Local Market Update for November 2018





Battlement Mesa-Parachute

| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 11-2017 | Thru 11-2018 | Percent Change from Previous Year |
| New Listings | 13 | 4 | - 69.2% | 118 | 139 | + 17.8% |
| Sold Listings | 8 | 7 | - 12.5% | 81 | 113 | + 39.5% |
| Median Sales Price* | \$253,500 | \$248,000 | - 2.2% | \$215,000 | \$225,000 | + 4.7% |
| Average Sales Price* | \$284,313 | \$286,429 | + 0.7% | \$246,914 | \$239,971 | - 2.8% |
| Percent of List Price Received* | 93.7% | 97.9% | + 4.5% | 97.5% | 98.1% | + 0.6% |
| Days on Market Until Sale | 56 | 46 | - 17.9% | 77 | 60 | - 22.1% |
| Inventory of Homes for Sale | 45 | 33 | - 26.7% | | | |
| Months Supply of Inventory | 6.1 | 3.4 | - 44.3% | | | |

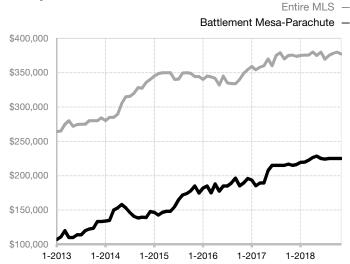
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 11-2017 | Thru 11-2018 | Percent Change from Previous Year |
| New Listings | 0 | 2 | | 25 | 27 | + 8.0% |
| Sold Listings | 1 | 2 | + 100.0% | 26 | 19 | - 26.9% |
| Median Sales Price* | \$138,000 | \$212,500 | + 54.0% | \$129,450 | \$158,000 | + 22.1% |
| Average Sales Price* | \$138,000 | \$212,500 | + 54.0% | \$138,227 | \$167,726 | + 21.3% |
| Percent of List Price Received* | 100.0% | 104.2% | + 4.2% | 97.7% | 98.4% | + 0.7% |
| Days on Market Until Sale | 3 | 27 | + 800.0% | 83 | 40 | - 51.8% |
| Inventory of Homes for Sale | 5 | 3 | - 40.0% | | | |
| Months Supply of Inventory | 1.8 | 1.4 | - 22.2% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

