+166.7%
\$400,000 to \$499,999	165	122	-26.1%	3	4	+33.3%
\$500,000 to \$699,999	55	71	+29.1%	1	1	0.0%
\$700,000 to \$999,999	36	49	+36.1%	0	0	--
\$1,000,000 to \$1,999,999	6	12	+100.0%	0	0	--
\$2,000,000 and Above	5	4	-20.0%	0	0	--
All Price Ranges	584	605	+3.6%	18	22	+22.2%

Compared to Prior Month

	Single Family			Townhouse-Condo		
	5-2023	6-2023	Change	5-2023	6-2023	Change
	25	18	-28.0%	0	0	--
	61	54	-11.5%	2	2	0.0%
	119	131	+10.1%	11	7	-36.4%
	137	144	+5.1%	12	8	-33.3%
	108	122	+13.0%	5	4	-20.0%
	66	71	+7.6%	1	1	0.0%
	43	49	+14.0%	0	0	--
	8	12	+50.0%	0	0	--
	5	4	-20.0%	0	0	--
All Price Ranges	572	605	+5.8%	31	22	-29.0%

Year to Date

Single Family	Townhouse-Condo
There are no year-to-date figures for inventory because it is simply a snapshot frozen in time at the end of each month. It does not add up over a period of months.	

New Listings	A measure of how much new supply is coming onto the market from sellers.
Pending Sales	A count of all the listings that went into pending status during the reported period. Pending listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes into Pending, out of Pending, then back into Pending all in one reported period, this listing would only be counted once. This is the most real-time measure possible for home buyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.
Sold Listings	A measure of home sales that were closed to completion during the report period.
Median Sales Price	A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.
Average Sales Price	A sum of all home sales prices divided by total number of sales.
Percent of List Price Received	A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.
Days on Market Until Sale	A measure of how long it takes homes to sell, on average.
Housing Affordability Index	A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.
Inventory of Active Listings	A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.
Months Supply of Inventory	A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale, given current levels of home sales. A balanced market ranges from 4 to 7 months of supply. A buyer's market has a higher number, reflecting fewer buyers relative to homes for sale. A seller's market has a lower number, reflecting more buyers relative to homes for sale.

Local Market Update for June 2023

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Pueblo County

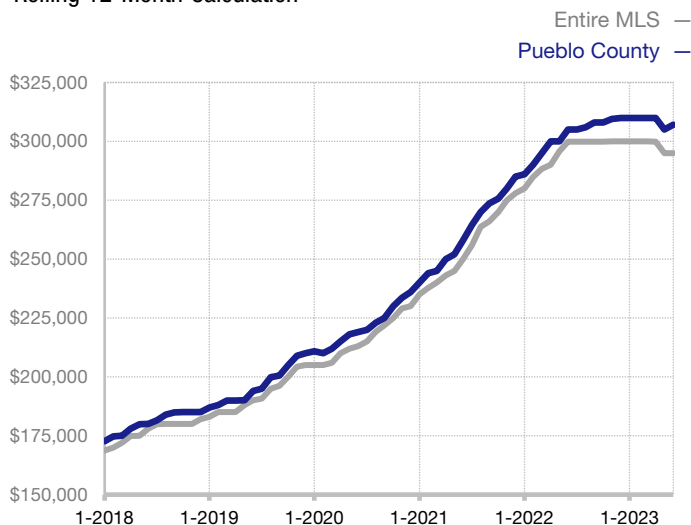
Single Family	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	417	337	- 19.2%	2,098	1,707	- 18.6%
Sold Listings	283	203	- 28.3%	1,618	1,130	- 30.2%
Median Sales Price*	\$319,000	\$326,000	+ 2.2%	\$315,000	\$315,000	0.0%
Average Sales Price*	\$322,698	\$322,129	- 0.2%	\$324,628	\$317,661	- 2.1%
Percent of List Price Received*	100.2%	98.7%	- 1.5%	100.0%	98.5%	- 1.5%
Days on Market Until Sale	62	75	+ 21.0%	63	88	+ 39.7%
Inventory of Homes for Sale	559	567	+ 1.4%	--	--	--
Months Supply of Inventory	2.0	2.9	+ 45.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

