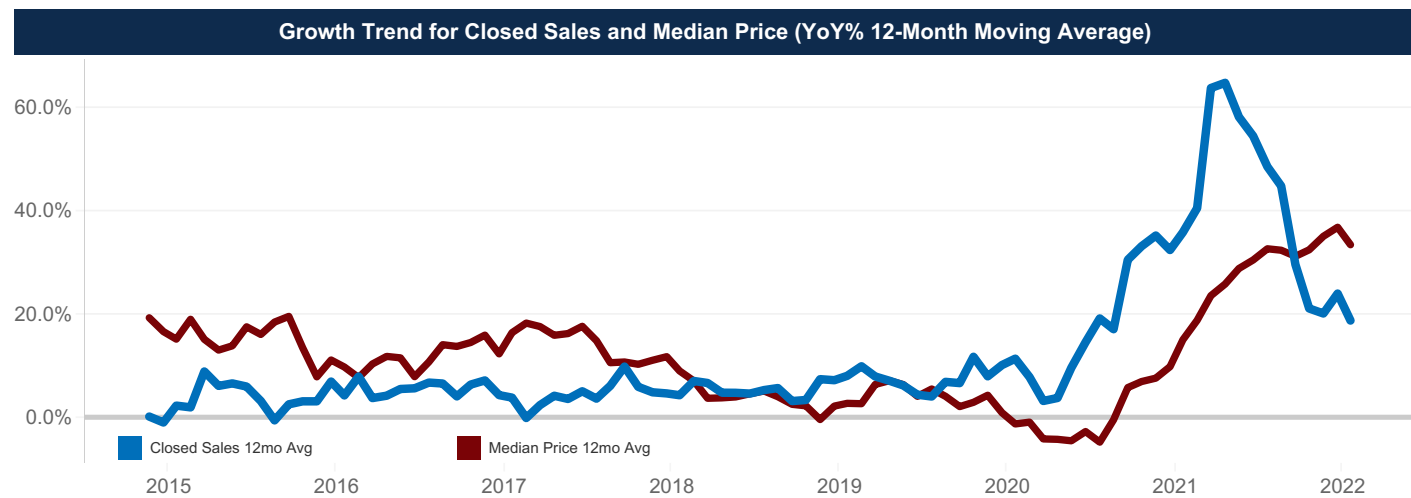


March 2022 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	87	83	▼ -4.6%	196	219	▲ 11.7%
Median Sales Price	\$450,000	\$476,000	▲ 5.8%	\$416,250	\$499,450	▲ 20.0%
Average Sales Price	\$661,897	\$567,865	▼ -14.2%	\$565,041	\$581,283	▲ 2.9%
Ratio to Original List Price	96.8%	97.9%	▲ 1.1%	96.6%	97.6%	▲ 1.1%
Days On Market	91	71	▼ -22.0%	97	74	▼ -23.7%
New Listings	88	109	▲ 23.9%	236	256	▲ 8.5%
Under Contract	150	131	▼ -12.7%	126	116	▼ -7.9%
Active Listings	115	161	▲ 40.0%	147	161	▲ 9.5%
Months Inventory	1.6	2.2	▲ 35.3%	1.6	2.2	▲ 35.3%

