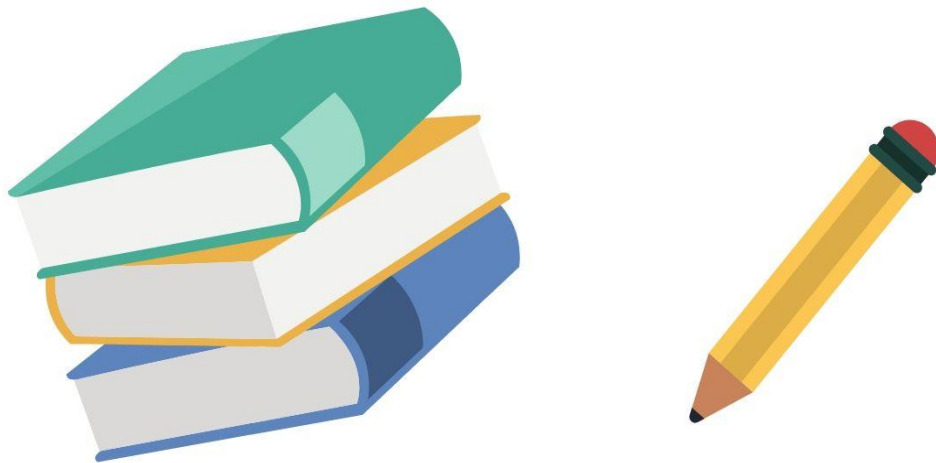




2020 Continuing Education Courses



REGISTER THROUGH NAVICA,
CALL THE ASSOCIATION AT 386.437.0095 OR .
EMAIL MARKETING@FLAGLERCOUNTYREALTORS.COM

Last Updated: Thursday, October 8, 2020

Buying and Selling Environmentally Challenged Property - Live Virtual Webinar

Date: Wednesday, October 14, 2020

Time: 9:00 AM to 1:00 PM

Course Credit: 4 CE

Instructor: Linda Olson

Cost: No Charge for FCAR Members—\$30 for all others

Development of Land: Unearthed – Live Virtual Webinar

Date: Thursday, October 15, 2020

Time: 9:00 AM to 1:00 PM

Course Credit: 4 CE

Instructor: Linda Olson

Cost: No Charge for FCAR Members—\$30 for all others

FAR/BAR Contract writing Review – Live Virtual Webinar

Date: Tuesday, October 20, 2020

Time: 12:30 PM to 4:30 PM

Course Credit: 4 CE

Instructor: Ric Giumenta

Cost: No Charge for FCAR Members—\$30 for all others

Brokerage Relationships – Live Virtual Webinar

Date: Tuesday, October 27, 2020

Time: 1:00 PM to 4:00 PM

Instructor: Ric Giumenta

Cost: No Charge for FCAR Members—\$30 for all others

FR/BAR - Sales Contract – Live Virtual Webinar

Date: Wednesday, November 04, 2020

Time: 1:00 PM to 4:00 PM

Course Credit: 3 CE

Instructor: Dirk Schroeder

Cost: No Charge for FCAR Members—\$30 for all others

Canceled

iCE: Code of Ethics – Live Virtual Webinar

Date: Friday, November 6, 2020

Time: 9:30 AM to 12:30 PM

Course Credit: 3 CE

Instructor: Todd Louis

Cost: No Charge for FCAR Members—\$30 for all others

GRI 100 Series – Live Virtual Webinar – See details below

GRI 101 Dates: November 5 & 6th (all day)

GRI 102 Dates: November 19th & 20th (all day)

GRI 103 Dates: November 12th & 13th (all day)

Cost: Individual Modules:

FCAR members: \$75.00

Non-Members: \$110.00

Cost: Whole Series GRI 100 (101, 102 & 103)

FCAR Member \$200.00

Non-Members \$250.00

iCE: Code of Ethics – Live Virtual Webinar

Date: Thursday, December 3, 2020

Time: 1:00 PM to 4:00 PM

Course Credit: 3 CE

Instructor: Lorri Reynolds

Cost: No Charge for FCAR Members—\$30 for all others

Core Law – Avoiding the Danger Zone – Live Virtual Webinar

Date: Thursday, December 17, 2020

Time: 1:00 PM to 4:00 PM

Course Credit: 3 CE

Instructor: Patricia Sherman

Cost: No Charge for FCAR Members—\$30 for all others



GRI 100 Series – Live Virtual Webinar

Cost: FCAR Members/Non-Members

GRI 101 \$75.00/ \$110.00 – Dates: November 5 & 6th (all day)

GRI 102 \$75.00/\$110.00 – Dates: November 19th & 20th (all day)

GRI 103 \$75.00/\$110.00 – Dates: November 12th & 13th (all day)

Whole Series GRI 100 (101, 102 & 103) \$200.00/\$250.00

How to Get Your GRI — and Why You Should

If you are serious about boosting your income and career opportunities, take the GRI road to success. You will be recognized as a top-tier real estate professional.

In today's competitive business environment, successful Realtors need the professional advantage that comes with cutting-edge education. The Graduate, Realtor Institute (GRI) designation is recognized nationwide as the gold standard for real estate educational achievement.

Also, according to the National Association of Realtors (NAR), Realtors who earn the GRI designation make \$30,000 per year more on average than those without a GRI designation.

What are the GRI courses?

The Graduate, Realtor® Institute program includes seven courses, available online or in a classroom. The full program consists of 105 coursework hours on topics such as marketing, profitability, listings, and real estate law.

Each GRI series module combines a 15-hour course with a 1.5-hour exam. Each module is approved for 8 hours of continuing education specialty credit or 15 hours of sales associate, broker or broker associate post-licensing credit.

Here is a quick overview of the program:

- **GRI 100 Series: Standards of Practice**

GRI 101: Realtors: Professionalism and the Law

GRI 102: Starting Your Business

GRI 103: Maximize Your Profitability

- **GRI 200 Series: Essential Real Estate Techniques**

GRI 201: It's All About You!

GRI 202: Technology and Investments

- **GRI 300 Series: Real**

GRI 301: It's More Than Just Sales

GRI 302: Thinking Outside the Box

**Professional Development & Programs
Flagler County Association of REALTORS®**

FCAR Members can register through Navica.

How to Register for Classes through Navica:

Click on Home

Click Register for Association Event

Locate class to register for

Click on the class, scroll to the bottom

Click continue

Click register

How to Unregister for Classes through Navica:

Click on Home

Click Register for Association Event

Locate class to unregister for

Click on the class, scroll to the bottom

Click edit registration

Click cancel registration

To register/unregister as a Non-Member

Please contact the Association or email marketing@flaglercountyrealtors.com for more information or to register.



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