### **Local Market Update for May 2025**





# **Pueblo County**

Single Family	May			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year
New Listings	302	338	+ 11.9%	1,396	1,525	+ 9.2%
Sold Listings	199	207	+ 4.0%	831	786	- 5.4%
Median Sales Price*	\$320,000	\$323,000	+ 0.9%	\$311,500	\$315,500	+ 1.3%
Average Sales Price*	\$325,857	\$319,793	- 1.9%	\$322,374	\$322,191	- 0.1%
Percent of List Price Received*	98.6%	98.3%	- 0.3%	98.3%	98.0%	- 0.3%
Days on Market Until Sale	90	103	+ 14.4%	96	104	+ 8.3%
Inventory of Homes for Sale	724	846	+ 16.9%			
Months Supply of Inventory	4.1	5.1	+ 24.4%			

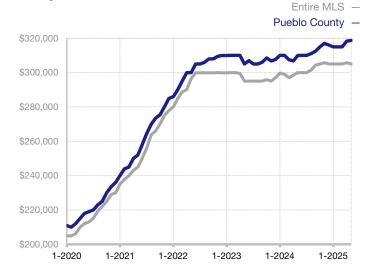
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	May			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year	
New Listings	14	14	0.0%	51	77	+ 51.0%	
Sold Listings	7	8	+ 14.3%	32	32	0.0%	
Median Sales Price*	\$249,000	\$261,000	+ 4.8%	\$270,000	\$260,000	- 3.7%	
Average Sales Price*	\$250,929	\$257,938	+ 2.8%	\$277,147	\$256,416	- 7.5%	
Percent of List Price Received*	94.2%	96.3%	+ 2.2%	97.1%	97.2%	+ 0.1%	
Days on Market Until Sale	89	70	- 21.3%	85	70	- 17.6%	
Inventory of Homes for Sale	29	46	+ 58.6%				
Months Supply of Inventory	4.2	6.5	+ 54.8%				

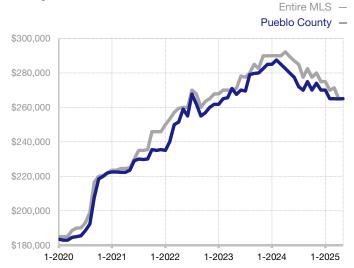
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo







# **Arkansas Valley/Otero County**

Single Family	May			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year
New Listings	53	55	+ 3.8%	208	262	+ 26.0%
Sold Listings	36	32	- 11.1%	144	142	- 1.4%
Median Sales Price*	\$212,250	\$173,500	- 18.3%	\$175,000	\$160,000	- 8.6%
Average Sales Price*	\$227,271	\$213,581	- 6.0%	\$197,194	\$250,232	+ 26.9%
Percent of List Price Received*	94.6%	93.9%	- 0.7%	93.6%	93.0%	- 0.6%
Days on Market Until Sale	119	155	+ 30.3%	121	156	+ 28.9%
Inventory of Homes for Sale	152	216	+ 42.1%			
Months Supply of Inventory	5.0	7.7	+ 54.0%			

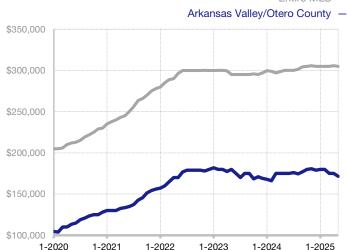
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	May			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

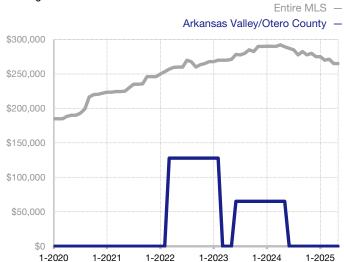
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### **Median Sales Price - Single Family**

Rolling 12-Month Calculation Entire MLS -



### Median Sales Price - Townhouse-Condo





## **Fowler**

Single Family	May			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year
New Listings	4	5	+ 25.0%	19	15	- 21.1%
Sold Listings	0	4		10	9	- 10.0%
Median Sales Price*	\$0	\$203,500		\$185,000	\$177,000	- 4.3%
Average Sales Price*	\$0	\$199,125		\$186,000	\$191,211	+ 2.8%
Percent of List Price Received*	0.0%	96.7%		91.9%	93.3%	+ 1.5%
Days on Market Until Sale	0	222		130	192	+ 47.7%
Inventory of Homes for Sale	14	11	- 21.4%			
Months Supply of Inventory	4.8	4.6	- 4.2%			

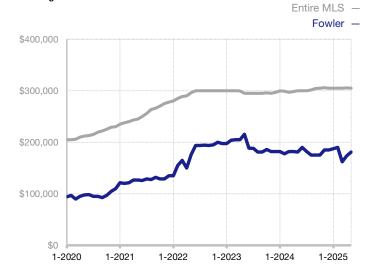
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	May			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

