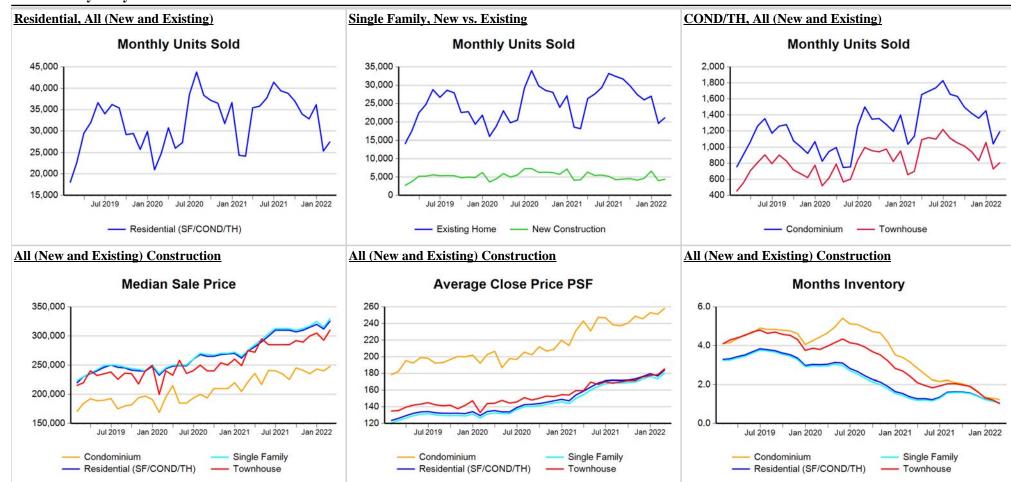
**Market Analysis By State: Texas** Median Price/ New Close Closed Dollar Average Active Pending Months YoY% Sales\* YoY% Volume YoY% Price Price YoY% Sqft YoY% DOM Listings Listings Sales **Inventory** To OLP **Property Type** All(New and Existing) Residential (SF/COND/TH) 27,498 13.8% \$10,731,761,184 29.2% \$390,274 13.5% \$325,500 18.8% \$184 19.3% 38 32,847 37,287 31,853 1.1 99.9% YTD: 52,871 \$382,199 \$320,000 \$180 38 66,210 38,707 64,286 99.4% 8.9% \$20,207,218,284 25.3% 15.0% 19.6% 19.7% Single Family 25,474 14.1% \$10,048,789,546 29.8% \$394,472 13.8% \$330,000 20.0% \$180 20.1% 38 30,486 34,393 29,551 1.1 99.9% YTD: \$385,928 49,058 9.0% \$18,932,861,417 25.5% 15.2% \$322,000 19.3% \$177 20.4% 37 61,239 35,674 59,661 99.4% Townhouse 807 \$277,921,891 \$344,389 14.7% \$310,000 \$185 43 943 1,032 999 1.0 100.2% 15.3% 32.2% 12.7% 16.1% YTD: 1,536 13.2% \$515,470,129 28.7% \$335,593 13.7% \$305,000 16.6% \$182 15.9% 42 2,044 1,122 2,003 99.4% Condominium 1,191 \$396,255,318 \$332,708 \$247,639 \$258 46 1,418 1,862 1,303 1.2 99.3% 5.0% 11.1% 5.8% 11.9% 11.7% YTD: 2,233 \$743,839,305 \$333,112 12.5% \$244,000 \$255 46 2,927 1,910 2,622 98.5% 2.8% 15.7% 14.9% 14.5% **Existing Home** Residential (SF/COND/TH) 22,909 \$384,575 26,357 27,338 0.9 99.8% 16.0% \$8,810,233,401 30.6% 12.7% \$317,499 18.7% \$183 19.2% 34 24,626 YTD: 44.118 10.7% \$16,561,116,232 26.6% \$375,382 14.3% \$310,000 19.2% \$179 19.8% 34 53.005 28.095 49.682 99.3% 21,093 \$389,576 \$179 34 24,204 24.903 22.588 0.9 Single Family 16.5% \$8,217,326,530 31.2% 12.6% \$320,000 18.5% 20.1% 99.8% YTD: 40.681 10.9% \$15,460,613,737 \$380,045 \$312,000 \$175 33 48,560 25,565 45,670 99.3% 26.8% 14.3% 19.1% 20.5% \$183 669 \$226,865,592 \$339,111 \$305,000 36 836 782 822 0.9 100.3% Townhouse 13.4% 30.8% 15.3% 17.3% 16.7% YTD: 1.304 \$430.049.090 \$329.792 \$292.500 \$179 37 1.729 827 1,566 99.4% 13.6% 29.9% 14.4% 18.4% 16.1% Condominium 1,124 6.2% \$358,535,647 16.7% \$318,982 9.9% \$240,000 13.6% \$254 12.6% 44 1,317 1,653 1,216 1.2 99.3% \$314.184 2.716 YTD: 2.099 3.8% \$659,472,437 17.8% 13.5% \$235.000 17.2% \$249 14.6% 45 1.703 2.446 98.4% **New Construction** Residential (SF/COND/TH) 4,581 \$1,918,101,617 22.7% \$418,708 18.2% \$362,635 24.5% \$188 19.6% 59 6,490 9,949 7,227 1.9 100.1% 3.9% YTD: 8,729 \$416,607 \$360,000 \$187 58 13,205 10,612 14,604 99.9% 0.4% \$3,636,558,235 19.4% 19.0% 23.3% 19.9% Single Family 4,377 \$1,829,699,980 \$418,026 \$361,066 \$185 58 6,282 9,490 6,963 1.9 100.1% 3.6% 23.9% 19.6% 24.5% 20.5% YTD: 8,361 \$414,517 \$359,523 \$184 58 12,679 10,109 13,991 99.9% 0.3% \$3,465,777,198 19.8% 19.5% 23.6% 20.4% Townhouse 137 24.6% \$50,693,833 38.2% \$370,028 11.0% \$329,945 4.6% \$197 12.4% 78 107 250 177 1.6 99.9% YTD: 231 10.5% \$85,061,559 22.5% \$368,232 10.9% \$341,718 12.1% \$199 15.0% 70 315 295 437 99.7% Condominium 66 -13.2% \$37,445,789 \$567,360 -12.8% \$452,512 12.9% \$326 6.7% 72 101 209 87 2.4 100.3% -24.3% YTD: 132 \$633,466 \$458,990 \$349 68 211 207 176 100.6% -11.4% \$83,617,449 0.3% 13.2% 16.2% 17.2%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

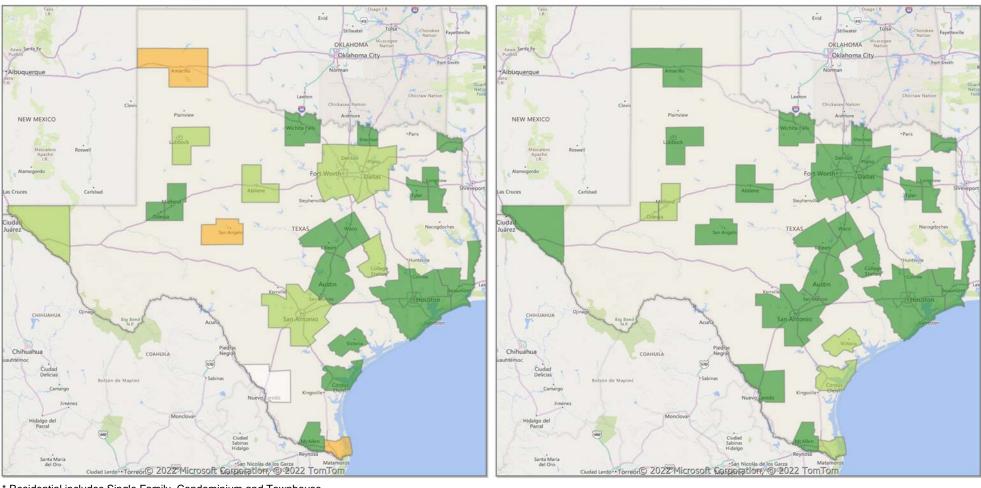
**Trend Analysis By State: Texas** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

