

Local Market Update for June 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Pueblo County

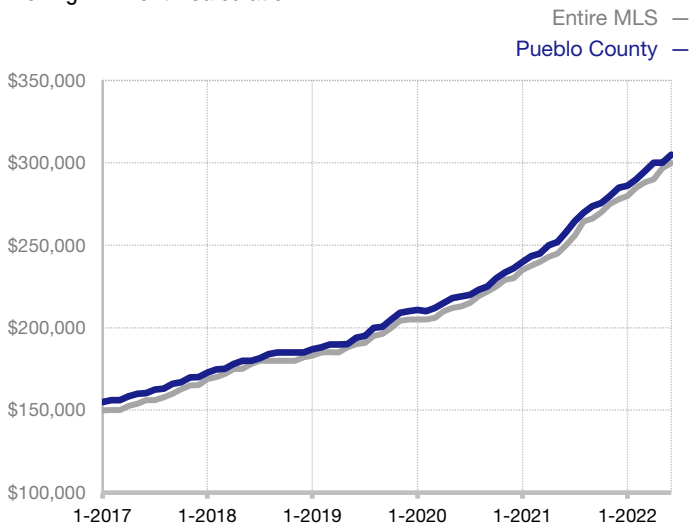
Single Family Key Metrics	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
New Listings	363	407	+ 12.1%	1,773	2,078	+ 17.2%
Sold Listings	292	260	- 11.0%	1,427	1,570	+ 10.0%
Median Sales Price*	\$289,950	\$319,000	+ 10.0%	\$269,900	\$315,000	+ 16.7%
Average Sales Price*	\$302,808	\$323,596	+ 6.9%	\$281,199	\$325,478	+ 15.7%
Percent of List Price Received*	102.6%	100.2%	- 2.3%	101.2%	100.0%	- 1.2%
Days on Market Until Sale	59	61	+ 3.4%	65	62	- 4.6%
Inventory of Homes for Sale	327	461	+ 41.0%	--	--	--
Months Supply of Inventory	1.3	1.7	+ 30.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

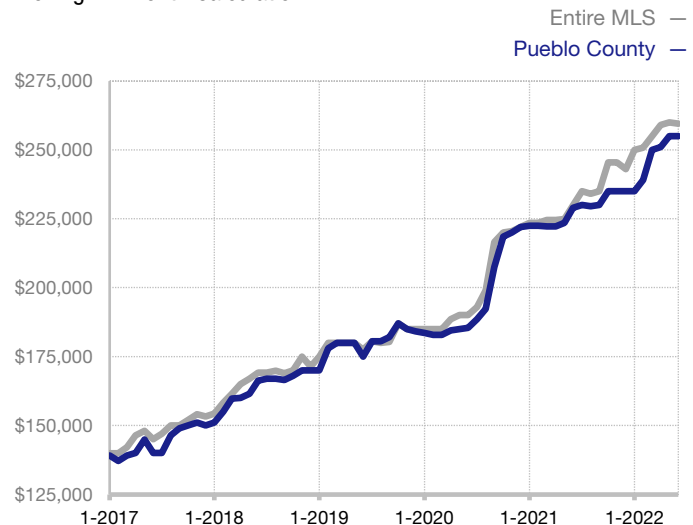
Townhouse/Condo Key Metrics	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
New Listings	16	17	+ 6.3%	68	63	- 7.4%
Sold Listings	10	10	0.0%	63	51	- 19.0%
Median Sales Price*	\$271,950	\$250,550	- 7.9%	\$224,500	\$254,900	+ 13.5%
Average Sales Price*	\$265,892	\$255,310	- 4.0%	\$222,219	\$268,631	+ 20.9%
Percent of List Price Received*	101.9%	99.9%	- 2.0%	100.4%	100.4%	0.0%
Days on Market Until Sale	72	41	- 43.1%	73	47	- 35.6%
Inventory of Homes for Sale	9	11	+ 22.2%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Arkansas Valley/Otero County

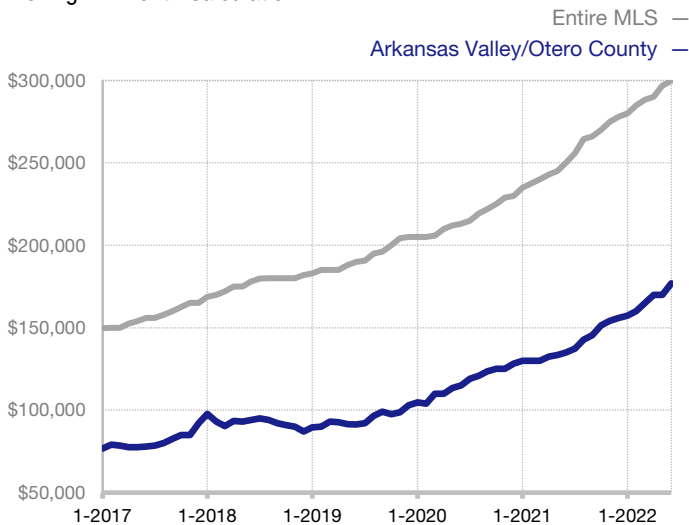
Single Family Key Metrics	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
New Listings	48	53	+ 10.4%	223	285	+ 27.8%
Sold Listings	33	32	- 3.0%	190	188	- 1.1%
Median Sales Price*	\$130,000	\$204,750	+ 57.5%	\$135,000	\$178,500	+ 32.2%
Average Sales Price*	\$137,297	\$219,822	+ 60.1%	\$153,297	\$209,444	+ 36.6%
Percent of List Price Received*	97.8%	97.8%	0.0%	96.6%	95.9%	- 0.7%
Days on Market Until Sale	72	80	+ 11.1%	97	89	- 8.2%
Inventory of Homes for Sale	74	109	+ 47.3%	--	--	--
Months Supply of Inventory	2.2	3.3	+ 50.0%	--	--	--

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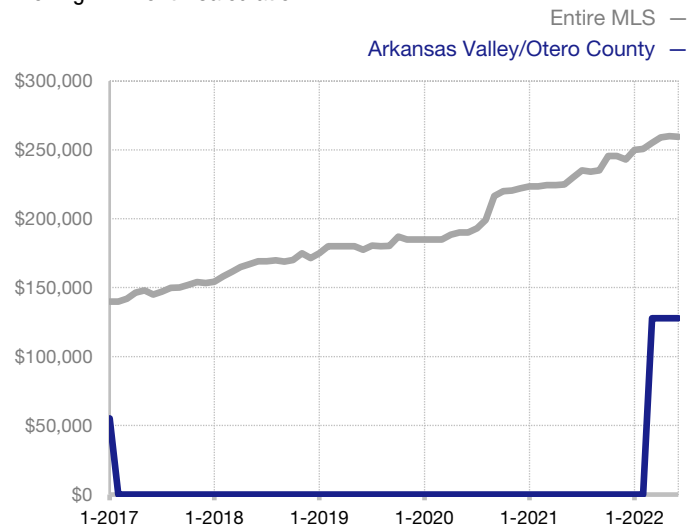
Townhouse/Condo Key Metrics	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$128,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$128,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	102.4%	--
Days on Market Until Sale	0	0	--	0	298	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

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Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Fowler

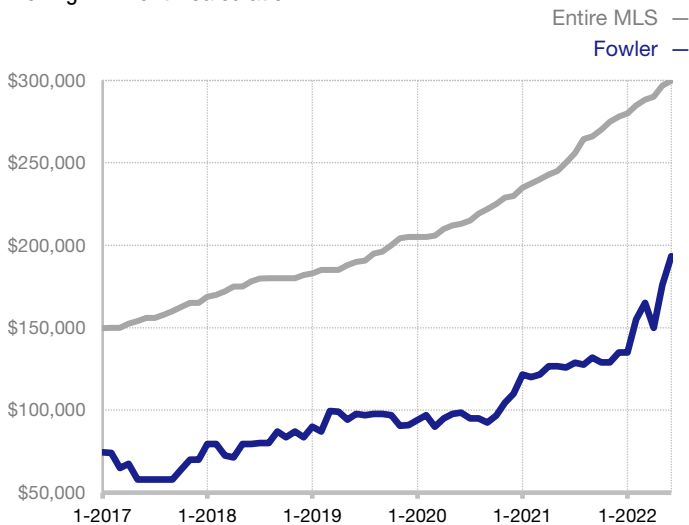
Single Family	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	2	5	+ 150.0%	29	21	- 27.6%
Sold Listings	2	3	+ 50.0%	28	18	- 35.7%
Median Sales Price*	\$94,825	\$255,000	+ 168.9%	\$130,776	\$197,450	+ 51.0%
Average Sales Price*	\$94,825	\$306,000	+ 222.7%	\$153,250	\$212,689	+ 38.8%
Percent of List Price Received*	98.7%	97.9%	- 0.8%	99.3%	99.6%	+ 0.3%
Days on Market Until Sale	56	179	+ 219.6%	80	112	+ 40.0%
Inventory of Homes for Sale	5	12	+ 140.0%	--	--	--
Months Supply of Inventory	1.4	4.6	+ 228.6%	--	--	--

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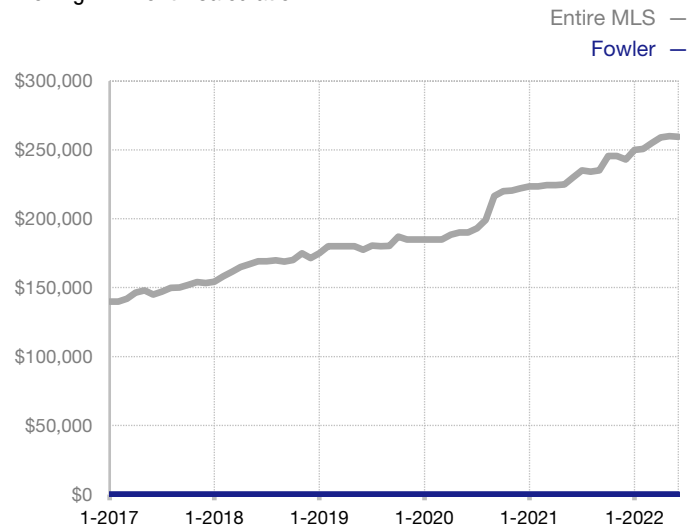
Townhouse/Condo	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

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Rolling 12-Month Calculation



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Huerfano County

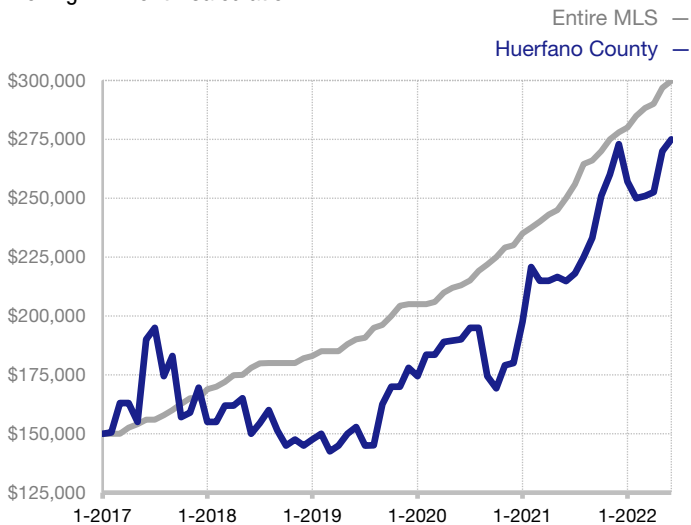
Single Family	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	15	9	- 40.0%	66	56	- 15.2%
Sold Listings	11	7	- 36.4%	59	52	- 11.9%
Median Sales Price*	\$213,500	\$249,000	+ 16.6%	\$289,000	\$277,000	- 4.2%
Average Sales Price*	\$269,591	\$317,500	+ 17.8%	\$286,939	\$342,498	+ 19.4%
Percent of List Price Received*	97.5%	97.2%	- 0.3%	95.0%	96.6%	+ 1.7%
Days on Market Until Sale	223	110	- 50.7%	168	124	- 26.2%
Inventory of Homes for Sale	49	33	- 32.7%	--	--	--
Months Supply of Inventory	4.9	3.1	- 36.7%	--	--	--

