

January, 2020

# BEYOND *the sale*



Brought to you by your local Marion REALTORS®

[www.marionohioboardofrealtors.com](http://www.marionohioboardofrealtors.com)

Volume 6 Number 1

"The Mission of the Marion Board of REALTORS is to Organize, Educate and Support its members in the responsibility to Help and Protect the Rights of all Individuals to enjoy Home Ownership, and to be a positive influence in the Marion Community."

Let's be GREAT in  
2020!

**The Marion Board of  
REALTORS®**

515 E Center St.  
Marion, OH 43302

Office: 740-387-2928  
FAX: 740-382-9420

[www.marionohioboardofrealtors.com](http://www.marionohioboardofrealtors.com)

**Contacts:**

Lori Dye  
[ldye@marion.net](mailto:ldye@marion.net)

Sheila Hamilton  
[shamilton@marion.net](mailto:shamilton@marion.net)

The Marion Board of  
REALTORS®



## CE Certificates of Completion

Starting January 1, 2020, there will be a \$10.00 (per certificate) charge to replace any lost CE Certificate. Please make sure you keep track of your certificates to avoid this fee.

## Thank you!

We would like to sincerely thank Rick Roe for being the MBOR President in 2019. Also to Jen Russell for stepping up into the position of President for 2020...Thank you!

## Entering Comps and FSBO

If you have a listing that has sold outside the Marion MLS and would like to use it for comp purposes only, you would:

1. Go to: Add Listing
2. Add Listing as Comp (right side of screen)
3. Enter it like you normally would.
2. Call the Board Office to change the Listing Office over to a "Non-MLS" or a "FSBO".

# INTRODUCING:

## The Marion Board of REALTORS®



Past President: Rick Roe



President: Jen Russell



President-elect: Ginger Errington



Secretary/Treasurer: Dan Dreher

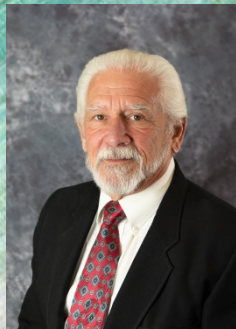


Assistant Sec/Treas: Deb Crabtree

# 2020 Officers and Directors



Director: Bob Baer



Director: Phil Biederman



Director: Josh Cooper



Director: Al Green



Director: Marti Hamilton



Director: Beth Hoffman

# 2020 Yearly Calendar

## January

- 7 Hospice 1:30 p.m.  
14 Investment Mtg with Ron Scharer 2:00 p.m.  
21 Budget/Finance 10:00 a.m.  
28 Board of Directors 9:00 a.m.  
29 Ohio REALTORS® RPAC REALTOR® Party  
Training @ Franklin Park Conservatory Barn  
10:00 – 3:30 p.m.

## February

- 14 Valentine's Day  
17 Cupcake Wars  
The Barn at All Occasions 7:00 p.m.  
18 Budget Finance 10:00 a.m.  
25 Board of Directors 9:00 a.m.

## March

- 17 Budget/Finance 10:00 a.m.  
24 Board of Directors 9:00 a.m.

## April

- 1 April Fool's Day  
Purchase Contract 1:30 p.m.  
10 Board Office Closed at 12:00 p.m.  
21 Budget/Finance 10:00 a.m.  
28 Board of Directors 9:00 a.m.

## May

- 19 Budget Finance 10:00 a.m.  
26 Board of Directors 9:00 a.m.

## June

- 3 Hospice Golf Outing  
Kingsmill Golf Course 11:00 a.m. Shotgun  
16 Budget/Finance 10:00 a.m.  
23 Board of Directors 10:00 a.m.

## July

- 3 Office Closed  
4 Fourth of July  
21 Budget/Finance 10:00 a.m.  
28 Board of Directors 9:00 a.m.

## August

- 18 Budget/Finance 10:00 a.m.  
25 Board of Directors 9:00 a.m.

## September

- 15 Budget/Finance 10:00 a.m.  
21-3 State Convention (Cleveland)  
22 Board of Directors 9:00 a.m.

