

# Local Market Update for August 2019

A Research Tool Provided by the Colorado Association of REALTORS®



## Pueblo County

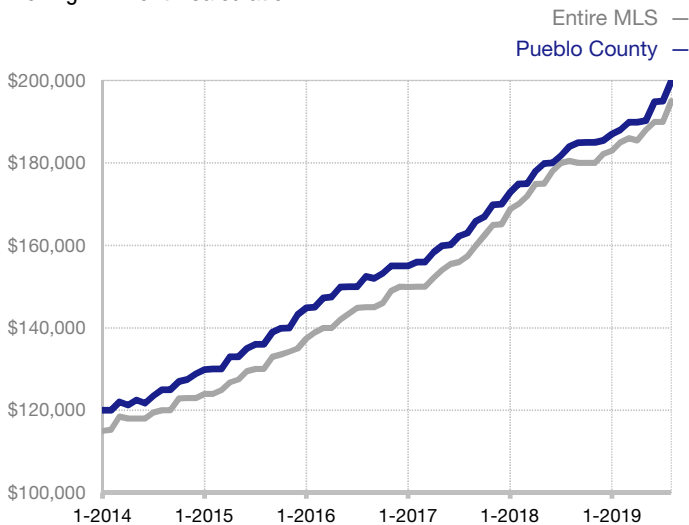
Single Family Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	348	355	+ 2.0%	2,463	2,378	- 3.5%
Sold Listings	261	223	- 14.6%	1,852	1,751	- 5.5%
Median Sales Price*	\$187,000	\$220,000	+ 17.6%	\$187,000	\$208,000	+ 11.2%
Average Sales Price*	\$192,201	\$228,819	+ 19.1%	\$193,573	\$215,671	+ 11.4%
Percent of List Price Received*	99.0%	98.6%	- 0.4%	98.6%	98.7%	+ 0.1%
Days on Market Until Sale	62	70	+ 12.9%	71	75	+ 5.6%
Inventory of Homes for Sale	549	448	- 18.4%	--	--	--
Months Supply of Inventory	2.4	2.1	- 12.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	11	17	+ 54.5%	84	91	+ 8.3%
Sold Listings	10	7	- 30.0%	69	66	- 4.3%
Median Sales Price*	\$205,000	\$204,900	- 0.0%	\$169,900	\$186,000	+ 9.5%
Average Sales Price*	\$201,930	\$190,521	- 5.6%	\$192,233	\$191,606	- 0.3%
Percent of List Price Received*	95.6%	97.8%	+ 2.3%	98.5%	97.7%	- 0.8%
Days on Market Until Sale	82	82	0.0%	72	97	+ 34.7%
Inventory of Homes for Sale	15	23	+ 53.3%	--	--	--
Months Supply of Inventory	1.7	2.9	+ 70.6%	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



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## Arkansas Valley/Otero County

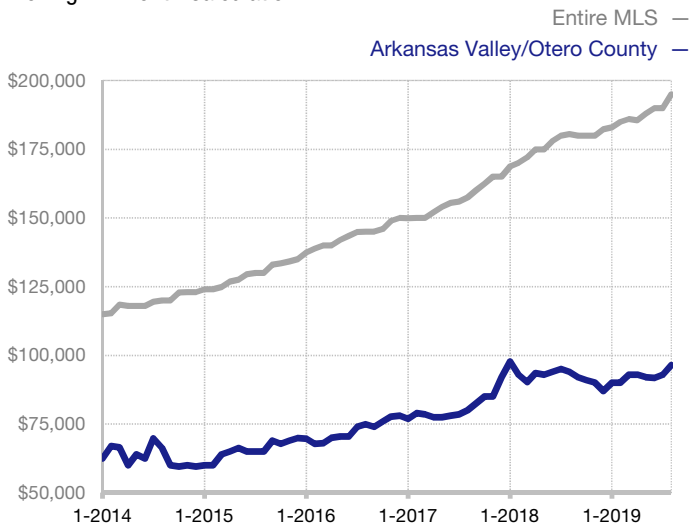
Single Family Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	34	29	- 14.7%	268	297	+ 10.8%
Sold Listings	26	30	+ 15.4%	207	233	+ 12.6%
Median Sales Price*	\$83,000	\$114,000	+ 37.3%	\$87,000	\$99,250	+ 14.1%
Average Sales Price*	\$125,988	\$126,577	+ 0.5%	\$109,493	\$120,215	+ 9.8%
Percent of List Price Received*	94.0%	97.3%	+ 3.5%	95.2%	95.0%	- 0.2%
Days on Market Until Sale	129	115	- 10.9%	122	102	- 16.4%
Inventory of Homes for Sale	105	93	- 11.4%	--	--	--
Months Supply of Inventory	4.1	3.3	- 19.5%	--	--	--

