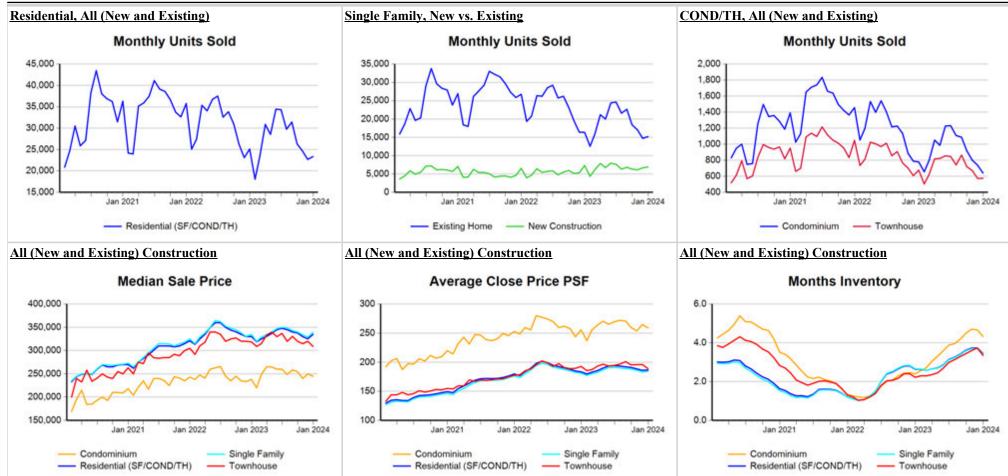
	Closed		Dollar		Average		Median		Price/			New	Active	Pending	Months	Close
Property Type	Sales*	YoY%	Volume	YoY%	Price	YoY%	Price	YoY%	Sqft	YoY%	DOM	Listings	Listings	Sales	Inventory	To OLI
All(New and Existing)																
Residential (SF/COND/TH)	23,348	-7.0%	\$9,635,407,470	-3.6%	\$412,687	3.7%	\$335,000	1.4%	\$187	1.7%	62	27,047	93,733	20,669	3.4	93.79
YTD:	327,997	-10.9%	\$135,562,223,10 5	-10.9%	\$413,303	0.0%	\$335,000	-1.5%	\$189	-1.0%	55	483,891	89,227	327,063		95.1%
Single Family	22,119	-6.5%	\$9,203,231,759	-3.2%	\$416,078	3.6%	\$339,000	1.2%	\$184	2.0%	62	25,309	87,286	19,477	3.4	93.79
YTD:	308,122	-10.4%	\$128,705,455,59 3	-10.5%	\$417,709	-0.2%	\$339,500	-1.6%	\$186	-0.9%	55	451,507	83,207	307,316		95.0%
Townhouse	575	-14.9%	\$200,725,874	-14.2%	\$349,088	0.8%	\$308,995	-3.1%	\$189	-2.0%	55	729	2,399	613	3.3	94.6%
YTD:	8,608	-14.5%	\$3,040,077,670	-14.6%	\$353,169	0.0%	\$325,000	0.6%	\$194	1.0%	51	13,399	2,230	8,678		96.0%
Condominium	639	-17.9%	\$226,859,144	-11.4%	\$355,022	7.9%	\$245,000	2.9%	\$259	1.3%	62	1,009	4,048	579	4.3	93.79
YTD:	11,237	-20.6%	\$3,807,801,323	-19.6%	\$338,863	1.3%	\$250,000	2.0%	\$263	-0.1%	50	18,985	3,789	11,069		95.2%
Existing Home																
Residential (SF/COND/TH)	16,206	-7.6%	\$6,483,937,946	-2.0%	\$400,095	6.0%	\$315,000	3.7%	\$184	3.2%	52	18,706	63,921	13,964	3.1	93.6%
YTD:	245,258	-18.1%	\$99,473,014,614	-18.5%	\$405,585	-0.5%	\$323,000	-2.1%	\$188	-1.1%	45	367,816	61,546	243,983		95.2%
Single Family	15,192	-7.1%	\$6,147,557,641	-1.6%	\$404,658	5.9%	\$319,000	3.2%	\$182	3.7%	52	17,318	58,868	13,034	3.1	93.5%
YTD:	228,280	-17.9%	\$93,882,075,702	-18.3%	\$411,258	-0.6%	\$325,000	-3.0%	\$185	-1.0%	45	340,646	56,857	227,261		95.29
Townhouse	411	-11.8%	\$139,463,648	-7.7%	\$339,328	4.7%	\$295,000	9.5%	\$181	-0.6%	45	521	1,534	394	2.9	94.8%
YTD:	6,445	-22.4%	\$2,184,661,126	-23.8%	\$338,970	-1.7%	\$303,000	-0.7%	\$186	-0.6%	42	9,875	1,395	6,449		96.3%
Condominium	588	-17.5%	\$192,195,010	-12.7%	\$326,862	5.8%	\$223,750	-0.6%	\$248	-1.1%	59	867	3,519	536	4.0	93.89
YTD:	10,504	-21.9%	\$3,397,236,619	-21.4%	\$323,423	0.6%	\$240,331	1.2%	\$257	-1.1%	47	17,295	3,292	10,273		95.3%
New Construction																
Residential (SF/COND/TH)	7,140	-5.9%	\$3,151,646,230	-6.6%	\$441,407	-0.7%	\$372,660	-2.2%	\$192	-1.4%	85	8,341	29,812	6,705	4.3	94.19
YTD:	82,726	20.9%	\$36,086,904,026	20.2%	\$436,222	-0.6%	\$366,999	-2.6%	\$194	-1.9%	84	116,075	27,681	83,080		94.6%
Single Family	6,925	-5.3%	\$3,055,796,845	-6.1%	\$441,270	-0.9%	\$372,819	-1.9%	\$190	-1.5%	85	7,991	28,418	6,443	4.3	94.19
YTD:	79,828	21.1%	\$34,820,039,237	20.5%	\$436,188	-0.5%	\$365,247	-2.7%	\$192	-2.0%	85	110,861	26,349	80,055		94.6%
Townhouse	165	-21.4%	\$61,625,956	-25.8%	\$373,491	-5.5%	\$329,500	-15.5%	\$207	-3.7%	83	208	865	219	4.8	94.19
YTD:	2,163	22.6%	\$855,429,328	23.5%	\$395,483	0.8%	\$375,000	0.0%	\$217	1.2%	79	3,524	835	2,229		95.2%
Condominium	51	-21.5%	\$34,753,786	-2.7%	\$681,447	24.0%	\$544,900	22.2%	\$388	24.7%	100	142	529	43	8.7	91.9%
YTD:	733	2.8%	\$410,590,408	-1.0%	\$560,151	-3.7%	\$472,900	3.0%	\$353	5.5%	91	1,690	496	796		94.39

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

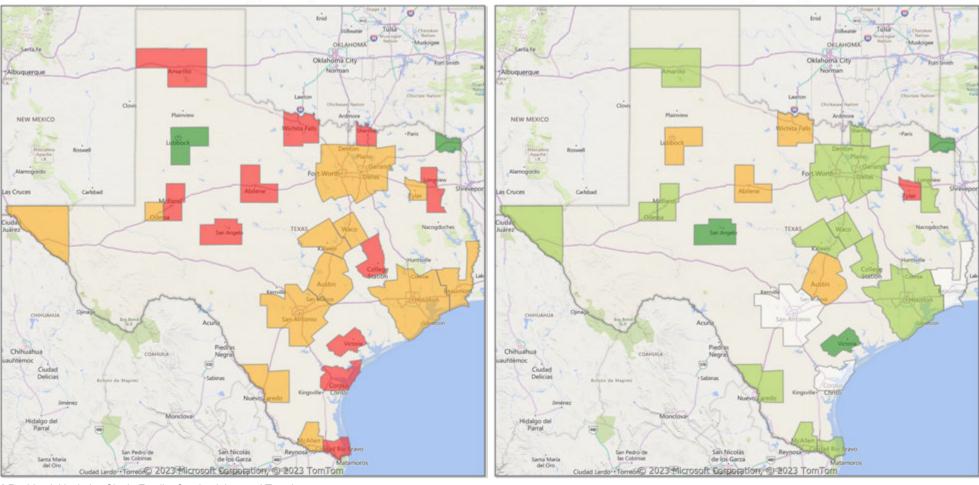




<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Comparison By Metropolitan Statistical Area in Texas**

