

Local Market Update for April 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Pueblo County

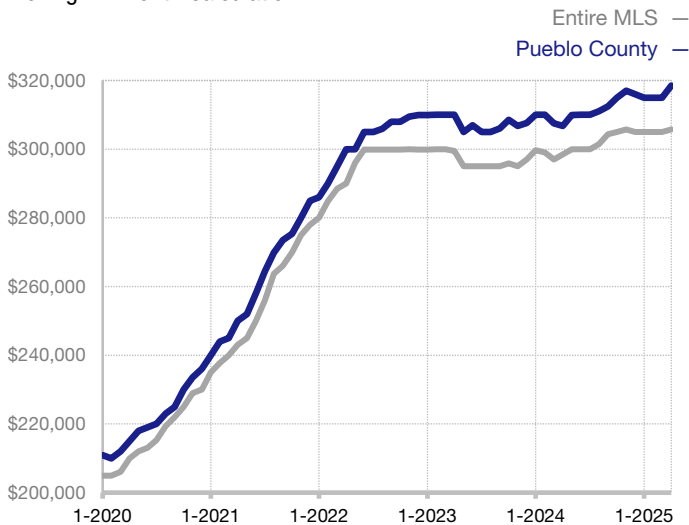
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	338	322	- 4.7%	1,094	1,181	+ 8.0%
Sold Listings	193	164	- 15.0%	632	570	- 9.8%
Median Sales Price*	\$305,000	\$328,950	+ 7.9%	\$310,000	\$315,000	+ 1.6%
Average Sales Price*	\$330,681	\$321,977	- 2.6%	\$321,275	\$323,240	+ 0.6%
Percent of List Price Received*	98.5%	98.8%	+ 0.3%	98.2%	97.9%	- 0.3%
Days on Market Until Sale	102	101	- 1.0%	98	105	+ 7.1%
Inventory of Homes for Sale	732	797	+ 8.9%	--	--	--
Months Supply of Inventory	4.1	4.9	+ 19.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

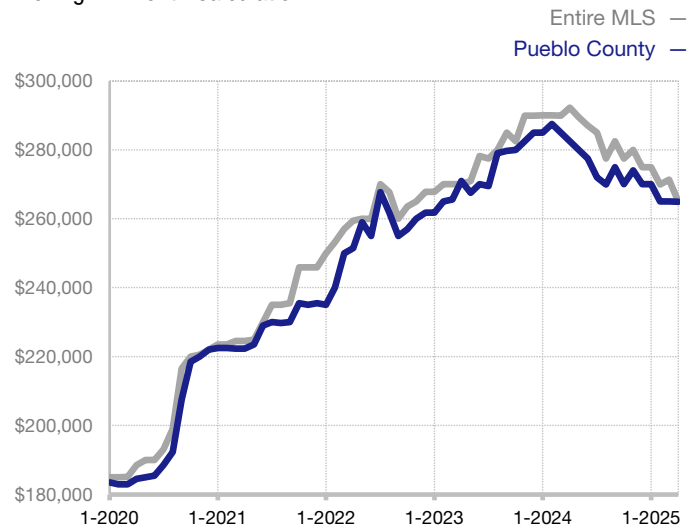
Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	14	18	+ 28.6%	37	62	+ 67.6%
Sold Listings	4	10	+ 150.0%	25	24	- 4.0%
Median Sales Price*	\$271,950	\$245,000	- 9.9%	\$270,000	\$260,000	- 3.7%
Average Sales Price*	\$253,475	\$251,130	- 0.9%	\$284,488	\$255,908	- 10.0%
Percent of List Price Received*	98.1%	97.4%	- 0.7%	97.9%	97.4%	- 0.5%
Days on Market Until Sale	92	46	- 50.0%	83	70	- 15.7%
Inventory of Homes for Sale	27	44	+ 63.0%	--	--	--
Months Supply of Inventory	3.9	6.3	+ 61.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Arkansas Valley/Otero County

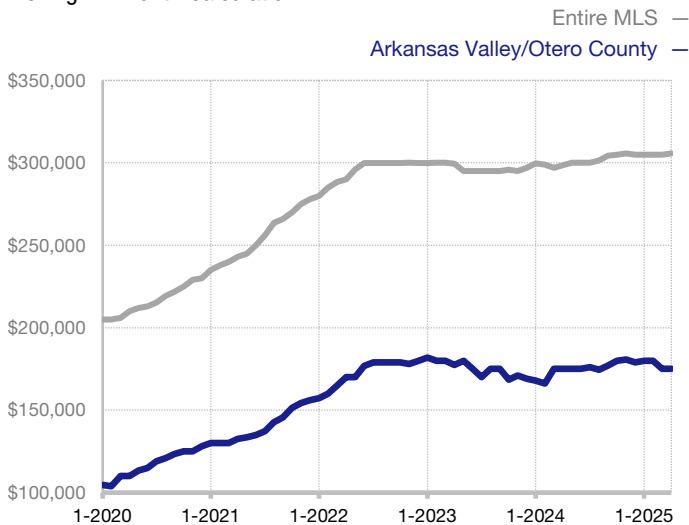
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	41	76	+ 85.4%	155	204	+ 31.6%
Sold Listings	23	33	+ 43.5%	108	111	+ 2.8%
Median Sales Price*	\$159,000	\$167,500	+ 5.3%	\$172,000	\$160,000	- 7.0%
Average Sales Price*	\$188,870	\$189,266	+ 0.2%	\$187,169	\$260,664	+ 39.3%
Percent of List Price Received*	91.9%	93.5%	+ 1.7%	93.3%	92.8%	- 0.5%
Days on Market Until Sale	130	146	+ 12.3%	122	155	+ 27.0%
Inventory of Homes for Sale	142	217	+ 52.8%	--	--	--
Months Supply of Inventory	4.7	7.6	+ 61.7%	--	--	--

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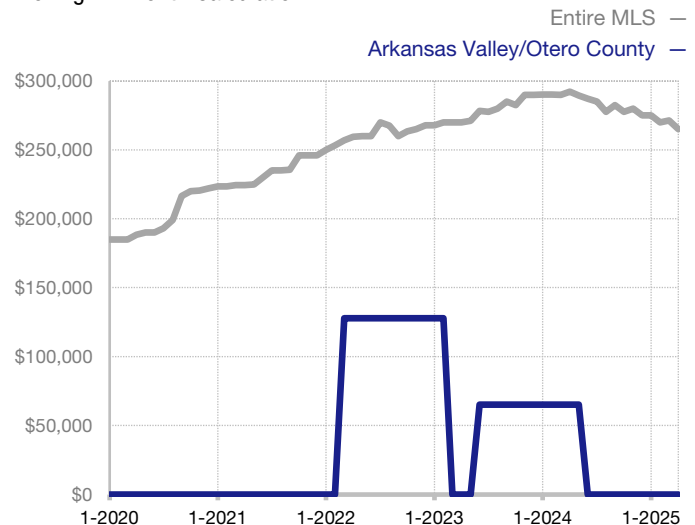
Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Fowler

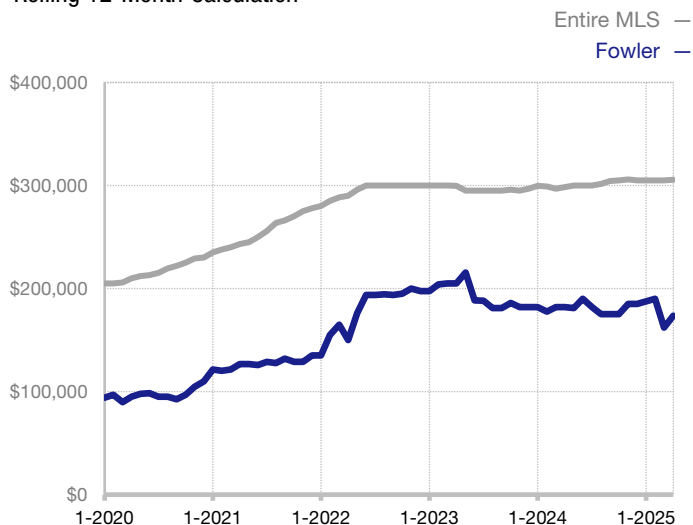
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	2	4	+ 100.0%	15	9	- 40.0%
Sold Listings	2	1	- 50.0%	10	5	- 50.0%
Median Sales Price*	\$145,000	\$395,000	+ 172.4%	\$185,000	\$96,900	- 47.6%
Average Sales Price*	\$145,000	\$395,000	+ 172.4%	\$186,000	\$184,880	- 0.6%
Percent of List Price Received*	78.5%	96.3%	+ 22.7%	91.9%	90.5%	- 1.5%
Days on Market Until Sale	151	402	+ 166.2%	130	167	+ 28.5%
Inventory of Homes for Sale	12	9	- 25.0%	--	--	--
Months Supply of Inventory	4.4	4.1	- 6.8%	--	--	--

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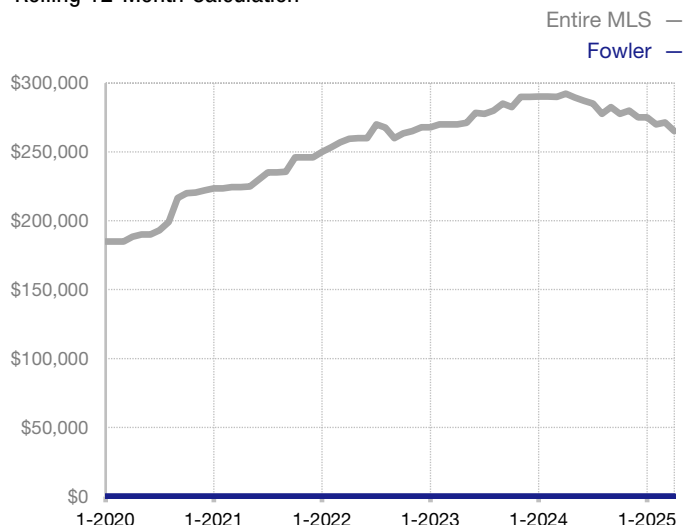
Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Huerfano County

