



## Contracts - What You Need to Know But Were Afraid to Ask

**Hosted by:** Central Hill Country Board of REALTORS® (CHCBR)  
**Date/Time:** January 16, 2019 8:30 am - 5:00 pm  
**Location:** CHCBR Classroom  
 906 N. Milam Street  
 Fredericksburg, TX 78624  
**Instructor:** Robbie English **Cost:** \$80

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor.

## Registration

Name on TREC License \_\_\_\_\_

TREC License # \_\_\_\_\_

Primary Phone \_\_\_\_\_

### Contracts - What You Need to Know But Were Afraid to Ask

Course # 32723

8 Hours CE

Cost: \$80

This course explores the most frequently used contract in real estate: the TREC One to Four Family Residential Resale contract. This course deliberately delves into the intricate details of this nine page document that governs the exchange of both property and money between the buyer and the seller. Agents will learn about critical dates and timeframes within the contract, as well as documents ancillary to the transaction, such as surveys and appraisals. The course comprehensively explores the transaction process and the sequence of events that lead to closing. Likewise, the course will review commonly used addenda in residential resale transactions.

This course is essential and relevant to all real estate license holders as it explores the most frequently used contract in Texas real estate transactions: the TREC One to Four Family Residential Resale contract. License holders will learn how to advise clients to complete the contract allowing for the most protection for themselves as well as the agent. Real estate agents will be able to apply the knowledge they learn from this course directly to their real estate business when explaining the contract, its parameters, and its intent to clients.

Method of Payment:  Cash  Check  Mastercard  Discover  Visa  Am Express

Name on Card: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Zip \_\_\_\_\_

Credit Card #: \_\_\_\_\_ Expiration: \_\_\_\_\_

Signature: \_\_\_\_\_

### CE Credit

If seeking CE credit, please bring your real estate license and a valid photo ID.

### Special Services

If you require special accommodations to participate, please let us know at least 3 days prior to the course and attach a written description of your needs.

### Refund/Cancellation Policy

A full refund will be issued if written notification is received by January 9, otherwise a \$15 cancelation fee will be deducted from your refund. No refunds will be issued after January 11, 2019.

### To Register:

Send form and \$80 check payable to CHCBR, 906 N. Milam Street, Fredericksburg, TX 78624

To pay online, log on to Navica, Click News & Events and Association Events.

### Registration Deadline:

January 9, 2019 - After Deadline add \$15 to registration fee!



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