#### Residential\* Closed Sales YoY Percentage Change

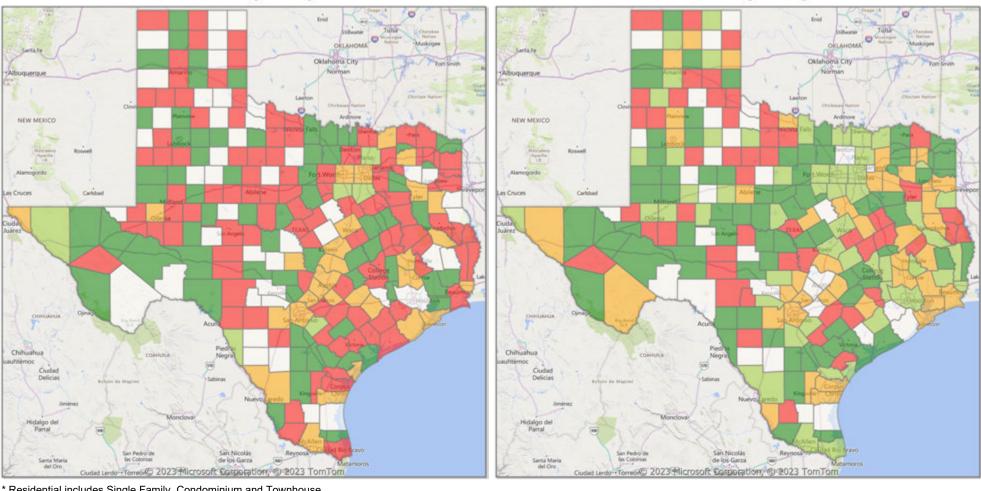


<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



# **Comparison By County in Texas**

#### Residential\* Closed Sales YoY Percentage Change



<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



**Market Analysis By County: Blanco County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OL
All(New and Exis	isting)																
Residential (SF/C0	OND/TH)	8	-42.9%	\$2,843,429	-54.4%	\$355,429	-20.1%	\$278,000	-34.1%	\$209	-5.9%	96	17	142	9	9.8	91.39
	YTD:	174	-25.6%	\$101,976,850	-19.4%	\$586,074	8.4%	\$465,000	2.0%	\$282	4.6%	87	398	157	166		93.09
Single Family		8	-42.9%	\$2,843,429	-54.4%	\$355,429	-20.1%	\$278,000	-34.1%	\$209	-5.9%	96	17	142	9	9.8	91.39
	YTD:	174	-25.3%	\$101,976,850	-18.5%	\$586,074	9.1%	\$465,000	2.2%	\$282	4.6%	87	398	157	166		93.09
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.09
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.09
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.09
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-		0.09
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	7	16.7%	\$2,313,500	-15.8%	\$330,500	-27.9%	\$276,500	-26.3%	\$207	0.4%	87	11	74	7	8.2	92.59
•	YTD:	108	-20.0%	\$61,899,714	-25.4%	\$573,145	-6.8%	\$465,000	-6.1%	\$292	-0.2%	90	203	71	98		91.29
Single Family		7	16.7%	\$2,313,500	-15.8%	\$330,500	-27.9%	\$276,500	-26.3%	\$207	0.4%	87	11	74	7	8.2	92.59
	YTD:	108	-19.4%	\$61,899,714	-24.1%	\$573,145	-5.9%	\$465,000	-6.1%	\$292	-0.2%	90	203	71	98		91.29
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.09
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.09
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.09
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-		0.09
New Constructio	<u> </u>																
Residential (SF/C0	OND/TH)	1	-87.5%	\$505,000	-85.5%	\$505,000	16.0%	\$505,000	16.4%	\$219	-6.4%	147	6	68	2	12.4	84.39
•	YTD:	66	-33.3%	\$40,064,208	-8.0%	\$607,033	38.0%	\$468,900	9.1%	\$266	11.9%	83	195	85	68		95.99
Single Family		1	-87.5%	\$505,000	-85.5%	\$505,000	16.0%	\$505,000	16.4%	\$219	-6.4%	147	6	68	2	12.4	84.39
	YTD:	66	-33.3%	\$40,064,208	-8.0%	\$607,033	38.0%	\$468,900	9.1%	\$266	11.9%	83	195	85	68		95.99
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.09
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.09
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		- 0.09
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_		_	_	_	_		0.09

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	,
Residential (SF/COND/TH	H)	28	21.7%	\$14,755,896	6.0%	\$526,996	-13.0%	\$449,000	-24.5%	\$353	1.5%	133	27	263	23	8.7	90.6%
YT	D:	362	-14.8%	\$256,982,262	-19.4%	\$709,896	-5.4%	\$540,000	-10.0%	\$354	-4.8%	120	722	254	181		91.2%
Single Family		27	17.4%	\$14,493,704	4.1%	\$536,804	-11.3%	\$467,000	-21.5%	\$353	1.5%	136	27	248	22	8.3	90.2%
YT	D:	357	-16.0%	\$254,513,288	-20.2%	\$712,922	-5.0%	\$538,950	-10.2%	\$356	-4.3%	118	680	247	176		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	4	100.0%	\$2,200,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	241	1	3	4		80.4%
Condominium		1	100.0%	\$272,000	100.0%	\$272,000	100.0%	\$272,000	100.0%	-	0.0%	57	-	15	1	180.0	98.9%
YT	D:	1	100.0%	\$272,000	100.0%	\$272,000	100.0%	\$272,000	100.0%	-	0.0%	57	41	8	1		98.9%
<b>Existing Home</b>																	
Residential (SF/COND/TH	<b>⊣</b> )	24	60.0%	\$12,904,591	19.0%	\$537,691	-25.6%	\$485,000	-35.3%	\$370	3.1%	119	23	228	22	9.1	91.0%
YT	D:	301	-13.8%	\$221,745,170	-20.8%	\$736,695	-8.2%	\$558,250	-17.4%	\$368	-5.9%	115	637	223	156		90.1%
Single Family		23	53.3%	\$12,644,668	16.6%	\$549,768	-23.9%	\$491,250	-34.5%	\$370	3.1%	122	23	214	21	8.7	90.6%
YT	D:	296	-15.2%	\$219,277,277	-21.7%	\$740,802	-7.7%	\$565,500	-16.3%	\$370	-5.3%	114	596	216	151		90.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	4	100.0%	\$2,200,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	241	1	3	4		80.4%
Condominium		1	100.0%	\$272,000	100.0%	\$272,000	100.0%	\$272,000	100.0%	-	0.0%	57	-	14	1	168.0	98.9%
YT	D:	1	100.0%	\$272,000	100.0%	\$272,000	100.0%	\$272,000	100.0%	_	0.0%	57	40	8	1		98.9%
New Construction																	
Residential (SF/COND/TH	<del>-</del> 1)	4	-50.0%	\$1,862,000	-39.6%	\$465,500	20.8%	\$445,250	33.7%	\$255	-21.4%	211	4	35	1	6.9	87.4%
YT	D:	61	-19.7%	\$35,263,891	-9.2%	\$578,097	13.1%	\$517,275	7.3%	\$290	0.5%	142	85	31	25		96.9%
Single Family		4	-50.0%	\$1,862,000	-39.6%	\$465,500	20.8%	\$445,250	33.7%	\$255	-21.4%	211	4	34	1	6.7	87.4%
YT	D:	61	-19.7%	\$35,263,891	-9.2%	\$578,097	13.1%	\$517,275	7.3%	\$290	0.5%	142	84	31	25		96.9%
Townhouse		-	0.0%	<u> </u>	0.0%	-	0.0%	-	0.0%		0.0%	-	-	-	-		0.0%
YT	D:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	_	_		0.0%
Condominium	_	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	-	_	1	_	-	0.0%
YT	D:	_	0.0%	_	0.0%	_		_	0.0%	_	0.0%	_	1	1	_		0.0%
11			0.070		0.070		0.070		0.070		0.070		<u>'</u>				2.07.