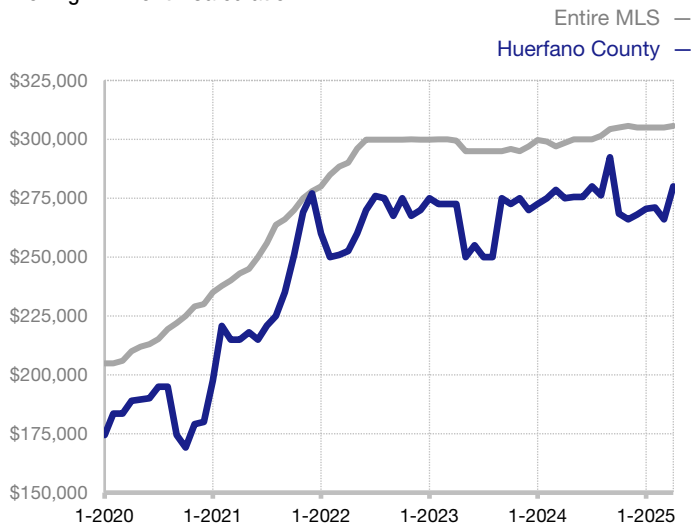
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	12	17	+ 41.7%	37	39	+ 5.4%
Sold Listings	4	5	+ 25.0%	19	11	- 42.1%
Median Sales Price*	\$212,750	\$398,500	+ 87.3%	\$266,000	\$300,000	+ 12.8%
Average Sales Price*	\$273,875	\$390,300	+ 42.5%	\$298,839	\$329,773	+ 10.4%
Percent of List Price Received*	95.8%	97.6%	+ 1.9%	97.6%	98.0%	+ 0.4%
Days on Market Until Sale	180	222	+ 23.3%	140	220	+ 57.1%
Inventory of Homes for Sale	60	62	+ 3.3%	--	--	--
Months Supply of Inventory	9.1	11.2	+ 23.1%	--	--	--

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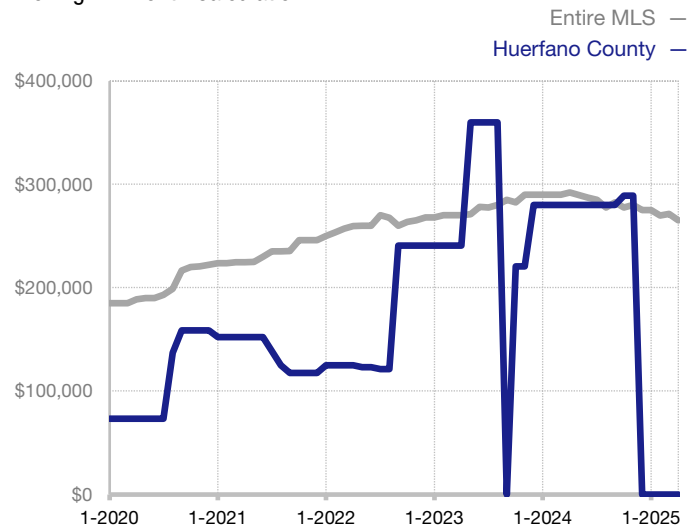
Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.7	0.0	- 100.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
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La Junta

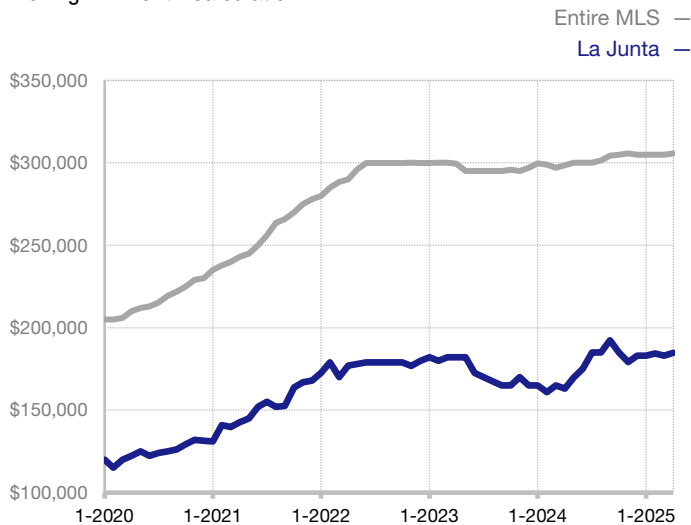
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	7	15	+ 114.3%	35	38	+ 8.6%
Sold Listings	10	6	- 40.0%	29	23	- 20.7%
Median Sales Price*	\$118,500	\$134,500	+ 13.5%	\$157,000	\$165,000	+ 5.1%
Average Sales Price*	\$192,050	\$143,667	- 25.2%	\$182,828	\$186,193	+ 1.8%
Percent of List Price Received*	87.2%	98.8%	+ 13.3%	88.1%	95.3%	+ 8.2%
Days on Market Until Sale	160	123	- 23.1%	126	162	+ 28.6%
Inventory of Homes for Sale	30	45	+ 50.0%	--	--	--
Months Supply of Inventory	3.8	6.1	+ 60.5%	--	--	--

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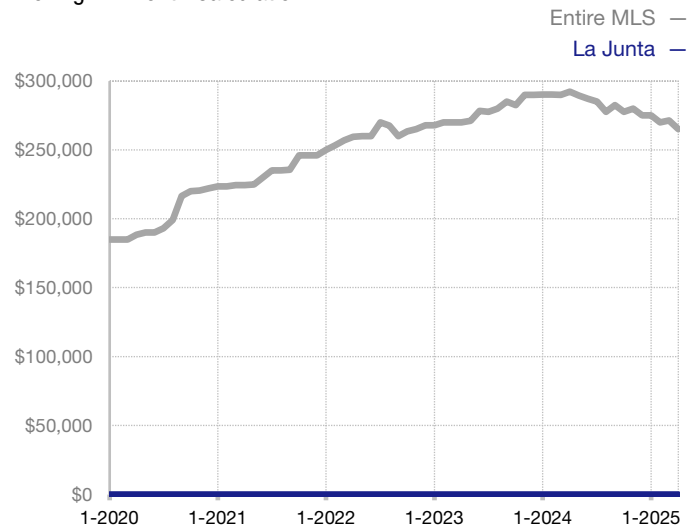
Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Lamar

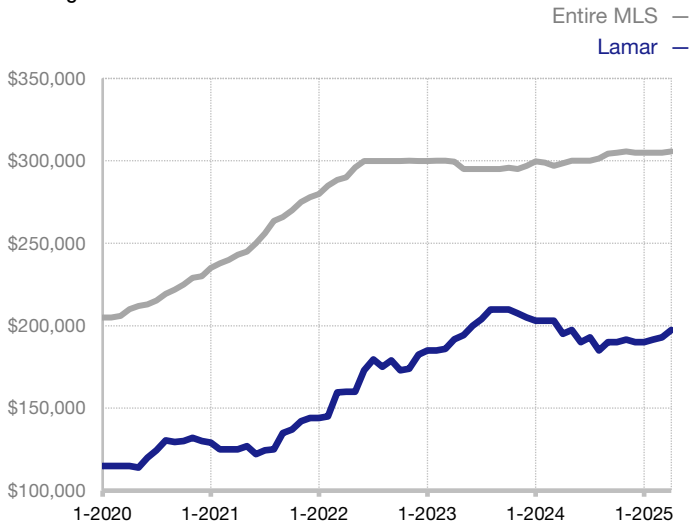
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	4	9	+ 125.0%	17	31	+ 82.4%
Sold Listings	4	7	+ 75.0%	16	20	+ 25.0%
Median Sales Price*	\$187,500	\$281,000	+ 49.9%	\$182,500	\$218,000	+ 19.5%
Average Sales Price*	\$175,125	\$250,857	+ 43.2%	\$183,844	\$194,025	+ 5.5%
Percent of List Price Received*	98.4%	97.4%	- 1.0%	94.3%	94.6%	+ 0.3%
Days on Market Until Sale	81	144	+ 77.8%	110	131	+ 19.1%
Inventory of Homes for Sale	15	33	+ 120.0%	--	--	--
Months Supply of Inventory	3.1	6.4	+ 106.5%	--	--	--

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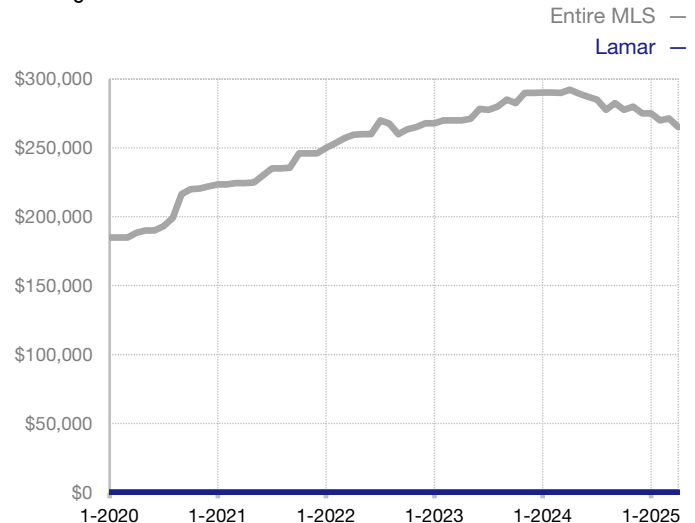
Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



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Las Animas

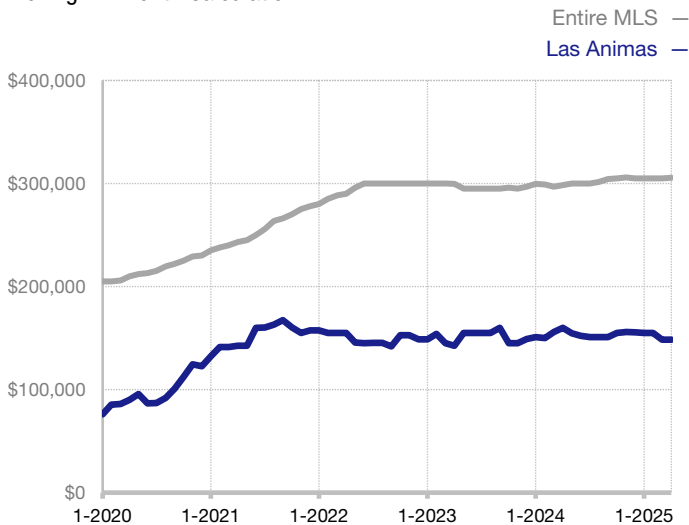
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	4	7	+ 75.0%	9	17	+ 88.9%
Sold Listings	1	3	+ 200.0%	10	8	- 20.0%
Median Sales Price*	\$169,000	\$152,000	- 10.1%	\$171,500	\$141,250	- 17.6%
Average Sales Price*	\$169,000	\$244,167	+ 44.5%	\$149,950	\$195,938	+ 30.7%
Percent of List Price Received*	102.4%	94.4%	- 7.8%	91.0%	92.2%	+ 1.3%
Days on Market Until Sale	63	197	+ 212.7%	131	145	+ 10.7%
Inventory of Homes for Sale	8	17	+ 112.5%	--	--	--
Months Supply of Inventory	3.0	7.1	+ 136.7%	--	--	--

