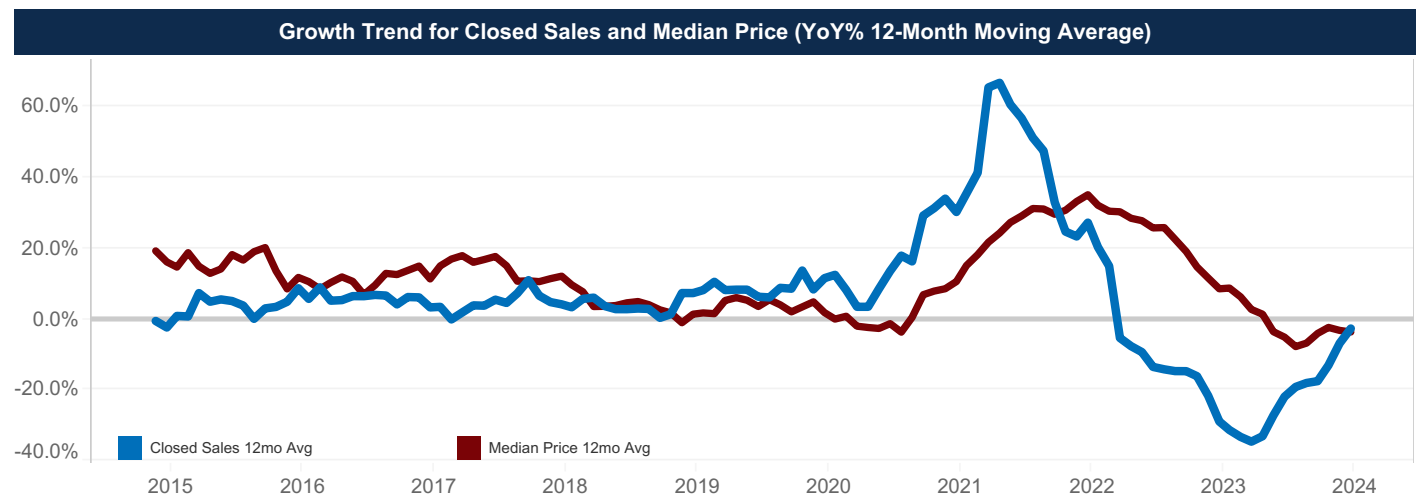
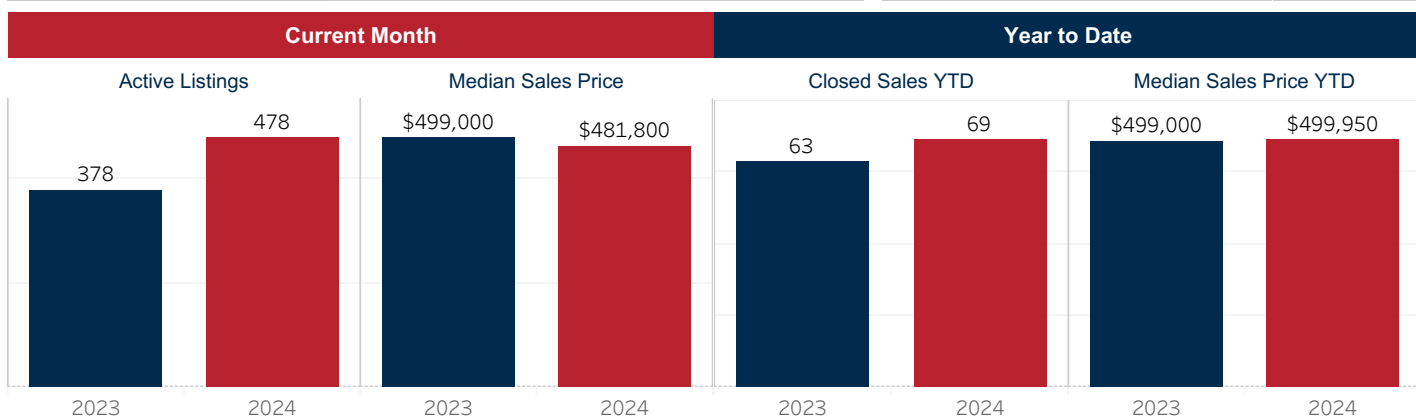


