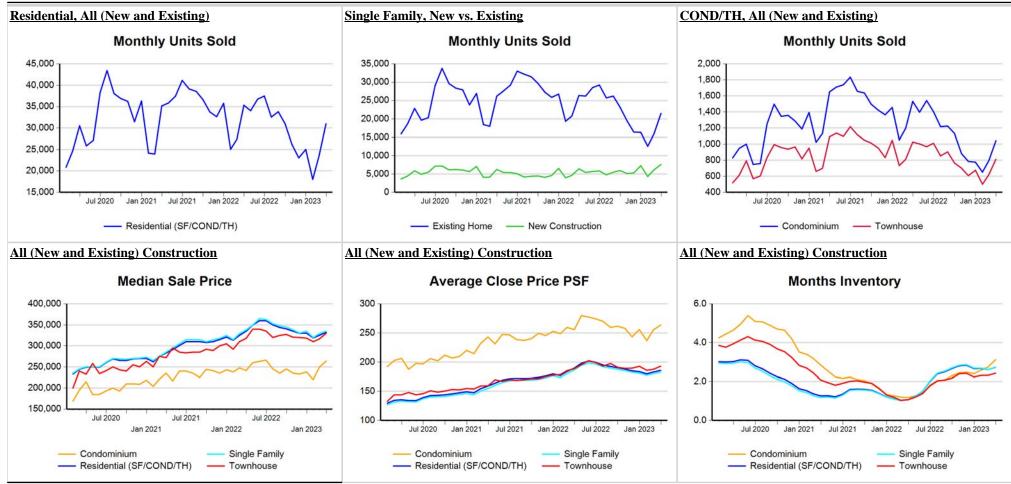
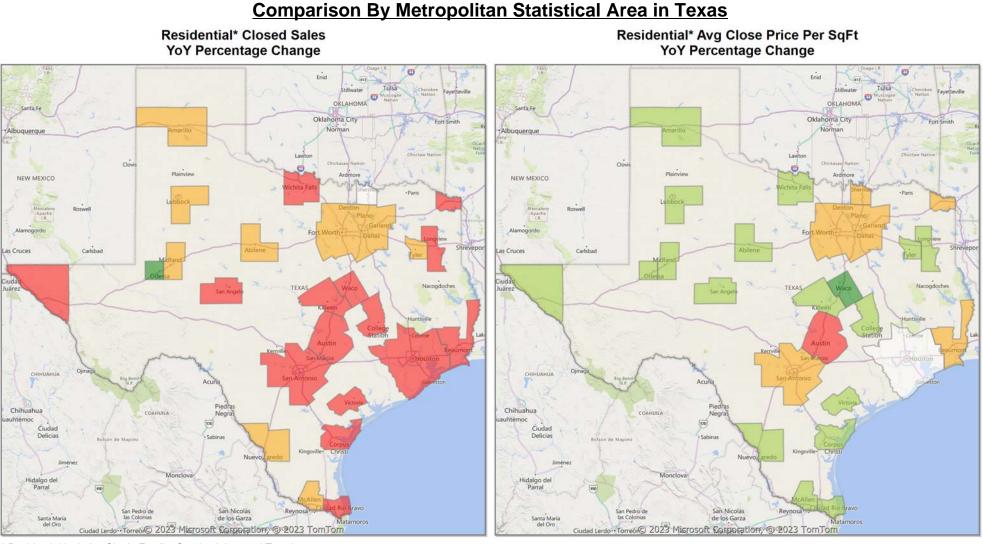
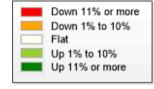
Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	30,968	-12.4%	\$12,480,319,751	-13.3%	\$403,007	-1.1%	\$332,500	-0.8%	\$186	-2.1%	64	43,850	79,662	33,176	2.7	94.7%
YTD:	72,480	-17.5%	\$28,580,470,606	-17.1%	\$394,322	0.5%	\$326,800	0.6%	\$183	-0.5%	64	112,390	79,128	86,884		94.0%
Single Family	29,077	-11.3%	\$11,813,912,812	-12.7%	\$406,298	-1.6%	\$335,000	-0.9%	\$183	-2.1%	64	40,788	74,422	31,085	2.7	94.6%
YTD:	68,011	-16.5%	\$27,076,884,938	-16.2%	\$398,125	0.3%	\$329,999	0.3%	\$180	-0.2%	64	104,654	74,118	81,505		93.9%
Townhouse	813	-20.8%	\$289,114,512	-20.2%	\$355,614	0.7%	\$330,000	3.8%	\$193	2.2%	59	1,245	1,903	940	2.4	96.5%
YTD:	1,933	-24.8%	\$662,722,137	-24.8%	\$342,846	0.0%	\$320,000	3.2%	\$189	2.5%	60	3,133	1,888	2,424		95.6%
Condominium	1,044	-31.9%	\$365,675,010	-28.3%	\$350,263	5.2%	\$263,850	9.3%	\$264	3.1%	49	1,817	3,337	1,151	3.1	95.8%
YTD:	2,492	-34.1%	\$826,594,494	-34.2%	\$331,699	-0.2%	\$245,000	1.2%	\$254	-0.5%	53	4,603	3,121	2,955		95.2%
Existing Home																
Residential (SF/COND/TH)	23,123	-19.4%	\$9,037,513,548	-21.7%	\$390,845	-2.8%	\$315,000	-2.8%	\$183	-3.1%	53	34,214	53,600	24,377	2.3	94.9%
YTD:	53,840	-25.4%	\$20,562,784,483	-26.2%	\$381,924	-1.1%	\$310,000	-1.6%	\$180	-1.5%	55	84,331	52,126	63,072		94.2%
Single Family	21,482	-18.6%	\$8,484,083,237	-21.2%	\$394,939	-3.3%	\$319,814	-2.8%	\$179	-3.2%	54	31,635	49,608	22,638	2.3	94.8%
YTD:	49,984	-24.8%	\$19,324,377,955	-25.7%	\$386,611	-1.2%	\$315,000	-1.4%	\$177	-1.3%	55	77,987	48,393	58,638		94.1%
Townhouse	644	-26.5%	\$218,302,387	-29.1%	\$338,979	-3.5%	\$303,000	-1.9%	\$184	-0.8%	55	925	1,157	676	1.8	96.5%
YTD:	1,482	-32.1%	\$483,183,099	-34.7%	\$326,034	-3.8%	\$292,000	-2.7%	\$181	-0.5%	57	2,237	1,101	1,740		96.0%
Condominium	968	-32.8%	\$325,679,390	-28.8%	\$336,446	6.0%	\$250,000	8.7%	\$258	2.4%	45	1,654	2,835	1,063	2.8	96.1%
YTD:	2,334	-34.4%	\$742,781,931	-33.7%	\$318,244	1.0%	\$235,000	2.2%	\$248	-0.7%	51	4,107	2,631	2,694		95.4%
New Construction																
Residential (SF/COND/TH)	7,841	18.1%	\$3,442,000,175	20.2%	\$438,975	1.8%	\$374,900	1.3%	\$194	0.2%	94	9,636	26,062	8,799	4.4	93.9%
YTD:	18,631	19.5%	\$8,014,946,273	21.8%	\$430,194	1.9%	\$364,989	0.4%	\$192	1.1%	89	28,059	27,002	23,812		93.3%
Single Family	7,592	18.7%	\$3,329,291,106	20.8%	\$438,526	1.8%	\$371,000	0.5%	\$191	0.1%	95	9,153	24,814	8,447	4.3	93.8%
YTD:	18,018	20.3%	\$7,749,604,949	22.9%	\$430,104	2.2%	\$363,000	0.3%	\$190	1.4%	90	26,667	25,725	22,867		93.3%
Townhouse	169	12.7%	\$70,785,569	30.0%	\$418,850	15.4%	\$409,532	18.6%	\$225	9.3%	71	320	746	264	4.9	96.2%
YTD:	450	16.3%	\$179,199,132	27.0%	\$398,220	9.2%	\$386,745	13.4%	\$217	7.8%	69	896	786	684		94.3%
Condominium	75	-17.6%	\$39,770,868	-24.6%	\$530,278	-8.5%	\$500,000	14.0%	\$338	7.5%	90	163	502	88	9.4	91.9%
YTD:	156	-30.4%	\$83,271,052	-38.9%	\$533,789	-12.3%	\$469,005	4.2%	\$336	0.7%	92	496	490	261		93.2%



