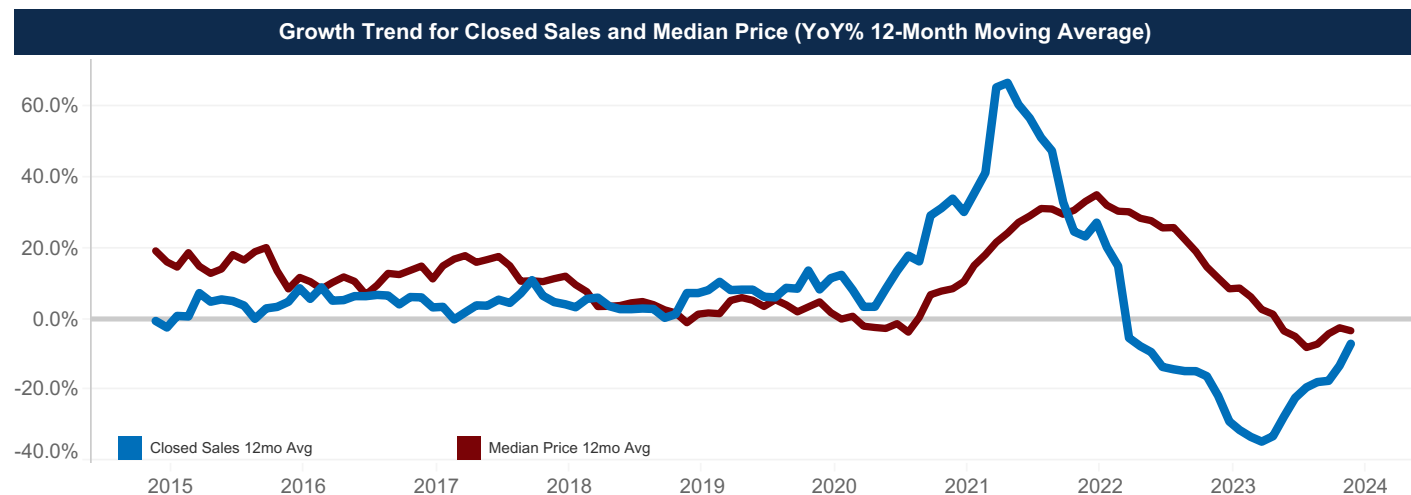
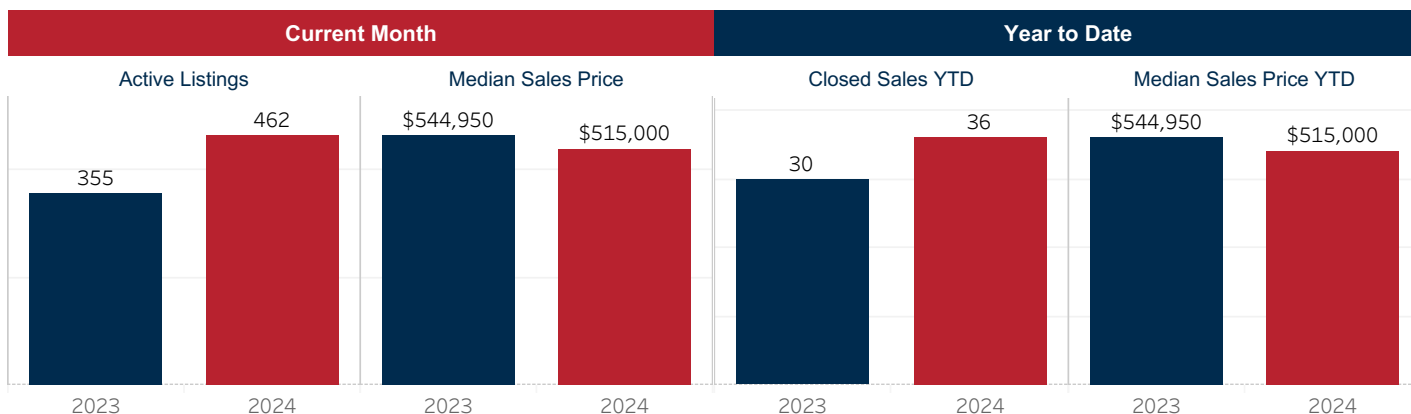


January 2024 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	30	36	▲ 20.0%	30	36	▲ 20.0%
Median Sales Price	\$544,950	\$515,000	▼ -5.5%	\$544,950	\$515,000	▼ -5.5%
Average Sales Price	\$643,018	\$619,128	▼ -3.7%	\$643,018	\$619,128	▼ -3.7%
Ratio to Original List Price	93.3%	95.5%	▲ 2.4%	93.3%	95.5%	▲ 2.4%
Days On Market	71	79	▲ 11.3%	71	79	▲ 11.3%
New Listings	99	104	▲ 5.1%	99	104	▲ 5.1%
Under Contract	44	43	▼ -2.3%	44	43	▼ -2.3%
Active Listings	355	462	▲ 30.1%	355	462	▲ 30.1%
Months Inventory	6.5	9.7	▲ 47.9%	6.5	9.7	▲ 47.9%