February 2024 Market Snapshot

Central Hill Country



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	33	33	▲ 0.0%	63	69	▲ 9.5%			
Median Sales Price	\$499,000	\$481,800	▼ -3.5%	\$499,000	\$499,950	▲ 0.2%			
Average Sales Price	\$528,549	\$586,413	▲ 11.0%	\$583,058	\$598,578	▲ 2.7%			
Ratio to Original List Price	93.2%	90.6%	▼ -2.8%	93.2%	93.2%	▼ -0.1%			
Days On Market	113	172	▲ 52.2%	93	124	▲ 33.3%			
New Listings	81	108	▲ 33.3%	179	214	▲ 19.6%			
Under Contract	52	59	▲ 13.5%	47	48	▲ 2.1%			
Active Listings	378	478	▲ 26.5%	367	468	▲ 27.5%			
Months Inventory	7.3	10.0	▲ 36.4%	7.3	10.0	▲ 36.4%			

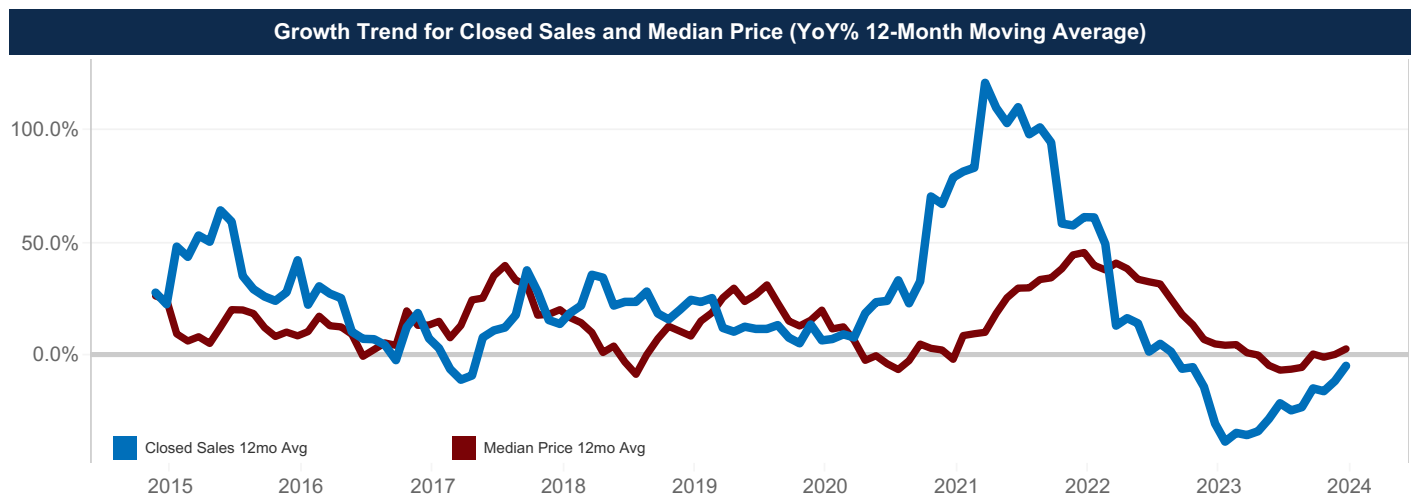
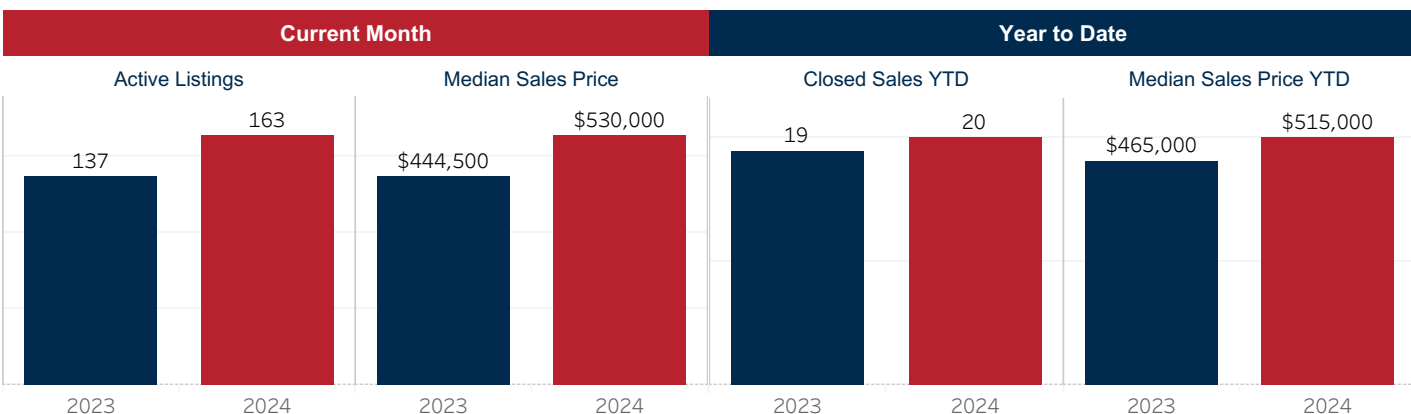