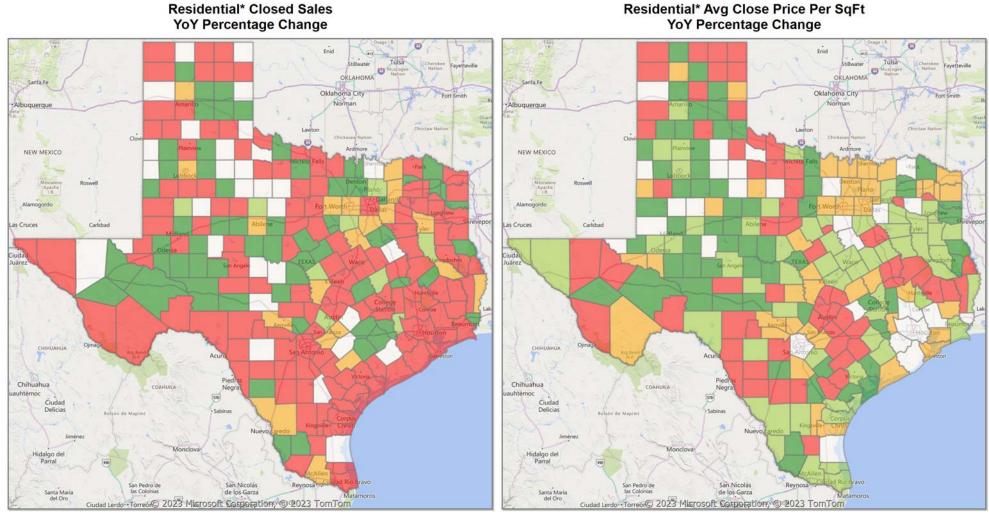




* Residential includes Single Family, Condominium and Townhouse.



Comparison By County in Texas



* Residential includes Single Family, Condominium and Townhouse.



Market Analysis By County: Blanco County	Market	Analysis	By Co	ounty: H	Blanco	County
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Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	25	-35.9%	\$13,030,764	-27.0%	\$521,231	13.9%	\$472,995	22.9%	\$259	12.6%	73	39	156	11	9.9	97.3%
	YTD:	46	-50.0%	\$22,546,823	-53.1%	\$490,148	-6.2%	\$469,000	5.4%	\$258	-1.8%	71	106	155	40		95.4%
Single Family		25	-35.9%	\$13,030,764	-27.0%	\$521,231	13.9%	\$472,995	22.9%	\$259	12.6%	73	39	156	11	10.0	97.3%
	YTD:	46	-50.0%	\$22,546,823	-53.1%	\$490,148	-6.2%	\$469,000	5.4%	\$258	-1.8%	71	106	155	40		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	6	-71.4%	\$3,862,800	-63.4%	\$643,800	28.0%	\$476,000	4.2%	\$311	25.9%	50	22	79	7	9.6	94.7%
	YTD:	22	-62.1%	\$11,503,387	-66.5%	\$522,881	-11.7%	\$465,000	-11.4%	\$277	-3.6%	65	50	73	18		93.5%
Single Family		6	-71.4%	\$3,862,800	-63.4%	\$643,800	28.0%	\$476,000	4.2%	\$311	25.9%	50	22	79	7	9.7	94.7%
	YTD:	22	-62.1%	\$11,503,387	-66.5%	\$522,881	-11.7%	\$465,000	-11.4%	\$277	-3.6%	65	50	73	18		93.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	n —																
Residential (SF/CC		19	5.6%	\$9,218,433	26.5%	\$485,181	19.8%	\$469,990	26.1%	\$244	16.3%	80	17	77	4	10.3	98.1%
Υ.	YTD:	24	-29.4%	\$11,013,679	-20.0%	\$458,903	13.4%	\$469,495	24.1%	\$241	10.3%	77	56	82	22		97.3%
Single Family		19	5.6%	\$9,218,433	26.5%	\$485,181	19.8%	\$469,990	26.1%	\$244	16.3%	80	17	77	4	10.3	98.1%
0 9	YTD:	24	-29.4%	\$11,013,679	-20.0%	\$458,903	13.4%	\$469,495	24.1%	\$241	10.3%	77	56	82	22		97.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	_	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	_	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_					0.0%

