

January 2015 Meeting

Greg Wetzel, Idaho Falls Parks & Recreation Division Director spoke to the Membership Meeting January 21, 2015. He spent quite a bit of time informing everyone about new projects or upgrades to existing sites:

Heritage Park: new area alongside river, currently over \$2 million in pledges, should start in 2018;

Idaho Falls Raceway: approximately 488 acres

Archery Range: by Sandy Downs

New Signage & Way Finding program

Greenbelt Rock Garden, which won a state award in 2015.

He said the city's vision is to connect our community. A couple of ways he cited for that goal was a) aquatic center, b) movies in the parks, c) new fishing program, d) golfing program, e) zoo. He did report that Tautphaus Park Zoo is now an accredited zoo.

COMMITTEE REPORTS

Community Service: Julie Anglesey, Community Service Chair, reported that there will be a Blood Drive first week of March.

WCR: Tom Fisher reported that WCR will have their first meeting of the year in January; Valentine's Day Raffle in February.

PRIZES:

POST REGISTER ad: Pam Shearer

Color ad from HOMETEAM - Jim Windmiller

\$25 Affiliate Prize, courtesy of the Association: Jack Yasaitis, Bank of Idaho

HOMESEEKER Ad prize: Beth Ferrara

FEbruary MEETING:

Dr Blank, Idaho Heart Institute, spoke briefly on cholesterol and the overall benefits of a good diet and regular exercise.

PRIZES:

POST REGISTER ad: Carissa Coats

Color ad from HOMETEAM - Jean Henninger

\$25 Affiliate Prize, courtesy of the Association: Donna Nims, Post Register

HOMESEEKER Ad prize: Jackie Kennedy

We are sad to report the passing of a long-time REALTOR® and friend, Gerry Merrell. Here at the Board office we always enjoyed seeing his friendly face and gracious demeanor. He will be missed.



DATES TO MARK: (at GIFAR Office, unless noted)

2-23, 24: *Finally Home!*, class for first time home buyers, 6:30-9:30pm. Class is \$20 per person; interested parties need to come to the Board office to register.

3-3: GIFAR Blood Drive, 12:00noon to 4:00pm. Contact Julie Anglesey, 589-6867, to schedule your appointment or online at www.redcrossblood.org, Sponsor code: GIFAOR

3-11: SNRRMLS Board, 8:30am

3-18: GIFAR Board of Directors meeting, 8:30am

3-18: GIFAR Membership Meeting/Luncheon, 11:45am, Catered Your Way

3-25: Post License Fundamentals POST001 (see below)

3-26: Post License Professionalism, Negotiations, and Closing POST003 (see below)

CONTINUING EDUCATION

3-25-2015: Post License Fundamentals POST001, \$100, 8 ceu, Kelly Fisher, instructor, 8:00am-5:00pm. Required Post License 8 hour module. This scenario based course is intended to help new licensees develop practical skills based on the information taught in the Sales Prelicense Module 1 and 2.



3-26-2015: Post License Professionalism, Negotiations and Closing POST003, \$50, 4 ceu, Kelly Fisher, instructor, 8:30am-12:30pm. Learn basic Tenants of how professionalism helps build a business. Discuss negotiation styles and strategies to put and keep deals together. learn the "ins and outs" of successful closings.

3-26-2015: Post License Pricing, Marketing and Advertising POST002, \$50, 4 ceu, Kelly Fisher, instructor, 1-5pm. Post License 4 hour module. This scenario based course is intended to help new licensees understand the various requirements related to the pricing, marketing, and advertising of real property.

4-9-2015: Contracts & Forms 2014-2015 E1007, \$50, 4 ceu, Maris Cukurs, instructor, 1-5pm. Course explains Idaho Real Estate law; how it is implemented in the various forms, and how to ensure compliance with the law. The course also addresses the 2014 changes to the forms.

4-23-2015: Commission Core C2013, \$50, 4 ceu, Kelly Fisher, instructor, 8:30am-12:30pm. This course, developed by the Idaho Real Estate Commission, is required every year (beginning 7-1-14) for license renewal. It covers: a) Case law, b) 2013 legislative updates, c) hot topics including; rules governing copyrights, social media and internet violations, short sale and foreclosure pitfalls.

