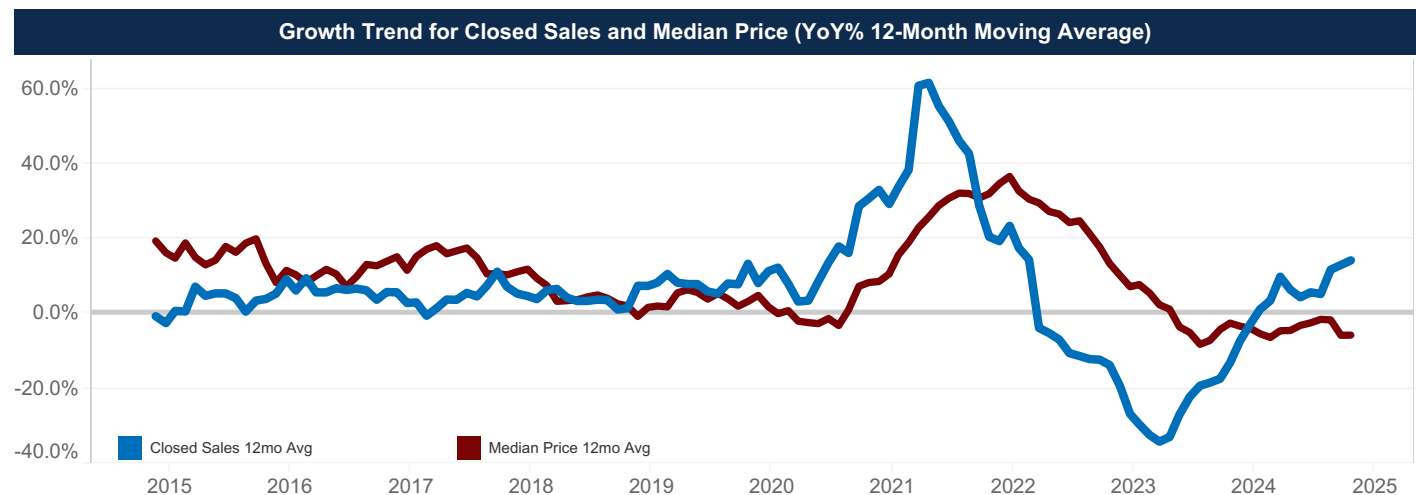
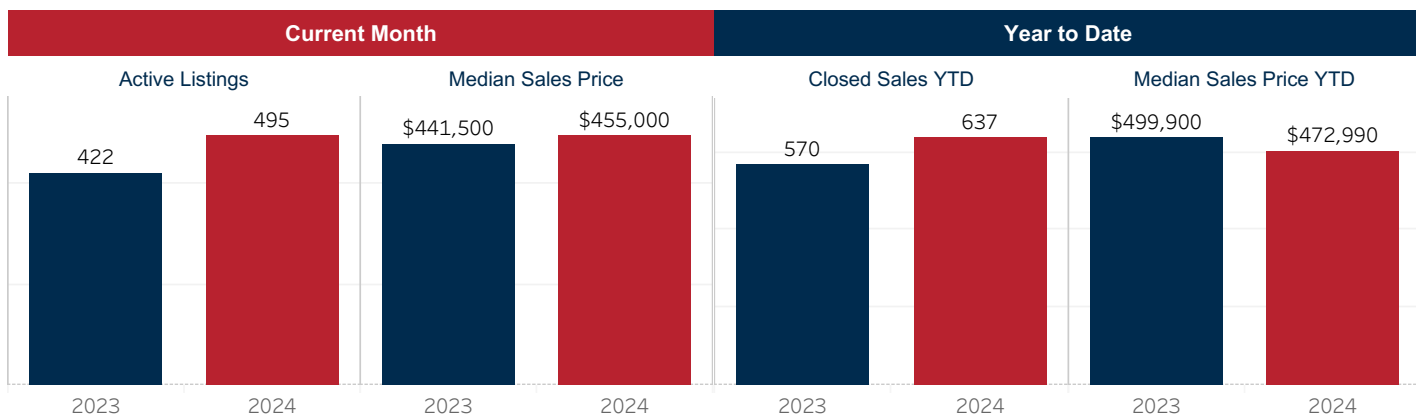