## October

- 20 Budget/ Finance 10:00 a.m.  
27 Board of Directors 9:00 a.m.  
31 Halloween

## November

- 4 Election Day  
11-16 NAR Convention  
New Orleans, LA  
17 Budget/ Finance 10 a.m.  
24 Board of Directors 9:00 a.m.  
26 Thanksgiving Day  
26-27 Board Office Closed

## December

- 24-1 Closed Starting at Noon for the Holidays  
25 Christmas



# 2020 COMMITTEE MEMBERS AND CHAIRS

## **Bylaws**

Dan Dreher, Chair (Liaison)

Phil Biederman, Vice Chair

Beth Hoffman

Ed Marvich

Bill Rudy

## **Budget/Finance**

Dan Dreher, Chair (Liaison)

Deb Crabtree, Vice Chair

Bob Baer

Scott Braumiller

Jim Conway

Ginger Errington

Becky Richardson

## **Education**

Josh Cooper, Chair (Liaison)

Al Green, Vice Chair

Christine Hinton

JoAnn Neal

Alec Orewiler

Coral Triplett

## **Equal Opportunity/Fair Housing**

Stephanie Shaffer, Chair (Liaison)

Mary Lou Bell, Vice Chair

Tom Bell

Ginger Errington

## **Grievance (3-Year Term)**

Jim Conway, (20), Chair

Rick Roe, (22) Vice Chair

Bob Baer (20)

Josh Cooper (22)

Deb Crabtree (22)

Dan Dreher (21)

Beth Hoffman (20)

Ed Marvich (20)

Becky Richardson (21)

## **Investment (3-Year Term)**

Dan Dreher (21), Chair

Deb Crabtree (20), Vice Chair

Bob Baer (22)

Scott Braumiller (20)

Ginger Errington (20)

Angie Tanner-Miller (20)

## **Legislative/RPAC**

Ginger Errington, Chair (Liaison)

Jen Russell, Vice Chair

Angie Tanner-Miller

## **Mediator/Ombudsman**

Rick Roe, Chair

Jim Conway, Vice Chair

Deb Crabtree (will need training)

Ginger Errington (will need training)

## **Membership/Nominating/Election**

Ginger Errington, Chair (Liaison)

Bob Baer

Scot Braumiller

Carol Garverick

Al Green

JoAnn Neal

Alec Orewiler

## **MLS (3-Year Term)**

Ginger Errington (21), Chair (Liaison)

Bob Baer (22)

Mary Lou Bell (20)

Phil Biederman (20)

Carol Garverick (22)

Dottie Luyster (21)

Becky Richardson (21)

Rick Roe (22)

Angie Tanner-Miller (20)

## **Office Facilities**

Jim Conway, Chair (Liaison)

Keith Adams

Rick Adams

Tom Bell

Bill Rudy

## **Professional Standards (3-Year Term)**

Rick Roe (22), Chair (Liaison)

Ginger Errington (20), Vice Chair

Bob Baer (20)

Jim Conway (20)

Deb Cooper (20)

Pam Curren (20)

Dan Dreher (21)

Ed Marvich (20)

Becky Richardson (21)

## **Program**

Alec Orewiler, Chair (Liaison)

Becky Richardson, Vice Chair

Josh Cooper

Amber Deem

Beth Hoffman

Heidi Klee

Erica Logan

Sherod McGuire

Louise Rieke

Stephanie Sinks

Coral Triplett

## **Public Affairs**

Al Green, chair (Liaison)

Coral Triplett, Vice Chair

Bob Baer

Erica Logan

Sherod McGuire

JoAnn Neal

Brenda Ulbrich-Roe

Jennie Wishon-Yager

## **REALTOR® of the Year**

Jen Russell, Chair (Liaison)

Scott Braumiller

Deb Cooper

John Mottl

Marla Vance

## **TWIG IV**

Jim Conway, Chair – Golf Outing

Dave Cooke

Deb Cooper

Jim DeSimone

Sherry Gillette

Beth Meadows

Sherod McGuire

Les Morgan – Co-Chair Golf Outing

JoAnn Neal

Marla Vance

Maureen VanSickle-Diehl

## NAR Core Standards

The following statement is from Sharon Sample  
Director of Board Support Services  
Ohio Association of Realtors

Lori, Congratulations! I just certified the Marion Board of REALTORS® for Core Standards. Thanks for all your work on this. You will be hearing from NAR shortly.