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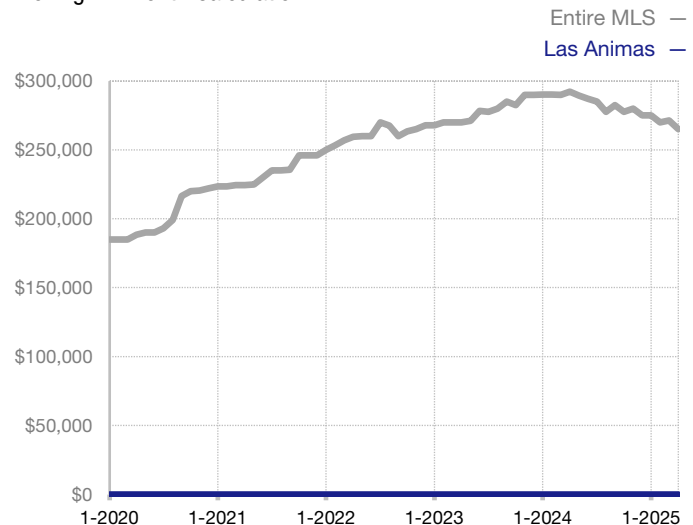
Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Manzanola

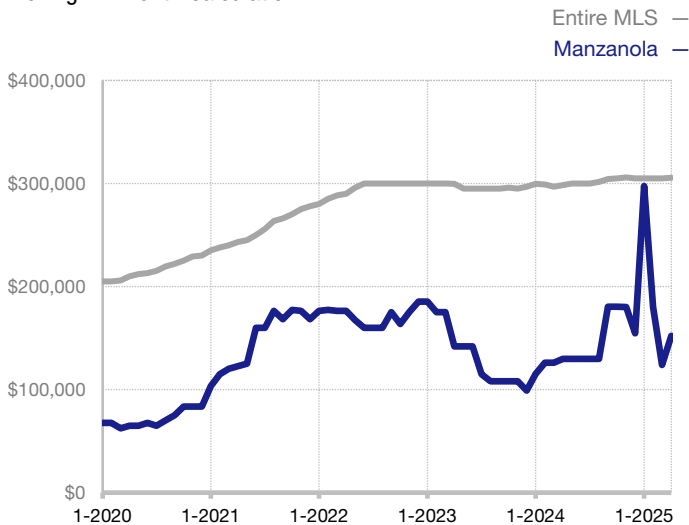
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	2	1	- 50.0%	5	5	0.0%
Sold Listings	0	1	--	3	3	0.0%
Median Sales Price*	\$0	\$200,000	--	\$129,500	\$121,650	- 6.1%
Average Sales Price*	\$0	\$200,000	--	\$222,333	\$130,550	- 41.3%
Percent of List Price Received*	0.0%	100.0%	--	105.0%	98.5%	- 6.2%
Days on Market Until Sale	0	87	--	53	65	+ 22.6%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	2.3	0.8	- 65.2%	--	--	--

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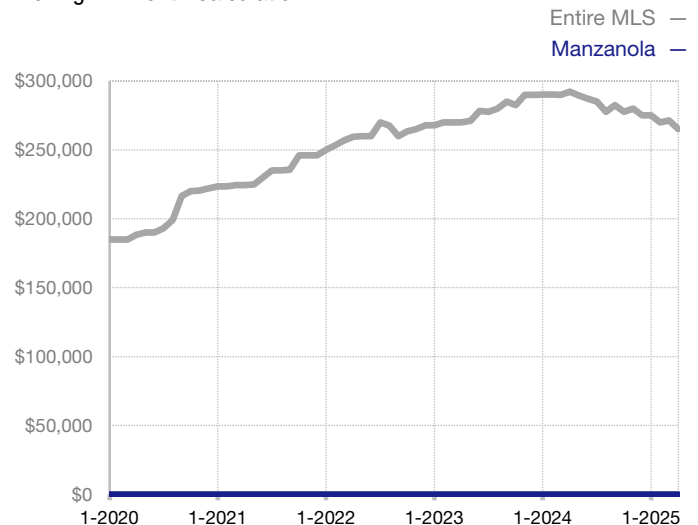
Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Monthly Indicators



April 2025

Percent changes calculated using year-over-year comparisons.

New Listings were down 4.4 percent for single family homes but increased 28.6 percent for townhouse-condo properties. Pending Sales increased 25.7 percent for single family homes and 100.0 percent for townhouse-condo properties.

The Median Sales Price was up 7.9 percent to \$329,900 for single family homes but decreased 9.9 percent to \$245,000 for townhouse-condo properties. Days on Market decreased 1.0 percent for single family homes and 50.0 percent for townhouse-condo properties.

Total housing inventory increased 8.1% month-over-month for a total of 1.33 million units heading into April, equivalent to a 4.0-month supply at the current sales pace, according to NAR. Although inventory is up nearly 20% from the same time last year, the additional supply has had little effect on home prices across much of the country, with the national median existing-home price climbing 2.7% year-over-year to \$403,700 as of last measure.

Activity Snapshot

- 13.1%	+ 3.9%	+ 10.6%
One-Year Change in Sold Listings All Properties	One-Year Change in Median Sales Price All Properties	One-Year Change in Active Listings All Properties

Residential real estate activity in Pueblo County composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2024	4-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings		342	327	- 4.4%	1,112	1,194	+ 7.4%
Pending Sales		187	235	+ 25.7%	710	725	+ 2.1%
Sold Listings		195	163	- 16.4%	642	569	- 11.4%
Median Sales Price		\$305,723	\$329,900	+ 7.9%	\$310,000	\$315,000	+ 1.6%
Avg. Sales Price		\$331,505	\$322,572	- 2.7%	\$322,452	\$322,676	+ 0.1%
Pct. of List Price Received		98.5%	98.8%	+ 0.3%	98.3%	97.9%	- 0.4%
Days on Market		102	101	- 1.0%	99	105	+ 6.1%
Affordability Index		110	105	- 4.5%	108	110	+ 1.9%
Active Listings		749	813	+ 8.5%	--	--	--
Months Supply		4.1	4.9	+ 19.5%	--	--	--

Townhouse-Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

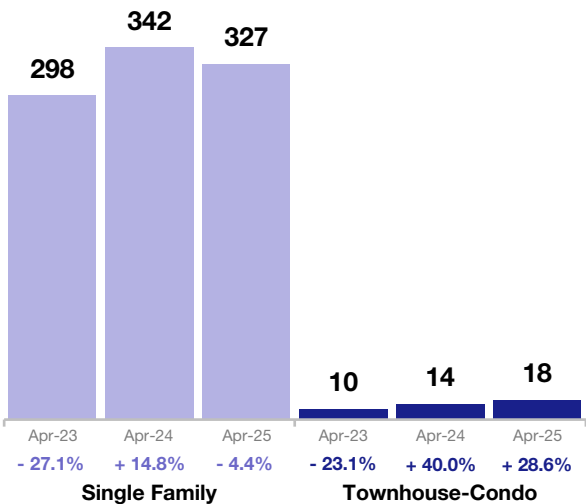


Key Metrics	Historical Sparkbars	4-2024	4-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings		14	18	+ 28.6%	37	62	+ 67.6%
Pending Sales		6	12	+ 100.0%	23	30	+ 30.4%
Sold Listings		4	10	+ 150.0%	26	24	- 7.7%
Median Sales Price		\$271,950	\$245,000	- 9.9%	\$272,000	\$260,000	- 4.4%
Avg. Sales Price		\$253,475	\$251,130	- 0.9%	\$284,700	\$255,908	- 10.1%
Pct. of List Price Received		98.1%	97.4%	- 0.7%	98.1%	97.4%	- 0.7%
Days on Market		92	46	- 50.0%	82	70	- 14.6%
Affordability Index		97	111	+ 14.4%	97	105	+ 8.2%
Active Listings		27	45	+ 66.7%	--	--	--
Months Supply		3.7	6.4	+ 73.0%	--	--	--