December 2024 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	39	48	▲ 23.1%	570	637	▲ 11.8%
Median Sales Price	\$441,500	\$455,000	▲ 3.1%	\$499,900	\$472,990	▼ -5.4%
Average Sales Price	\$470,866	\$662,942	▲ 40.8%	\$647,956	\$608,994	▼ -6.0%
Ratio to Original List Price	90.0%	92.9%	▲ 3.2%	91.3%	92.4%	▲ 1.2%
Days On Market	131	110	▼ -16.0%	110	108	▼ -1.8%
New Listings	42	80	▲ 90.5%	1,150	1,357	▲ 18.0%
Under Contract	30	46	▲ 53.3%	51	58	▲ 13.7%
Active Listings	422	495	▲ 17.3%	425	538	▲ 26.6%
Months Inventory	8.9	9.3	▲ 5.0%	8.9	9.3	▲ 5.0%

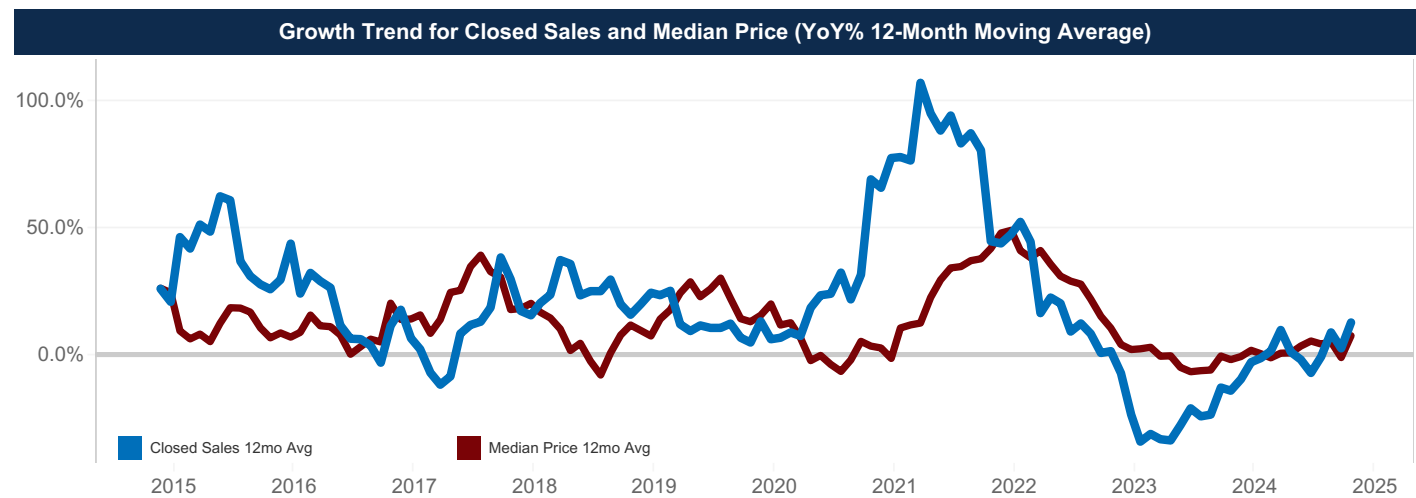
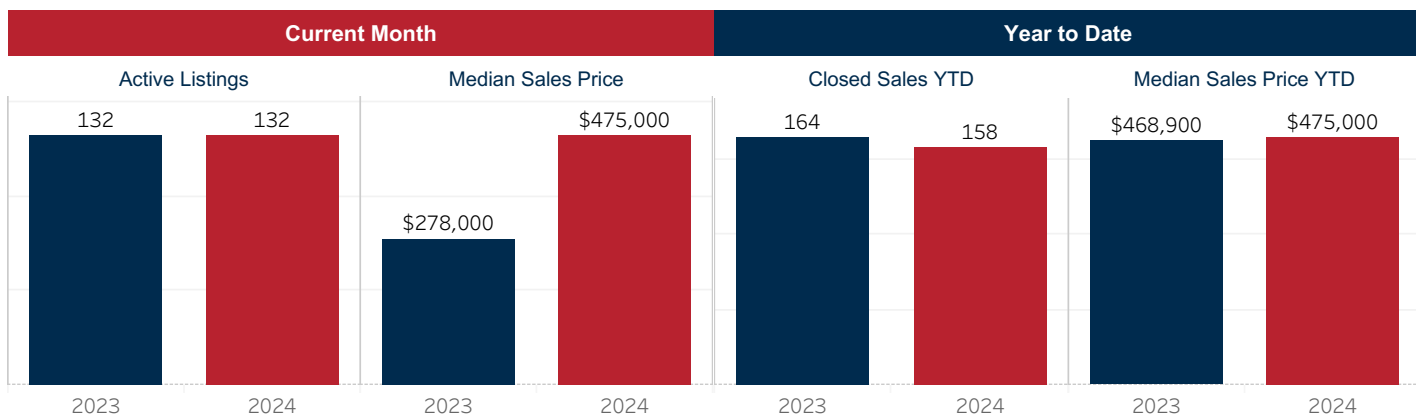