Just a few comments...

1. Great consumer information on your website.
2. Nice photos of your events and good links to education on your site.
3. Good promotion of the Broker involvement program.
4. Excellent community outreach with so many projects – Boys and Girls Club, Habitat for Humanity, Marion Area Humane Society, Hospice, Bell Ringing for Salvation Army ☺
5. Nice ad in the Marion Star for your Open House Weekend. Great partnership for the Home Buyer's Seminar.

Congratulations again. Thank you for all your hard work for your members and for the great work you do in your community.

Thanks, Sharon

## Congratulations, Becky Richardson

Congratulations to Becky Richardson for being selected as an Ohio REALTORS® At-Large Director! She will be serving in 2020.

Core Standards: Unification Efforts & Support of the REALTOR® Organization

When it comes to your *new home...*  
you need a person that understands YOU.

**David Cooke**  
Retail Lender  
First-Fed.com

NMLS#506924

279 Jamesway Dr., Marion, OH | 740-389-5993  
195 Barks Rd. West, Marion, OH | 740-389-3381

Member FDIC

**INSURE CAREFULLY. DREAM FEARLESSLY.**

**Les Morgan**  
Les D Morgan Agency, Inc.

(740) 389-9696 (Office) | (740) 225-4156 (Cell)  
2365 Marion Mount Gilead Rd  
Marion, OH 43302-8912  
lmorgan@arnfam.com

**AMERICAN FAMILY INSURANCE**

## 2020 New Residential Purchase Contract

Starting February 1, 2020, we will be using a new updated Residential Purchase Contract. Within the next week or so, we will make this form available on Navica. It will be a fillable form, ready to be used.

**Calvin R. Lee**  
Inspector

Basement waterproofing  
Sump pump installation  
Perimeter grade improvement  
Cracking wall repair  
Bowing wall support  
Mold remediation

740-262-0939  
ohiobasementpros@gmail.com  
ohiobasementpro.com

## 2020 State Dues Increase

It was voted and approved at the Board of Directors meeting at the Ohio REALTORS® State Convention that the Annual State Dues will increase by \$25.00 which will make the total due \$200.00. This will raise your total annual dues to \$666.00. You should have received your Annual Dues invoice for 2020. If you have not received it, please contact the Board office. Thank you!

Final day to pay is January 31, 2020. If you have not paid your dues by this date, you will be suspended from the board until all fees are paid in full including a \$25.00 reinstatement fee.



# Affiliate Appreciation Bowling & Pizza Party



**We would like to thank all of our amazing affiliates for being a part of our MBOR family! Thank you for giving of your time and talents to make Marion a better place!!**





## Clear Co-op Policy

This policy was approved at the NAR Convention. It is mandated that all MLSs must adopt this by May 1, 2020:

*"Within one (1) business day of marketing a property to the public, the listing broker must submit the listing to the MLS for cooperation with other MLS participants. Public marketing includes, but is not limited to, flyers displayed in windows, yard signs, digital marketing on public facing websites, brokerage website displays (Including IDX and VOW), digital communications marketing (Email blasts, multi-brokerage listing sharing networks, and applications available to the general public)."*

