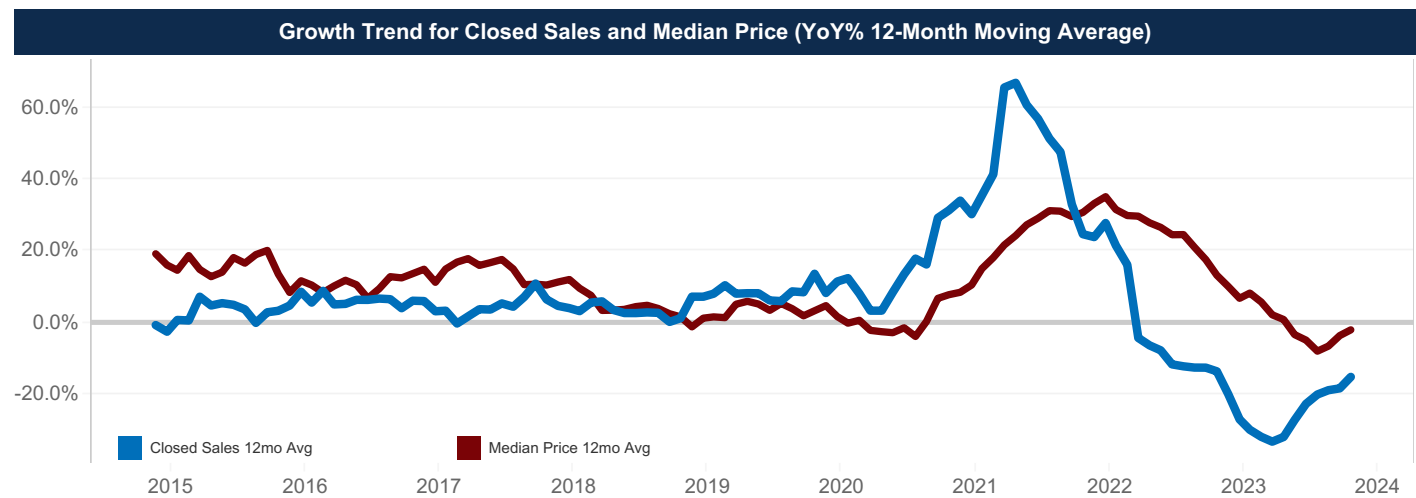
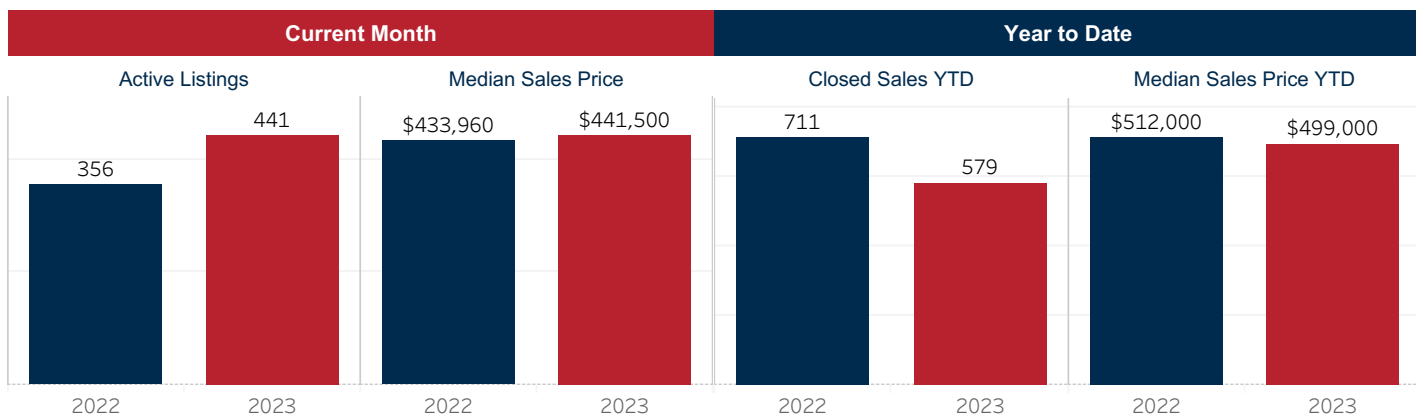