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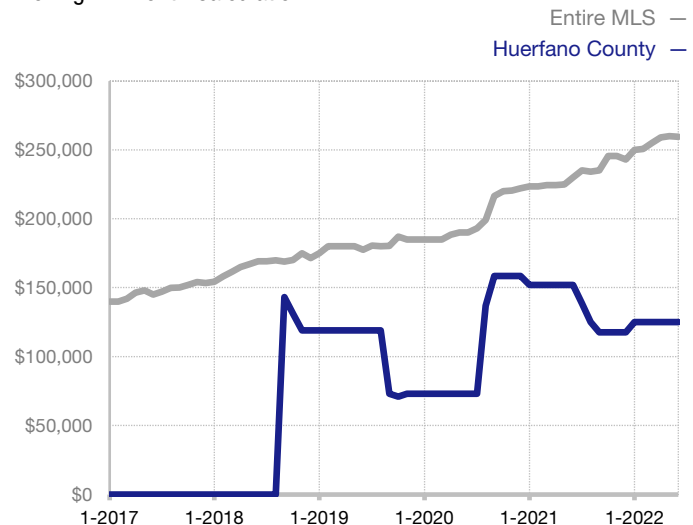
Townhouse/Condo	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	1	0.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$110,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$110,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	88.0%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	31	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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La Junta

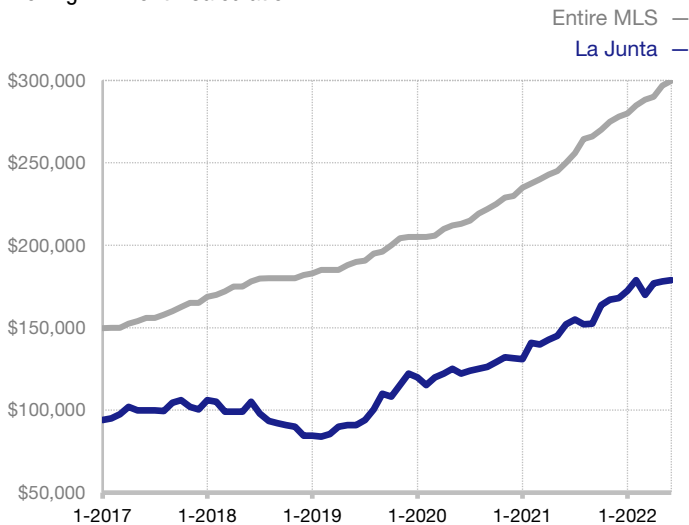
Single Family Key Metrics	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
New Listings	10	11	+ 10.0%	40	62	+ 55.0%
Sold Listings	5	8	+ 60.0%	41	48	+ 17.1%
Median Sales Price*	\$112,000	\$193,500	+ 72.8%	\$153,000	\$173,400	+ 13.3%
Average Sales Price*	\$146,000	\$214,125	+ 46.7%	\$155,829	\$219,441	+ 40.8%
Percent of List Price Received*	99.5%	98.1%	- 1.4%	96.7%	94.7%	- 2.1%
Days on Market Until Sale	91	57	- 37.4%	106	87	- 17.9%
Inventory of Homes for Sale	10	18	+ 80.0%	--	--	--
Months Supply of Inventory	1.3	2.1	+ 61.5%	--	--	--

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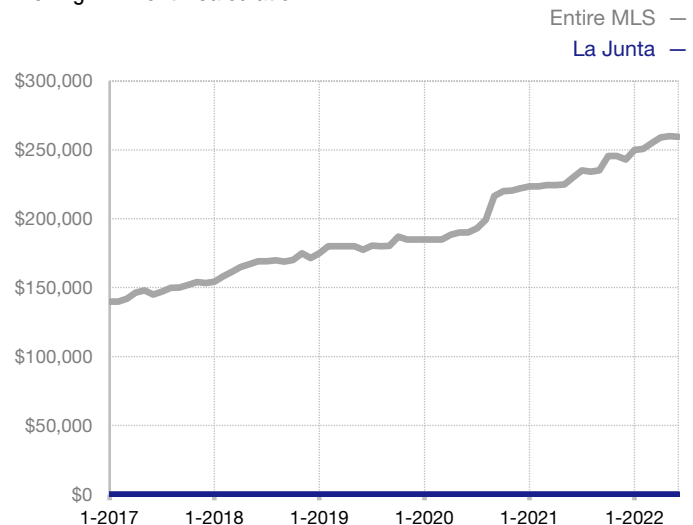
Townhouse/Condo Key Metrics	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Lamar

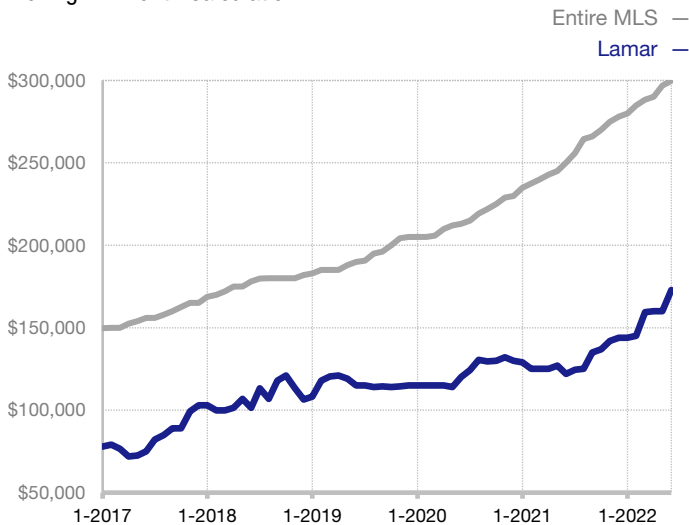
Single Family	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	4	10	+ 150.0%	32	52	+ 62.5%
Sold Listings	4	8	+ 100.0%	27	29	+ 7.4%
Median Sales Price*	\$122,500	\$185,650	+ 51.6%	\$110,000	\$173,000	+ 57.3%
Average Sales Price*	\$105,000	\$195,663	+ 86.3%	\$129,052	\$206,803	+ 60.2%
Percent of List Price Received*	98.7%	96.7%	- 2.0%	95.7%	95.7%	0.0%
Days on Market Until Sale	38	73	+ 92.1%	89	69	- 22.5%
Inventory of Homes for Sale	6	10	+ 66.7%	--	--	--
Months Supply of Inventory	1.2	1.8	+ 50.0%	--	--	--

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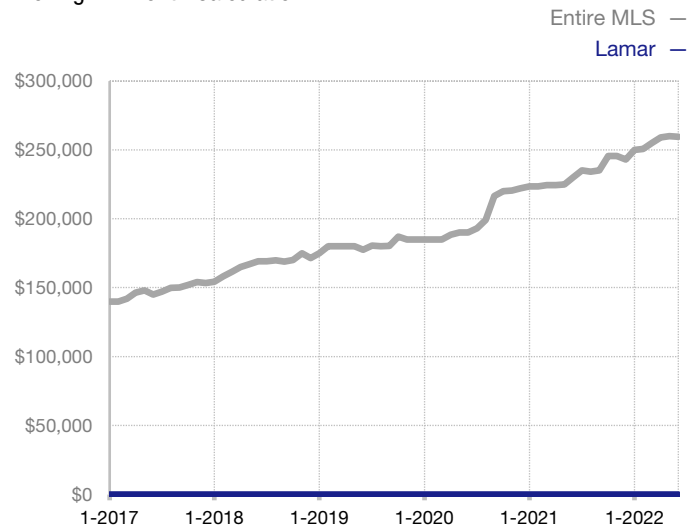
Townhouse/Condo	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Las Animas

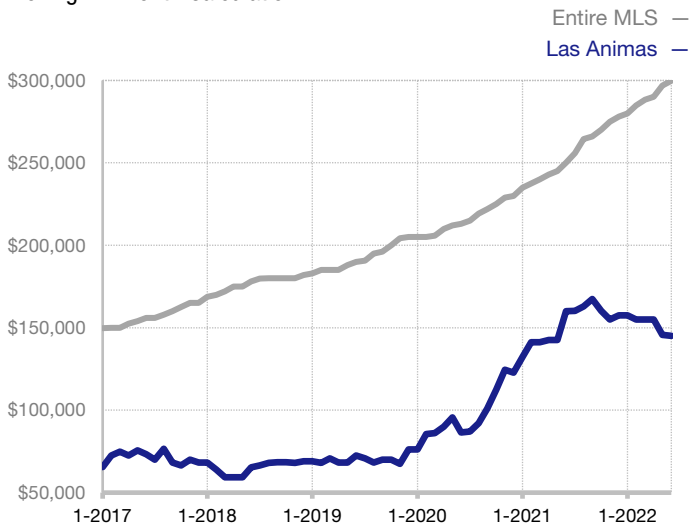
Single Family	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	8	4	- 50.0%	25	19	- 24.0%
Sold Listings	4	2	- 50.0%	13	15	+ 15.4%
Median Sales Price*	\$172,500	\$215,000	+ 24.6%	\$170,000	\$140,000	- 17.6%
Average Sales Price*	\$172,125	\$215,000	+ 24.9%	\$193,692	\$148,733	- 23.2%
Percent of List Price Received*	97.6%	101.8%	+ 4.3%	97.6%	95.6%	- 2.0%
Days on Market Until Sale	64	132	+ 106.3%	97	129	+ 33.0%
Inventory of Homes for Sale	8	9	+ 12.5%	--	--	--
Months Supply of Inventory	2.9	2.5	- 13.8%	--	--	--

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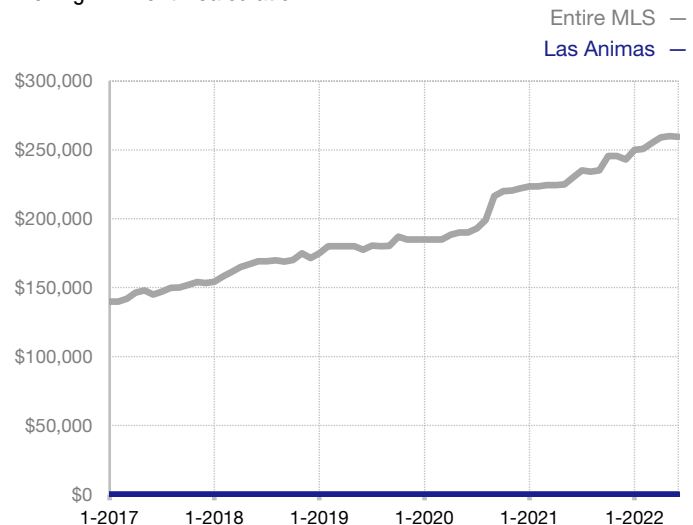
Townhouse/Condo	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Manzanola