Core Standards: Unification Efforts & Support of the  
REALTOR® Organization

## The Cupcake Wars

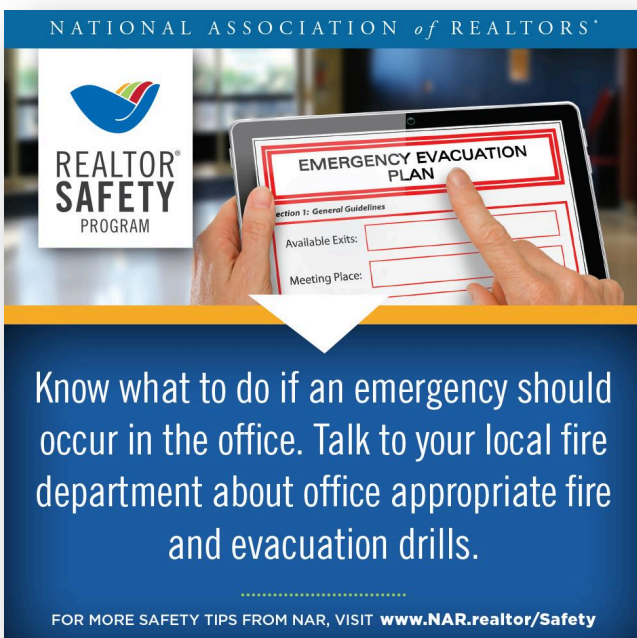
Every year our Hospice, TWIG IV committee puts on quite an event. This year is no different. The Cupcake Wars will be held on Monday, February 17<sup>th</sup> at 7:00 p.m. We invite you to participate as a baker, as a bidder, or as an eater ☺

Core Standards: Community Involvement

## Salvation Army Bell Ringers

It is so wonderful to be a part of an organization which supports the community. If you were one of the volunteers who donated their time to the Salvation Army Bell Ringing, we would like to offer our sincerest gratitude. THANK YOU!

Core Standards: Community Involvement



NATIONAL ASSOCIATION of REALTORS®

REALTOR SAFETY PROGRAM

EMERGENCY EVACUATION PLAN

Section 1: General Guidelines

Available Exits: \_\_\_\_\_

Meeting Place: \_\_\_\_\_

Know what to do if an emergency should occur in the office. Talk to your local fire department about office appropriate fire and evacuation drills.

FOR MORE SAFETY TIPS FROM NAR, VISIT [www.NAR.realtor/Safety](http://www.NAR.realtor/Safety)



The Fahey Banking Company  
127 North Main Street  
Marion Ohio 43302 3072  
740 751 6942 direct  
740 382 8231 ext 6942 main  
740 382 2314 fax  
1 888 Faheybank  
Smcguire@faheybank.com  
www.faheybank.com

**Sherod E. McGuire**  
Assistant Vice President  
Mortgage Loan Officer  
NMLS#130599

## Affiliate Advertising Opportunities

If you are an affiliate and you would like to get your name out there, we have a few ways that you can do that here at the Marion Board.

1. Advertise in this newsletter (\$120.00 per year for the business card size ad or \$250.00 for ¼ page ad)
2. Advertise on our website (\$300.00 per year)

Or get a price break and advertise in both our newsletter (Business Card Size) and on our website for \$385.00, or newsletter (1/4 page size ad) and on our website for \$515.00.

Call 740.387.2928 to get started!

Form is attached with rates, etc.

## Code of Ethics

The NAR has approved the new Ethics CE time cycle. The current cycle that was to be ending December 31, 2020, is now extended until December 31, 2021. It will then be on a cycle of every three (3) years instead of two (2).



Calvin R. Lee  
Inspector

Septic Inspections  
Termite Inspections  
Well Water Sampling  
Gas Line Inspections  
General Home Inspections

State Certified and Licensed

740 262-0939  
inspectohio.com  
calvin@inspectohio.com

TWIG IV/Marion Board of REALTORS®

# Cupcake Wars



## 7 p.m., February 17, 2020

The Barn at All Occasions  
6989 Waldo-Delaware Rd., Waldo, Ohio

### Email/Mail Entry Form To:

Maureen VanSickle-Diehl  
mevs7@yahoo.com

Maureen VanSickle-Diehl  
Generations Realty  
1794 Marion Waldo Rd  
Marion, OH 43302

*This is a contest sponsored by MGH TWIG IV Marion Board of REALTORS® to raise money for Marion General Hospital's Hospice Bereavement Fund and Palliative Care program. Be creative! Let your imagination run wild! Think glitzy, pretty, floral, animal friends, sports fans, hobbies, favorite activities, holidays, careers, unique flavors, the possibilities are endless. Winning cupcakes will be auctioned and will compete for "Best in Show". All other cupcakes will be sold at the event.*

