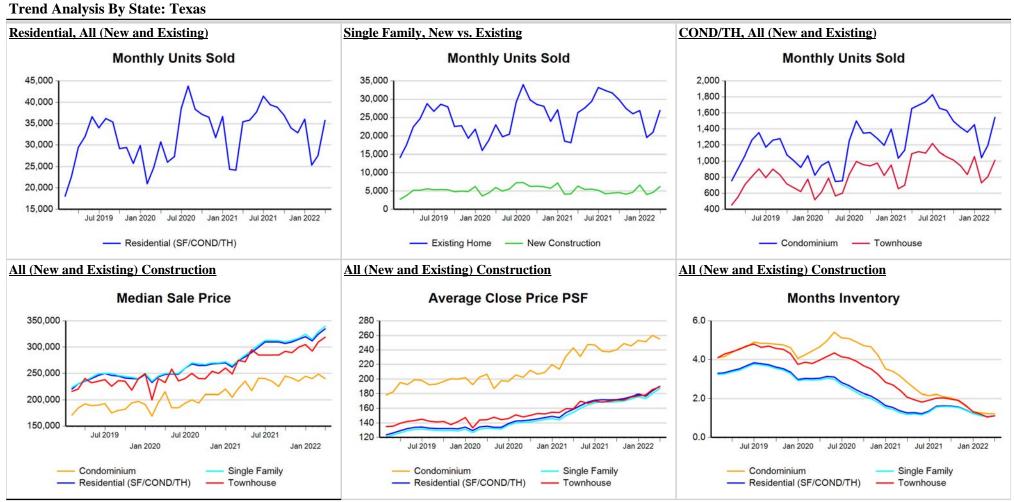
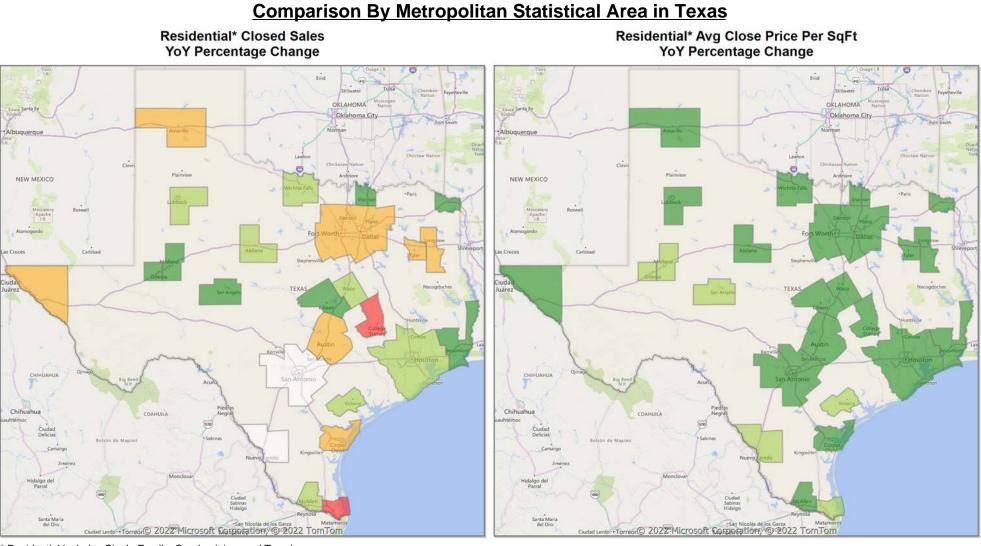
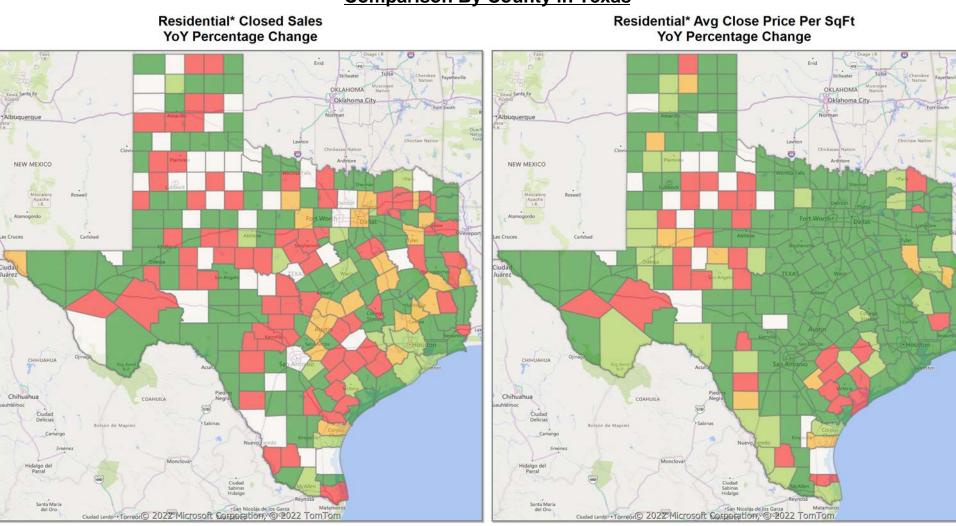
Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing)																
Residential (SF/COND/TH)	35,748	0.9%	\$14,614,735,624	15.0%	\$408,827	14.0%	\$335,000	19.0%	\$190	19.6%	35	42,926	38,870	37,557	1.1	101.1%
YTD:	88,700	5.6%	\$34,797,337,684	20.7%	\$392,304	14.2%	\$325,000	18.6%	\$184	19.5%	37	109,480	38,726	100,952		100.1%
Single Family	33,157	1.4%	\$13,737,557,205	16.1%	\$414,318	14.5%	\$339,900	19.3%	\$187	21.0%	35	39,831	35,928	34,859	1.1	101.1%
YTD:	82,315	5.9%	\$32,650,298,065	21.3%	\$396,651	14.5%	\$328,990	19.6%	\$181	20.4%	36	101,396	35,731	93,734		100.1%
Townhouse	1,012	-7.2%	\$358,090,429	8.4%	\$353,844	16.8%	\$319,000	17.3%	\$189	18.7%	36	1,247	1,112	1,074	1.1	100.9%
YTD:	2,550	4.2%	\$873,326,108	19.5%	\$342,481	14.7%	\$310,000	17.0%	\$185	16.9%	39	3,300	1,124	3,022		100.0%
Condominium	1,544	-6.7%	\$507,136,767	-7.2%	\$328,456	-0.6%	\$240,000	2.1%	\$255	5.1%	42	1,848	1,830	1,624	1.2	100.4%
YTD:	3,783	-1.2%	\$1,255,955,492	5.6%	\$332,000	6.8%	\$242,500	7.8%	\$256	10.4%	45	4,784	1,871	4,196		99.3%
Existing Home																
Residential (SF/COND/TH)	29,326	1.8%	\$11,845,918,346	15.4%	\$403,939	13.3%	\$325,000	18.0%	\$189	19.5%	30	35,930	29,320	30,468	1.0	101.2%
YTD:	73,259	6.7%	\$28,287,299,373	21.2%	\$386,127	13.5%	\$315,000	18.9%	\$183	19.4%	32	89,206	28,357	79,676		100.0%
Single Family	26,956	2.3%	\$11,065,779,476	16.4%	\$410,513	13.8%	\$330,000	17.9%	\$186	21.0%	29	33,173	26,871	28,055	1.0	101.2%
YTD:	67,469	7.0%	\$26,410,521,262	21.7%	\$391,447	13.7%	\$319,000	18.4%	\$179	20.4%	32	81,988	25,878	73,341		100.1%
Townhouse	871	-2.2%	\$305,973,410	16.2%	\$351,290	18.9%	\$309,000	18.9%	\$186	19.6%	29	1,031	826	889	1.0	100.9%
YTD:	2,176	6.7%	\$735,146,460	23.7%	\$337,843	15.9%	\$299,900	18.3%	\$182	17.4%	34	2,767	814	2,416		100.0%
Condominium	1,464	-5.4%	\$462,230,319	-6.4%	\$315,731	-1.1%	\$230,000	1.3%	\$252	5.0%	40	1,726	1,623	1,524	1.1	100.4%
YTD:	3,568	-0.1%	\$1,126,387,414	6.9%	\$315,692	7.0%	\$231,500	9.2%	\$251	10.5%	43	4,451	1,665	3,919		99.2%
New Construction																
Residential (SF/COND/TH)	6,423	-3.3%	\$2,769,537,324	13.2%	\$431,191	17.0%	\$372,900	26.3%	\$193	20.3%	59	6,996	9,550	7,089	1.8	100.8%
YTD:	15,425	0.6%	\$6,504,377,862	18.4%	\$421,678	17.7%	\$364,660	24.0%	\$190	20.0%	58	20,274	10,369	21,276		100.3%
Single Family	6,196	-2.2%	\$2,669,874,512	14.7%	\$430,903	17.3%	\$370,750	25.7%	\$191	21.1%	58	6,658	9,057	6,804	1.8	100.8%
YTD:	14,830	1.1%	\$6,233,850,112	19.4%	\$420,354	18.2%	\$362,885	23.9%	\$187	20.6%	58	19,408	9,853	20,393		100.3%
Townhouse	138	-30.7%	\$51,044,870	-23.8%	\$369,890	9.9%	\$349,554	18.5%	\$210	18.4%	76	216	286	185	1.9	101.1%
YTD:	370	-9.3%	\$136,765,975	0.3%	\$369,638	10.6%	\$345,000	15.6%	\$203	16.3%	71	533	310	606		100.3%
Condominium	81	-25.0%	\$45,412,894	-14.3%	\$560,653	14.3%	\$429,500	21.2%	\$319	10.7%	72	122	207	100	2.4	101.4%
YTD:	214	-16.7%	\$129,197,715	-5.2%	\$603,728	13.8%	\$450,000	16.3%	\$336	14.5%	69	333	206	277		100.7%





