Chesapeake Bay & Rivers Association of REALTORS®, Inc. Official Nomination Form Submission MUST be Typewritten or Computer Generated. No Attachments

2019 Rookie of the Year

Only Salesperson Licensees are Eligible for this Award Eligibility Period – July 1, 2018 through December 31, 2019

-All nominees must be CBRAR members. -Nominations can be submitted by any member of CBRAR. -Members can also nominate themselves.

To be eligible for this award, the nominee must be a newly licensed REALTOR® member during the calendar year beginning in January of the year in which the award period initiates. The nominee must be a member in good standing of the Chesapeake Bay & Rivers Association of REALTORS® (CBRAR). This award is an Individual award that is not open to teams. If your nominee was initially licensed at any date between July 1, 2018 through December 31, 2019, he/she is eligible for this award.

Objective: The purpose is to recognize the REALTOR® who is new to the profession, who promotes professionalism, generates enthusiasm, and best exemplifies the Code of Ethics of the National Association of REALTORS®. In addition, the nominee should have met the following criteria.

- 1. Demonstrated professional knowledge
- 2. Participation in association activities
- 3. Demonstrated service to clients
- 4. Has demonstrated professional sales performance. A minimum of 5 total transactions is required.
- 5. Demonstrated civic involvement and/or community service

Name of Nominee:______ Firm:______ Date Nominee Licensed:______ Nominee's Contact Information:______

ANY ATTACHEMENTS/LETTERS WILL NOT BE ACCEPTED.

- 1. Demonstrated quality service to Clients (20%)
- 2. List examples of nominee's character and integrity (15%)
- 3. Demonstrated professional Knowledge, i.e. course and seminars attended beyond requirements (15%)

- Demonstrated professional sales performance. Only contracts closed and secured from July 1, 2018 through December 31, 2019 will be counted in the minimum 5 transactions.
 A minimum of 5 total transactions required. (35%)
 - a. Number of closed transactions _____
 - b. Number of listings _____
- 5. Association Participation (10%)
- 6. Civic involvement and/or community service (5%) Current Year Only

Please give as much background as possible, family circumstances, etc.

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