Local Market Update for February 2019 A Research Tool Provided by the Colorado Association of REALTORS®

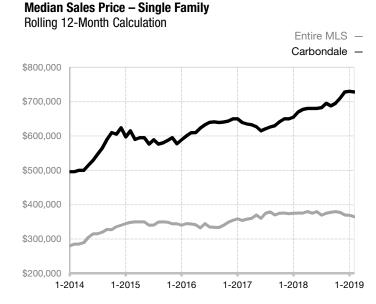
Carbondale

| Single Family | | February | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2018 | 2019 | Percent Change from Previous Year | Thru 02-2018 | Thru 02-2019 | Percent Change from Previous Year | |
| New Listings | 16 | 9 | - 43.8% | 28 | 21 | - 25.0% | |
| Sold Listings | 11 | 9 | - 18.2% | 22 | 16 | - 27.3% | |
| Median Sales Price* | \$740,000 | \$698,000 | - 5.7% | \$727,500 | \$715,250 | - 1.7% | |
| Average Sales Price* | \$784,364 | \$759,113 | - 3.2% | \$836,784 | \$850,626 | + 1.7% | |
| Percent of List Price Received* | 95.6% | 96.1% | + 0.5% | 96.2% | 95.4% | - 0.8% | |
| Days on Market Until Sale | 188 | 156 | - 17.0% | 160 | 156 | - 2.5% | |
| Inventory of Homes for Sale | 109 | 105 | - 3.7% | | | | |
| Months Supply of Inventory | 6.8 | 7.2 | + 5.9% | | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | February | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2018 | 2019 | Percent Change from Previous Year | Thru 02-2018 | Thru 02-2019 | Percent Change from Previous Year | |
| New Listings | 7 | 13 | + 85.7% | 14 | 21 | + 50.0% | |
| Sold Listings | 3 | 2 | - 33.3% | 6 | 7 | + 16.7% | |
| Median Sales Price* | \$380,000 | \$609,650 | + 60.4% | \$565,500 | \$685,000 | + 21.1% | |
| Average Sales Price* | \$608,333 | \$609,650 | + 0.2% | \$609,250 | \$604,186 | - 0.8% | |
| Percent of List Price Received* | 93.5% | 97.7% | + 4.5% | 95.5% | 96.1% | + 0.6% | |
| Days on Market Until Sale | 100 | 19 | - 81.0% | 106 | 135 | + 27.4% | |
| Inventory of Homes for Sale | 27 | 32 | + 18.5% | | | | |
| Months Supply of Inventory | 4.2 | 5.6 | + 33.3% | | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