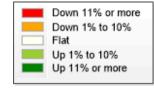
\* Residential includes Single Family, Condominium and Townhouse.





**Comparison By County in Texas** 

\* Residential includes Single Family, Condominium and Townhouse.



Market Analysis By County: Blanco County	
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Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	<u>sting)</u>																
Residential (SF/CO	OND/TH)	34	54.6%	\$16,083,391	55.6%	\$473,041	0.7%	\$385,000	3.5%	\$232	12.4%	62	36	66	29	2.7	98.8%
	YTD:	86	72.0%	\$46,278,458	116.1%	\$538,122	25.7%	\$476,000	37.2%	\$261	14.1%	55	88	66	81		98.8%
Single Family		34	54.6%	\$16,083,391	55.6%	\$473,041	0.7%	\$385,000	3.5%	\$232	12.4%	62	36	66	29	2.7	98.8%
	YTD:	86	72.0%	\$46,278,458	116.1%	\$538,122	25.7%	\$476,000	37.2%	\$261	14.1%	55	88	66	81		98.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	OND/TH)	21	75.0%	\$10,628,100	43.6%	\$506,100	-17.9%	\$493,500	3.9%	\$247	4.6%	62	18	29	13	1.8	96.2%
	YTD:	59	68.6%	\$35,137,506	102.8%	\$595,551	20.3%	\$532,500	22.0%	\$279	10.7%	55	44	30	47		97.4%
Single Family		21	75.0%	\$10,628,100	43.6%	\$506,100	-17.9%	\$493,500	3.9%	\$247	4.6%	62	18	29	13	1.8	96.2%
	YTD:	59	68.6%	\$35,137,506	102.8%	\$595,551	20.3%	\$532,500	22.0%	\$279	10.7%	55	44	30	47		97.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																
Residential (SF/CO	OND/TH)	13	30.0%	\$5,488,350	86.7%	\$422,181	43.7%	\$372,720	10.8%	\$210	22.3%	61	18	37	16	4.3	102.7%
	YTD:	27	80.0%	\$11,198,381	174.5%	\$414,755	52.5%	\$383,885	14.1%	\$222	33.0%	56	44	36	34		101.8%
Single Family		13	30.0%	\$5,488,350	86.7%	\$422,181	43.7%	\$372,720	10.8%	\$210	22.3%	61	18	37	16	4.3	102.7%
	YTD:	27	80.0%	\$11,198,381	174.5%	\$414,755	52.5%	\$383,885	14.1%	\$222	33.0%	56	44	36	34		101.8%
Townhouse		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%		0.0%	-		-	_	_	_		0.0%

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>e</u> )																
Residential (SF/COND/	/TH)	44	-25.4%	\$29,565,403	-35.6%	\$671,941	-13.6%	\$552,700	2.7%	\$324	-0.6%	78	61	77	48	1.8	97.5%
Y	TD:	116	-11.5%	\$74,516,600	-13.4%	\$642,384	-2.2%	\$539,000	13.0%	\$340	11.3%	86	144	76	98		96.9%
Single Family		44	-25.4%	\$29,565,403	-35.6%	\$671,941	-13.6%	\$552,700	2.7%	\$324	-0.6%	78	61	76	48	1.7	97.5%
Y	TD:	116	-11.5%	\$74,516,600	-13.4%	\$642,384	-2.2%	\$539,000	13.0%	\$340	11.3%	86	144	75	98		96.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
Existing Home																	
Residential (SF/COND/	/TH)	36	-35.7%	\$25,817,236	-42.5%	\$717,145	-10.5%	\$697,250	23.4%	\$343	3.3%	70	50	63	39	1.7	96.7%
Y	TD:	94	-22.3%	\$62,968,432	-23.8%	\$669,877	-2.0%	\$557,500	11.7%	\$361	15.2%	77	119	65	84		95.8%
Single Family		36	-35.7%	\$25,817,236	-42.5%	\$717,145	-10.5%	\$697,250	23.4%	\$343	3.3%	70	50	62	39	1.7	96.7%
Y	TD:	94	-22.3%	\$62,968,432	-23.8%	\$669,877	-2.0%	\$557,500	11.7%	\$361	15.2%	77	119	64	84		95.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
New Construction																	
Residential (SF/COND/	/TH)	8	166.7%	\$3,838,576	276.2%	\$479,822	41.1%	\$466,425	37.6%	\$241	17.4%	110	11	14	9	2.0	100.7%
Y	TD:	22	120.0%	\$11,603,153	246.6%	\$527,416	57.6%	\$469,330	35.2%	\$253	19.0%	124	25	11	14		101.0%
Single Family		8	166.7%	\$3,838,576	276.2%	\$479,822	41.1%	\$466,425	37.6%	\$241	17.4%	110	11	14	9	2.0	100.7%
Y	TD:	22	120.0%	\$11,603,153	246.6%	\$527,416	57.6%	\$469,330	35.2%	\$253	19.0%	124	25	11	14		101.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Kimble County

