

# Selling your first property in Texas 101



Selling a house, a condo or even a luxury real estate – well, it can be fun. Even if you are doing it for the first time. Yes, it might sound scary at first, however, with the right set of skills, information and assistance – not even the sky is the limit. And we are here to help you get through this process stress and hassle-free. So, let's dive in! Selling your first property in Texas will be easy with our team by your side!

## **Take care of yourself first**

Selling your family home or your first house can be emotional. After all, you will be leaving everything you know behind. On the other hand, getting out of your comfort zone is almost never easy. It takes time to get used to your new life. It takes some strength as well. Not to mention, courage. And above all else, selling your first property in Texas will require your complete devotion, from start to finish. There is just no way around it.

Take a long, deep, breath. Relax. Go for a walk or take a hot bath. Clear your mind. Selling, buying or renting,... all things related to real estate can be both exciting and scary. That is why you need your mind to be clear, and your batteries charged. This whole process will take a lot of your energy. And in order to make the most out of it, you will need to be ready. That is only possible if you prepare properly.

## Make a decision

Your next step is making the final call, and you will want to be sure about your decision. Right here and right now. Make a list of pros and cons, consider every possible angle, consult the people you trust and in the end – make the decision to sell your property.

## Ask for professional assistance

Before you start thinking about [moving with your family in Texas area](#), and looking for moving professionals, you will need to find real estate ones. DIY home selling process sounds fun, and something that you might pull off in your minds, however, selling your first property in Texas is a process that will require you to ask for assistance.

Real estate agents and realtors from different firms offer different rates and services, so make sure to explore all your options before making any final calls. Also, remember – these services aren't as expensive as one might think. On the other hand, experienced professionals can prevent some of the most common mistakes from ever happening. Or speed up the selling process. Not to mention – boost the value of your house and negotiate a better price. These are some of the most important reasons why you need a professional by your side, but there are many more. And if you are trying to save some money, try finding a better solution than handling the home selling process on your own.

## Evaluate the value of your house and try to increase it

This step is quite important. Explore the market and [other properties in your area](#). What is their price range? Are these houses larger than yours? How about furniture? Is it as old as yours? Talk to your real estate agent or realtor and try to evaluate your home value. And after you do, make sure to increase it as much as you can. Home improvements don't have to be as expensive as they sound. All you need is to play it smart. Do a house inspection. Find things that need to be fixed. Make a list of things that need to be upgraded. Also, make a list of things you can buy in order to stage your house. Selling your first property in Texas comes down to the first impression. Your potential homebuyers will need to get a feel of your house in order to make the next step. What does that mean for you? Well, here are some things you should definitely consider before putting your property up for sale:

- The overall state of your house
- Windows
- Entry doors
- Woodwork
- Kitchen appliances
- Living room
- Dining room
- Basement and attic

## The overall state of your house

When it comes to first impressions, the overall state of your house is something that matters the most. Is your house old? And does it look old? Can it be fixed? And at what price? Think about this aspect before putting your property on the market.



### **Windows, entry doors and woodwork**

If you can, and if there is a need for window replacements – do it. Even though replacing your old windows with new ones won't come cheap, new windows will create a much better picture of your house. It will look newer, and that is just one of many factors that can and will increase the value of your property.

Entry doors don't need much. A new coat of paint might do the trick. This fix is affordable, fast and easy to do. So, why not?

Woodwork – replacing your wooden floors might be expensive. And if replacing them would mean you overstepping your budget, just don't do it. On the other hand, if your woodwork can be improved by small and cheap fixes, why not?

### **Kitchen appliances**

Make sure your kitchen looks up to date and ready to use. And if it does- selling your property will take much less time.



## Living and dining room

Your property needs to feel cozy. And the best way to make it appear that way is by staging your living and dining room. And remember – less is more. Don't over decorate, it might turn off the buyers.



## Basement and attic

These two rooms are usually used for storing clutter. Make sure to get rid of yours and organize your belongings in a way that will help your potential buyers imagine living in that house. You will want your basement and attic to look like extra rooms that can and will come in handy, instead of something that resembles horror movies.

## Conclusion

Make sure you do your part when selling your first property in Texas, and the selling process will be smooth and hassle-free.