# December 2023 Market Snapshot

## Central Hill Country



	2023			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	39	39	▲ 0.0%	711	579	▼ -18.6%
Median Sales Price	\$433,960	\$441,500	▲ 1.7%	\$512,000	\$499,000	▼ -2.5%
Average Sales Price	\$524,230	\$469,750	▼ -10.4%	\$651,505	\$644,229	▼ -1.1%
Ratio to Original List Price	92.4%	89.7%	▼ -2.9%	95.8%	91.3%	▼ -4.8%
Days On Market	154	133	▼ -13.6%	78	110	▲ 41.0%
New Listings	66	46	▼ -30.3%	1,097	1,221	▲ 11.3%
Under Contract	32	39	▲ 21.9%	70	53	▼ -24.3%
Active Listings	356	441	▲ 23.9%	255	453	▲ 77.7%
Months Inventory	6.0	9.1	▲ 52.1%	6.0	9.1	▲ 52.1%

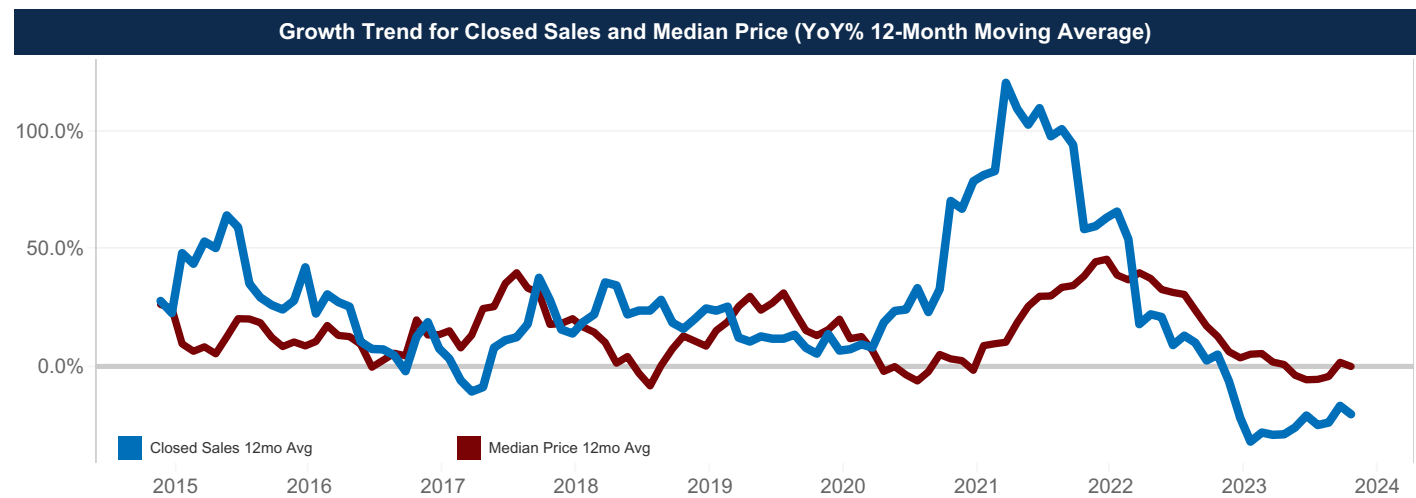
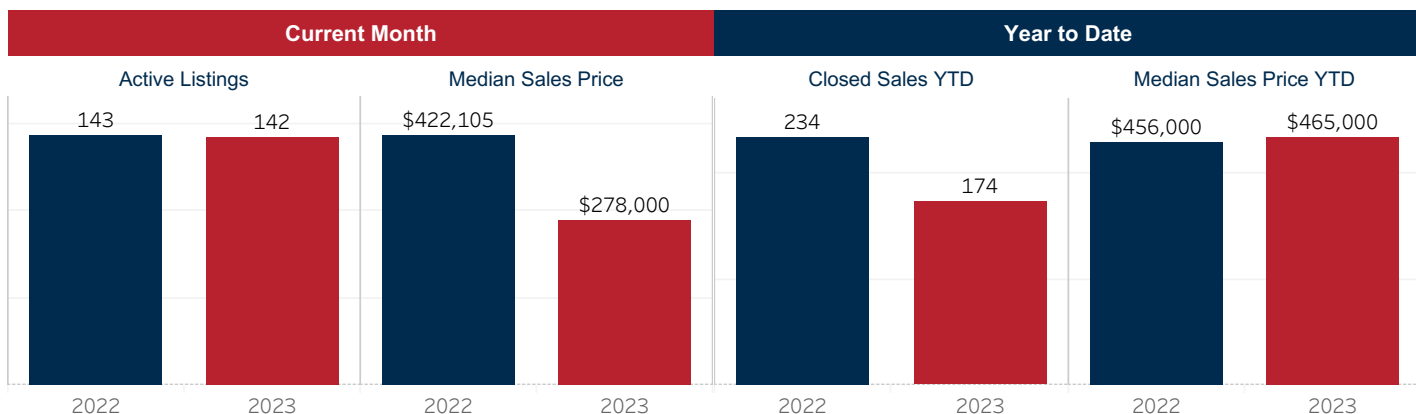


