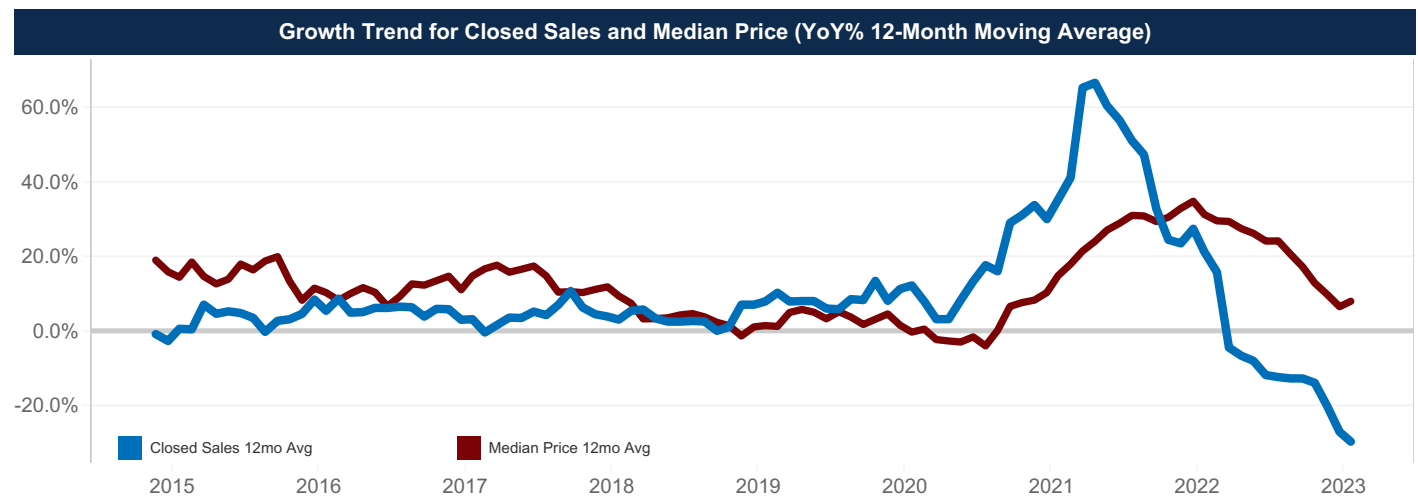
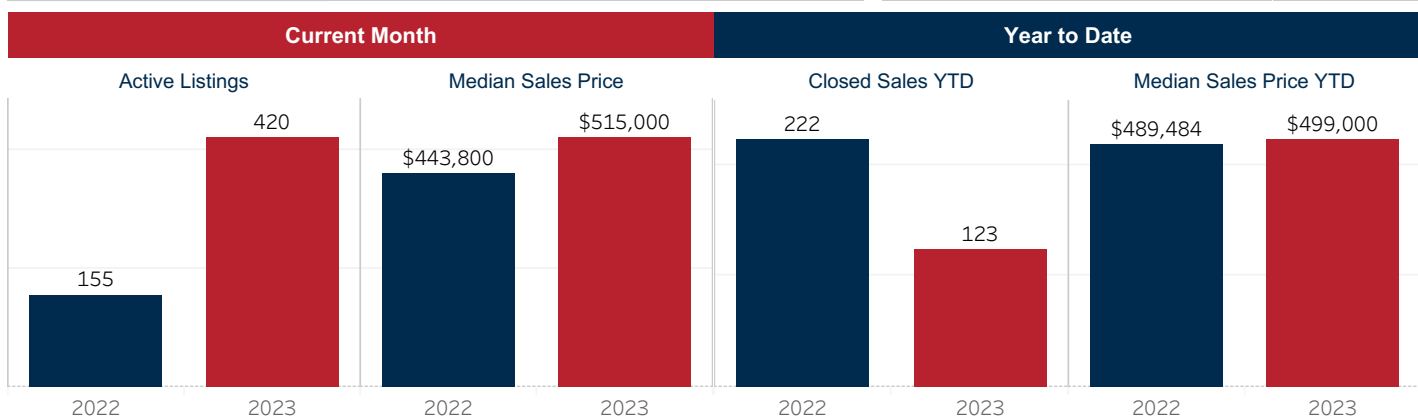


March 2023 Market Snapshot

Central Hill Country



	2023			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	86	58	▼ -32.6%	222	123	▼ -44.6%
Median Sales Price	\$443,800	\$515,000	▲ 16.0%	\$489,484	\$499,000	▲ 1.9%
Average Sales Price	\$554,195	\$594,472	▲ 7.3%	\$576,217	\$582,025	▲ 1.0%
Ratio to Original List Price	97.8%	93.0%	▼ -4.9%	97.5%	93.1%	▼ -4.5%
Days On Market	70	98	▲ 40.0%	74	95	▲ 28.4%
New Listings	103	123	▲ 19.4%	250	322	▲ 28.8%
Under Contract	104	63	▼ -39.4%	101	53	▼ -47.5%
Active Listings	155	420	▲ 171.0%	154	396	▲ 157.1%
Months Inventory	2.2	8.2	▲ 283.0%	2.2	8.2	▲ 283.0%