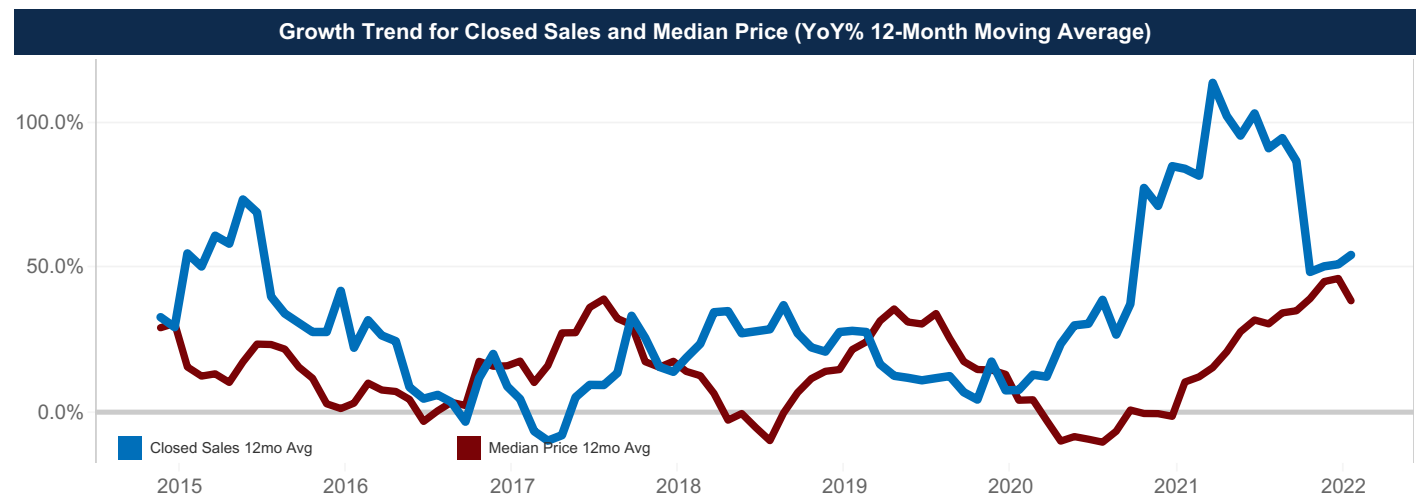
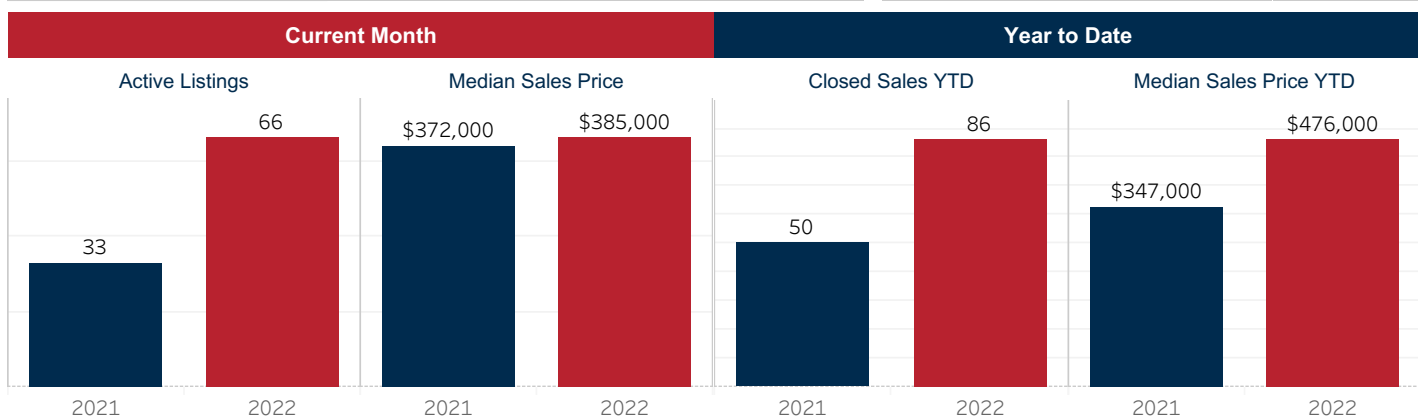


March 2022 Market Snapshot

Blanco County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	22	34	▲ 54.6%	50	86	▲ 72.0%			
Median Sales Price	\$372,000	\$385,000	▲ 3.5%	\$347,000	\$476,000	▲ 37.2%			
Average Sales Price	\$469,927	\$473,041	▲ 0.7%	\$428,217	\$538,122	▲ 25.7%			
Ratio to Original List Price	98.0%	98.8%	▲ 0.8%	97.3%	98.8%	▲ 1.6%			
Days On Market	63	62	▼ -1.6%	74	55	▼ -25.7%			
New Listings	29	36	▲ 24.1%	89	88	▼ -1.1%			
Under Contract	69	45	▼ -34.8%	50	44	▼ -12.0%			
Active Listings	33	66	▲ 100.0%	46	66	▲ 43.5%			
Months Inventory	1.7	2.7	▲ 54.7%	1.7	2.7	▲ 54.7%			

