



2021 Continuing Education Courses



REGISTER THROUGH NAVICA,
CALL THE ASSOCIATION AT 386.437.0095 OR .
EMAIL MARKETING@FLAGLERCOUNTYREALTORS.COM

Last Updated: Friday, July 16, 2021

iCE Core Law-Avoiding the Danger Zone (FR)

Date: Thursday – January 07

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Nishad Khan

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Prospecting for Listings

Date: Tuesday – January 12

Time: 09:30 AM to 11:30 AM

Course Credit: 2Hr CE

Instructor: Ric Giumenta

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

FAR/BAR Contract writing Review

Date Tuesday – January 12

Time: 12:30 PM to 4:30 PM

Course Credit: 4Hr CE

Instructor: Ric Giumenta

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Code of Ethics & Business Practices

Date: Friday – January 22

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Kim Bell

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

iCE Foreclosure Crash Course (FR)

Date: Friday – February 12

Time: 9:30 AM to 12:30 PM

Course Credit: 3Hr CE

Instructor: Patricia Sherman

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Social Media Boot Camp – elevate

Date: Monday – February 15

Time: 10:00 AM to 12:00 PM

Course Credit: 2Hr CE

Instructor: elevate

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

GRI 200 Series – Essential Real Estate Techniques

GRI 201 Module (FR)

Date: February 18th & 19th

Time: 8:00 am to 5:00 PM (both days)

Course Credit: See Flyer

Instructor: Gonzalo Mejia

GRI 200 Series – Essential Real Estate Techniques

GRI 202 Module (FR)

Date: February 25th & 26th

Time: 8:00 am to 5:00 PM (both days)

Course Credit: See Flyer

Instructor: Gonzalo Mejia/Jolita Brazzano

Cost:

Primary and Secondary Members – Whole Series \$180.00

Individual Module \$100.00

MLS Only & Non-Members – Whole Series \$225.00

Individual Module \$115.00

Fair Housing

Date: Wednesday – March 03

Time: 09:00 AM to 12:00 PM

Course Credit: 3Hr CE

Instructor: Ric Giumenta

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Core Law-Minimize Legal Risk

Date: Wednesday – March 03

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Ric Giumenta

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

iCE: Code of Ethics (FR)

Date: Thursday – March 04

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Kim Bell

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Foundations of Form Simplicity (FR)

Date: Monday – March 8

Time: 10:00 AM to 12:00 PM

Course Credit: 2Hr CE

Instructor: Kaz Cisowski

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Optimizing Your Workflow with Form Simplicity (FR)

Date: Monday – March 8

Time: 1:00 PM to 3:00 PM

Course Credit: 2Hr CE

Instructor: Kaz Cisowski

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Master the Paperless Real Estate Transaction – Form (FR) Simplicity

Date: Friday – March 12

Time: 09:00 AM to 12:00 PM

Course Credit: 3Hr CE

Instructor: Kaz Cisowski

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Reduce Risk and Remain Compliant for Brokers - Form Simplicity (FR)

Date: Friday – March 12

Time: 1:00 PM to 3:00 PM

Course Credit: 2Hr CE

Instructor: Kaz Cisowski

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

FAR/BAR Contract writing Review

Date: Tuesday – March 19

Time: 12:30 PM to 4:30 PM

Course Credit: 4Hr CE

Instructor: Patricia Sherman

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

iCE: Success Series – Time Management (FR)

Date: Friday – April 02

Time: 9:30 AM to 12:30 PM

Course Credit: 3Hr CE

Instructor: Dave Dettmann

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

**Understanding the HECM for Home Purchase – Live
Teleconference**

Date: Wednesday – April 07

Time: 12:00 PM to 2:00 PM

Course Credit: 2hr CE

Instructor: Sean Corcoran

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

**Navica Training - Buyer Gateway/Showing Manager/Reports
& Stats**

Date: Friday – April 16

Time: 10:00 AM to 11:30 AM

Course Credit: NO CE

Instructor: Navica Staff

No Cost to Active Members

Florida Realtors® Legal Hotline - Top 10 FAQs

Date: Tuesday – April 20

Time: 10:00 AM to 12:00 PM

Course Credit: 2hr CE

Instructor: Joel Maxsom

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

At Home With Diversity® Certification (AHWD)

Date: Thursday - April 22

Time: 9:00 AM to 5:00 PM

Course Credit: No CE

Instructor: Beverly Pindling

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

iCE: Florida Housing Trusts – SHIP or SAIL (FR) - Virtual

Date: Thursday – May 06

Time: 1:00 PM to 3:00 PM

Course Credit: 2Hr CE

Instructor: Patti Ketcham

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Looking for Listings? 1 Hr Virtual Webinar – elevate

Date: Tuesday – May 11

Time: 10:00 AM to 11:00 AM

Course Credit: 0Hr CE

Instructor: Various

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Newly Licensed? Now What? - cancelled lack of attendance

Date: Friday – May

Time:

Course Credit:

Instructor:

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Code of Ethics & Business Practices (Virtual Only)

Date: Friday – May 14

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Patricia Sherman

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Elements of Successful Selling – cancelled lack of attendance

Date: Tuesday – May

Time:

Course Credit:

Instructor:

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

FAR/BAR Contract writing Review (Virtual Only)