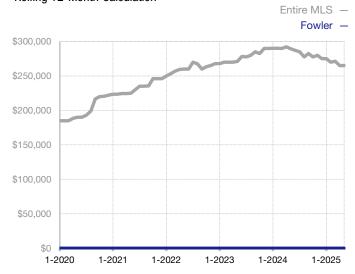
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### **Median Sales Price - Single Family**

Rolling 12-Month Calculation



#### Median Sales Price - Townhouse-Condo Rolling 12-Month Calculation







# **Huerfano County**

Single Family	May			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year
New Listings	12	14	+ 16.7%	49	54	+ 10.2%
Sold Listings	10	4	- 60.0%	29	15	- 48.3%
Median Sales Price*	\$327,500	\$137,500	- 58.0%	\$295,000	\$289,000	- 2.0%
Average Sales Price*	\$507,140	\$181,250	- 64.3%	\$370,667	\$290,167	- 21.7%
Percent of List Price Received*	96.0%	97.0%	+ 1.0%	97.1%	97.7%	+ 0.6%
Days on Market Until Sale	132	143	+ 8.3%	137	200	+ 46.0%
Inventory of Homes for Sale	63	71	+ 12.7%			
Months Supply of Inventory	9.3	14.2	+ 52.7%			

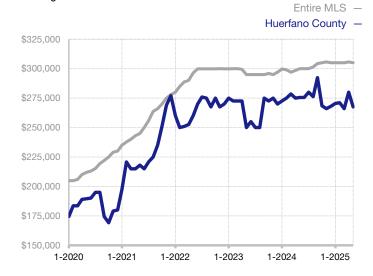
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	Мау			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year	
New Listings	0	1		0	1		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	1					
Months Supply of Inventory	0.0	0.0					

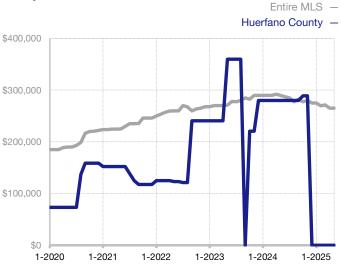
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### **Median Sales Price - Single Family**

Rolling 12-Month Calculation



### **Median Sales Price - Townhouse-Condo**





## La Junta

Single Family	May			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year
New Listings	18	13	- 27.8%	53	51	- 3.8%
Sold Listings	14	6	- 57.1%	43	29	- 32.6%
Median Sales Price*	\$247,500	\$184,250	- 25.6%	\$175,000	\$165,000	- 5.7%
Average Sales Price*	\$257,054	\$194,517	- 24.3%	\$206,994	\$187,916	- 9.2%
Percent of List Price Received*	95.4%	98.0%	+ 2.7%	90.4%	95.9%	+ 6.1%
Days on Market Until Sale	134	129	- 3.7%	129	155	+ 20.2%
Inventory of Homes for Sale	35	45	+ 28.6%			
Months Supply of Inventory	4.3	6.7	+ 55.8%			

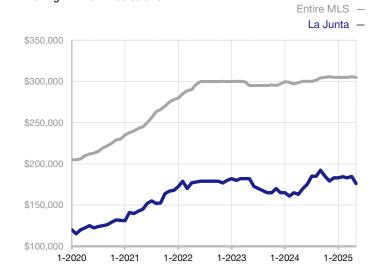
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	May			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

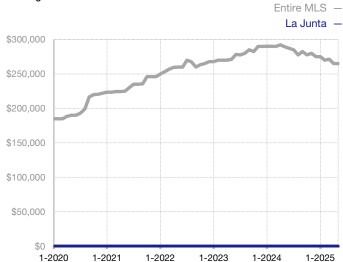
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### **Median Sales Price - Single Family**

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo





## Lamar

Single Family	May			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year
New Listings	14	5	- 64.3%	31	36	+ 16.1%
Sold Listings	4	4	0.0%	20	24	+ 20.0%
Median Sales Price*	\$180,000	\$247,500	+ 37.5%	\$182,500	\$218,000	+ 19.5%
Average Sales Price*	\$234,500	\$267,250	+ 14.0%	\$193,975	\$206,229	+ 6.3%
Percent of List Price Received*	92.8%	100.6%	+ 8.4%	94.0%	95.6%	+ 1.7%
Days on Market Until Sale	60	117	+ 95.0%	100	128	+ 28.0%
Inventory of Homes for Sale	19	27	+ 42.1%			
Months Supply of Inventory	3.9	5.2	+ 33.3%			

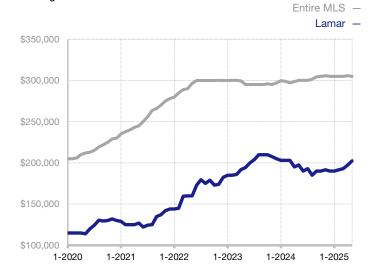
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	Мау			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