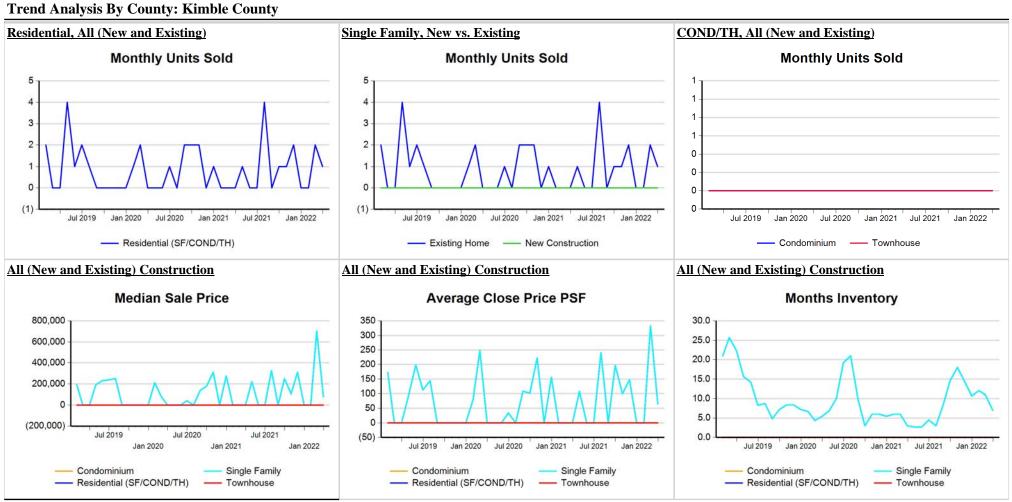
Property Type		Closed Sales*	1	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																	
Residential (SF/COI	ND/TH)	1	1	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	7	-	7.0	0.0%
	YTD:	3	3	100.0%	\$1,490,000	100.0%	\$496,667	100.0%	\$445,000	100.0%	\$244	100.0%	49	3	8	2		96.2%
Single Family		1	1	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	7	-	7.0	0.0%
	YTD:	3	3	100.0%	\$1,490,000	100.0%	\$496,667	100.0%	\$445,000	100.0%	\$244	100.0%	49	3	8	2		96.2%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CO	ND/TH)	1	1	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	7	-	7.0	0.0%
	YTD:	3	3	100.0%	\$1,490,000	100.0%	\$496,667	100.0%	\$445,000	100.0%	\$244	100.0%	49	3	8	2		96.2%
Single Family		1	1	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	7	-	7.0	0.0%
	YTD:	3	3	100.0%	\$1,490,000	100.0%	\$496,667	100.0%	\$445,000	100.0%	\$244	100.0%	49	3	8	2		96.2%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COI	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

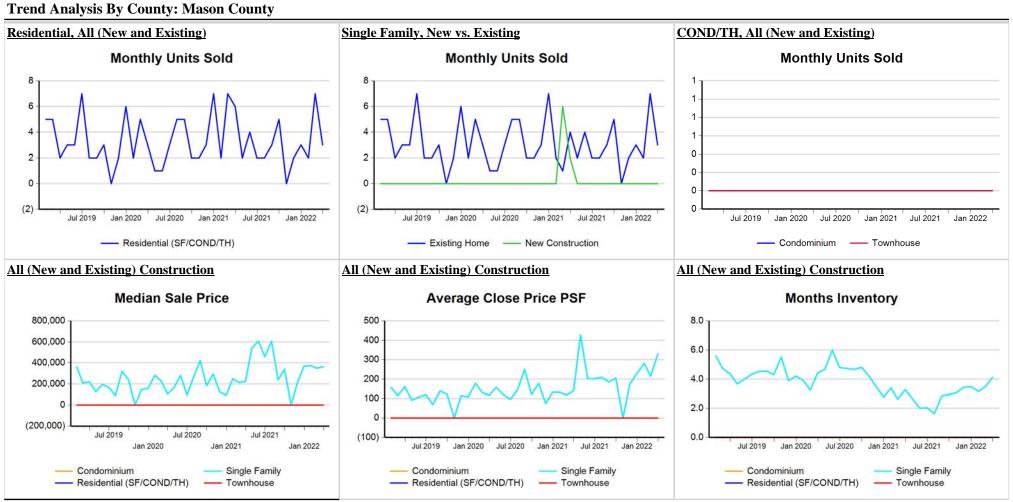
Market Analysis By County: Mason County

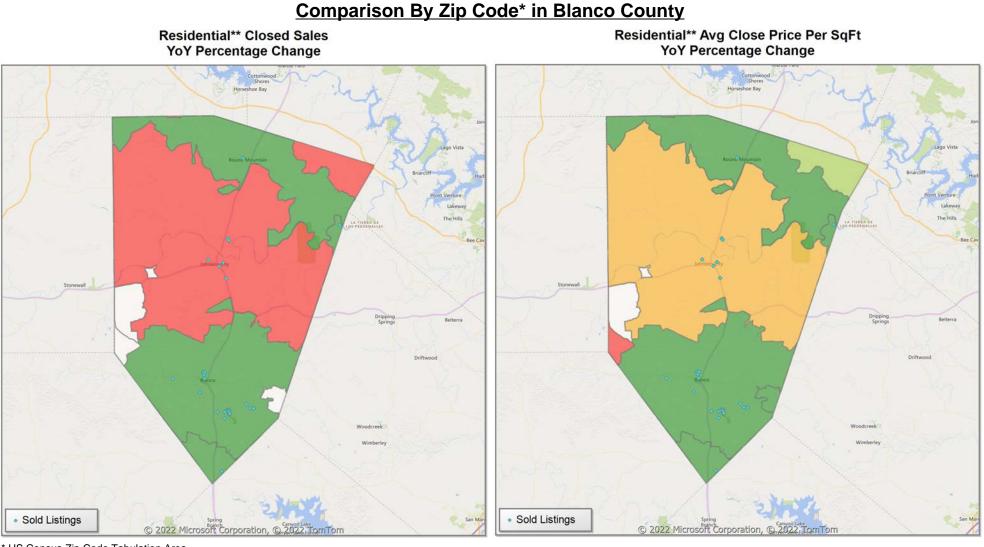
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	tin <u>g)</u>																
Residential (SF/CO	ND/TH)	3	-50.0%	\$949,500	-29.1%	\$316,500	41.8%	\$364,500	64.0%	\$330	138.2%	92	11	12	8	4.1	92.8%
	YTD:	12	-20.0%	\$3,932,500	18.5%	\$327,708	48.1%	\$354,500	65.1%	\$247	92.7%	100	21	11	14		95.0%
Single Family		3	-50.0%	\$949,500	-29.1%	\$316,500	41.8%	\$364,500	64.0%	\$330	138.2%	92	11	12	8	4.1	92.8%
	YTD:	12	-20.0%	\$3,932,500	18.5%	\$327,708	48.1%	\$354,500	65.1%	\$247	92.7%	100	21	11	14		95.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	3	-25.0%	\$949,500	3.8%	\$316,500	38.4%	\$364,500	56.8%	\$330	126.5%	92	10	10	8	3.4	. 92.8%
	YTD:	12	71.4%	\$3,932,500	145.4%	\$327,708	43.1%	\$354,500	57.6%	\$247	82.3%	100	20	9	14		95.0%
Single Family		3	-25.0%	\$949,500	3.8%	\$316,500	38.4%	\$364,500	56.8%	\$330	126.5%	92	10	10	8	3.4	. 92.8%
	YTD:	12	71.4%	\$3,932,500	145.4%	\$327,708	43.1%	\$354,500	57.6%	\$247	82.3%	100	20	9	14		95.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	2	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	2	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