Date: Tuesday – May 18

Time: 12:30 PM to 4:30 PM

Course Credit: 4Hr CE

Instructor: Ric Giumenta

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Mastering Facebook Marketing - 1 Hr Virtual Webinar – eLeVate

Date: Friday – May 28

Time: 10:00 AM to 11:00 AM

Course Credit: 0Hr CE

Instructor: Various

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

iCE: The Draw Of The Consumer – Virtual Only

Date: Friday – June 04

Time: 9:30 AM to 11:30 AM

Course Credit: 2Hr CE

Instructor: Steven David

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Short Sale Essentials – Virtual Only

Date: Wednesday – June 09

Time: 12:30 PM to 4:30 PM

Course Credit: 4Hr CE

Instructor: Nishad Khan

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Residential Community Association –

Issues, Impact and Relevance

Date: Tuesday – June 15

Time: 12:30 PM to 4:30 PM

Course Credit: 4hr CE

Instructor: Jolita Brazzano

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

WDOR – Wood Destroying Organism Report

Date: Wednesday – June 23

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Carmen Bongiovanni

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

iCE: Best Practices for Real Estate Professionals (FR)

Date: Thursday – July 08

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Lorri M Reynolds

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Ethics & Business Practices

Date: Wednesday – July 14

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Matthew Wilson

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

FAR/BAR Contract writing Review

Date: Monday – July 19

Time: 12:30 PM to 4:30 PM

Course Credit: 4Hr CE

Instructor: Ric Giumenta

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Foundations of Form Simplicity (FR)

Date: Friday – August 6

Time: 10:00 PM to 12:00 PM

Course Credit: 2Hr CE

Instructor: Kaz Cisowski

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Master the Paperless Real Estate Transaction – Form (FR)

Simplicity

Date: Friday – August 6

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Kaz Cisowski

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Foreclosure Crash Course

Date: Tuesday – August 17

Time: 9:00 AM to 12:00 PM

Course Credit: 3Hr CE

Instructor: Patricia Sherman

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Core Law-Legal Risk

Date: Tuesday – August 17

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Patricia Sherman

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Safety Techniques for a Safe Environment

Date: Tuesday – September 07

Time: 09:00 AM to 12:00 PM

Course Credit: 3Hr CE

Instructor: Ric Giumenta

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

Code of Ethics & Business Practices

Date: Tuesday – September 07

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Ric Giumenta

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

iCE: Realtor Safety = Smart Business (FR)

Date: Friday – September 17

Time: 9:30 AM to 11:30 AM

Course Credit: 2Hr CE

Instructor: Andy Tolbert

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

FAR/BAR Contact for Residential Sale & Purchase (FR)

Date: Tuesday – September 21

Time: 12:30 to 4:30

Course Credit: 4Hr CE

Instructor: Nishad Khan

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Florida Housing Trust Funds – SHIP or SALE (Virtual Only)

Date: Wednesday – September 22

Time: 10:00 AM TO 12:00 pm

Course Credit: 2Hr CE

Instructor: Steven David

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

iCE: Expanding Housing Opportunities (FR)

Date: Thursday – October 07

Time: 1:00 PM to 5:00 PM

Course Credit: 4Hr CE

Instructor: Joanne Chando

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

**Seniors Real Estate Specialist® Designation (SRES®) Course –
2 Day**

Date: Tuesday & Wednesday – October 19 and 20

Time: Tue 8:30 AM to 5:00 PM & Wed 8:30 AM to 4:00 PM

Course Credit: No CE

Instructor: Denise Oyler

Cost TBD for Primary and Secondary Members

MLS Only Members & Non-Members: TBD

iCE: Success Series – Elements of Successful Selling (FR)

Date: Friday – November 05

Time: 9:30 AM – 11:30 AM

Course Credit: 2Hr CE

Instructor: Deb Dising

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

FAR/BAR Contact for Residential Sale & Purchase (FR)

Date: Tuesday – November 16

Time: 12:30 to 4:30

Course Credit: 4Hr CE

Instructor: Patricia Sherman

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

iCE: Code of Ethics (FR)

Date: Thursday – December 02

Time: 1:00 PM to 4:00 PM

Course Credit: 3Hr CE

Instructor: Attorney, Sylvia Golden Norris

No Cost to Primary & Secondary Members

MLS Only Members & Non-Members: \$30.00

eSign and Close - Form Simplicity (FR)

Date: Monday – December 6

Time: 10:00 AM to 12:00 PM

Course Credit: 2Hr CE

Instructor: Kaz Cisowski

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Supplement Your Income with MLSAdvantage - Form Simplicity (FR)

Date: Monday – December 6

Time: 1:00 PM to 4:00 PM

Course Credit: 2Hr CE

Instructor: Kaz Cisowski

No Cost to Primary and Secondary Members

MLS Only Members & Non-Members: \$30.00

Military Relocation Professional (MRP) Certification

Date: Friday – December 17

Time: 8:00 AM to 4:00 PM

Course Credit: NO CE

Instructor: Patricia Sherman

Cost to Primary and Secondary Members: TBD

Cost to MLS Only Members & Non-Members: TBD

**Professional Development & Programs
Flagler County Association of REALTORS®**

FCAR Members can register through Navica.

How to Register for Classes through Navica:

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Please contact the Association or email
marketing@flaglercountyrealtors.com for more information
or to register.



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