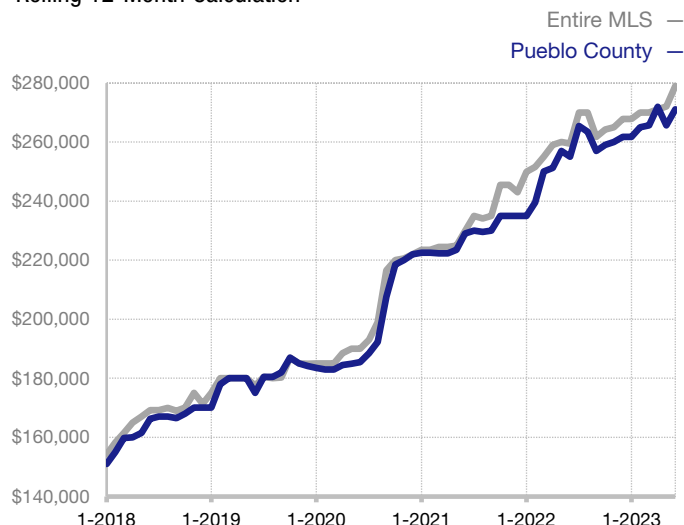
Townhouse/Condo	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	20	9	- 55.0%	66	70	+ 6.1%
Sold Listings	10	5	- 50.0%	52	38	- 26.9%
Median Sales Price*	\$250,550	\$330,000	+ 31.7%	\$257,450	\$275,750	+ 7.1%
Average Sales Price*	\$255,310	\$322,200	+ 26.2%	\$271,023	\$284,985	+ 5.2%
Percent of List Price Received*	99.9%	99.1%	- 0.8%	100.4%	98.5%	- 1.9%
Days on Market Until Sale	41	55	+ 34.1%	47	70	+ 48.9%
Inventory of Homes for Sale	17	19	+ 11.8%	--	--	--
Months Supply of Inventory	1.8	2.5	+ 38.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2023

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Fowler

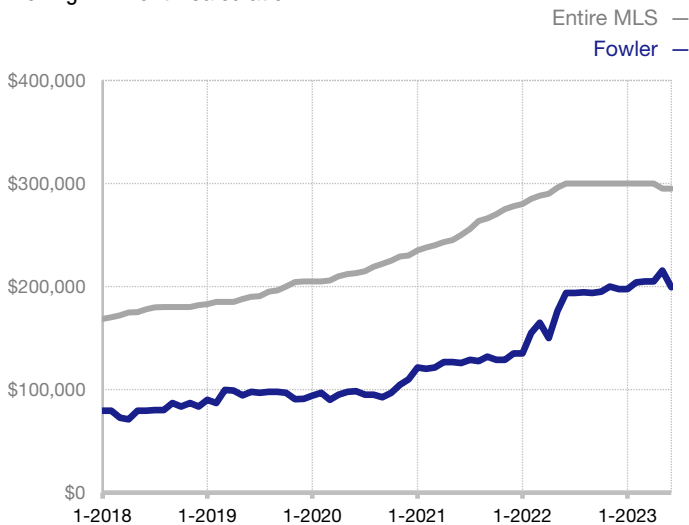
Single Family	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	5	4	- 20.0%	21	18	- 14.3%
Sold Listings	3	1	- 66.7%	18	6	- 66.7%
Median Sales Price*	\$255,000	\$169,000	- 33.7%	\$197,450	\$196,000	- 0.7%
Average Sales Price*	\$306,000	\$169,000	- 44.8%	\$212,689	\$194,417	- 8.6%
Percent of List Price Received*	97.9%	94.4%	- 3.6%	99.6%	93.5%	- 6.1%
Days on Market Until Sale	179	179	0.0%	112	172	+ 53.6%
Inventory of Homes for Sale	13	9	- 30.8%	--	--	--
Months Supply of Inventory	5.0	4.1	- 18.0%	--	--	--