February 2024 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	8	9	▲ 12.5%	19	20	▲ 5.3%
Median Sales Price	\$444,500	\$530,000	▲ 19.2%	\$465,000	\$515,000	▲ 10.8%
Average Sales Price	\$478,613	\$516,938	▲ 8.0%	\$481,811	\$601,921	▲ 24.9%
Ratio to Original List Price	94.7%	95.1%	▲ 0.4%	93.2%	96.2%	▲ 3.2%
Days On Market	84	110	▲ 31.0%	74	72	▼ -2.7%
New Listings	16	40	▲ 150.0%	51	71	▲ 39.2%
Under Contract	14	12	▼ -14.3%	12	10	▼ -16.7%
Active Listings	137	163	▲ 19.0%	138	154	▲ 11.6%
Months Inventory	9.1	11.9	▲ 31.3%	9.1	11.9	▲ 31.3%



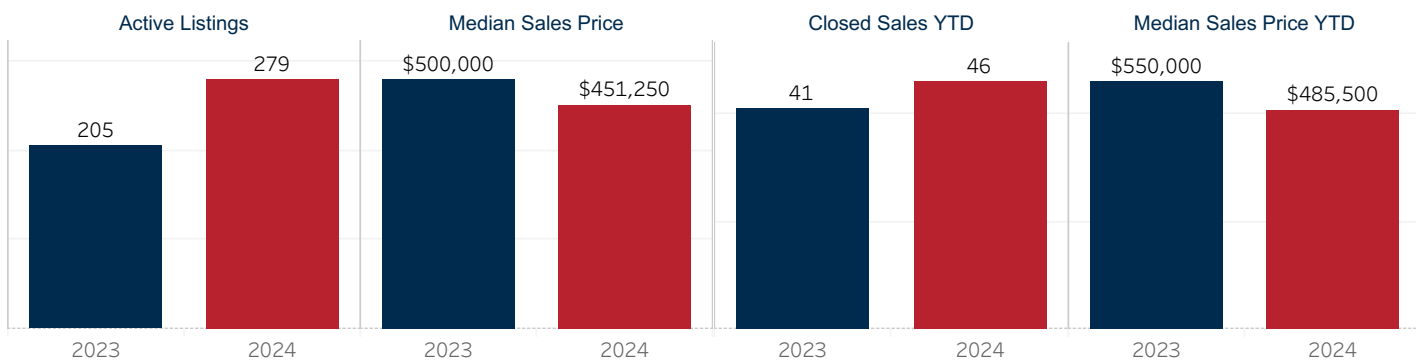
February 2024 Market Snapshot

Gillespie County

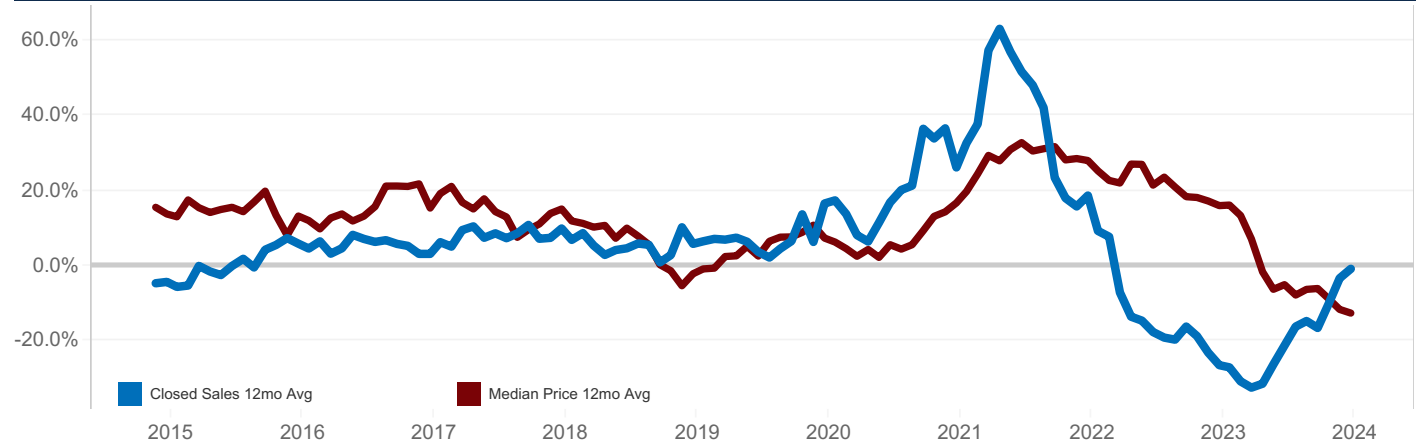


	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	23	23	▲ 0.0%	41	46	▲ 12.2%
Median Sales Price	\$500,000	\$451,250	▼ -9.8%	\$550,000	\$485,500	▼ -11.7%
Average Sales Price	\$574,172	\$636,059	▲ 10.8%	\$653,487	\$616,103	▼ -5.7%
Ratio to Original List Price	92.4%	88.9%	▼ -3.8%	93.3%	91.7%	▼ -1.7%
Days On Market	128	192	▲ 50.0%	103	145	▲ 40.8%
New Listings	50	59	▲ 18.0%	105	131	▲ 24.8%
Under Contract	32	43	▲ 34.4%	31	34	▲ 9.7%
Active Listings	205	279	▲ 36.1%	197	279	▲ 41.6%
Months Inventory	6.3	9.1	▲ 45.3%	6.3	9.1	▲ 45.3%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