December 2024 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	7	13	▲ 85.7%	164	158	▼ -3.7%
Median Sales Price	\$278,000	\$475,000	▲ 70.9%	\$468,900	\$475,000	▲ 1.3%
Average Sales Price	\$355,429	\$618,000	▲ 73.9%	\$583,878	\$566,257	▼ -3.0%
Ratio to Original List Price	91.3%	92.8%	▲ 1.7%	92.9%	93.4%	▲ 0.5%
Days On Market	96	150	▲ 56.3%	84	110	▲ 31.0%
New Listings	14	19	▲ 35.7%	376	345	▼ -8.2%
Under Contract	9	9	▲ 0.0%	13	10	▼ -23.1%
Active Listings	132	132	▲ 0.0%	148	155	▲ 4.7%
Months Inventory	9.7	10.0	▲ 3.8%	9.7	10.0	▲ 3.8%

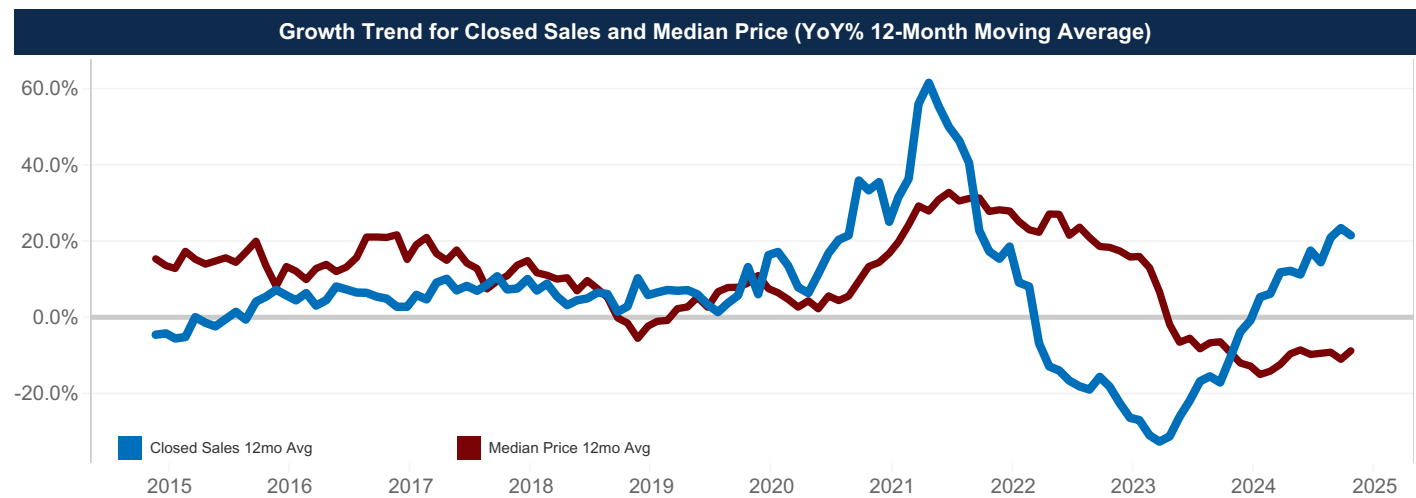
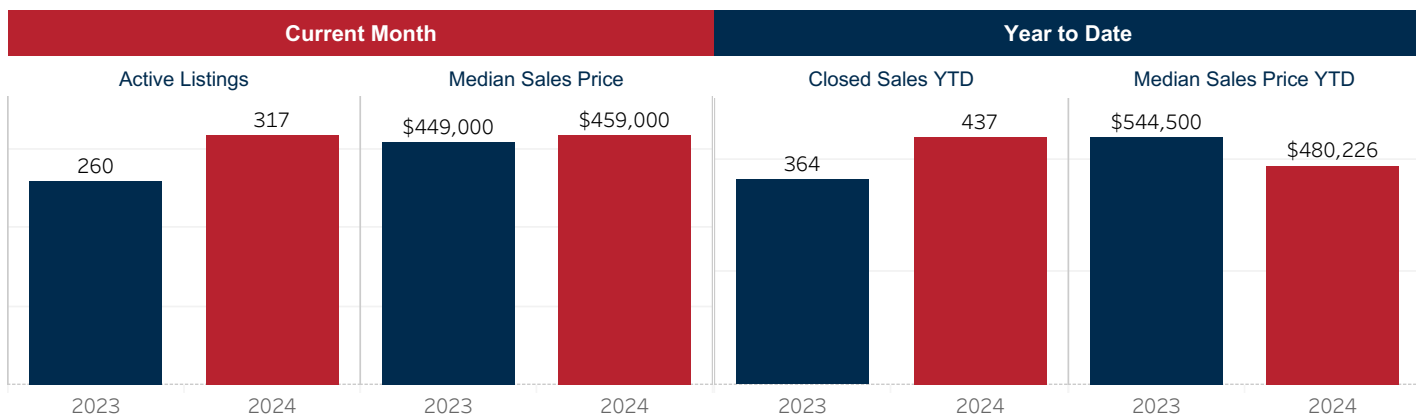


