

Local Market Update for July 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Pueblo County

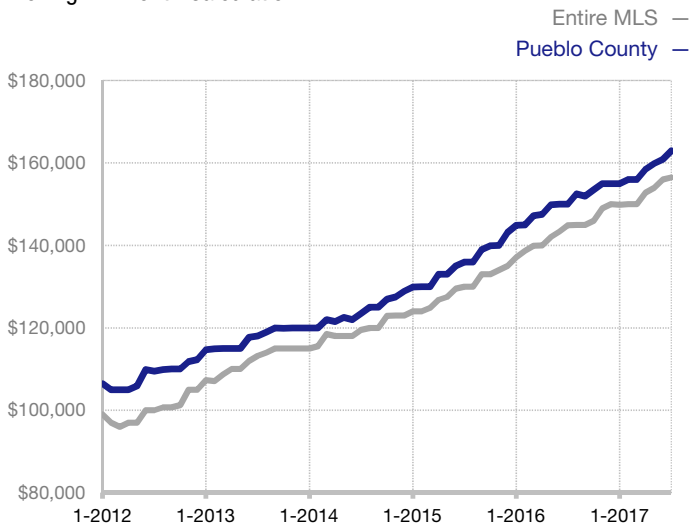
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	371	333	- 10.2%	1,997	2,027	+ 1.5%
Sold Listings	202	210	+ 4.0%	1,371	1,518	+ 10.7%
Median Sales Price*	\$157,750	\$172,088	+ 9.1%	\$152,000	\$166,000	+ 9.2%
Average Sales Price*	\$171,843	\$183,656	+ 6.9%	\$164,953	\$174,259	+ 5.6%
Percent of List Price Received*	97.9%	98.2%	+ 0.3%	97.8%	97.9%	+ 0.1%
Days on Market Until Sale	89	76	- 14.6%	96	87	- 9.4%
Inventory of Homes for Sale	678	460	- 32.2%	--	--	--
Months Supply of Inventory	3.4	2.1	- 38.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	14	10	- 28.6%	74	59	- 20.3%
Sold Listings	6	10	+ 66.7%	59	54	- 8.5%
Median Sales Price*	\$139,125	\$141,100	+ 1.4%	\$136,250	\$139,000	+ 2.0%
Average Sales Price*	\$145,317	\$166,030	+ 14.3%	\$151,285	\$156,754	+ 3.6%
Percent of List Price Received*	94.7%	97.7%	+ 3.2%	96.6%	96.6%	0.0%
Days on Market Until Sale	84	66	- 21.4%	89	87	- 2.2%
Inventory of Homes for Sale	30	6	- 80.0%	--	--	--
Months Supply of Inventory	3.3	0.7	- 78.8%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Arkansas Valley/Otero County

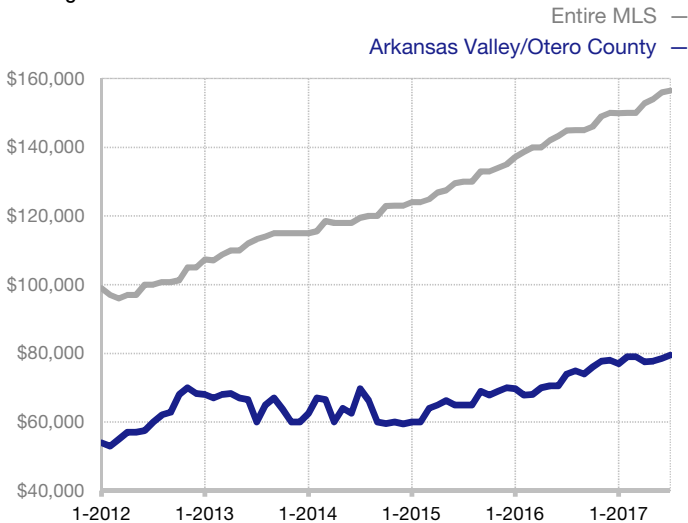
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	40	32	- 20.0%	244	230	- 5.7%
Sold Listings	24	24	0.0%	174	177	+ 1.7%
Median Sales Price*	\$92,450	\$111,000	+ 20.1%	\$76,000	\$79,500	+ 4.6%
Average Sales Price*	\$102,451	\$101,919	- 0.5%	\$83,327	\$92,203	+ 10.7%
Percent of List Price Received*	94.0%	95.4%	+ 1.5%	94.8%	93.9%	- 0.9%
Days on Market Until Sale	155	104	- 32.9%	168	143	- 14.9%
Inventory of Homes for Sale	134	93	- 30.6%	--	--	--
Months Supply of Inventory	4.9	3.5	- 28.6%	--	--	--