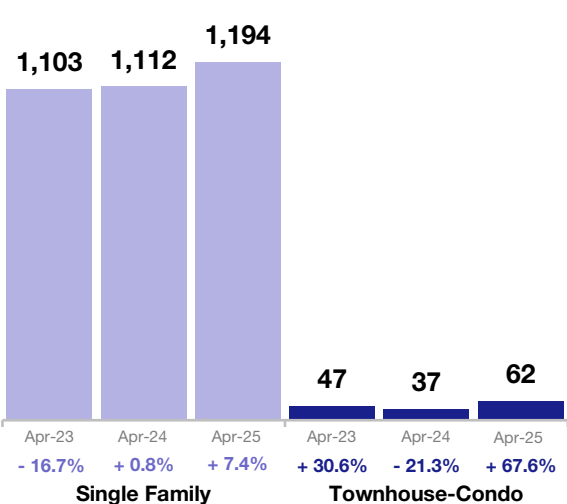
New Listings



April

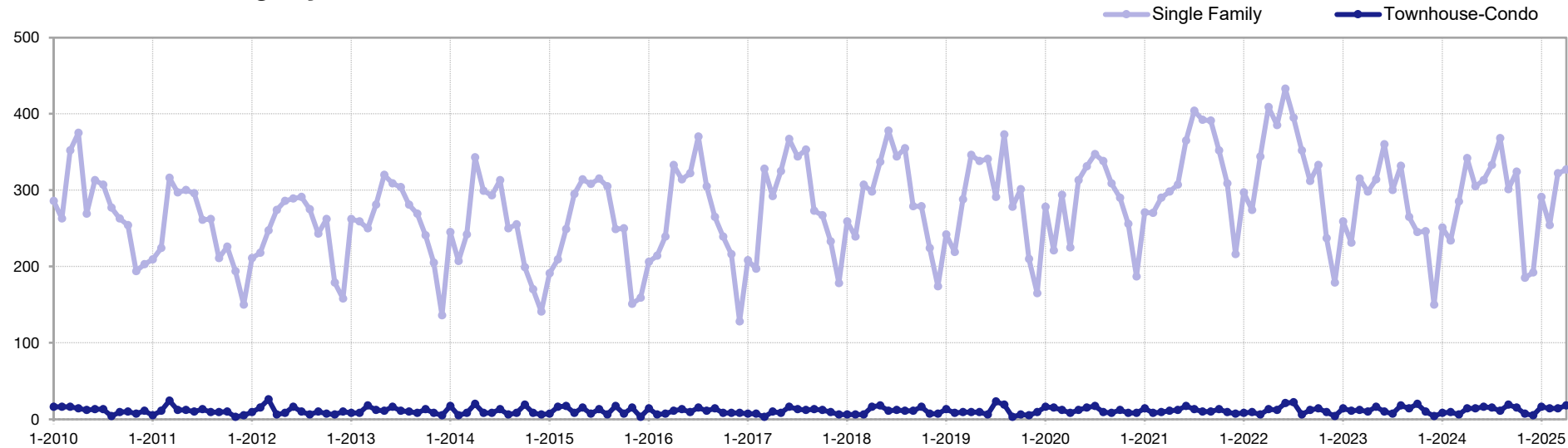


Year to Date

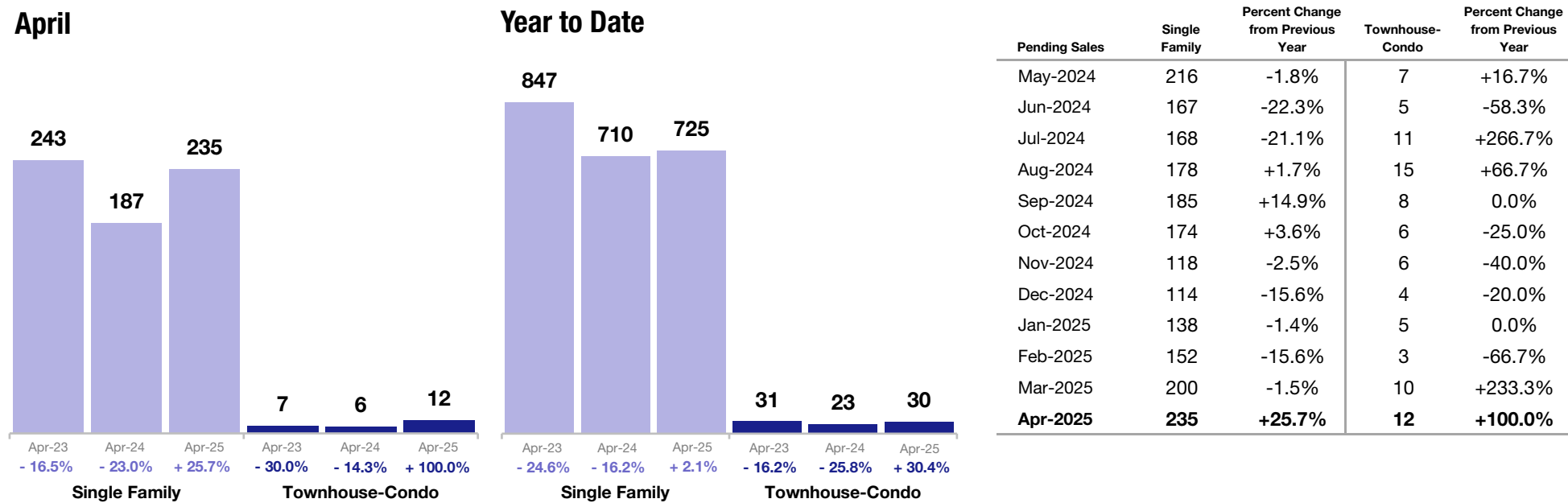


New Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
May-2024	305	-2.9%	14	-12.5%
Jun-2024	313	-13.1%	16	+60.0%
Jul-2024	333	+11.0%	15	+114.3%
Aug-2024	368	+10.8%	11	-38.9%
Sep-2024	301	+13.6%	19	+35.7%
Oct-2024	324	+32.2%	15	-25.0%
Nov-2024	185	-24.8%	7	-30.0%
Dec-2024	192	+28.0%	5	+25.0%
Jan-2025	291	+15.9%	16	+100.0%
Feb-2025	254	+8.5%	14	+55.6%
Mar-2025	322	+13.0%	14	+133.3%
Apr-2025	327	-4.4%	18	+28.6%