December 2024 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	29	30	▲ 3.5%	364	437	▲ 20.1%
Median Sales Price	\$449,000	\$459,000	▲ 2.2%	\$544,500	\$480,226	▼ -11.8%
Average Sales Price	\$524,548	\$748,651	▲ 42.7%	\$713,745	\$650,041	▼ -8.9%
Ratio to Original List Price	91.0%	93.5%	▲ 2.8%	91.1%	92.1%	▲ 1.1%
Days On Market	131	87	▼ -33.6%	121	105	▼ -13.2%
New Listings	26	59	▲ 126.9%	684	919	▲ 34.4%
Under Contract	18	35	▲ 94.4%	33	44	▲ 33.3%
Active Listings	260	317	▲ 21.9%	241	339	▲ 40.7%
Months Inventory	8.6	8.7	▲ 1.6%	8.6	8.7	▲ 1.6%

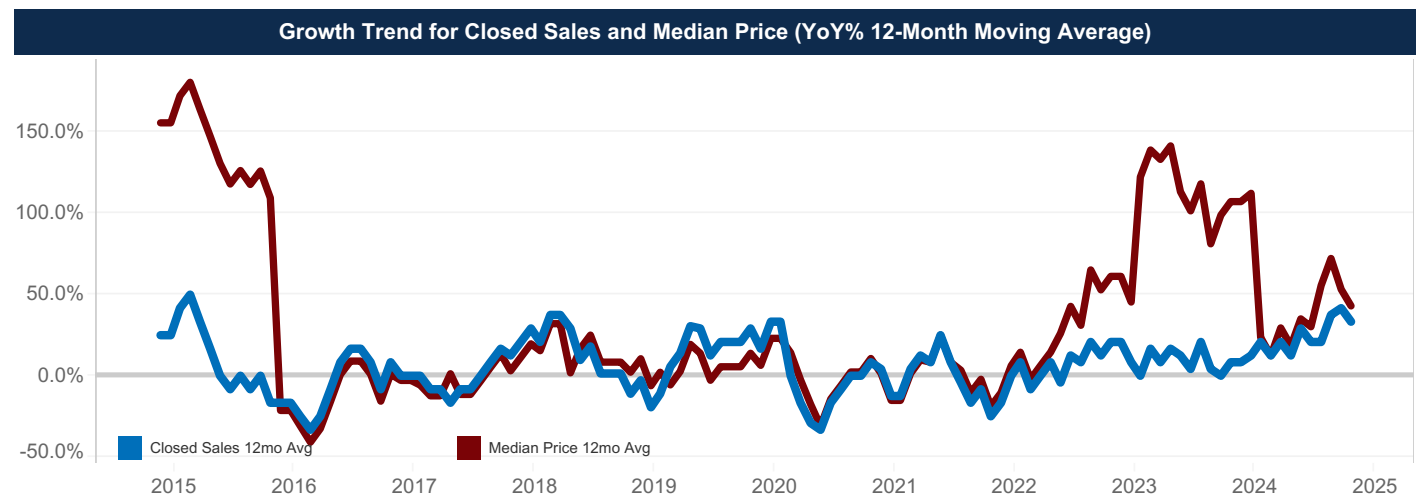
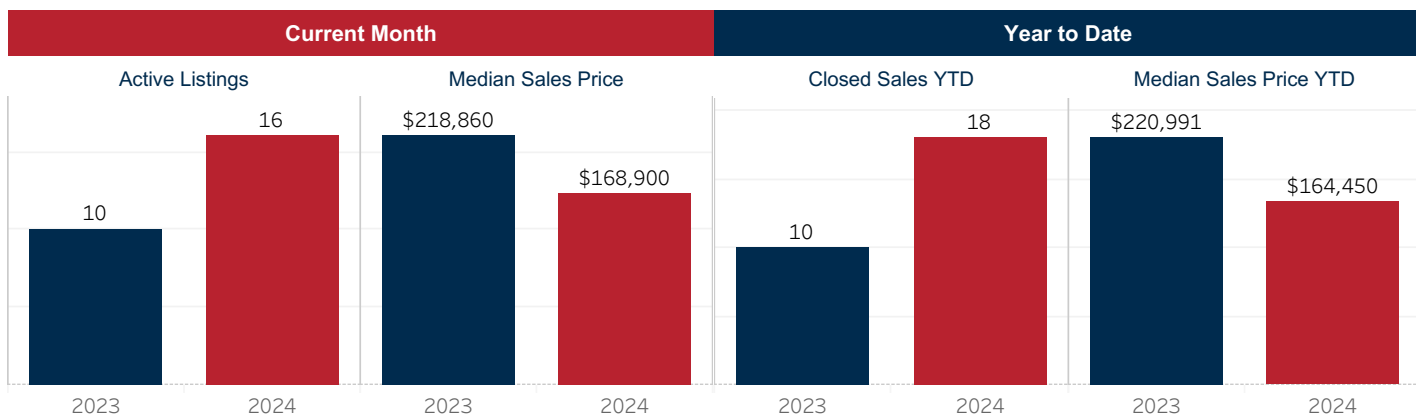


December 2024 Market Snapshot

Kimble County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	1	▲ 0.0%	10	18	▲ 80.0%	10	18	▲ 80.0%
Median Sales Price	\$218,860	\$168,900	▼ -22.8%	\$220,991	\$164,450	▼ -25.6%	\$220,991	\$164,450	▼ -25.6%
Average Sales Price	\$218,860	\$168,900	▼ -22.8%	\$333,373	\$332,828	▼ -0.2%	\$333,373	\$332,828	▼ -0.2%