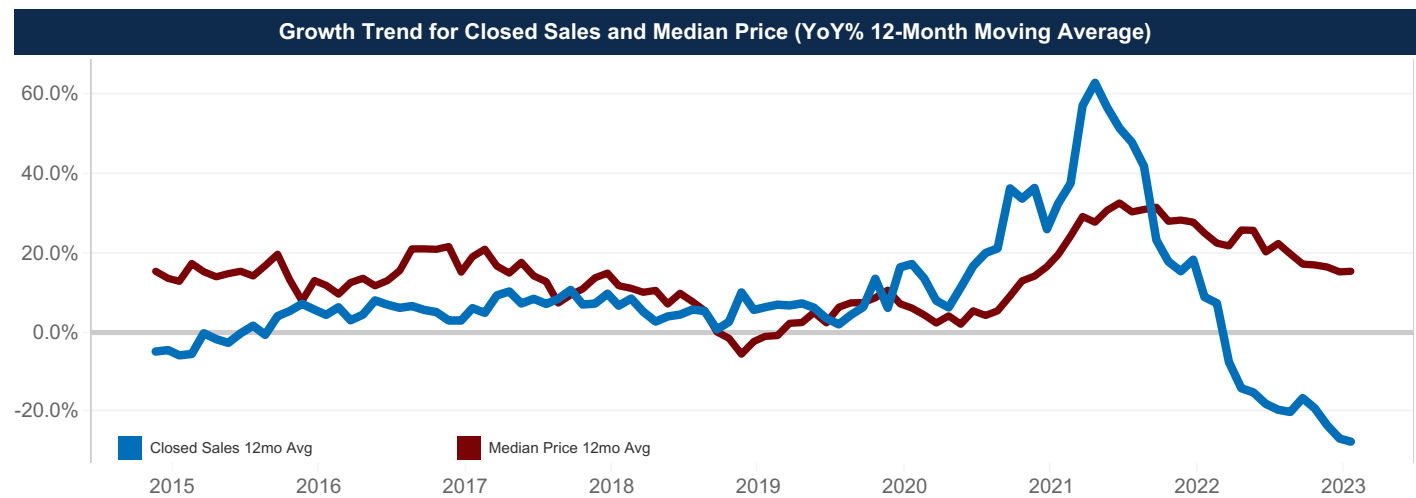
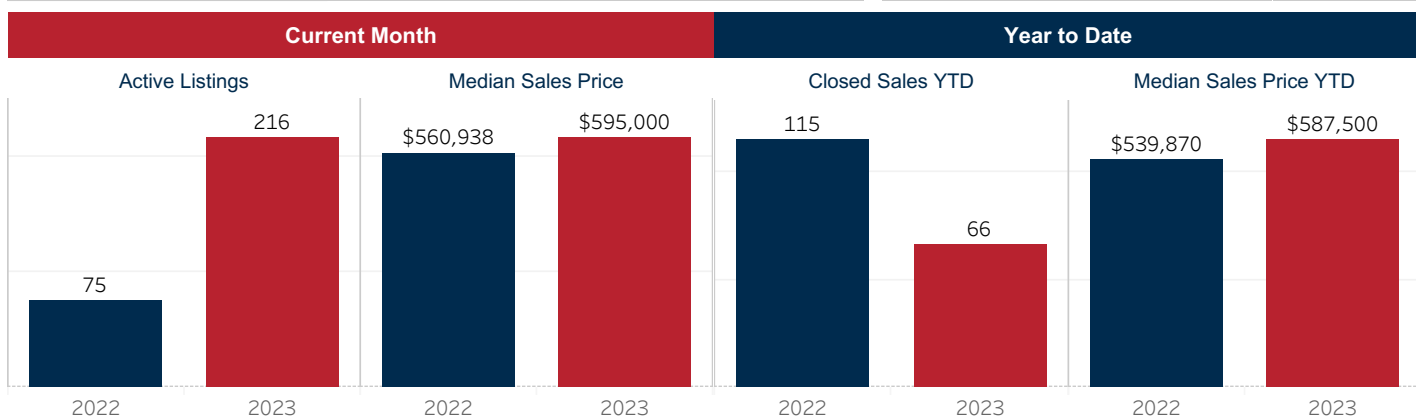