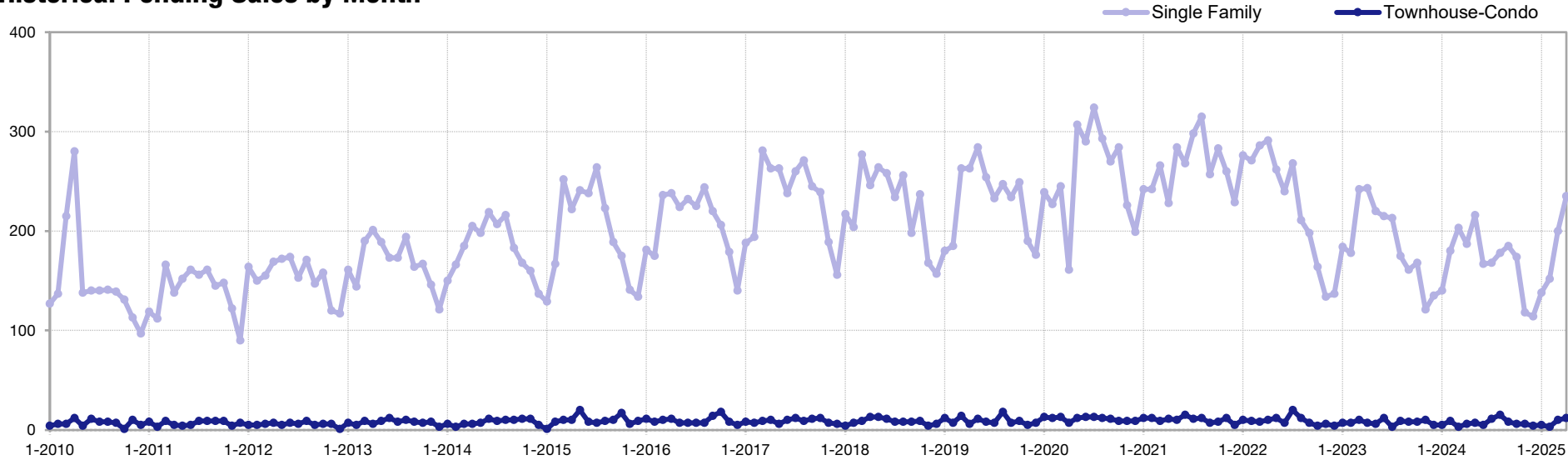
Historical New Listings by Month



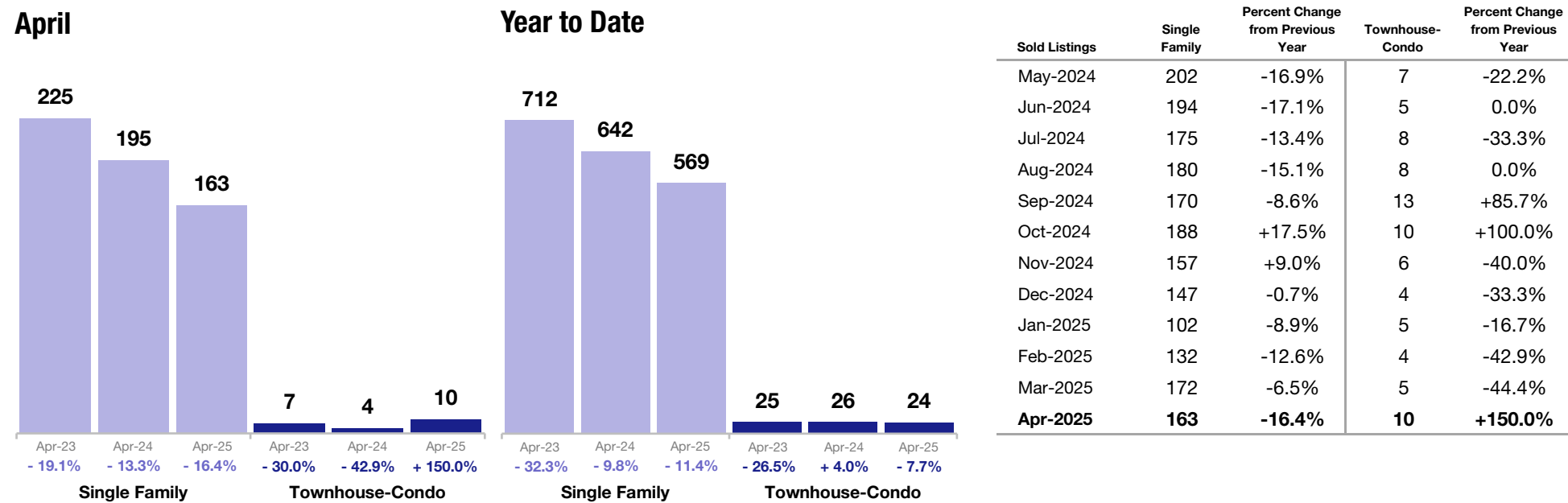
Pending Sales



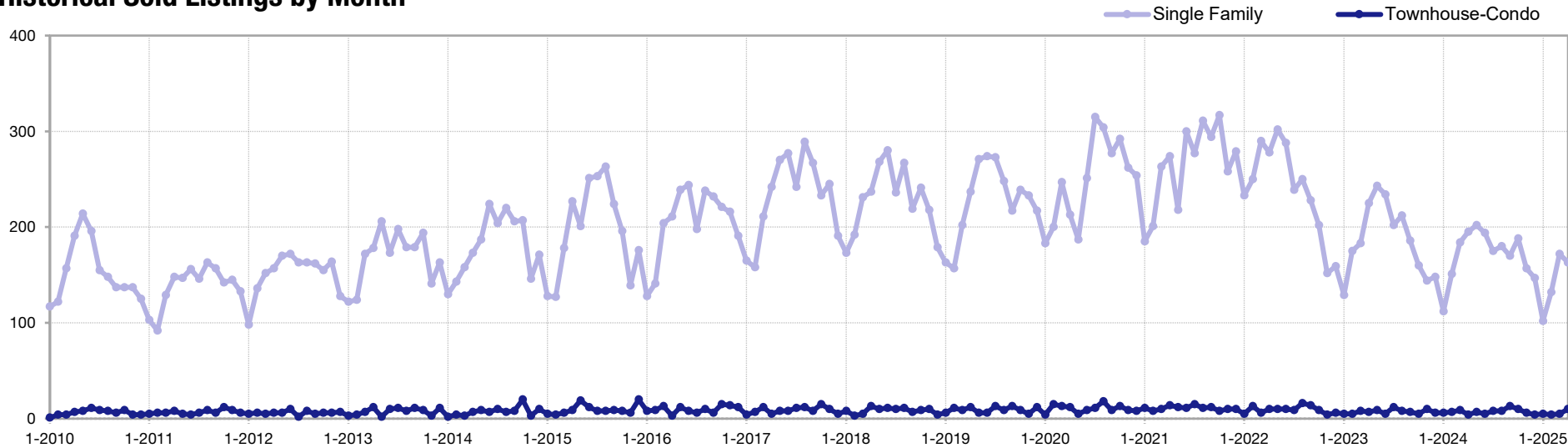
Historical Pending Sales by Month



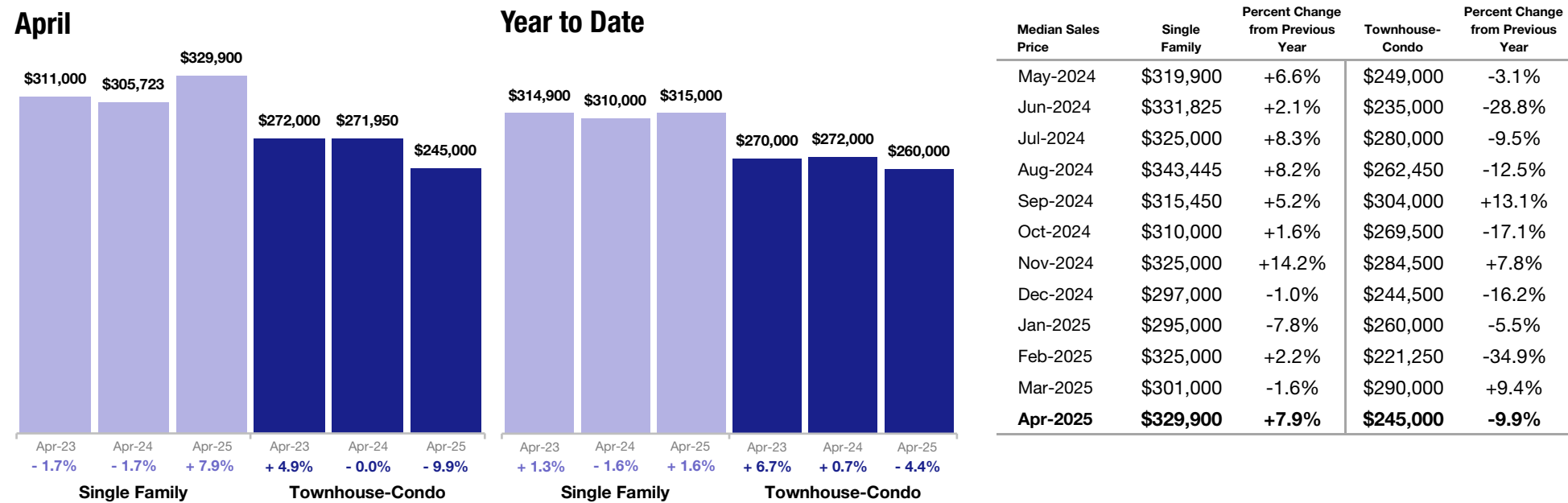
Sold Listings



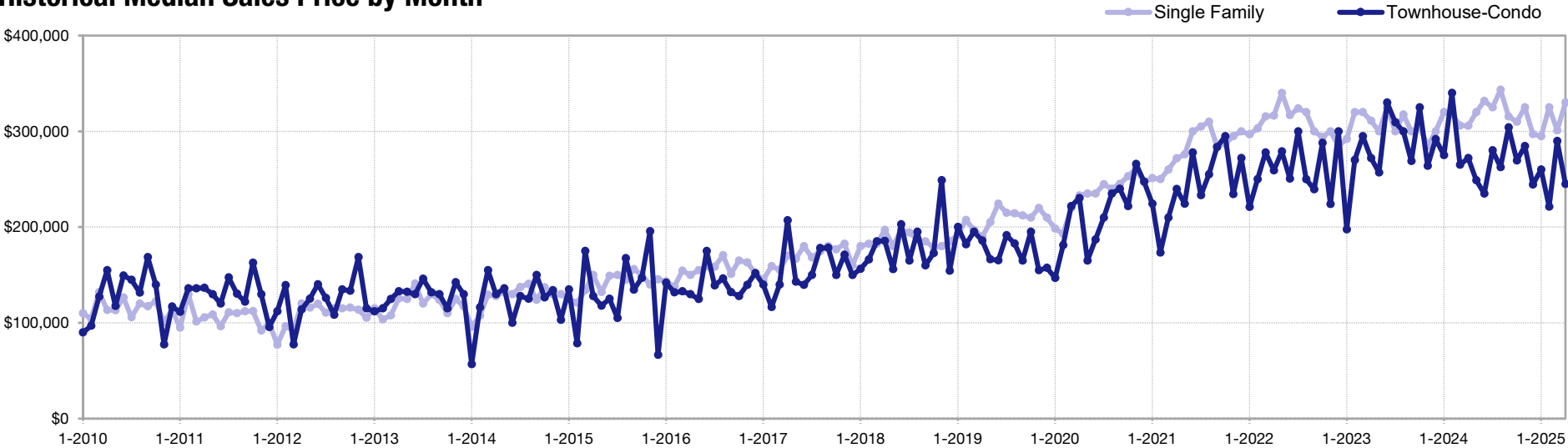
Historical Sold Listings by Month



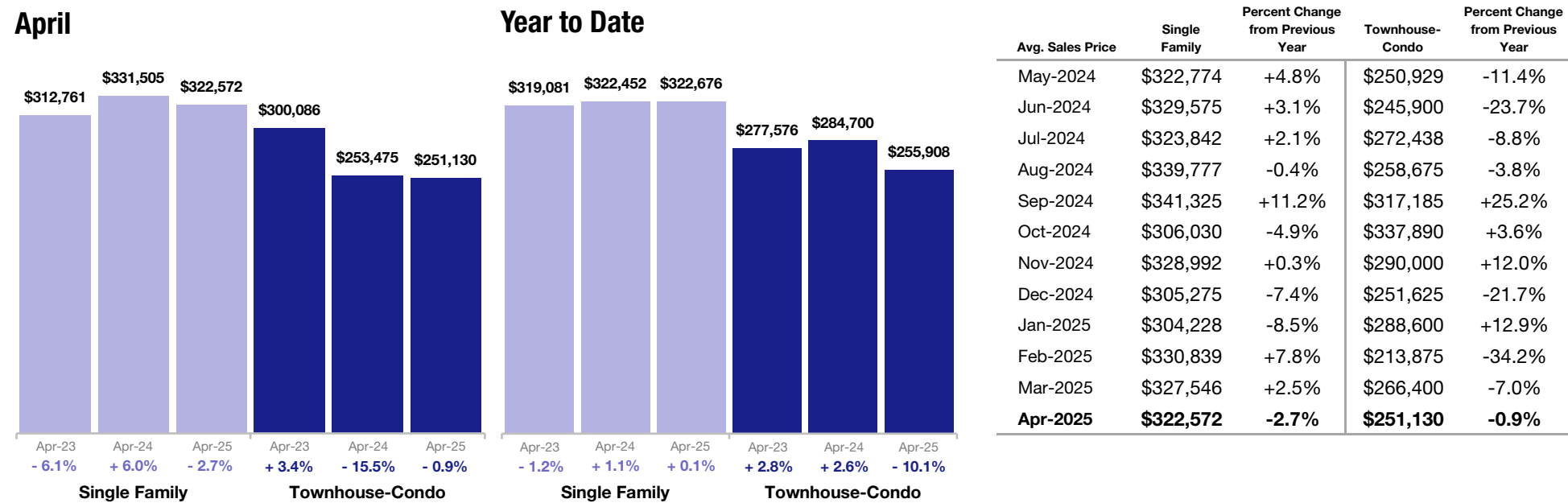
Median Sales Price



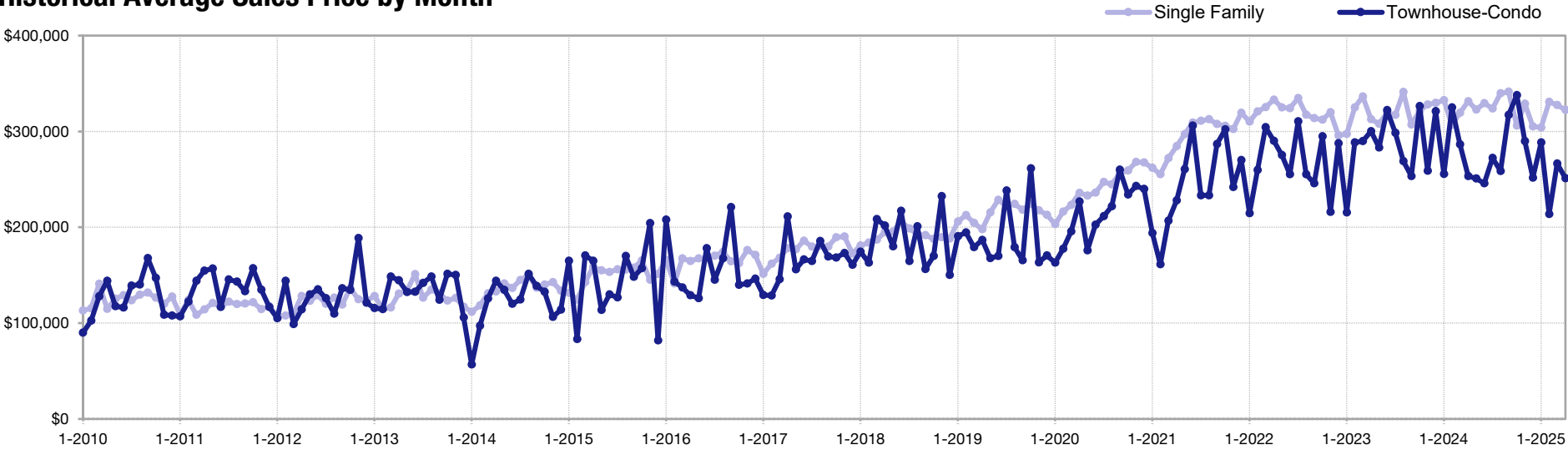
Historical Median Sales Price by Month



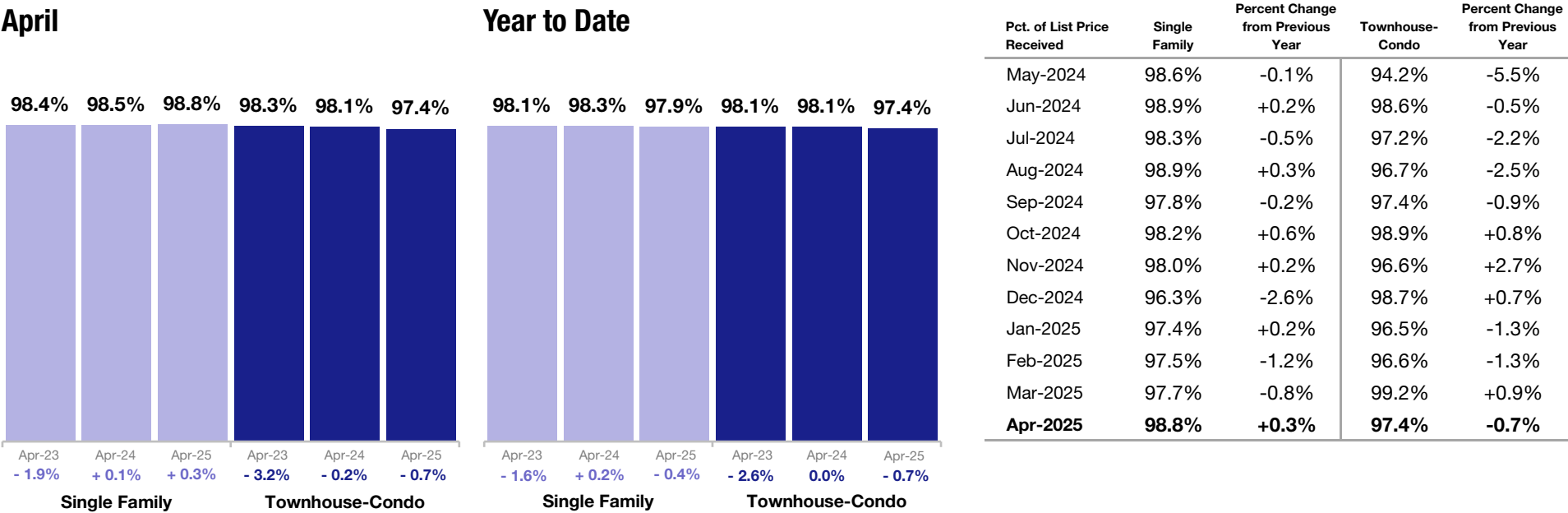
Average Sales Price



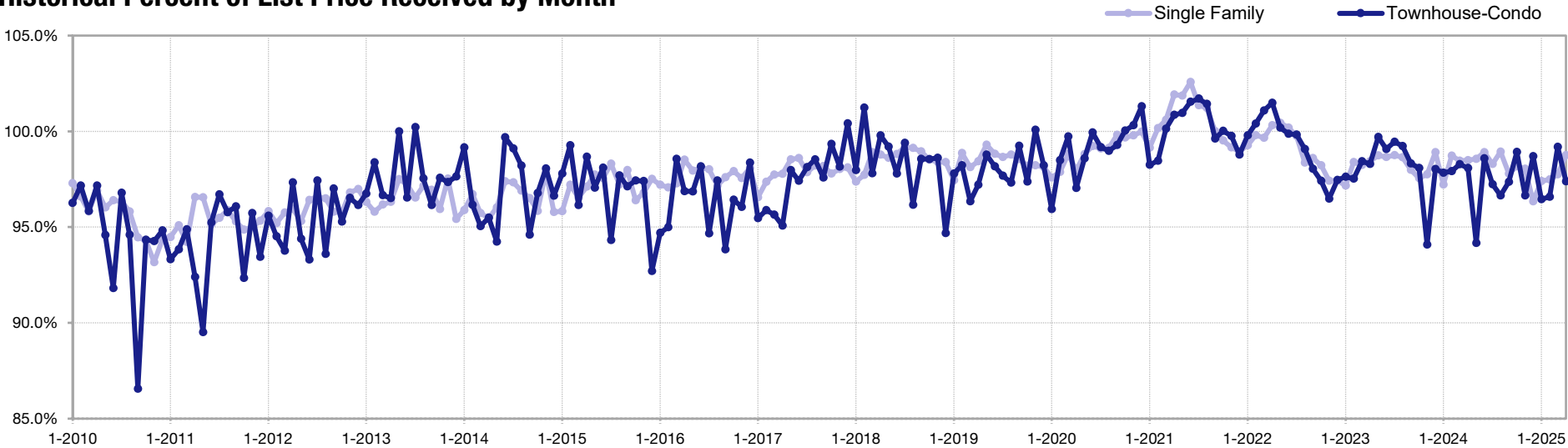
Historical Average Sales Price by Month



Percent of List Price Received