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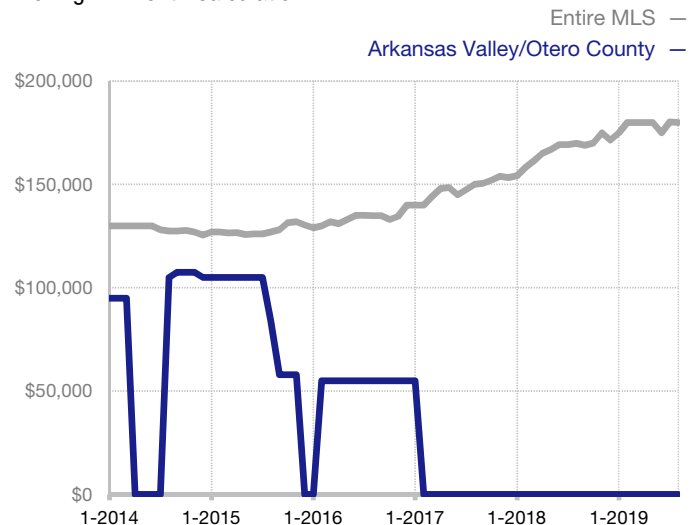
Townhouse-Condo Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	0	0	--	1	1	0.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Rolling 12-Month Calculation



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## Fowler

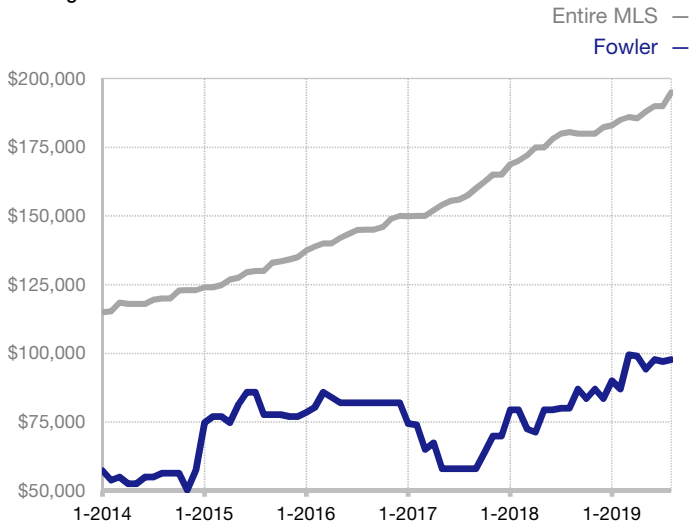
Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	1	3	+ 200.0%	22	25	+ 13.6%
Sold Listings	1	2	+ 100.0%	23	27	+ 17.4%
Median Sales Price*	\$320,000	\$249,000	- 22.2%	\$80,000	\$97,000	+ 21.3%
Average Sales Price*	\$320,000	\$249,000	- 22.2%	\$127,715	\$128,425	+ 0.6%
Percent of List Price Received*	100.0%	97.9%	- 2.1%	98.7%	96.4%	- 2.3%
Days on Market Until Sale	45	66	+ 46.7%	109	78	- 28.4%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	1.7	1.4	- 17.6%	--	--	--

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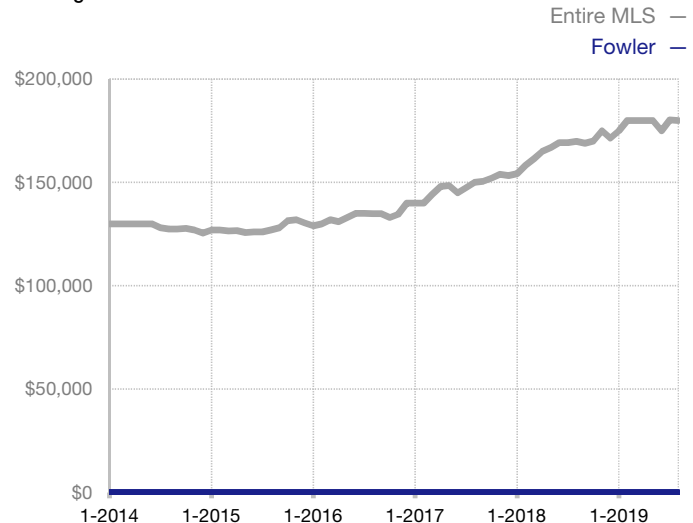
Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Rolling 12-Month Calculation



