Navica MLS Page 1 of 1

Cities:All

Report Generated For: 01/01/2017 - 01/31/2017
Office: All Offices
Area: County, East, North, Pueblo West, South, Southwest County

2/10/2017 6:41:00 PM

## RESIDENTIAL/CONDO/TOWNHOUSE

|                                    | RES      | RESIDENTIAL-Single Family |    |          | CONDO/TOWNHOUSE |   |    |       |      | <u>A</u><br>RESIDENTIA | ctive Listings | <u>Sa</u><br>RESIDENTIAL | les Pending |
|------------------------------------|----------|---------------------------|----|----------|-----------------|---|----|-------|------|------------------------|----------------|--------------------------|-------------|
|                                    | Bedrooms |                           |    | Bedrooms |                 |   |    | Avg   |      | y Condo/Townhouse      |                |                          |             |
| Price                              | 2-       | 3                         | 4+ | Total    | 2-              | 3 | 4+ | Total | ром  |                        | End of Month   | En                       | d of Month  |
| Range:                             |          |                           |    |          |                 |   |    |       |      |                        |                |                          |             |
| 0 - 29,999                         | 2        | 5                         | 0  | 7        | 0               | 0 | 0  | 0     |      | 2148                   | 2              | 0                        | 0           |
| 30,000 - 39,999                    |          | 0                         | 0  | 5        | 0               | 0 | 0  | 0     | 39   | 1594                   | 14             | 0                        | 0           |
| 40,000 - 49,999                    |          | 1                         | 0  | 4<br>7   | 0<br>0          | 0 | 0  | 0     |      | 1591                   | 16<br>48       | 0                        | 0           |
| 50,000 - 59,999<br>60.000 - 69.999 |          | 2                         | 1  | 5        | 1               | 0 | 0  | 1     |      | 1553<br>1737           | 48<br>63       | 0                        | 0           |
| 70.000 - 79.999                    |          | 1                         | 1  | 4        | 0               | 0 | 0  | 0     |      | 1697                   | 53             | 6                        | 0           |
| 80,000 - 79,999                    |          | 2                         | 3  | 8        | 0               | 0 | 0  | 0     |      | 1824                   | 61             | 6                        | 0           |
| 90.000 - 99.999                    |          | 10                        | 0  | 13       | 0               | 0 | 0  | 0     |      | 1677                   | 64             | 6                        | 0           |
| 100.000 - 55,555                   | 1        |                           |    |          | ľ               | - |    |       | '    | -                      |                | ٢                        |             |
| 119,999                            | 2        | 5                         | 5  | 12       | 0               | 0 | 0  | 0     | 94   | 3076                   | 158            | 0                        | 0           |
| 120.000 -                          |          |                           |    |          |                 |   | _  |       |      |                        | 070            |                          |             |
| 139,999                            | 2        | 6                         | 3  | 11       | 0               | 0 | 0  | 0     | 94   | 3769                   | 279            | ρ                        | 0           |
| 140,000 -                          | 1        | 7                         |    | 40       |                 |   |    | 0     | 00   | 0070                   | 400            |                          | 0           |
| 159,999                            | 1        | 7                         | 8  | 16       | 2               | 0 | 0  | 2     | 93   | 3276                   | 199            | μ                        | 0           |
| 160,000 -                          | 0        | 7                         | 5  | 12       | 1               | 0 | 0  | 1     | 84   | 2616                   | 144            |                          | 0           |
| 179,999                            | ١        | 1                         | 5  | 12       | ľ               | U | U  | 1     | 04   | 2010                   | 144            | ٢                        | U           |
| 180,000 -                          | 2        | 7                         | 4  | 13       | 0               | 0 | 0  | 0     | 97   | 1973                   | 94             | 0                        | 0           |
| 199,999                            | -        | 1                         | 4  | 13       | ٢               | U | U  | U     | 91   | 1973                   | 94             | ٢                        | O .         |
| 200,000 -                          | 1        | 9                         | 7  | 17       | 0               | 0 | 0  | 0     | 93   | 2755                   | 90             | 0                        | 0           |
| 249,999                            | Ι΄       | •                         | •  |          | ľ               | Ü | Ü  | Ü     | ا    | 2700                   | 00             | ľ                        | · ·         |
| 250,000 -                          | 0        | 9                         | 8  | 17       | 0               | 0 | 0  | 0     | 106  | 1621                   | 61             | 0                        | 0           |
| 299,999                            | ľ        | •                         | •  |          | ľ               | • | ŭ  | •     | 1.00 | .02.                   | 0.             | ľ                        |             |
| 300,000 -                          | 1        | 2                         | 3  | 6        | 0               | 0 | 0  | 0     | 162  | 1065                   | 20             | o                        | 0           |
| 399,999                            |          |                           |    |          |                 |   |    |       |      |                        |                |                          |             |
| 400,000 -<br>499,999               | 0        | 1                         | 0  | 1        | 0               | 0 | 0  | 0     | 423  | 288                    | 4              | 0                        | 0           |
| 500.000 -                          |          |                           |    |          |                 |   |    |       |      |                        |                |                          |             |
| 749,999                            | 0        | 0                         | 0  | 0        | 0               | 0 | 0  | 0     | 0    | 145                    | 3              | 0                        | 0           |
| 750,000 -                          |          |                           |    |          |                 |   |    |       |      |                        |                |                          |             |
| 999.999                            | 0        | 0                         | 0  | 0        | 0               | 0 | 0  | 0     | 0    | 39                     | 1              | 0                        | 0           |
| 1,000,000 -                        |          | _                         | _  | _        |                 |   |    |       |      |                        |                |                          |             |
| 1,249,999                          | 0        | 0                         | 0  | 0        | 0               | 0 | 0  | 0     | 0    | 6                      | 0              | μ                        | 0           |
| 1,250,000 -                        |          | ^                         | ^  | 0        | L               | ^ | •  | 0     |      | 40                     | 0              |                          | 0           |
| 1,499,999                          | 0        | 0                         | 0  | 0        | 0               | 0 | 0  | 0     | 0    | 10                     | 0              | ۲                        | 0           |
| 1,500,000 -                        | 0        | 0                         | 0  | 0        | 0               | 0 | 0  | 0     | 0    | 7                      | 0              |                          | 0           |
| 1,999,999                          | ال       | 0                         | 0  | 0        | ٢               | 0 | 0  | 0     | ا    | <b>'</b>               | 0              | ۲                        | 0           |
| 2,000,000 -                        | 0        | 0                         | 0  | 0        | 0               | 0 | 0  | 0     | 0    | 6                      | 0              | h                        | 0           |
| 2,999,999                          | ۲        | U                         | U  | U        | ۲               | U | U  | U     | ١    | 0                      | U              | ٢                        | U           |
| 3,000,000 -                        | o        | 0                         | 0  | 0        | 0               | 0 | 0  | 0     | 0    | 1                      | 0              | h                        | 0           |
| 99,999,999                         |          |                           |    |          | ľ               |   |    |       | ľ    | •                      |                | ا ا                      |             |
| Totals:                            | 35       | 74                        | 49 | 158      | 4               | 0 | 0  | 4     | 105  | 34474                  | 1374           | 0                        | 0           |