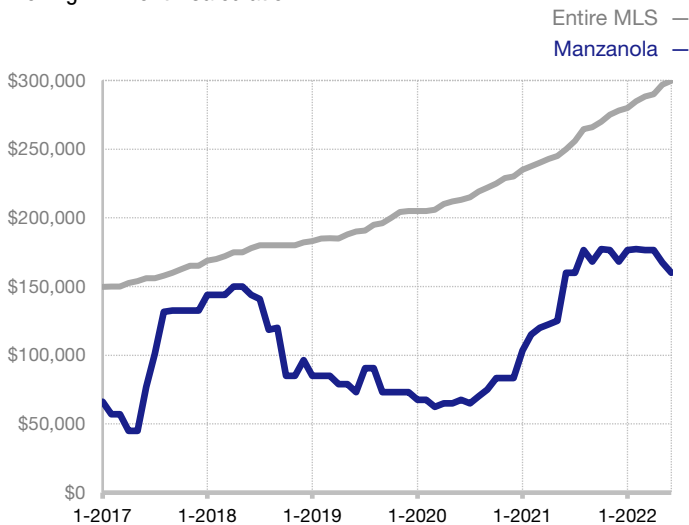
Single Family	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	2	0	- 100.0%	6	7	+ 16.7%
Sold Listings	1	0	- 100.0%	6	3	- 50.0%
Median Sales Price*	\$220,000	\$0	- 100.0%	\$177,250	\$175,000	- 1.3%
Average Sales Price*	\$220,000	\$0	- 100.0%	\$221,583	\$212,000	- 4.3%
Percent of List Price Received*	93.6%	0.0%	- 100.0%	94.4%	86.7%	- 8.2%
Days on Market Until Sale	47	0	- 100.0%	120	67	- 44.2%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	3.1	0.8	- 74.2%	--	--	--

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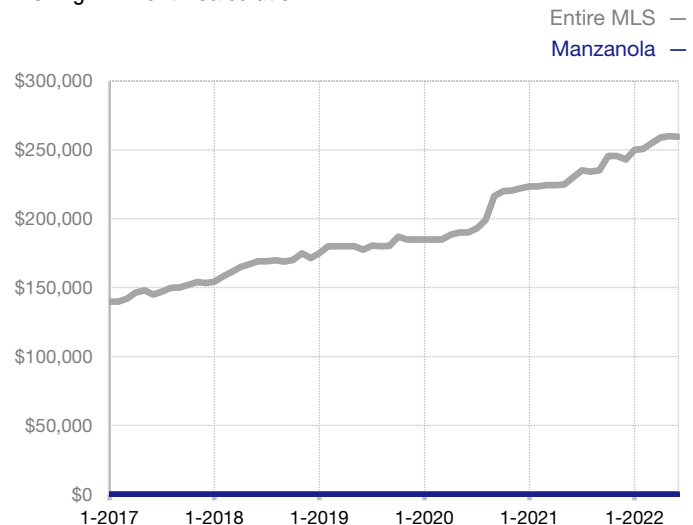
Townhouse/Condo	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Rocky Ford

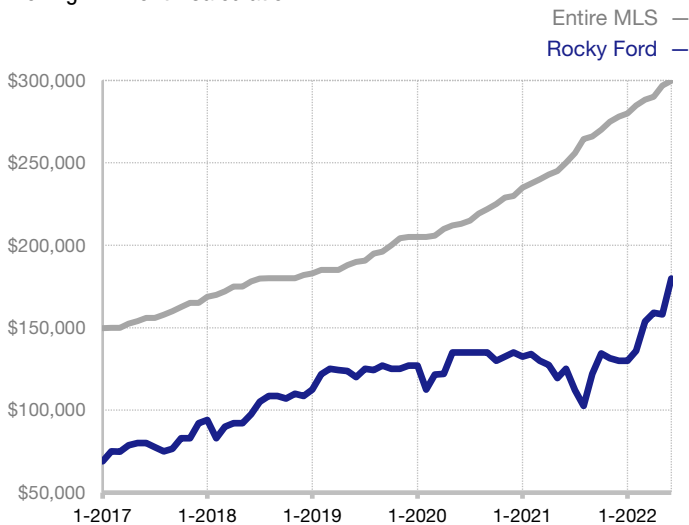
Single Family	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	3	5	+ 66.7%	20	32	+ 60.0%
Sold Listings	4	3	- 25.0%	29	24	- 17.2%
Median Sales Price*	\$143,500	\$220,000	+ 53.3%	\$102,500	\$202,250	+ 97.3%
Average Sales Price*	\$130,125	\$259,833	+ 99.7%	\$133,568	\$228,875	+ 71.4%
Percent of List Price Received*	94.3%	99.8%	+ 5.8%	95.3%	97.2%	+ 2.0%
Days on Market Until Sale	65	52	- 20.0%	92	69	- 25.0%
Inventory of Homes for Sale	8	12	+ 50.0%	--	--	--
Months Supply of Inventory	1.5	2.8	+ 86.7%	--	--	--

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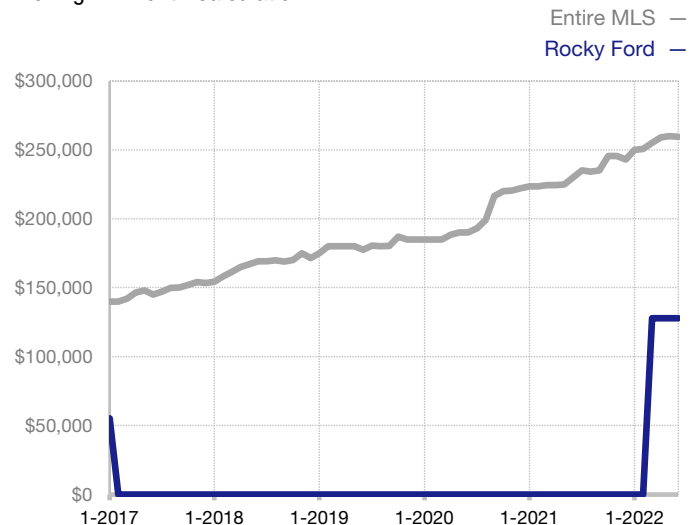
Townhouse/Condo	June			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 06-2021	Thru 06-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$128,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$128,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	102.4%	--
Days on Market Until Sale	0	0	--	0	298	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
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Monthly Indicators



June 2022

Percent changes calculated using year-over-year comparisons.

New Listings were up 15.6 percent for single family homes and 12.5 percent for townhouse-condo properties. Pending Sales decreased 2.6 percent for single family homes and 40.0 percent for townhouse-condo properties.

The Median Sales Price was up 5.0 percent to \$315,000 for single family homes but decreased 9.9 percent to \$250,550 for townhouse-condo properties. Days on Market increased 6.9 percent for single family homes but decreased 42.3 percent for townhouse-condo properties.

With monthly mortgage payments up more than 50% compared to this time last year, the rising costs of homeownership have sidelined many prospective buyers. Nationally, the median sales price of existing homes recently exceeded \$400,000 for the first time ever, a 15% increase from the same period a year ago, according to the National Association of REALTORS®. As existing home sales continue to soften nationwide, housing supply is slowly improving, with inventory up for the second straight month. In time, price growth is expected to moderate as supply grows; for now, however, inventory remains low, and buyers are feeling the squeeze of higher prices all around.

Activity Snapshot

- 12.2%	+ 1.7%	+ 42.8%
One-Year Change in Sold Listings All Properties	One-Year Change in Median Sales Price All Properties	One-Year Change in Active Listings All Properties

Residential real estate activity in Pueblo County composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2021	6-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
New Listings		366	423	+ 15.6%	1,801	2,121	+ 17.8%
Pending Sales		270	263	- 2.6%	1,533	1,663	+ 8.5%
Sold Listings		300	263	- 12.3%	1,440	1,590	+ 10.4%
Median Sales Price		\$300,000	\$315,000	+ 5.0%	\$270,000	\$315,000	+ 16.7%
Avg. Sales Price		\$309,228	\$322,737	+ 4.4%	\$282,372	\$323,972	+ 14.7%
Pct. of List Price Received		102.6%	100.1%	- 2.4%	101.2%	99.9%	- 1.3%
Days on Market		58	62	+ 6.9%	65	63	- 3.1%
Affordability Index		129	96	- 25.6%	143	96	- 32.9%
Active Listings		339	486	+ 43.4%	--	--	--
Months Supply		1.3	1.8	+ 38.5%	--	--	--

Townhouse-Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

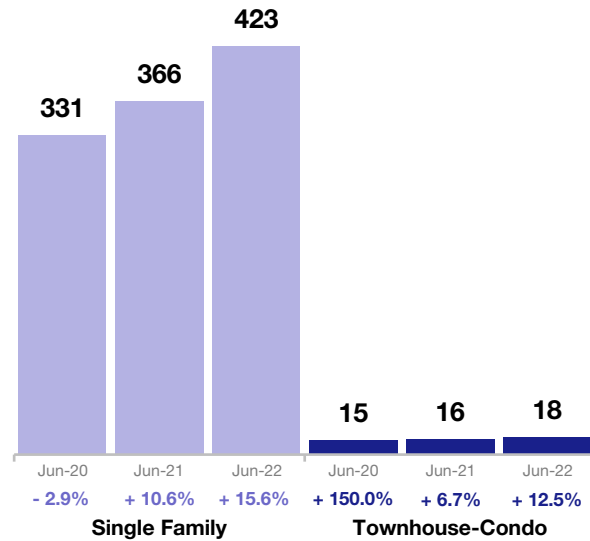


Key Metrics	Historical Sparkbars	6-2021	6-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
New Listings		16	18	+ 12.5%	70	66	- 5.7%
Pending Sales		15	9	- 40.0%	69	58	- 15.9%
Sold Listings		11	10	- 9.1%	66	52	- 21.2%
Median Sales Price		\$278,000	\$250,550	- 9.9%	\$224,750	\$257,450	+ 14.5%
Avg. Sales Price		\$306,038	\$255,310	- 16.6%	\$229,990	\$268,658	+ 16.8%
Pct. of List Price Received		101.5%	99.9%	- 1.6%	100.2%	100.5%	+ 0.3%
Days on Market		71	41	- 42.3%	71	46	- 35.2%
Affordability Index		139	120	- 13.7%	172	117	- 32.0%
Active Listings		9	11	+ 22.2%	--	--	--
Months Supply		0.8	1.1	+ 37.5%	--	--	--

