



REALTORS®



JULY 2016



JULY BIRTHDAYS
Happy Birthday!

Wanda Smith	1
Herb Pritchett	10
Mona Forker	16
Sissy Lutz	27
Sarah Curry	28
Tammy Coleman	29
Gale Lutz	31

HAPPENING IN JULY.....

July 2016

S M Tu W Th Fr Sa

					1	2		
		3	4	5	6	7	8	9
		10	11	12	13	14	15	16
		17	18	19	20	21	22	23
		24	25	26	27	28	29	30
						31		

Thu, Jul 28

9:00 AM BOARD OF DIRECTORS



WELCOME NEW MEMBER.....

PHYLLIS BROWNING

**WE ARE GLAD TO HAVE
PHYLLIS BACK WITH US.**

**SHE IS WITH HERITAGE HOMES
REAL ESTATE!**

**Thanks to Independence Bank for
sponsoring our July General
Membership Luncheon**



2016 Officers & Directors

Dean Sheets—President
Brien Terry—President-elect
Tammy Coleman—Secretary
Cindy McKenzie—Treasurer
Gale Lutz—3 Yr. Director
Merideth Harris—3 Yr. Director
Rhonda Yates—2 Yr. Director
Chuck Lambdin—2 Yr. Director
Nathan Adcock—1 Yr. Director
Shannon Peyton—1 Yr. Director
Alice Carr—Past President Director

2016 Committee & Task Forces Chairmen

5 K Committee—Kori Cunningham
Community Service—Brien Terry
Education/Equal Opportunity—Tammy Coleman
Finance—Cindy McKenzie
Membership—Sarah Curry
MLS—Diane Palmer
Nominations—Merideth Tyson
Program/Social—Tammy Coleman
RPAC/Legislative—Linda Ramsey
Regional Professional Standards—Alice Carr
50th Anniversary—Julie Barritt & Alice Carr
Scholarship Committee—Tammy Coleman

Association Executive

Sandy Newell
(270) 821-8888

Office Secretaries

Ken Gibson Realtors: Jennifer Todd
Coldwell Banker: Mona Forker
Key Associates: Barbara Miller, Hannah Gossett
Heritage Homes: Beverly Roach

AFFILIATE MEMBERS

Abbey Appraisers—Larry Maikranz
Alford, Nance & Jones—Wes Alford
AmeriSpec Home Inspection Service—Bill Francis
Atmos Energy—Jim Payne
Batsel Appraisal Service—Tom Batsel
Betts & Company—David Betts
Bob's Termite & Pest Control—Bob Winders
Bruce Ladd Appraisals—Bruce Ladd
Century Mortgage Company—Garry Settle
Clark Home Inspections—Steve Clark
Coffman Appraisals—Matthew Coffman
Cole Durham Insurance—Lori Vance
Commercial Real Estate Management—Mike Tomblinson
Duncan & Associates—Dell McPeake
Evansville Teachers Federal Credit Union — Arin Wagner
Express Appraisals—Bryan Richards
Farm Credit Mid America — Daniel Smith
Fifth Third Bank—Michael Roane
First United Bank—Chris Findley
Foreman Watson Land Title, LLC—Landon Barrowclough
Hancock Bank—Tammie Norvell
HomePlace Mortgage—Teresa Scranton
Hopkins County PVA—Pam Love
Independence Bank—Cheri McNary
Kentucky Farm Bureau—Jarrett Brown
Mad.-Hop. Co. Chamber of Commerce—Lee Lingo
Mad.-Hop. Co. Economic Development Corp.-Ray Hagerman
Meyer Mortgage Corp—Bryan Fazenbaker
McGee Pest Control—John Hutchens
Nick's Pest Management—J.P. Wilson
Old National Bank—Terri McHargue
OnSite Home Inspections, LLC —John McCurry
G. Herbert Pritchett & Associates—Herb Pritchett
R & D Electric Company—Tony Moore
Riddle Insurance—Cindy Helm
Riddle Legal Group — Chesley W. Riddle
Right Start Home Inspection—J.R. Bone
Riverfront Appraisals—Ryan Bays
Rudd Insurance—Allen Rudd
Servpro—Sarah Ray
Stuart Pest Control, Inc.—Bill Stuart
Farmers Bank & Trust—Kim Hoodenpyle, Timothy Teel
U S. Bank—Tera Bloecher
Virge Pest Pro—Jason Virge
Whitfield Appraising, Inc.—Wade Whitfield
William Box Inspection Services-Bill Box
Young & Associates—Barry Young





Safety with Clients

Fight or Flight? Escape is the Best Self-Defense

- Yell “fire” to get attention.
- Run and call 9-1-1 when you can.
- Take a self-defense training course/class.

