





1508 Midway Ave, Ammon, ID 83406 - 523-1477

FAX 522-7867 - www.gifar.org April/May 2015

# April 2015 Meeting/Lunch

Speaker for the April Membership meeting/luncheon was Jeffrey Pettingill, Bonneville County Weed Control.

#### PRIZES:

POST REGISTER ad: Barry Johnson \$25 Affiliate Prize, courtesy of the Association: Jennifer Shippen, TitleOne HOMESEEKER Ad prize: Marge Foster

# May 2015 Meeting/Lunch

Speaker for the May Membership meeting/luncheon was Annette Baumeister, Stuart's Media and Todd Davis, IAR East District Vice President. There was a presentation regarding the new media campaign, 'Empowering the R' that IAR is promoting through Stuart's Media. The campaign consists of three parts: a) REALTOR® Image Campaign, b) support and services for imaging, c) support and services to help REALTORS® make money. The website to obtain the media tools is *www.empower.idaborealtors.com*. There is a two minute tutorial available.

#### COMMITTEE REPORTS

RPAC: There was a major donors luncheon in April and the Association was very successful in the number of pledges made at that luncheon.

IAR: There was a Board of Directors Meeting in April. The 2015 Core class will be out very soon; 2.5 to 3 hours and new forms will also be available in July.

WCR: Chris Lee recently elected as Regional Vice President. The recent Denim & Diamons fundraiser was quite successful.

#### PRIZES:

POST REGISTER ad: Synergy Group \$25 Affiliate Prize, courtesy of the Association: Jennifer Shippen, Title One HOMESEEKER Ad prize: Synergy Group

Be sure to attend June's Membership Meeting/Luncheon on the 17th - 11:45am, Catered Your Way. Richard B. Provencher, Manager for the DOE Idaho Operations Office, will be the guest speaker. DON"T MISS IT! **DATES TO MARK:** (at GIFAR Office, unless noted) 6-17: GIFAR Board of Directors Meeting, 8:30am (CANCELLED) 6-17: GIFAR Membership Meeting/Luncheon, 11:45am, Catered Your Way 6-22,23: Finally Home!, class for first time home buyers, 6:30-0.20mm, Classic \$20 mm memory interacted mention and the second to

9:30pm. Class is \$20 per person; interested parties need to come to the Board office to register.

7-3: Board Office Closed for Independence Day.

7-15: GIFAR Board Meeting, 8:30am

7-15: GIFAR RPAC Fundraiser, Tautphaus Park, 11:45am

7-29: Post License Fundamentals POST001, \$100, 8 ceu, Kelly

Fisher, instructor, 8:00am, 5:00pm

7-30: Post License Professionalism, Negotiations and Closing POST

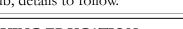
003, \$50, 4 ceu, Kelly Fisher, instructor, 8:30am-12:30pm

7-30- Post License Pricing, Marketing and Advertising, POST002,

\$50, Kelly Fisher, instructor, 1-5pm.

## Mark Your Calendar -

September 21, Association Golf Tournament, Idaho Falls Country Club; details to follow.



#### CONTINUING EDUCATION



7-29-2015: Post License Fundamentals POST001,

**<u>\$100</u>**, 8 ceu, Kelly Fisher, instructor, 8:00am-5:00pm. Required Post License 8 hour module. This scenario based course is intended to help new licensees develop practical skills based on the information taught in the Sales Prelicense Module 1 and 2.

7-30-2015: <u>Post License Professionalism, Negotiations and Closing</u> <u>POST003, \$50,</u> 4 ceu, Kelly Fisher, instructor, 8:30am-12:30pm. Learn basic tenants of how professionalism helps build a business. Discuss negotiation styles and strategies to put and keep deals together. Learn the 'ins and outs' of successful closings.

7-30-2015: *Post License Pricing, Marketing and Advertising POST002, \$50,* Kelly Fisher, instructor, 1-5pm. Post License 4 hour module. This scenario based course is intended to help new licensees understand the various requirements related to the pricing, marketing, and advertising of real property.

### APPLICATION FOR REALTOR® MEMBERSHIP

Teresa Mortensen	Baird Realty
Bonnie Keller	Voigt Davis
Dale Keller	Voigt Davis
Chris Finlayson	Re/Max Prestige
Derek Thompson	ROI Brokers
Whitney Peterson	Re/Max Prestige
Tyler Petersen	United Country Real
	Estate East Idaho
Neica Kinney	Silvercreek Realty
Joy Rockwood	Voigt Davis
Joyce Waetje	Keller Williams Realty E Idaho
Joy Ghetia	C21 High Desert
Colt Landon	Voigt Davis
Anjanette Garner	Keller Williams Realty E Idaho
Karla Ashbocker	Keller Williams Realty E Idaho
Carlos Sanchez	Keller Williams Realty E Idaho
Leo Mendoza	Keller Williams Realty E Idaho
Michael Maloney	Voigt Davis
Bill Scouten	Keller Williams Realty E Idaho
Duane Bosworth	Keller Williams Realty E Idaho
Ryan Duffy	Voigt Davis
Shantay Zundel	Keller Williams Realty E Idaho