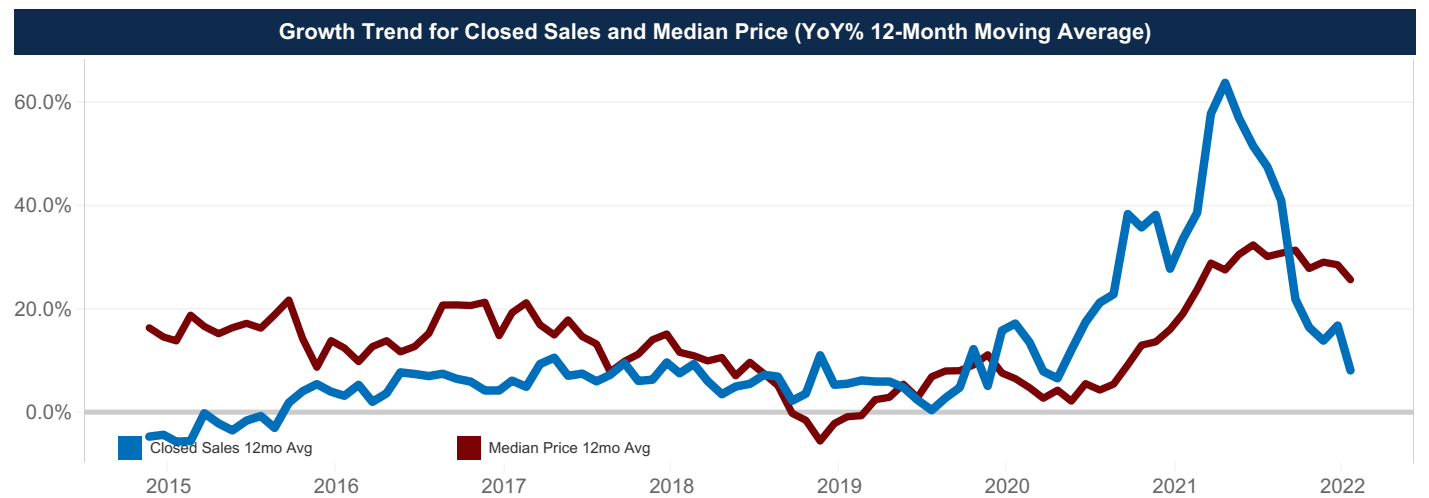
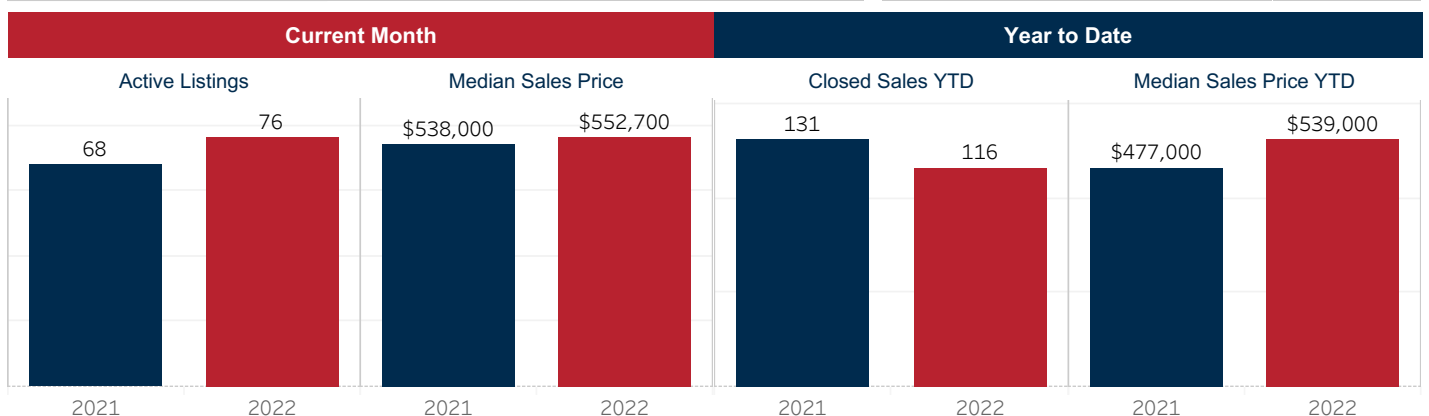