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Kimble County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	1	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$164	100.0%	392	-	11	2	13.2	76.8%
	YTD:	10	-9.1%	\$3,333,731	-40.8%	\$333,373	-34.9%	\$220,991	-50.3%	\$279	8.4%	91	28	10	10		77.1%
Single Family		1	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$164	100.0%	392	-	11	2	13.2	76.8%
	YTD:	10	-9.1%	\$3,333,731	-40.8%	\$333,373	-34.9%	\$220,991	-50.3%	\$279	8.4%	91	28	10	10		77.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	OND/TH)	1	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$164	100.0%	392	-	10	2	13.3	76.8%
	YTD:	9	-10.0%	\$2,433,731	-42.5%	\$270,415	-36.1%	\$218,860	-49.7%	\$251	26.2%	90	26	9	9		76.2%
Single Family		1	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$164	100.0%	392	-	10	2	13.3	76.8%
	YTD:	9	-10.0%	\$2,433,731	-42.5%	\$270,415	-36.1%	\$218,860	-49.7%	\$251	26.2%	90	26	9	9		76.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
	YTD:	1	0.0%	\$900,000	-35.7%	\$900,000	-35.7%	\$900,000	-35.7%	\$533	-36.9%	94	2	1	1		81.8%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	12.0	0.0%
	YTD:	1	0.0%	\$900,000	-35.7%	\$900,000	-35.7%	\$900,000	-35.7%	\$533	-36.9%	94	2	1	1		81.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

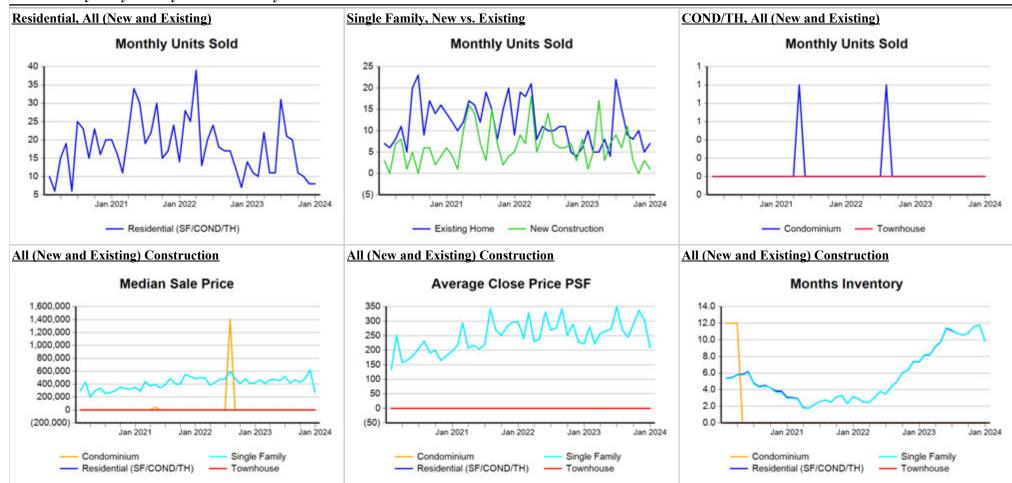
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Mason County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	2	0.0%	\$445,000	53.2%	\$222,500	53.2%	\$222,500	53.2%	\$188	90.2%	132	2	25	1	9.4	81.2%
	YTD:	32	-22.0%	\$10,078,750	-17.7%	\$314,961	5.5%	\$262,500	-19.2%	\$199	-8.5%	123	73	30	21		85.1%
Single Family		2	0.0%	\$445,000	53.2%	\$222,500	53.2%	\$222,500	53.2%	\$188	90.2%	132	2	25	1	9.4	81.29
	YTD:	32	-22.0%	\$10,078,750	-17.7%	\$314,961	5.5%	\$262,500	-19.2%	\$199	-8.5%	123	73	30	21		85.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	OND/TH)	2	0.0%	\$445,000	53.2%	\$222,500	53.2%	\$222,500	53.2%	\$188	90.2%	132	2	23	1	8.6	81.2%
	YTD:	32	-15.8%	\$10,078,750	-8.4%	\$314,961	8.7%	\$262,500	-2.8%	\$199	-4.6%	123	71	29	21		85.1%
Single Family		2	0.0%	\$445,000	53.2%	\$222,500	53.2%	\$222,500	53.2%	\$188	90.2%	132	2	23	1	8.6	81.2%
	YTD:	32	-15.8%	\$10,078,750	-8.4%	\$314,961	8.7%	\$262,500	-2.8%	\$199	-4.6%	123	71	29	21		85.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	2	_	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	_	2	1	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	_	2	1	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-		-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		0.0%		0.0%	_		_			0.0%	_	_				0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Blanco County** 



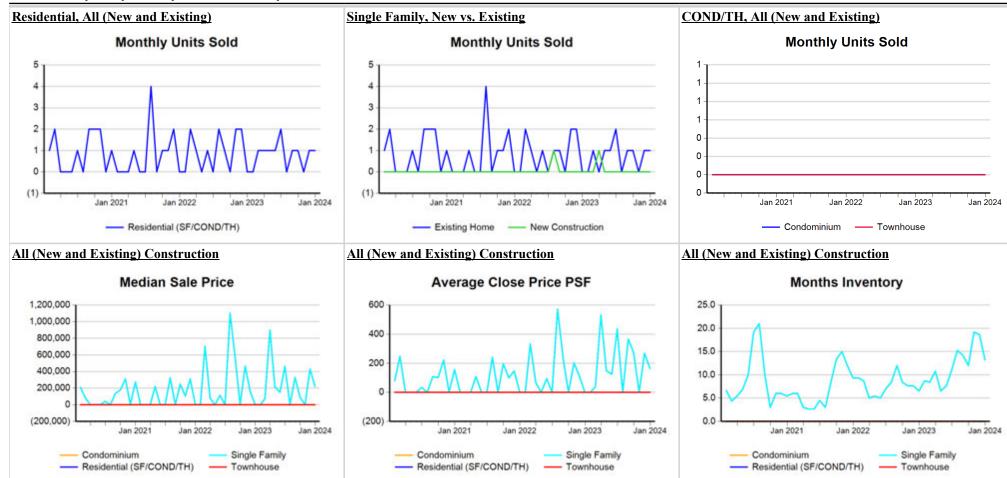
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Gillespie County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Kimble County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

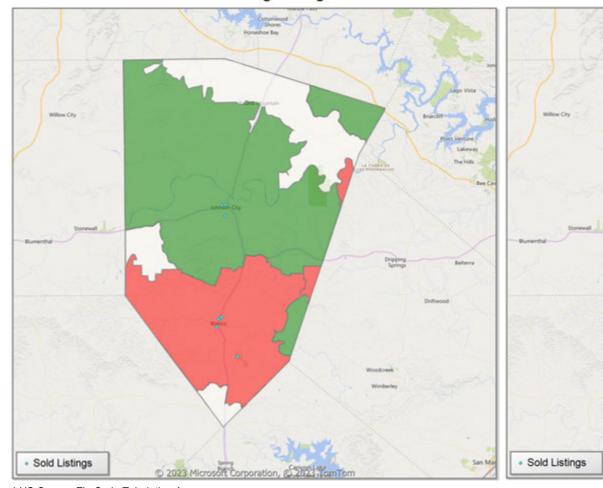
Trend Analysis By County: Mason County

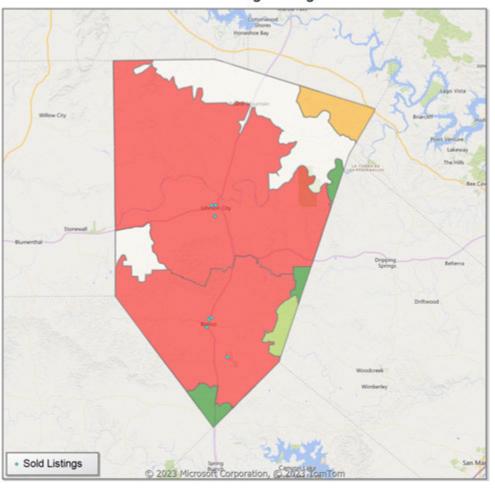


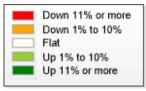
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