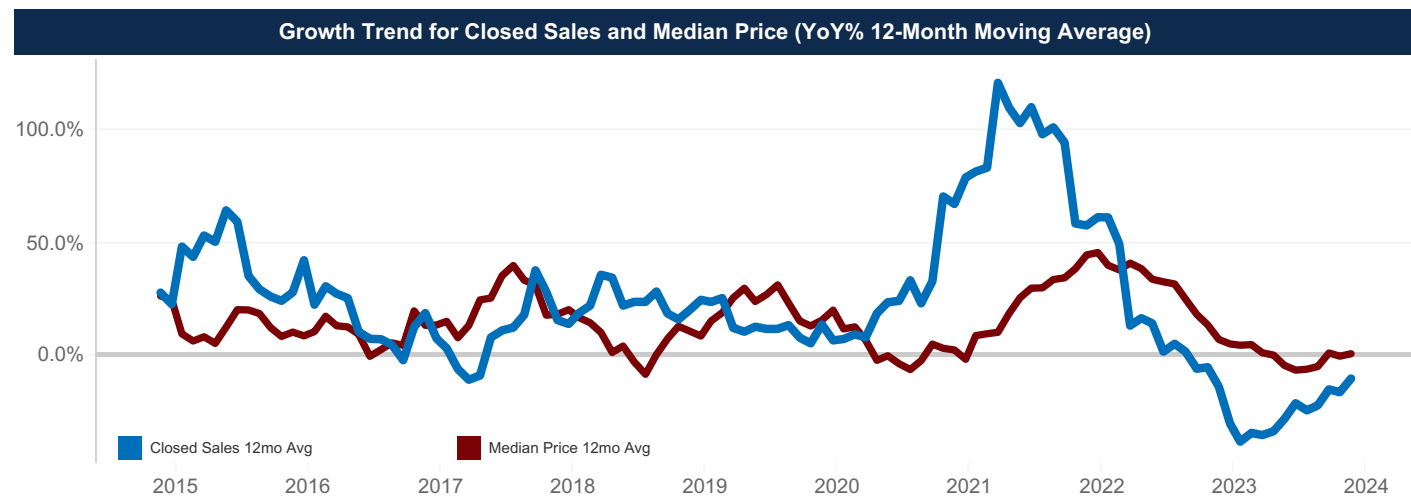


January 2024 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	11	13	▲ 18.2%	11	13	▲ 18.2%
Median Sales Price	\$465,000	\$492,500	▲ 5.9%	\$465,000	\$492,500	▲ 5.9%
Average Sales Price	\$484,137	\$647,167	▲ 33.7%	\$484,137	\$647,167	▲ 33.7%
Ratio to Original List Price	92.2%	96.7%	▲ 4.9%	92.2%	96.7%	▲ 4.9%
Days On Market	66	48	▼ -27.3%	66	48	▼ -27.3%
New Listings	36	31	▼ -13.9%	36	31	▼ -13.9%
Under Contract	10	9	▼ -10.0%	10	9	▼ -10.0%
Active Listings	141	147	▲ 4.3%	141	147	▲ 4.3%
Months Inventory	8.5	10.7	▲ 25.1%	8.5	10.7	▲ 25.1%



