



# Handling Multiple Offers & Buyers

**Hosted by:** Central Hill Country Board of REALTORS® (CHCBR)

**Date/Time:** Friday, August 10, 2018 **1:00 pm to 3:00 pm**

**Location:** CHCBR Classroom  
906 N. Milam Street  
Fredericksburg, TX 78624

**Instructor:** Robbie English **2 CE Hours / Cost: \$20**

### CE Credit

If seeking CE credit, please bring your real estate license and a valid photo ID.

### Special Services

If you require special accommodations to participate, please let us know at least 3 days prior to the course and attach a written description of your needs.

### Refund/Cancellation Policy

A full refund will be issued if written notification is received by August 3rd, otherwise a \$15 cancelation fee will be deducted from your refund. No refunds will be issued after August 7, 2018.

### To Register:

Send form and \$20.00 check payable to CHCBR, 906 N. Milam Street, Fredericksburg, TX 78624

To pay online, log on to Navica, Click News & Events and Association Events.

**Registration Deadline:** August 3, 2018 - After Deadline add \$15 to registration fee!



Texas REALTORS University  
Texas Association of REALTORS  
Provider #0001  
800-873-9155  
education@texasrealtors.com

## Registration

\_\_\_\_\_  
Name on TREC License

\_\_\_\_\_  
TREC License #

\_\_\_\_\_  
Primary Phone

\_\_\_\_\_  
Email Address

*This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor.*

### Handling Multiple Offers & Buyers

**Course # 34565**

**2 Hours CE**

**Cost: \$ 20.00**

It's important you take the right steps during negotiations. In this class, you will learn what the seller's options are in responding to multiple offers, and what their options are in communicating the responses. The REALTOR® Code of Ethics will also be incorporated. You will learn what forms are available to help guide them through the process. This course is designed to help you best represent your seller when there are multiple offers on the table.

This course will train you in specific strategies to best handle a multiple offer situation. You will learn your duties and responsibilities to your client, whether buyer or seller, and how to best advise them when considering multiple offers.

Method of Payment:  Cash  Check  Mastercard  Discover  Visa  Am Express

Name on Card: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Zip \_\_\_\_\_

Credit Card #: \_\_\_\_\_ Expiration: \_\_\_\_\_

Signature: \_\_\_\_\_