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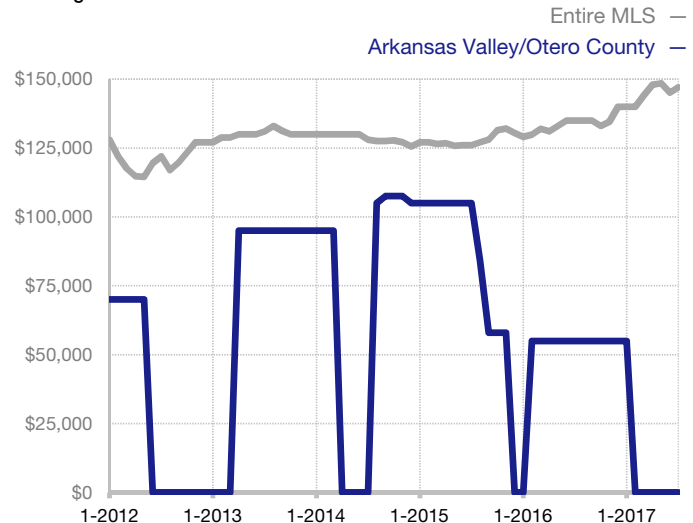
Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	0	0	--	0	1	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$55,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$55,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	91.8%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	656	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Rolling 12-Month Calculation



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Fowler

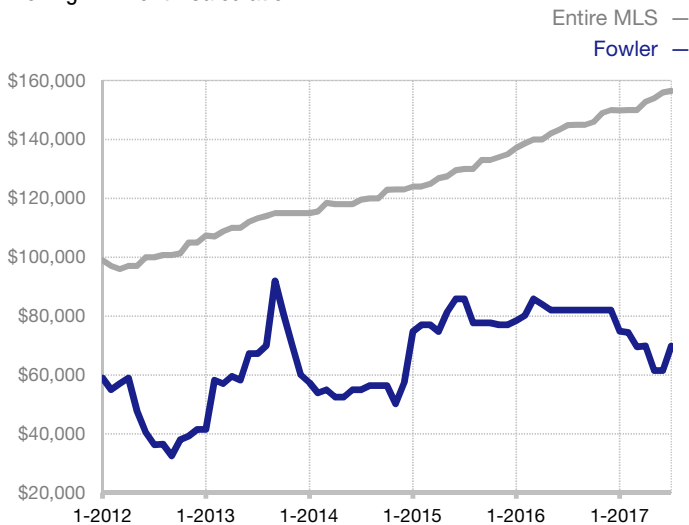
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	2	1	- 50.0%	13	14	+ 7.7%
Sold Listings	1	2	+ 100.0%	12	14	+ 16.7%
Median Sales Price*	\$65,000	\$95,750	+ 47.3%	\$84,250	\$63,950	- 24.1%
Average Sales Price*	\$65,000	\$95,750	+ 47.3%	\$86,979	\$70,893	- 18.5%
Percent of List Price Received*	86.2%	91.3%	+ 5.9%	96.4%	92.1%	- 4.5%
Days on Market Until Sale	93	98	+ 5.4%	207	100	- 51.7%
Inventory of Homes for Sale	9	7	- 22.2%	--	--	--
Months Supply of Inventory	4.7	3.3	- 29.8%	--	--	--