March 2023 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	42	26	▼ -38.1%	115	66	▼ -42.6%
Median Sales Price	\$560,938	\$595,000	▲ 6.1%	\$539,870	\$587,500	▲ 8.8%
Average Sales Price	\$676,477	\$722,323	▲ 6.8%	\$644,716	\$681,263	▲ 5.7%
Ratio to Original List Price	97.8%	91.7%	▼ -6.3%	97.0%	92.5%	▼ -4.7%
Days On Market	76	112	▲ 47.4%	85	108	▲ 27.1%
New Listings	58	66	▲ 13.8%	140	175	▲ 25.0%
Under Contract	65	46	▼ -29.2%	57	35	▼ -38.6%
Active Listings	75	216	▲ 188.0%	74	203	▲ 174.3%
Months Inventory	1.7	6.9	▲ 300.9%	1.7	6.9	▲ 300.9%



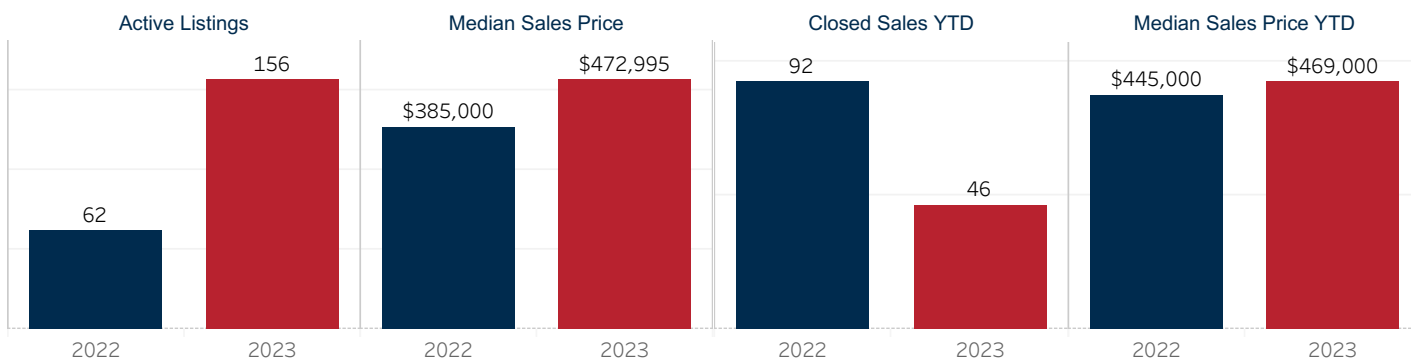
March 2023 Market Snapshot

Blanco County

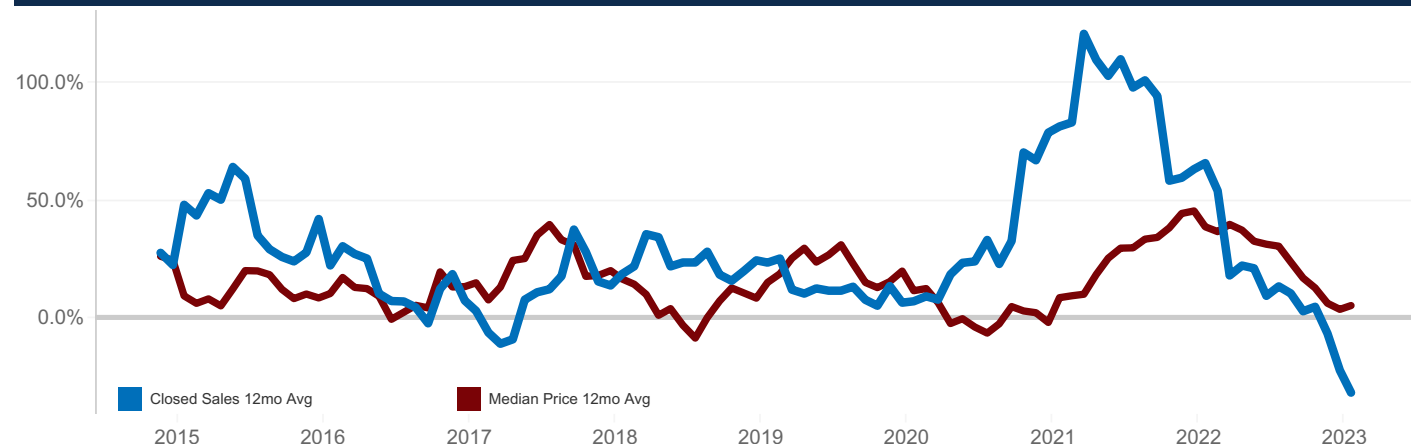


	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	39	25	▼ -35.9%	92	46	▼ -50.0%
Median Sales Price	\$385,000	\$472,995	▲ 22.9%	\$445,000	\$469,000	▲ 5.4%
Average Sales Price	\$457,673	\$521,231	▲ 13.9%	\$522,774	\$490,148	▼ -6.2%
Ratio to Original List Price	99.2%	97.3%	▼ -1.9%	98.8%	95.4%	▼ -3.5%
Days On Market	58	73	▲ 25.9%	53	71	▲ 34.0%
New Listings	33	39	▲ 18.2%	85	106	▲ 24.7%
Under Contract	26	14	▼ -46.2%	34	14	▼ -58.8%
Active Listings	62	156	▲ 151.6%	61	155	▲ 154.1%
Months Inventory	2.5	9.9	▲ 295.4%	2.5	9.9	▲ 295.4%

