

# ADVISOR!



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Nov 2011-Jan 2012

# MEMBERSHIP UPDATES Nov 2011 - Jan 2012

November 16 was the last Membership Meeting/ Luncheon for 2011. Sharon Parry, Idaho Falls City Countil was guest speaker.

CEO Jana Merkely and 2011 GIFAR President, Patrick Malone, presented plaques to all Board members for their service in 2012.

Tiffany Mai-Ganske, IAR East District Vice President, was present to install our new officers:

President: Jacob Lundquist President-elect: Tina Miller

Secretary-treas: Misty Brouillette Past President: Patrick Malone

Secretary-treas elect: Chris Lee

Directors: Brian Thompson, John

Tanner, Julie Anglesey, Ben Winder, Larry

Pettingill

State Director: Brett Magleby

Honor Society Recipients: Georgia Meacham, Brett Magleby, Brian Thompson, Patrick Malone

WCR Installation of 2012 officers:

President: Jennifer McCulloch

Connie Daw Treasurer
Joy Storer Secretary
Lisa Brown Membership

#### Punch Card Winners:

\$50 REALTOR® Winners: Larry Pettingill, Helen Johnson, Brittany Kane, Marge Foster \$50 Affiliate Winners: Jill Landon, Ann Long **DATES TO MARK:** (at GIFAR Office, unless noted)

2-8: SNRRMLS BOD, 8:30am

2-13-15: Finally Home, 6:30-9:30pm

2-15: GIFAR BOD, 8:30am

2-15: GIFAR Membership Meeting/Luncheon, Catered Your Way, 11:45am

2-20: OFFICE CLOSED, Presidents' Day

3-7: Red Cross Blood Drive

## **CONTINUING EDUCATION**

February 22: *Commission Core 2011* (#C2011, 4 ceu), 8am-12pm, Georgia Meacham, instructor. This course, developed by the Idaho Real Estate Commission is required once every two years for license renewal.



February 22: *Risk Reduction:* 5 *Simple Ways to Cover Your Assets* (EO312, 4 ceu), 1-5pm, Georgia Meacham, instructor. This class takes a deeper look at completing forms, title insurance, home warranties, and home inspections, and hopefully eliminate the problems before they occur.

Early Bird Special Registration - \$41, if you pay by check, cash or money order, other forms of payment \$45. Must be received by 2/15/2012.

Sign up after 2/15/2012 - \$50, if paid by check, cash, or money order.



\$25 REALTOR\* Winners: Ron Clawson, Wythe Jones, John Tanner, Brian Thompson, Renee Spurgeon \$25 Affiliate Winners: Deanna Parravano, Debbie Purcell

#### APPLICATION FOR REALTOR® MEMBERSHIP

Jacob Schuldt Keller Williams Realty East Idaho

Brad Harker Assist 2 Sell HomePointe

Shelly Greenhalgh C21 High Desert Cheryl Gordon Re/Max Prestigte

**MEMBERSHIP TRANSFER** 

Jacob Lundquist from: C21 High Desert

to: Fall Creek Homes

Josh Higley from: Fall Creek Homes

to: ROI Brokers

Chris Schmalz from: Keller Williams Realty E ID

to: Re/Max Prestige

**MEMBERSHIP TERMINATION** 

Ron Christensen C21 Greater Landco

Dwayne Coburn Keller William Realty E ID

Adam Jardine Assist 2 Sell HomePointe Janet Sanders Help-U-Sell

Kevin Sanders Help-U-Sell

James Randall Keller Williams Realty E ID
Kimberley Hurley Keller Williams Realty E ID

Patty Lyons West Group Real Estate

Shay Kahl Re/Max Prestige
Andrea Nigbur C21 High Desert
Vickie Walker ROI Brokers

Bob Reece ROI Brokers

Cori Johnson Keller Williams Realty E ID

Joy Simmons Green Tree Realtors
Leann Neal C21 High Desert
Paula Winn C21 Greater LandCo
Steve Butler Assist 2 Sell HomePointe

Brandon Taggart C21 High Desert

Sara Johnson Exit Realty
Kristine Bartel ROI Brokers
Jessica Carlson Silvercreek Realty
Gary Norris ROI Brokers

Troy Killpack Assist 2 Sell HomePointe

Melody Grivet Silvercreek Realty

We are deeply saddened by the passing of fellow REAL-TOR®, Galen Bush. We exend our sincere sympathies to his family and friends.



Finally Home! The Class for first time buyers is alive and well!

Thank you to all of our sponsors and instructors for 2011 and we look forward to 2012

Thank you, Brian Thompson, for teaching our first class in January!

February 13-15 will be the next class. Interested parties need to pre-register at the Board office/\$20 per person.

### **WORTH READING!**

It's only January, but already the latest real estate news indicate that the housing market is looking up.

CoreLogic's latest MarketPulse report, released Wednesday, suggests 2012 could be the year of the housing turnaround. Improved unemployment figures, low mortgage interest rates and inexpensive homes could be just the kick the housing market needs to begin a recovery. Home sales are expected to rise between 2 and 5 percent year-over-year, according to Freddie Mac's U.S. Economic and Housing Market Outlook survey, also released Wednesday. That's not as much - or as quickly - as some people would like to see, but at least it didn't forecast home prices to fall further than they already have.

This optimistic outlook is due largely to all the good economic news we're hearing about the end of 2011: Existing home sales increased in November, while the inventory of unsold homes decreased to a six-to-seven month supply. Nearly 80 percent of American households believe now is a great time to buy, and if that optimism translates to sales, the inventory could dwindle even further.

If foreclosure rates don't skyrocket and prices remain steady through the beginning of 2012, this might be the year things start to turn around. (Money Watch January 2012)













Distinguished emcees, Ron Clawson and Larry Pettingill, 'hard at work.'







Jill Landon, US Bank Home Mortgage

GIFAR Affiliate of the Year.

Congratulaion, Jill!!





Wishing Everyone a Prosperous New Year!

Patrick Malone, REALTOR® of the Year.

Congratulations, Patrick!!