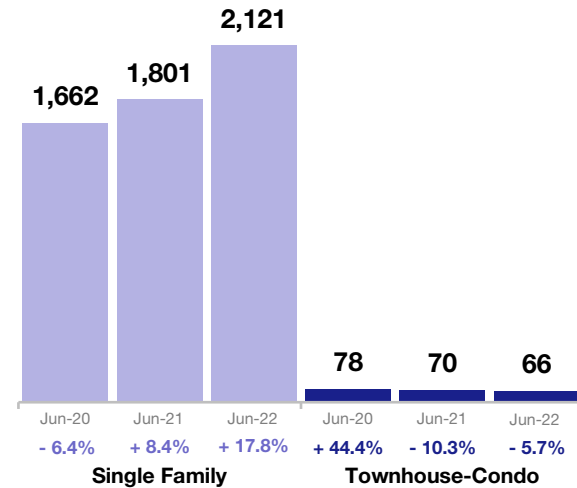
New Listings



June

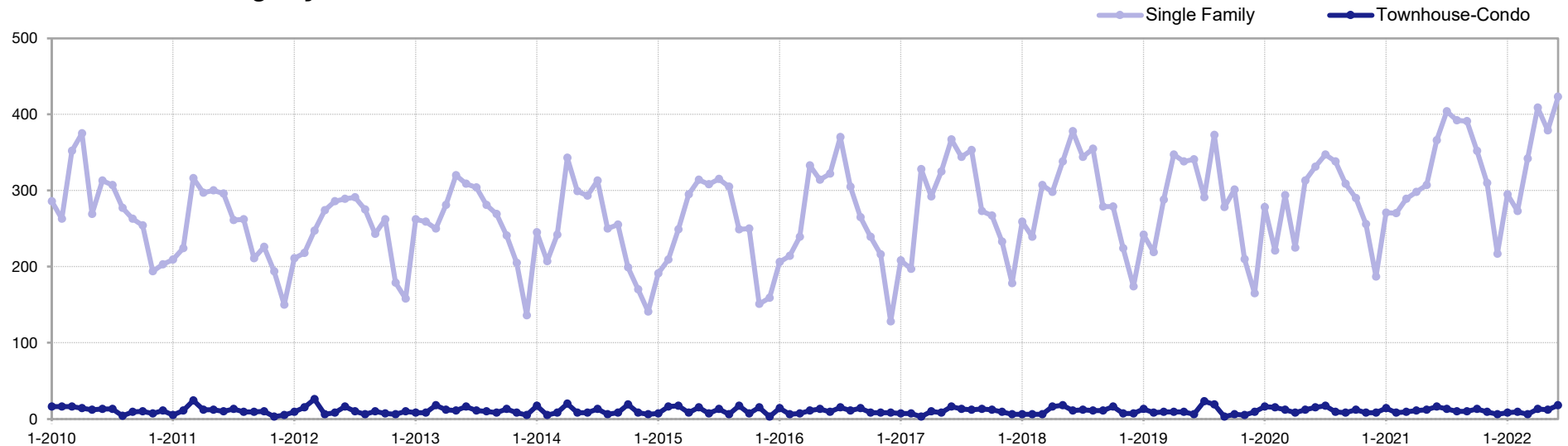


Year to Date



New Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	404	+16.4%	13	-23.5%
Aug-2021	392	+16.0%	10	+11.1%
Sep-2021	391	+26.5%	10	+25.0%
Oct-2021	352	+21.4%	13	+8.3%
Nov-2021	310	+21.1%	9	+12.5%
Dec-2021	217	+16.0%	6	-25.0%
Jan-2022	295	+8.9%	8	-42.9%
Feb-2022	273	+1.1%	9	+12.5%
Mar-2022	342	+18.3%	6	-33.3%
Apr-2022	409	+37.2%	13	+18.2%
May-2022	379	+23.5%	12	0.0%
Jun-2022	423	+15.6%	18	+12.5%

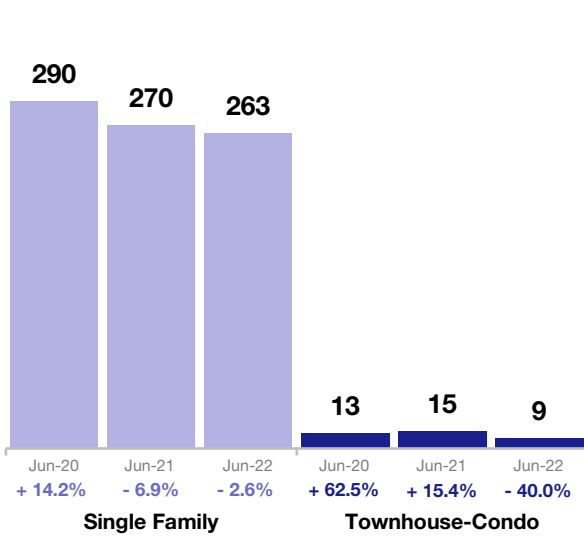
Historical New Listings by Month



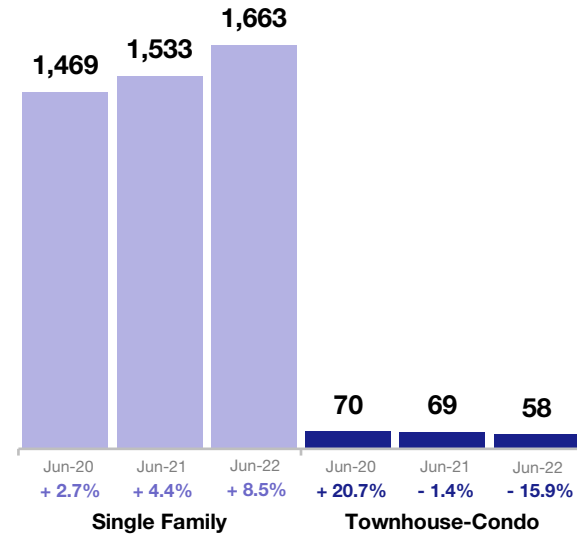
Pending Sales



June

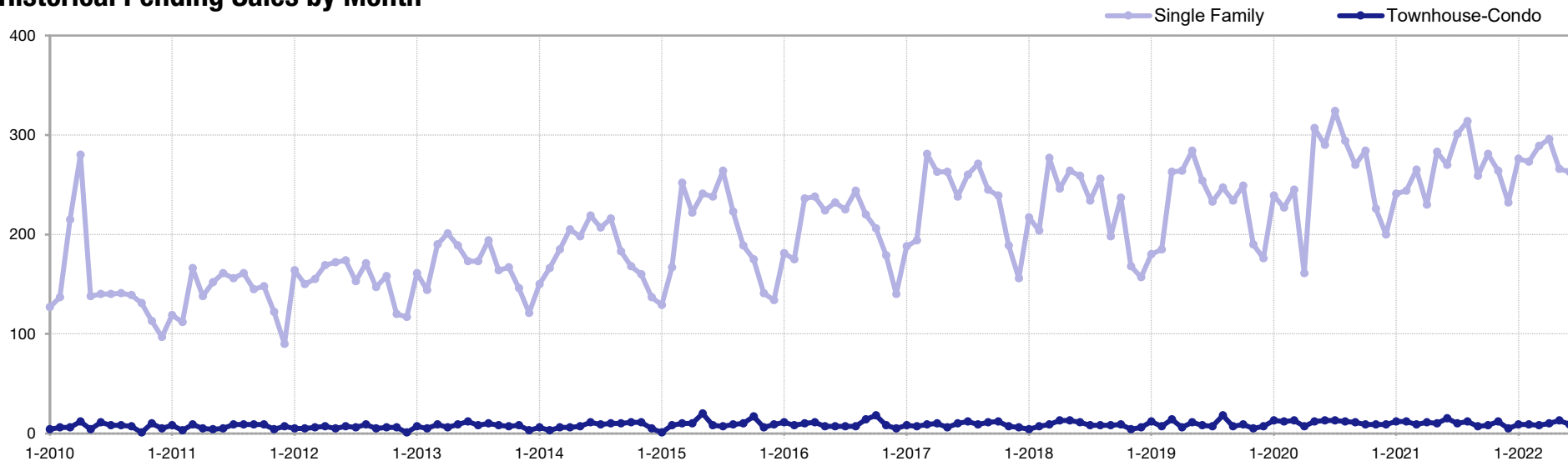


Year to Date



Pending Sales	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	301	-7.1%	10	-23.1%
Aug-2021	314	+6.8%	12	0.0%
Sep-2021	259	-4.1%	7	-36.4%
Oct-2021	281	-1.1%	8	-11.1%
Nov-2021	264	+16.8%	12	+33.3%
Dec-2021	232	+16.0%	5	-44.4%
Jan-2022	276	+14.5%	9	-25.0%
Feb-2022	273	+11.9%	9	-25.0%
Mar-2022	289	+9.1%	8	-11.1%
Apr-2022	296	+28.7%	10	-9.1%
May-2022	266	-6.0%	13	+30.0%
Jun-2022	263	-2.6%	9	-40.0%

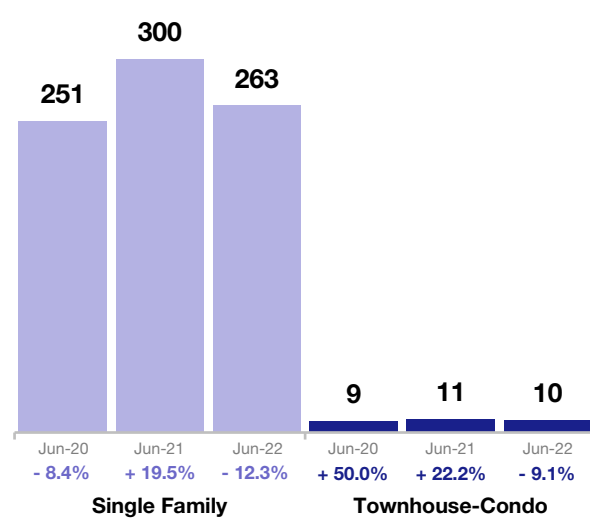
Historical Pending Sales by Month



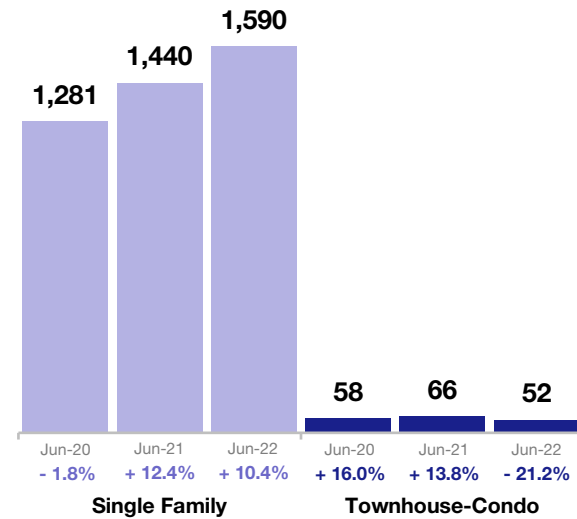
Sold Listings



June

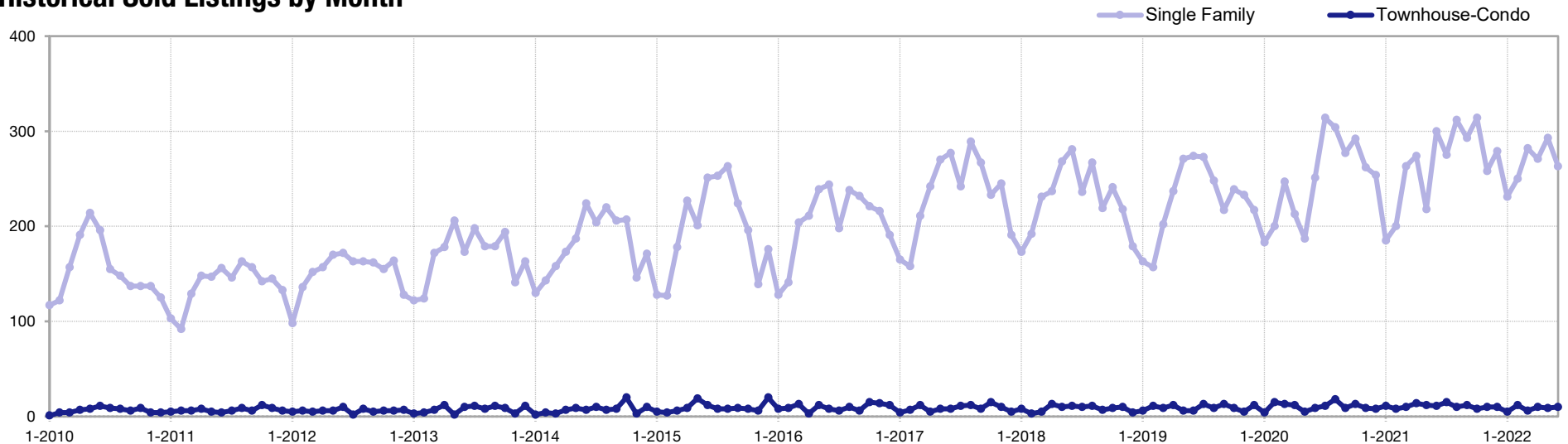


Year to Date



Sold Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	275	-12.4%	15	+36.4%
Aug-2021	312	+2.6%	10	-44.4%
Sep-2021	293	+5.8%	12	+33.3%
Oct-2021	314	+7.5%	8	-38.5%
Nov-2021	258	-1.5%	10	+11.1%
Dec-2021	279	+9.8%	10	+25.0%
Jan-2022	231	+24.9%	5	-54.5%
Feb-2022	250	+25.0%	12	+50.0%
Mar-2022	282	+7.2%	6	-40.0%
Apr-2022	271	-1.1%	10	-28.6%
May-2022	293	+34.4%	9	-25.0%
Jun-2022	263	-12.3%	10	-9.1%