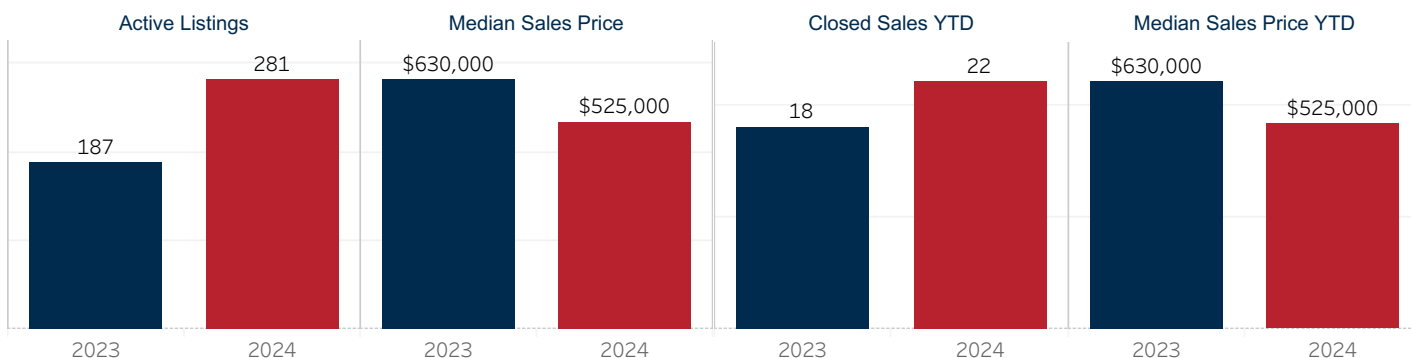
January 2024 Market Snapshot

Gillespie County

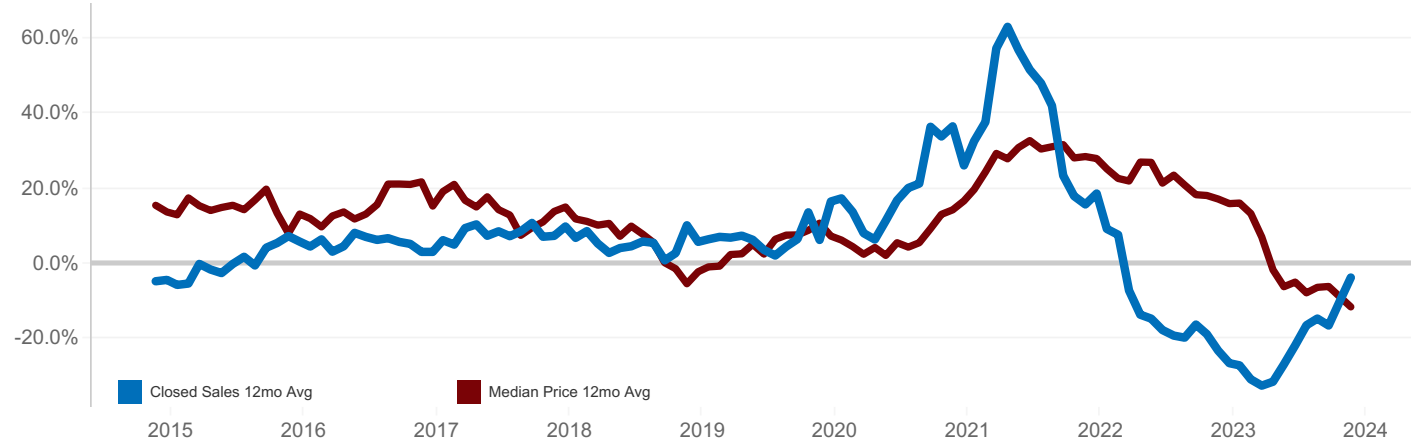


	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	18	22	▲ 22.2%	18	22	▲ 22.2%
Median Sales Price	\$630,000	\$525,000	▼ -16.7%	\$630,000	\$525,000	▼ -16.7%
Average Sales Price	\$754,835	\$618,541	▼ -18.1%	\$754,835	\$618,541	▼ -18.1%
Ratio to Original List Price	94.5%	94.6%	▲ 0.1%	94.5%	94.6%	▲ 0.1%
Days On Market	70	99	▲ 41.4%	70	99	▲ 41.4%
New Listings	55	70	▲ 27.3%	55	70	▲ 27.3%
Under Contract	31	30	▼ -3.2%	31	30	▼ -3.2%
Active Listings	187	281	▲ 50.3%	187	281	▲ 50.3%
Months Inventory	5.6	9.2	▲ 64.6%	5.6	9.2	▲ 64.6%