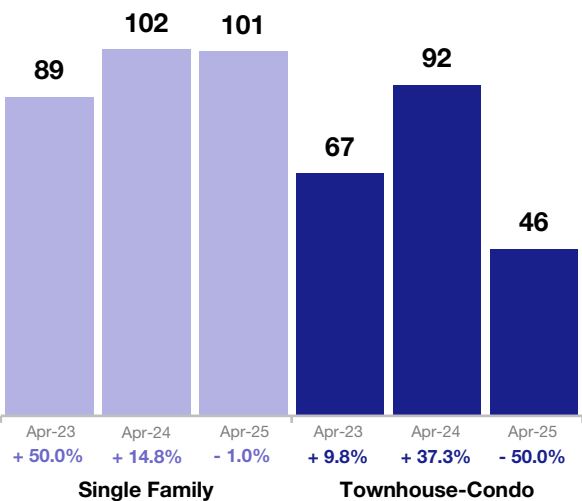
Historical Percent of List Price Received by Month



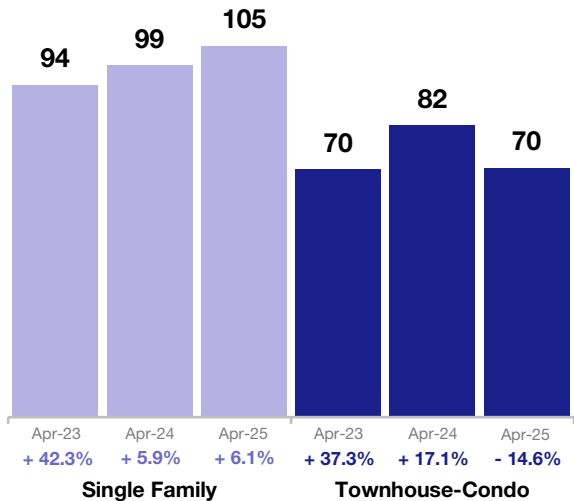
Days on Market Until Sale



April

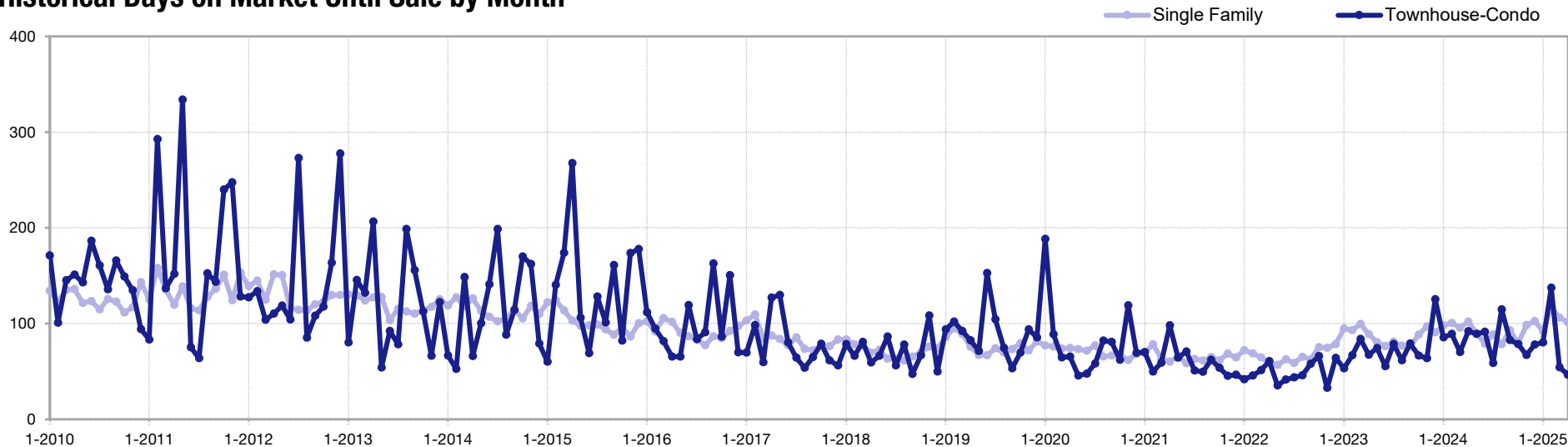


Year to Date

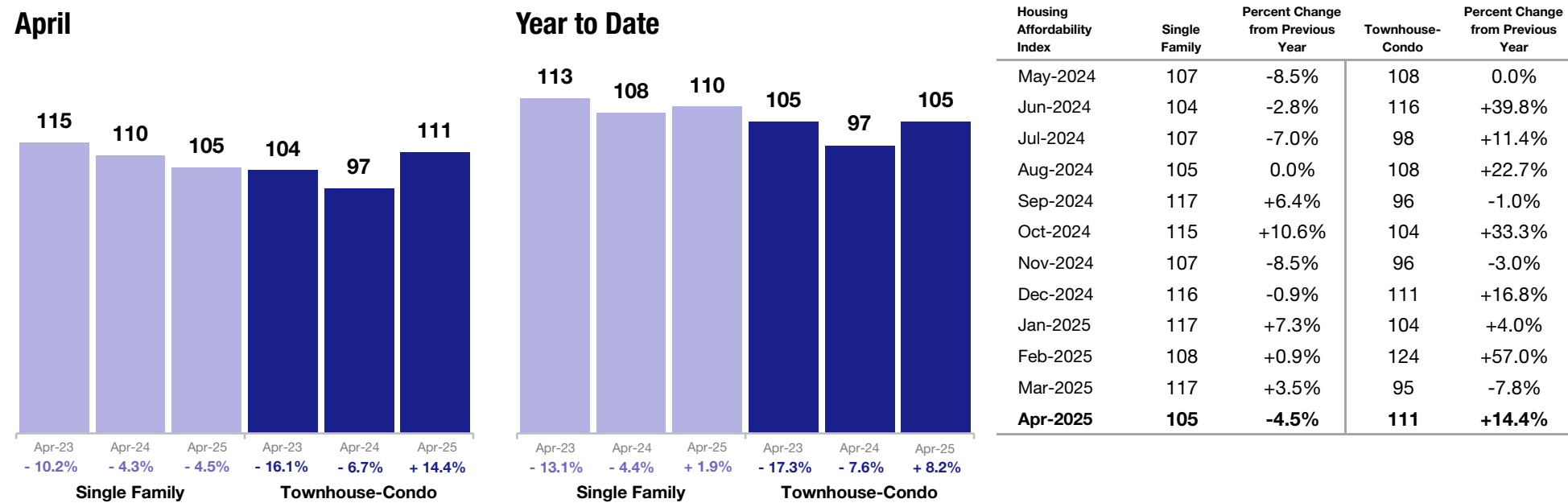


Days on Market Until Sale	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
May-2024	90	+12.5%	89	+20.3%
Jun-2024	79	+3.9%	91	+65.5%
Jul-2024	89	+9.9%	59	-25.3%
Aug-2024	78	+1.3%	115	+85.5%
Sep-2024	93	+22.4%	83	+5.1%
Oct-2024	79	-10.2%	79	+17.9%
Nov-2024	98	+1.0%	67	+4.7%
Dec-2024	102	+12.1%	78	-37.6%
Jan-2025	92	-6.1%	80	-7.0%
Feb-2025	117	+15.8%	138	+55.1%
Mar-2025	106	+10.4%	54	-22.9%
Apr-2025	101	-1.0%	46	-50.0%

