



## Chesapeake Bay & Rivers Association of REALTORS®

### AFFILIATE MEMBERSHIP PACKAGE BENEFITS AND FEES

#### Membership Types –

- **Single Affiliate Membership (SAM), Firm with one (1) primary representative.**
  - **Joint Affiliate Membership (JAM), Firm with one (1) primary representative and up to two (2) additional representatives.**
- **DUES AND FEES:**
    - There is a one-time Company application and processing fee of \$50.00. (This fee is for NEW Affiliate Members Only.) The application fee is paid in addition to the membership dues.
    - Single Affiliate Membership (SAM), annual dues in the amount of \$150.00 (*\*\*pro-rated semi-annually*).
    - Joint Affiliate Membership (JAM), annual dues in the amount of \$150.00 for primary representative and additional representatives pay \$75.00 each (*\*\*pro-rated semi-annually*).
    - On Joint Affiliate Membership (JAM), if the firm changes the additional representatives during the dues year, the new representative must pay the annual dues at that time. There is no charge for changes to the primary representative.
  - **APPLICATION:**

Membership applications may be subject to review by the Chesapeake Bay & Rivers Association of REALTORS®, Inc. (CBRAR) Board of Directors for final approval. Each Affiliate application must contain: a statement attesting to the Affiliate's status as a real estate broker or salesperson, if any. Checks should be made payable to CBRAR. Return all forms and payment to CBRAR at 6814 Teagle Lane, Gloucester, VA 23061.
  - **MEMBERSHIP PRIVILEGES:**

Affiliate members are entitled to the same membership privileges as REALTOR® members with the exception of voting rights and holding positions on the Board of Directors.



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- **MEMBERSHIP BENEFITS & SERVICES:** (Includes Primary Representative on Single Affiliate Memberships and Primary Representatives and Additional Representatives on Joint Affiliate Memberships)
  1. All Affiliate members are entitled to attend business meetings, educational seminars and social functions.
  2. All Affiliates are entitled to have access to the Association's Educational Facility to conduct meetings and seminars.
  3. All Affiliates have access to the updates on Association events, policy decisions, committee activities, etc.
  4. All Affiliates will have a link to the Affiliate member on CBRAR.org. (Includes logo or member picture)
  5. All Affiliates are permitted to display your business cards at the CBRAR Association Board Office.
  6. All Affiliates have access to CBRAR database, Association calendar, register for events online, open houses, lender information, and email.
  7. All Affiliates receive "First dibs" as sponsoring CBRAR events as a way of promoting your company to CBRAR's REALTOR® members.
- **PROCESSING PROCEDURE:**

Once a completed application is received by the Association and processed in the membership database, an email confirmation will be sent to the primary company representative.

If you have any questions regarding any of the information listed above, please contact Alice Hazelwood or Catherine Grigelis at (804)776-0568 or email at [cbrarmls@cbrar.com](mailto:cbrarmls@cbrar.com).

*\*\*Pro-rated Dues Scale:*

**Single Affiliate Membership -**

*January 1<sup>st</sup> – June 30<sup>th</sup> = \$150.00*

*June 30<sup>th</sup> – December 31<sup>st</sup> = \$75.00*

**Joint Affiliate Membership -**

*January 1<sup>st</sup> – June 30<sup>th</sup> = \$75.00*

*June 30<sup>th</sup> – December 31<sup>st</sup> = \$50.00*



**Chesapeake Bay & Rivers Association of REALTORS®**

## **AFFILIATE OPPORTUNITY SPONSORSHIPS**

CBRAR throughout the year has events, programs and education courses for the CBRAR REALTOR® to attend. CBRAR's Affiliates have the opportunity to Sponsor by contributing refreshments or any other event/program needs. CBRAR works to promote your company's unique value proposition with CBRAR's relationship with and access to its REALTORS® members. As a sponsor to our events, programs and education courses, you will enjoy exposure to CBRAR members in an effort to provide maximum return on investment for your marketing budget. This is a valuable tool in today's economic climate.

We have a sponsorship opportunity that will work for you. You have the opportunity to pick and choose the sponsorships that will be most beneficial to you and your business.

Please preview the attached list of Sponsorship opportunities which will provide you with the information needed to move ahead with your sponsorship investment.

