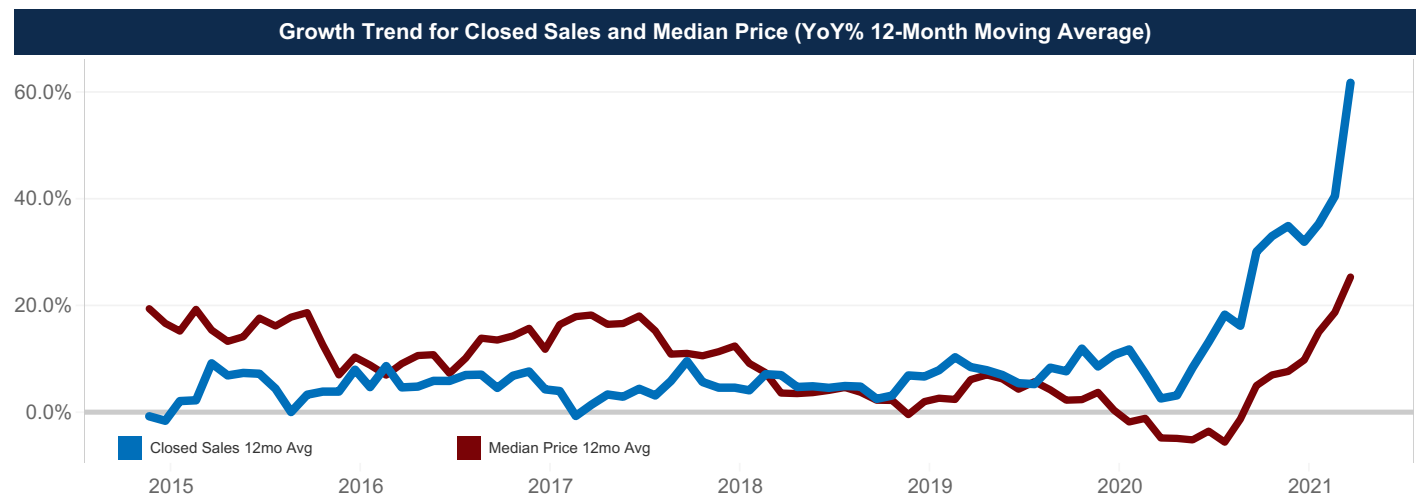
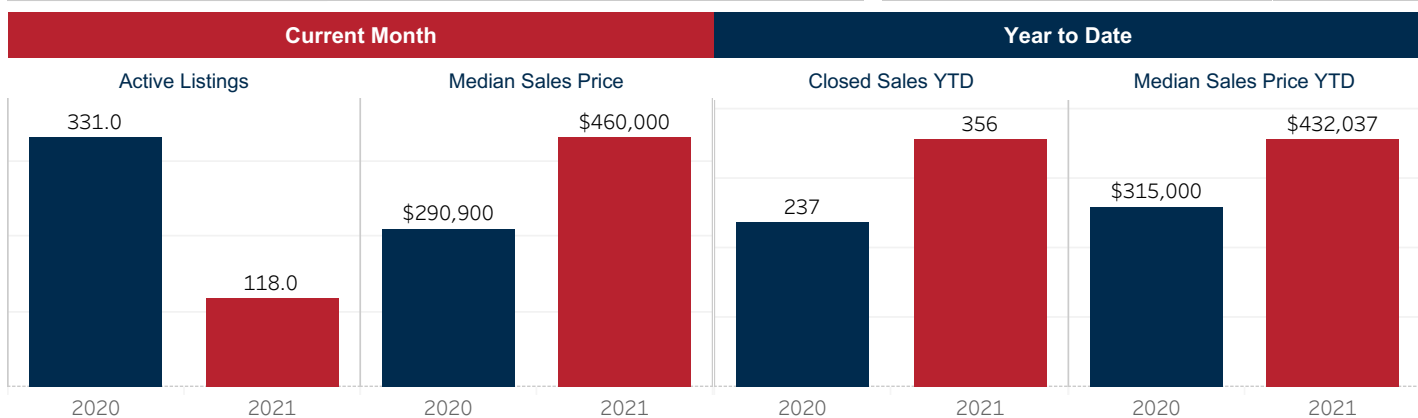