### Cupcake Wars Entry Rules

- + No entry fee for bakers (2 people per entry)
- + Event doors open at 6:45 p.m.
- + Bakers may arrive between 4 p.m. and 6 p.m. to set up
- + Bakers will have approximately 30 inches of display space per entry
- + Cupcakes will be brought to the competition baked, decorated and ready to assemble for judging
- + Bakers should provide a list of ingredients to be given upon request to the attendees
- + Health Department regulations prohibit the use of cream cheese in frostings
- + Bakers will be submitting four dozen cupcakes to be judged on taste, design, and presentation

#### QUESTIONS?

Maureen at (740)-361-0514 or  
Marion General Hospital Volunteer  
Services at (740) 383.8682.

### Cupcake Wars Entry form:

Name \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_ Are you a professional baker?  Yes  No



**OhioHealth**  
BELIEVE IN WE™



TWIG IV/Marion Board of REALTORS®

# Cupcake Wars



## 7 p.m., February 17, 2020

The Barn at All Occasions  
6989 Waldo-Delaware Rd, Waldo, Ohio

Enjoy light refreshments, cash bar, coffee bar, cupcake auction and the announcement of "Best in Show" and help support a worthy cause. Proceeds benefit OhioHealth Marion General Hospital Hospice Bereavement and Palliative Care programs.

### Five ways to participate:

- + **Bakers**
  - No entry fee or admission
  - Bakers will submit four dozen cupcakes to be judged on taste, design and presentation
  - All cupcakes will be sold
- + **Master Chef Patron**
  - Your contribution of \$100 entitles you to a reserved table for 10 (limited number of tables available)
  - Your name sign is displayed the evening of the event
  - Your name is mentioned in advance media promotions (if reserved by February 1, 2020) and thank you ads
- + **Sous Chef Patron**
  - Your \$100 contribution means your name/company name will be prominently displayed at the food stations the evening of the event.
  - With sponsorship received by February 1 your name/company name will be mentioned in media promotions and thank you ads
- + **Master Pastry Patron**
  - Your contribution of \$25 entitles you to two (2) admission tickets
  - Your name sign is displayed the evening of the event
  - Your name is mentioned in advance media promotions (if reserved by February 1, 2020) and thank you ads
- + **Spectator**
  - Admission is \$5 per person
  - You will have access to a cash bar and light refreshments
  - You will have the opportunity to bid on winning cupcakes that are auctioned
  - You may purchase donated cupcakes

NEED MORE  
INFO?

Contact Maureen VanSickle-Diehl at [mevs7@yahoo.com](mailto:mevs7@yahoo.com) or 740-361-0514, or  
Volunteer Services at [beth.meadows@ohiohealth.com](mailto:beth.meadows@ohiohealth.com) or 740-383-8682.



**OhioHealth**  
BELIEVE IN WE™

Marion Board of REALTORS

2020 Affiliate Advertising

Office Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

**Website Banner Ad - \$300.00**

\_\_\_\_\_ Brand New Ad                      \_\_\_\_\_ Keep Current Ad

\_\_\_\_\_ Change Ad                              \_\_\_\_\_ No Banner Ad

Banner Ad Specifications: 400 x 60 fixed .gif file of no more than 100k.

**Newsletter Business Card Ad - \$120.00**

\_\_\_\_\_ Brand New Ad                      \_\_\_\_\_ Keep Current Business Card Ad

\_\_\_\_\_ Change Ad                              \_\_\_\_\_ No Ad

**Newsletter 1/4 Page Ad - \$250.00**

\_\_\_\_\_ Brand New Ad                      \_\_\_\_\_ Keep Current 1/4 Page Ad

\_\_\_\_\_ Change Ad                              \_\_\_\_\_ No Ad

**Banner Ad and Business Card Ad - \$385.00 Reduced Rate for Jan. – Dec. 2020**

\_\_\_\_\_ Yes

\_\_\_\_\_ No

**Banner Ad and 1/4 Page Ad - \$515.00 Reduced Rate for Jan. – Dec. 2020**

\_\_\_\_\_ Yes

\_\_\_\_\_ No

**\*\*NEW FOR 2020\*\* Full Page Ad in Newsletter: Monthly Charge-\$50.00 per Ad. Must have "Newsletter Ready" Ad into Board office by the 25<sup>th</sup> of the previous month.**