# **Comparison By Zip Code\* in Blanco County**

#### Residential\*\* Closed Sales YoY Percentage Change







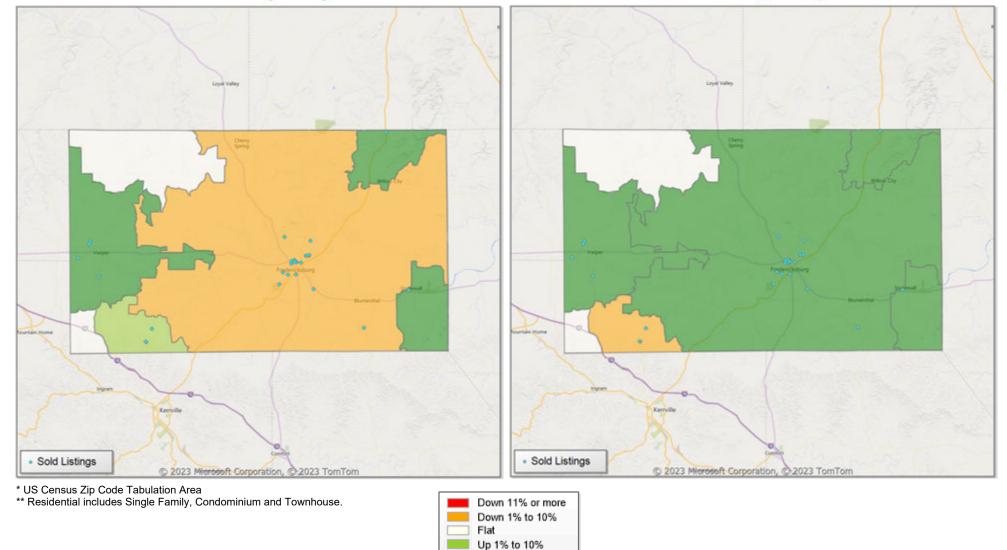
<sup>\*</sup> US Census Zip Code Tabulation Area

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# Comparison By Zip Code\* in Gillespie County

Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

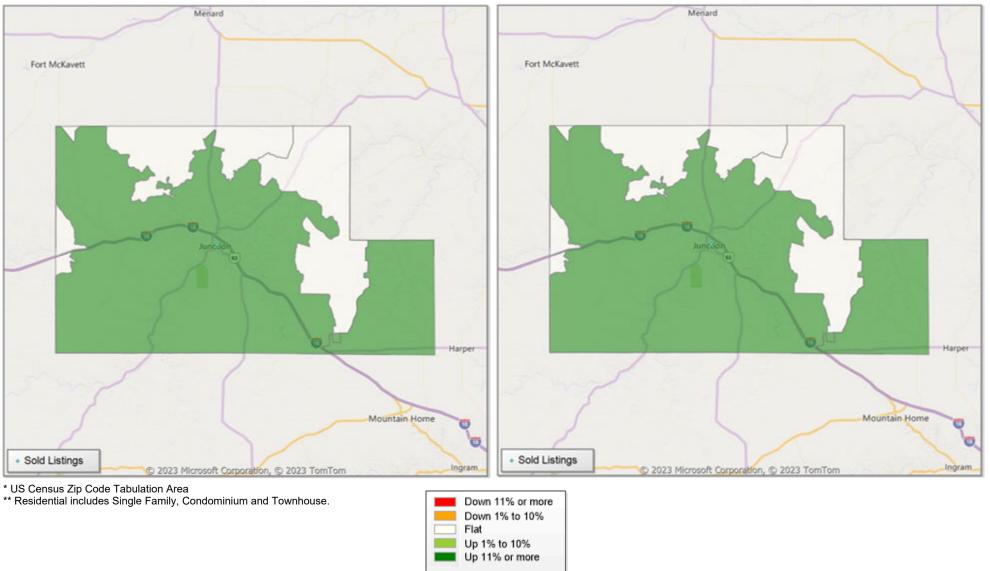


Up 11% or more

Produced by: Real Estate Center at Texas A&M University Data: Central Hill Country Board of REALTORS 1/6/2024

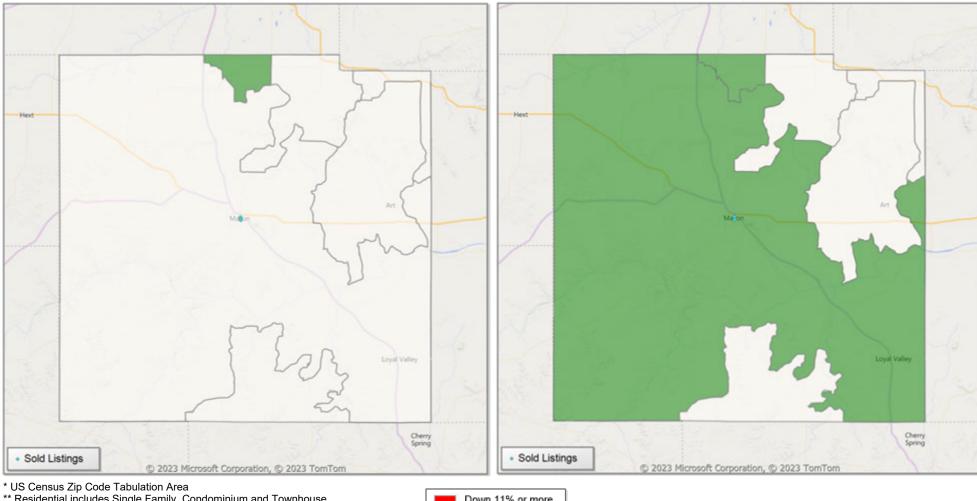
# **Comparison By Zip Code\* in Kimble County**

#### Residential\*\* Closed Sales YoY Percentage Change



# Comparison By Zip Code\* in Mason County

Residential\*\* Closed Sales YoY Percentage Change

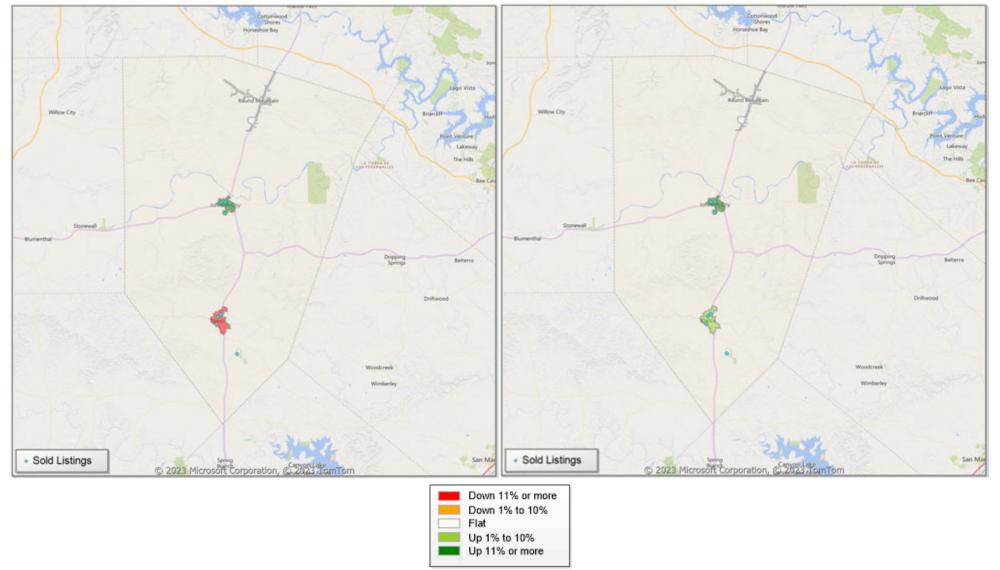


<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.



