

Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



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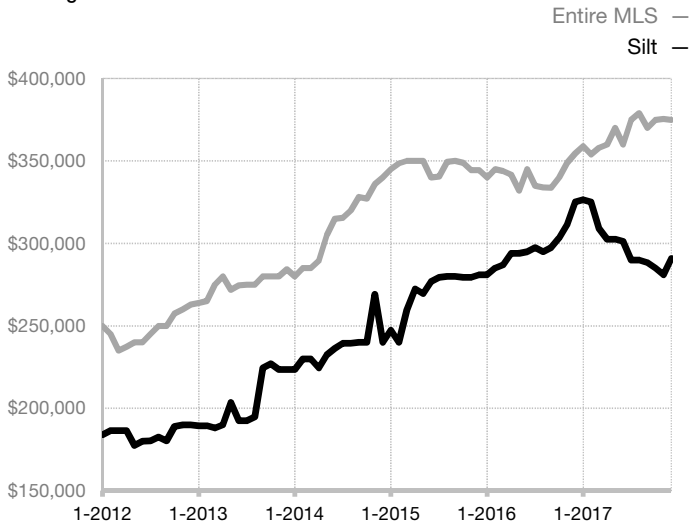
| Single Family | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2016 | 2017 | Percent Change from Previous Year | Thru 12-2016 | Thru 12-2017 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 4 | 10 | + 150.0% | 113 | 122 | + 8.0% |
| Sold Listings | 3 | 11 | + 266.7% | 82 | 80 | - 2.4% |
| Median Sales Price* | \$435,000 | \$389,000 | - 10.6% | \$325,000 | \$290,950 | - 10.5% |
| Average Sales Price* | \$391,478 | \$443,455 | + 13.3% | \$325,352 | \$326,631 | + 0.4% |
| Percent of List Price Received* | 99.4% | 98.5% | - 0.9% | 98.5% | 98.5% | 0.0% |
| Days on Market Until Sale | 180 | 61 | - 66.1% | 86 | 58 | - 32.6% |
| Inventory of Homes for Sale | 28 | 23 | - 17.9% | -- | -- | -- |
| Months Supply of Inventory | 4.1 | 3.5 | - 14.6% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | December | | | Year to Date | | |
|---------------------------------|-----------|------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2016 | 2017 | Percent Change from Previous Year | Thru 12-2016 | Thru 12-2017 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 27 | 25 | - 7.4% |
| Sold Listings | 3 | 0 | - 100.0% | 22 | 17 | - 22.7% |
| Median Sales Price* | \$212,000 | \$0 | - 100.0% | \$209,000 | \$242,000 | + 15.8% |
| Average Sales Price* | \$214,667 | \$0 | - 100.0% | \$213,757 | \$226,655 | + 6.0% |
| Percent of List Price Received* | 98.2% | 0.0% | - 100.0% | 97.7% | 99.2% | + 1.5% |
| Days on Market Until Sale | 27 | 0 | - 100.0% | 33 | 63 | + 90.9% |
| Inventory of Homes for Sale | 4 | 5 | + 25.0% | -- | -- | -- |
| Months Supply of Inventory | 1.6 | 2.4 | + 50.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