|             |                               | Market Analysis<br>Units Sold |              | Type of Financing Analysis<br>For Units Sold |                        |              |               |  |
|-------------|-------------------------------|-------------------------------|--------------|--|------------------------|--------------|---------------|--|
| <u>Days</u> | RESIDENTIAL-<br>Single Family | CONDO/TOWNHOUSE               | <u>Total</u> | <u>Financing</u>                             | RESIDENT<br>Single Far | IAL-<br>nily | VNHOUSE Total |  |
| 0 -<br>30   | 9                             | 0                             | 9            | Conventional                                 | 50                     | 3            | 53            |  |
| 31 -        |                               |                               |              | FHA  | 49                     | 0            | 49            |  |
| 60          | 37                            | 1                             | 38           | VA   | 18                     | 0            | 18            |  |
| 61 -        | 41                            | 1                             | 42           | Assumed                                      | 1                      | 0            | 1             |  |
| 90          | 41                            | 1                             | 42           | Cash   | 39                     | 1            | 40            |  |
| 91-<br>120  | 25                            | 1                             | 26           | Owner Carry<br>1st                           | 1                      | 0            | 1             |  |
| 121+        | 46                            | 1                             | 47           | 101  |                        |              |               |  |

| Total New Listings During This Time Frame          | 209          |
|--|--------------|
| Median Sold Price                                  | \$143,500    |
| Average Sold Price                                 | \$151,174    |
| Average Days on Market                             | 105          |
| Total Sold Dollar Volume RESIDENTIAL-Single Family | \$23,973,351 |
| Total Sold Dollar Volume CONDO/TOWNHOUSE           | \$516,900    |
| Total Home Sales Sold Dollar Volume                | \$24,490,251 |