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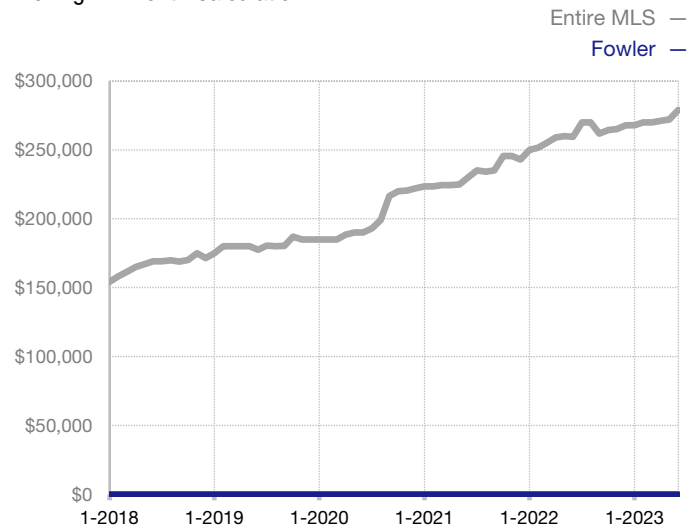
Townhouse/Condo	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for June 2023

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Huerfano County

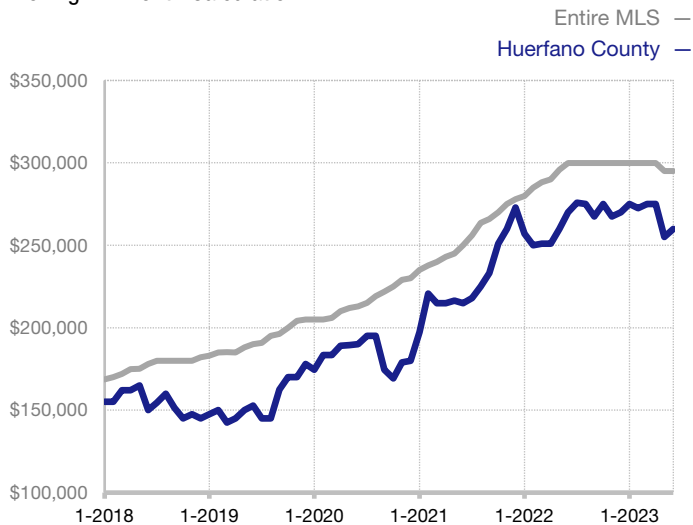
Single Family	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	13	17	+ 30.8%	62	75	+ 21.0%
Sold Listings	7	4	- 42.9%	54	30	- 44.4%
Median Sales Price*	\$249,000	\$725,000	+ 191.2%	\$272,500	\$250,000	- 8.3%
Average Sales Price*	\$317,500	\$902,500	+ 184.3%	\$334,554	\$377,930	+ 13.0%
Percent of List Price Received*	97.2%	95.7%	- 1.5%	96.3%	94.5%	- 1.9%
Days on Market Until Sale	110	174	+ 58.2%	122	158	+ 29.5%
Inventory of Homes for Sale	37	73	+ 97.3%	--	--	--
Months Supply of Inventory	3.5	13.5	+ 285.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