# **Comparison By Metropolitan Statistical Area in Texas**

#### Residential\* Closed Sales **YoY Percentage Change**

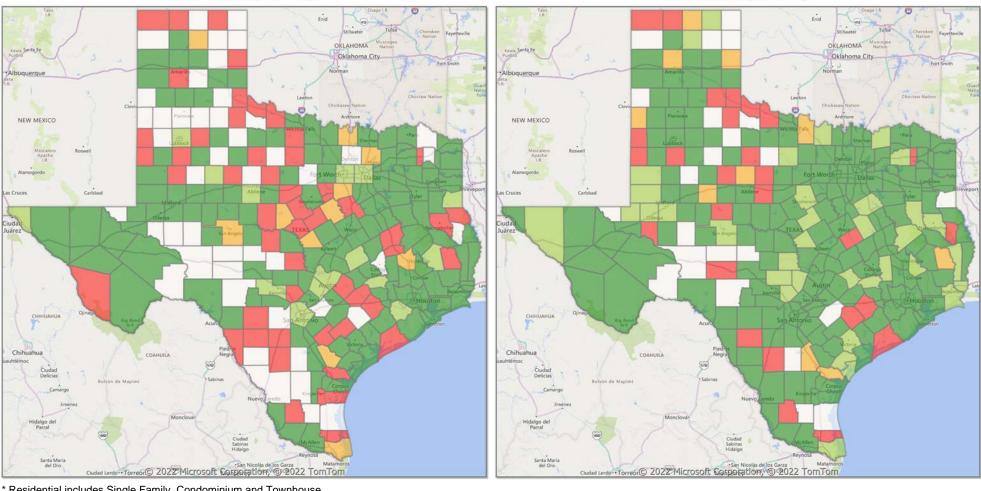


<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



## **Comparison By County in Texas**

#### Residential\* Closed Sales **YoY Percentage Change**



<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



**Market Analysis By County: Blanco County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	23	91.7%	\$13,963,170	157.0%	\$607,094	34.1%	\$490,000	12.3%	\$303	6.5%	45	24	65	23	2.8	99.0%
	YTD:	49	75.0%	\$28,499,504	157.4%	\$581,623	47.1%	\$500,000	56.5%	\$270	9.0%	52	52	67	54		98.5%
Single Family		23	91.7%	\$13,963,170	157.0%	\$607,094	34.1%	\$490,000	12.3%	\$303	6.5%	45	24	65	23	2.8	99.0%
	YTD:	49	75.0%	\$28,499,504	157.4%	\$581,623	47.1%	\$500,000	56.5%	\$270	9.0%	52	52	67	54		98.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CO	ND/TH)	17	54.6%	\$11,435,634	120.5%	\$672,684	42.7%	\$503,500	15.4%	\$320	8.4%	42	10	26	17	1.7	98.6%
	YTD:	36	56.5%	\$23,125,320	132.9%	\$642,370	48.8%	\$543,000	32.4%	\$283	8.6%	52	26	31	38		97.9%
Single Family		17	54.6%	\$11,435,634	120.5%	\$672,684	42.7%	\$503,500	15.4%	\$320	8.4%	42	10	26	17	1.7	98.6%
	YTD:	36	56.5%	\$23,125,320	132.9%	\$642,370	48.8%	\$543,000	32.4%	\$283	8.6%	52	26	31	38		97.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	6	500.0%	\$2,593,126	954.1%	\$432,188	75.7%	\$419,950	70.7%	\$249	48.7%	55	14	39	6	4.7	100.1%
	YTD:	13	160.0%	\$5,434,931	376.2%	\$418,072	83.2%	\$400,000	115.1%	\$233	55.6%	51	26	36	16		100.1%
Single Family		6	500.0%	\$2,593,126	954.1%	\$432,188	75.7%	\$419,950	70.7%	\$249	48.7%	55	14	39	6	4.7	100.1%
	YTD:	13	160.0%	\$5,434,931	376.2%	\$418,072	83.2%	\$400,000	115.1%	\$233	55.6%	51	26	36	16		100.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	=	0.0%	-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	35	16.7%	\$21,424,147	14.7%	\$612,118	-1.7%	\$490,050	16.8%	\$348	8.7%	84	31	69	43	1.5	99.1%
	YTD:	74	2.8%	\$46,260,596	15.3%	\$625,143	12.2%	\$525,000	27.3%	\$349	21.0%	91	80	74	70		96.6%
Single Family		35	16.7%	\$21,424,147	14.7%	\$612,118	-1.7%	\$490,050	16.8%	\$348	8.7%	84	31	68	43	1.5	99.1%
	YTD:	74	2.8%	\$46,260,596	15.3%	\$625,143	12.2%	\$525,000	27.3%	\$349	21.0%	91	80	73	70		96.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	27	-6.9%	\$17,866,713	-2.5%	\$661,730	4.8%	\$544,500	24.0%	\$377	16.2%	56	24	58	40	1.5	98.3%
	YTD:	59	-9.2%	\$37,887,901	0.3%	\$642,168	10.5%	\$542,000	23.4%	\$371	25.1%	81	66	64	61		95.4%
Single Family		27	-6.9%	\$17,866,713	-2.5%	\$661,730	4.8%	\$544,500	24.0%	\$377	16.2%	56	24	57	40	1.5	98.3%
	YTD:	59	-9.2%	\$37,887,901	0.3%	\$642,168	10.5%	\$542,000	23.4%	\$371	25.1%	81	66	63	61		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
New Construction	<u>n</u>																
Residential (SF/C0	OND/TH)	7	600.0%	\$2,994,927	742.7%	\$427,847	20.4%	\$460,000	29.4%	\$240	21.5%	188	7	11	3	1.7	102.3%
	YTD:	14	100.0%	\$7,764,577	233.7%	\$554,613	66.8%	\$469,330	32.1%	\$260	20.5%	132	14	9	9		101.2%
Single Family		7	600.0%	\$2,994,927	742.7%	\$427,847	20.4%	\$460,000	29.4%	\$240	21.5%	188	7	11	3	1.7	102.3%
	YTD:	14	100.0%	\$7,764,577	233.7%	\$554,613	66.8%	\$469,330	32.1%	\$260	20.5%	132	14	9	9		101.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Kimble County** 