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)	<u>)</u>																
Residential (SF/COND/	TH)	26	-38.1%	\$18,780,400	-33.9%	\$722,323	6.8%	\$595,000	6.1%	\$339	4.6%	112	66	216	42	6.9	91.7%
Y	TD:	66	-42.6%	\$44,963,379	-39.4%	\$681,263	5.7%	\$587,500	8.8%	\$317	-6.8%	108	175	203	74		92.5%
Single Family		26	-38.1%	\$18,780,400	-33.9%	\$722,323	6.8%	\$595,000	6.1%	\$339	4.6%	112	66	212	42	6.8	91.7%
Y	TD:	66	-42.6%	\$44,963,379	-39.4%	\$681,263	5.7%	\$587,500	8.8%	\$317	-6.8%	108	174	200	74		92.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND/	TH)	21	-38.2%	\$16,067,400	-34.1%	\$765,114	6.7%	\$643,000	-7.8%	\$355	3.5%	114	59	190	32	7.4	90.2%
Y	TD:	53	-43.0%	\$37,224,989	-40.3%	\$702,358	4.8%	\$600,000	6.2%	\$324	-9.8%	109	151	170	59		91.3%
Single Family		21	-38.2%	\$16,067,400	-34.1%	\$765,114	6.7%	\$643,000	-7.8%	\$355	3.5%	114	59	186	32	7.2	90.2%
Y	TD:	53	-43.0%	\$37,224,989	-40.3%	\$702,358	4.8%	\$600,000	6.2%	\$324	-9.8%	109	150	166	59		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/	TH)	5	-37.5%	\$2,713,000	-32.7%	\$542,600	7.7%	\$470,000	0.8%	\$274	11.7%	105	7	26	10	4.7	97.7%
Y	TD:	13	-40.9%	\$7,738,390	-34.4%	\$595,261	11.0%	\$539,900	15.0%	\$285	12.0%	104	24	33	15		98.1%
Single Family		5	-37.5%	\$2,713,000	-32.7%	\$542,600	7.7%	\$470,000	0.8%	\$274	11.7%	105	7	26	10	4.7	97.7%
Y	TD:	13	-40.9%	\$7,738,390	-34.4%	\$595,261	11.0%	\$539,900	15.0%	\$285	12.0%	104	24	33	15		98.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Kimble County

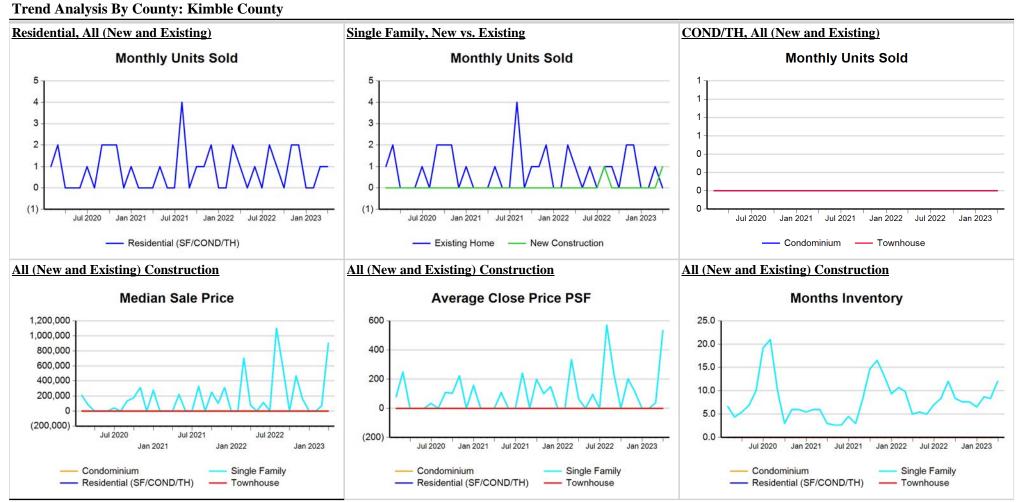
Property Type		Closed Sales*		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>sting)</u>																	
Residential (SF/CO	OND/TH)		1	0.0%	\$900,000	1025.0%	\$900,000	1025.0%	\$900,000	1025.0%	\$533	710.4%	94	7	10	1	12.0	81.8%
	YTD:		2	-33.3%	\$970,000	-34.9%	\$485,000	-2.4%	\$485,000	9.0%	\$286	17.1%	53	10	8	3		81.8%
Single Family			1	0.0%	\$900,000	1025.0%	\$900,000	1025.0%	\$900,000	1025.0%	\$533	710.4%	94	7	10	1	12.0	81.8%
	YTD:		2	-33.3%	\$970,000	-34.9%	\$485,000	-2.4%	\$485,000	9.0%	\$286	17.1%	53	10	8	3		81.8%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CO	OND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	7	10	-	15.0	0.0%
	YTD:		1	-66.7%	\$70,000	-95.3%	\$70,000	-85.9%	\$70,000	-84.3%	\$39	-84.0%	13	10	7	2		0.0%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	7	10	-	15.0	0.0%
	YTD:		1	-66.7%	\$70,000	-95.3%	\$70,000	-85.9%	\$70,000	-84.3%	\$39	-84.0%	13	10	7	2		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u></u>																	
Residential (SF/CO	OND/TH)		1	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$533	100.0%	94	-	-	1	-	81.8%
	YTD:		1	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$533	100.0%	94	-	1	1		81.8%
Single Family			1	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$533	100.0%	94	-	-	1	-	81.8%
	YTD:		1	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$900,000	100.0%	\$533	100.0%	94	-	1	1		81.8%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