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## Huerfano County

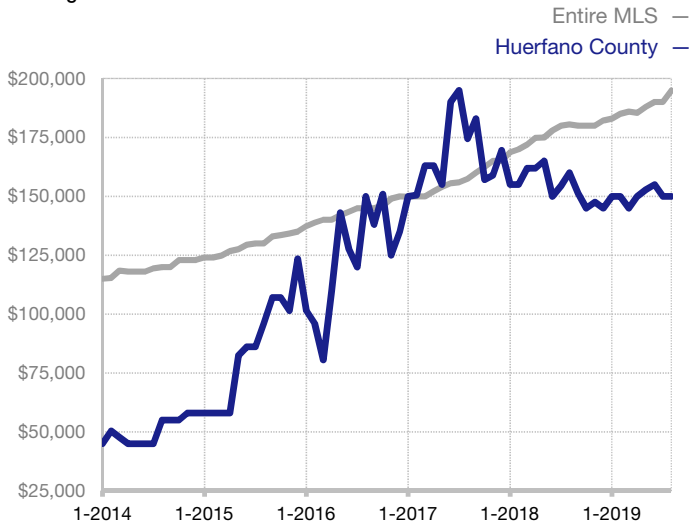
Single Family Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	14	10	- 28.6%	107	91	- 15.0%
Sold Listings	7	7	0.0%	56	54	- 3.6%
Median Sales Price*	\$275,000	\$190,000	- 30.9%	\$167,500	\$162,500	- 3.0%
Average Sales Price*	\$262,000	\$204,214	- 22.1%	\$213,714	\$210,265	- 1.6%
Percent of List Price Received*	95.7%	94.0%	- 1.8%	94.5%	94.6%	+ 0.1%
Days on Market Until Sale	213	76	- 64.3%	185	208	+ 12.4%
Inventory of Homes for Sale	87	63	- 27.6%	--	--	--
Months Supply of Inventory	14.9	9.5	- 36.2%	--	--	--

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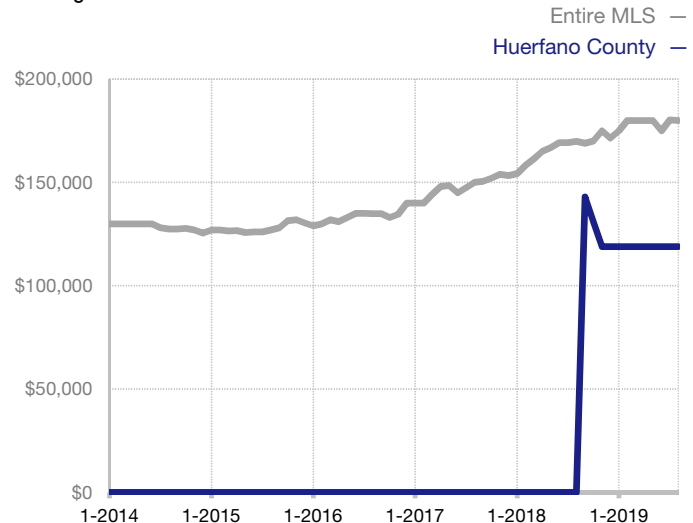
Townhouse-Condo Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	1	0	- 100.0%	3	1	- 66.7%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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## La Junta