<b>Property Type</b>		Closed Sales*	Yo	Y%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																	
Residential (SF/CC	OND/TH)	2	2 10	00.0%	\$1,410,000	100.0%	\$705,000	100.0%	\$705,000	100.0%	\$334	100.0%	70	1	10	-	10.9	96.2%
	YTD:	2	2 10	00.0%	\$1,410,000	100.0%	\$705,000	100.0%	\$705,000	100.0%	\$334	100.0%	70	2	9	2		96.2%
Single Family		2	2 10	00.0%	\$1,410,000	100.0%	\$705,000	100.0%	\$705,000	100.0%	\$334	100.0%	70	1	10	-	10.9	96.2%
	YTD:	2	2 10	00.0%	\$1,410,000	100.0%	\$705,000	100.0%	\$705,000	100.0%	\$334	100.0%	70	2	9	2		96.2%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	OND/TH)	2	2 10	00.0%	\$1,410,000	100.0%	\$705,000	100.0%	\$705,000	100.0%	\$334	100.0%	70	1	10	-	10.9	96.2%
	YTD:	2	2 10	00.0%	\$1,410,000	100.0%	\$705,000	100.0%	\$705,000	100.0%	\$334	100.0%	70	2	9	2		96.2%
Single Family		2	2 10	00.0%	\$1,410,000	100.0%	\$705,000	100.0%	\$705,000	100.0%	\$334	100.0%	70	1	10	-	10.9	96.2%
	YTD:	2	2 10	00.0%	\$1,410,000	100.0%	\$705,000	100.0%	\$705,000	100.0%	\$334	100.0%	70	2	9	2		96.2%
Townhouse				0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/CC	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:			0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	_	-	-	_		0.0%
Single Family				0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:			0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse				0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:			0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	_		0.0%
Condominium	_			0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_		0.0%	_	0.0%	_		_	0.0%	_		_	_	_	_		0.0%

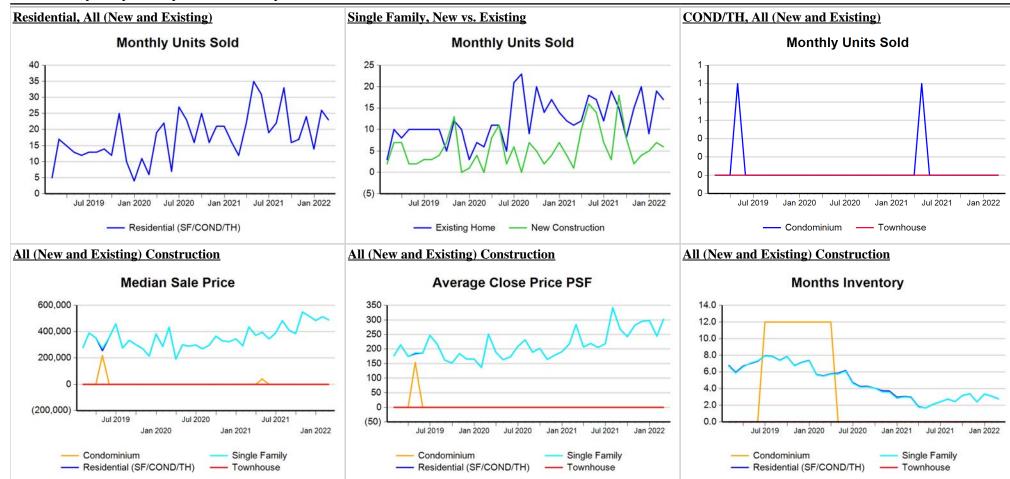
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Mason County** 

Property Type		Closed Sales*	Y	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																	
Residential (SF/COM	ND/TH)	7	7	0.0%	\$2,234,000	50.9%	\$319,143	50.9%	\$349,000	63.3%	\$214	80.5%	104	4	10	6	3.2	94.5%
	YTD:	9	)	0.0%	\$2,983,000	50.7%	\$331,444	50.7%	\$349,000	63.3%	\$229	88.4%	103	9	10	10		95.7%
Single Family		7	7	0.0%	\$2,234,000	50.9%	\$319,143	50.9%	\$349,000	63.3%	\$214	80.5%	104	4	10	6	3.2	94.5%
	YTD:	9	)	0.0%	\$2,983,000	50.7%	\$331,444	50.7%	\$349,000	63.3%	\$229	88.4%	103	9	10	10		95.7%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COM	ND/TH)	7	7	600.0%	\$2,234,000	1082.0%	\$319,143	68.9%	\$349,000	84.7%	\$214	106.6%	104	4	9	6	3.0	94.5%
	YTD:	9	)	200.0%	\$2,983,000	333.7%	\$331,444	44.6%	\$349,000	84.7%	\$229	87.2%	103	9	9	10		95.7%
Single Family	_	7	7	600.0%	\$2,234,000	1082.0%	\$319,143	68.9%	\$349,000	84.7%	\$214	106.6%	104	4	9	6	3.0	94.5%
	YTD:	9	)	200.0%	\$2,983,000	333.7%	\$331,444	44.6%	\$349,000	84.7%	\$229	87.2%	103	9	9	10		95.7%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COI		_		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	_	-100.0%	_	_	1	_	6.0	0.0%
,	YTD:	_		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	_	-100.0%	_	_	1	_		0.0%
Single Family		_		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-	6.0	0.0%
,	YTD:	-		-100.0%		-100.0%		-100.0%		-100.0%		-100.0%	_	_	1	_		0.0%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-		-	-	-	-		0.0%
	YTD:	-	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	-	_		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	_	_	-	0.0%
	YTD:	_	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%
	110:	-	-	0.0%	-	0.0%		0.0%	-	0.0%	-	0.0%						U

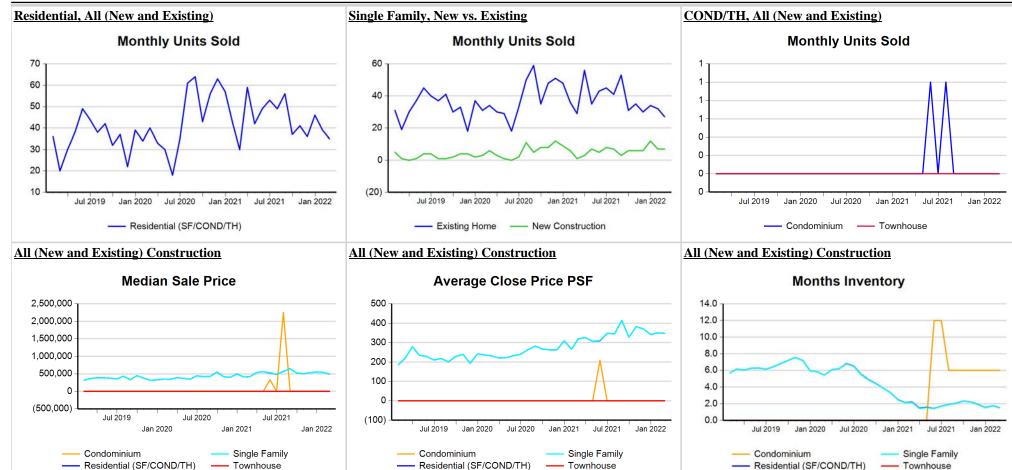
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Blanco County



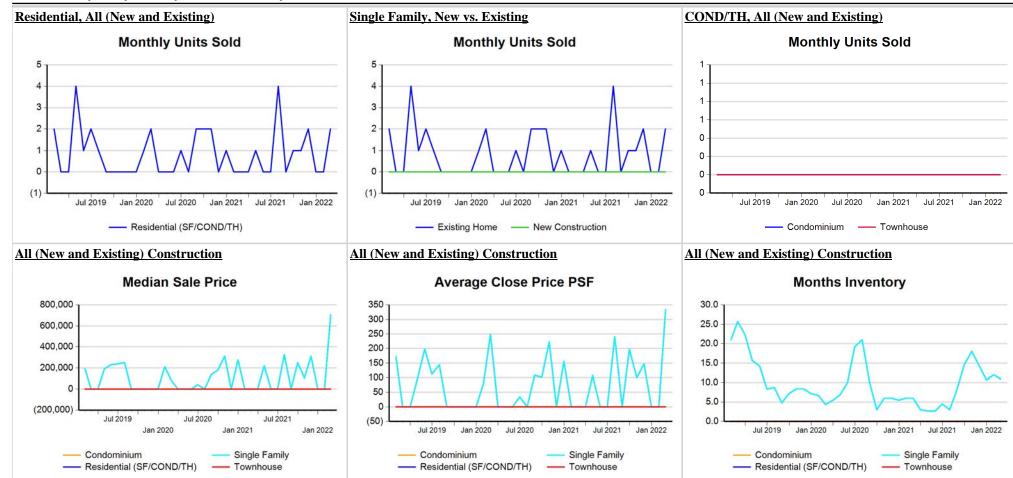
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Gillespie County