### **Trend Analysis By County: Blanco County Residential, All (New and Existing)** Single Family, New vs. Existing COND/TH, All (New and Existing) **Monthly Units Sold Monthly Units Sold Monthly Units Sold** 40 25 35 20 30 15 25 1 20 10 0 15 0 10 C 0 5 0 (5) 0 Jul 2019 Jan 2020 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jul 2019 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jul 2019 Jan 2020 Jul 2020 Jan 2021 Jul 2021 Jan 2020 Jan 2022 - Residential (SF/COND/TH) - Existing Home ---- New Construction ---- Condominium ---- Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF **Months Inventory Median Sale Price** 600,000 350 14.0 300 12.0 400,000 250 10.0 200 8.0 200,000 150 6.0 100 0 4.0 50 2.0 0 (200,000)Jul 2019 Jul 2020 Jul 2021 (50) 0.0 Jan 2020 Jan 2022 Jul 2019 Jan 2020 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jul 2019 Jan 2020 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jan 2021 Condominium Condominium Single Family Condominium Single Family Single Family - Townhouse - Residential (SF/COND/TH) Townhouse - Residential (SF/COND/TH) - Townhouse Residential (SF/COND/TH)

### Trend Analysis By County: Gillespie County COND/TH, All (New and Existing) **Residential, All (New and Existing)** Single Family, New vs. Existing **Monthly Units Sold Monthly Units Sold Monthly Units Sold** 70 60 60 40 1 50 1 40 20 0 30 0 0 20 0 10 (20) 0 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jul 2019 Jan 2020 Jul 2020 Jan 2021 Jan 2022 Jul 2019 Jan 2022 Jul 2019 Jan 2020 Jul 2021 Jan 2020 Jul 2020 Jan 2021 Jul 2021 - Residential (SF/COND/TH) - Existing Home ---- New Construction Condominium ---- Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF **Months Inventory** Median Sale Price 2,500,000 500 14.0 12.0 2,000,000 400 10.0 1,500,000 300 8.0 1,000,000 200 6.0 500,000 100 4.0 0 0 2.0 (500,000)Jul 2019 Jul 2021 Jul 2020 0.0 (100) Jul 2021 Jul 2021 Jan 2020 Jan 2021 Jan 2022 Jul 2019 Jan 2020 Jul 2020 Jan 2021 Jan 2022 Jul 2019 Jan 2020 Jul 2020 Jan 2021 Jan 2022 Single Family Single Family Single Family Condominium Condominium Condominium Residential (SF/COND/TH) Townhouse Residential (SF/COND/TH) Townhouse Residential (SF/COND/TH) - Townhouse







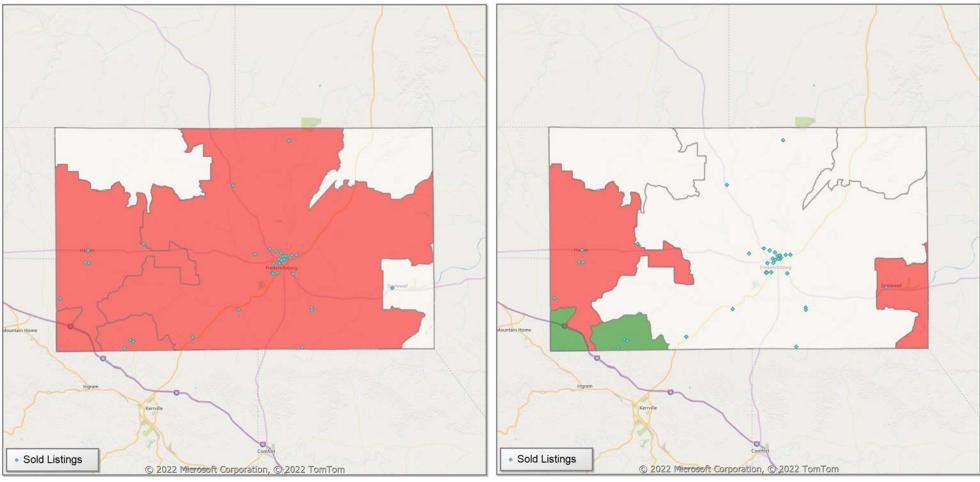
\* US Census Zip Code Tabulation Area





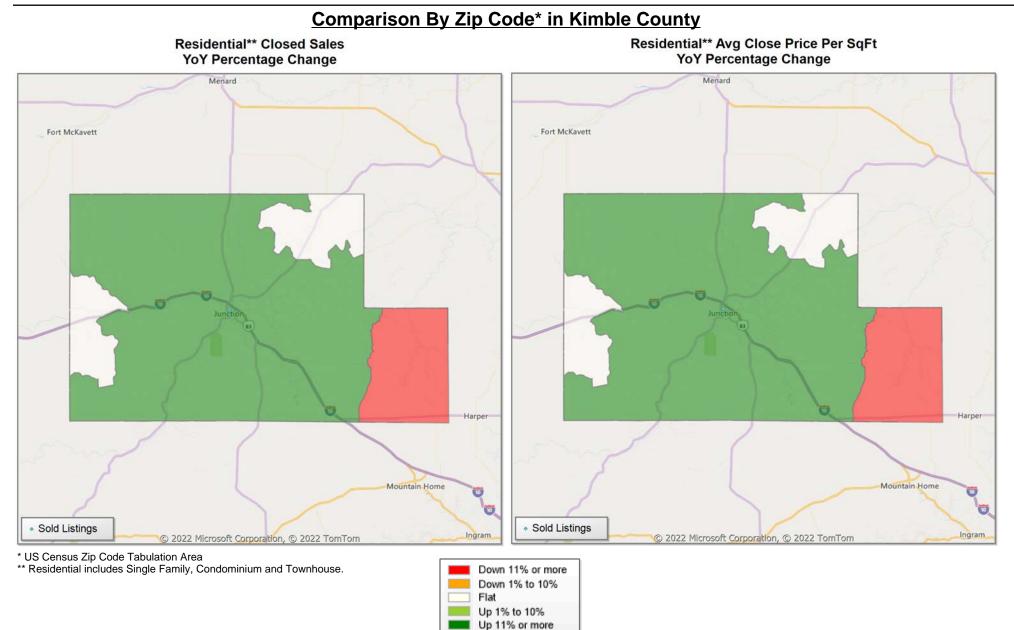


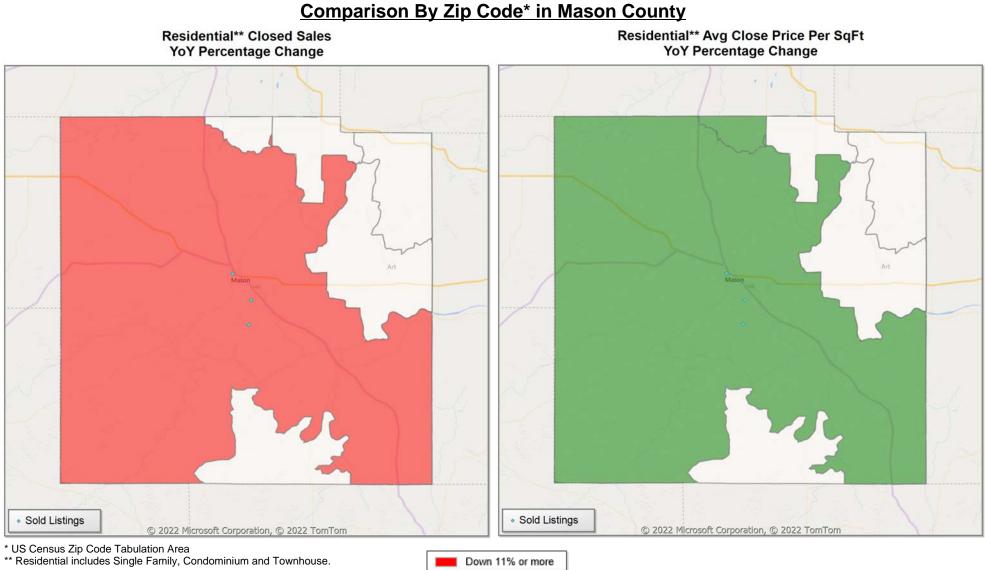
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