Signature: \_\_\_\_\_

Please make your check payable to:

Marion Board of REALTORS  
515 E Center St  
Marion, OH 43302  
740-387-2928





Our Commitment

## TO YOU AND YOUR CLIENTS

WE'RE GOING TO DO EVERYTHING IT TAKES TO MAKE YOU A **RAVING FAN** OF **UNION HOME MORTGAGE.**

**Union Home Mortgage** will be by your clients' side for the entire life of your loan. When it's time to refinance, invest or buy a new home, our team will be ready to help your clients take that next step. After all, we're your raving fans, too.

Let us help facilitate your client's financial goals.  
Contact us today. 740.375.8737



**SCOTT LILL**  
Loan Officer

1148 E. Center Street,  
Marion, OH 43302

NMLS: 1652847  
OH MLO: 054986.000



**STEPHANIE SINKS**  
Loan Officer

1148 E. Center Street,  
Marion, OH 43302

NMLS: 355346  
OH MLO: 038211.000



**CANDY WENDLING**  
Branch Manager

1148 E. Center Street,  
Marion, OH 43302

NMLS: 224111  
OH MLO: 036250.000

Union Home Mortgage Corp. | 4230 Tuller Road Suite 101, Dublin, OH 43017 | unionhomemortgage.com

## Christmas Gifts

The Board Staff would like to thank all the members for the beautiful gifts that were given them. The wraps were **GEORGEOUS!!** Thanks again!

## Just for fun!

- January 6: Sherlock Holmes' Birthday.
- January 7: Old Rock Day.
- January 8: Bubble Bath Day.
- January 9: National Static Electricity Day.
- January 9: Word Nerd Day.
- January 10: Peculiar People Day.
- January 11: Amelia Earhart Day.
- January 12: National Pharmacist Day.

## Credit Card Capabilities

We now have the capability, through Navica and our AMS Software, to accept credit card payments! In the future we will be voting through this, taking surveys, etc. Keep watching for more information. Go to your Home Page on Navica. Look for the yellow stripe with your invoice due. You can click the Pay tab and take care of your payments easily and hassle free.

Core Standards: Technology

**BFCO** ★  
**Buckeye Floor Care Ohio**

Craig and Brandi Holder  
(740) 312-1133  
buckeyefloorcareoh@gmail.com



**The UNION BANK Co.**  
United Bancshares, Inc. (UBOH)

[www.theubank.com](http://www.theubank.com)

**Pam Workman**  
AVP/Branch Manager  
220 Richland Road  
Marion, OH 43302

NMLS #773644  
740-386-2171 x7332  
Fax 740-386-2080

[pworkman@theubank.com](mailto:pworkman@theubank.com)

## Board Website and Facebook Page

If you find that you have a little time, it might benefit each of you to take a few minutes to search out our website ...

[www.marionhioboardofrealtors.com](http://www.marionhioboardofrealtors.com).

It has a wealth of information regarding upcoming events, important updates, and many other sources of information that you may find helpful for your business. We also have a Facebook page full of resources, helpful hints and even pictures of events in which the Board has been involved. If you would, please share these sites with your clients. Thank you!

Core Standards: Technology

**SANDY GRAFF**



324 EAST CENTER ST.  
MARION, OH 43302  
740 387-0643  
EMERGENCY 740 387-7797  
FAX 740 382-2150  
[SANDY@VERNEHART.COM](mailto:SANDY@VERNEHART.COM)

## Home Inspector License

The Ohio Home Inspector Board is now fully appointed with all seven members. At this time, administrative rules for the Home Inspector Program are being reviewed by the Common Sense Initiative Office (CSI). Because the rules have not yet received final approval, the Division of Real Estate & Professional Licensing is not enforcing the original November 1 deadline requiring a license to do home inspections. **The current deadline is April 5, 2020\***. The Division has issued over 700 licenses so far through the grandfather application.