# December 2023 Market Snapshot

## Blanco County



	2022			2023			Year to Date		
	2022	2023	% Change	2022	2023	% Change	2022	2023	% Change
Closed Sales	14	8	▼ -42.9%	234	174	▼ -25.6%	234	174	▼ -25.6%
Median Sales Price	\$422,105	\$278,000	▼ -34.1%	\$456,000	\$465,000	▲ 2.0%	\$456,000	\$465,000	▲ 2.0%
Average Sales Price	\$445,042	\$355,429	▼ -20.1%	\$540,792	\$586,074	▲ 8.4%	\$540,792	\$586,074	▲ 8.4%
Ratio to Original List Price	93.2%	91.3%	▼ -2.0%	96.9%	93.0%	▼ -4.1%	96.9%	93.0%	▼ -4.1%
Days On Market	70	96	▲ 37.1%	56	87	▲ 55.4%	56	87	▲ 55.4%
New Listings	30	17	▼ -43.3%	390	398	▲ 2.1%	390	398	▲ 2.1%
Under Contract	13	11	▼ -15.4%	21	14	▼ -33.3%	21	14	▼ -33.3%
Active Listings	143	142	▼ -0.7%	97	157	▲ 61.9%	97	157	▲ 61.9%
Months Inventory	7.3	9.8	▲ 33.5%	7.3	9.8	▲ 33.5%	7.3	9.8	▲ 33.5%