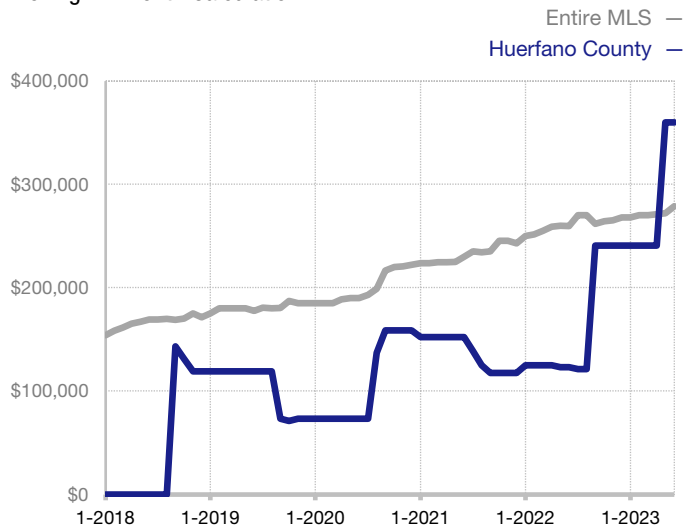
Townhouse/Condo	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	0	0	--	1	1	0.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$121,050	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$121,050	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	100.9%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	34	0	- 100.0%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	2.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2023

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La Junta

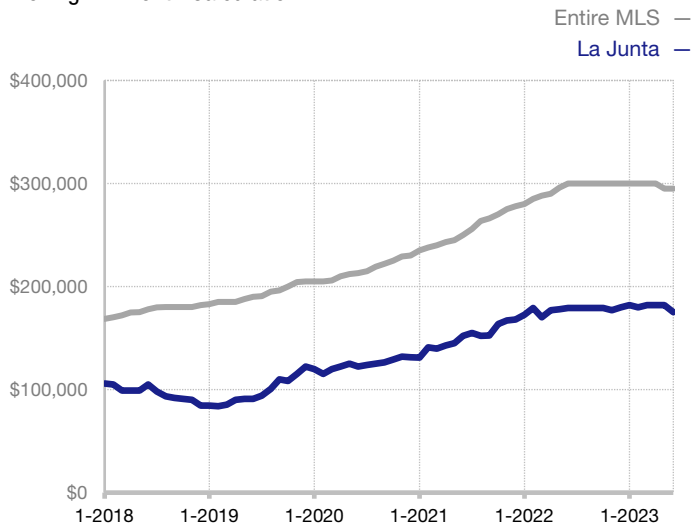
Single Family	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	12	23	+ 91.7%	63	79	+ 25.4%
Sold Listings	8	8	0.0%	48	38	- 20.8%
Median Sales Price*	\$193,500	\$121,500	- 37.2%	\$173,400	\$154,250	- 11.0%
Average Sales Price*	\$214,125	\$147,125	- 31.3%	\$219,441	\$170,939	- 22.1%
Percent of List Price Received*	98.1%	90.6%	- 7.6%	94.7%	93.9%	- 0.8%
Days on Market Until Sale	57	77	+ 35.1%	87	83	- 4.6%
Inventory of Homes for Sale	16	39	+ 143.8%	--	--	--
Months Supply of Inventory	1.9	5.6	+ 194.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

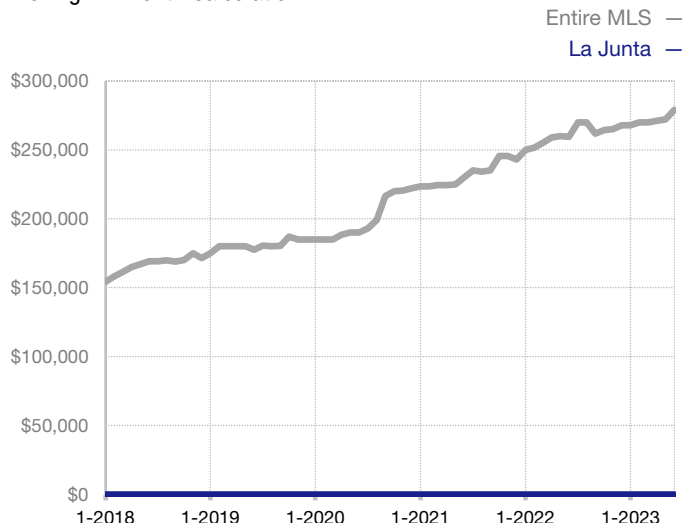
Townhouse/Condo	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2023