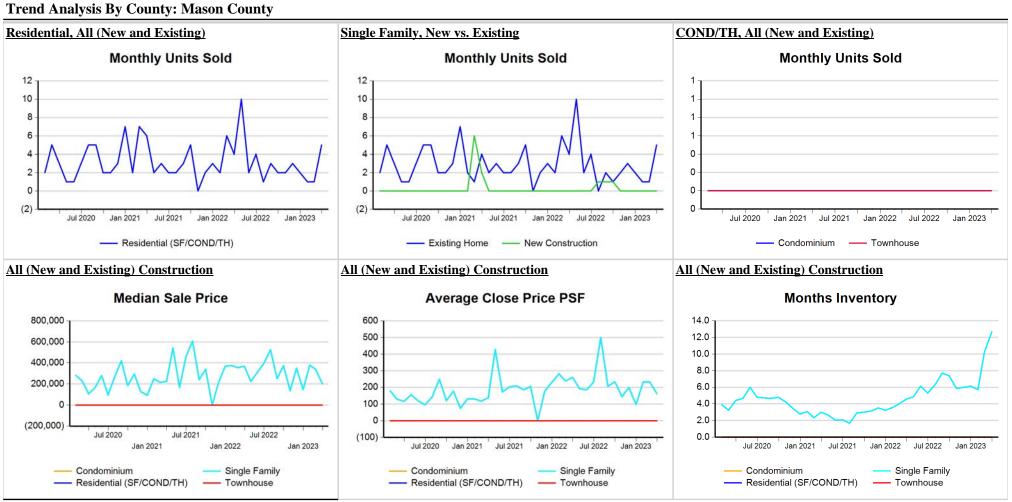
Market Analysis By County: Mason County

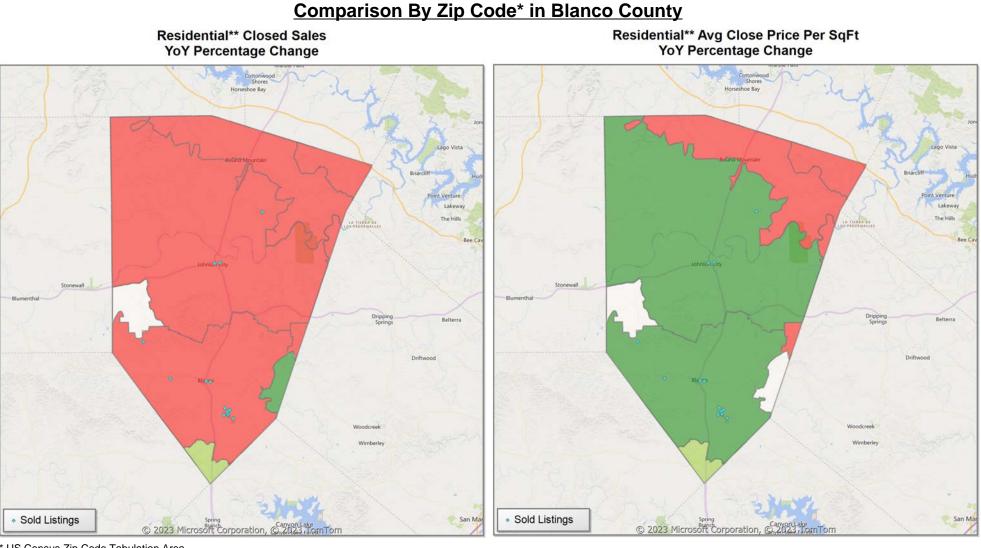
Property Type		Closed Sales*	YoY	Dollar % Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>ting)</u>																
Residential (SF/CC	ND/TH)	5	25.	\$954,000	-27.7%	\$190,800	-42.2%	\$200,000	-45.5%	\$162	-37.4%	133	11	38	1	12.7	83.9%
	YTD:	7	-41.	7% \$1,669,250	-60.2%	\$238,464	-31.8%	\$250,000	-31.0%	\$182	-27.6%	126	31	29	4		86.0%
Single Family		5	25.	0% \$954,000	-27.7%	\$190,800	-42.2%	\$200,000	-45.5%	\$162	-37.4%	133	11	38	1	12.7	83.9%
	YTD:	7	-41.	7% \$1,669,250	-60.2%	\$238,464	-31.8%	\$250,000	-31.0%	\$182	-27.6%	126	31	29	4		86.0%
Townhouse		-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	ND/TH)	5	25.	0% \$954,000	-27.7%	\$190,800	-42.2%	\$200,000	-45.5%	\$162	-37.4%	133	11	38	1	13.8	83.9%
	YTD:	7	-41.	7% \$1,669,250	-60.2%	\$238,464	-31.8%	\$250,000	-31.0%	\$182	-27.6%	126	31	29	4		86.0%
Single Family		5	25.	0% \$954,000	-27.7%	\$190,800	-42.2%	\$200,000	-45.5%	\$162	-37.4%	133	11	38	1	13.8	83.9%
	YTD:	7	-41.	7% \$1,669,250	-60.2%	\$238,464	-31.8%	\$250,000	-31.0%	\$182	-27.6%	126	31	29	4		86.0%
Townhouse		-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>1</u>																
Residential (SF/CC	ND/TH)	-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Trend Analysis By County: Blanco County Residential, All (New and Existing) Single Family, New vs. Existing COND/TH, All (New and Existing) **Monthly Units Sold Monthly Units Sold Monthly Units Sold** 40 25 35 1 20 30 1 15 25 1 10 20 0 5 15 0 C 10 0 5 (5) 0 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jul 2022 Jan 2023 Jul 2020 Jul 2021 Jan 2022 Jul 2022 Jan 2023 Jul 2020 Jul 2021 Jan 2022 Jul 2022 Jan 2021 Jan 2021 Jan 2023 - Residential (SF/COND/TH) - Existing Home ---- New Construction ---- Condominium ---- Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF **Months Inventory** Median Sale Price 1,600,000 350 14.0 1,400,000 300 12.0 1,200,000 250 10.0 1,000,000 200 800,000 8.0 150 600,000 6.0 400,000 100 200,000 4.0 50 0 2.0 0 (200,000)Jul 2020 Jul 2021 Jul 2022 (50) 0.0 Jan 2021 Jan 2022 Jan 2023 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jul 2022 Jan 2023 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jul 2022 Jan 2023 Condominium Single Family Condominium Single Family Condominium Single Family - Townhouse Residential (SF/COND/TH) Townhouse - Residential (SF/COND/TH) - Townhouse Residential (SF/COND/TH)

