

## ***VOTES ARE IN!***

During October's meeting members voted for the 2015 Association officers and directors. The following newly-elected will be installed during November's meeting/luncheon:

President-elect: Julie Anglesey  
Sec-Treas-elect: Mark Evans  
Director: Beth Ferrara, Wayne Harding

Also, the Board recently appointed two representatives to the Snake River Regional MLS Board of Directors for 2015: Mike Johnston, Claudia Robinson

Congratulations to our new Board members and thank you to all who participated in our election process!

IAR Report: Patrick Malone reported that GIFAR had exceeded its Fair Share Goal for RPAC for 2014 at 139%. Nathan Lyda, Ada County, was awarded 2014 IAR REALTOR® of the Year. He also said that the 2014 IAR Business Conference in Coeur d'Alene was an excellent event for all who attended.

Community Service: Julie Anglesey announced that this year during the holiday season the Association would be assisting the Salvation Army with Ring Day. Date for this community service will be announced.

Brett Magleby announced that IAR is doing a townhall meeting October 28, 10:00am-12noon at the GIFAR Office. IAR staff will be discussing the 2015-2020 Strategic Plan as required by NAR. REALTOR® members are invited to attend.

### **PRIZES:**

POST REGISTER ad: Peggy Hankins  
Color ad from HOMETEAM - Brett Magleby  
\$25 Affiliate Prize, courtesy of the Association: Rochelle Greenhalgh, Bank of Idaho

A Batman Laptop Computer, donated by Kathy Martin, was auctioned for Toys4Tots; winner was Renee Spurgeon, \$80.

Two Colonial Theater tickets to Las Vegas Show, October 18, donated by Ron Clawson, were also auctioned for Toys4Tots, winner was Julie Anglesey, \$75.

### **DATES TO MARK:** (at GIFAR Office, unless noted)

- 10-28: IAR Townhall Meeting, 10am-12noon, to discuss upcoming Strategic Plan 2015-2020; input from members is welcome.
- 10-29: Cont Ed, Understanding Mold in the Restoration Industry
- 11-11: *Veterans' Day*; Office Closed
- 11-13: Post License Fundamentals Class (POST001) 8:am-5:00pm. Required for all licensees renewing for the first time.
- 11-14: Post License Professionalism, Negotiations & Closing (POST003) 8 am-12pm
- 11-14: Post License Pricing, Marketing, and Advertising (POST002)
- 11-19: GIFAR BOD Meeting, 8:30am
- 11-19: GIFAR Membership Meeting/Luncheon, 11:45am, Catered Your way. Installation of 2015 officers and directors, and awards.
- 11-22: *Finally Home!*, 9:00am-3:00pm, last class for 2014.

### **CONTINUING EDUCATION**

October 29: ***Understanding Mold in the Restoration Industry*** (E0150, 3 ceu), ServPro Industries, \$10, 10am-1pm.



November 13: ***Post License Fundamentals*** (POST001, 8 ceu), \$100, Georgia Meacham, instructor. This scenario based course is intended to help new licensees develop practical skills based on the information taught in the Sales Prelicense Module 1 and 2.

November 14: ***Post License Professionalism, Negotiations and Closing*** (POST003, 4 ceu), \$50, Georgia Meacham, instructor. Learn basic tenants of how professionalism helps build a business. Discuss negotiation styles and strategies to put and keep deals together.

November 14: ***Post License Pricing, Marketing, and Advertising*** (POST002, 4 ceu), \$50, Georgia Meacham, instructor. This course is intended to help new licensees understand the various requirements related to the pricing, marketing and advertising of real property.

November 22: ***Finally Home!***, class for first time home buyers, 9:00am-3:00pm, \$20 per person. Interested parties need to come to the Board office to register.

**APPLICATION FOR REALTOR® MEMBERSHIP**

Kim Powell	C21 Greater LandCo
Teresa Gottlob	Keller Williams Realty E Idaho
Jeremy Olson	Silvercreek Realty
JoAnn Chavez	Keller Williams Realty E Idaho
Kathy Rhead	Keller Williams Realty E Idaho
Susan MaComb	C21 High Desert
Heather Argyle	Keller Williams Realty E Idaho
Gregg Nelson	Silvercreek Realty
Melissa Holm	Keller Williams Realty E Idaho
Brittney Robertson	Keller Williams Realty E Idaho
Tanyan Davies-Wall	Voigt Davis Realtors
Amanda Love	Keller Williams Realty E Idaho
Tamara Metcalf	Assist-2-Sell HomePointe
Luke Evans	Keller Williams Realty E Idaho
Melisa Barnett	Keller Williams Realty E Idaho
Nick Terry	Bonneville Realty
Trina Forbush	Silvercreek Realty