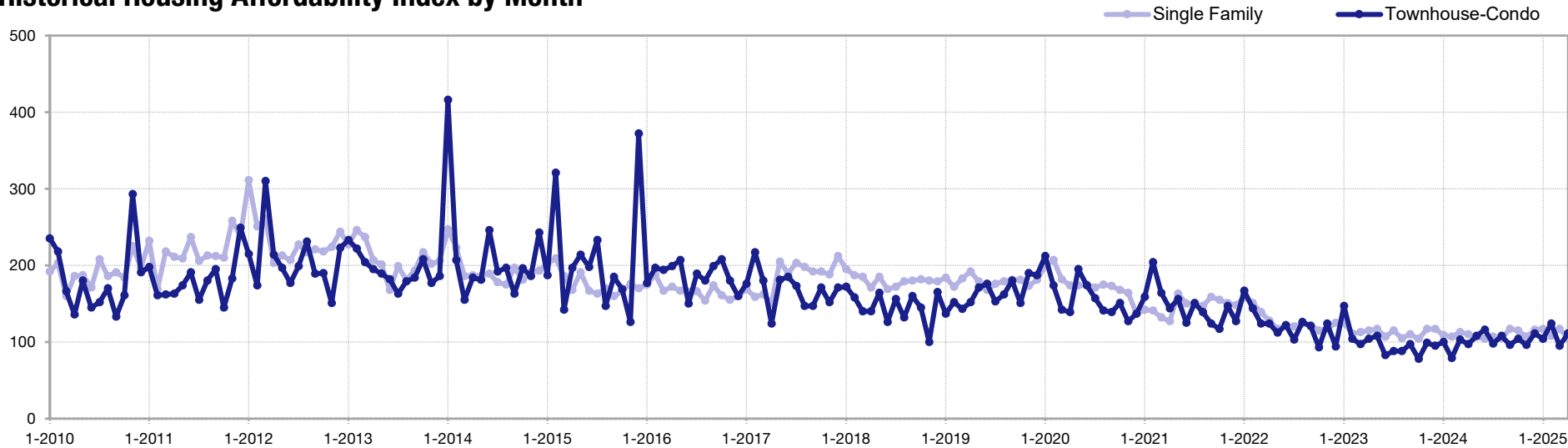
Historical Days on Market Until Sale by Month



Housing Affordability Index



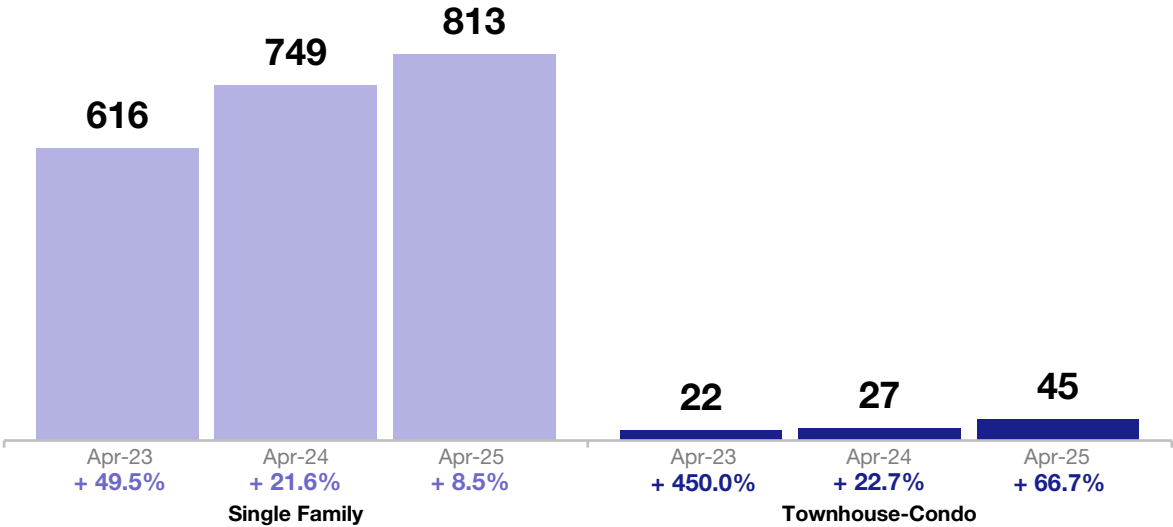
Historical Housing Affordability Index by Month



Inventory of Active Listings

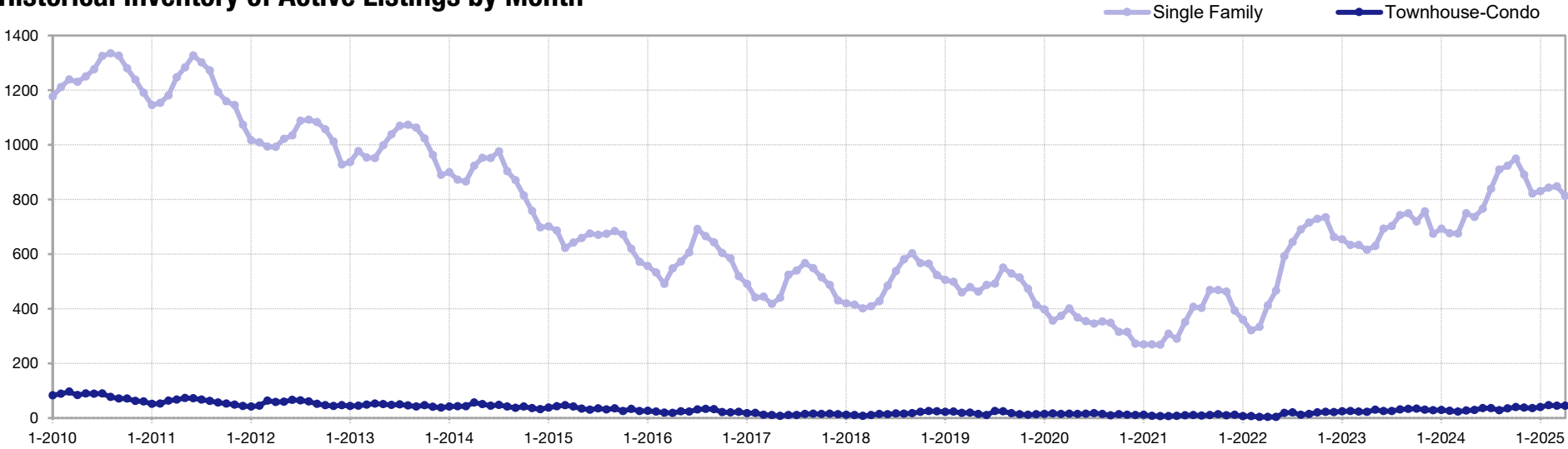


April



Inventory of Active Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
May-2024	736	+17.0%	29	-3.3%
Jun-2024	766	+10.5%	36	+44.0%
Jul-2024	839	+19.5%	36	+44.0%
Aug-2024	909	+22.5%	28	-9.7%
Sep-2024	923	+23.2%	35	+6.1%
Oct-2024	949	+32.0%	40	+17.6%
Nov-2024	891	+17.9%	38	+26.7%
Dec-2024	821	+21.8%	36	+28.6%
Jan-2025	830	+19.8%	40	+37.9%
Feb-2025	843	+24.7%	47	+80.8%
Mar-2025	848	+25.6%	45	+95.7%
Apr-2025	813	+8.5%	45	+66.7%

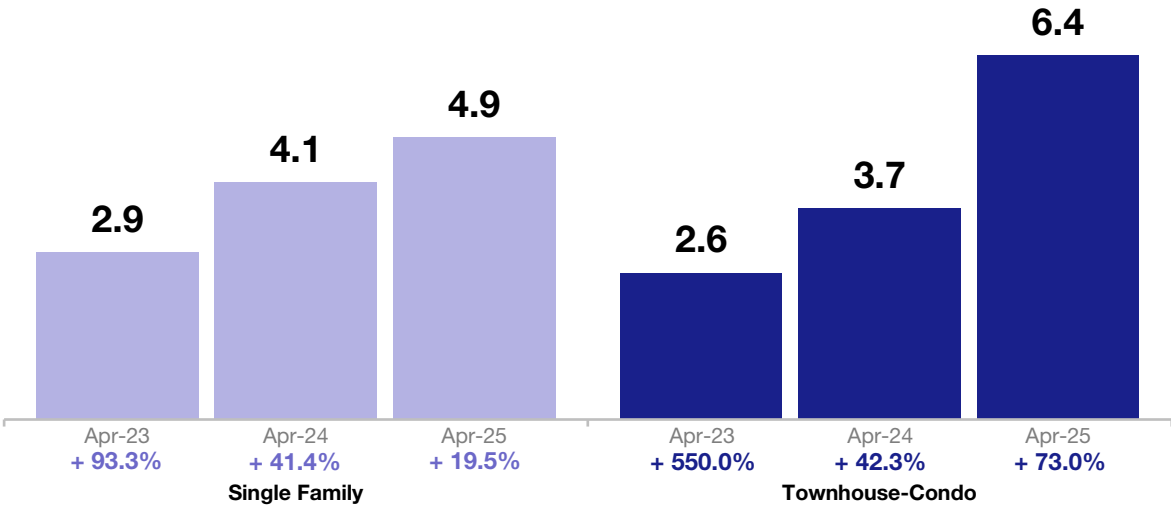
Historical Inventory of Active Listings by Month



Months Supply of Inventory

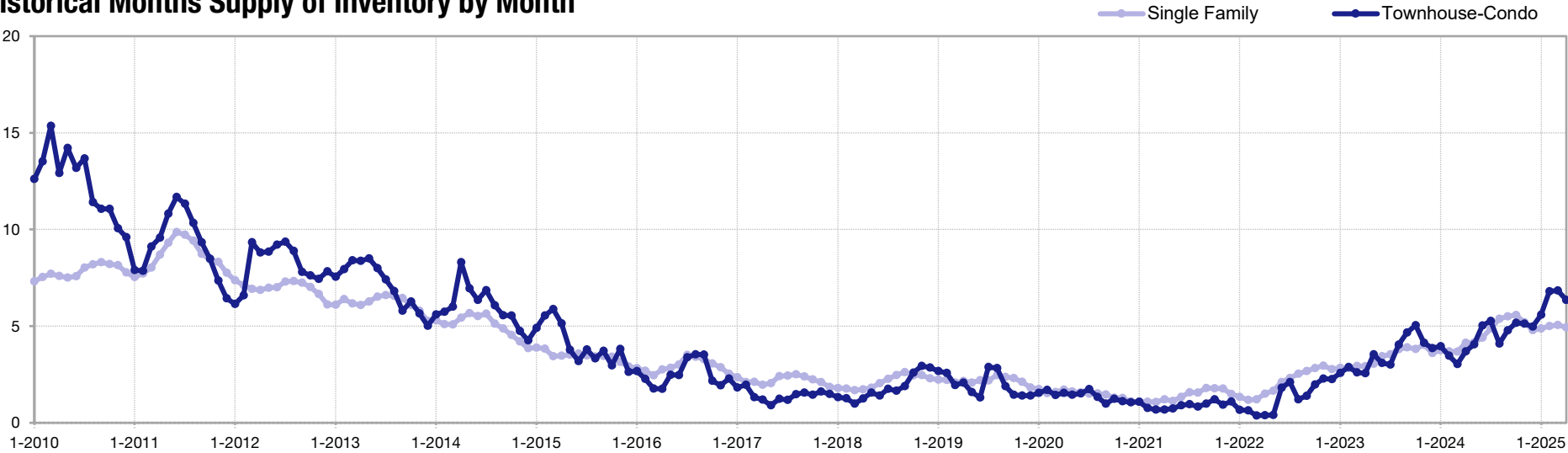


April



Months Supply of Inventory	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
May-2024	4.1	+32.3%	4.0	+14.3%
Jun-2024	4.4	+29.4%	5.0	+61.3%
Jul-2024	4.9	+40.0%	5.3	+76.7%
Aug-2024	5.4	+42.1%	4.1	+2.5%
Sep-2024	5.5	+41.0%	4.8	+2.1%
Oct-2024	5.6	+47.4%	5.2	+4.0%
Nov-2024	5.2	+30.0%	5.1	+24.4%
Dec-2024	4.8	+33.3%	5.0	+28.2%
Jan-2025	4.9	+32.4%	5.6	+40.0%
Feb-2025	5.0	+35.1%	6.8	+94.3%
Mar-2025	5.1	+37.8%	6.8	+126.7%
Apr-2025	4.9	+19.5%	6.4	+73.0%