Once you have reviewed the list you can either email Alice Hazelwood at [cbrar@cbrar.com](mailto:cbrar@cbrar.com), or call Alice Hazelwood at (804) 776-0568 to discuss the Sponsorship opportunities you are interested in.



## **AFFILIATE OPPORTUNITY SPONSORSHIPS AND IDEAS**

### **General Membership Meeting Sponsorship**

- Donate Door Prizes.
- Cover Breakfast cost for members attending.

### **Education Class Sponsorship**

- Purchase Breakfast for class participants.
- Purchase Lunch for class participants.
- Purchase Afternoon refreshments for class participants.
- Donate Door Prizes.

### **“New Normal” Member Networking Sponsorship**

- Purchase food trays.
- Pay for round of drinks.
- Donate Door Prizes.

### **Honor Society Event**

- Cover food costs for members attending.
- Contribute to food costs for members attending.
- Pay for round of drinks.
- Donate Door Prizes.

### **Installation of Officers Ceremony**

- Donate Door Prizes.
- Pay for round of drinks.
- Cover food costs for members attending.
- Contribute to food costs for members attending.

**Note: Events may be added throughout the year. Please check the CBRAR Association website at [www.cbrar.org](http://www.cbrar.org) for added events or monitor your emails from CBRAR.**



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### AFFILIATE MEMBER APPLICATION

I am applying for:

\_\_\_\_\_ Single Affiliate Membership = \$150.00

\_\_\_\_\_ Joint Affiliate Membership = \$150.00 for Primary Representative and \$75.00 for EACH Additional Representative (only Two (2) additional representatives allowed)

Please Note: a \$50.00 Membership fee, in addition to dues, should be added to the Single Affiliate Member dues or the Primary Representative dues.

**Please read over the application carefully, and then print clearly or type your information.**

Firm: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Website: \_\_\_\_\_

Primary Representative: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

#### Additional Representatives (Only for Joint Affiliate Membership)

(1) Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

(2) Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

#### PLEASE NOTE:

1. Sponsorships will be reserved on a first come/first served basis.
2. Affiliates will be notified of additional sponsorship opportunities throughout the year. Said sponsorships will be reserved on a first come/first served basis.
3. CBRAR reserves the right to change dates of events or change or cancel education classes. Affiliates that have paid sponsorship fees for these events will be notified.



AFFILIATE MEMBER APPLICATION

Company Information: Please select ONLY ONE specialization from the list below. This will determine how you are listed in our online membership directory.

- Appraiser, Attorney/Lawyers, Banks/Financial Services, Builders / Developers, Business Centers, City & State Services, Communications, Exterminating / Pest Control, Home Inspectors, Home Maintenance & Repair, Home Staging, Home Warranties, Insurance, Internet Services, Miscellaneous Services, Mortgage Companies, Moving & Storage, Photography, Pool Services, Publishing/Printing, Real Estate Services, Restoration Services, Title & Escrow Services, Utilities, Other:

Do you or a principal in the firm hold an active Virginia real estate license? Yes No. If yes, license number: . Is the firm actively engaged in the real estate profession, including buying, selling, exchanging, renting, or leasing, managing or appraising for others for compensation, or financing, building, developing or subdividing real estate? Yes No

ACKNOWLEDGE STATEMENT: I understand and agree to pay the established dues allocations and fees, which are non-refundable. I agree that my act of paying shall evidence my initial and continuing commitment to abide by the CBRAR Bylaws and Rules and Regulations of the Association which are from time to time amended. I understand that I shall not have the right to vote on Board matters or to hold elective office or use the term REALTOR®. I have read the documents associated with this Application and fully understand the terms. If I have questions, it is my responsibility to contact the CBRAR Association office. I understand the contract period is one calendar year: January to December.

FORCE MAJEURE: Neither party shall be liable for failure to perform its obligations under this contract due to events beyond its control, including, but not limited to, strikes, riots, wars, fire, acts of God, and acts in compliance with any applicable law, regulation or order (whether valid or invalid) of any governmental body. CBRAR shall not be liable to indemnify or reimburse the Sponsor in request of any damages or loss, direct or indirect, arising as a result thereof.

I read, understand and agree to the acknowledge statement above.

Signature Primary Representative: \_\_\_\_\_

If Applicable: Signature Additional Representative: \_\_\_\_\_

Signature Additional Representative: \_\_\_\_\_