Current Month	Year to Date
---------------	--------------



Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

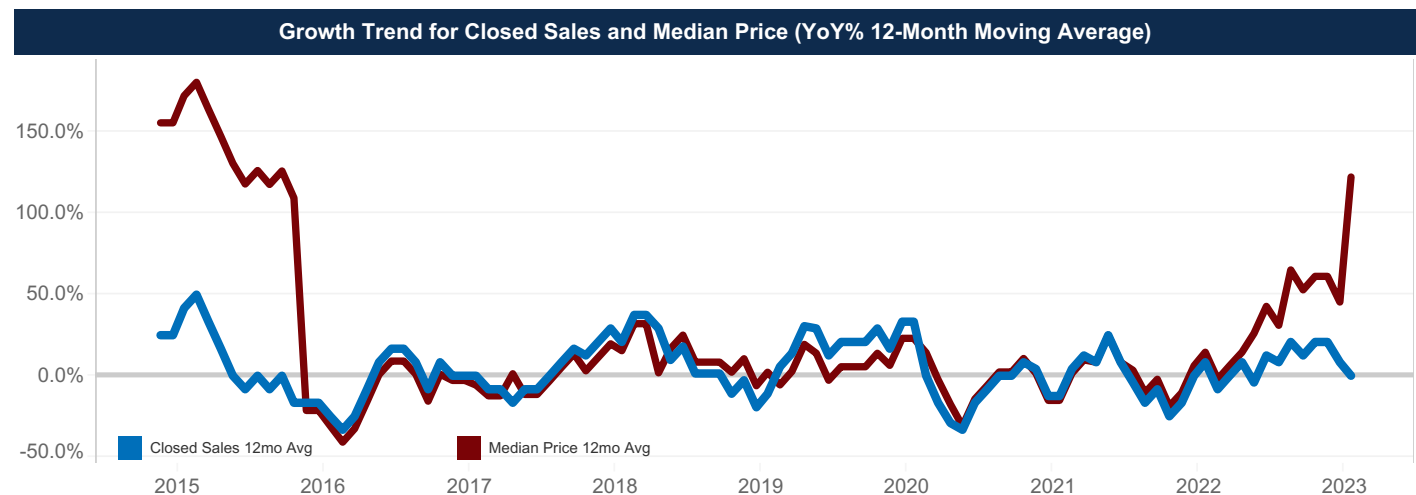


March 2023 Market Snapshot

Kimble County



	2023			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	1	1	▲ 0.0%	3	2	▼ -33.3%
Median Sales Price	\$80,000	\$900,000	▲ 1025.0%	\$445,000	\$485,000	▲ 9.0%
Average Sales Price	\$80,000	\$900,000	▲ 1025.0%	\$496,667	\$485,000	▼ -2.4%
Ratio to Original List Price	0.0%	81.8%	▲ 100.0%	96.2%	81.8%	▼ -15.0%
Days On Market	6	94	▲ 1466.7%	49	53	▲ 8.2%
New Listings	1	7	▲ 600.0%	3	10	▲ 233.3%
Under Contract	0	1	▲ 100.0%	2	1	▼ -50.0%
Active Listings	5	10	▲ 100.0%	6	8	▲ 33.3%
Months Inventory	5.0	12.0	▲ 140.0%	5.0	12.0	▲ 140.0%



March 2023 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2022	2023	% Change	2022	2023	% Change
Closed Sales	4	5	▲ 25.0%	12	7	▼ -41.7%
Median Sales Price	\$367,250	\$200,000	▼ -45.5%	\$362,250	\$250,000	▼ -31.0%
Average Sales Price	\$329,875	\$190,800	▼ -42.2%	\$349,375	\$238,464	▼ -31.8%
Ratio to Original List Price	83.3%	83.9%	▲ 0.8%	91.2%	86.0%	▼ -5.7%
Days On Market	146	133	▼ -8.9%	126	126	▲ 0.0%
New Listings	11	11	▲ 0.0%	22	31	▲ 40.9%
Under Contract	13	2	▼ -84.6%	9	3	▼ -66.7%
Active Listings	13	38	▲ 192.3%	12	29	▲ 141.7%
Months Inventory	4.6	12.7	▲ 176.1%	4.6	12.7	▲ 176.1%