# **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

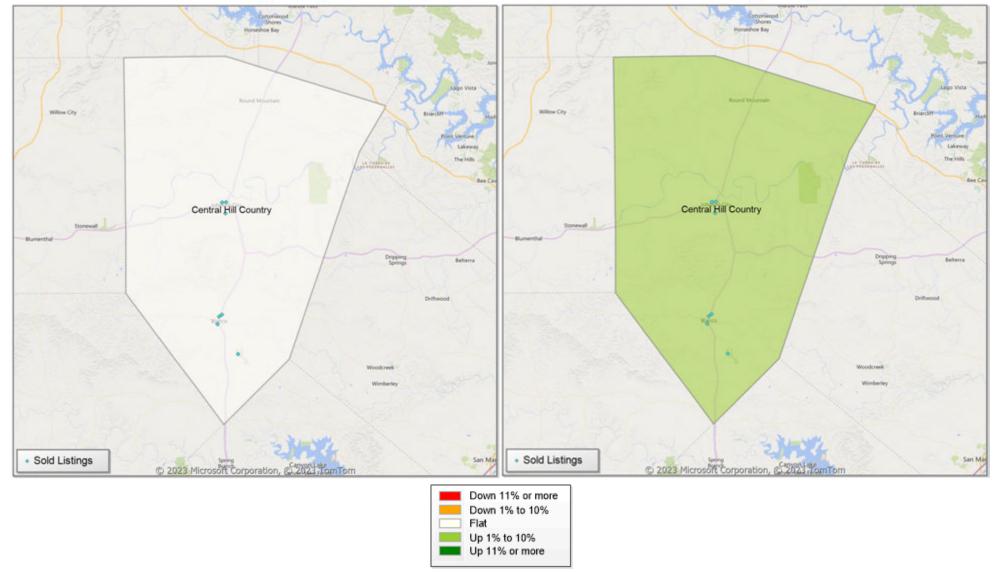


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Blanco County**

#### Residential\*\* Closed Sales YoY Percentage Change

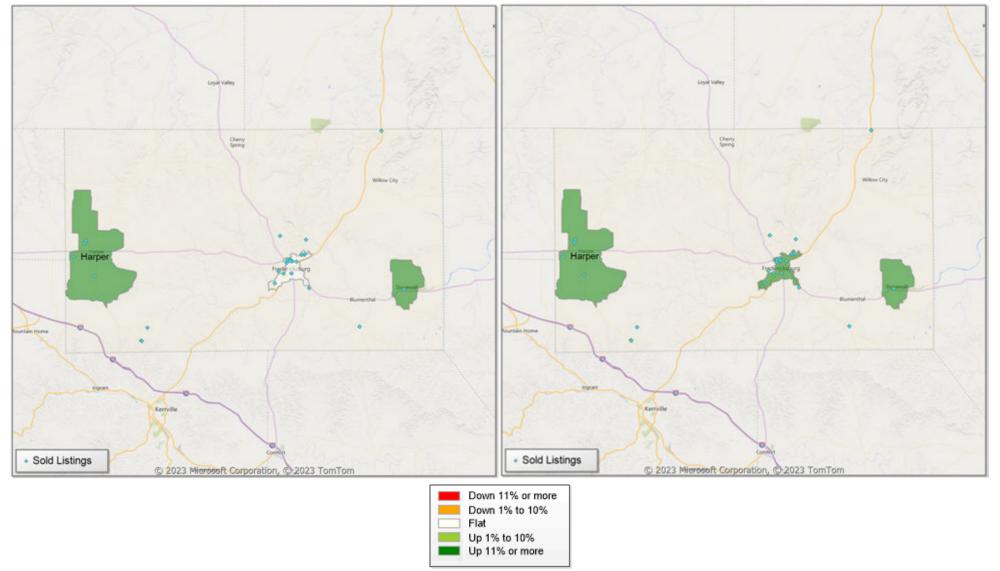


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Gillespie County**

Residential\*\* Closed Sales YoY Percentage Change

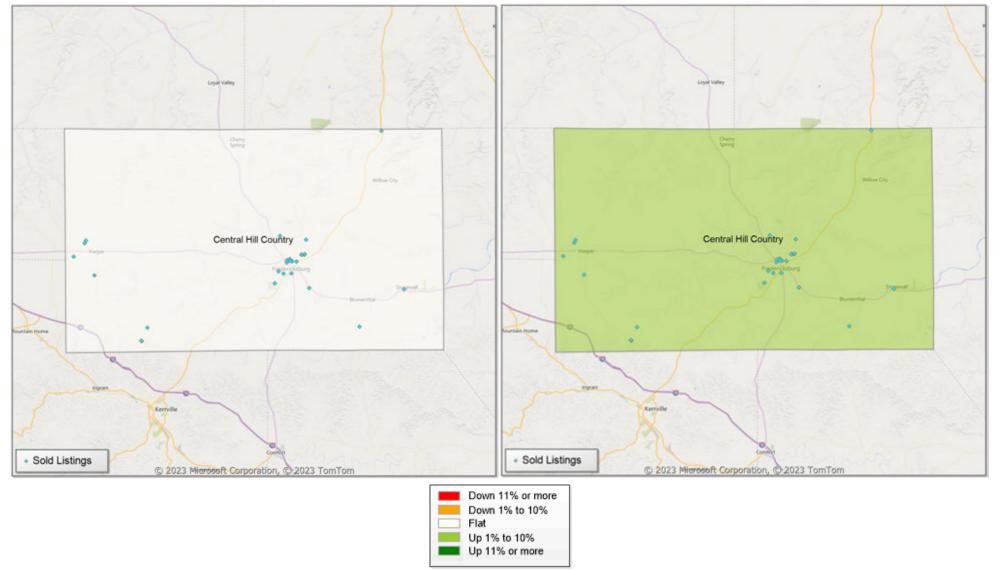


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Gillespie County**

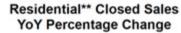
Residential\*\* Closed Sales YoY Percentage Change

