Local Market Update for December 2018





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Single Family	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	11	4	- 63.6%	123	113	- 8.1%
Sold Listings	11	8	- 27.3%	80	87	+ 8.7%
Median Sales Price*	\$389,000	\$304,000	- 21.9%	\$290,950	\$343,500	+ 18.1%
Average Sales Price*	\$443,455	\$317,006	- 28.5%	\$326,631	\$360,148	+ 10.3%
Percent of List Price Received*	98.5%	98.4%	- 0.1%	98.5%	98.5%	0.0%
Days on Market Until Sale	61	74	+ 21.3%	58	55	- 5.2%
Inventory of Homes for Sale	35	24	- 31.4%			
Months Supply of Inventory	5.3	3.3	- 37.7%			

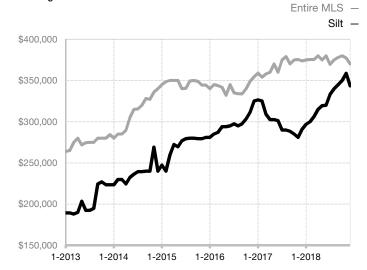
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
New Listings	0	0		25	29	+ 16.0%
Sold Listings	0	2		17	23	+ 35.3%
Median Sales Price*	\$0	\$254,100		\$242,000	\$243,000	+ 0.4%
Average Sales Price*	\$0	\$254,100		\$226,655	\$234,233	+ 3.3%
Percent of List Price Received*	0.0%	98.7%		99.2%	99.2%	0.0%
Days on Market Until Sale	0	102		63	83	+ 31.7%
Inventory of Homes for Sale	7	8	+ 14.3%			
Months Supply of Inventory	3.3	3.1	- 6.1%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

