



This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor.

## The ABC's of CMA's

**Hosted by:** Central Hill Country Board of REALTORS® (CHCBR)  
**Date/Time:** Friday, August 10, 2017 9:00 am to 12:00 pm  
**Location:** CHCBR Classroom  
 906 N. Milam Street  
 Fredericksburg, TX 78624  
**Instructor:** Robbie English 3 CE Hours / Cost: \$30

## Registration

\_\_\_\_\_  
 Name on TREC License

\_\_\_\_\_  
 TREC License #

\_\_\_\_\_  
 Primary Phone

\_\_\_\_\_  
 Email Address

### The Ins & Outs of CMAs & Appraisals

**Course # 34022**

**3 Hours CE**

**Cost: \$30**

To calculate accurate price comparisons requires training and practice. This course will provide the basic knowledge to complete a Comparative Market Analysis (CMA). The course will offer training in choosing comparable, applying adjustments and determining a value for a property. It will cover what determines an appropriate comparable between properties, how to make adjustments and where to get information on adjustments. The course will provide information that can be used in property evaluation scenarios and to better assist clients whether buying or selling.

### CE Credit

If seeking CE credit, please bring your real estate license and a valid photo ID.

### Special Services

If you require special accommodations to participate, please let us know at least 3 days prior to the course and attach a written description of your needs.

### Refund/Cancellation Policy

A full refund will be issued if written notification is received by August 3rd, otherwise a \$15 cancellation fee will be deducted from your refund. No refunds will be issued after August 6, 2017.

### To Register:

Send form and \$30 check payable to CHCBR, 906 N. Milam Street, Fredericksburg, TX 78624

To pay online, log on to Navica, Click News & Events and Association Events.

### Registration Deadline:

August 3th - After Deadline add \$15 to registration fee!



Texas REALTORS University  
 Texas Association of REALTORS  
 Provider #0001  
 800-873-9155  
 education@texasrealtors.com

Method of Payment:  Cash  Check  Mastercard  Discover  Visa  Am Express

Name on Card: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Zip \_\_\_\_\_

Credit Card #: \_\_\_\_\_ Expiration: \_\_\_\_\_

Signature: \_\_\_\_\_