# May 2021 Market Snapshot

## Central Hill Country



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	27	80	▲ 196.3%	237	356	▲ 50.2%
Median Sales Price	\$290,900	\$460,000	▲ 58.1%	\$315,000	\$432,037	▲ 37.2%
Average Sales Price	\$405,726	\$522,879	▲ 28.9%	\$390,523	\$553,192	▲ 41.7%
Ratio to Original List Price	94.4%	99.0%	▲ 4.9%	93.2%	97.1%	▲ 4.2%
Days On Market	86	86	▲ 0.0%	133	93	▼ -30.1%
New Listings	87	89	▲ 2.3%	404	418	▲ 3.5%
Under Contract	71	162	▲ 128.2%	68	141	▲ 107.4%
Active Listings	331	118	▼ -64.4%	308	134	▼ -56.5%
Months Inventory	6.5	1.5	▼ -76.5%	6.5	1.5	▼ -76.5%

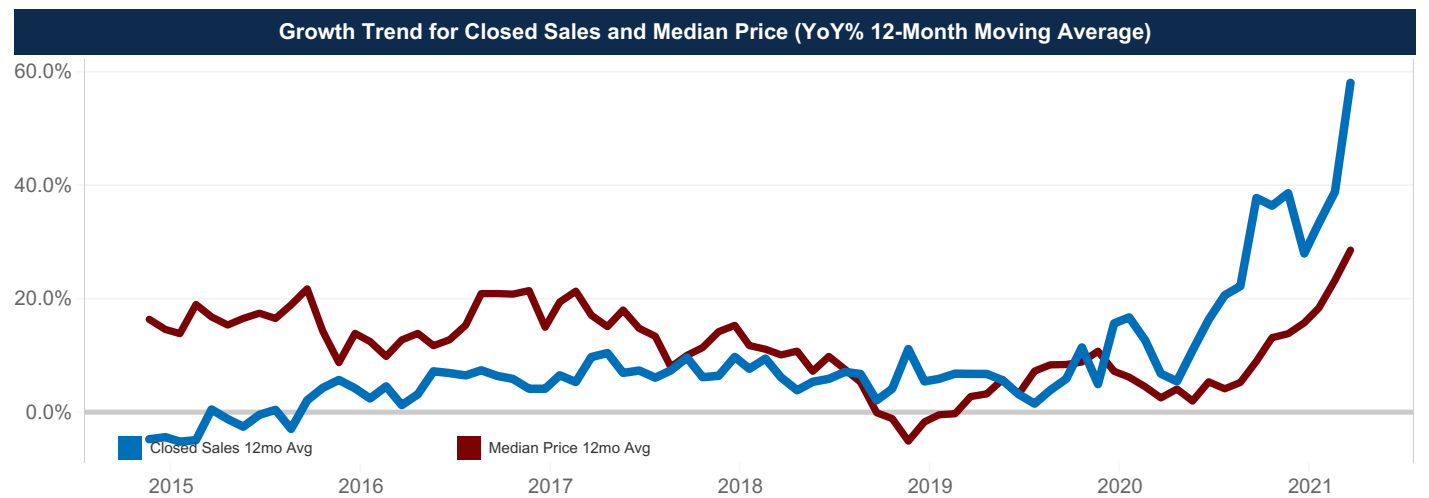
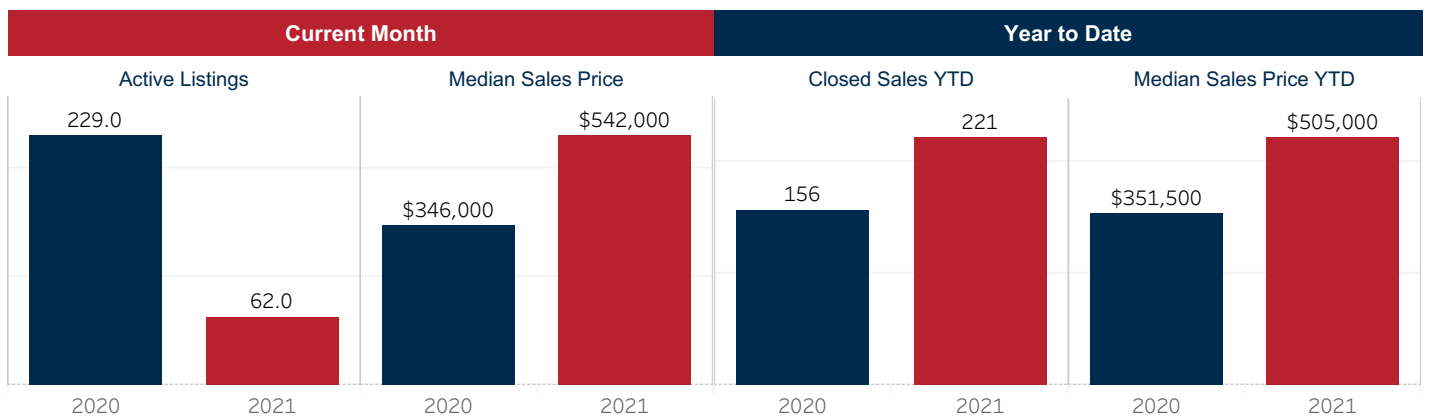