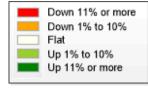
Trend Analysis By County: Gillespie County COND/TH, All (New and Existing) **Residential, All (New and Existing)** Single Family, New vs. Existing **Monthly Units Sold Monthly Units Sold Monthly Units Sold** 70 60 60 40 1 50 1 40 20 0 30 0 0 20 0 10 (20) 0 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jul 2022 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jul 2020 Jan 2022 Jan 2023 Jan 2023 Jul 2022 Jan 2023 Jan 2021 Jul 2021 Jul 2022 - Residential (SF/COND/TH) - Existing Home ---- New Construction _ Condominium ---- Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF **Months Inventory Median Sale Price** 2,500,000 500 14.0 12.0 2,000,000 400 10.0 1,500,000 300 8.0 1,000,000 200 6.0 500,000 100 4.0 0 0 2.0 (500,000) Jul 2020 Jul 2021 Jul 2022 0.0 (100)Jul 2022 Jul 2022 Jan 2021 Jan 2022 Jan 2023 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jan 2023 Jul 2020 Jan 2021 Jul 2021 Jan 2022 Jan 2023 Single Family Single Family Condominium Single Family Condominium Condominium — Residential (SF/COND/TH) Townhouse Residential (SF/COND/TH) Townhouse Residential (SF/COND/TH) - Townhouse







