Great Home Projects That Sell Your House Quickly

While it's hard to pinpoint in statistics, most real estate professionals agree that an attractive home in good condition sells faster than a rundown eyesore. That's why tackling a few projects before putting your house on the market is a smart move for a stress-free, quick sale. Here's what to do to draw purchase-ready buyers to your showings.

Minor Fix-Its

Although your house may be in great shape overall, it's often the little details that make a difference when it comes to impressing potential buyers. Tightening loose faucet and door handles, replacing burnt-out lightbulbs, and patching brown spots on the lawn all improve your home's appeal by signaling that it's been cared for. You can probably handle projects like these on your own.

For problems such as a leaky roof, faulty water heater, or broken windows that go beyond the normal DIY skillset, bring in a professional repairperson. While selling your house as-is in a hot market is possible, addressing these defects puts you in a stronger position when it comes to getting your full asking price, regardless of how quickly or slowly houses are selling.

Easy Improvements

Once you've addressed necessary repairs, turn your attention to simple improvements that make your home more attractive. Because buyers see the outside of your house first, start with boosting your curb appeal by painting your door and window trim, tidying up your porch, and planting fresh greenery. If your yard is overgrown, hiring a landscaping team to clear out dead shrubs and rubbish and get new plants in the ground is money well spent.

Inside, updating your wall coverings has a huge impact on making your home look move-in ready. Custom wallpaper for your walls is a durable and attractive way to add style to any space, and with a print-on-demand option, you can customize your design and won't have to worry about stock outages. For the easiest application, go with peel-and-stick paper; it's forgivingly repositionable for novice hangers, and it's removable if the new homeowners have different design plans.

Simple Staging

Now that you've addressed needed improvements, get your house sale-ready through staging. With so many people beginning the buying process by browsing online listings, maximizing your home's visual appeal has never been more critical.

Start by decluttering every room; toss or donate unused items and put anything you don't require regularly into storage. Then, depersonalize your space by limiting the number of family photos and personal mementos you have on display. Both steps allow buyers to imagine themselves, and their belongings, in your home.

Remove excess furniture like ottomans and side tables to create a sense of openness, and don't overlook the importance of good lighting in making a home appear spacious. Prior to a showing, open all curtains, raise your blinds, and turn on all your lights. One last tip is to literally set the table for a sale by putting out dishes and cutlery in your dining room to showcase how inviting your home is.

Selling a home is stressful enough without having yours languish too long on the market. From completing small and large repair jobs to sprucing up your walls to setting a sale-ready stage, following these tips will go a long way toward prodding potential buyers to quickly open their pocketbooks and close the sale!

Looking to sell your home in Odessa? Reach out to Earl for a fast sale today!

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