Ratio to Original List Price	76.8%	91.3%	▲ 18.9%	77.1%	90.2%	▲ 17.1%	77.1%	90.2%	▲ 17.1%
Days On Market	392	322	▼ -17.9%	91	116	▲ 27.5%	91	116	▲ 27.5%
New Listings	0	0	▲ 0.0%	26	36	▲ 38.5%	26	36	▲ 38.5%
Under Contract	1	1	▲ 0.0%	1	1	▲ 0.0%	1	1	▲ 0.0%
Active Listings	10	16	▲ 60.0%	10	16	▲ 60.0%	10	16	▲ 60.0%
Months Inventory	12.0	10.7	▼ -11.1%	12.0	10.7	▼ -11.1%	12.0	10.7	▼ -11.1%



December 2024 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	2	3	▲ 50.0%	32	21	▼ -34.4%
Median Sales Price	\$222,500	\$200,000	▼ -10.1%	\$250,000	\$270,000	▲ 8.0%
Average Sales Price	\$222,500	\$236,000	▲ 6.1%	\$315,927	\$316,929	▲ 0.3%
Ratio to Original List Price	81.2%	88.6%	▲ 9.2%	87.1%	90.7%	▲ 4.2%
Days On Market	132	87	▼ -34.1%	120	144	▲ 20.0%
New Listings	2	2	▲ 0.0%	64	57	▼ -10.9%
Under Contract	2	1	▼ -50.0%	4	2	▼ -50.0%
Active Listings	20	30	▲ 50.0%	25	27	▲ 8.0%
Months Inventory	7.5	17.1	▲ 128.6%	7.5	17.1	▲ 128.6%