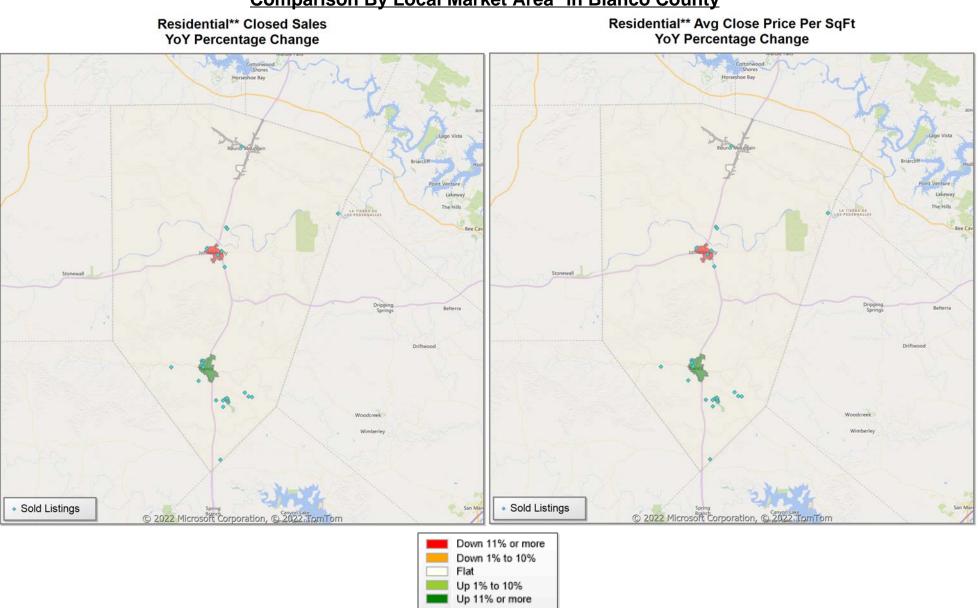
\* US Census Zip Code Tabulation Area





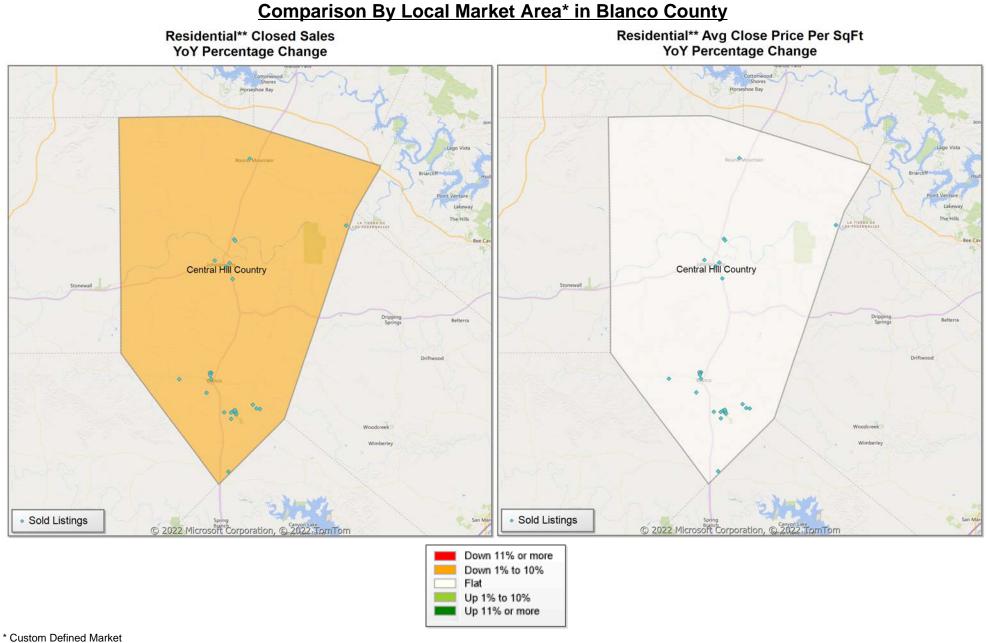


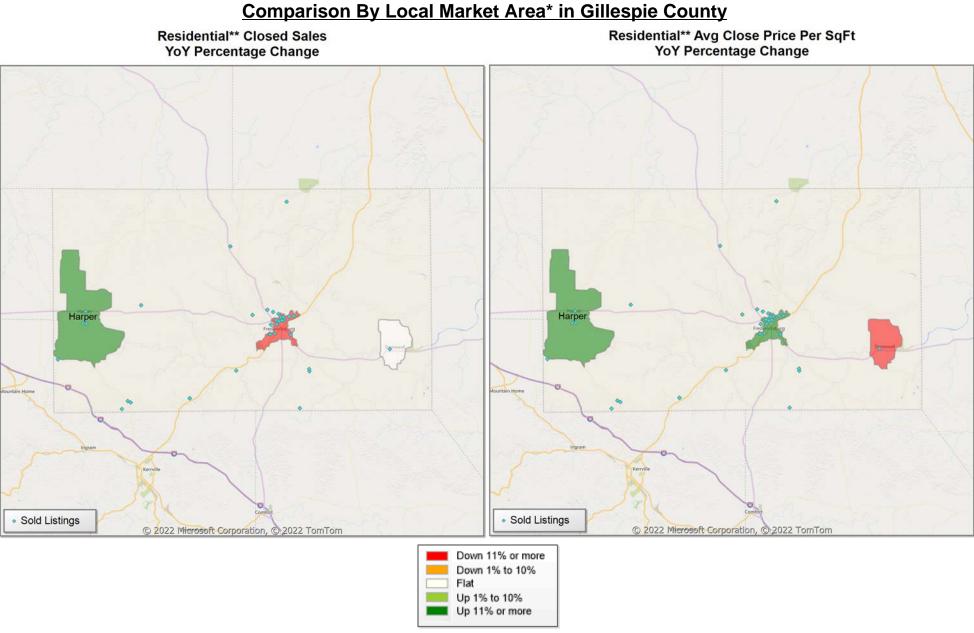




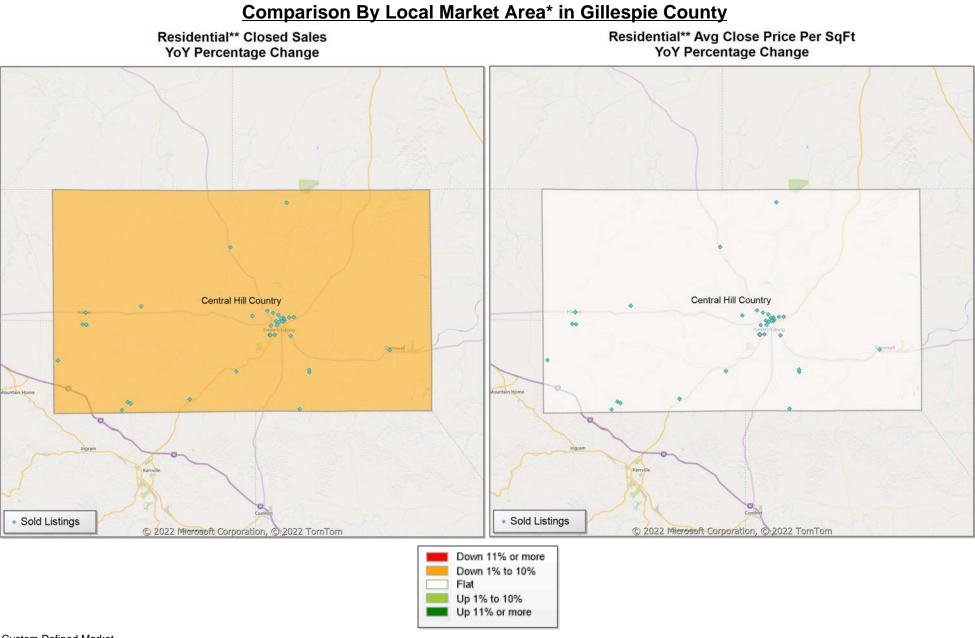
Comparison By Local Market Area\* in Blanco County