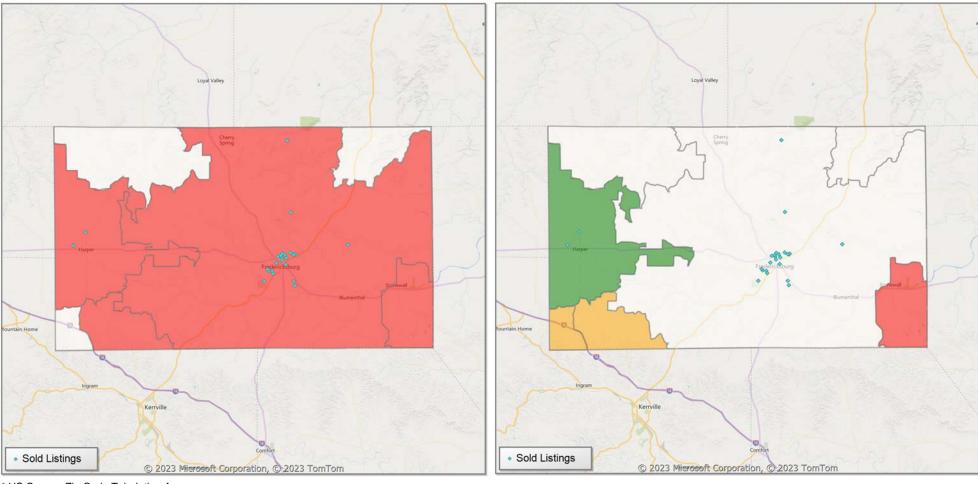
* US Census Zip Code Tabulation Area





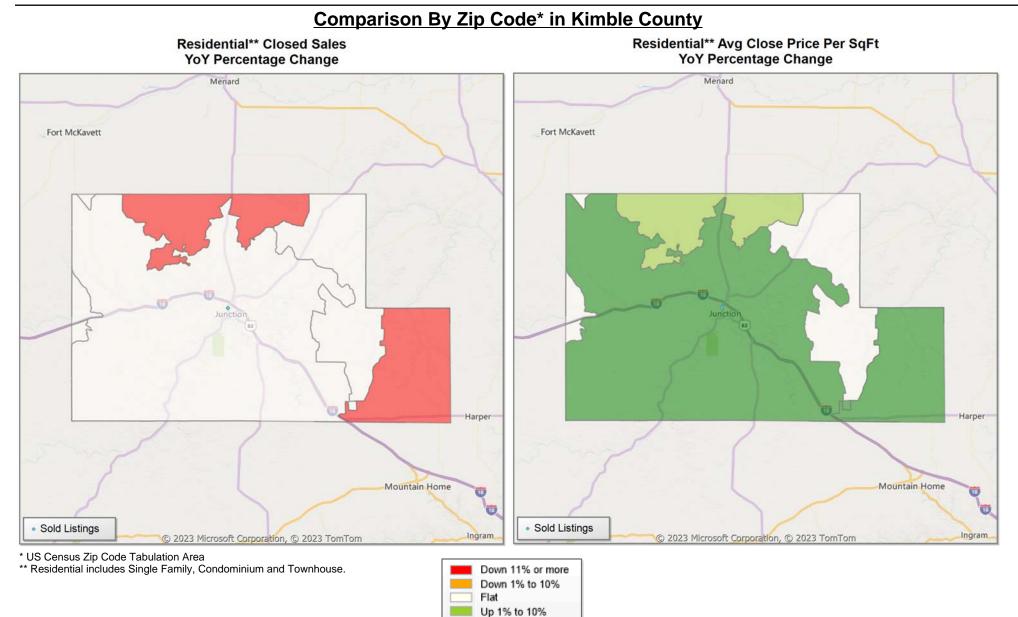


Residential** Avg Close Price Per SqFt YoY Percentage Change

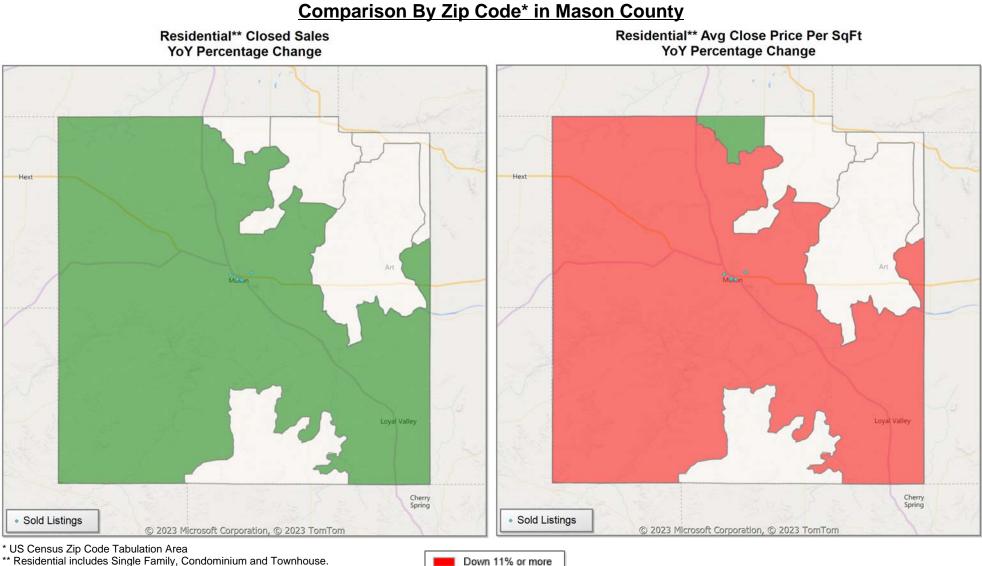


* US Census Zip Code Tabulation Area

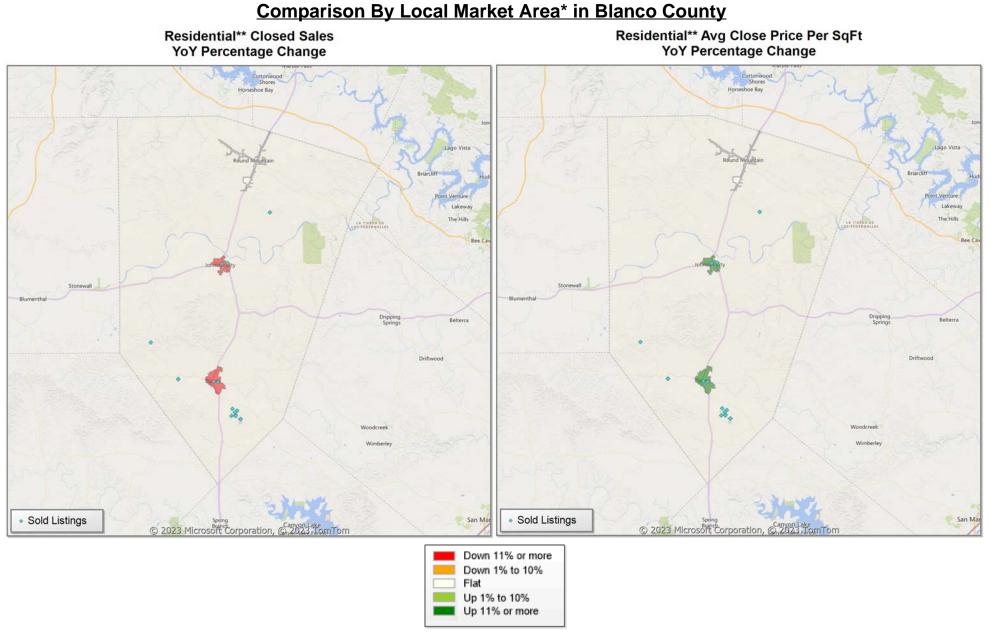




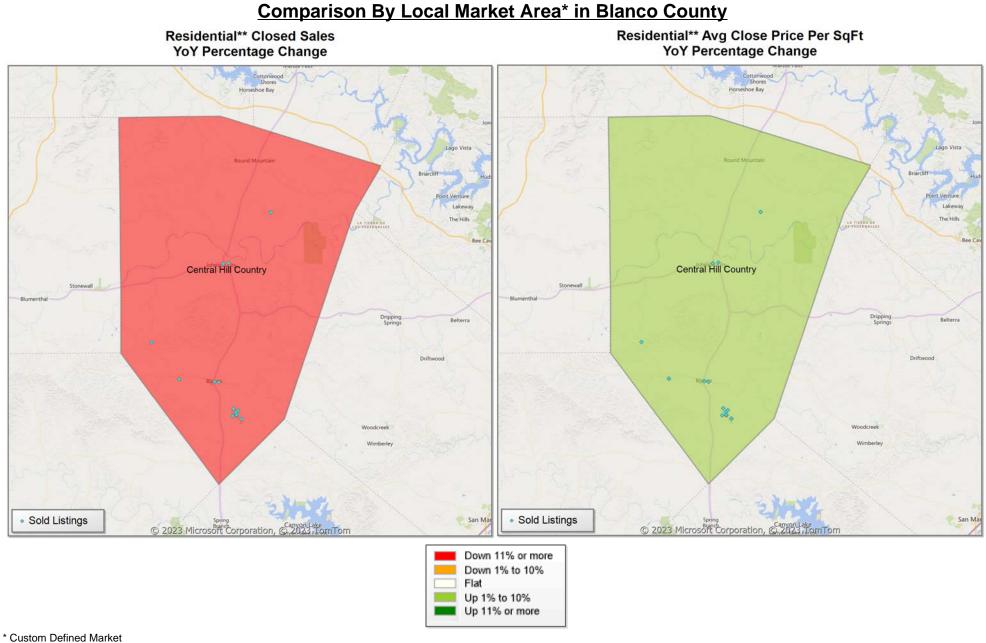
Up 11% or more

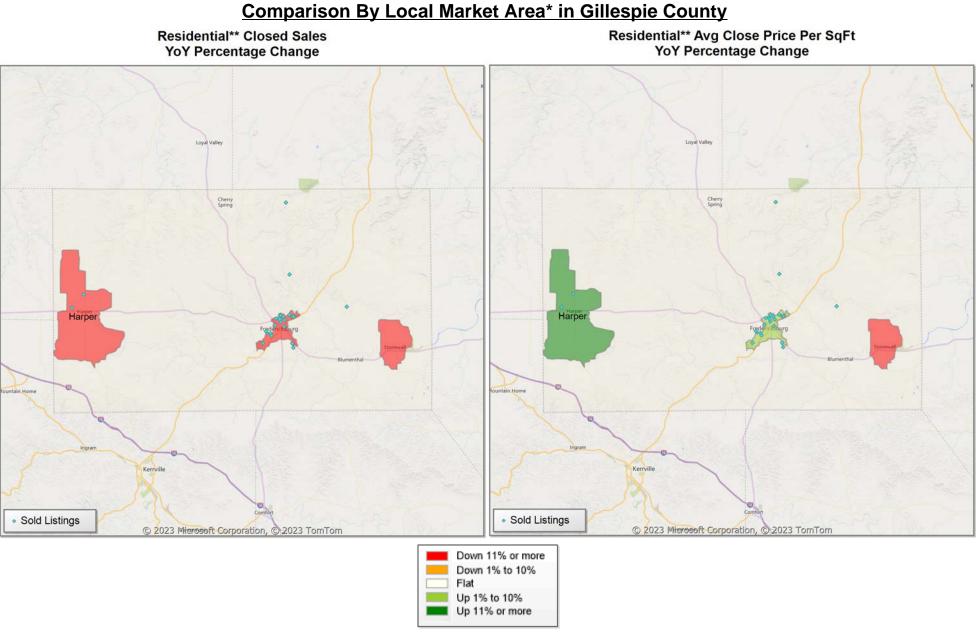






* Census Place Group

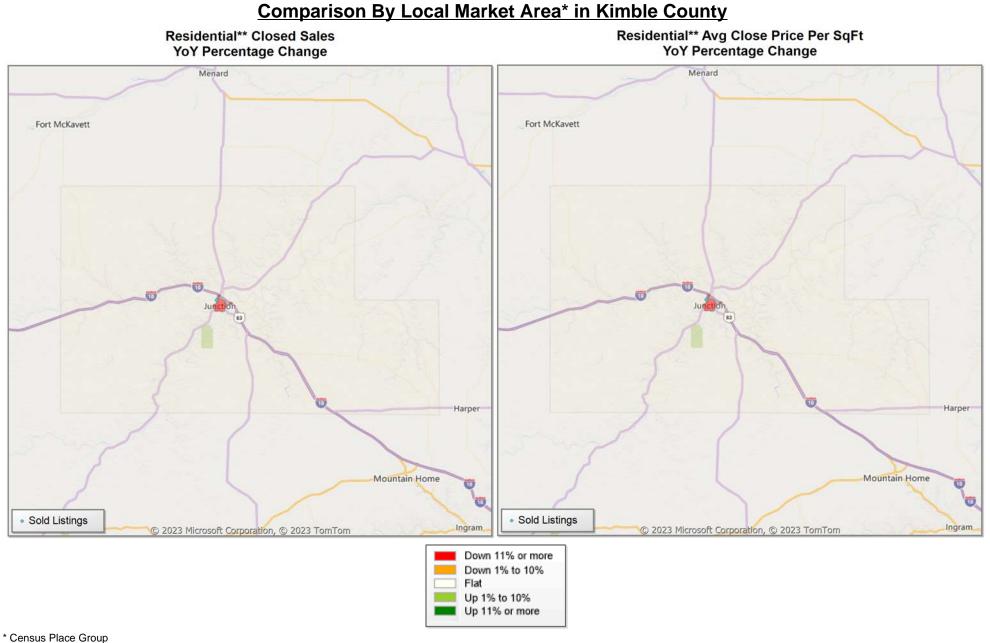


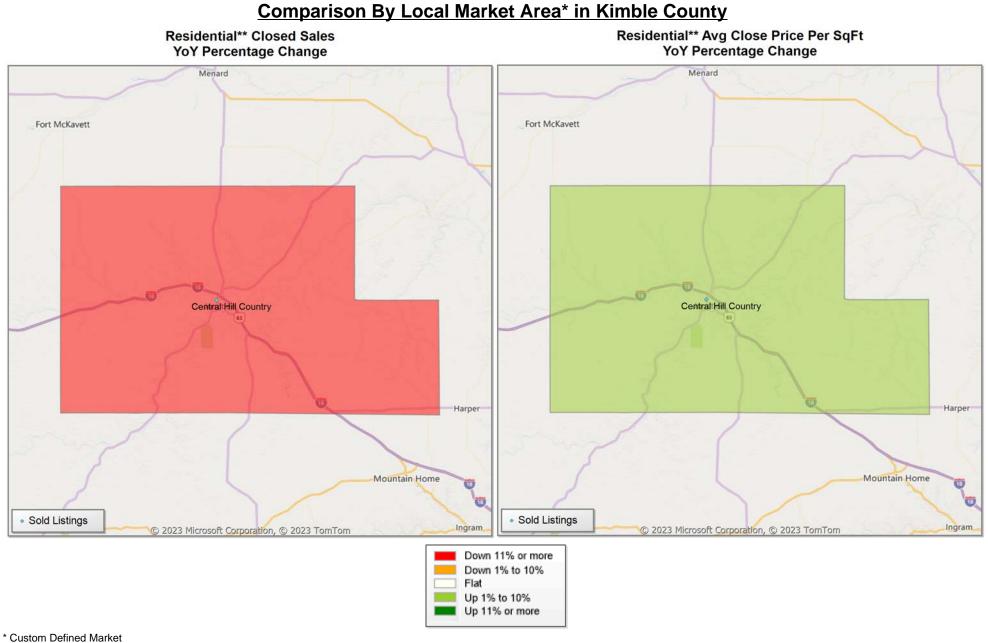


* Census Place Group

Comparison By Local Market Area* in Gillespie County **Residential** Closed Sales** Residential** Avg Close Price Per SqFt **YoY Percentage Change** YoY Percentage Change Loyal Valley Loyal Valle **Central Hill Country** Central Hill Country Kerrville Kerrville Sold Listings Sold Listings © 2023 Microsoft Corporation, © 2023 TomTom © 2023 Microsoft Corporation, © 2023 TomTom Down 11% or more Down 1% to 10% Flat Up 1% to 10% Up 11% or more