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Lamar

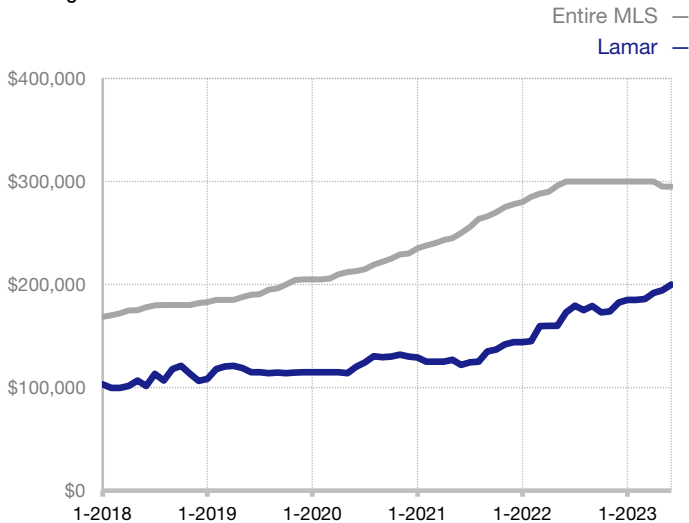
Single Family	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	11	8	- 27.3%	54	42	- 22.2%
Sold Listings	8	5	- 37.5%	29	36	+ 24.1%
Median Sales Price*	\$185,650	\$202,000	+ 8.8%	\$173,000	\$204,500	+ 18.2%
Average Sales Price*	\$195,663	\$210,200	+ 7.4%	\$206,803	\$244,986	+ 18.5%
Percent of List Price Received*	96.7%	98.4%	+ 1.8%	95.7%	94.7%	- 1.0%
Days on Market Until Sale	73	107	+ 46.6%	69	102	+ 47.8%
Inventory of Homes for Sale	11	19	+ 72.7%	--	--	--
Months Supply of Inventory	2.0	3.2	+ 60.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

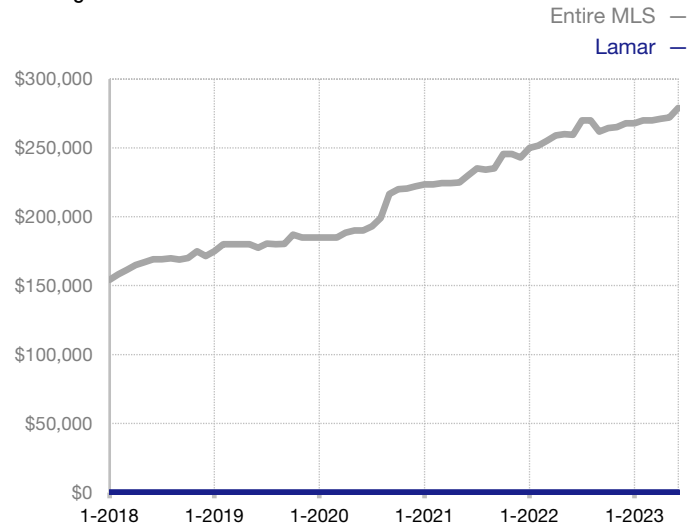
Townhouse/Condo	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2023