\* Census Place Group

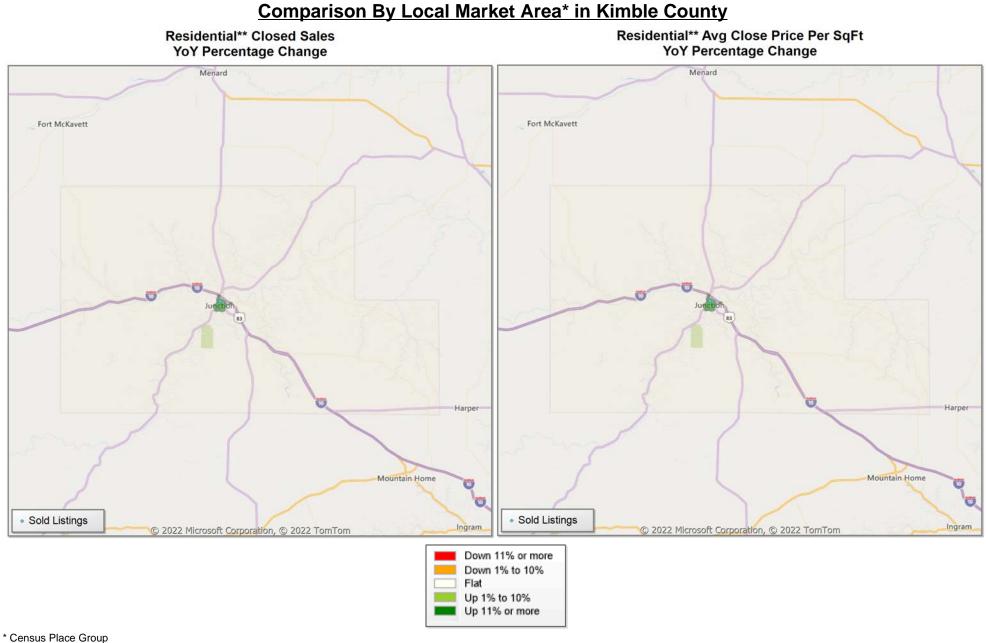


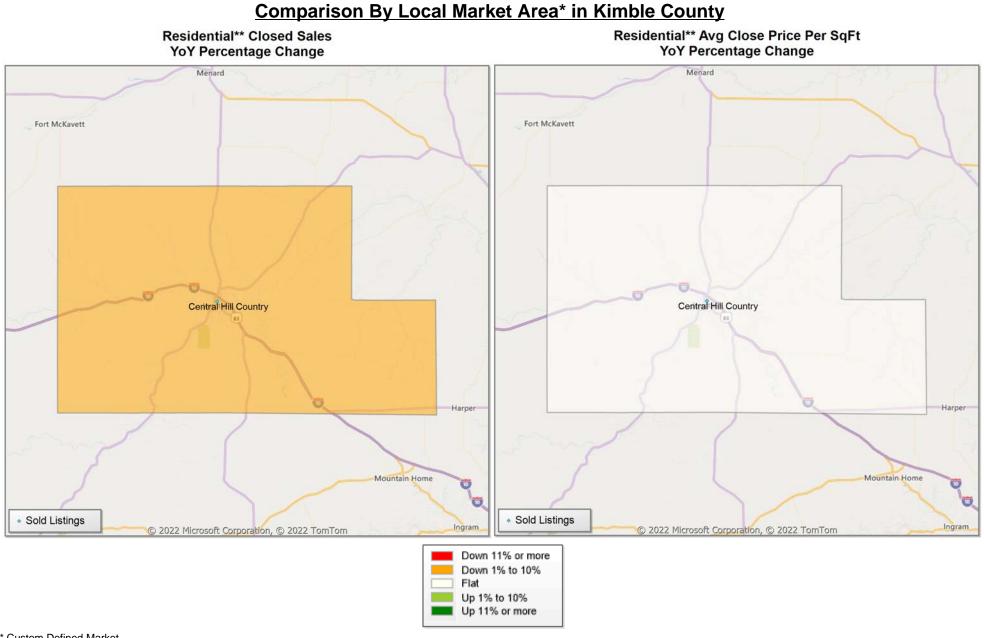


\* Census Place Group



### \* Custom Defined Market

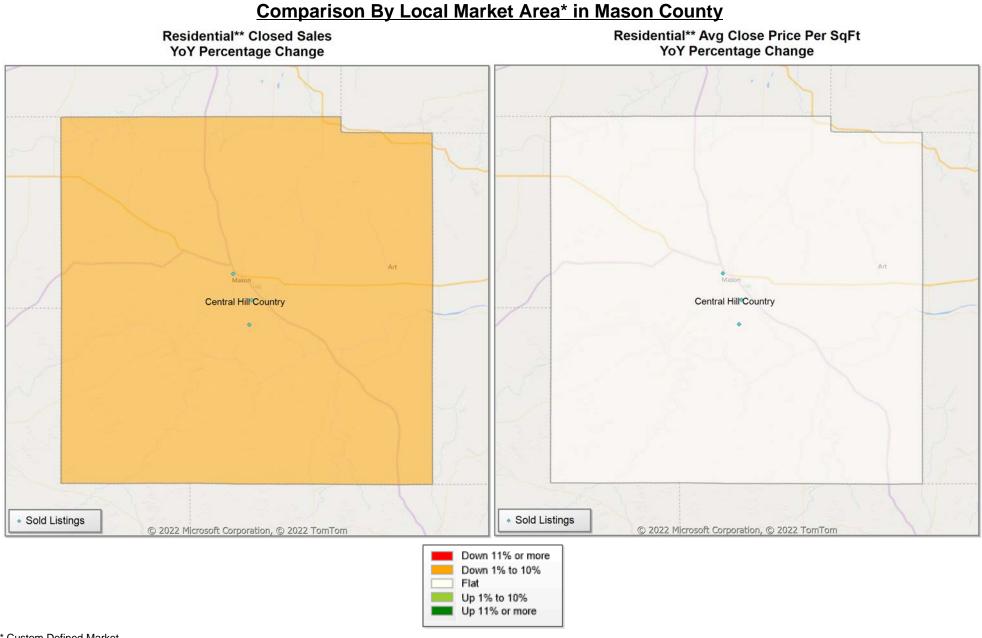




\* Custom Defined Market



\* Census Place Group



\* Custom Defined Market

# **Central Hill Country Board of REALTORS**

## Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	<u>ing)</u>																	
Residential (SF/COM	ND/TH)		4	100.0%	\$1,436,000	100.0%	\$359,000	100.0%	\$357,000	100.0%	\$243	100.0%	89	5	8	4	4.0	90.9%
	YTD:		8	60.0%	\$2,750,000	72.9%	\$343,750	8.1%	\$329,500	24.3%	\$227	14.5%	64	9	9	9		93.4%
Single Family	_		4	100.0%	\$1,436,000	100.0%	\$359,000	100.0%	\$357,000	100.0%	\$243	100.0%	89	5	8	4	4.0	90.9%
	YTD:		8	60.0%	\$2,750,000	72.9%	\$343,750	8.1%	\$329,500	24.3%	\$227	14.5%	64	9	9	9		93.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CON	ND/TH)		4	100.0%	\$1,436,000	100.0%	\$359,000	100.0%	\$357,000	100.0%	\$243	100.0%	89	4	4	4	2.1	90.9%
	YTD:		8	60.0%	\$2,750,000	72.9%	\$343,750	8.1%	\$329,500	24.3%	\$227	14.5%	64	7	6	9		93.4%
Single Family			4	100.0%	\$1,436,000	100.0%	\$359,000	100.0%	\$357,000	100.0%	\$243	100.0%	89	4	4	4	2.1	90.9%
	YTD:		8	60.0%	\$2,750,000	72.9%	\$343,750	8.1%	\$329,500	24.3%	\$227	14.5%	64	7	6	9		93.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CON	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	4	-	48.0	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	3	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	4	-	48.0	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	3	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 91; Type: Census Place Group

## Market Analysis By Local Market Area\*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>1g)</u>																
Residential (SF/CONI	D/TH)	83	-4.6%	\$47,132,833	-18.2%	\$567,865	-14.2%	\$476,000	5.8%	\$282	-0.3%	71	109	162	85	2.2	97.9%
	YTD:	219	11.7%	\$127,301,084	15.0%	\$581,283	2.9%	\$499,450	20.0%	\$303	10.9%	74	256	162	195		97.6%
Single Family		83	-4.6%	\$47,132,833	-18.2%	\$567,865	-14.2%	\$476,000	5.8%	\$282	-0.3%	71	109	161	85	2.2	97.9%
	YTD:	219	11.7%	\$127,301,084	15.0%	\$581,283	2.9%	\$499,450	20.0%	\$303	10.9%	74	256	161	195		97.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
Existing Home																	
Residential (SF/CON	D/TH)	61	-15.3%	\$37,372,434	-29.8%	\$612,663	-17.1%	\$544,198	7.2%	\$304	-0.6%	68	79	109	60	1.9	96.3%