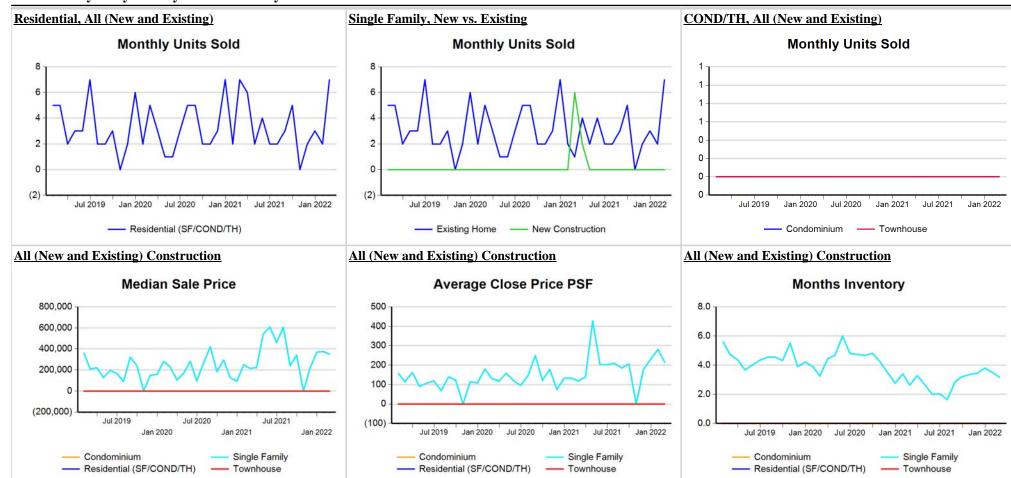
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Kimble County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

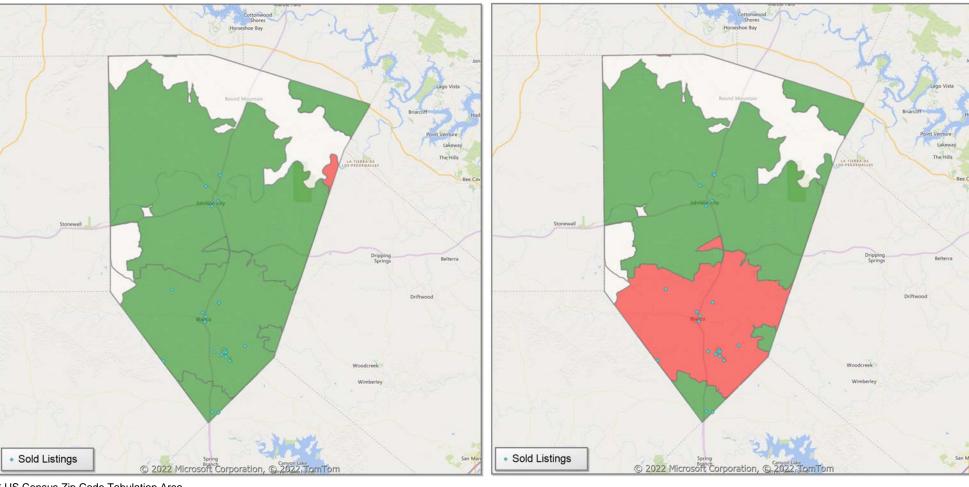
**Trend Analysis By County: Mason County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### Comparison By Zip Code\* in Blanco County

#### Residential\*\* Closed Sales **YoY Percentage Change**



<sup>\*</sup> US Census Zip Code Tabulation Area

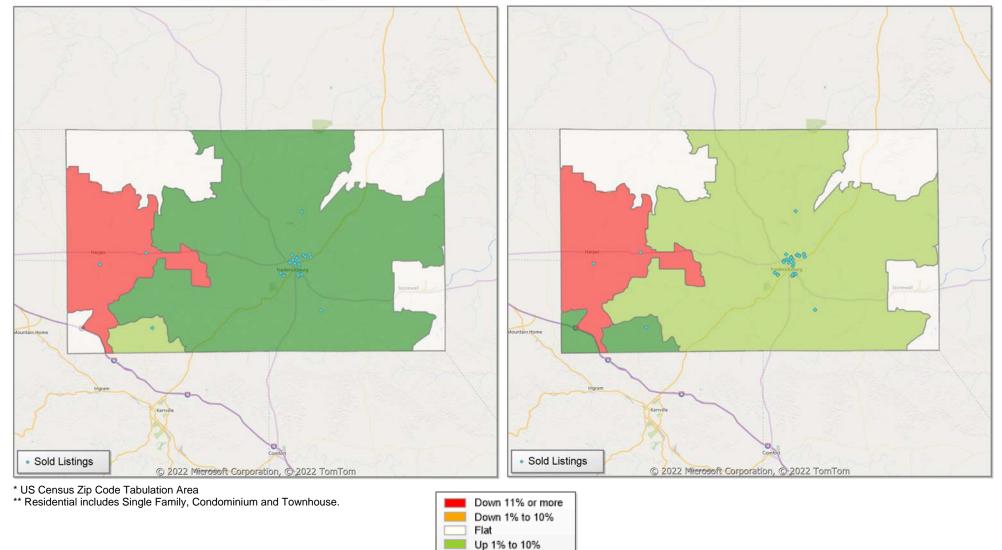


<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# Comparison By Zip Code\* in Gillespie County

Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

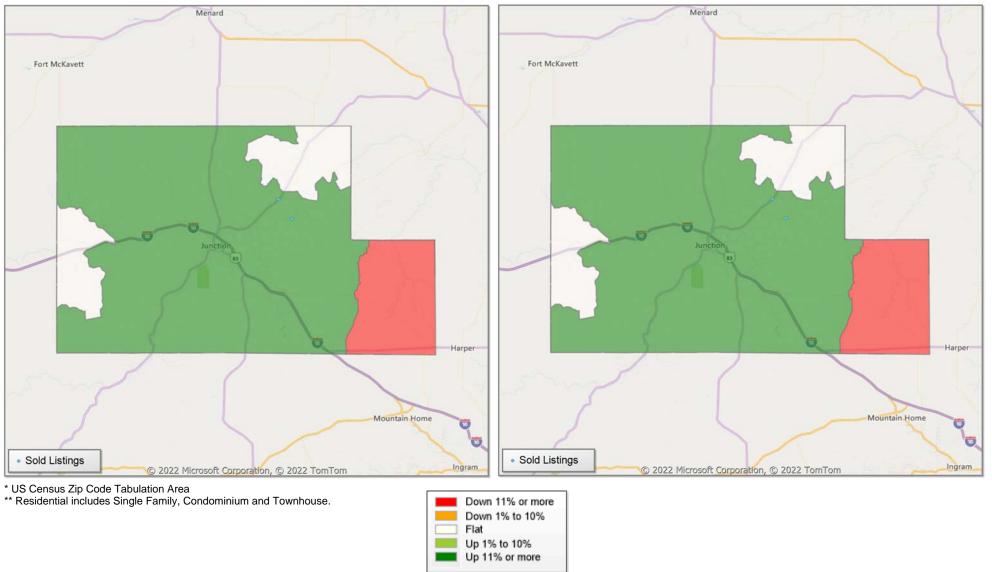


Up 11% or more

Produced by: Real Estate Center at Texas A&M University Data: Central Hill Country Board of REALTORS 3/6/2022