Historical Months Supply of Inventory by Month



Total Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



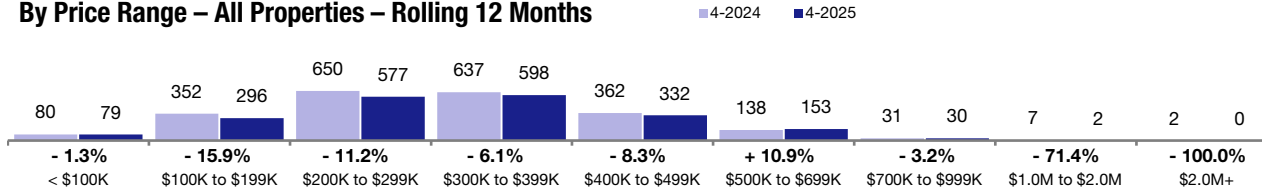
Key Metrics	Historical Sparkbars	4-2024	4-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings		356	345	- 3.1%	1,149	1,256	+ 9.3%
Pending Sales		193	247	+ 28.0%	733	755	+ 3.0%
Sold Listings		199	173	- 13.1%	668	593	- 11.2%
Median Sales Price		\$305,000	\$317,000	+ 3.9%	\$310,000	\$310,000	0.0%
Avg. Sales Price		\$329,936	\$318,442	- 3.5%	\$320,981	\$319,965	- 0.3%
Pct. of List Price Received		98.5%	98.7%	+ 0.2%	98.3%	97.9%	- 0.4%
Days on Market		102	98	- 3.9%	98	103	+ 5.1%
Affordability Index		110	110	0.0%	108	112	+ 3.7%
Active Listings		776	858	+ 10.6%	--	--	--
Months Supply		4.1	5.0	+ 22.0%	--	--	--

Sold Listings

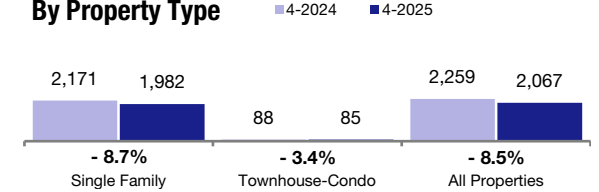
Actual sales that have closed in a given month.



By Price Range – All Properties – Rolling 12 Months



By Property Type



Rolling 12 Months

By Price Range	Single Family			Townhouse-Condo		
	4-2024	4-2025	Change	4-2024	4-2025	Change
\$99,999 and Below	80	79	-1.3%	0	0	--
\$100,000 to \$199,999	343	284	-17.2%	9	12	+33.3%
\$200,000 to \$299,999	608	532	-12.5%	42	45	+7.1%
\$300,000 to \$399,999	607	575	-5.3%	30	23	-23.3%
\$400,000 to \$499,999	355	329	-7.3%	7	3	-57.1%
\$500,000 to \$699,999	138	152	+10.1%	0	1	--
\$700,000 to \$999,999	31	29	-6.5%	0	1	--
\$1,000,000 to \$1,999,999	7	2	-71.4%	0	0	--
\$2,000,000 and Above	2	0	-100.0%	0	0	--
All Price Ranges	2,171	1,982	-8.7%	88	85	-3.4%

Compared to Prior Month

	Single Family			Townhouse-Condo		
	3-2025	4-2025	Change	3-2025	4-2025	Change
	3	6	+100.0%	0	0	--
	23	22	-4.3%	1	2	+100.0%
	57	45	-21.1%	3	5	+66.7%
	44	51	+15.9%	0	3	--
	29	22	-24.1%	1	0	-100.0%
	13	16	+23.1%	0	0	--
	3	1	-66.7%	0	0	--
	0	0	--	0	0	--
	0	0	--	0	0	--
	0	0	--	0	0	--
All Price Ranges	172	163	-5.2%	5	10	+100.0%

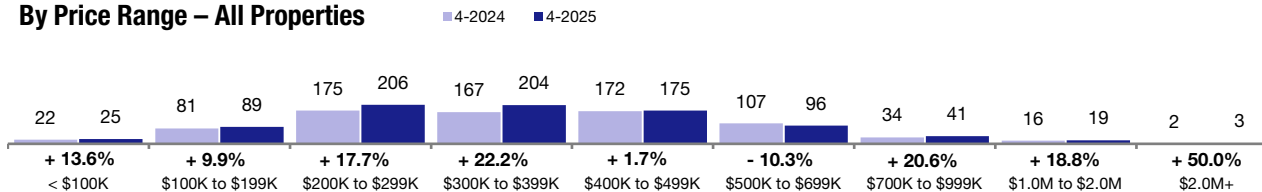
Year to Date

	Single Family			Townhouse-Condo		
	4-2024	4-2025	Change	4-2024	4-2025	Change
	24	23	-4.2%	0	0	--
	99	81	-18.2%	3	5	+66.7%
	171	161	-5.8%	13	13	0.0%
	192	160	-16.7%	8	5	-37.5%
	112	92	-17.9%	2	1	-50.0%
	31	43	+38.7%	0	0	--
	10	9	-10.0%	0	0	--
	2	0	-100.0%	0	0	--
	1	0	-100.0%	0	0	--
All Price Ranges	642	569	-11.4%	26	24	-7.7%

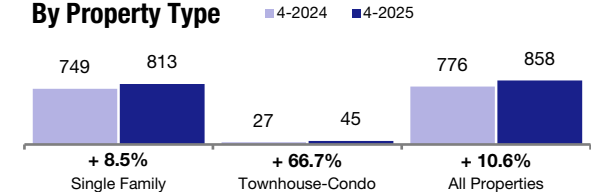
Inventory of Active Listings

A measure of the number of homes available for sale at a given time.

By Price Range – All Properties



By Property Type



Year over Year

By Price Range	Single Family			Townhouse-Condo		
	4-2024	4-2025	Change	4-2024	4-2025	Change
\$99,999 and Below	22	25	+13.6%	0	0	--
\$100,000 to \$199,999	77	79	+2.6%	4	10	+150.0%
\$200,000 to \$299,999	162	185	+14.2%	13	21	+61.5%
\$300,000 to \$399,999	157	196	+24.8%	10	8	-20.0%
\$400,000 to \$499,999	172	172	0.0%	0	3	--
\$500,000 to \$699,999	107	94	-12.1%	0	2	--
\$700,000 to \$999,999	34	40	+17.6%	0	1	--
\$1,000,000 to \$1,999,999	16	19	+18.8%	0	0	--
\$2,000,000 and Above	2	3	+50.0%	0	0	--
All Price Ranges	749	813	+8.5%	27	45	+66.7%

Compared to Prior Month

	Single Family			Townhouse-Condo		
	3-2025	4-2025	Change	3-2025	4-2025	Change
	27	25	-7.4%	0	0	--
	91	79	-13.2%	9	10	+11.1%
	209	185	-11.5%	22	21	-4.5%
	184	196	+6.5%	10	8	-20.0%
	193	172	-10.9%	2	3	+50.0%
	90	94	+4.4%	1	2	+100.0%
	37	40	+8.1%	1	1	0.0%
	15	19	+26.7%	0	0	--
	2	3	+50.0%	0	0	--
All Price Ranges	848	813	-4.1%	45	45	0.0%

Year to Date

Single Family	Townhouse-Condo
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There are no year-to-date figures for inventory because it is simply a snapshot frozen in time at the end of each month. It does not add up over a period of months.

Glossary of Terms

A research tool provided by the Colorado Association of REALTORS®



New Listings	A measure of how much new supply is coming onto the market from sellers.
Pending Sales	A count of all the listings that went into pending status during the reported period. Pending listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes into Pending, out of Pending, then back into Pending all in one reported period, this listing would only be counted once. This is the most real-time measure possible for home buyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.
Sold Listings	A measure of home sales that were closed to completion during the report period.
Median Sales Price	A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.
Average Sales Price	A sum of all home sales prices divided by total number of sales.
Percent of List Price Received	A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.
Days on Market Until Sale	A measure of how long it takes homes to sell, on average.
Housing Affordability Index	A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.
Inventory of Active Listings	A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.
Months Supply of Inventory	A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale, given current levels of home sales. A balanced market ranges from 4 to 7 months of supply. A buyer's market has a higher number, reflecting fewer buyers relative to homes for sale. A seller's market has a lower number, reflecting more buyers relative to homes for sale.

Local Market Update for April 2025

A Research Tool Provided by the Colorado Association of REALTORS®



Rocky Ford

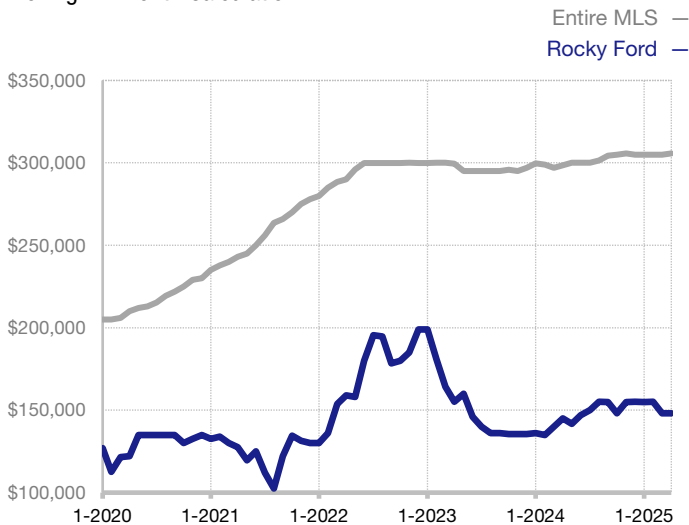
Single Family	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	5	8	+ 60.0%	24	32	+ 33.3%
Sold Listings	1	5	+ 400.0%	14	11	- 21.4%
Median Sales Price*	\$115,000	\$123,000	+ 7.0%	\$192,500	\$155,000	- 19.5%
Average Sales Price*	\$115,000	\$156,200	+ 35.8%	\$199,479	\$187,091	- 6.2%
Percent of List Price Received*	100.0%	86.3%	- 13.7%	98.9%	90.1%	- 8.9%
Days on Market Until Sale	88	203	+ 130.7%	148	198	+ 33.8%
Inventory of Homes for Sale	20	34	+ 70.0%	--	--	--
Months Supply of Inventory	5.3	12.0	+ 126.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 04-2024	Thru 04-2025	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