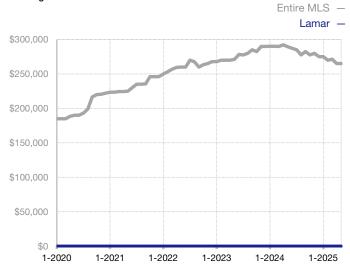
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### **Median Sales Price - Single Family**

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo





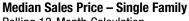
## **Las Animas**

Single Family		May		Year to Date							
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year					
New Listings	2	2	0.0%	11	19	+ 72.7%					
Sold Listings	3	2	- 33.3%	13	10	- 23.1%					
Median Sales Price*	\$67,000	\$50,000	- 25.4%	\$169,000	\$120,250	- 28.8%					
Average Sales Price*	\$128,333	\$50,000	- 61.0%	\$144,962	\$166,750	+ 15.0%					
Percent of List Price Received*	87.4%	68.9%	- 21.2%	90.2%	87.5%	- 3.0%					
Days on Market Until Sale	46	158	+ 243.5%	111	148	+ 33.3%					
Inventory of Homes for Sale	8	16	+ 100.0%								
Months Supply of Inventory	3.1	7.0	+ 125.8%								

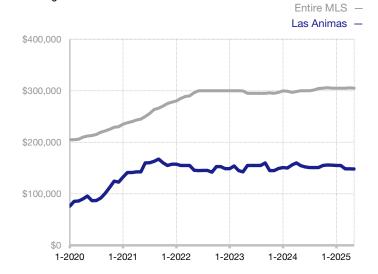
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		May		Year to Date				
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year		
New Listings	0	0		0	0			
Sold Listings	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Average Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Days on Market Until Sale	0	0		0	0			
Inventory of Homes for Sale	0	0						
Months Supply of Inventory	0.0	0.0						

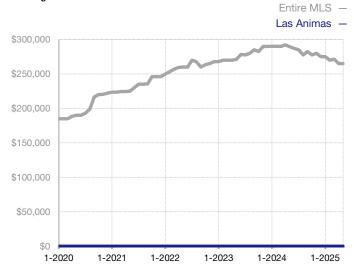
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo





## Manzanola

Single Family		May		Year to Date						
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year				
New Listings	2	0	- 100.0%	7	5	- 28.6%				
Sold Listings	0	3		3	6	+ 100.0%				
Median Sales Price*	\$0	\$138,000		\$129,500	\$129,825	+ 0.3%				
Average Sales Price*	\$0	\$142,667		\$222,333	\$136,608	- 38.6%				
Percent of List Price Received*	0.0%	94.0%		105.0%	96.2%	- 8.4%				
Days on Market Until Sale	0	206		53	135	+ 154.7%				
Inventory of Homes for Sale	5	1	- 80.0%							
Months Supply of Inventory	3.8	0.7	- 81.6%							

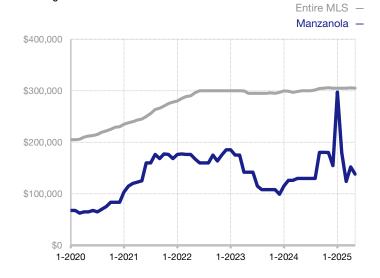
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		May		Year to Date				
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year		
New Listings	0	0		0	0			
Sold Listings	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Average Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Days on Market Until Sale	0	0		0	0			
Inventory of Homes for Sale	0	0						
Months Supply of Inventory	0.0	0.0						

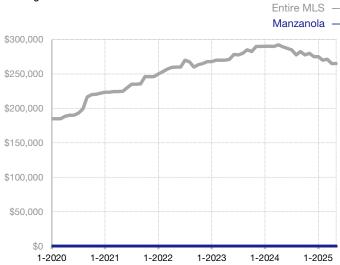
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### **Median Sales Price - Single Family**

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo



## **Monthly Indicators**



### **May 2025**

Percent changes calculated using year-over-year comparisons.

New Listings were up 11.1 percent for single family homes but remained flat for townhouse-condo properties. Pending Sales decreased 11.1 percent for single family homes but increased 28.6 percent for townhouse-condo properties.

The Median Sales Price was up 1.2 percent to \$323,875 for single family homes and 4.8 percent to \$261,000 for townhouse-condo properties. Days on Market increased 13.3 percent for single family homes but decreased 21.3 percent for townhouse-condo properties.

There were 1.45 million units actively for sale heading into May, a 9.0% increase from the previous month and a 20.8% improvement from the same time last year, for a 4.4-month supply at the current sales pace, according to NAR. The median existing-home price edged up 1.8% year-over-year to \$414,000 as of last measure, the 22nd consecutive month of annual price increases and a new record high for the month.