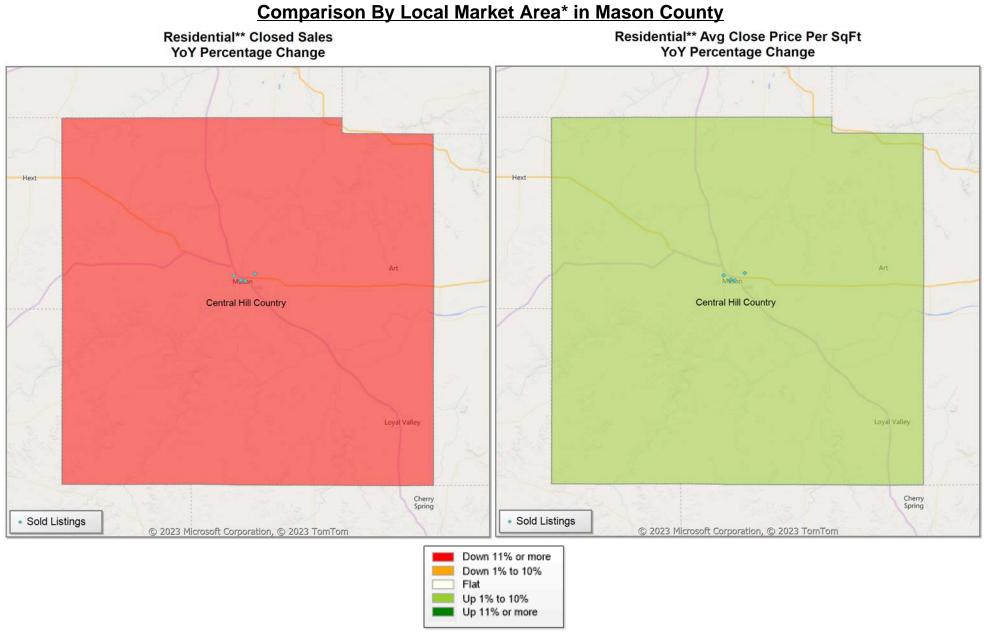
* Custom Defined Market







* Census Place Group



* Custom Defined Market

Central Hill Country Board of REALTORS

Market Analysis By Local Market Area*: Blanco

Property Type		Closed Sales**	,	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																	
Residential (SF/CO	ND/TH)	:	2	-50.0%	\$925,000	-35.6%	\$462,500	28.8%	\$462,500	29.6%	\$283	16.7%	184	5	16	1	7.1	95.5%
	YTD:		4	-50.0%	\$1,545,000	-43.8%	\$386,250	12.4%	\$422,000	28.1%	\$252	10.9%	124	13	14	4		93.2%
Single Family		2	2	-50.0%	\$925,000	-35.6%	\$462,500	28.8%	\$462,500	29.6%	\$283	16.7%	184	5	16	1	7.4	95.5%
	YTD:		4	-50.0%	\$1,545,000	-43.8%	\$386,250	12.4%	\$422,000	28.1%	\$252	10.9%	124	13	14	4		93.2%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CC	ND/TH)		1	-75.0%	\$476,000	-66.9%	\$476,000	32.6%	\$476,000	33.3%	\$318	30.9%	52	5	14	1	6.7	95.2%