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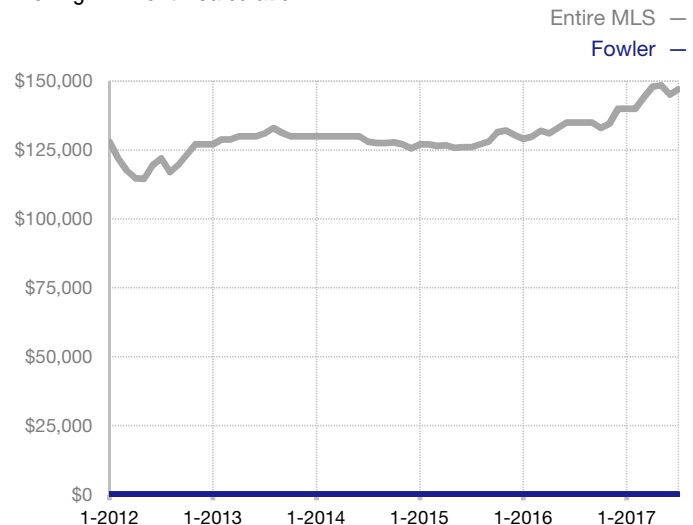
Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



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Huerfano County

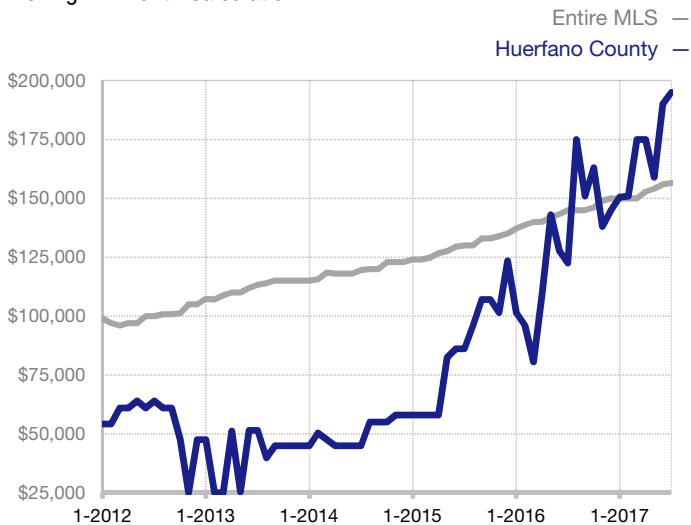
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	5	14	+ 180.0%	59	71	+ 20.3%
Sold Listings	2	3	+ 50.0%	10	21	+ 110.0%
Median Sales Price*	\$122,500	\$125,000	+ 2.0%	\$100,000	\$250,000	+ 150.0%
Average Sales Price*	\$122,500	\$176,667	+ 44.2%	\$119,050	\$251,183	+ 111.0%
Percent of List Price Received*	89.7%	89.8%	+ 0.1%	91.6%	97.1%	+ 6.0%
Days on Market Until Sale	184	187	+ 1.6%	179	177	- 1.1%
Inventory of Homes for Sale	55	60	+ 9.1%	--	--	--
Months Supply of Inventory	31.4	20.6	- 34.4%	--	--	--

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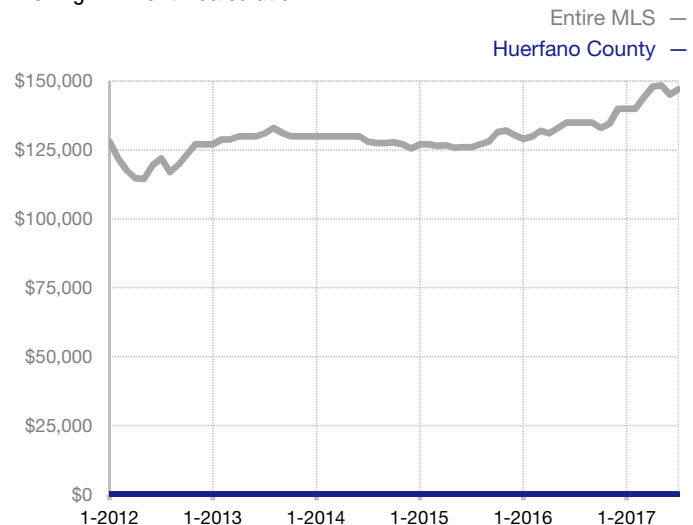
Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	0	0	--	0	1	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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La Junta