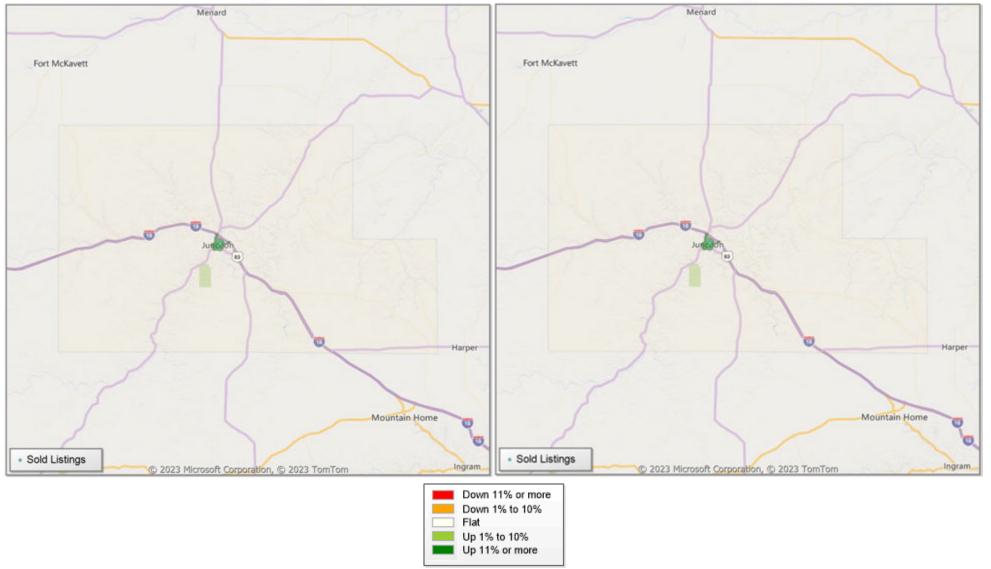


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Kimble County**

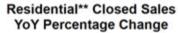


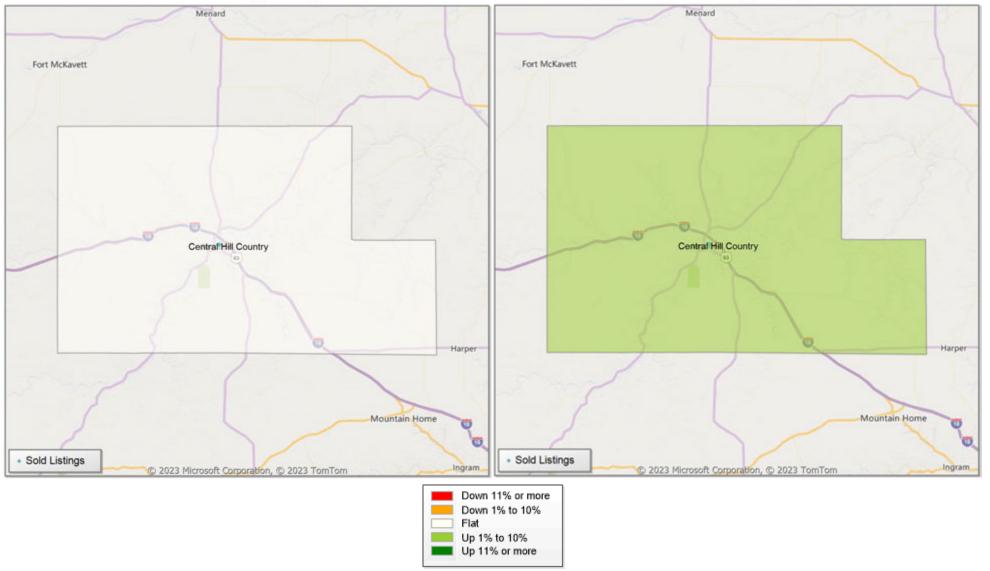


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Kimble County**

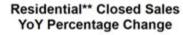




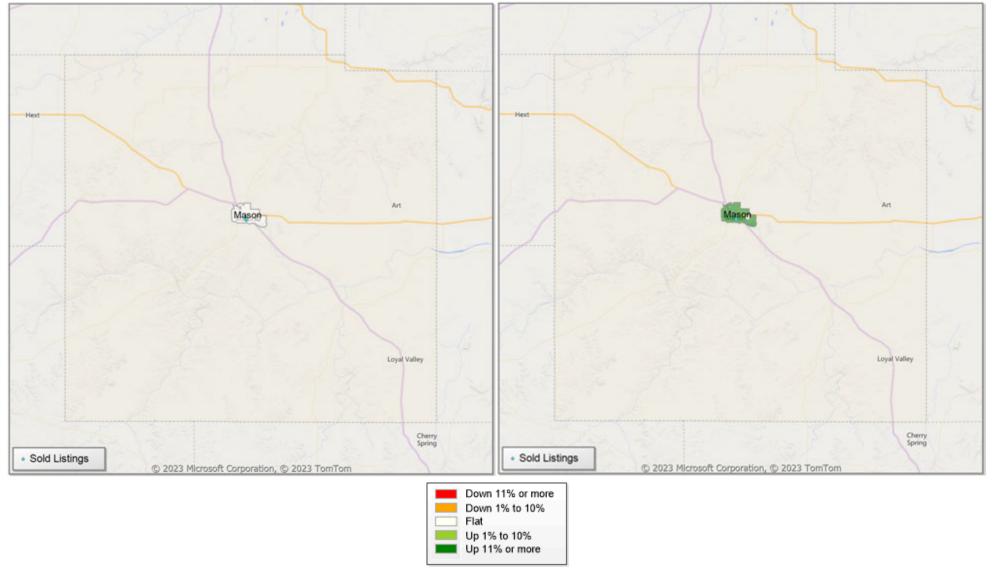
<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**



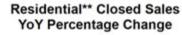
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