	YTD:	169	3.7%	\$104,055,997	2.4%	\$615,716	-1.2%	\$539,000	18.5%	\$322	10.2%	71	186	114	147		96.4%
Single Family		61	-15.3%	\$37,372,434	-29.8%	\$612,663	-17.1%	\$544,198	7.2%	\$304	-0.6%	68	79	108	60	1.9	96.3%
	YTD:	169	3.7%	\$104,055,997	2.4%	\$615,716	-1.2%	\$539,000	18.5%	\$322	10.2%	71	186	113	147		96.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)	22	46.7%	\$9,771,065	122.9%	\$444,139	52.0%	\$436,158	29.6%	\$222	28.9%	80	30	53	25	3.4	102.0%
	YTD:	50	51.5%	\$23,266,871	154.5%	\$465,337	67.9%	\$436,850	77.6%	\$236	38.9%	86	70	48	48		101.5%
Single Family		22	46.7%	\$9,771,065	122.9%	\$444,139	52.0%	\$436,158	29.6%	\$222	28.9%	80	30	53	25	3.4	102.0%
	YTD:	50	51.5%	\$23,266,871	154.5%	\$465,337	67.9%	\$436,850	77.6%	\$236	38.9%	86	70	48	48		101.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ng)																
Residential (SF/CON	ID/TH)	22	-31.3%	\$13,305,412	-27.5%	\$604,791	5.5%	\$539,870	16.7%	\$346	13.8%	71	35	39	25	1.3	99.4%
	YTD:	69	-15.9%	\$39,573,172	-5.0%	\$573,524	12.9%	\$534,500	27.3%	\$343	18.3%	88	87	32	51		98.5%
Single Family		22	-31.3%	\$13,305,412	-27.5%	\$604,791	5.5%	\$539,870	16.7%	\$346	13.8%	71	35	39	25	1.3	99.4%
	YTD:	69	-15.9%	\$39,573,172	-5.0%	\$573,524	12.9%	\$534,500	27.3%	\$343	18.3%	88	87	32	51		98.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ID/TH)	14	-51.7%	\$9,543,741	-44.9%	\$681,696	14.1%	\$669,000	39.4%	\$410	30.5%	46	31	32	21	1.4	98.6%
	YTD:	49	-32.9%	\$30,115,089	-21.8%	\$614,594	16.4%	\$557,500	29.7%	\$386	29.1%	69	74	26	44		97.5%
Single Family		14	-51.7%	\$9,543,741	-44.9%	\$681,696	14.1%	\$669,000	39.4%	\$410	30.5%	46	31	32	21	1.4	98.6%
	YTD:	49	-32.9%	\$30,115,089	-21.8%	\$614,594	16.4%	\$557,500	29.7%	\$386	29.1%	69	74	26	44		97.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)	8	166.7%	\$3,838,576	276.2%	\$479,822	41.1%	\$466,425	37.6%	\$241	17.4%	110	4	7	4	1.2	100.7%
	YTD:	20	122.2%	\$9,499,153	202.8%	\$474,958	36.2%	\$461,830	30.0%	\$242	9.6%	134	13	6	7		101.2%
Single Family		8	166.7%	\$3,838,576	276.2%	\$479,822	41.1%	\$466,425	37.6%	\$241	17.4%	110	4	7	4	1.2	100.7%
	YTD:	20	122.2%	\$9,499,153	202.8%	\$474,958	36.2%	\$461,830	30.0%	\$242	9.6%	134	13	6	7		101.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	_	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%

\* Local Market Area Code: 335; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Harper