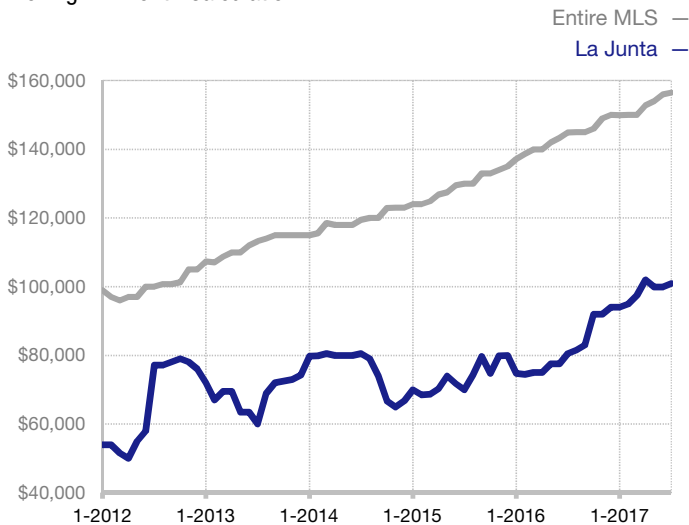
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	15	8	- 46.7%	74	52	- 29.7%
Sold Listings	7	6	- 14.3%	45	46	+ 2.2%
Median Sales Price*	\$135,000	\$115,725	- 14.3%	\$90,000	\$90,750	+ 0.8%
Average Sales Price*	\$128,000	\$133,575	+ 4.4%	\$88,252	\$91,490	+ 3.7%
Percent of List Price Received*	99.6%	95.3%	- 4.3%	95.5%	92.5%	- 3.1%
Days on Market Until Sale	113	83	- 26.5%	152	152	0.0%
Inventory of Homes for Sale	38	19	- 50.0%	--	--	--
Months Supply of Inventory	5.0	2.5	- 50.0%	--	--	--

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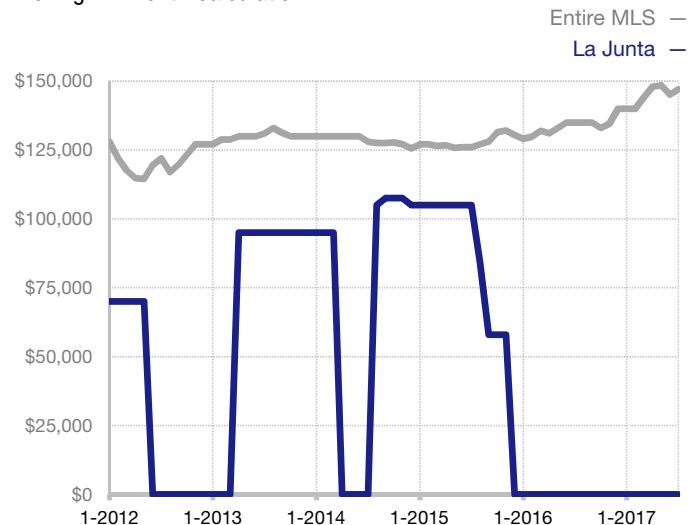
Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Las Animas