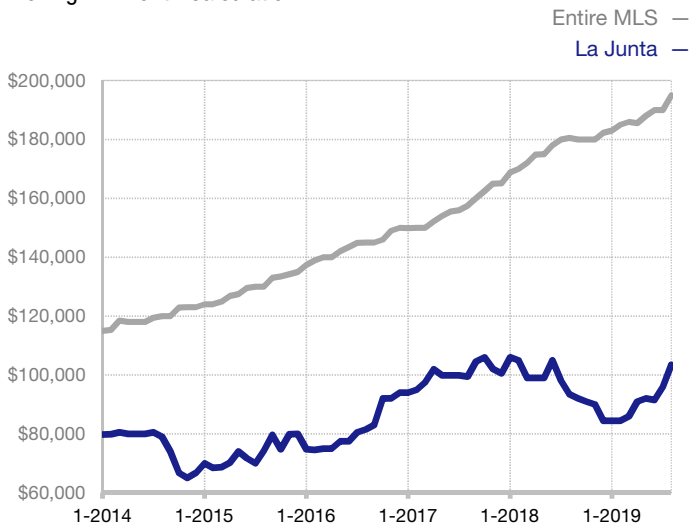
Single Family Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	11	8	- 27.3%	76	69	- 9.2%
Sold Listings	7	13	+ 85.7%	51	60	+ 17.6%
Median Sales Price*	\$55,900	\$106,500	+ 90.5%	\$84,900	\$115,250	+ 35.7%
Average Sales Price*	\$75,400	\$113,785	+ 50.9%	\$102,555	\$125,217	+ 22.1%
Percent of List Price Received*	99.9%	96.2%	- 3.7%	97.1%	96.2%	- 0.9%
Days on Market Until Sale	132	168	+ 27.3%	114	124	+ 8.8%
Inventory of Homes for Sale	25	21	- 16.0%	--	--	--
Months Supply of Inventory	3.7	2.9	- 21.6%	--	--	--

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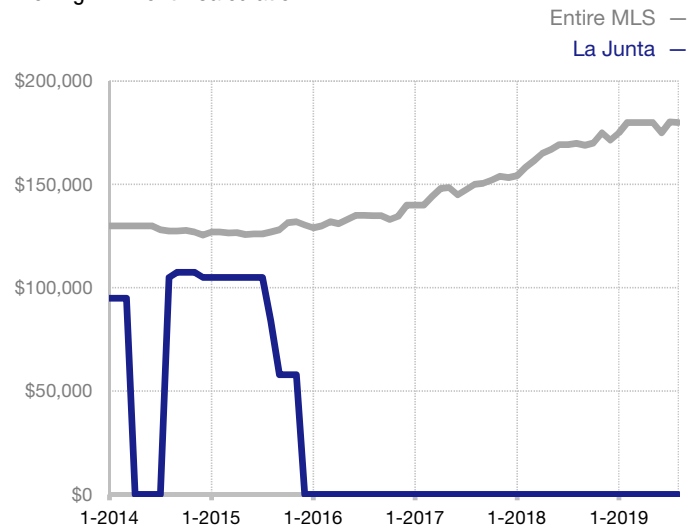
Townhouse-Condo Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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## Lamar

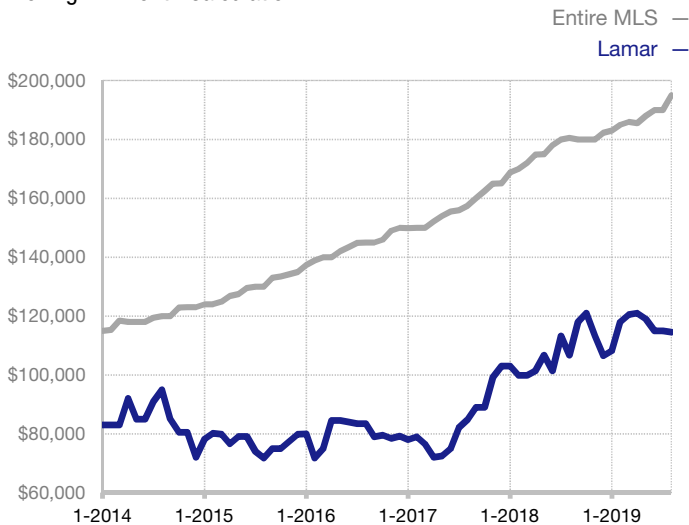
Single Family Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	4	6	+ 50.0%	40	49	+ 22.5%
Sold Listings	4	5	+ 25.0%	30	40	+ 33.3%
Median Sales Price*	\$89,250	<b>\$91,500</b>	+ 2.5%	\$102,500	<b>\$114,500</b>	+ 11.7%
Average Sales Price*	\$111,875	<b>\$103,640</b>	- 7.4%	\$113,183	<b>\$124,316</b>	+ 9.8%
Percent of List Price Received*	92.5%	<b>98.0%</b>	+ 5.9%	95.7%	<b>94.7%</b>	- 1.0%
Days on Market Until Sale	130	<b>82</b>	- 36.9%	114	<b>102</b>	- 10.5%
Inventory of Homes for Sale	13	<b>14</b>	+ 7.7%	--	--	--
Months Supply of Inventory	3.5	<b>3.0</b>	- 14.3%	--	--	--