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Las Animas

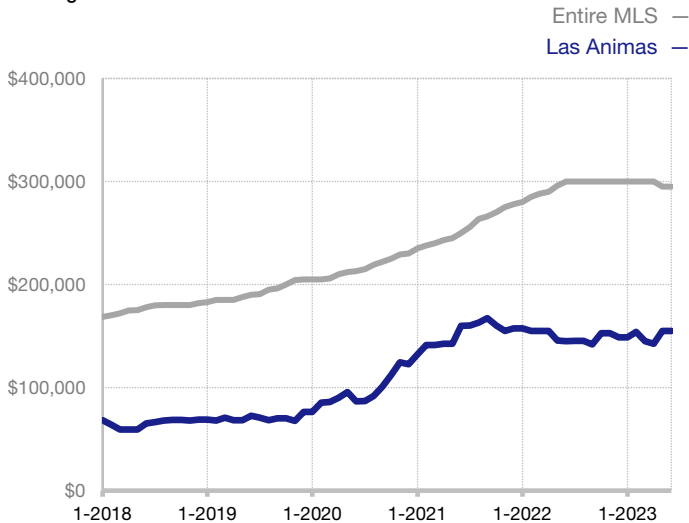
Single Family	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	4	3	- 25.0%	19	21	+ 10.5%
Sold Listings	2	2	0.0%	15	18	+ 20.0%
Median Sales Price*	\$215,000	\$162,500	- 24.4%	\$140,000	\$140,000	0.0%
Average Sales Price*	\$215,000	\$162,500	- 24.4%	\$148,733	\$166,161	+ 11.7%
Percent of List Price Received*	101.8%	97.7%	- 4.0%	95.6%	92.6%	- 3.1%
Days on Market Until Sale	132	165	+ 25.0%	129	125	- 3.1%
Inventory of Homes for Sale	10	10	0.0%	--	--	--
Months Supply of Inventory	2.8	2.9	+ 3.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

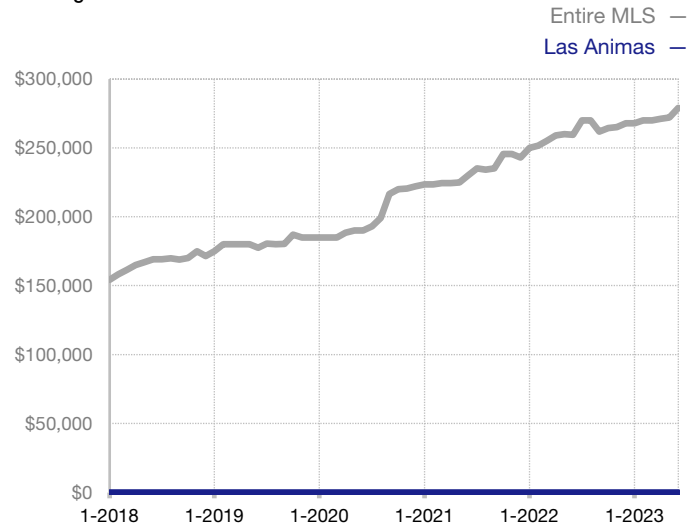
Townhouse/Condo	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2023

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Manzanola

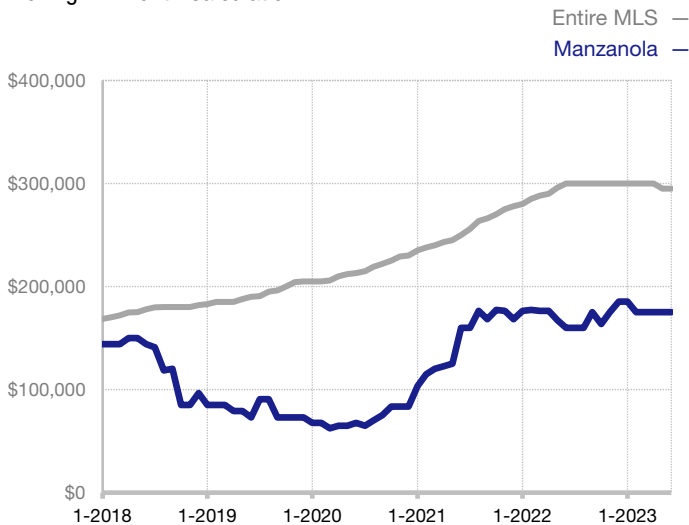
Single Family	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	0	0	--	7	11	+ 57.1%
Sold Listings	0	0	--	3	4	+ 33.3%
Median Sales Price*	\$0	\$0	--	\$175,000	\$53,750	- 69.3%
Average Sales Price*	\$0	\$0	--	\$212,000	\$90,125	- 57.5%
Percent of List Price Received*	0.0%	0.0%	--	86.7%	80.7%	- 6.9%
Days on Market Until Sale	0	0	--	67	53	- 20.9%
Inventory of Homes for Sale	3	4	+ 33.3%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