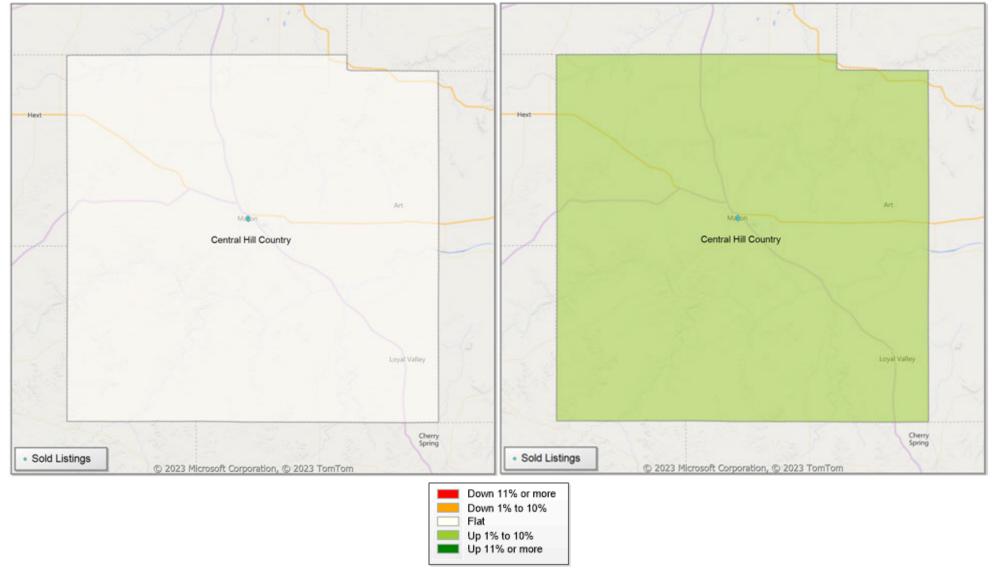


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**





<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	sting)																
Residential (SF/Co	OND/TH)	3	-25.0%	\$803,000	-43.4%	\$267,667	-24.6%	\$275,000	-22.5%	\$181	7.4%	97	2	12	3	6.5	92.3%
	YTD:	22	-29.0%	\$8,632,650	-32.8%	\$392,393	-5.3%	\$379,075	9.9%	\$228	-9.7%	94	45	13	23		92.2%
Single Family		3	-25.0%	\$803,000	-43.4%	\$267,667	-24.6%	\$275,000	-22.5%	\$181	7.4%	97	2	12	3	6.5	92.3%
	YTD:	22	-26.7%	\$8,632,650	-24.6%	\$392,393	2.9%	\$379,075	11.6%	\$228	-9.7%	94	45	13	23		92.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%		-	-	-		- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/Co	OND/TH)	3	-25.0%	\$803,000	-43.4%	\$267,667	-24.6%	\$275,000	-22.5%	\$181	7.4%	97	2	12	3	7.6	92.3%
	YTD:	19	-36.7%	\$7,433,650	-40.0%	\$391,245	-5.3%	\$383,150	12.8%	\$222	-9.4%	88	39	12	20		91.8%
Single Family		3	-25.0%	\$803,000	-43.4%	\$267,667	-24.6%	\$275,000	-22.5%	\$181	7.4%	97	2	12	3	7.6	92.3%
	YTD:	19	-34.5%	\$7,433,650	-32.4%	\$391,245	3.2%	\$383,150	14.5%	\$222	-9.4%	88	39	12	20		91.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	_		0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	_	-	-		0.0%
New Constructio	n —																
Residential (SF/Co	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.0%
	YTD:	3	200.0%	\$1,199,000	166.4%	\$399,667	-11.2%	\$375,000	-16.7%	\$262	-42.2%	132	6	2	3		95.2%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	_		0.0%
	YTD:	3	200.0%	\$1,199,000	166.4%	\$399,667	-11.2%	\$375,000	-16.7%	\$262	-42.2%	132	6	2	3		95.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 91; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	isting)													,			
Residential (SF/C	OND/TH)	39	0.0%	\$18,320,261	-10.4%	\$469,750	-10.4%	\$441,500	1.7%	\$310	7.2%	133	46	441	35	9.1	89.7%
	YTD:	579	-18.6%	\$373,008,309	-19.5%	\$644,229	-1.1%	\$499,000	-2.5%	\$323	-1.8%	110	1,221	453	378		91.3%
Single Family		38	-2.6%	\$18,059,247	-11.7%	\$475,243	-9.3%	\$442,500	2.0%	\$310	7.2%	135	46	426	34	8.9	89.5%
	YTD:	574	-19.2%	\$370,540,245	-19.8%	\$645,540	-0.8%	\$499,000	-2.5%	\$324	-1.5%	109	1,179	446	373		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	4	100.0%	\$2,200,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	241	1	3	4		80.4%
Condominium		1	100.0%	\$272,000	100.0%	\$272,000	100.0%	\$272,000	100.0%	-	0.0%	57	-	15	1	180.0	98.9%
	YTD:	1	0.0%	\$272,000	-80.6%	\$272,000	-80.6%	\$272,000	-80.6%	-	0.0%	57	41	8	1		98.9%
<b>Existing Home</b>																	
Residential (SF/C	OND/TH)	34	47.8%	\$15,952,120	14.9%	\$469,180	-22.3%	\$424,500	-32.6%	\$320	7.9%	123	36	335	32	8.9	90.2%
	YTD:	450	-15.4%	\$296,163,808	-21.7%	\$658,142	-7.4%	\$500,000	-12.6%	\$335	-4.3%	109	937	334	284		89.8%
Single Family		33	43.5%	\$15,692,841	13.1%	\$475,541	-21.2%	\$439,000	-30.3%	\$320	7.9%	125	36	321	31	8.7	7 89.9%
	YTD:	445	-16.2%	\$293,695,504	-22.1%	\$659,990	-7.0%	\$500,000	-12.1%	\$336	-3.9%	108	896	327	279		89.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	4	100.0%	\$2,200,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	241	1	3	4		80.4%
Condominium		1	100.0%	\$272,000	100.0%	\$272,000	100.0%	\$272,000	100.0%	-	0.0%	57	-	14	1	168.0	98.9%
	YTD:	1	0.0%	\$272,000	-80.6%	\$272,000	-80.6%	\$272,000	-80.6%	-	0.0%	57	40	8	1		98.9%
New Construction	on —																
Residential (SF/C	OND/TH)	5	-68.8%	\$2,367,000	-63.9%	\$473,400	15.4%	\$449,000	7.1%	\$248	-11.2%	198	10	106	3	9.9	86.7%
`	YTD:	128	-28.5%	\$76,228,099	-10.4%	\$595,532	25.4%	\$485,000	8.0%	\$280	5.7%	111	284	119	94		96.2%
Single Family		5	-68.8%	\$2,367,000	-63.9%	\$473,400	15.4%	\$449,000	7.1%	\$248	-11.2%	198	10	105	3	9.8	86.7%
,	YTD:	128	-28.5%	\$76,228,099	-10.4%	\$595,532	25.4%	\$485,000	8.0%	\$280	5.7%	111	283	119	94		96.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	_	0.0%	-	0.0%	_	0.0%	_	_	_	-		0.0%
Condominium	_	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	1	1	_		0.0%

<sup>\*</sup> Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>g)</u>																
Residential (SF/COND	D/TH)	13	0.0%	\$7,004,400	-1.2%	\$538,800	-1.2%	\$443,500	19.9%	\$440	12.3%	153	14	135	15	8.4	90.0%
	YTD:	194	-22.4%	\$122,362,675	-26.6%	\$630,735	-5.5%	\$518,750	-7.7%	\$361	-4.2%	114	413	139	94		91.1%
Single Family		13	0.0%	\$7,004,400	-1.2%	\$538,800	-1.2%	\$443,500	19.9%	\$440	12.3%	153	14	134	15	8.5	90.0%
	YTD:	190	-24.0%	\$120,162,675	-28.0%	\$632,435	-5.2%	\$515,000	-8.3%	\$364	-3.2%	111	387	137	90		91.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	4	100.0%	\$2,200,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	241	1	3	4		80.4%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	25	1	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND	D/TH)	12	71.4%	\$6,474,400	32.7%	\$539,533	-22.6%	\$441,250	-41.2%	\$455	5.4%	151	14	118	15	8.1	90.0%
	YTD:	175	-8.4%	\$112,379,633	-19.0%	\$642,169	-11.6%	\$515,000	-20.8%	\$369	-9.7%	114	373	126	85		90.4%
Single Family		12	71.4%	\$6,474,400	32.7%	\$539,533	-22.6%	\$441,250	-41.2%	\$455	5.4%	151	14	118	15	8.3	90.0%
	YTD:	171	-10.5%	\$110,179,633	-20.6%	\$644,325	-11.3%	\$505,000	-22.3%	\$373	-8.7%	111	348	124	81		90.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	4	100.0%	\$2,200,000	100.0%	\$550,000	100.0%	\$550,000	100.0%	\$194	100.0%	241	1	3	4		80.4%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	24	-	-		0.0%
New Construction																	
Residential (SF/COND	D/TH)	1	-83.3%	\$530,000	-76.0%	\$530,000	44.2%	\$530,000	65.6%	\$258	-25.0%	182	-	17	-	10.7	89.8%
	YTD:	19	-67.8%	\$9,983,042	-64.4%	\$525,423	10.5%	\$529,000	11.4%	\$286	4.7%	116	40	13	9		97.4%
Single Family		1	-83.3%	\$530,000	-76.0%	\$530,000	44.2%	\$530,000	65.6%	\$258	-25.0%	182	-	16	-	10.1	89.8%
	YTD:	19	-67.8%	\$9,983,042	-64.4%	\$525,423	10.5%	\$529,000	11.4%	\$286	4.7%	116	39	13	9		97.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	_	0.0%
	YTD:	_	0.0%		0.0%	_	0.0%		0.0%	_	0.0%		1	1			0.0%

<sup>\*</sup> Local Market Area Code: 335; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Harper Closed Dollar Median Price/ New Pending **Months** Close Average Active Sales\*\* YoY% Volume YoY% YoY% YoY% YoY% DOM To OLP **Property Type** Price Price Sqft Listings Listings Sales Inventory All(New and Existing) Residential (SF/COND/TH) 100.0% 100.0% \$376.750 100.0% \$400.250 100.0% \$217 100.0% 94 2 24 9.9 85.3% \$1.507.000 YTD: 29 61.1% 110.6% \$432.038 30.7% 56.2% \$272 25.2% 86 54 23 21 93.0% \$12.529.100 \$410.000 100.0% 100.0% 2 24 Single Family \$1.507.000 100.0% \$376.750 \$400.250 100.0% \$217 100.0% 94 9.9 85.3% 4 YTD: 29 61.1% \$12.529.100 110.6% \$432.038 30.7% \$410,000 56.2% \$272 25.2% 86 54 23 21 93.0% 0.0% 0.0% 0.0% 0.0% 0.0% Townhouse 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **Existing Home** Residential (SF/COND/TH) 2 100.0% \$624,000 100.0% \$312,000 100.0% \$312,000 100.0% \$180 100.0% 73 1 20 12.6 0.0% 11.8% 50.6% 34.8% 44.2% 27.5% 72 91.5% YTD: 19 \$7,843,600 \$412,821 \$374,900 \$268 41 19 14 Single Family 2 100.0% 100.0% \$312,000 100.0% 100.0% 100.0% 73 20 12.6 0.0% \$624,000 \$312,000 \$180 1 50.6% 34.8% 44.2% 91.5% 11.8% 27.5% YTD: 19 \$7,843,600 \$412,821 \$374,900 \$268 72 41 19 14 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Townhouse YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **New Construction** 2 100.0% 100.0% Residential (SF/COND/TH) 100.0% \$441.500 100.0% \$255 100.0% 4.8 85.3% \$883.000 \$441.500 116 1 4 YTD: 10 900.0% \$4,685,500 531.5% \$468,550 -36.9% \$525,000 -29.3% \$281 -18.7% 113 13 4 7 95.8% Single Family 2 100.0% 100.0% 100.0% 100.0% 85.3% 100.0% \$883,000 \$441,500 \$441,500 \$255 116 4 4.8 YTD: 10 900.0% \$4.685.500 531.5% \$468,550 -36.9% \$525,000 -29.3% \$281 -18.7% 113 13 4 7 95.8% Townhouse 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