### **Activity Snapshot**

+ 4.3% + 1.9% + 18.7%

One-Year Change in Sold Listings All Properties One-Year Change in Median Sales Price All Properties One-Year Change in Active Listings All Properties

Residential real estate activity in Pueblo County composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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## **Single Family Market Overview**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historia	cal Sparkb	ars			5-2024	5-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	1-2024	5-2024	9-2024	1-2025	5-2025	305	339	+ 11.1%	1,417	1,539	+ 8.6%
Pending Sales	1-2024	5-2024	9-2024	1-2025	5-2025	216	192	- 11.1%	926	900	- 2.8%
Sold Listings	1-2024	5-2024	9-2024	1-2025	5-2025	202	210	+ 4.0%	844	789	- 6.5%
Median Sales Price	1-2024	5-2024	9-2024	1-2025	5-2025	\$319,900	\$323,875	+ 1.2%	\$312,000	\$317,000	+ 1.6%
Avg. Sales Price	1-2024	5-2024	9-2024	1-2025	5-2025	\$322,774	\$322,696	- 0.0%	\$322,530	\$322,426	- 0.0%
Pct. of List Price Received	1-2024	5-2024	9-2024	1-2025	5-2025	98.6%	98.3%	- 0.3%	98.4%	98.0%	- 0.4%
Days on Market	1-2024	5-2024	9-2024	1-2025	5-2025	90	102	+ 13.3%	97	104	+ 7.2%
Affordability Index	1-2024	5-2024	9-2024	1-2025	5-2025	107	107	0.0%	109	109	0.0%
Active Listings	1-2024	5-2024	9-2024	1-2025	5-2025	736	861	+ 17.0%			
Months Supply	1-202-4	3-2024	3-EUE4	1-2025	3-2023	4.1	5.2	+ 26.8%			

### **Townhouse-Condo Market Overview**

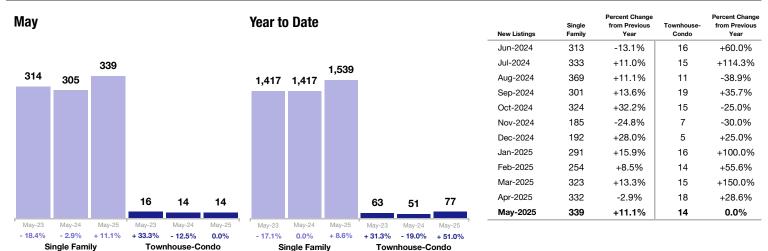


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

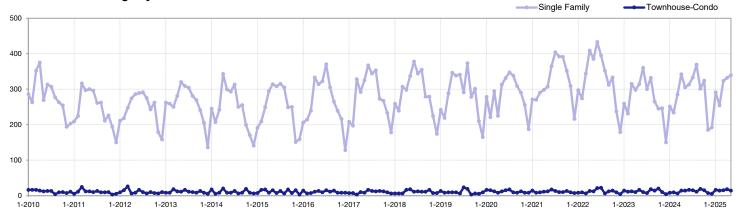
Key Metrics	Historical Spa	rkbars			5-2024	5-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	1-2024 5-2024	9-2024	1-2025	5-2025	14	14	0.0%	51	77	+ 51.0%
Pending Sales	1-2024 5-2024	9-2024	1-2025	5-2025	7	9	+ 28.6%	30	38	+ 26.7%
Sold Listings	1-2024 5-2024	9-2024	1-2025	5-2025	7	8	+ 14.3%	33	32	- 3.0%
Median Sales Price	1-2024 5-2024	9-2024	1-2025	5-2025	\$249,000	\$261,000	+ 4.8%	\$270,000	\$260,000	- 3.7%
Avg. Sales Price	1-2024 5-2024	9-2024	1-2025	5-2025	\$250,929	\$257,938	+ 2.8%	\$277,536	\$256,416	- 7.6%
Pct. of List Price Received	1-2024 5-2024	9-2024	1-2025	5-2025	94.2%	96.3%	+ 2.2%	97.2%	97.2%	0.0%
Days on Market	1-2024 5-2024	9-2024	1-2025	5-2025	89	70	- 21.3%	84	70	- 16.7%
Affordability Index	1-2024 5-2024	9-2024	1-2025	5-2025	108	104	- 3.7%	99	104	+ 5.1%
Active Listings	1-2024 5-2024	9-2024	1-2025	5-2025	29	47	+ 62.1%			
Months Supply	1-2024 5-2024	9-2024	1-2025	5-2025	4.0	6.6	+ 65.0%			

## **New Listings**



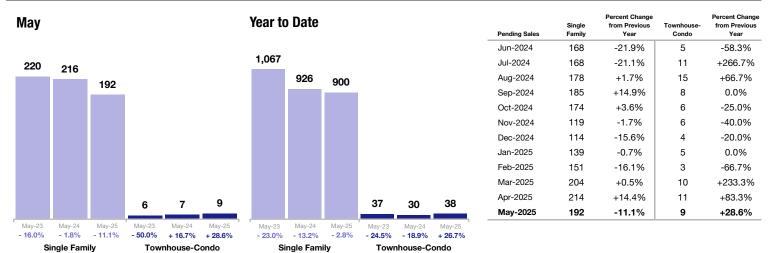


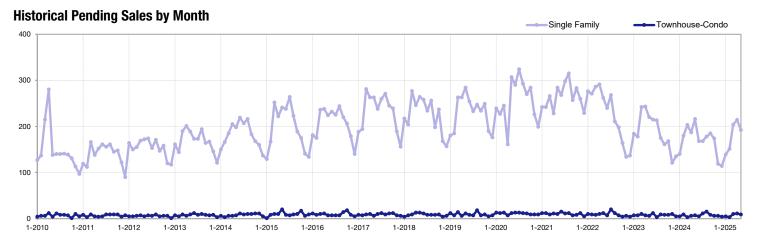
#### **Historical New Listings by Month**



