

February 2022 Market Snapshot

Central Hill Country



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	49	68	▲ 38.8%	109	136	▲ 24.8%	109	136	▲ 24.8%
Median Sales Price	\$355,380	\$486,959	▲ 37.0%	\$365,795	\$500,000	▲ 36.7%	\$365,795	\$500,000	▲ 36.7%
Average Sales Price	\$522,118	\$581,250	▲ 11.3%	\$487,735	\$590,238	▲ 21.0%	\$487,735	\$590,238	▲ 21.0%
Ratio to Original List Price	96.6%	98.4%	▲ 1.9%	96.4%	97.2%	▲ 0.9%	96.4%	97.2%	▲ 0.9%
Days On Market	86	73	▼ -15.1%	102	77	▼ -24.5%	102	77	▼ -24.5%
New Listings	69	60	▼ -13.0%	149	143	▼ -4.0%	149	143	▼ -4.0%
Under Contract	123	119	▼ -3.3%	115	113	▼ -1.7%	115	113	▼ -1.7%
Active Listings	164	153	▼ -6.7%	165	160	▼ -3.0%	165	160	▼ -3.0%
Months Inventory	2.4	2.1	▼ -13.7%	2.4	2.1	▼ -13.7%	2.4	2.1	▼ -13.7%

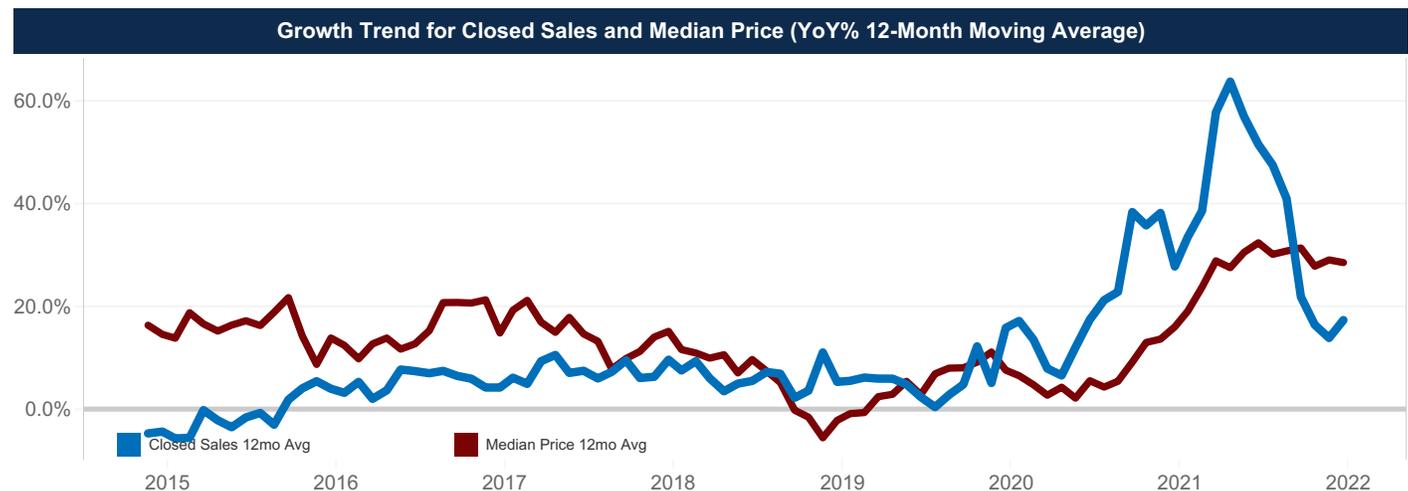


February 2022 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	30	35	▲ 16.7%	72	74	▲ 2.8%
Median Sales Price	\$419,561	\$490,050	▲ 16.8%	\$412,500	\$525,000	▲ 27.3%
Average Sales Price	\$622,370	\$612,118	▼ -1.7%	\$557,104	\$625,143	▲ 12.2%
Ratio to Original List Price	95.5%	99.1%	▲ 3.8%	95.9%	96.6%	▲ 0.7%
Days On Market	97	84	▼ -13.4%	119	91	▼ -23.5%
New Listings	38	31	▼ -18.4%	82	80	▼ -2.4%
Under Contract	72	67	▼ -6.9%	70	61	▼ -12.9%
Active Listings	96	68	▼ -29.2%	96	73	▼ -24.0%
Months Inventory	2.2	1.5	▼ -30.2%	2.2	1.5	▼ -30.2%



February 2022 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2021	2022	% Change	2021	2022	% Change
Closed Sales	12	23	▲ 91.7%	28	49	▲ 75.0%
Median Sales Price	\$436,450	\$490,000	▲ 12.3%	\$319,500	\$500,000	▲ 56.5%
Average Sales Price	\$452,696	\$607,094	▲ 34.1%	\$395,445	\$581,623	▲ 47.1%
Ratio to Original List Price	97.3%	99.0%	▲ 1.8%	96.7%	98.5%	▲ 1.9%
Days On Market	97	45	▼ -53.6%	80	52	▼ -35.0%
New Listings	30	24	▼ -20.0%	60	52	▼ -13.3%
Under Contract	46	44	▼ -4.4%	40	43	▲ 7.5%
Active Listings	55	65	▲ 18.2%	54	67	▲ 24.1%
Months Inventory	2.9	2.8	▼ -5.0%	2.9	2.8	▼ -5.0%



February 2022 Market Snapshot

Mason County



	2021			2022			Year to Date		
	2021	2022	% Change	2021	2022	% Change	2021	2022	% Change
Closed Sales	7	7	▲ 0.0%	9	9	▲ 0.0%	9	9	▲ 0.0%
Median Sales Price	\$213,690	\$349,000	▲ 63.3%	\$213,690	\$349,000	▲ 63.3%	\$213,690	\$349,000	▲ 63.3%
Average Sales Price	\$211,477	\$319,143	▲ 50.9%	\$219,906	\$331,444	▲ 50.7%	\$219,906	\$331,444	▲ 50.7%
Ratio to Original List Price	99.9%	94.5%	▼ -5.5%	99.3%	95.7%	▼ -3.7%	99.3%	95.7%	▼ -3.7%
Days On Market	24	104	▲ 333.3%	43	103	▲ 139.5%	43	103	▲ 139.5%
New Listings	1	4	▲ 300.0%	6	9	▲ 50.0%	6	9	▲ 50.0%
Under Contract	4	8	▲ 100.0%	3	8	▲ 166.7%	3	8	▲ 166.7%
Active Listings	9	10	▲ 11.1%	10	10	▲ 0.0%	10	10	▲ 0.0%
Months Inventory	2.6	3.2	▲ 19.9%	2.6	3.2	▲ 19.9%	2.6	3.2	▲ 19.9%