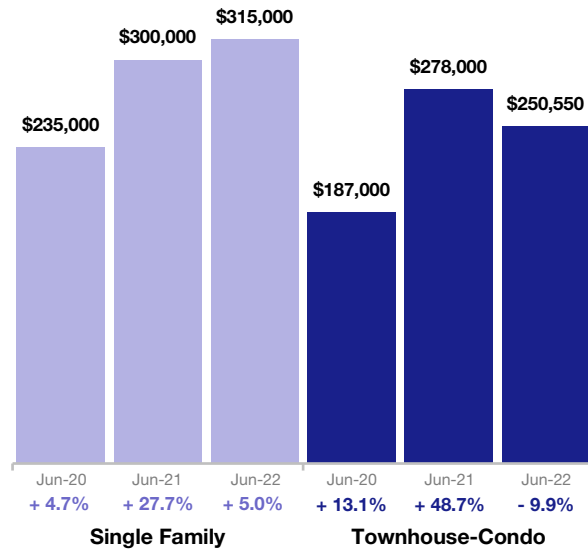
Historical Sold Listings by Month



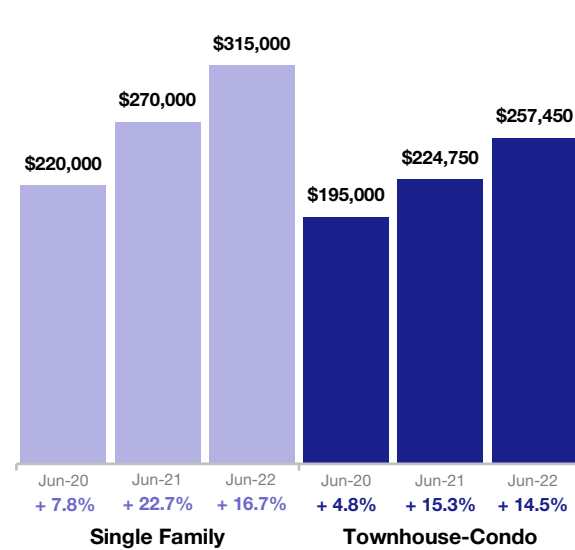
Median Sales Price



June

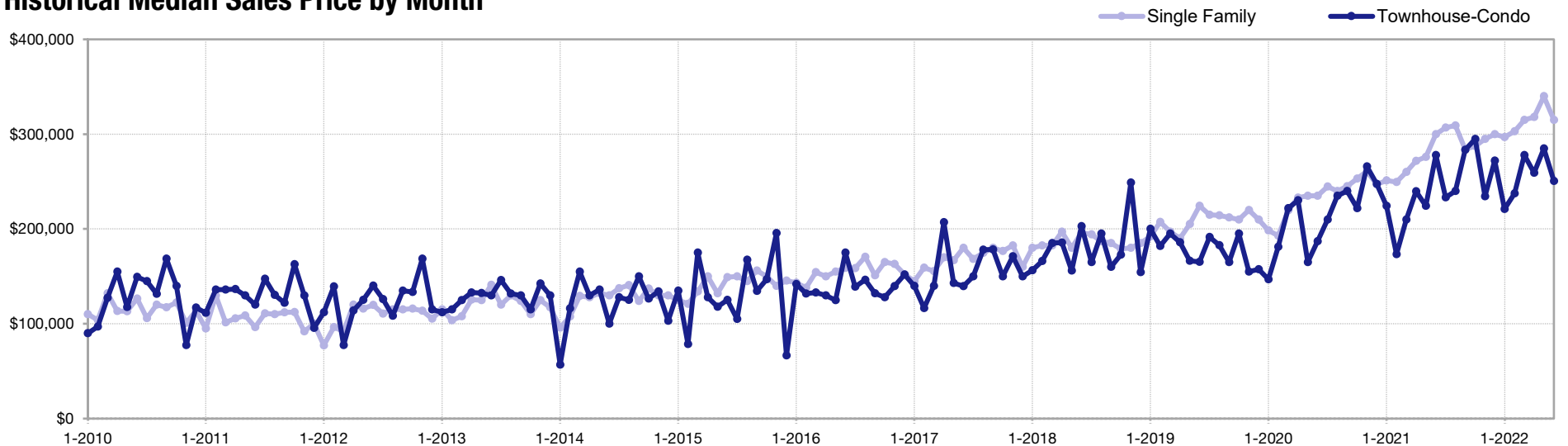


Year to Date



Median Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	\$307,000	+25.4%	\$233,200	+11.0%
Aug-2021	\$309,000	+28.8%	\$240,000	+2.1%
Sep-2021	\$284,000	+15.9%	\$283,450	+18.2%
Oct-2021	\$287,500	+13.6%	\$295,000	+32.9%
Nov-2021	\$295,000	+13.0%	\$234,450	-11.8%
Dec-2021	\$300,000	+21.5%	\$272,000	+9.9%
Jan-2022	\$296,750	+18.2%	\$221,000	-1.6%
Feb-2022	\$303,000	+21.4%	\$237,500	+36.9%
Mar-2022	\$315,000	+21.2%	\$278,000	+32.4%
Apr-2022	\$318,000	+17.0%	\$259,200	+8.1%
May-2022	\$340,000	+23.2%	\$285,000	+26.9%
Jun-2022	\$315,000	+5.0%	\$250,550	-9.9%

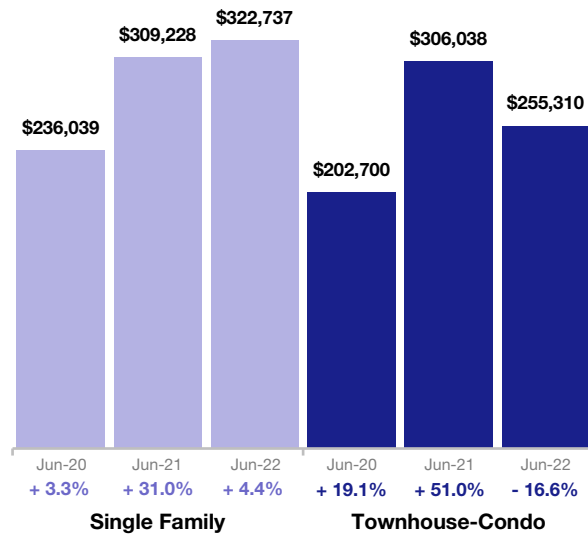
Historical Median Sales Price by Month



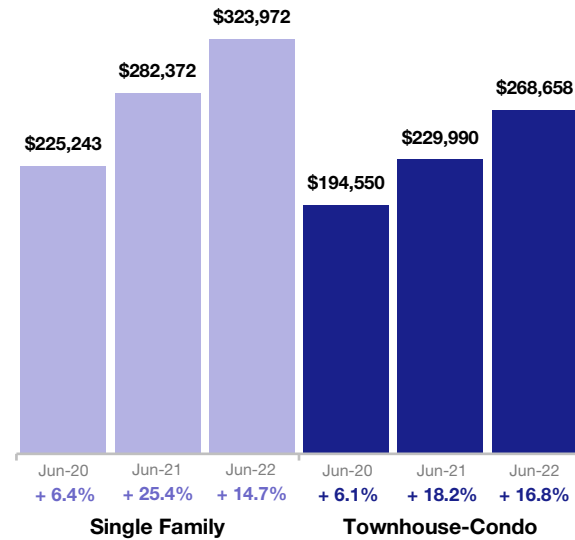
Average Sales Price



June

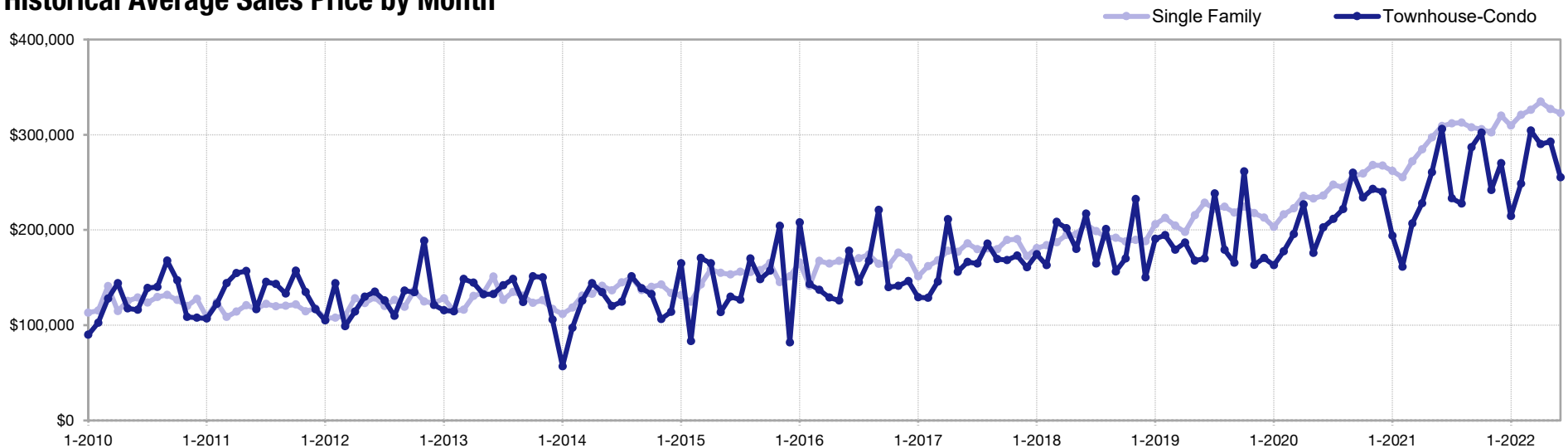


Year to Date



Avg. Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	\$311,962	+26.1%	\$233,429	+10.3%
Aug-2021	\$312,656	+27.7%	\$227,765	+2.6%
Sep-2021	\$307,703	+20.1%	\$286,774	+10.3%
Oct-2021	\$305,823	+17.9%	\$302,188	+29.0%
Nov-2021	\$302,428	+12.8%	\$241,880	-0.5%
Dec-2021	\$319,939	+19.6%	\$270,020	+12.5%
Jan-2022	\$309,670	+18.1%	\$214,700	+10.6%
Feb-2022	\$320,820	+25.7%	\$248,575	+54.0%
Mar-2022	\$326,264	+19.9%	\$304,250	+47.1%
Apr-2022	\$334,657	+17.6%	\$290,230	+27.3%
May-2022	\$326,966	+10.0%	\$292,544	+12.3%
Jun-2022	\$322,737	+4.4%	\$255,310	-16.6%