# May 2021 Market Snapshot

## Gillespie County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	18	48	▲ 166.7%	156	221	▲ 41.7%
Median Sales Price	\$346,000	\$542,000	▲ 56.7%	\$351,500	\$505,000	▲ 43.7%
Average Sales Price	\$461,897	\$598,146	▲ 29.5%	\$450,734	\$636,361	▲ 41.2%
Ratio to Original List Price	92.9%	98.4%	▲ 5.9%	93.4%	96.8%	▲ 3.6%
Days On Market	97	94	▼ -3.1%	128	105	▼ -18.0%
New Listings	51	54	▲ 5.9%	273	242	▼ -11.4%
Under Contract	43	95	▲ 120.9%	41	80	▲ 95.1%
Active Listings	229	62	▼ -72.9%	215	76	▼ -64.7%
Months Inventory	6.7	1.2	▼ -81.6%	6.7	1.2	▼ -81.6%

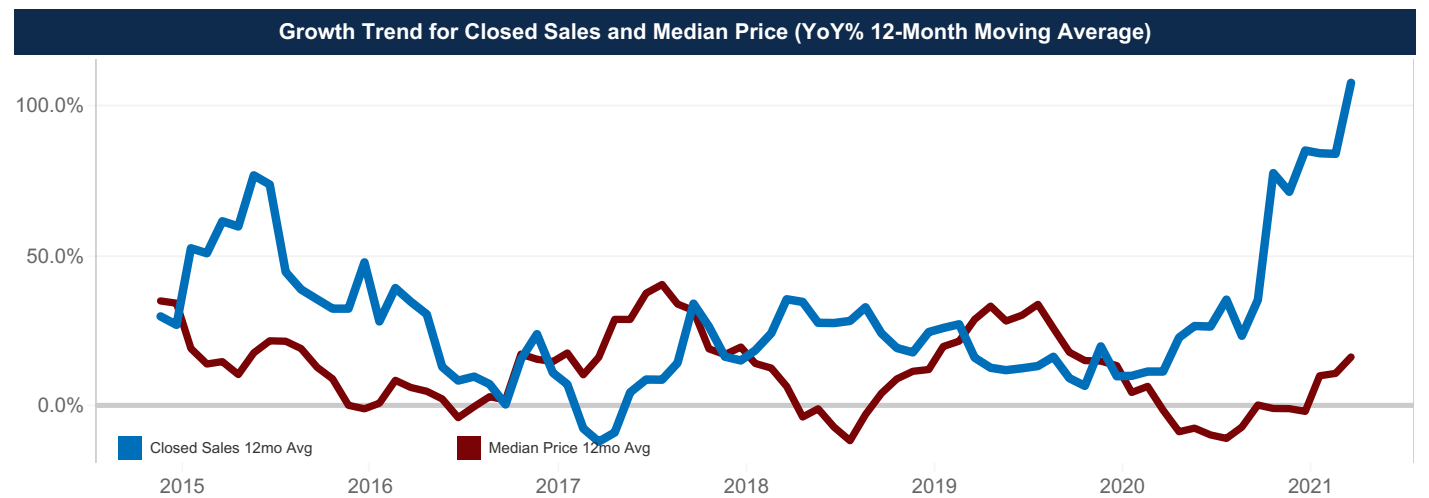
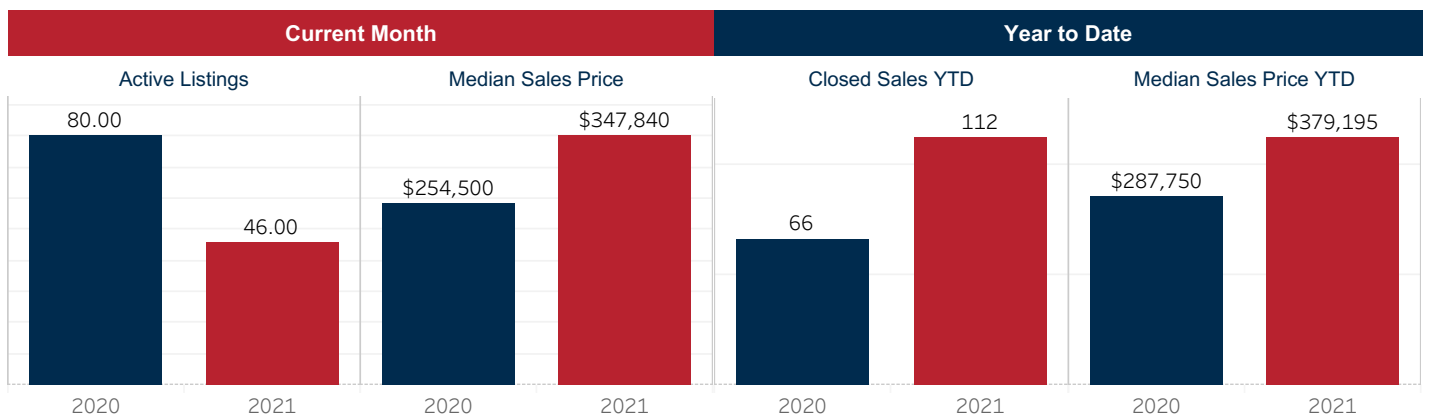