#### MEMBERSHIP TRANSFER

LeAnn Neal	from: inactive
	to: C21 High Desert
Teri Deardorff	from: Inactive
	to; Voigt Davis
Paula Winn	from: inactive
	to: Silvercreek Realty
Kris Kirkham	from: Elite Realty
	to: Silvercreek Realty
Kathy Rhead	from: Keller Williams Realty E ID
	to:Heartland Real Estate
Dakri Bernard	from: RE/Max Prestige
	to: Keller Williams Realty E ID
Matt Egbert	from: Re/Max Prestige
	to: Silvercreek Realty
Liz Yasaitis	from: Voigt Davis
	to: Silvercreek Realty

#### **MEMBERSHIP TERMINATION**

Dan Henry	Keller Williams Realty E Idaho
Teresa Gottlob	Keller Williams Realty E Idaho
Anne Meikle	Keller Williams Realty E Idaho
Michael Hays	Keller Williams Realty E Idaho
NEWAGENCY	

United County Real Estate East Idaho Janet Mowers, Broker

Association Membership - 348	***
REALTOR <sup>®</sup> members	The Greater Idaho Fails

Finally Home! has been a great way to educate first time home buyers on the home buying experience. This program has run consecutively since 1999 throughout Idaho.



Thank you, Janet Mowers, for teaching the May class

When prospective home buyers attend a live class they learn much more - plus they are able to ask any and all questions.

Next class will be June 22, 23, 6:30-9:30pm. Cost is \$20 per person/interested parties need to come to the Board office to register.

# 2015 RPAC PICNI



When: Wednesday, July 15, 11:45am - 1:30pm Where: Tautphaus Park, Hockey Shelter

Lunch is \$15, which counts as a \$15 voluntary RPAC Donation! Advance ticket purchase includes a Door Prize entry. Additional raffle tickets are available for purchase:

- a)7 tickets for \$5, OR
- b) 35 tickets for \$20

You can purchase lunch tickets and raffle tickets from the following volunteers:

Brian Thompson	709-1747
Dale Thompson	589-4407
Jen Shippen	681-1795
Jana Merkley	523-1477
Lyndsey Robinson	542-0040
Tanyan Wall	440-6456
Jamie Steele	528-3022
Jason Anderson	569-1188
GREAT FOOD - I	PRIZES - LOTS OF FUN!

Elections for 2016 GIFAR Officers and Directors will be held October 21, 2015. The following positions are open: a) president-elect, b) secretary-treasurerelect, c) one three year director position. Also, 4 GIFAR members will be appointed to the Snake River Regional MLS Board of Directors as representatives from the GIFAR membership. More information to follow.

# \*IMPORTANT E-MAIL ADDRESSES, PASSWORDS & URLSs\*

chiefeo@gifar.org	Jana Merkley – Chief Executive Officer.
assoc@gifar.org	Diana Dahl - Information and questions regarding Associa tion: Membership, orientation, education classes, Finally Home!
snrrmls@gifar.org	Marcia Killian - Information and questions regarding MLS, IDX, lockboxes
acctg@gifar.org	MaryAnn Keating - Information and questions regarding bookkeeping: Billing, committee budgets, credits
realtor.com	Public website for MLS listings (*realtor.org can be ac cessed through this site)
snakerivermls.com usamls.net	MLS public website containing listings, agency information, etc. If you have questions regarding MLS or Association programs, etc. please e-mail a staff member listed above. The 'Contact Us" option is for the public ONLY. SEI (NAVICA) Public site for listings
**navicamls.net	Agent website for listing entry.
gifar.org	Greater Idaho Falls Association of REALTORS® website.
idahorealtors.com	Website for Idaho Association of REALTORS®. *Legal forms available.
*realtor.org	NAR public & private website with a variety of links, including AE & NRDS.
irec.idaho.gov	Website for Idaho Real Estate Commission. Information regarding Continuing Ed, licensing, etc.

\*Your personal 9 digit NRDS (National Realtor Database System) is required to access realtor.org and idahorealtors.com (just for forms).

InstaNet Tech Support 1-800-668-8768, or, tech@instanetsolutions.com Navica Tech Support: 1-800-367-8756 (8:00am to 5:00pmEST, or 1-866-571-8922MST) Navica E-mail Support: support@navicamls.net Navica Live Chat: Located under Help on the left hand side of the Main Welcome menu Supra Field Support 1-877-699-6787 \*must use NRDS 9 digit number to access - \*\*must use Navica user Password to access

Greater Idaho Falls Association of REALTORS® & Snake River MLS	523-1477
Greater Idaho Falls Association of REALTORS® & MLS – Fax #	522-7867
Idaho Association of REALTORS®	1-800-621-7553
Idaho Real Estate Commission (free 800#)	1-866-447-5411
NAR Help Line: Mon-Fri, 8:30am-5:00pm Central Time	1-800-874-6500

#### **VALUABLE INFORMATION - KEEP IT IN A SAFE PLACE!**