



## Current Building Materials & Architecture for Agents

**Hosted by:** Central Hill Country Board of REALTORS® (CHCBR)  
**Date/Time:** July 2, 2018 8:30 am - 12:30 pm  
**Location:** CHCBR Classroom, 906 N. Milam Street, Fredericksburg, TX 78624  
**Instructor:** Abby Vasek **Cost:** \$40 **Course #** 33475 **4 Hours CE**

*This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor.*

**Elevate your salesmanship by increasing your knowledge of architecture and current building materials. This class studies architectural elements (inside & out) and traditional styles that help to define today's Post-Modern, Neo-Eclectic era of architecture. We dive into current trends and the pros & cons of certain building materials and techniques being used in new construction and home improvement projects. Learn what updates have the greatest ROI and how to modify and improve an outdated home. Agents report leaving this course feeling more equipped to make recommendations for home improvements and more capable of identifying styles of architecture, as well as benefits and features of the homes they represent. Whether you're a Buyer's or a Seller's Agent, the more you know about your 'product', the better you can sell it!**

**CE Credit** If seeking CE credit, please bring your real estate license and a valid photo ID.

**Special Services** If you require special accommodations to participate, please let us know at least 3 days prior to the course and attach a written description of your needs.

**Refund/Cancellation Policy** A full refund will be issued if written notification is received by June 25th, otherwise a \$15 cancellation fee will be deducted from your refund. No refunds will be issued after June 27th.

**To Register:** Send form and \$40 check payable to CHCBR, 906 N. Milam Street, Fredericksburg, TX 78624. To pay online, log on to Navica, Click News & Events and Association Events.

**Registration Deadline:** June 25, 2018 - After Deadline add \$15 to registration fee!

### Registration

---

Name on TREC License	TREC License #	Phone	Email Address
----------------------	----------------	-------	---------------

Method of Payment:  Cash  Check  Mastercard  Discover  Visa  Am Express

Name on Card: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Zip \_\_\_\_\_

Credit Card #: \_\_\_\_\_ Expiration: \_\_\_\_\_

Signature: \_\_\_\_\_



Texas REALTORS University  
Texas Association of REALTORS  
Provider #0001  
800-873-9155  
education@texasrealtors.com