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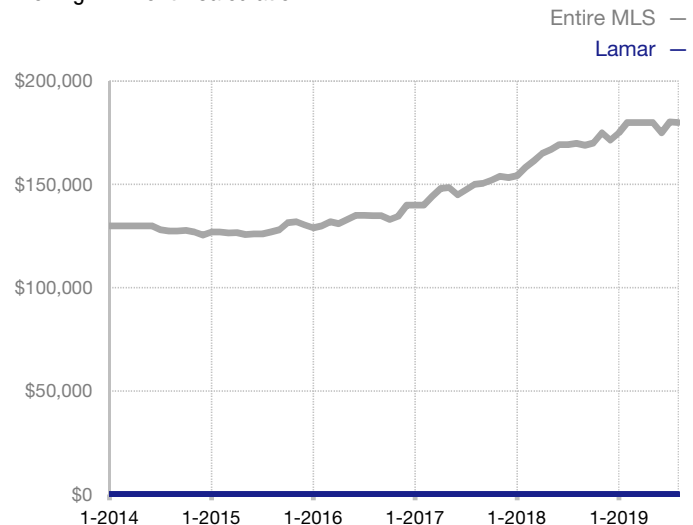
Townhouse-Condo Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
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## Las Animas

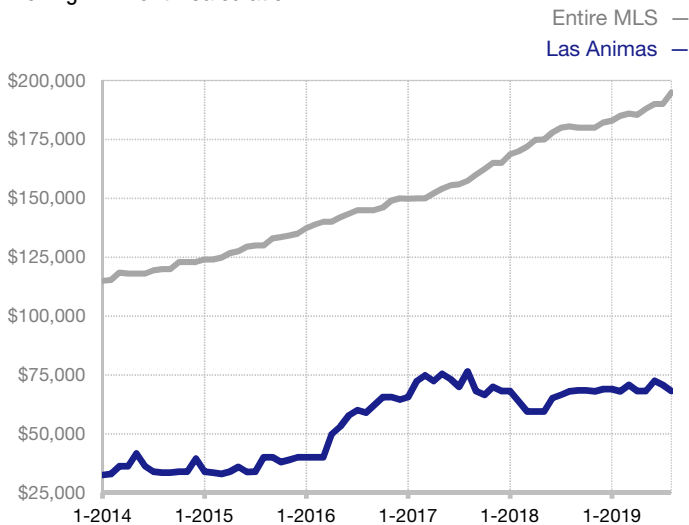
Single Family Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	5	4	- 20.0%	22	28	+ 27.3%
Sold Listings	4	0	- 100.0%	17	21	+ 23.5%
Median Sales Price*	\$88,000	\$0	- 100.0%	\$73,000	\$67,500	- 7.5%
Average Sales Price*	\$126,750	\$0	- 100.0%	\$82,313	\$79,817	- 3.0%
Percent of List Price Received*	90.6%	0.0%	- 100.0%	90.3%	93.5%	+ 3.5%
Days on Market Until Sale	106	0	- 100.0%	101	89	- 11.9%
Inventory of Homes for Sale	10	9	- 10.0%	--	--	--
Months Supply of Inventory	3.1	3.0	- 3.2%	--	--	--

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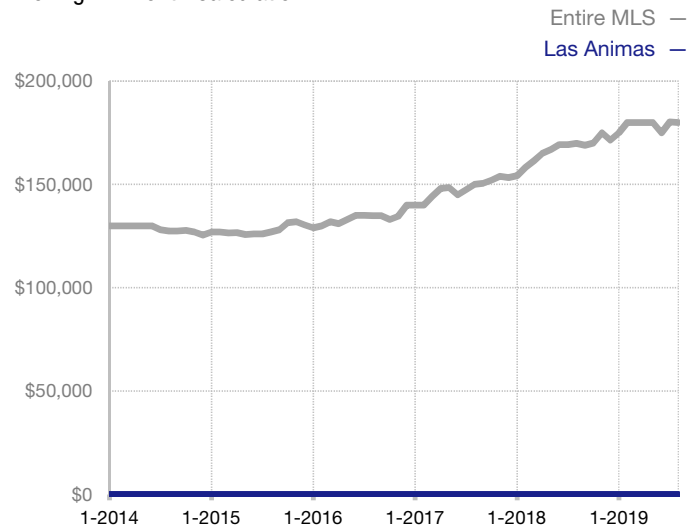
Townhouse-Condo Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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## Manzanola