If you strike, mean it.

When faced with danger, trust yourself and stay as calm as possible. Think rationally and evaluate your options. There is no one right way to respond to a confrontation, because each is different. The response depends on the circumstances: location of the attack, your personal resources, the characteristics of the assailant and the presence of weapons. There are many strategies that are effective, but you must rely on your own judgment to choose the best one:

No resistance - Not resisting may be the proper choice in a situation. An attacker with a gun or a knife may put you in a situation where you think it is safer to do what he/she says. If someone tries to rob you —give up your property; don't give up your life.

Stalling for time - Appear to go along with the attacker. This may give you time to assess the situation. When his/her guard is down, try to escape.

Distraction and then flight - Obviously you should try to get away—but whether you can get away depends on your shoes, your clothing, your physical stamina, the terrain and how close your predator is.

Verbal assertiveness - If someone is coming toward you, hold out your hands in front of you and yell, “Stop” or “Stay Back!” When interviewed, rapists said they'd leave a woman alone if she yelled or showed that she was not afraid to fight back.

Physical resistance - If you decide to respond physically, remember that your first priority is to get away. Act quickly and decisively to throw the attacker off guard while you escape. Make a conscious effort to get an accurate description of your attacker(s). Even the smallest details may give authorities a clue to finding the suspect.

(Source: Washington Real Estate Safety Council)

Take this quiz on REALTOR® SAFETY.....

<http://www.realtor.org/sites/default/files/presentations/2011/realtor-safety-presentation-2011-quiz-question-answers.pdf>

RESIDENTIAL HOUSING STATS FOR JUNE

Residential Stats	JUNE <u>2016</u>	JUNE <u>2015</u>	<u>Variance</u>	<u>% Difference</u>
# Res Sold	58	36	22	61.11%
Total Sales Price	7,339,114	5,347,000	1,992,114	37.26%
Average DOM	145	165	-20	-12.12%
Pendings	40	46	-6	-13.04%
New Listings	72	69	3	4.35%
Active Listings DOM	143	165	-22	-13.33%
 # Months Inventory	 2.47	 4.58	 -2.12	 -46.21%

**HOPKINS COUNTY BOARD OF REALTORS®
3rd QUARTER COMMUNITY SERVICE PROJECTS
HOPKINS COUNTY FOOD BANK**

*The Hopkins County Food Bank doesn't get personal hygiene items.
They would greatly appreciate the items listed below*

Soap



Deodorant (Men & Women)

Toothpaste & Tooth Brushes

Shampoo & Conditioner (Men & Women)



Razors

Shaving Cream

Tampons, Mini & Maxi Pads

Combs & Brushes

Wet Wipes

Laundry Detergent

Dish Detergent

Bleach

Diapers

Toilet Paper

Denture Cleaner

Band Aids



**You can drop off the items at the Board Office or Contact one of the
Community Service Members and someone will pick them up!**

**Brien Terry, Nathan Adcock, Kori Cunningham, Gale Lutz,
Sandi Werner, Linda Ramsey and Alice Carr!**

Thanks!

2016 Convention & Expo



September 19–22, 2016
Marriott Griffin Gate, Lexington, KY

<https://www.kar.com/meetings/?id=18>

More information about this meeting is coming soon. Please check back for updates!

CRS 2-Day Course on Business Planning with Robert Morris

<https://www.kar.com/education/crs/>



Click on the link below for the upcoming education courses offered by KREEF.

<https://www.kar.com/education/education-calendar/>

And check out our website and if you haven't already be sure and LIKE our Face Book page the link to our Face Book page is on our website!

Check out the video of Shelley's SURPRISE retirement party on our FB page! **Thanks to Bev and Mona** for taking her to lunch so we could get set up!

She was SO thankful and SURPRISED!

<http://www.usamls.net/madisonville/>