

# December 2021 Market Snapshot

## Central Hill Country



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	86	64	▼ -25.6%	798	847	▲ 6.1%
Median Sales Price	\$387,450	\$522,250	▲ 34.8%	\$360,000	\$475,000	▲ 31.9%
Average Sales Price	\$605,847	\$641,400	▲ 5.9%	\$472,949	\$625,218	▲ 32.2%
Ratio to Original List Price	95.0%	96.1%	▲ 1.2%	93.7%	97.7%	▲ 4.3%
Days On Market	123	72	▼ -41.5%	117	76	▼ -35.0%
New Listings	59	79	▲ 33.9%	1,001	1,080	▲ 7.9%
Under Contract	98	127	▲ 29.6%	90	118	▲ 31.1%
Active Listings	175	162	▼ -7.4%	272	160	▼ -41.2%
Months Inventory	2.6	2.3	▼ -12.8%	2.6	2.3	▼ -12.8%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