# **Comparison By Zip Code\* in Kimble County**

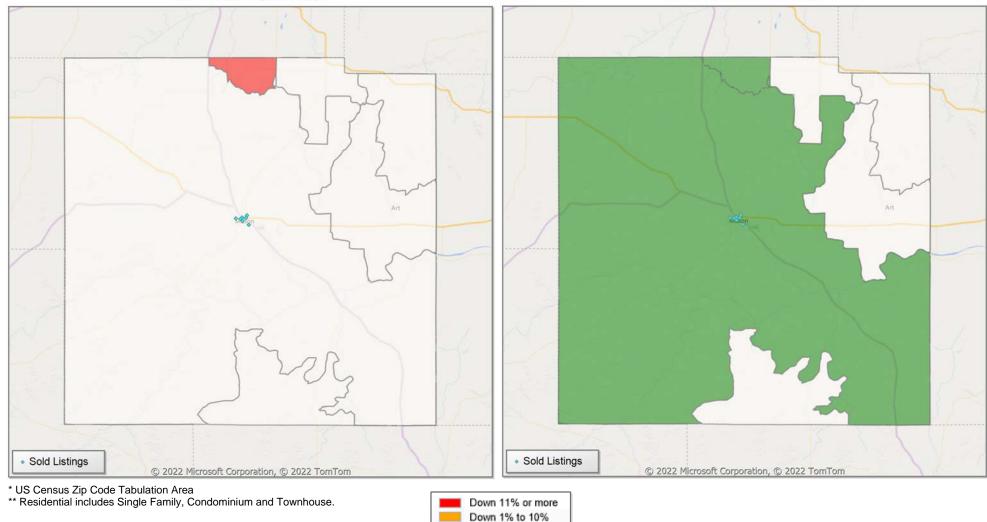
#### Residential\*\* Closed Sales YoY Percentage Change



## Comparison By Zip Code\* in Mason County

Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



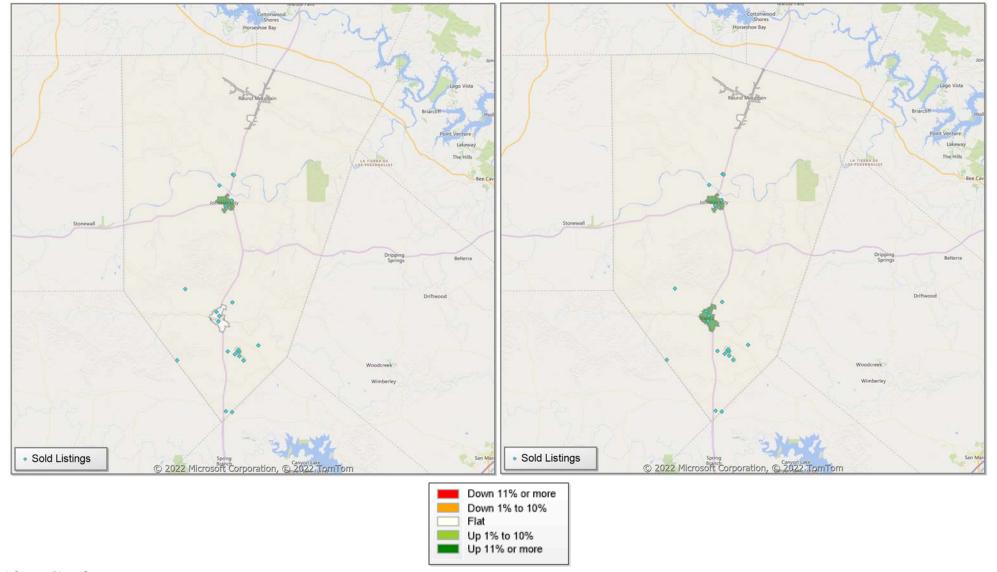
Flat

Up 1% to 10% Up 11% or more

Produced by: Real Estate Center at Texas A&M University Data: Central Hill Country Board of REALTORS 3/6/2022