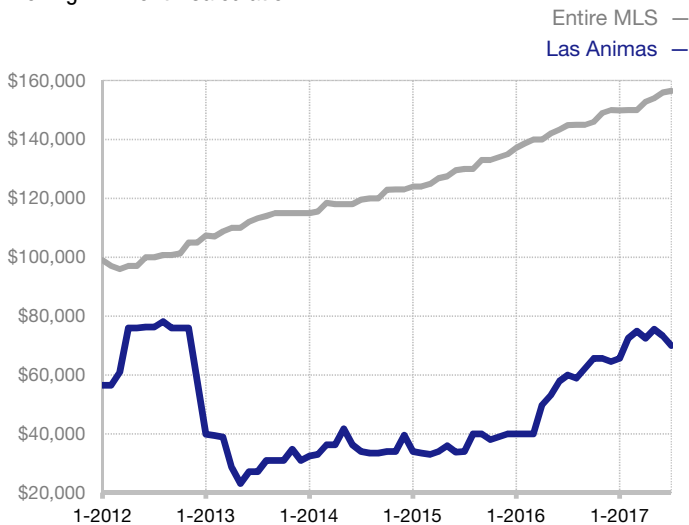
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	0	5	--	21	18	- 14.3%
Sold Listings	2	1	- 50.0%	11	17	+ 54.5%
Median Sales Price*	\$74,950	\$53,900	- 28.1%	\$60,000	\$70,000	+ 16.7%
Average Sales Price*	\$74,950	\$53,900	- 28.1%	\$59,252	\$75,712	+ 27.8%
Percent of List Price Received*	95.1%	93.1%	- 2.1%	100.2%	94.0%	- 6.2%
Days on Market Until Sale	67	159	+ 137.3%	126	117	- 7.1%
Inventory of Homes for Sale	9	7	- 22.2%	--	--	--
Months Supply of Inventory	4.1	2.7	- 34.1%	--	--	--

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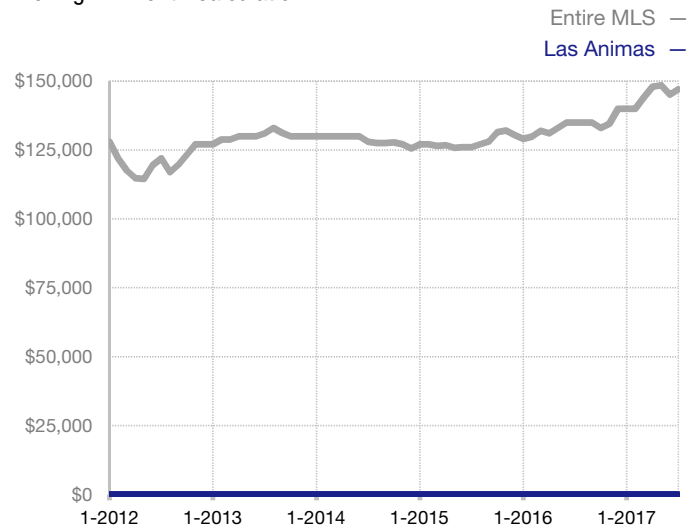
Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Manzanola

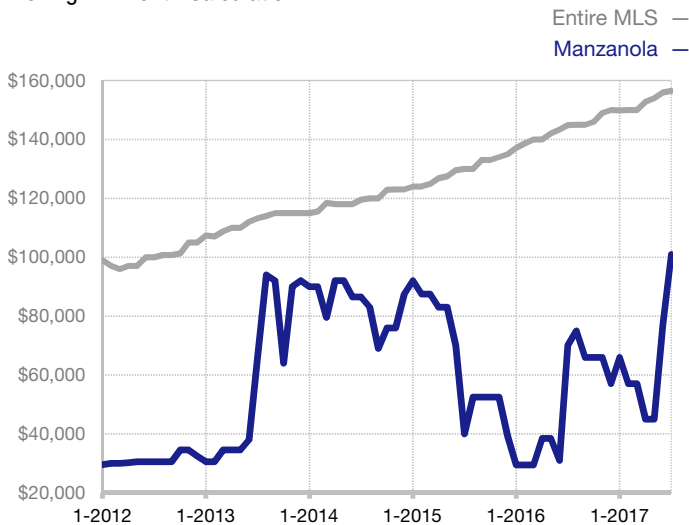
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	1	1	0.0%	5	10	+ 100.0%
Sold Listings	1	2	+ 100.0%	4	5	+ 25.0%
Median Sales Price*	\$180,000	\$144,000	- 20.0%	\$93,500	\$138,000	+ 47.6%
Average Sales Price*	\$180,000	\$144,000	- 20.0%	\$99,500	\$128,980	+ 29.6%
Percent of List Price Received*	100.0%	96.0%	- 4.0%	92.6%	97.2%	+ 5.0%
Days on Market Until Sale	40	94	+ 135.0%	71	98	+ 38.0%
Inventory of Homes for Sale	3	4	+ 33.3%	--	--	--
Months Supply of Inventory	2.3	2.5	+ 8.7%	--	--	--