# May 2021 Market Snapshot

## Blanco County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	8	28	▲ 250.0%	66	112	▲ 69.7%
Median Sales Price	\$254,500	\$347,840	▲ 36.7%	\$287,750	\$379,195	▲ 31.8%
Average Sales Price	\$295,056	\$382,758	▲ 29.7%	\$292,674	\$434,295	▲ 48.4%
Ratio to Original List Price	97.5%	100.8%	▲ 3.4%	93.1%	97.8%	▲ 5.1%
Days On Market	49	71	▲ 44.9%	141	72	▼ -48.9%
New Listings	28	31	▲ 10.7%	105	154	▲ 46.7%
Under Contract	23	61	▲ 165.2%	22	56	▲ 154.6%
Active Listings	80	46	▼ -42.5%	75	45	▼ -40.0%
Months Inventory	6.0	2.1	▼ -65.4%	6.0	2.1	▼ -65.4%

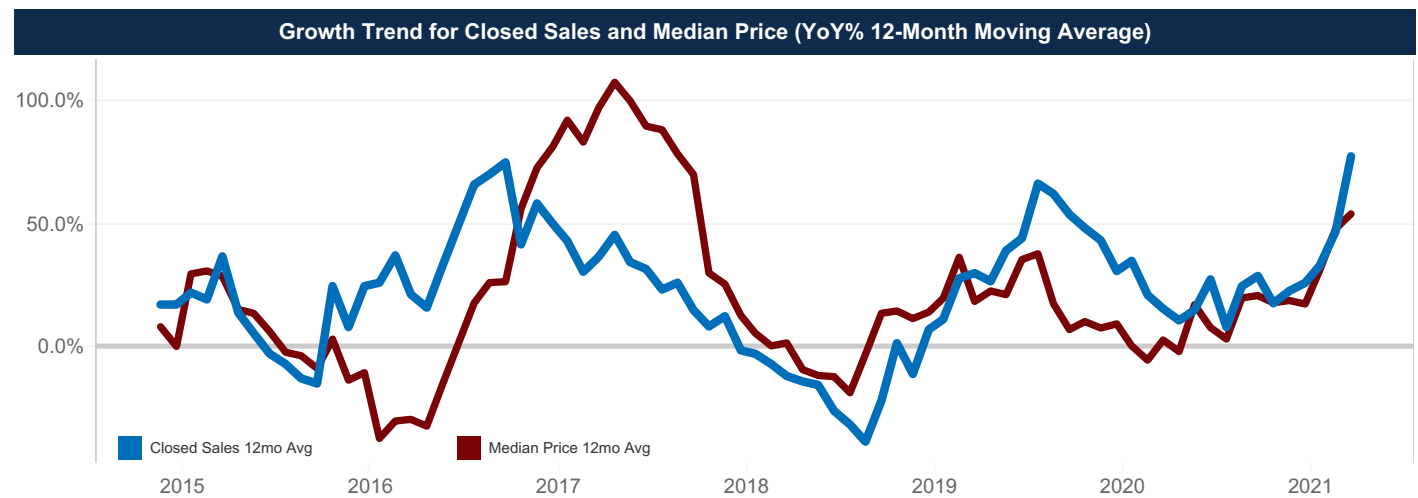
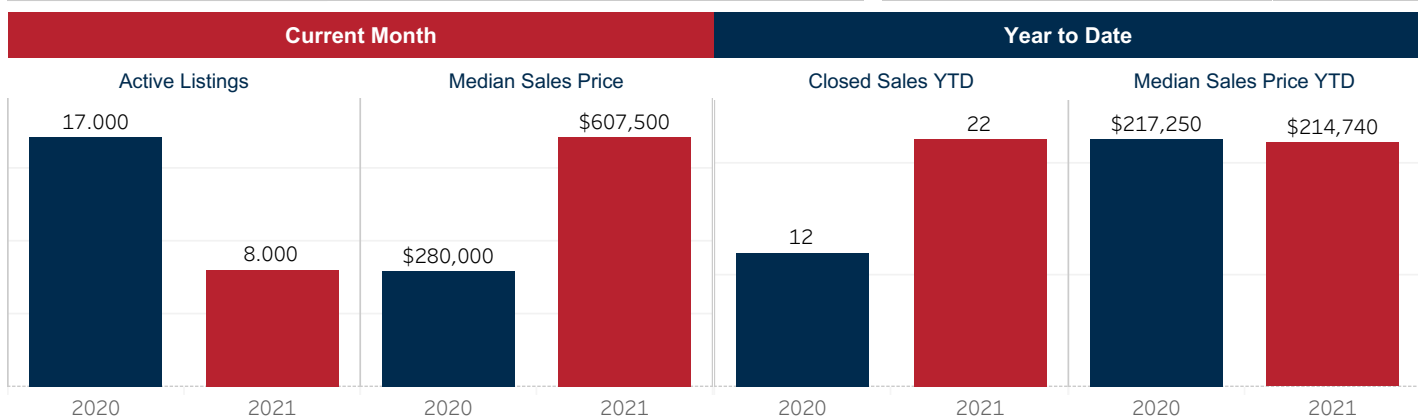


# May 2021 Market Snapshot

## Mason County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	1	4	▲ 300.0%	12	22	▲ 83.3%
Median Sales Price	\$280,000	\$607,500	▲ 117.0%	\$217,250	\$214,740	▼ -1.2%