## **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

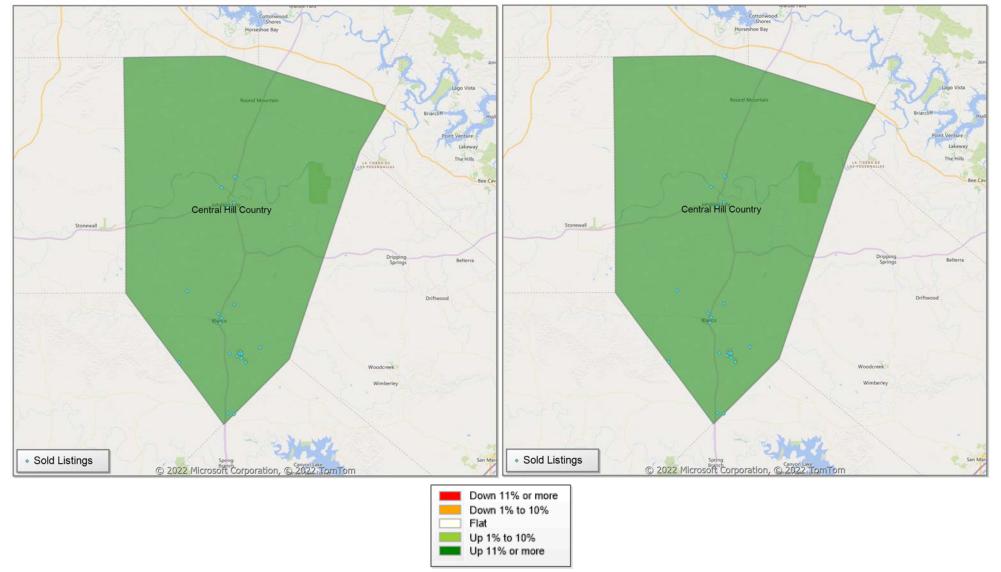


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

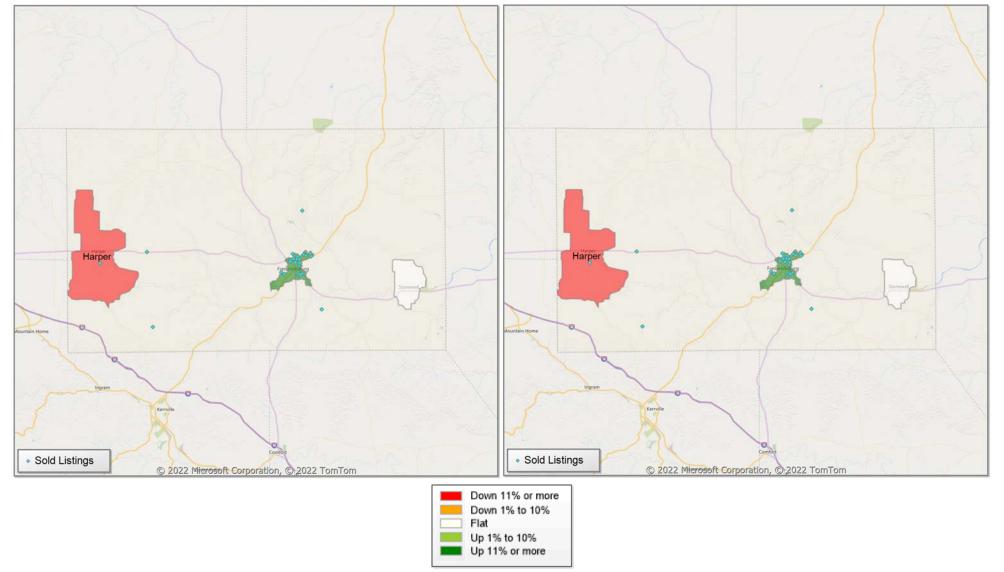


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Gillespie County**

Residential\*\* Closed Sales YoY Percentage Change

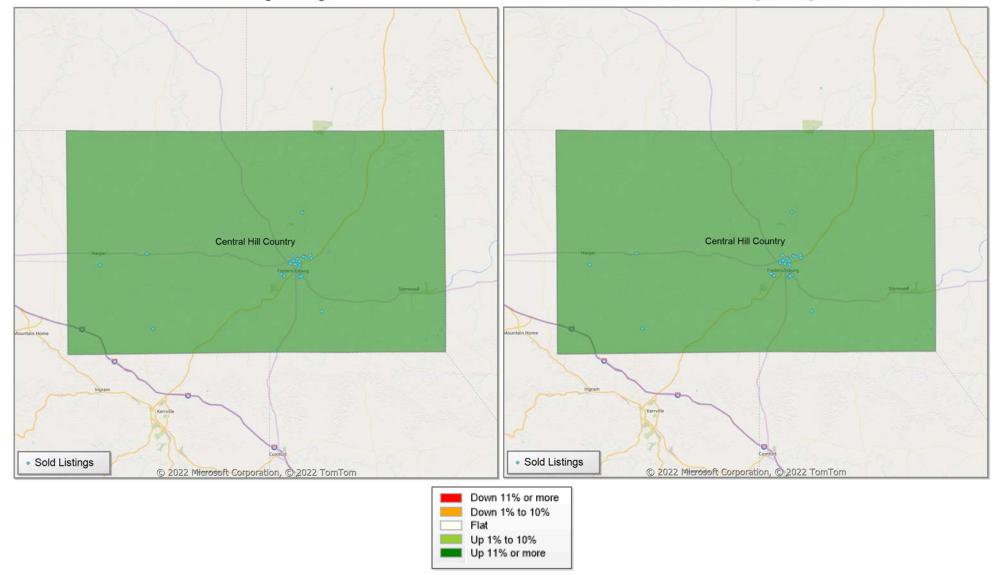


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Gillespie County**

Residential\*\* Closed Sales YoY Percentage Change

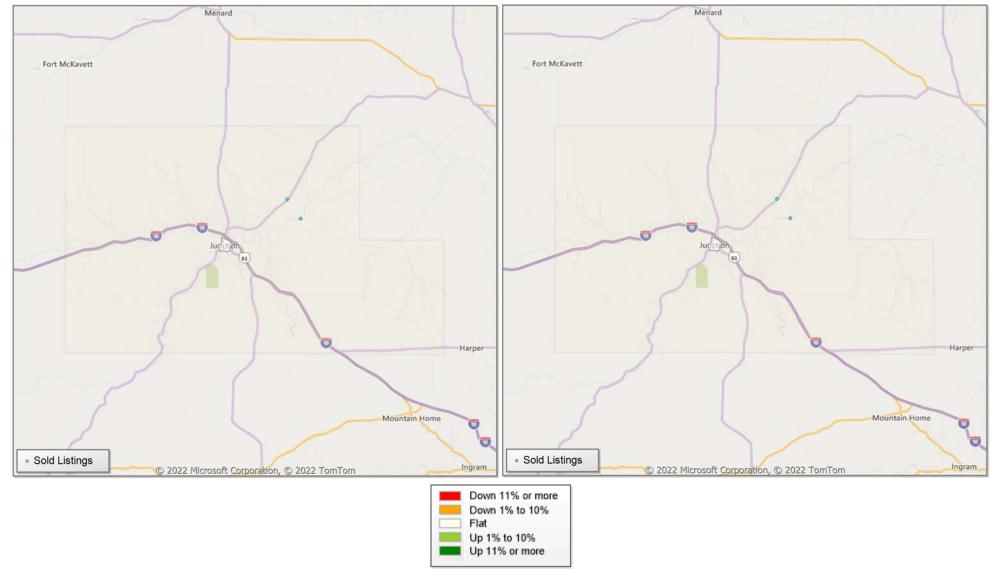


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change

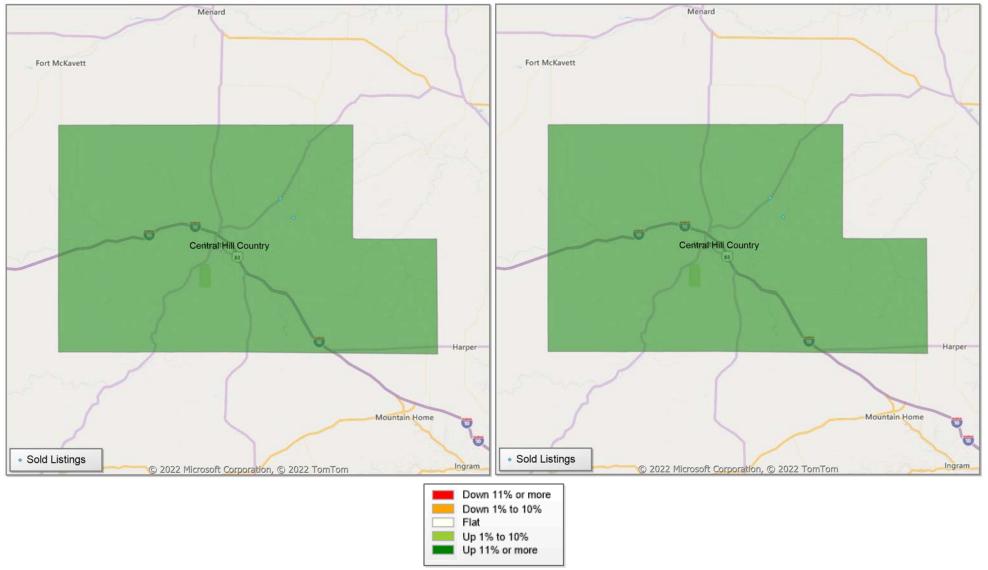


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change



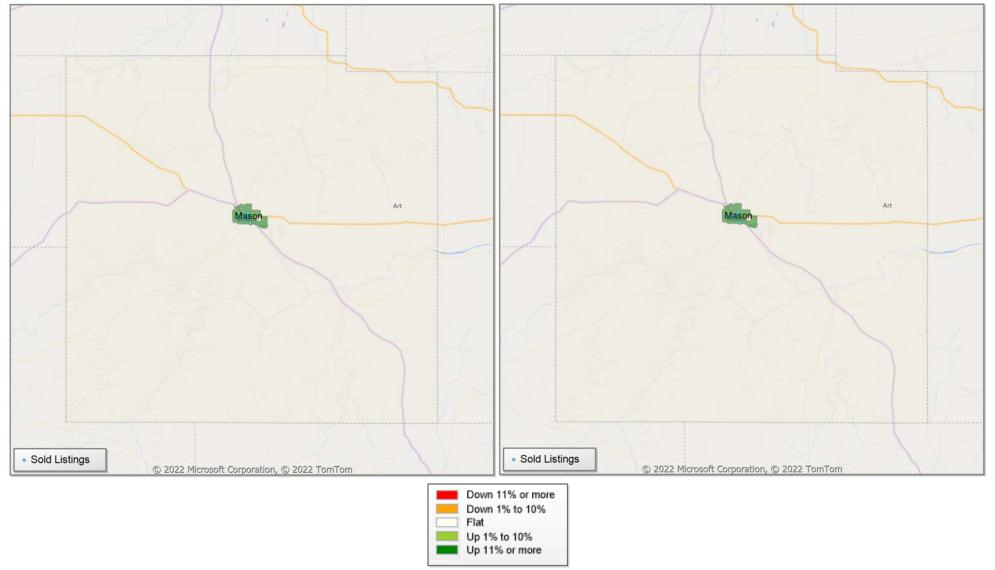
<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Mason County**