March 2022 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	59	44	▼ -25.4%	131	116	▼ -11.5%
Median Sales Price	\$538,000	\$552,700	▲ 2.7%	\$477,000	\$539,000	▲ 13.0%
Average Sales Price	\$778,088	\$671,941	▼ -13.6%	\$656,631	\$642,384	▼ -2.2%
Ratio to Original List Price	96.7%	97.5%	▲ 0.8%	96.2%	96.9%	▲ 0.7%
Days On Market	103	78	▼ -24.3%	111	86	▼ -22.5%
New Listings	55	61	▲ 10.9%	136	144	▲ 5.9%
Under Contract	76	73	▼ -4.0%	72	62	▼ -13.9%
Active Listings	68	76	▲ 11.8%	86	75	▼ -12.8%
Months Inventory	1.5	1.7	▲ 19.2%	1.5	1.7	▲ 19.2%

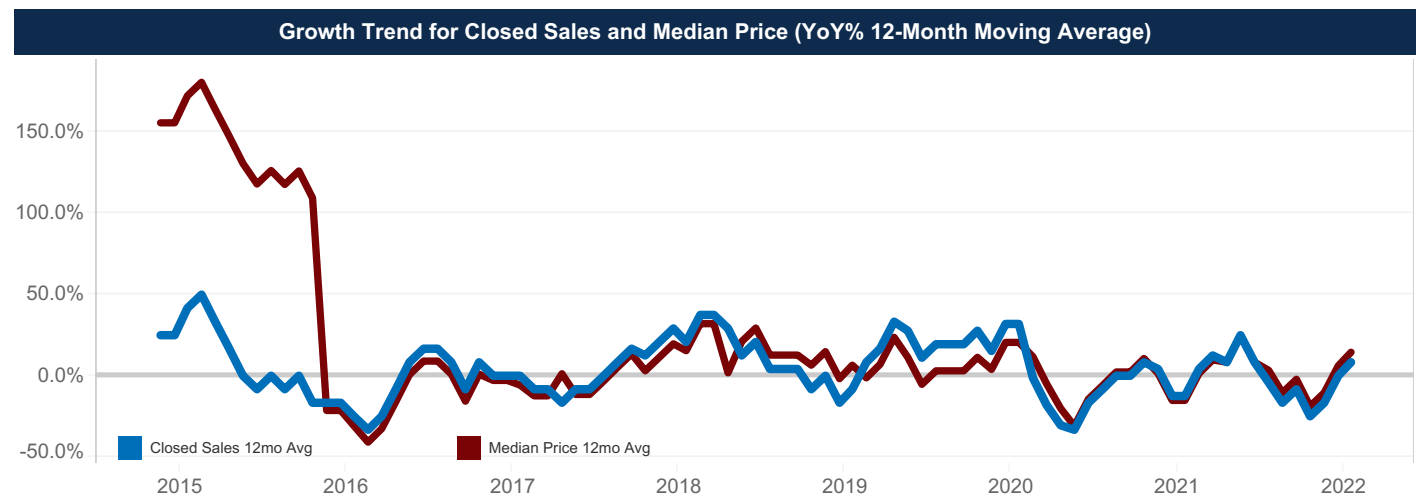
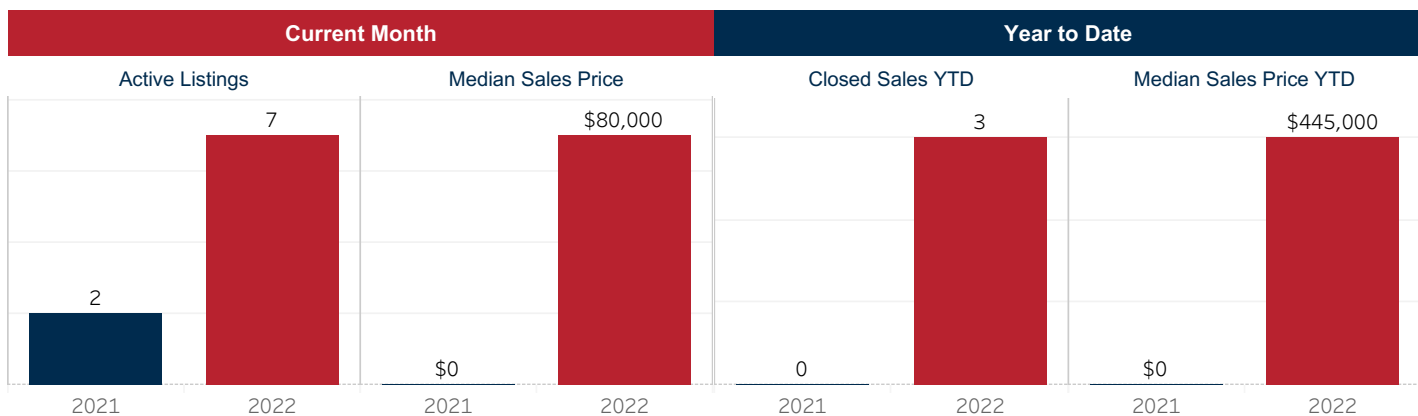