Current Month	Year to Date
---------------	--------------



Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

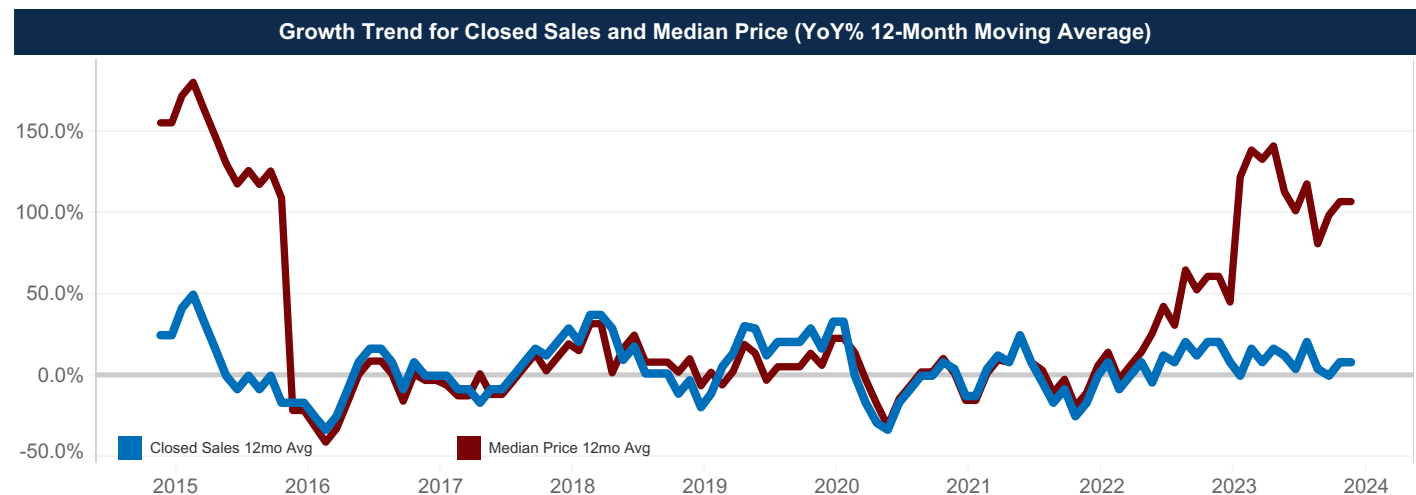
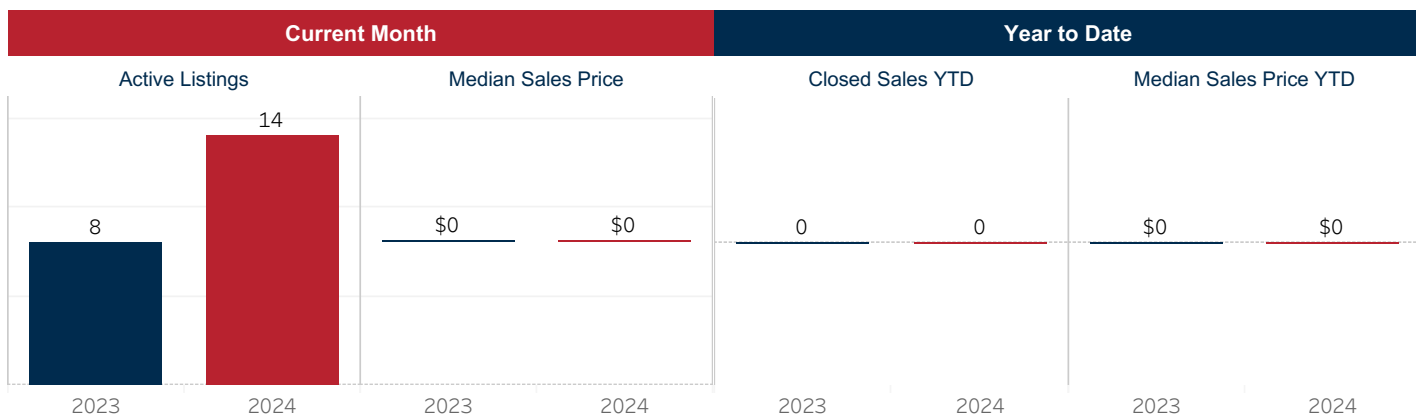


January 2024 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	0	0	▲ 0.0%	0	0	▲ 0.0%
Median Sales Price	\$0	\$0	▲ 0.0%	\$0	\$0	▲ 0.0%
Average Sales Price	\$0	\$0	▲ 0.0%	\$0	\$0	▲ 0.0%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	0.0%	0.0%	▲ 0.0%
Days On Market	0.00	0.00	▲ 0.0%	0.00	0.00	▲ 0.0%
New Listings	2.00	2.00	▲ 0.0%	2.00	2.00	▲ 0.0%
Under Contract	0.00	0.00	▲ 0.0%	0.00	0.00	▲ 0.0%
Active Listings	8	14	▲ 75.0%	8.00	14.00	▲ 75.0%
Months Inventory	8.7	16.8	▲ 92.5%	8.7	16.8	▲ 92.5%



January 2024 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	1	▲ 0.0%	1	1	▲ 0.0%
Median Sales Price	\$378,000	\$295,000	▼ -22.0%	\$378,000	\$295,000	▼ -22.0%
Average Sales Price	\$378,000	\$295,000	▼ -22.0%	\$378,000	\$295,000	▼ -22.0%
Ratio to Original List Price	85.9%	100.0%	▲ 16.4%	85.9%	100.0%	▲ 16.4%
Days On Market	128	42	▼ -67.2%	128	42	▼ -67.2%
New Listings	6	1	▼ -83.3%	6	1	▼ -83.3%
Under Contract	3	4	▲ 33.3%	3	4	▲ 33.3%
Active Listings	19	20	▲ 5.3%	19	20	▲ 5.3%
Months Inventory	5.7	7.7	▲ 35.8%	5.7	7.7	▲ 35.8%

