

RESIDENTIAL/CONDO/TOWNHOUSE

| | RESIDENTIAL-SINGLE FAMILY | | | | CONDO/TOWNHOUSE | | | | | Active Listings | | Sales Pending | |
|-------------------------|---------------------------|----|----|-------|-----------------|---|----|-------|-----|---------------------------|-----------------|---------------------------|-----------------|
| | Bedrooms | | | | Bedrooms | | | | Avg | RESIDENTIAL-SINGLE FAMILY | CONDO/TOWNHOUSE | RESIDENTIAL-SINGLE FAMILY | CONDO/TOWNHOUSE |
| Price Range | 2- | 3 | 4+ | Total | 2- | 3 | 4+ | Total | DOM | End of Month | | End of Month | |
| 0 - 29,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| 40,000 - 49,999 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 181 | 5 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 17 | 6 | 0 | 2 | 0 |
| 60,000 - 69,999 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 187 | 4 | 0 | 2 | 0 |
| 70,000 - 79,999 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 30 | 5 | 0 | 2 | 0 |
| 80,000 - 89,999 | 1 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 126 | 4 | 0 | 5 | 0 |
| 90,000 - 99,999 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 176 | 6 | 0 | 3 | 0 |
| 100,000 - 119,999 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 71 | 16 | 0 | 11 | 0 |
| 120,000 - 139,999 | 5 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 113 | 25 | 0 | 16 | 0 |
| 140,000 - 159,999 | 4 | 3 | 1 | 8 | 0 | 0 | 0 | 0 | 55 | 34 | 1 | 17 | 0 |
| 160,000 - 179,999 | 3 | 1 | 2 | 6 | 0 | 0 | 0 | 0 | 54 | 27 | 0 | 17 | 1 |
| 180,000 - 199,999 | 5 | 3 | 3 | 11 | 0 | 0 | 0 | 0 | 55 | 43 | 1 | 25 | 0 |
| 200,000 - 249,999 | 7 | 12 | 8 | 27 | 1 | 0 | 0 | 1 | 70 | 104 | 5 | 51 | 3 |
| 250,000 - 299,999 | 1 | 16 | 8 | 25 | 0 | 0 | 0 | 0 | 63 | 114 | 6 | 56 | 4 |
| 300,000 - 399,999 | 4 | 34 | 18 | 56 | 0 | 4 | 0 | 4 | 86 | 202 | 13 | 106 | 3 |
| 400,000 - 499,999 | 2 | 19 | 17 | 38 | 0 | 0 | 0 | 0 | 96 | 166 | 6 | 49 | 0 |
| 500,000 - 749,999 | 2 | 8 | 19 | 29 | 0 | 0 | 0 | 0 | 64 | 145 | 1 | 22 | 0 |
| 750,000 - 999,999 | 0 | 1 | 2 | 3 | 0 | 0 | 0 | 0 | 118 | 53 | 0 | 7 | 0 |
| 1,000,000 - 1,249,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 148 | 7 | 0 | 1 | 0 |
| 1,250,000 - 1,499,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 49 | 7 | 0 | 1 | 0 |
| 1,500,000 - 1,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 |
| 2,000,000 - 2,999,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 114 | 3 | 0 | 0 | 0 |
| 3,000,000 - 4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 |
| 5,000,000 - 6,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| 7,000,000 - 9,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10,000,000 - 19,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 20,000,000 - 99,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Totals | 39 | 99 | 82 | 220 | 1 | 4 | 0 | 5 | 79 | 987 | 33 | 394 | 11 |

Time on Market Analysis for Units Sold

| Days | RESIDENTIAL-SINGLE FAMILY | CONDO/TOWNHOUSE | Total |
|---------|---------------------------|-----------------|-------|
| 0 - 30 | 19 | 1 | 20 |
| 31 - 60 | 93 | 2 | 95 |
| 61 - 90 | 42 | 2 | 44 |
| 91- 120 | 26 | 0 | 26 |
| 121+ | 40 | 0 | 40 |

Type of Financing Analysis for Units Sold

| Financing | RESIDENTIAL-SINGLE FAMILY | CONDO/TOWNHOUSE | Total |
|-----------------|---------------------------|-----------------|-------|
| Conventional | 85 | 1 | 86 |
| FHA | 48 | 1 | 49 |
| VA | 41 | 2 | 43 |
| Cash | 45 | 1 | 46 |
| Owner Carry 1st | 0 | 0 | 0 |
| Other | 1 | 0 | 1 |

New Listings During Report Date Range

| Stat Categories | Value |
|--|--------------|
| Total New Listings During This Time Frame | 386 |
| Median Sold Price | \$335,000 |
| Average Sold Price | \$362,612 |
| Average Days on Market | 79 |
| Total Sold Dollar Volume RESIDENTIAL-SINGLE FAMILY | \$79,965,234 |
| Total Sold Dollar Volume CONDO/TOWNHOUSE | \$1,622,450 |
| Total Home Sales Sold Dollar Volume | \$81,587,684 |