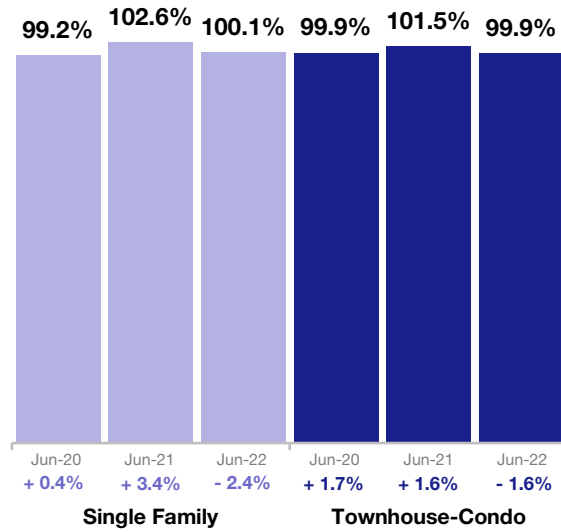
Historical Average Sales Price by Month



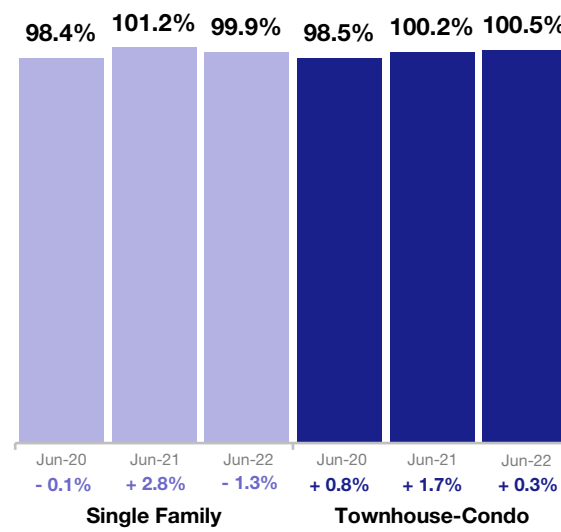
Percent of List Price Received



June

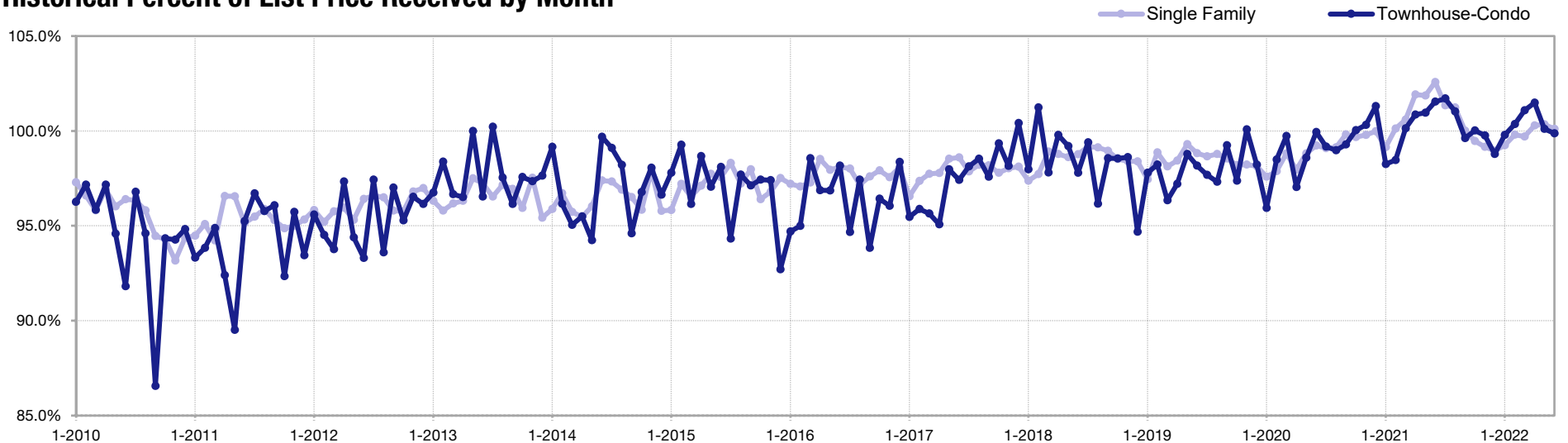


Year to Date



Pct. of List Price Received	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	101.4%	+2.3%	101.7%	+2.5%
Aug-2021	101.2%	+2.1%	101.0%	+2.0%
Sep-2021	100.0%	+0.2%	99.6%	+0.3%
Oct-2021	99.5%	-0.2%	100.0%	0.0%
Nov-2021	99.2%	-0.6%	99.8%	-0.5%
Dec-2021	98.9%	-1.1%	98.8%	-2.5%
Jan-2022	99.3%	+0.2%	99.8%	+1.5%
Feb-2022	99.8%	-0.3%	100.4%	+1.9%
Mar-2022	99.7%	-0.9%	101.1%	+1.0%
Apr-2022	100.3%	-1.6%	101.5%	+0.6%
May-2022	100.3%	-1.6%	100.1%	-0.9%
Jun-2022	100.1%	-2.4%	99.9%	-1.6%

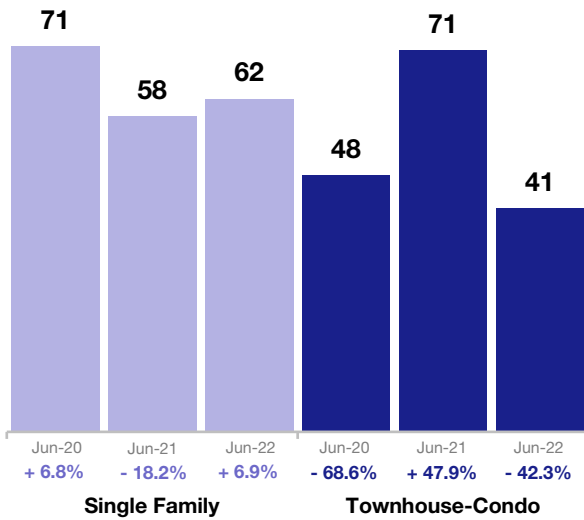
Historical Percent of List Price Received by Month



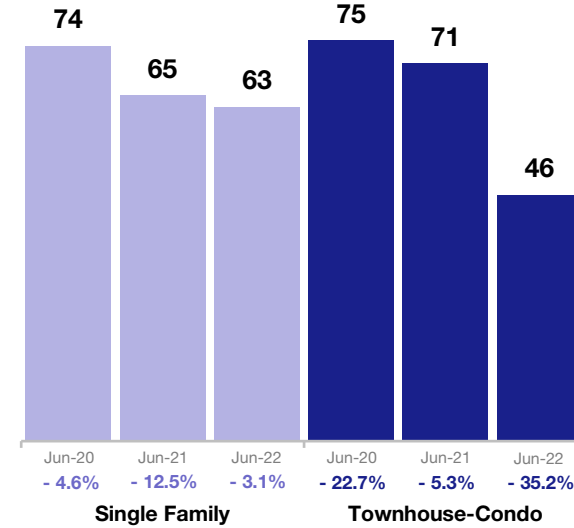
Days on Market Until Sale



June

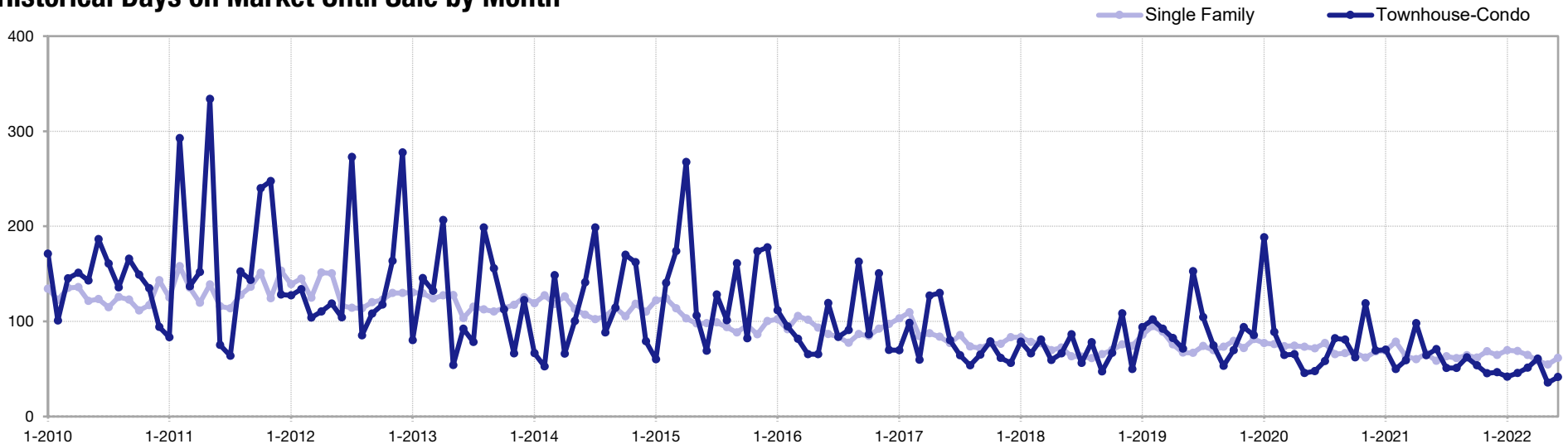


Year to Date



Days on Market Until Sale	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	63	-18.2%	51	-12.1%
Aug-2021	61	-7.6%	51	-37.8%
Sep-2021	64	-4.5%	62	-23.5%
Oct-2021	62	-7.5%	54	-12.9%
Nov-2021	69	+11.3%	46	-61.3%
Dec-2021	64	-5.9%	46	-33.3%
Jan-2022	70	+1.4%	42	-40.0%
Feb-2022	69	-11.5%	46	-8.0%
Mar-2022	65	+3.2%	51	-13.6%
Apr-2022	59	-1.7%	61	-37.8%
May-2022	55	-16.7%	36	-43.8%
Jun-2022	62	+6.9%	41	-42.3%

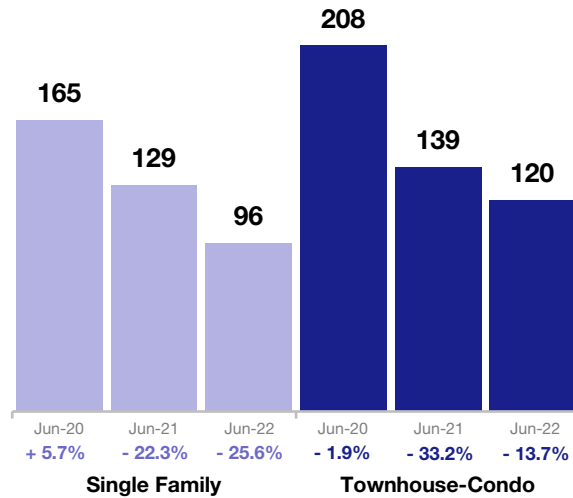
Historical Days on Market Until Sale by Month