## **Pending Sales**

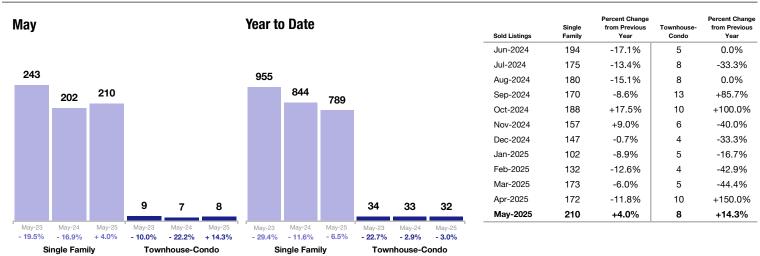


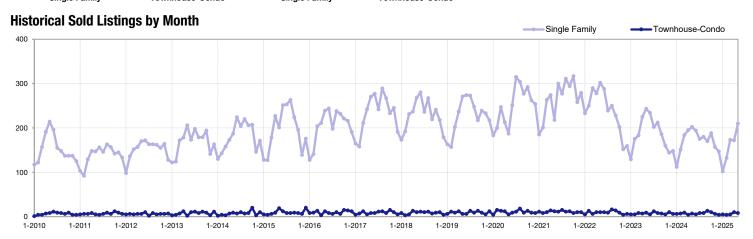




## **Sold Listings**

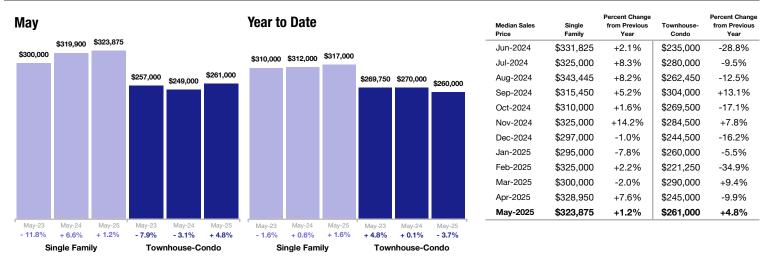


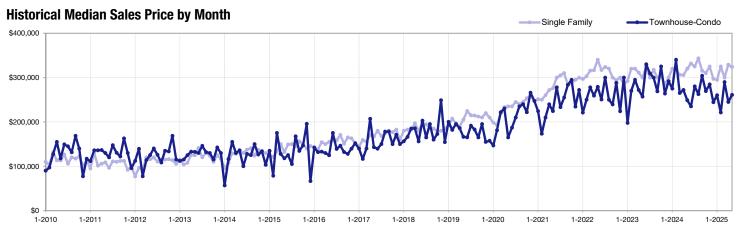




### **Median Sales Price**

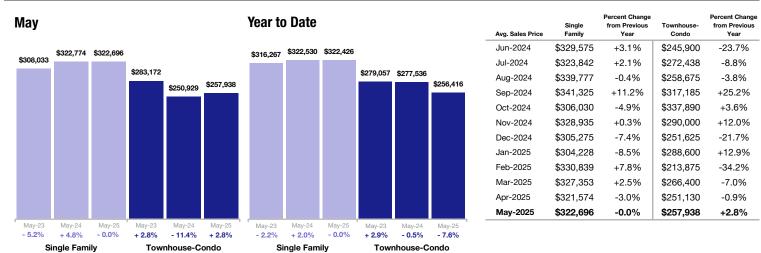


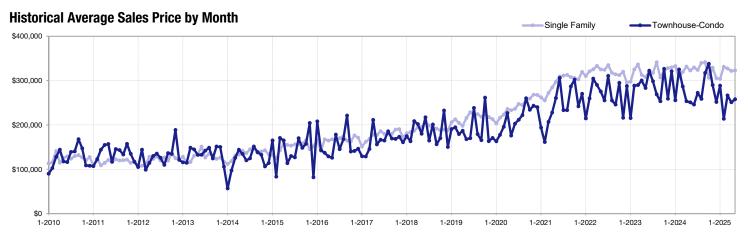




## **Average Sales Price**

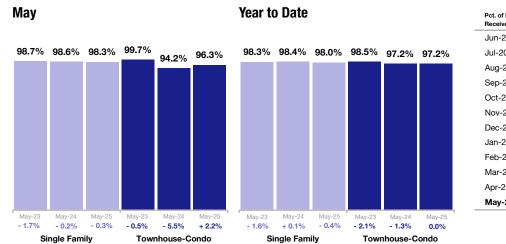






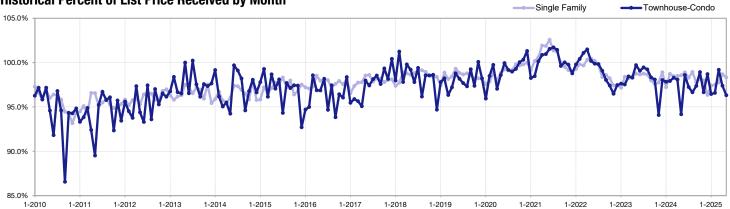
### **Percent of List Price Received**





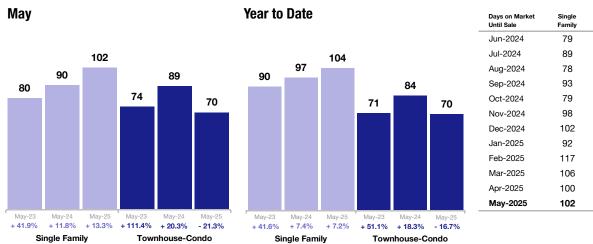
Pct. of List Price Received	Single Family	Percent Change from Previous Year	Townhouse- Condo	Percent Change from Previous Year
Jun-2024	98.9%	+0.2%	98.6%	-0.5%
Jul-2024	98.3%	-0.5%	97.2%	-2.2%
Aug-2024	98.9%	+0.3%	96.7%	-2.5%
Sep-2024	97.8%	-0.2%	97.4%	-0.9%
Oct-2024	98.2%	+0.6%	98.9%	+0.8%
Nov-2024	98.0%	+0.2%	96.6%	+2.7%
Dec-2024	96.3%	-2.6%	98.7%	+0.7%