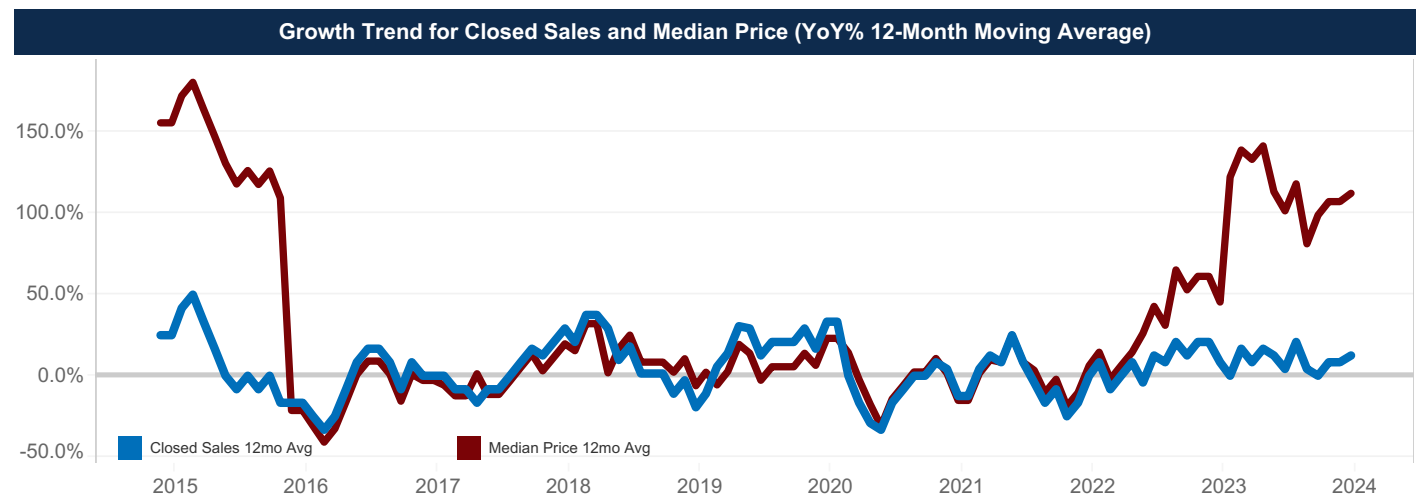


February 2024 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	1	▲ 0.0%	1	1	▲ 0.0%
Median Sales Price	\$70,000	\$50,000	▼ -28.6%	\$70,000	\$50,000	▼ -28.6%
Average Sales Price	\$70,000	\$50,000	▼ -28.6%	\$70,000	\$50,000	▼ -28.6%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	0.0%	0.0%	▲ 0.0%
Days On Market	13	224	▲ 1623.1%	13	224	▲ 1623.1%
New Listings	1	5	▲ 400.0%	3	7	▲ 133.3%
Under Contract	0	1	▲ 100.0%	0	1	▲ 100.0%
Active Listings	7	16	▲ 128.6%	7	15	▲ 114.3%
Months Inventory	8.4	19.2	▲ 128.6%	8.4	19.2	▲ 128.6%



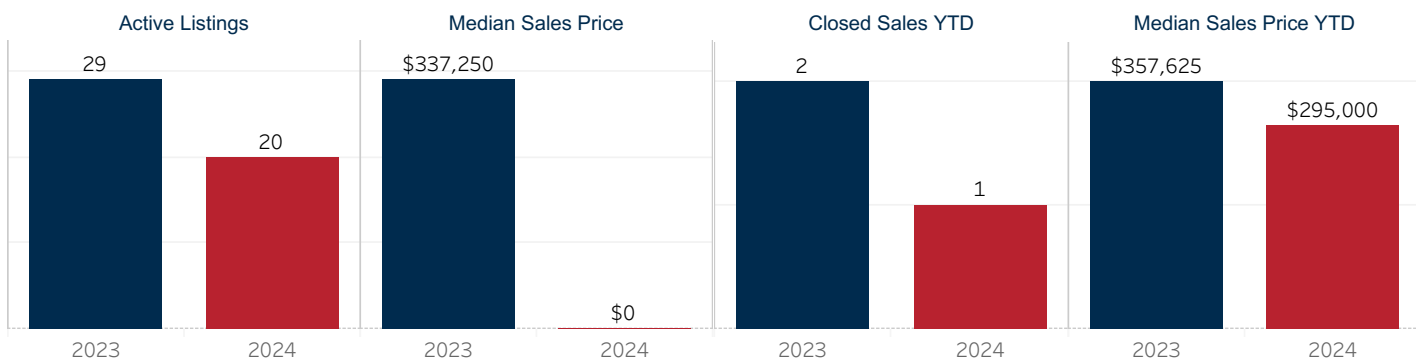
February 2024 Market Snapshot

Mason County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	0	▼ -100.0%	2	1	▼ -50.0%			
Median Sales Price	\$337,250	\$0	▼ -100.0%	\$357,625	\$295,000	▼ -17.5%			
Average Sales Price	\$337,250	\$0	▼ -100.0%	\$357,625	\$295,000	▼ -17.5%			
Ratio to Original List Price	96.6%	0.0%	▼ -100.0%	91.3%	100.0%	▲ 9.6%			
Days On Market	91	0	▼ -100.0%	109	42	▼ -61.5%			
New Listings	14	4	▼ -71.4%	20	5	▼ -75.0%			
Under Contract	6	3	▼ -50.0%	4	2	▼ -50.0%			
Active Listings	29	20	▼ -31.0%	24	20	▼ -16.7%			
Months Inventory	9.9	8.0	▼ -19.5%	9.9	8.0	▼ -19.5%			

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