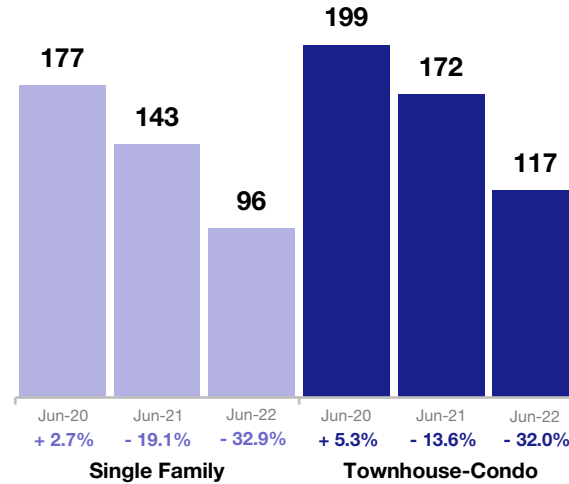
Housing Affordability Index



June

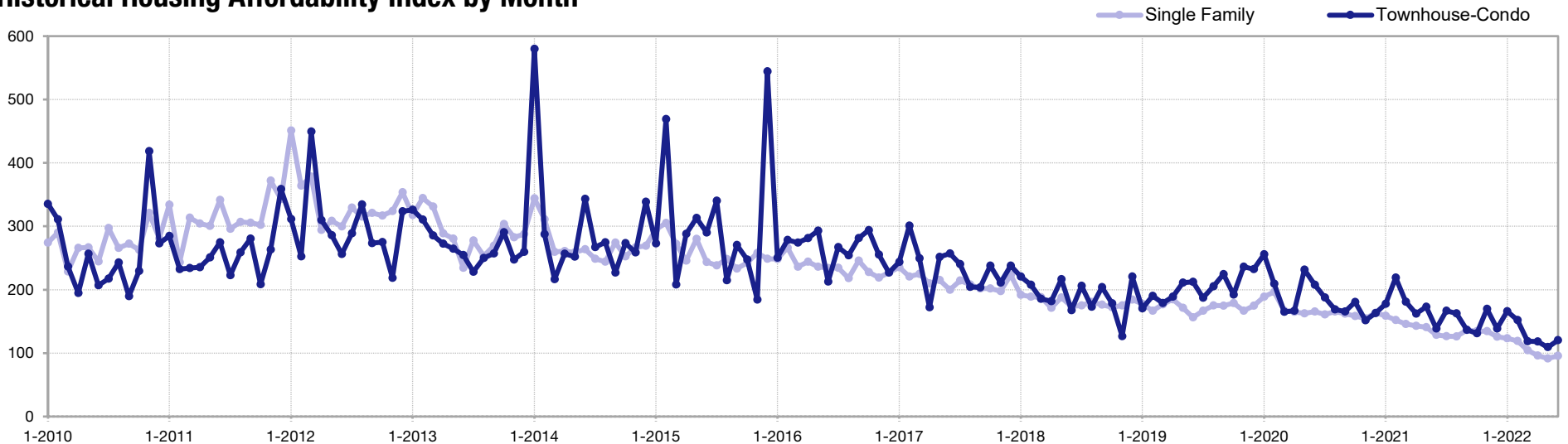


Year to Date



Housing Affordability Index	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	127	-21.1%	167	-11.2%
Aug-2021	126	-23.6%	162	-4.1%
Sep-2021	136	-16.0%	136	-18.1%
Oct-2021	135	-14.6%	131	-27.6%
Nov-2021	135	-12.9%	170	+11.8%
Dec-2021	126	-22.7%	139	-14.7%
Jan-2022	123	-22.6%	166	-6.2%
Feb-2022	119	-21.7%	152	-30.6%
Mar-2022	105	-28.1%	119	-34.3%
Apr-2022	96	-32.9%	118	-27.2%
May-2022	92	-34.8%	109	-37.0%
Jun-2022	96	-25.6%	120	-13.7%

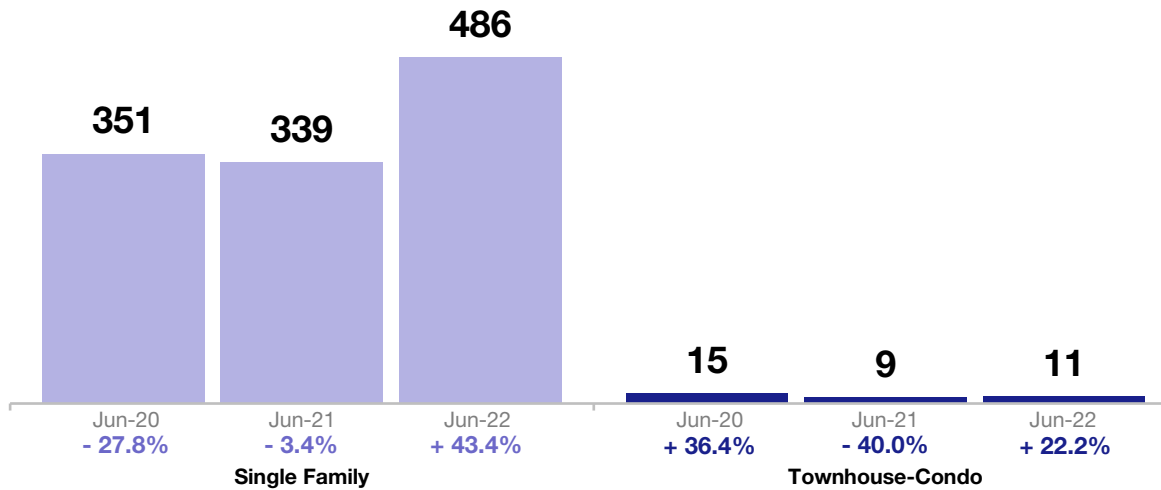
Historical Housing Affordability Index by Month



Inventory of Active Listings

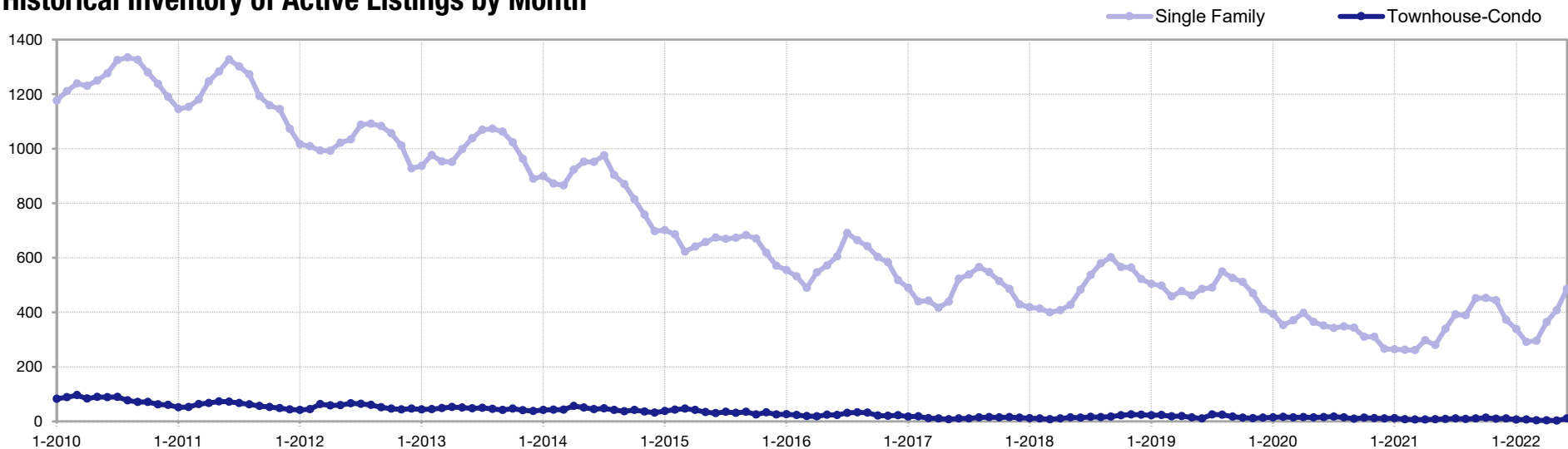


June



Inventory of Active Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	392	+14.6%	11	-35.3%
Aug-2021	389	+11.8%	9	-35.7%
Sep-2021	452	+31.8%	11	+10.0%
Oct-2021	453	+46.1%	13	0.0%
Nov-2021	444	+43.2%	10	-16.7%
Dec-2021	373	+40.2%	11	0.0%
Jan-2022	338	+28.0%	7	-41.7%
Feb-2022	292	+11.5%	7	-12.5%
Mar-2022	295	+13.0%	4	-42.9%
Apr-2022	364	+22.6%	4	-42.9%
May-2022	408	+45.7%	3	-62.5%
Jun-2022	486	+43.4%	11	+22.2%

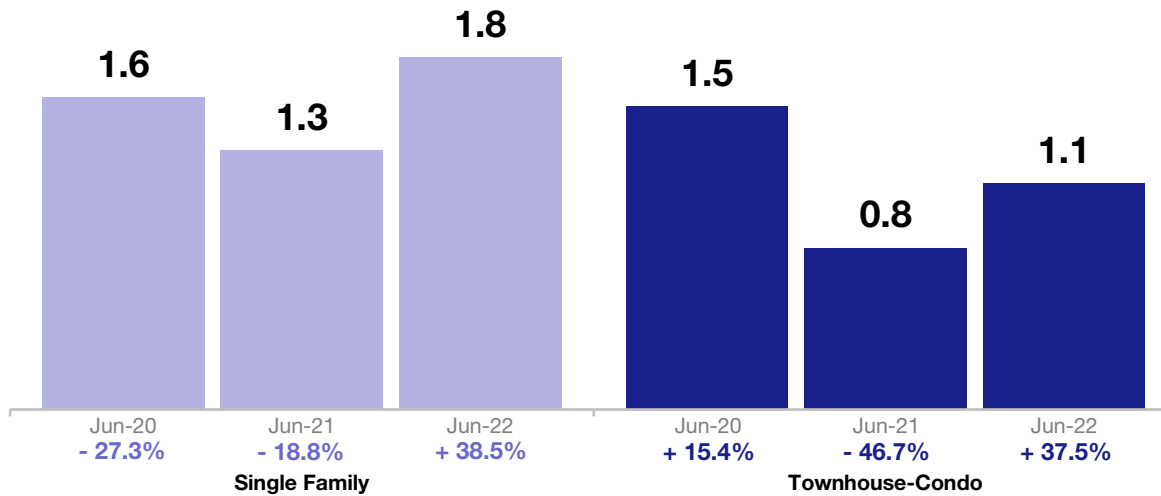
Historical Inventory of Active Listings by Month



