

**Chesapeake Bay & Rivers Association of REALTORS®, Inc.
Official Nomination Form**

Submission MUST be Typewritten or Computer Generated. No Attachments

2018 Rookie Salesperson of the Year

***Only Salesperson Licensees are Eligible for this Award
Eligibility Period – July 1, 2017 through December 31, 2018***

- All nominees must be CBRAR members.
- Nominations can be submitted by any member of CBRAR.
- Members can also nominate themselves.

To be eligible for this award, the nominee must be a newly licensed REALTOR® member during the calendar year beginning in January of the year in which the award period initiates. The nominee must be a member in good standing of the Chesapeake Bay & Rivers Association of REALTORS® (CBRAR). This award is an Individual award that is not open to teams. If your nominee was initially licensed at any date between July 1, 2017 through December 31, 2018, he/she is eligible for this award.

Objective: The purpose is to recognize the REALTOR® who is new to the profession, who promotes professionalism, generates enthusiasm, and best exemplifies the Code of Ethics of the National Association of REALTORS®. In addition, the nominee should have met the following criteria.

1. Demonstrated professional knowledge
2. Participation in association activities
3. Demonstrated service to clients
4. Has demonstrated professional sales performance. A minimum of 5 total transactions is required.
5. Demonstrated civic involvement and/or community service

Name of Nominee: _____

Firm: _____

Date Nominee Licensed: _____

Nominee's Contact Information: _____

ANY ATTACHEMENTS/LETTERS WILL NOT BE ACCEPTED.

1. Demonstrated quality service to Clients (20%)
2. List examples of nominee's character and integrity (15%)
3. Demonstrated professional Knowledge, i.e. course and seminars attended beyond requirements (15%)

4. Demonstrated professional sales performance. Only contracts closed and secured from July 1, 2017 through December 31, 2018 will be counted in the minimum 5 transactions.
A minimum of 5 total transactions required. (35%)

a. Number of closed transactions _____

b. Number of listings _____

5. Association Participation (10%)

6. Civic involvement and/or community service
(5%) Current Year Only

Please give as much background as possible, family circumstances, etc.