**MEMBERSHIP TRANSFER**

Russ Bradley	from: inactive to: Keller Williams Realty E ID
Steve Butler	from: inactive to: Bonneville Realty
Geri Hansen	from: inactive to: Keller Williams Realty E ID
Tawny Humpherys	from: inactive to: Keller Williams Realty E ID
Sharon Hamilton	from: John L Scott-IDA to: Re/Max Prestige
Brittney Grossman	from: C21 Greater LandCo to: Keller Williams Realty E ID
Tess Rhoads	from: Keller Williams Realty E ID to: Voigt Davis Realtors
Chad Hamilton	from: John L Scott-IDA to: Re/Max Prestige
Rory Kunz	from: Keller Williams Realty E ID to: Edge Real Estate

**MEMBERSHIP TERMINATION**

Lee Gagner	Keller Williams Realty E Idaho
Stacy Heiner	Keller Williams Realty E Idaho
Vladislav Arutyunov	Keller Williams Realty E Idaho
Mike Moedl	C21 Greater LandCo
Justin Stevens	Keller Williams Realty E Idaho
Greg Wray	NAI Commerce One
Ronda Gruver	Keller Williams Realty E Idaho
Becky Coates	Vicki Johnson Real Estate
B.J. Bybee	Voigt Davis Realtors
Brenda Pierce	Voigt Davis Realtors
Jessica Richardson	Coldwell Banker East Idaho

Finally Home! is now a 5 hour class.



Last class of the year will be held November 22, 9:00am-3:00pm; \$20 per person. Interested parties need to come to the Board office to register.

Finally Home! has been a great way to educate first time home buyers on the home buying experience. This program has run consecutively since 1999 throughout Idaho.

Association Membership - 329 REALTOR® members (as of date of publication)



**SEPTEMBER 23RD BLOOD DRIVE!**

It was a huge success! Thanks to all who contributed to this worthy cause and to Julie Anglesey, Community Services Chair.



Annual GIFAR dues invoices were sent out the first of October and are due by December 31, 2014. Payments made after the 31st will be assessed a late fee of \$50.

After January 15, 2015 delinquent members will be shut off from MLS & SUPRA services and will be assessed an additional \$75 re-instatement fee, in addition to above noted \$50 late fee.

Upcoming: The annual Christmas party for GIFAR will be December 11, 2014, Idaho Falls Country Club. Details regarding tickets, etc. will be coming soon.



The Greater Idaho Falls Association of REALTORS® annual golf tournament held September 8, Idaho Falls Country Club was fabulous!



Thank you to all of our sponsors and committee people who invested time, energy and money. Also, thank you! to John Tanner, chair.

## **\*IMPORTANT E-MAIL ADDRESSES, PASSWORDS & URLS\***

chiefeo@gifar.org	Jana Merkley – Chief Executive Officer.
assoc@gifar.org	Diana Dahl - Information and questions regarding Association: Membership, orientation, education classes, Finally Home!
snrrmls@gifar.org	Marcia Killian - Information and questions regarding MLS, IDX, lockboxes
acctg@gifar.org	MaryAnn Keating - Information and questions regarding bookkeeping: Billing, committee budgets, credits
realtor.com	Public website for MLS listings (*realtor.org can be accessed through this site)
snakerivermls.com	MLS public website containing listings, agency information, etc. If you have questions regarding MLS or Association programs, etc. please e-mail a staff member listed above. The 'Contact Us' option is for the public ONLY.
usamls.net	SEI (NAVICA) Public site for listings
**navicamls.net	Agent website for listing entry.
gifar.org	Greater Idaho Falls Association of REALTORS® website.
idahorealtors.com	Website for Idaho Association of REALTORS®. *Legal forms available.
*realtor.org	NAR public & private website with a variety of links, including AE & NRDS.
irec.idaho.gov	Website for Idaho Real Estate Commission. Information regarding Continuing Ed, licensing, etc.

\*Your personal 9 digit NRDS (National Realtor Database System) is required to access realtor.org andidahorealtors.com (just for forms).

InstaNet Tech Support 1-800-668-8768, or, tech@instanetsolutions.com

Navica Tech Support: 1-800-367-8756 (8:00am to 5:00pmEST, or 1-866-571-8922MST)

Navica E-mail Support: support@navicamls.net

Navica Live Chat: Located under Help on the left hand side of the Main Welcome menu

Supra Field Support 1-877-699-6787

\*must use NRDS 9 digit number to access - \*\*must use Navica user Password to access

Greater Idaho Falls Association of REALTORS® & Snake River MLS	523-1477
Greater Idaho Falls Association of REALTORS® & MLS – Fax #	522-7867
Idaho Association of REALTORS®	1-800-621-7553
Idaho Real Estate Commission (free 800#)	1-866-447-5411
NAR Help Line: Mon-Fri, 8:30am-5:00pm Central Time	1-800-874-6500

**VALUABLE INFORMATION - KEEP IT IN A SAFE PLACE!**