Months Supply of Inventory

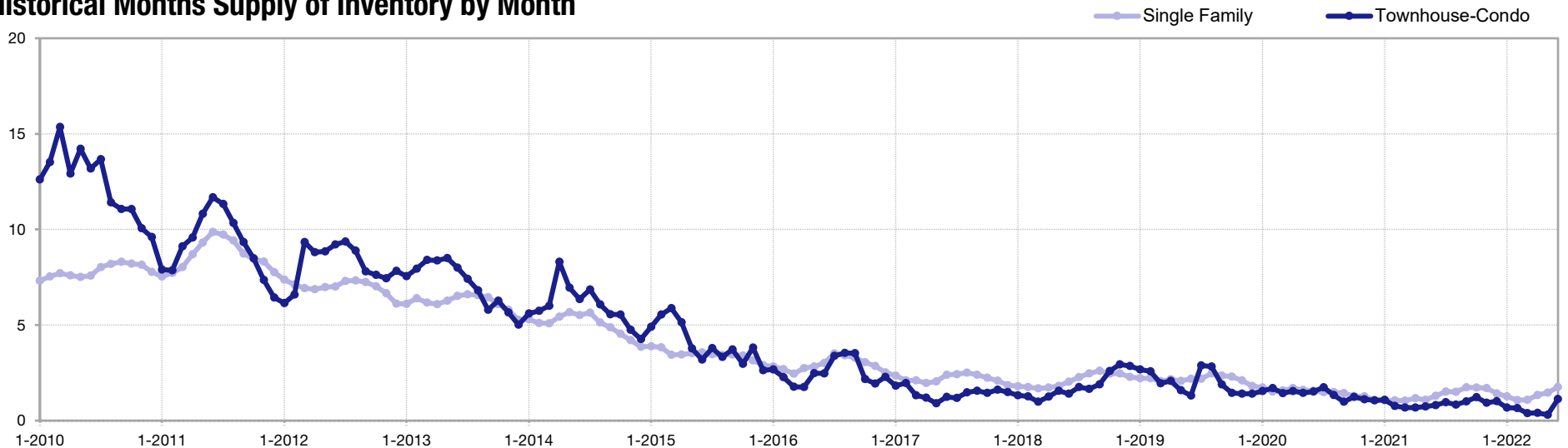


June



Months Supply of Inventory	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Jul-2021	1.5	0.0%	1.0	-41.2%
Aug-2021	1.5	0.0%	0.8	-38.5%
Sep-2021	1.7	+21.4%	1.0	0.0%
Oct-2021	1.7	+30.8%	1.2	0.0%
Nov-2021	1.7	+30.8%	0.9	-18.2%
Dec-2021	1.4	+27.3%	1.0	0.0%
Jan-2022	1.3	+18.2%	0.7	-36.4%
Feb-2022	1.1	0.0%	0.7	-12.5%
Mar-2022	1.1	+10.0%	0.4	-42.9%
Apr-2022	1.3	+8.3%	0.4	-42.9%
May-2022	1.5	+36.4%	0.3	-57.1%
Jun-2022	1.8	+38.5%	1.1	+37.5%

Historical Months Supply of Inventory by Month



Total Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



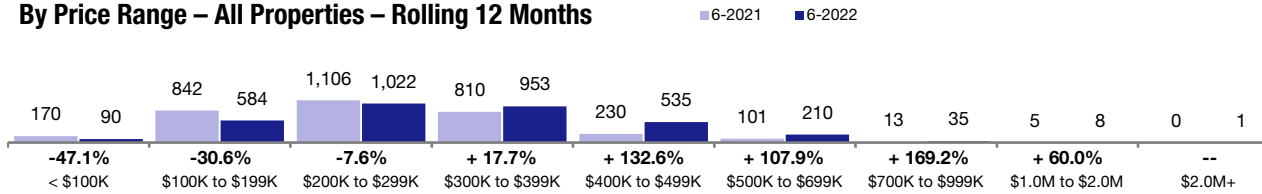
Key Metrics	Historical Sparkbars	6-2021	6-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
New Listings		382	441	+ 15.4%	1,871	2,187	+ 16.9%
Pending Sales		285	272	- 4.6%	1,602	1,721	+ 7.4%
Sold Listings		311	273	- 12.2%	1,506	1,642	+ 9.0%
Median Sales Price		\$299,900	\$305,000	+ 1.7%	\$266,556	\$312,000	+ 17.0%
Avg. Sales Price		\$309,115	\$320,267	+ 3.6%	\$280,076	\$322,219	+ 15.0%
Pct. of List Price Received		102.5%	100.1%	- 2.3%	101.2%	100.0%	- 1.2%
Days on Market		59	61	+ 3.4%	65	62	- 4.6%
Affordability Index		129	99	- 23.3%	145	97	- 33.1%
Active Listings		348	497	+ 42.8%	--	--	--
Months Supply		1.3	1.7	+ 30.8%	--	--	--

Sold Listings

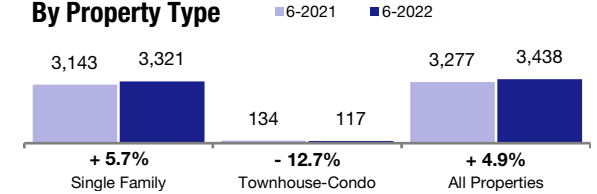
Actual sales that have closed in a given month.



By Price Range – All Properties – Rolling 12 Months



By Property Type



Rolling 12 Months

By Price Range	Single Family			Townhouse-Condo		
	6-2021	6-2022	Change	6-2021	6-2022	Change
\$99,999 and Below	166	89	-46.4%	4	1	-75.0%
\$100,000 to \$199,999	798	561	-29.7%	44	23	-47.7%
\$200,000 to \$299,999	1,038	956	-7.9%	68	66	-2.9%
\$300,000 to \$399,999	795	933	+17.4%	15	20	+33.3%
\$400,000 to \$499,999	229	530	+131.4%	1	5	+400.0%
\$500,000 to \$699,999	101	208	+105.9%	0	2	--
\$700,000 to \$999,999	11	35	+218.2%	2	0	-100.0%
\$1,000,000 to \$1,999,999	5	8	+60.0%	0	0	--
\$2,000,000 and Above	0	1	--	0	0	--
All Price Ranges	3,143	3,321	+5.7%	134	117	-12.7%

Compared to Prior Month

By Price Range	Single Family			Townhouse-Condo		
	5-2022	6-2022	Change	5-2022	6-2022	Change
\$99,999 and Below	11	5	-54.5%	0	0	--
\$100,000 to \$199,999	34	48	+41.2%	1	2	+100.0%
\$200,000 to \$299,999	78	70	-10.3%	5	7	+40.0%
\$300,000 to \$399,999	90	71	-21.1%	1	0	-100.0%
\$400,000 to \$499,999	60	47	-21.7%	2	1	-50.0%
\$500,000 to \$699,999	18	19	+5.6%	0	0	--
\$700,000 to \$999,999	2	3	+50.0%	0	0	--
\$1,000,000 to \$1,999,999	0	0	--	0	0	--
\$2,000,000 and Above	0	0	--	0	0	--
All Price Ranges	293	263	-10.2%	9	10	+11.1%

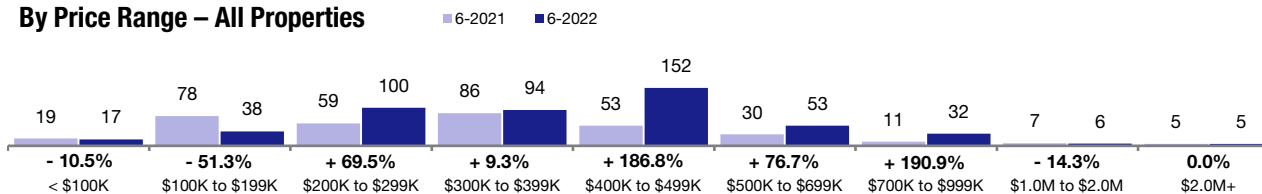
Year to Date

By Price Range	Single Family			Townhouse-Condo		
	6-2021	6-2022	Change	6-2021	6-2022	Change
\$99,999 and Below	54	43	-20.4%	4	1	-75.0%
\$100,000 to \$199,999	345	253	-26.7%	22	10	-54.5%
\$200,000 to \$299,999	428	433	+1.2%	32	30	-6.3%
\$300,000 to \$399,999	409	446	+9.0%	6	5	-16.7%
\$400,000 to \$499,999	137	291	+112.4%	0	4	--
\$500,000 to \$699,999	61	98	+60.7%	0	2	--
\$700,000 to \$999,999	4	21	+425.0%	2	0	-100.0%
\$1,000,000 to \$1,999,999	2	4	+100.0%	0	0	--
\$2,000,000 and Above	0	1	--	0	0	--
All Price Ranges	1,440	1,590	+10.4%	66	52	-21.2%

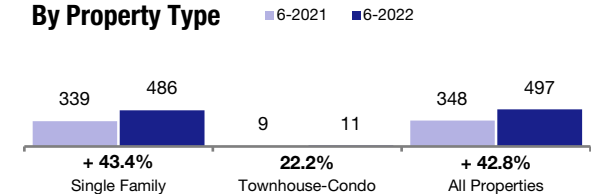
Inventory of Active Listings

A measure of the number of homes available for sale at a given time.

By Price Range – All Properties



By Property Type



Year over Year

By Price Range	Single Family			Townhouse-Condo		
	6-2021	6-2022	Change	6-2021	6-2022	Change
\$99,999 and Below	19	17	-10.5%	0	0	--
\$100,000 to \$199,999	77	37	-51.9%	1	1	0.0%
\$200,000 to \$299,999	57	94	+64.9%	2	6	+200.0%
\$300,000 to \$399,999	85	93	+9.4%	1	1	0.0%
\$400,000 to \$499,999	49	150	+206.1%	4	2	-50.0%
\$500,000 to \$699,999	30	52	+73.3%	0	1	--
\$700,000 to \$999,999	10	32	+220.0%	1	0	-100.0%
\$1,000,000 to \$1,999,999	7	6	-14.3%	0	0	--
\$2,000,000 and Above	5	5	0.0%	0	0	--
All Price Ranges	339	486	+43.4%	9	11	+22.2%

Compared to Prior Month

By Price Range	Single Family			Townhouse-Condo		
	5-2022	6-2022	Change	5-2022	6-2022	Change
\$99,999 and Below	18	17	-5.6%	0	0	--
\$100,000 to \$199,999	51	37	-27.5%	0	1	--
\$200,000 to \$299,999	76	94	+23.7%	2	6	+200.0%
\$300,000 to \$399,999	69	93	+34.8%	1	1	0.0%
\$400,000 to \$499,999	112	150	+33.9%	0	2	--
\$500,000 to \$699,999	45	52	+15.6%	0	1	--
\$700,000 to \$999,999	28	32	+14.3%	0	0	--
\$1,000,000 to \$1,999,999	7	6	-14.3%	0	0	--
\$2,000,000 and Above	2	5	+150.0%	0	0	--
All Price Ranges	408	486	+19.1%	3	11	+266.7%

Year to Date

By Price Range	Single Family			Townhouse-Condo		
	6-2021	6-2022	Change	6-2021	6-2022	Change
\$99,999 and Below	18	17	-5.6%	0	0	--
\$100,000 to \$199,999	51	37	-27.5%	0	1	--
\$200,000 to \$299,999	76	94	+23.7%	2	6	+200.0%
\$300,000 to \$399,999	69	93	+34.8%	1	1	0.0%
\$400,000 to \$499,999	112	150	+33.9%	0	2	--
\$500,000 to \$699,999	45	52	+15.6%	0	1	--
\$700,000 to \$999,999	28	32	+14.3%	0	0	--
\$1,000,000 to \$1,999,999	7	6	-14.3%	0	0	--
\$2,000,000 and Above	2	5	+150.0%	0	0	--
All Price Ranges	408	486	+19.1%	3	11	+266.7%

There are no year-to-date figures for inventory because it is simply a snapshot frozen in time at the end of each month. It does not add up over a period of months.

Glossary of Terms

A research tool provided by the Colorado Association of REALTORS®



New Listings	A measure of how much new supply is coming onto the market from sellers.
Pending Sales	A count of all the listings that went into pending status during the reported period. Pending listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes into Pending, out of Pending, then back into Pending all in one reported period, this listing would only be counted once. This is the most real-time measure possible for home buyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.
Sold Listings	A measure of home sales that were closed to completion during the report period.
Median Sales Price	A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.
Average Sales Price	A sum of all home sales prices divided by total number of sales.
Percent of List Price Received	A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.
Days on Market Until Sale	A measure of how long it takes homes to sell, on average.
Housing Affordability Index	A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.
Inventory of Active Listings	A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.
Months Supply of Inventory	A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale, given current levels of home sales. A balanced market ranges from 4 to 7 months of supply. A buyer's market has a higher number, reflecting fewer buyers relative to homes for sale. A seller's market has a lower number, reflecting more buyers relative to homes for sale.