**Q: Where can I find the grandfather license application?**

**A:** It is on the Division's website, here [https://www.com.ohio.gov/documents/real\\_HIGFLicenseApplication.pdf](https://www.com.ohio.gov/documents/real_HIGFLicenseApplication.pdf)

**Q: When does the grandfathering period end?**

**A:** Grandfather license applications will be accepted by the Division as long as the applications are received by the Division by 5 p.m. EST on Jan. 10, 2020.

**Q: Do I need to register my business with the Ohio Secretary of State?**

**A:** According to the Ohio Secretary of State's website, "any business entity, domestic or foreign, planning to transact business within Ohio, using a name other than their own personal name, must register with this office. Business entities must file the appropriate formation documents to register their business. Sole proprietorships and general partnerships are not required to register the business entity; however, they may need to register a trade name or report the use of a fictitious name if they are doing business in a name not their own. (For example, if you are doing business under your personal name, i.e. Bob Smith, then you do not need to register with our office, but if you are doing business under the name "Bob Smith's Automotive Shop," then the name must be registered with the Ohio Secretary of State)." For more information on this matter, please click on the following link: <https://www.sos.state.oh.us/businesses/information-on-starting-and-maintaining-a-business/frequently-asked-questions/>

**Q: One of the eight requirements states passing a home inspector examination. Which examination is acceptable?**

**A:** The National Home Inspector Examination (NHIE). More information can be found here: <https://nationalhomeinspectorexam.org/>

## 2020 Ohio REALTORS Broker Summit

Date/Time March 3, 2020, 9:00 am to 4:30 pm

Cost \$145.00

Organizer Ohio REALTORS

Phone: 614.225.6229 Email: [wright@ohiorealtors.org](mailto:wright@ohiorealtors.org)

Location Columbus Marriott Northwest 5605 Blazer Pkwy  
Dublin, OH 43017

The 2nd annual Ohio REALTORS® Broker Summit will bring together brokers, managers and owners from around the state to network, and to address vital issues and market trends impacting real estate. You'll gain insight into critical business strategies and tools for successfully running your brokerage. Don't miss out on this important opportunity – register TODAY!

Read more at: <https://www.ohiorealtors.org/events/302/2020-ohio-realtors-broker-summit/>

## Ohio REALTORS Tech Helpline

877.562.3160 You now have access to UNLIMITED tech support courtesy of Ohio REALTORS. As an Ohio REALTOR member, there is NO COST TO YOU because it is already included in your membership dues! Think Tech Helpline as your technology advocates. They can help you with everything from setting up your smart phone to troubleshooting laptop, tablet or smart phone issues. CALL AS MANY TIMES AS YOU NEED. You will also receive Tech Helpline's monthly eNewsletter, which provides relevant information about tech in real estate.

This content is copyright 2020 Ohio REALTORS. Read more at: <https://www.ohiorealtors.org/>

## Marion Community Rehab Center

Thank you to those who visited the Marion Community Rehab Center. We appreciate all those who participated. Special thanks goes to "Josie", Sherod McGuire's therapy dog! All the residents seemed to really enjoy the visit, prizes and candy canes!



# 2020 Affiliates

*of the Marion Board of Realtors®*

## Agents and Brokers:

Be sure to check out our 2019 affiliates. We encourage you to show your appreciation by using their services as much as possible!

Thank you!