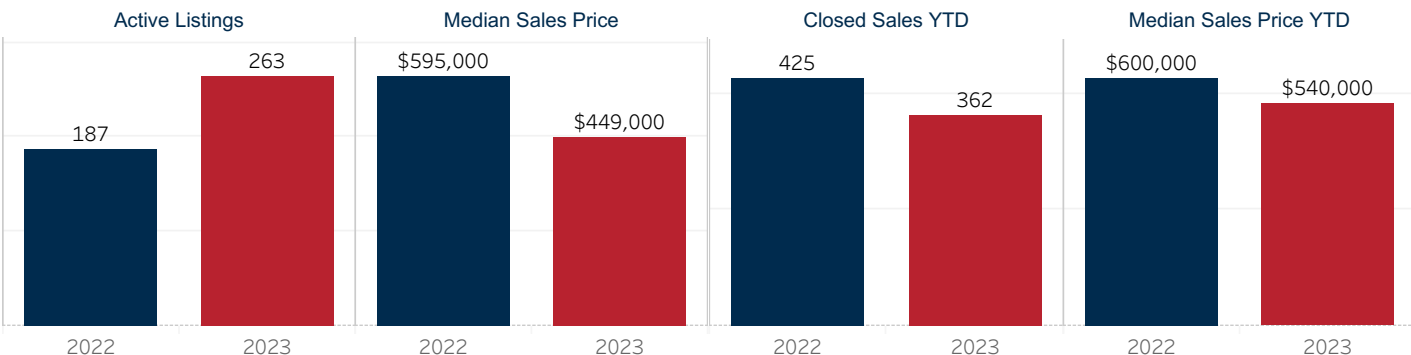
# December 2023 Market Snapshot

## Gillespie County

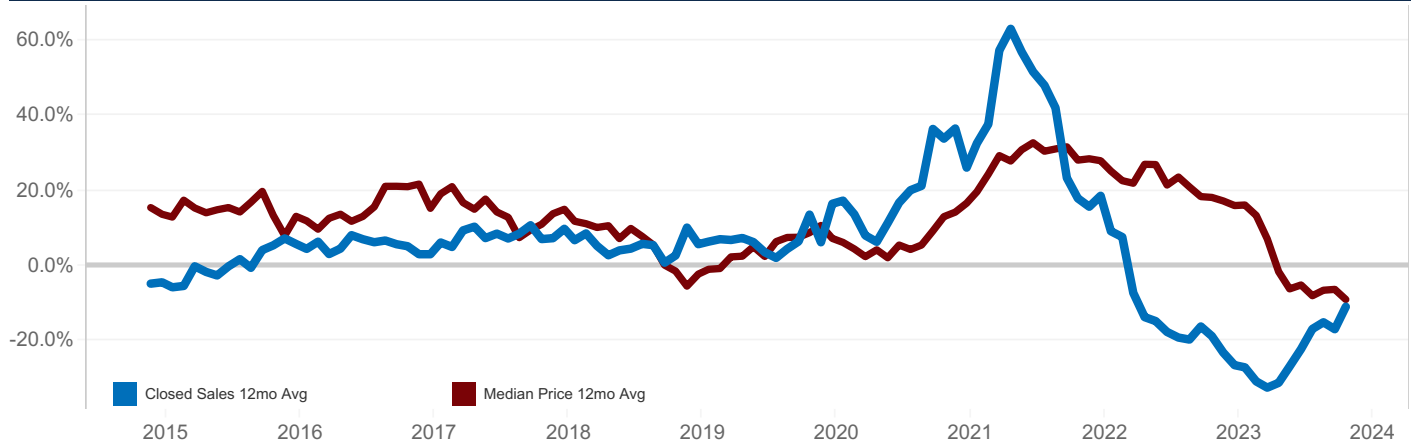


	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	23	28	▲ 21.7%	425	362	▼ -14.8%
Median Sales Price	\$595,000	\$449,000	▼ -24.5%	\$600,000	\$540,000	▼ -10.0%
Average Sales Price	\$605,387	\$526,996	▼ -13.0%	\$750,116	\$709,896	▼ -5.4%
Ratio to Original List Price	92.8%	90.6%	▼ -2.4%	95.6%	91.2%	▼ -4.6%
Days On Market	174	133	▼ -23.6%	85	120	▲ 41.2%
New Listings	31	27	▼ -12.9%	624	722	▲ 15.7%
Under Contract	17	24	▲ 41.2%	42	33	▼ -21.4%
Active Listings	187	263	▲ 40.6%	132	254	▲ 92.4%
Months Inventory	5.3	8.7	▲ 65.1%	5.3	8.7	▲ 65.1%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

