



“The Buyer Representation Contract... Your Right to Being Hired; Your Right to Being Paid”

Seating is limited and will be offered on
a first-come, first-served basis.

***Virtual Protocols-**

In order to participate, you will need a device with a camera and audio. You will want to be familiar with the basics of zoom: audio, video and chat box.

A staff member will be monitoring your participation throughout the program. Knowing that the instructor, moderator, and fellow students will be able to see you, please dress appropriately. In order to receive credit you must attend the entire session.

Course Title: “The Buyer Representation Contract...Your Right to Being Hired; Your Right to Being Paid” *(Fulfills NYDOS Agency Req.)*

Continuing Education Hours: 3.0 CE Hrs.

Date: Tuesday, October 8, 2024

Time: 9:30 am-12:30 pm

Location: Virtual Via Zoom

Instructor: Roseann Farrow

Cost: \$45 ECRAR members / \$55 non-members

Registration Deadline: October 4, 2024

Course Description: Contracts are a fact of life. Consumers sign contracts when renting a car or a wedding venue or an Airbnb. We all sign contracts when securing services such as an internet provider, a gym membership, or a new roof. As licensees, we expect sellers to sign a listing contract. Yet, many of us resist asking for a written representation agreement with buyers who wish to hire us as a buyer’s broker. Being a fiduciary is a serious matter and deserves a written agreement. Join us to become skillful at acquiring one. Protect your right to being hired and being paid!

For questions and or to register call

Sandy Rose at 607-562-7035.

Your registration and payment will be taken over the phone.

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