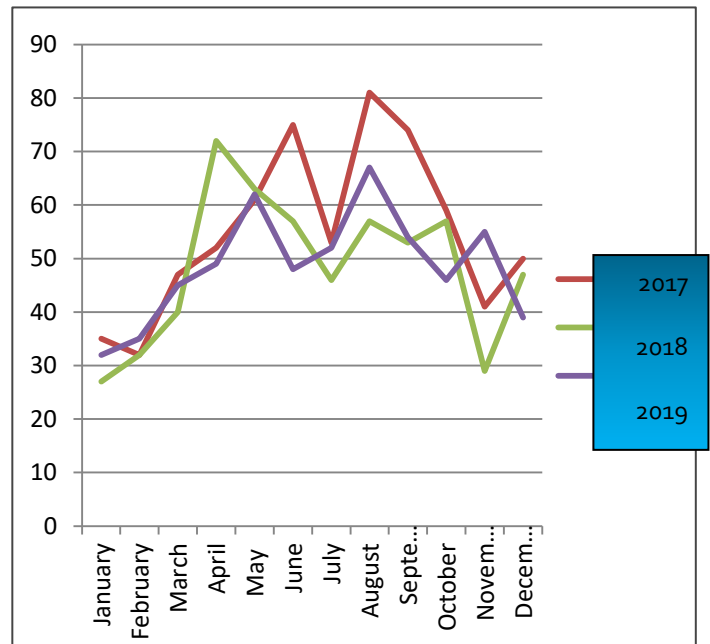
- o ACS Title and Closing Service
- o All Occasions Catering & Banquet
- o American Eagle Mortgage
- o Baker Real Estate Services
- o Blue Appraisal Company
- o Buckeye Floor Care Ohio, LLC
- o Buckeye Home Inspector
- o Chicago Title Agency
- o Crossland Title Agency
- o E & E Consultants
- o Fahey Bank
- o Fairway Independent Mortgage
- o First Citizens National Bank
- o First Federal Bank of the Midwest
- o First Federal Bank of Ohio
- o Home Team Appraisal Services
- o Inspect Ohio
- o Joseph A. Porter & Associates
- o K Hovnanian Homes
- o Kennon Osburn & Associates
- o Knickel's Lawn Kare
- o Laipply's Quickprint
- o Les D Morgan Agency
- o Liberty Appraisals
- o Linkhorn Inspection Group
- o Marion Can Do
- o Marion Community Credit Union
- o Marion County Auditor
- o Marion Land Title – Clif May
- o McCoy Landscape Services
- o Ohio Basement Pro
- o Paul's Exterminating
- o Peacock Water
- o Preferred Appraisal Services
- o Professional Appraisal Services
- o Pro Vision Inspections, LLC
- o Shawn Kirkhart, Appraiser
- o The Union Bank
- o Union Home Mortgage
- o United Bank
- o Verne Hart Insurance
- o Winslow Appraisal
- o Zucker Associates Insurance Agency, Inc.

# 2019 Sales Stats

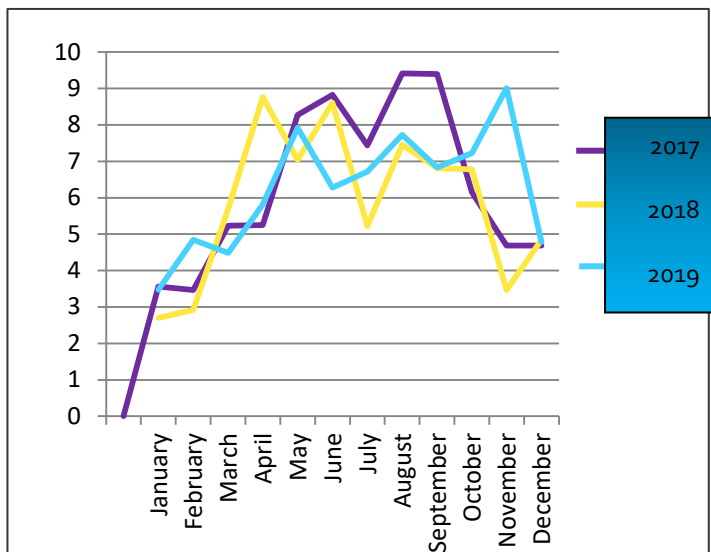
D e c e m b e r

Affiliates: 43  
Members of the MBOR: 187

MBOR Number of Residential Sales



Residential Sales Comparison (in millions)



Number of Residential Sales: 39  
Average sold price: \$122,565.00  
Total Residential Sales: \$4,780.051.00

MBOR Average Residential Selling Price

