



Listing 101: The Nuts and Bolts

Hosted by
South Padre Island
Board of REALTORS®

When January 21, 2020

Where
2111 Padre Blvd. Ste 5
South Padre Island, TX 78597

Class
Registration: 12:45am
1pm – 3pm

Instructor(s) Tina Wilcher

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

Registration

Name on TREC license

TREC license #

Primary phone

Email address

Courses & fees

\$20

Listing 101: The Nuts and Bolts

2 hrs. CE, course #35813

\$20

Course provides initial training and understanding in listing presentation creation. Agents learn to create and deliver listing presentations that increases client confidence, aids in the decision making process and builds a relationship that benefits all parties. Class teaches both the generic structure of listings, their relation to the MLS, and the application of that structure to the presentations specific to residential real estate transactions.

Deadline

Register by 1/14/2020 After deadline, add \$5 to registration fee

Method of payment Cash Check Money order Visa
 MasterCard Discover American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature

 **TEXAS REALTORS® UNIVERSITY**
TEXAS ASSOCIATION OF REALTORS®

Provider #0001

800-873-9155 • education@texasrealtors.com

CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy

No refunds will be issued after January 14, 2019.

To register

Fill out this form and email
Lindsey@spirealtors.com

Questions?

Contact Lindsey Martinez
(956) 772-1940