YTD: \* Local Market Area Code: 404; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	3	100.0%	\$1,180,000	100.0%	\$393,333	100.0%	\$445,000	100.0%	\$234	100.0%	77	3	9	2	5.4	92.7%
	YTD:	20	-13.0%	\$7,815,911	-21.6%	\$390,796	-9.8%	\$382,250	-14.1%	\$260	13.1%	80	35	9	19		90.4%
Single Family		3	100.0%	\$1,180,000	100.0%	\$393,333	100.0%	\$445,000	100.0%	\$234	100.0%	77	3	9	2	5.4	92.7%
	YTD:	20	-13.0%	\$7,815,911	-21.6%	\$390,796	-9.8%	\$382,250	-14.1%	\$260	13.1%	80	35	9	19		90.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	3	100.0%	\$1,180,000	100.0%	\$393,333	100.0%	\$445,000	100.0%	\$234	100.0%	77	3	9	2	5.7	92.7%
	YTD:	19	-5.0%	\$7,375,911	-15.0%	\$388,206	-10.5%	\$376,000	-16.4%	\$259	14.9%	81	32	9	18		91.3%
Single Family		3	100.0%	\$1,180,000	100.0%	\$393,333	100.0%	\$445,000	100.0%	\$234	100.0%	77	3	9	2	5.7	92.7%
	YTD:	19	-5.0%	\$7,375,911	-15.0%	\$388,206	-10.5%	\$376,000	-16.4%	\$259	14.9%	81	32	9	18		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	- 0.0%
	YTD:	1	-66.7%	\$440,000	-65.8%	\$440,000	2.5%	\$440,000	35.4%	\$279	7.6%	62	3	1	1		73.7%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1	-66.7%	\$440,000	-65.8%	\$440,000	2.5%	\$440,000	35.4%	\$279	7.6%	62	3	1	1		73.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 484; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Mar	ket A	Anal	lysis	By	Local	M	[ark	et A	Area	*: ]	Junct	ion

Property Type		Closed Sales**	,	YoY%_	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existin	<u>g)</u>																	
Residential (SF/CONI	D/TH)	•	1	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$164	100.0%	392	-	1	2	2.0	76.8%
	YTD:	(	6	20.0%	\$970,307	-10.6%	\$161,718	-25.5%	\$183,163	25.5%	\$150	20.7%	104	10	3	7		75.1%
Single Family			1	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$164	100.0%	392	-	1	2	2.0	76.8%
	YTD:	(	6	20.0%	\$970,307	-10.6%	\$161,718	-25.5%	\$183,163	25.5%	\$150	20.7%	104	10	3	7		75.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COND	D/TH)		1	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$164	100.0%	392	-	1	2	2.0	76.8%
	YTD:	(	6	20.0%	\$970,307	-10.6%	\$161,718	-25.5%	\$183,163	25.5%	\$150	20.7%	104	10	3	7		75.1%
Single Family			1	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$218,860	100.0%	\$164	100.0%	392	-	1	2	2.0	76.8%
	YTD:	(	6	20.0%	\$970,307	-10.6%	\$161,718	-25.5%	\$183,163	25.5%	\$150	20.7%	104	10	3	7		75.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CONI	D/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 490; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Mason

<b>Property Type</b>		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	2	0.0%	\$445,000	53.2%	\$222,500	53.2%	\$222,500	53.2%	\$188	90.2%	132	2	17	1	7.6	81.2%
	YTD:	27	-18.2%	\$7,743,750	-17.5%	\$286,806	0.8%	\$245,000	-5.8%	\$184	-10.7%	112	55	21	18		84.5%
Single Family		2	0.0%	\$445,000	53.2%	\$222,500	53.2%	\$222,500	53.2%	\$188	90.2%	132	2	17	1	7.6	81.29
	YTD:	27	-18.2%	\$7,743,750	-17.5%	\$286,806	0.8%	\$245,000	-5.8%	\$184	-10.7%	112	55	21	18		84.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CO	ND/TH)	2	0.0%	\$445,000	53.2%	\$222,500	53.2%	\$222,500	53.2%	\$188	90.2%	132	2	16	1	7.1	81.2%
	YTD:	27	-15.6%	\$7,743,750	-14.6%	\$286,806	1.3%	\$245,000	-3.9%	\$184	-10.3%	112	54	20	18		84.5%
Single Family		2	0.0%	\$445,000	53.2%	\$222,500	53.2%	\$222,500	53.2%	\$188	90.2%	132	2	16	1	7.1	81.2%
	YTD:	27	-15.6%	\$7,743,750	-14.6%	\$286,806	1.3%	\$245,000	-3.9%	\$184	-10.3%	112	54	20	18		84.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_	0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 620; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Round Mountain Closed Median Dollar Price/ New Active Pending **Months** Close Average **Property Type** Sales\*\* YoY% Volume YoY% **Price** YoY% YoY% YoY% DOM To OLP Price Sqft Listings Listings Sales Inventory All(New and Existing) Residential (SF/COND/TH) 0.0% 0.0% 0.0% 0.0% 0.0% 12.0 0.0% YTD: 100.0% \$1.050.000 100.0% \$1.050.000 100.0% \$1.050.000 100.0% \$356 100.0% 6 93.7% 4 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Single Family 12.0 YTD: 1 100.0% \$1.050.000 100.0% \$1.050.000 100.0% \$1,050,000 100.0% \$356 100.0% 6 4 1 1 93.7% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Townhouse YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% **Existing Home** Residential (SF/COND/TH) 0.0% 0.0% 0.0% 0.0% 0.0% 1 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 2 0.0% Single Family 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 2 0.0% YTD: 1 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Townhouse YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **New Construction** 0.0% 0.0% 0.0% Residential (SF/COND/TH) 0.0% 0.0% 0.0% YTD: 1 100.0% \$1,050,000 100.0% \$1,050,000 100.0% \$1,050,000 100.0% \$356 100.0% 6 2 1 1 93.7% Single Family 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 1 100.0% \$1,050,000 100.0% \$1,050,000 100.0% \$1,050,000 100.0% \$356 100.0% 6 2 93.7% 1 1 Townhouse 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%

<sup>\*</sup> Local Market Area Code: 871; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	sting)																
Residential (SF/COND/TH)		1	100.0%	% \$670,000	100.0%	\$670,000	100.0%	\$670,000	100.0%	\$238	100.0%	62	-	2	-	12.0	95.9%
	YTD:	2	-33.39	% \$1,342,000	-44.4%	\$671,000	-16.7%	\$671,000	-10.5%	\$343	-39.4%	33	8	2	1		96.3%
Single Family		1	100.09	6 \$670,000	100.0%	\$670,000	100.0%	\$670,000	100.0%	\$238	100.0%	62	-	2	-	12.0	95.9%
	YTD:	2	-33.39	% \$1,342,000	-44.4%	\$671,000	-16.7%	\$671,000	-10.5%	\$343	-39.4%	33	8	2	1		96.3%
Townhouse		-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	<b>/</b> -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND/TH)		1	100.09	% \$670,000	100.0%	\$670,000	100.0%	\$670,000	100.0%	\$238	100.0%	62	-	2	-	12.0	95.9%
	YTD:	2	-33.39	% \$1,342,000	-44.4%	\$671,000	-16.7%	\$671,000	-10.5%	\$343	-39.4%	33	8	2	1		96.3%
Single Family		1	100.09	% \$670,000	100.0%	\$670,000	100.0%	\$670,000	100.0%	\$238	100.0%	62	-	2	-	12.0	95.9%
	YTD:	2	-33.39	% \$1,342,000	-44.4%	\$671,000	-16.7%	\$671,000	-10.5%	\$343	-39.4%	33	8	2	1		96.3%
Townhouse		-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	<b>/</b> 6 _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	<b>/</b> 6 _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u> </u>																
Residential (SF/COND/TH)		-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-	-	0.0%
	YTD:	-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Single Family		-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Townhouse		-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.09	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	/ <sub>6</sub> _	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.09	/ <sub>6</sub> _	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 966; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.