Jan-2025	97.4%	+0.2%	96.5%	-1.3%
Feb-2025	97.5%	-1.2%	96.6%	-1.3%
Mar-2025	97.8%	-0.7%	99.2%	+0.9%
Apr-2025	98.7%	+0.2%	97.4%	-0.7%
May-2025	98.3%	-0.3%	96.3%	+2.2%

#### **Historical Percent of List Price Received by Month**



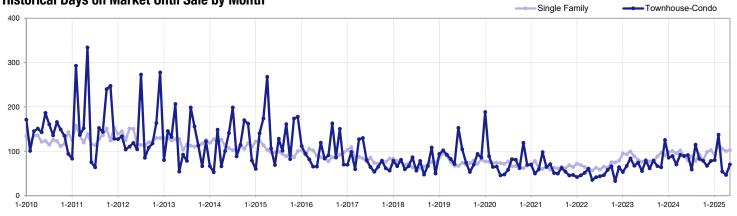
## **Days on Market Until Sale**





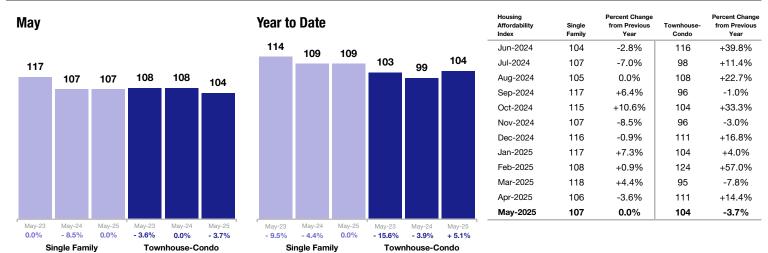
Days on Market Until Sale	Single Family	from Previous Year	Townhouse- Condo	from Previous Year
Jun-2024	79	+3.9%	91	+65.5%
Jul-2024	89	+9.9%	59	-25.3%
Aug-2024	78	+1.3%	115	+85.5%
Sep-2024	93	+22.4%	83	+5.1%
Oct-2024	79	-10.2%	79	+17.9%
Nov-2024	98	+1.0%	67	+4.7%
Dec-2024	102	+12.1%	78	-37.6%
Jan-2025	92	-6.1%	80	-7.0%
Feb-2025	117	+15.8%	138	+55.1%
Mar-2025	106	+10.4%	54	-22.9%
Apr-2025	100	-2.0%	46	-50.0%
May-2025	102	+13.3%	70	-21.3%

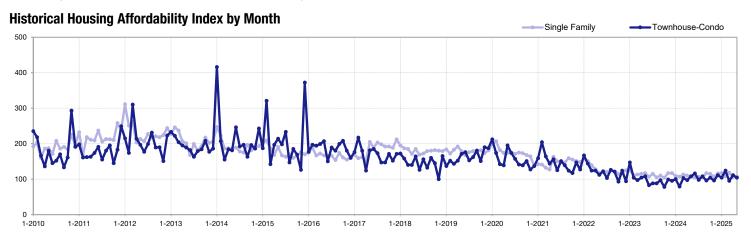
#### Historical Days on Market Until Sale by Month