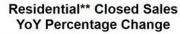
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**



Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**	,	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																	
Residential (SF/CO	ND/TH)		3	0.0%	\$1,034,000	-10.8%	\$344,667	-10.8%	\$330,000	6.6%	\$245	14.9%	11	-	8	3	4.8	101.2%
	YTD:		4	-20.0%	\$1,314,000	-17.4%	\$328,500	3.3%	\$305,000	15.1%	\$211	6.4%	39	4	10	6		95.9%
Single Family	_		3	0.0%	\$1,034,000	-10.8%	\$344,667	-10.8%	\$330,000	6.6%	\$245	14.9%	11	-	8	3	4.8	101.2%
	YTD:		4	-20.0%	\$1,314,000	-17.4%	\$328,500	3.3%	\$305,000	15.1%	\$211	6.4%	39	4	10	6		95.9%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CO	ND/TH)		3	0.0%	\$1,034,000	-10.8%	\$344,667	-10.8%	\$330,000	6.6%	\$245	14.9%	11	-	5	3	3.2	101.2%
	YTD:		4	-20.0%	\$1,314,000	-17.4%	\$328,500	3.3%	\$305,000	15.1%	\$211	6.4%	39	3	7	6		95.9%
Single Family			3	0.0%	\$1,034,000	-10.8%	\$344,667	-10.8%	\$330,000	6.6%	\$245	14.9%	11	-	5	3	3.2	101.2%
	YTD:		4	-20.0%	\$1,314,000	-17.4%	\$328,500	3.3%	\$305,000	15.1%	\$211	6.4%	39	3	7	6		95.9%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																	
Residential (SF/CO	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	36.0	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	36.0	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 91; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Central Hill Country

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing)																
Residential (SF/COND/TH)	68	38.8%	\$39,524,985	54.5%	\$581,250	11.3%	\$486,959	37.0%	\$317	12.4%	73	60	154	72	2.1	98.4%
YTD:	136	24.8%	\$80,272,381	51.0%	\$590,238	21.0%	\$500,000	36.7%	\$312	17.9%	77	143	161	136		97.2%
Single Family	68	38.8%	\$39,524,985	54.5%	\$581,250	11.3%	\$486,959	37.0%	\$317	12.4%	73	60	153	72	2.1	98.4%
YTD:	136	24.8%	\$80,272,381	51.0%	\$590,238	21.0%	\$500,000	36.7%	\$312	17.9%	77	143	160	136		97.2%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
Existing Home																
Residential (SF/COND/TH)	54	31.7%	\$33,471,458	41.3%	\$619,842	7.3%	\$500,000	14.6%	\$335	7.7%	59	39	103	63	1.8	97.8%
YTD:	108	18.7%	\$66,587,902	37.6%	\$616,555	15.9%	\$525,000	23.5%	\$328	16.6%	73	103	114	111		96.3%
Single Family	54	31.7%	\$33,471,458	41.3%	\$619,842	7.3%	\$500,000	14.6%	\$335	7.7%	59	39	102	63	1.8	97.8%
YTD:	108	18.7%	\$66,587,902	37.6%	\$616,555	15.9%	\$525,000	23.5%	\$328	16.6%	73	103	113	111		96.3%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
New Construction																
Residential (SF/COND/TH)	14	75.0%	\$6,017,903	218.0%	\$429,850	81.7%	\$439,900	103.1%	\$243	78.5%	127	21	51	9	3.4	101.2%
YTD:	28	55.6%	\$13,688,379	187.6%	\$488,871	84.9%	\$439,900	100.2%	\$247	47.4%	93	40	47	25		100.7%
Single Family	14	75.0%	\$6,017,903	218.0%	\$429,850	81.7%	\$439,900	103.1%	\$243	78.5%	127	21	51	9	3.4	101.29
YTD:	28	55.6%	\$13,688,379	187.6%	\$488,871	84.9%	\$439,900	100.2%	\$247	47.4%	93	40	47	25		100.7%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%		0.0%	-	-	-	-		0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Condominium		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	_		0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		

<sup>\*</sup> Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Fredericksburg

<b>Property Type</b>		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	27	35.0%	\$14,993,959	51.2%	\$555,332	12.0%	\$514,525	37.1%	\$356	11.7%	92	19	26	23	0.9	99.1%
	YTD:	48	-4.0%	\$26,858,581	15.1%	\$559,554	19.9%	\$525,000	43.3%	\$342	21.6%	96	51	28	42		98.2%
Single Family		27	35.0%	\$14,993,959	51.2%	\$555,332	12.0%	\$514,525	37.1%	\$356	11.7%	92	19	26	23	0.9	99.1%
	YTD:	48	-4.0%	\$26,858,581	15.1%	\$559,554	19.9%	\$525,000	43.3%	\$342	21.6%	96	51	28	42		98.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CO	ND/TH)	20	5.3%	\$12,046,000	25.9%	\$602,300	19.6%	\$569,000	44.1%	\$400	22.7%	57	14	19	21	0.8	98.1%
	YTD:	36	-18.2%	\$21,228,120	0.1%	\$589,670	22.3%	\$545,000	43.8%	\$377	30.4%	77	42	22	36		97.1%
Single Family		20	5.3%	\$12,046,000	25.9%	\$602,300	19.6%	\$569,000	44.1%	\$400	22.7%	57	14	19	21	0.8	98.1%
	YTD:	36	-18.2%	\$21,228,120	0.1%	\$589,670	22.3%	\$545,000	43.8%	\$377	30.4%	77	42	22	36		97.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>	<u> </u>																
Residential (SF/CO	ND/TH)	7	600.0%	\$2,994,927	742.7%	\$427,847	20.4%	\$460,000	29.4%	\$240	21.5%	188	5	7	2	1.3	102.3%
	YTD:	12	100.0%	\$5,660,577	167.4%	\$471,715	33.7%	\$461,830	28.1%	\$242	6.1%	150	9	6	6		101.5%
Single Family		7	600.0%	\$2,994,927	742.7%	\$427,847	20.4%	\$460,000	29.4%	\$240	21.5%	188	5	7	2	1.3	102.3%
	YTD:	12	100.0%	\$5,660,577	167.4%	\$471,715	33.7%	\$461,830	28.1%	\$242	6.1%	150	9	6	6		101.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 335; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Harper