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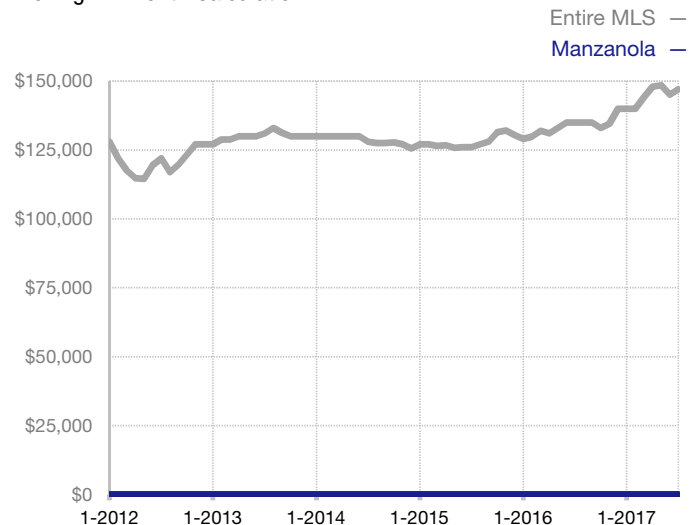
Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Rocky Ford

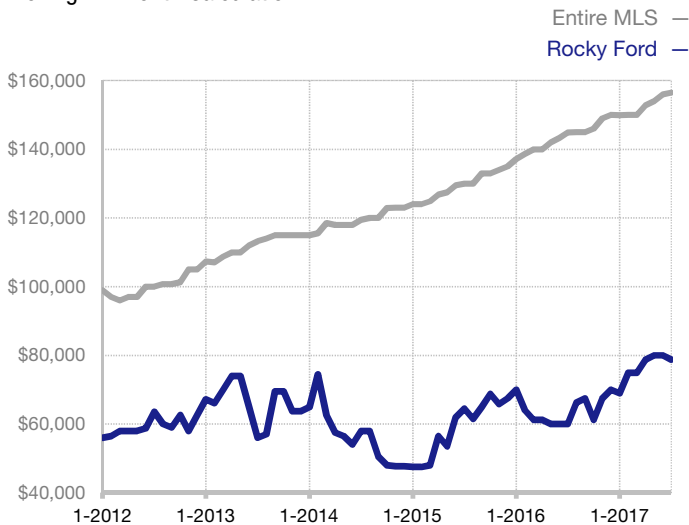
Single Family Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	7	10	+ 42.9%	42	43	+ 2.4%
Sold Listings	5	6	+ 20.0%	35	26	- 25.7%
Median Sales Price*	\$97,500	\$52,500	- 46.2%	\$60,000	\$72,750	+ 21.3%
Average Sales Price*	\$88,300	\$78,200	- 11.4%	\$81,044	\$97,814	+ 20.7%
Percent of List Price Received*	92.3%	95.4%	+ 3.4%	93.0%	96.8%	+ 4.1%
Days on Market Until Sale	162	102	- 37.0%	172	136	- 20.9%
Inventory of Homes for Sale	21	20	- 4.8%	--	--	--
Months Supply of Inventory	4.1	4.6	+ 12.2%	--	--	--

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Townhouse-Condo Key Metrics	July			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 07-2016	Thru 07-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$55,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$55,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	91.8%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	656	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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