## **Housing Affordability Index**

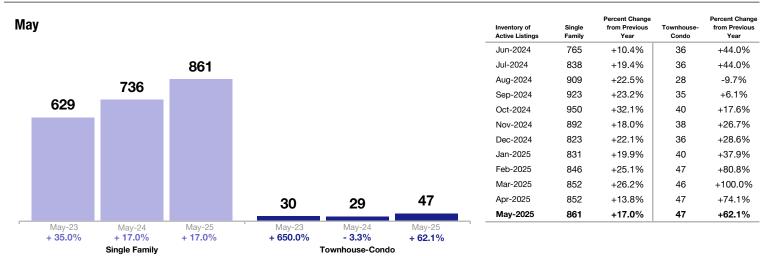


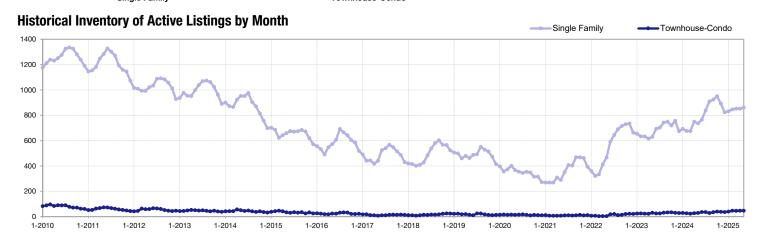




## **Inventory of Active Listings**

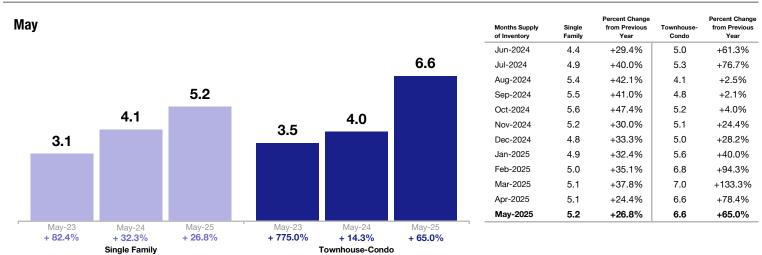






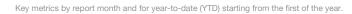
## **Months Supply of Inventory**







### **Total Market Overview**





Key Metrics	Historic	al Sparkba	ars			5-2024	5-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	1-2024	5-2024	9-2024	1-2025	5-2025	319	353	+ 10.7%	1,468	1,616	+ 10.1%
Pending Sales	1-2024	5-2024	9-2024	1-2025	5-2025	223	201	- 9.9%	956	938	- 1.9%
Sold Listings	1-2024	5-2024	9-2024	1-2025	5-2025	209	218	+ 4.3%	877	821	- 6.4%
Median Sales Price	1-2024	5-2024	9-2024	1-2025	5-2025	\$315,000	\$321,000	+ 1.9%	\$310,000	\$313,000	+ 1.0%
Avg. Sales Price	1-2024	5-2024	9-2024	1-2025	5-2025	\$320,368	\$320,320	- 0.0%	\$320,835	\$319,847	- 0.3%
Pct. of List Price Received	1-2024	5-2024	9-2024	1-2025	5-2025	98.4%	98.2%	- 0.2%	98.3%	98.0%	- 0.3%
Days on Market	1-2024	5-2024	9-2024	1-2025	5-2025	90	101	+ 12.2%	96	103	+ 7.3%
Affordability Index	1-2024	5-2024	9-2024	1-2025	5-2025	108	108	0.0%	110	110	0.0%
Active Listings	1-2024	5-2024	9-2024	1-2025	5-2025	765	908	+ 18.7%			
Months Supply	1-2024	5-2024	9-2024	1-2025	5-2025	4.1	5.2	+ 26.8%			

### **Sold Listings**

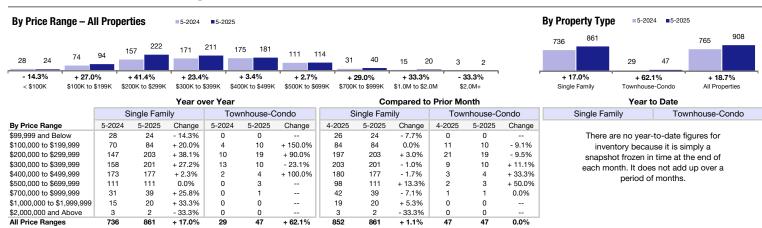
Actual sales that have closed in a given month