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	1	-50.0%	\$265,000	-52.6%	\$265,000	-5.2%	\$265,000	-5.2%	\$189	-11.5%	24	2	3	4	3.0	95.0%
	YTD:	3	0.0%	\$665,000	-13.5%	\$221,667	-13.5%	\$230,000	-11.2%	\$127	-29.5%	139	3	4	4		74.9%
Single Family		1	-50.0%	\$265,000	-52.6%	\$265,000	-5.2%	\$265,000	-5.2%	\$189	-11.5%	24	2	3	4	3.0	95.0%
	YTD:	3	0.0%	\$665,000	-13.5%	\$221,667	-13.5%	\$230,000	-11.2%	\$127	-29.5%	139	3	4	4		74.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	OND/TH)	1	-50.0%	\$265,000	-52.6%	\$265,000	-5.2%	\$265,000	-5.2%	\$189	-11.5%	24	1	2	3	2.0	95.0%
	YTD:	3	0.0%	\$665,000	-13.5%	\$221,667	-13.5%	\$230,000	-11.2%	\$127	-29.5%	139	2	3	3		74.9%
Single Family		1	-50.0%	\$265,000	-52.6%	\$265,000	-5.2%	\$265,000	-5.2%	\$189	-11.5%	24	1	2	3	2.0	95.0%
	YTD:	3	0.0%	\$665,000	-13.5%	\$221,667	-13.5%	\$230,000	-11.2%	\$127	-29.5%	139	2	3	3		74.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	1	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	1		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	1	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	1		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 404; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ing)																	
Residential (SF/COI	ND/TH)		3	50.0%	\$1,045,000	38.2%	\$348,333	-7.9%	\$325,000	-14.1%	\$219	15.0%	25	3	4	4	0.9	104.7%
	YTD:		8	33.3%	\$3,001,400	50.3%	\$375,175	12.8%	\$390,000	22.1%	\$226	13.5%	29	6	5	6		106.7%
Single Family			3	50.0%	\$1,045,000	38.2%	\$348,333	-7.9%	\$325,000	-14.1%	\$219	15.0%	25	3	4	4	0.9	104.7%
	YTD:		8	33.3%	\$3,001,400	50.3%	\$375,175	12.8%	\$390,000	22.1%	\$226	13.5%	29	6	5	6		106.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COI	ND/TH)		2	0.0%	\$720,000	-4.8%	\$360,000	-4.8%	\$360,000	-4.8%	\$211	10.6%	4	3	4	4	1.3	102.1%
	YTD:		6	0.0%	\$2,389,000	19.7%	\$398,167	19.7%	\$465,500	45.7%	\$226	13.2%	26	6	5	5		106.4%
Single Family			2	0.0%	\$720,000	-4.8%	\$360,000	-4.8%	\$360,000	-4.8%	\$211	10.6%	4	3	4	4	1.3	102.1%
	YTD:		6	0.0%	\$2,389,000	19.7%	\$398,167	19.7%	\$465,500	45.7%	\$226	13.2%	26	6	5	5		106.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>																		
Residential (SF/COI	ND/TH)		1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$236	100.0%	67	-	-	-	-	109.8%
	YTD:		2	100.0%	\$612,400	100.0%	\$306,200	100.0%	\$306,200	100.0%	\$229	100.0%	39	-	-	1		107.4%
Single Family			1	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$325,000	100.0%	\$236	100.0%	67	-	-	-	-	109.8%
	YTD:		2	100.0%	\$612,400	100.0%	\$306,200	100.0%	\$306,200	100.0%	\$229	100.0%	39	-	-	1		107.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 484; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Junction

<b>Property Type</b>		Closed Sales**	YoY%	Dollar Volume	YoY	Average % Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing)				'		,		'			,			,			
Residential (SF/COND/	ГН)		- 0.0	%	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	4	-	16.0	0.0%
Y	TD:		- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	4	-		0.0%
Single Family			- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	4	-	16.0	0.0%
Y	TD:		- 0.0	%	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	4	-		0.0%
Townhouse			- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-	-	0.0%
Y	TD:		- 0.09	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	_	-		0.0%
Condominium			- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-	-	0.0%
Y	TD:		- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND/	ГН)		- 0.0	%	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	4	-	16.0	0.0%
Y	TD:		- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	4	-		0.0%
Single Family			- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	4	-	16.0	0.0%
$\mathbf{Y}^{\circ}$	TD:		- 0.0	%	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	4	-		0.0%
Townhouse			- 0.0	%	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-	-	0.0%
Y	TD:		- 0.0	<b>%</b>	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-		0.0%
Condominium			- 0.0	%	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-	-	0.0%
Y	TD:		- 0.0	<b>%</b>	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/	ГН)		- 0.09	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-	-	0.0%
Y	TD:		- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-		0.0%
Single Family			- 0.0	%	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-	-	0.0%
Y	TD:		- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-		0.0%
Townhouse			- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-	-	0.0%
$\mathbf{Y}^{\prime}$	TD:		- 0.0	%	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-		0.0%
Condominium			- 0.0	6	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	-	-	-	-	-	0.0%
$\mathbf{Y}^{\prime}$	TD:		- 0.0	%	- 0.	)%	- 0.0	6	- 0.0%		- 0.0%	_	_	_	-		0.0%

<sup>\*</sup> Local Market Area Code: 490; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Mason

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exist	ing)																	
Residential (SF/COI	ND/TH)	7	7	100.0%	\$2,234,000	100.0%	\$319,143	100.0%	\$349,000	100.0%	\$214	100.0%	104	4	9	5	3.7	94.5%
	YTD:	9	9	350.0%	\$2,983,000	498.0%	\$331,444	32.9%	\$349,000	39.9%	\$229	74.0%	103	7	9	7		95.7%
Single Family		7	7	100.0%	\$2,234,000	100.0%	\$319,143	100.0%	\$349,000	100.0%	\$214	100.0%	104	4	9	5	3.7	94.5%
	YTD:	9	9	350.0%	\$2,983,000	498.0%	\$331,444	32.9%	\$349,000	39.9%	\$229	74.0%	103	7	9	7		95.7%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CO	ND/TH)	7	7	100.0%	\$2,234,000	100.0%	\$319,143	100.0%	\$349,000	100.0%	\$214	100.0%	104	4	8	5	3.3	94.5%
	YTD:	g	9	350.0%	\$2,983,000	498.0%	\$331,444	32.9%	\$349,000	39.9%	\$229	74.0%	103	7	8	7		95.7%
Single Family		7	7	100.0%	\$2,234,000	100.0%	\$319,143	100.0%	\$349,000	100.0%	\$214	100.0%	104	4	8	5	3.3	94.5%
	YTD:	g	9	350.0%	\$2,983,000	498.0%	\$331,444	32.9%	\$349,000	39.9%	\$229	74.0%	103	7	8	7		95.7%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>	_																	
Residential (SF/COI	ND/TH)	-	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	=	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
Single Family		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	-	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		0.0%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 620; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Round Mountain

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	1.7	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	1.7	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	2.4	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	2.4	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>1</u>																
Residential (SF/CC	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 871; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-		-	0.0%
	YTD:	1	0.0%	\$750,000	257.1%	\$750,000	257.1%	\$750,000	257.1%	\$957	583.3%	257	-	-	-		81.1%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	1	0.0%	\$750,000	257.1%	\$750,000	257.1%	\$750,000	257.1%	\$957	583.3%	257	-	-	-		81.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1	100.0%	\$750,000	100.0%	\$750,000	100.0%	\$750,000	100.0%	\$957	100.0%	257	-	-	-		81.19
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1	100.0%	\$750,000	100.0%	\$750,000	100.0%	\$750,000	100.0%	\$957	100.0%	257	-	-	-		81.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	_	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	_	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 966; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.