Average Sales Price	\$280,000	\$603,138	▲ 115.4%	\$211,783	\$324,509	▲ 53.2%
Ratio to Original List Price	93.6%	92.3%	▼ -1.4%	95.8%	96.8%	▲ 1.0%
Days On Market	181	96	▼ -47.0%	117	62	▼ -47.0%
New Listings	5	4	▼ -20.0%	19	21	▲ 10.5%
Under Contract	3	4	▲ 33.3%	3	3	▲ 0.0%
Active Listings	17	8	▼ -52.9%	13	10	▼ -23.1%
Months Inventory	5.8	2.0	▼ -66.4%	5.8	2.0	▼ -66.4%



# May 2021 Market Snapshot

## Kimble County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	0	0	▲ 0.0%	3	1	▼ -66.7%
Median Sales Price	\$0	\$0	▲ 0.0%	\$128,000	\$220,000	▲ 71.9%
Average Sales Price	\$0	\$0	▲ 0.0%	\$127,167	\$220,000	▲ 73.0%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	77.4%	0.0%	▼ -100.0%
Days On Market	0.00	0.00	▲ 0.0%	233	157	▼ -32.6%
New Listings	3.00	0.00	▼ -100.0%	7	1	▼ -85.7%
Under Contract	2.00	2.00	▲ 0.0%	2	2	▲ 0.0%
Active Listings	5.00	2.00	▼ -60.0%	4	3	▼ -25.0%
Months Inventory	10.0	2.7	▼ -73.3%	10.0	2.7	▼ -73.3%