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>ng)</u>																	
Residential (SF/CON	ND/TH)		3	50.0%	\$956,400	118.4%	\$318,800	45.6%	\$315,000	43.8%	\$187	44.7%	75	2	2	1	1.8	95.5%
	YTD:		6	20.0%	\$1,621,400	34.3%	\$270,233	11.9%	\$247,500	-4.4%	\$157	-1.8%	107	6	3	3		81.8%
Single Family			3	50.0%	\$956,400	118.4%	\$318,800	45.6%	\$315,000	43.8%	\$187	44.7%	75	2	2	1	1.8	95.5%
	YTD:		6	20.0%	\$1,621,400	34.3%	\$270,233	11.9%	\$247,500	-4.4%	\$157	-1.8%	107	6	3	3		81.8%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CON	ND/TH)		3	50.0%	\$956,400	118.4%	\$318,800	45.6%	\$315,000	43.8%	\$187	44.7%	75	2	2	-	1.8	95.5%
	YTD:		6	20.0%	\$1,621,400	34.3%	\$270,233	11.9%	\$247,500	-4.4%	\$157	-1.8%	107	5	3	1		81.8%
Single Family			3	50.0%	\$956,400	118.4%	\$318,800	45.6%	\$315,000	43.8%	\$187	44.7%	75	2	2	-	1.8	95.5%
	YTD:		6	20.0%	\$1,621,400	34.3%	\$270,233	11.9%	\$247,500	-4.4%	\$157	-1.8%	107	5	3	1		81.8%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CON	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	1	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	2		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	1	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	2		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 404; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>sting)</u>																
Residential (SF/CC	OND/TH)	3	-25.0%	\$1,115,000	-32.0%	\$371,667	-9.3%	\$345,000	-26.2%	\$177	-11.2%	77	2	3	4	0.7	93.5%
	YTD:	11	10.0%	\$4,116,400	13.2%	\$374,218	2.9%	\$345,000	-8.6%	\$213	6.8%	42	8	4	9		103.1%
Single Family		3	-25.0%	\$1,115,000	-32.0%	\$371,667	-9.3%	\$345,000	-26.2%	\$177	-11.2%	77	2	3	4	0.7	93.5%
	YTD:	11	10.0%	\$4,116,400	13.2%	\$374,218	2.9%	\$345,000	-8.6%	\$213	6.8%	42	8	4	9		103.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	3	-25.0%	\$1,115,000	-32.0%	\$371,667	-9.3%	\$345,000	-26.2%	\$177	-11.2%	77	2	3	4	1.0	93.5%
	YTD:	9	-10.0%	\$3,504,000	-3.6%	\$389,333	7.1%	\$455,000	20.5%	\$209	5.1%	43	8	4	8		102.1%
Single Family		3	-25.0%	\$1,115,000	-32.0%	\$371,667	-9.3%	\$345,000	-26.2%	\$177	-11.2%	77	2	3	4	1.0	93.5%
	YTD:	9	-10.0%	\$3,504,000	-3.6%	\$389,333	7.1%	\$455,000	20.5%	\$209	5.1%	43	8	4	8		102.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	100.0%	\$612,400	100.0%	\$306,200	100.0%	\$306,200	100.0%	\$229	100.0%	39	-	-	1		107.4%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	100.0%	\$612,400	100.0%	\$306,200	100.0%	\$306,200	100.0%	\$229	100.0%	39	-	-	1		107.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 484; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Junction

Property Type		Closed Sales**	Ŋ	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)	)																	
Residential (SF/COND/	TH)	1		100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	2	-	6.0	0.0%
Y	TD:	1		100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	3	-		0.0%
Single Family		1		100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	2	-	6.0	0.0%
Y	TD:	1		100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	3	-		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND/	TH)	1		100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	2	-	6.0	0.0%
Y	TD:	1		100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	3	-		0.0%
Single Family		1		100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	2	-	6.0	0.0%
Y	TD:	1		100.0%	\$80,000	100.0%	\$80,000	100.0%	\$80,000	100.0%	\$66	100.0%	6	1	3	-		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/	TH)	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 490; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Mason

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>1g)</u>																
Residential (SF/COND/TH)		1	-75.0%	\$364,500	-60.2%	\$364,500	59.3%	\$364,500	56.8%	\$228	56.2%	154	7	9	8	4.2	93.5%
	YTD:	10	66.7%	\$3,347,500	136.8%	\$334,750	42.1%	\$354,500	52.5%	\$229	62.2%	108	15	9	13		95.5%
Single Family		1	-75.0%	\$364,500	-60.2%	\$364,500	59.3%	\$364,500	56.8%	\$228	56.2%	154	7	9	8	4.2	93.5%
	YTD:	10	66.7%	\$3,347,500	136.8%	\$334,750	42.1%	\$354,500	52.5%	\$229	62.2%	108	15	9	13		95.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CONI	D/TH)	1	-75.0%	\$364,500	-60.2%	\$364,500	59.3%	\$364,500	56.8%	\$228	56.2%	154	7	8	8	3.7	93.5%
	YTD:	10	66.7%	\$3,347,500	136.8%	\$334,750	42.1%	\$354,500	52.5%	\$229	62.2%	108	15	8	13		95.5%
Single Family		1	-75.0%	\$364,500	-60.2%	\$364,500	59.3%	\$364,500	56.8%	\$228	56.2%	154	7	8	8	3.7	93.5%
	YTD:	10	66.7%	\$3,347,500	136.8%	\$334,750	42.1%	\$354,500	52.5%	\$229	62.2%	108	15	8	13		95.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CONI	D/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	_	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	_		0.0%

\* Local Market Area Code: 620; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

## Market Analysis By Local Market Area\*: Round Mountain

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/COND/TH)			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	1	-	1.7	0.0%
	YTD:		100.0%		100.0%		-100.0%		100.0%	-	-100.0%	-	-	1	-		0.0%
Single Family			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	1	-	1.7	0.0%
	YTD:		100.0%		100.0%		-100.0%		100.0%	-	-100.0%	-	-	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	1	-	2.4	0.0%
	YTD:		100.0%		100.0%		-100.0%		100.0%	-	-100.0%	-	-	1	-		0.0%
Single Family			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	1	-	2.4	0.0%
	YTD:		100.0%		100.0%		-100.0%		100.0%	-	-100.0%	-	-	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 871; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	Y	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																	
Residential (SF/CO	Residential (SF/COND/TH)			0.0%	\$950,000	50.8%	\$950,000	50.8%	\$950,000	50.8%	\$429	-13.5%	76	-	-	-	-	- 100.0%
	YTD:	2		0.0%	\$1,700,000	102.4%	\$850,000	102.4%	\$850,000	102.4%	\$693	118.0%	166	1	1	-		90.5%
Single Family		1		0.0%	\$950,000	50.8%	\$950,000	50.8%	\$950,000	50.8%	\$429	-13.5%	76	-	-	-	-	- 100.0%
	YTD:	2	2	0.0%	\$1,700,000	102.4%	\$850,000	102.4%	\$850,000	102.4%	\$693	118.0%	166	1	1	-		90.5%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CO	ND/TH)	1		0.0%	\$950,000	50.8%	\$950,000	50.8%	\$950,000	50.8%	\$429	-13.5%	76	-	-	-	-	- 100.0%
	YTD:	2		100.0%	\$1,700,000	169.8%	\$850,000	34.9%	\$850,000	34.9%	\$693	39.8%	166	1	1	-		90.5%
Single Family		1		0.0%	\$950,000	50.8%	\$950,000	50.8%	\$950,000	50.8%	\$429	-13.5%	76	-	-	-	-	- 100.0%
	YTD:	2		100.0%	\$1,700,000	169.8%	\$850,000	34.9%	\$850,000	34.9%	\$693	39.8%	166	1	1	-		90.5%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CO	ND/TH)	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Local Market Area Code: 966; Type: Census Place Group \*\* Closed Sale counts for most recent 3 months are Preliminary.