Single Family Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	1	0	- 100.0%	8	6	- 25.0%
Sold Listings	0	0	--	3	8	+ 166.7%
Median Sales Price*	\$0	\$0	--	\$155,000	\$167,450	+ 8.0%
Average Sales Price*	\$0	\$0	--	\$152,333	\$176,788	+ 16.1%
Percent of List Price Received*	0.0%	0.0%	--	105.8%	91.7%	- 13.3%
Days on Market Until Sale	0	0	--	109	114	+ 4.6%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	3.0	0.9	- 70.0%	--	--	--

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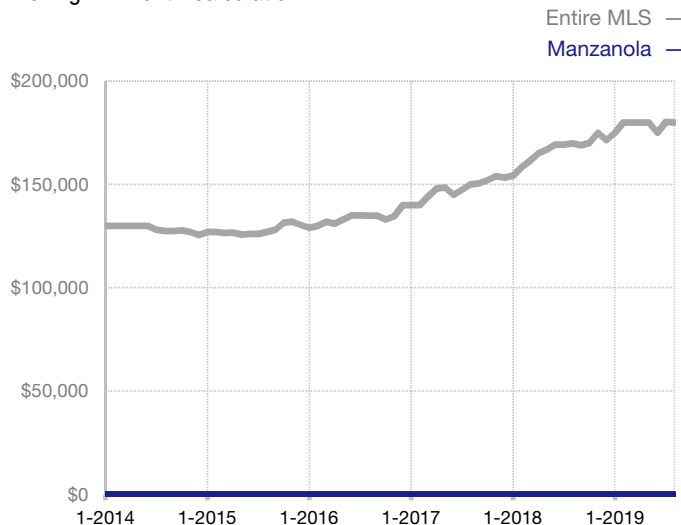
Townhouse-Condo Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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## Rocky Ford

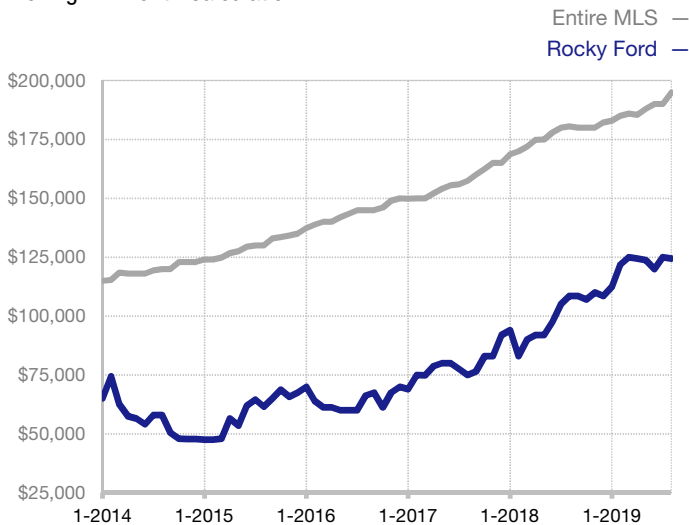
Single Family Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	4	1	- 75.0%	38	41	+ 7.9%
Sold Listings	3	4	+ 33.3%	34	34	0.0%
Median Sales Price*	\$165,000	\$144,250	- 12.6%	\$101,750	\$119,500	+ 17.4%
Average Sales Price*	\$221,667	\$129,875	- 41.4%	\$117,696	\$131,160	+ 11.4%
Percent of List Price Received*	94.5%	99.7%	+ 5.5%	93.2%	96.4%	+ 3.4%
Days on Market Until Sale	83	107	+ 28.9%	129	110	- 14.7%
Inventory of Homes for Sale	18	11	- 38.9%	--	--	--
Months Supply of Inventory	4.7	2.8	- 40.4%	--	--	--

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Townhouse-Condo Key Metrics	August			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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