March 2022 Market Snapshot

Kimble County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	0	1	▲ 100.0%	0	3	▲ 100.0%	0	3	▲ 100.0%
Median Sales Price	\$0	\$80,000	▲ 100.0%	\$0	\$445,000	▲ 100.0%	\$0	\$445,000	▲ 100.0%
Average Sales Price	\$0	\$80,000	▲ 100.0%	\$0	\$496,667	▲ 100.0%	\$0	\$496,667	▲ 100.0%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	0.0%	96.2%	▲ 100.0%	0.0%	96.2%	▲ 100.0%
Days On Market	0	6	▲ 100.0%	0	49	▲ 100.0%	0	49	▲ 100.0%
New Listings	0	1	▲ 100.0%	1	3	▲ 200.0%	1	3	▲ 200.0%
Under Contract	3	0	▼ -100.0%	2	2	▲ 0.0%	2	2	▲ 0.0%
Active Listings	2	7	▲ 250.0%	3	8	▲ 166.7%	3	8	▲ 166.7%
Months Inventory	3.0	7.0	▲ 133.3%	3.0	7.0	▲ 133.3%	3.0	7.0	▲ 133.3%



March 2022 Market Snapshot

Mason County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	6	3	▼ -50.0%	15	12	▼ -20.0%	15	12	▼ -20.0%
Median Sales Price	\$222,220	\$364,500	▲ 64.0%	\$214,740	\$354,500	▲ 65.1%	\$214,740	\$354,500	▲ 65.1%
Average Sales Price	\$223,238	\$316,500	▲ 41.8%	\$221,239	\$327,708	▲ 48.1%	\$221,239	\$327,708	▲ 48.1%
Ratio to Original List Price	93.7%	92.8%	▼ -0.9%	97.3%	95.0%	▼ -2.4%	97.3%	95.0%	▼ -2.4%
Days On Market	73	92	▲ 26.0%	55	100	▲ 81.8%	55	100	▲ 81.8%
New Listings	4	11	▲ 175.0%	10	21	▲ 110.0%	10	21	▲ 110.0%
Under Contract	2	13	▲ 550.0%	3	9	▲ 200.0%	3	9	▲ 200.0%
Active Listings	12	12	▲ 0.0%	10	11	▲ 10.0%	10	11	▲ 10.0%
Months Inventory	3.3	4.1	▲ 25.7%	3.3	4.1	▲ 25.7%	3.3	4.1	▲ 25.7%