By Price Range – Al	II Prope	rties – Ro	lling 12 l	<b>Months</b>		5-2024	5-2025						By Prope	erty Type	<b>■</b> 5-20	24 ■5-2	J25	
341	308	630 <sub>575</sub>	640	584	351 341								2,130	2,000			2,216	2,086
76 84	000					135 1	63 34	29	7 2	2 2	0				86	86		
+ 10.5% - 9.79	%	- 8.7%	- 8.8%	6	- 2.8%	+ 20.7%	6 -	14.7%	- 71.4%	· -	100.0%	'	- 6.1	<b>%</b>	0.09	6	- 5.9	9%
< \$100K to \$	\$199K \$	200K to \$299K	\$300K to	\$399K \$4	400K to \$499K	\$500K to \$6	699K \$700F	K to \$999K	\$1.0M to \$2.	OM \$	2.0M+		Single F	amily	Townhouse	-Condo	All Prop	perties
			Rolling 1	2 Month	ıs			Co	ompared to	Prior M	onth				Year to	o Date		
		Single Fam	ily	Tov	wnhouse-Co	ondo	S	ingle Far	nily	Tov	vnhouse-C	ondo	S	ingle Fam	nily	Townhouse-Condo		
By Price Range	5-2024	5-2025	Change	5-2024	5-2025	Change	4-2025	5-2025	Change	4-2025	5-2025	Change	5-2024	5-2025	Change	5-2024	5-2025	Change
\$99,999 and Below	76	84	+ 10.5%	0	0		6	11	+ 83.3%	0	0		30	34	+ 13.3%	0	0	
\$100,000 to \$199,999	332	296	- 10.8%	9	12	+ 33.3%	25	31	+ 24.0%	2	1	- 50.0%	121	115	- 5.0%	4	6	+ 50.0%
\$200,000 to \$299,999	588	528	- 10.2%	42	47	+ 11.9%	47	51	+ 8.5%	5	6	+ 20.0%	229	215	- 6.1%	17	19	+ 11.8%
\$300,000 to \$399,999	611	562	- 8.0%	29	22	- 24.1%	51	57	+ 11.8%	3	1	- 66.7%	262	217	- 17.2%	10	6	- 40.0%
\$400,000 to \$499,999	345	338	- 2.0%	6	3	- 50.0%	26	39	+ 50.0%	0	0		146	135	- 7.5%	2	1	- 50.0%
\$500,000 to \$699,999	135	162	+ 20.0%	0	1		16	18	+ 12.5%	0	0		39	61	+ 56.4%	0	0	
\$700,000 to \$999,999	34	28	- 17.6%	0	1		1	3	+ 200.0%	0	0		14	12	- 14.3%	0	0	
\$1,000,000 to \$1,999,999	7	2	- 71.4%	0	0		0	0		0	0		2	0	- 100.0%	0	0	
\$2,000,000 and Above	2	0	- 100.0%	0	0		0	0		0	0		1	0	- 100.0%	0	0	
All Price Ranges	2 130	2 000	- 6 1%	86	86	0.0%	172	210	+ 22 1%	10	8	- 20.0%	844	789	- 6 5%	33	32	- 3.0%

## **Inventory of Active Listings**

A measure of the number of homes available for sale at a given time.



## **Glossary of Terms**

A research tool provided by the Colorado Association of REALTORS®



New Listings	A measure of how much new supply is coming onto the market from sellers.
Pending Sales	A count of all the listings that went into pending status during the reported period. Pending listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes into Pending, out of Pending, then back into Pending all in one reported period, this listing would only be counted once. This is the most real-time measure possible for home buyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.
Sold Listings	A measure of home sales that were closed to completion during the report period.
Median Sales Price	A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.
Average Sales Price	A sum of all home sales prices divided by total number of sales.
Percent of List Price Received	A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.
Days on Market Until Sale	A measure of how long it takes homes to sell, on average.
Housing Affordability Index	A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.
Inventory of Active Listings	A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.
Months Supply of Inventory	A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale, given current levels of home sales. A balanced market ranges from 4 to 7 months of supply. A buyer's market has a higher number, reflecting fewer buyers relative to homes for sale. A seller's market has a lower number, reflecting more buyers relative to homes for sale.

### **Local Market Update for May 2025**

A Research Tool Provided by the Colorado Association of REALTORS®



# **Rocky Ford**

Single Family	May			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year
New Listings	2	8	+ 300.0%	26	42	+ 61.5%
Sold Listings	3	5	+ 66.7%	17	16	- 5.9%
Median Sales Price*	\$138,308	\$130,000	- 6.0%	\$188,000	\$142,500	- 24.2%
Average Sales Price*	\$168,436	\$351,200	+ 108.5%	\$194,000	\$238,375	+ 22.9%
Percent of List Price Received*	82.1%	91.7%	+ 11.7%	96.0%	90.6%	- 5.6%
Days on Market Until Sale	92	81	- 12.0%	138	162	+ 17.4%
Inventory of Homes for Sale	20	30	+ 50.0%			
Months Supply of Inventory	5.2	10.0	+ 92.3%			

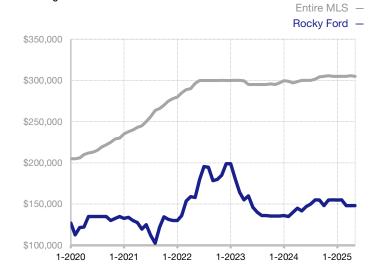
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	May			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 05-2024	Thru 05-2025	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

