

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



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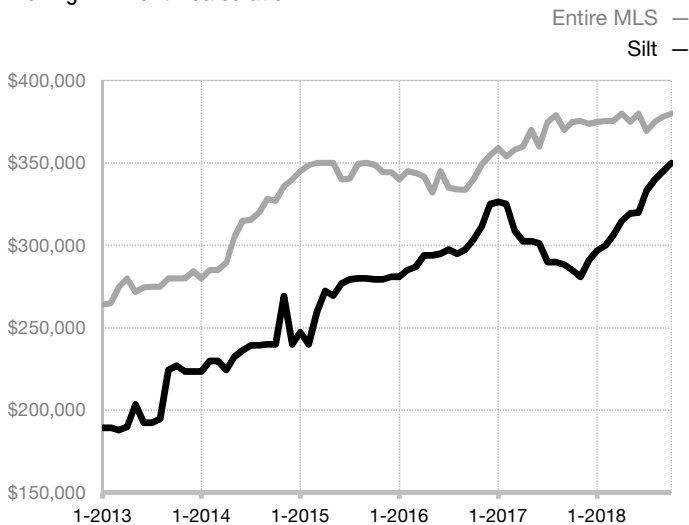
Single Family	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
Key Metrics						
New Listings	7	6	- 14.3%	109	101	- 7.3%
Sold Listings	6	10	+ 66.7%	65	74	+ 13.8%
Median Sales Price*	\$301,000	\$358,122	+ 19.0%	\$280,000	\$347,475	+ 24.1%
Average Sales Price*	\$370,000	\$371,199	+ 0.3%	\$312,761	\$360,038	+ 15.1%
Percent of List Price Received*	97.7%	99.0%	+ 1.3%	98.5%	98.6%	+ 0.1%
Days on Market Until Sale	99	70	- 29.3%	58	52	- 10.3%
Inventory of Homes for Sale	44	25	- 43.2%	--	--	--
Months Supply of Inventory	7.0	3.4	- 51.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
Key Metrics						
New Listings	1	4	+ 300.0%	23	27	+ 17.4%
Sold Listings	0	5	--	12	21	+ 75.0%
Median Sales Price*	\$0	\$249,000	--	\$235,500	\$243,000	+ 3.2%
Average Sales Price*	\$0	\$236,000	--	\$209,325	\$232,340	+ 11.0%
Percent of List Price Received*	0.0%	98.5%	--	99.8%	99.2%	- 0.6%
Days on Market Until Sale	0	56	--	63	82	+ 30.2%
Inventory of Homes for Sale	9	10	+ 11.1%	--	--	--
Months Supply of Inventory	4.8	3.5	- 27.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