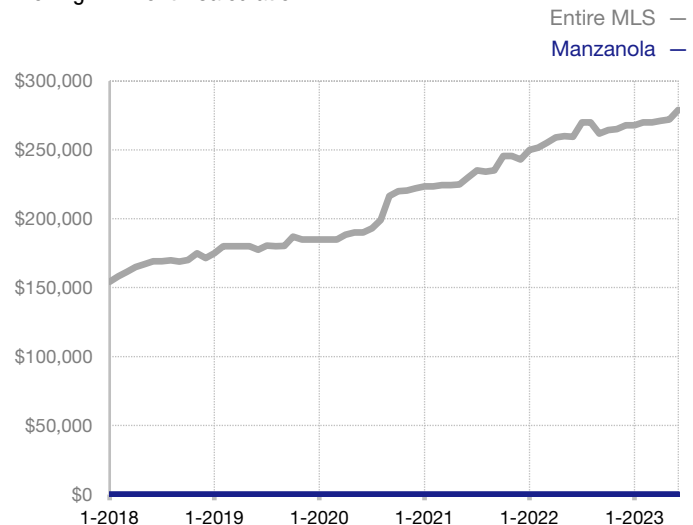
Townhouse/Condo	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for June 2023

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Rocky Ford

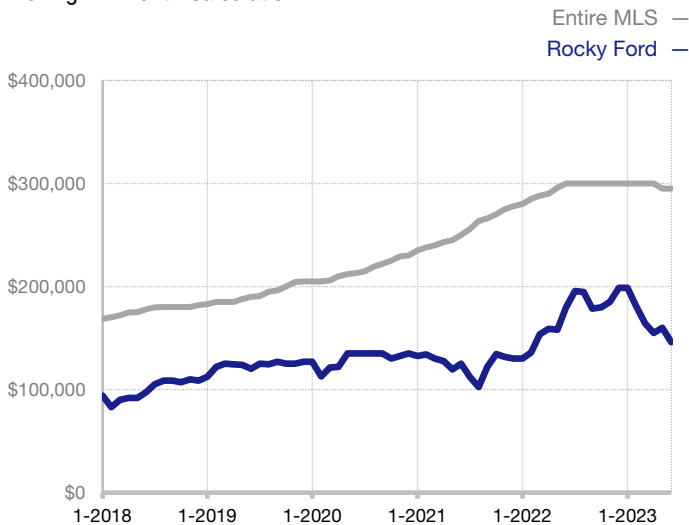
Single Family	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	6	10	+ 66.7%	33	39	+ 18.2%
Sold Listings	3	4	+ 33.3%	24	23	- 4.2%
Median Sales Price*	\$220,000	\$105,000	- 52.3%	\$202,250	\$136,000	- 32.8%
Average Sales Price*	\$259,833	\$151,250	- 41.8%	\$228,875	\$133,730	- 41.6%
Percent of List Price Received*	99.8%	86.6%	- 13.2%	97.2%	91.2%	- 6.2%
Days on Market Until Sale	52	79	+ 51.9%	69	95	+ 37.7%
Inventory of Homes for Sale	12	22	+ 83.3%	--	--	--
Months Supply of Inventory	2.8	5.6	+ 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 06-2022	Thru 06-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$128,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$128,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	102.4%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	298	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