APPLICATION FOR REALTOR® MEMBERSHIP

Gary Rasmusen	Silvercreek Realty Group IF
Indiea Rasmussen	Silvercreek Realty Group IF
Greg Croft	Keller Williams Realty E ID
Kathy Carroll	Re/Max Prestige
Tina Iervese	Re/Max Prestige
Michael Hays	Keller Williams Realty E ID
Creta Larsen	Keller Williams Realty E ID
Anne Meikle	Keller Williams Realty E ID

MEMBERSHIP TRANSFER

Jackie Ryan	from: inactive to: John L Scott-IDA
Mike Moedl	from: inactive to: C21 Greater LandCo

MEMBERSHIP TERMINATION

Diane Sermon	Silvercreek Realty Group IF
Debra Elliott	Keller Williams Realty E ID
Shawna Fellows	Keller Williams Realty E ID
Linda Owens	Keller Williams Realty E ID
Tess Rhodes	Voigt Davis Realtors
David Peters	C21High Desert
Gypsy Truesdell	C21 Greater landCo
Melvin Rudd	NAI Commerce One
Mel Savage	Paul Morgan Appraisal
Travis Frisby	Silvercreek Realty Group IF
J. Adam Cleverley	Silvercreek Realty Group IF
Robert Curtis	Keller Williams Realty E ID
Darrin Leavitt	C21 Greater LandCo
Denny Dennis	Keller Williams Realty E ID
Alban Hatch	Elite Realty
Dan Romney	Home Buyers Marketing,

NEW AFFILIATES

Ferguson, a WOLSELEY company	Kevin Bradshaw 522-6994
Healthy Homes Solutions	David Clark 635-0441

MARCH 3RD BLOOD DRIVE!

In conjunction with the Red Cross, there will be a blood drive on the 3rd of March at the GIFAR office. Contact Julie Anglesey (589-6867) regarding sign up times.



OR schedule online at www.redcross-blood.org

Sponsor Code: GIFAOR

Finally Home! is now a 5 hour class.



We saw increased attendance in *Finally Home!* classes during 2014 - a very positive sign

Finally Home! has been a great way to educate first time home buyers on the home buying experience. This program has run consecutively since 1999 throughout Idaho.

Thank you, Jeff Metcalf, for teaching the January class.

When prospective home buyers attend a live class they learn much more - plus they are able to ask any and all questions.

February class is the 23rd and 24th, 6:30-9:30pm. Interested parties need to come to the Board office to register; \$20 per person.

CONTINUING EDUCATION, (cont)

4-23-15: **Commission Core C2014, \$50**, 4 ceu, Kelly Fisher, instructor, 1:00-5:00pm. This course, developed by the Idaho Real Estate Commission, is required every year for license renewal. It covers:

a) Case law, b) 2014 legislative updates, c) hot topics including: rules governing copyrights, social media and internet violations, short sale and foreclosure pitfalls.

4-30-2015: **Business Conduct and Office Operations (BCOO2), \$100**, 8 ceu, Maris Cukurs, instructor, 8:00am-5:00pm. Designed for brokers, sales associates, secretaries, bookkeepers and other related personnel, to acquaint you with the current laws, rules and procedures governing the handling of client funds, bring participants up to date on changes, and to assist real estate firms in developing good record keeping and business practices.

5-21-2015: **Know The REALTOR® Code of Ethics**, 1:00-5:00pm, Kelly Fisher, instructor. (more info to follow)

7-29-2015: **Post License Fundamentals POST001, \$100**, 8 ceu, Kelly Fisher, instructor, 8:00am-5:00pm. (see course description for March 25, 2015).

7-30-2015: **Post License Professionalism, Negotiations and Closing POST003, \$50**, 4 ceu, Kelly Fisher, instructor, 8:30am-12:30pm. (see course description for March 26, 2015)

7-30-2015: **Post License Pricing, Marketing and Advertising POST002, \$50**, Kelly Fisher, instructor, 1-5pm. (see course description for March 26, 2015)