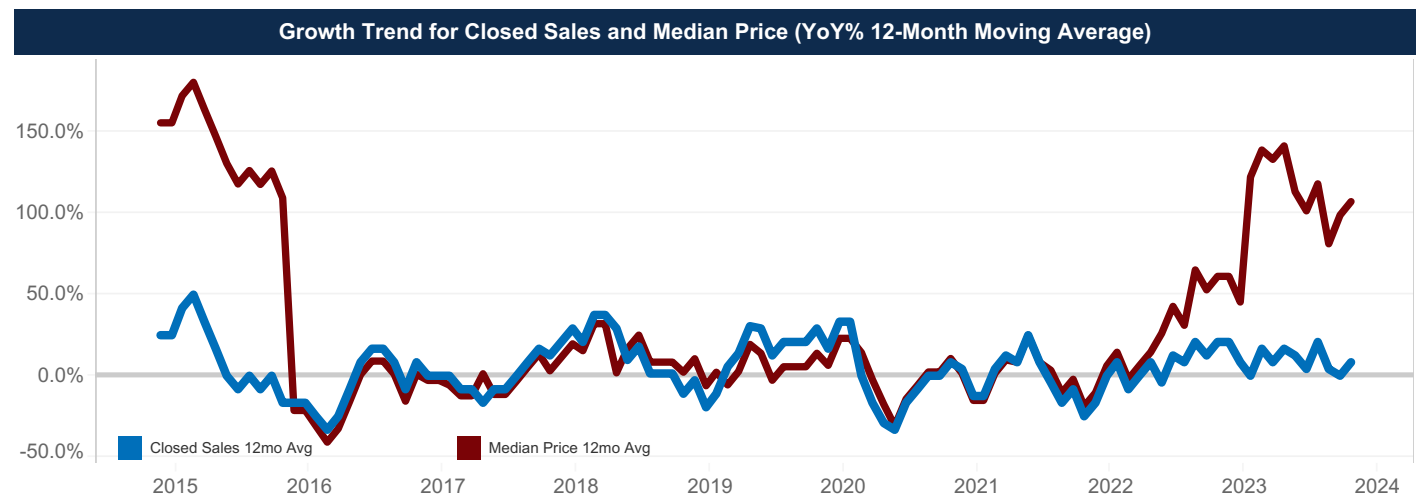
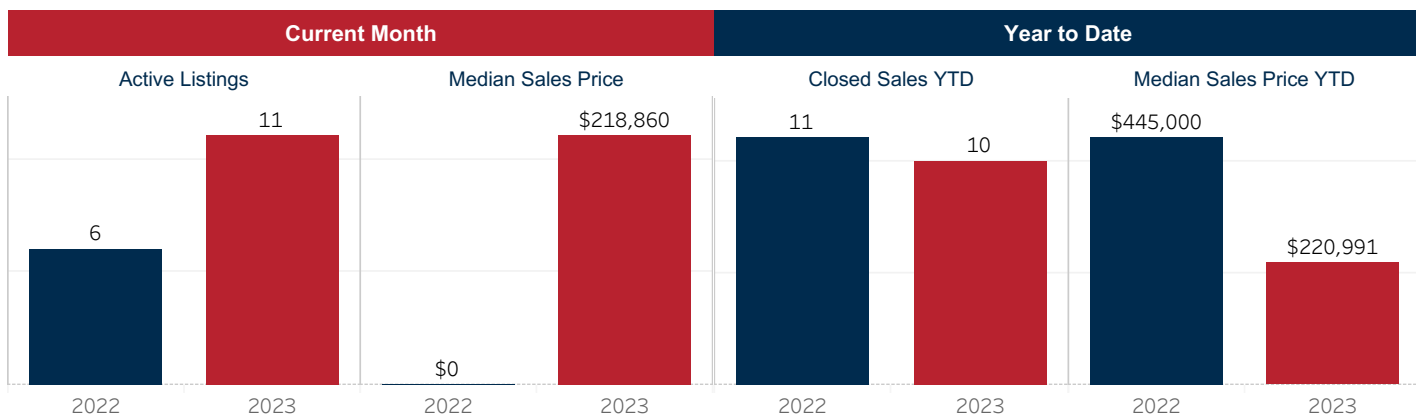


# December 2023 Market Snapshot

## Kimble County



	2023			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	0	1	▲ 100.0%	11	10	▼ -9.1%
Median Sales Price	\$0	\$218,860	▲ 100.0%	\$445,000	\$220,991	▼ -50.3%
Average Sales Price	\$0	\$218,860	▲ 100.0%	\$512,000	\$333,373	▼ -34.9%
Ratio to Original List Price	0.0%	76.8%	▲ 100.0%	94.7%	77.1%	▼ -18.6%
Days On Market	0	392	▲ 100.0%	107	91	▼ -15.0%
New Listings	1	0	▼ -100.0%	20	28	▲ 40.0%
Under Contract	0	1	▲ 100.0%	1	1	▲ 0.0%
Active Listings	6	11	▲ 83.3%	6	10	▲ 66.7%
Months Inventory	6.5	13.2	▲ 101.7%	6.5	13.2	▲ 101.7%



# December 2023 Market Snapshot

## Mason County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	2	2	▲ 0.0%	41	32	▼ -22.0%
Median Sales Price	\$145,250	\$222,500	▲ 53.2%	\$325,000	\$262,500	▼ -19.2%
Average Sales Price	\$145,250	\$222,500	▲ 53.2%	\$298,618	\$314,961	▲ 5.5%
Ratio to Original List Price	83.0%	81.2%	▼ -2.2%	92.0%	85.1%	▼ -7.5%
Days On Market	513	132	▼ -74.3%	121	123	▲ 1.7%
New Listings	4	2	▼ -50.0%	63	73	▲ 15.9%
Under Contract	2	3	▲ 50.0%	4	4	▲ 0.0%
Active Listings	20	25	▲ 25.0%	18	30	▲ 66.7%
Months Inventory	5.9	9.4	▲ 60.2%	5.9	9.4	▲ 60.2%