	YTD:	;	3	-62.5%	\$1,096,000	-60.2%	\$365,333	6.3%	\$395,000	19.9%	\$252	11.3%	60	10	12	3		92.4%
Single Family			1	-75.0%	\$476,000	-66.9%	\$476,000	32.6%	\$476,000	33.3%	\$318	30.9%	52	5	14	1	7.0	95.2%
	YTD:	;	3	-62.5%	\$1,096,000	-60.2%	\$365,333	6.3%	\$395,000	19.9%	\$252	11.3%	60	10	12	3		92.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>1</u>																	
Residential (SF/CC	ND/TH)		1	100.0%	\$449,000	100.0%	\$449,000	100.0%	\$449,000	100.0%	\$249	100.0%	316	-	2	-	12.0	95.7%
	YTD:		1	100.0%	\$449,000	100.0%	\$449,000	100.0%	\$449,000	100.0%	\$249	100.0%	316	3	2	1		95.7%
Single Family			1	100.0%	\$449,000	100.0%	\$449,000	100.0%	\$449,000	100.0%	\$249	100.0%	316	-	2	-	12.0	95.7%
	YTD:		1	100.0%	\$449,000	100.0%	\$449,000	100.0%	\$449,000	100.0%	\$249	100.0%	316	3	2	1		95.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 91; Type: Census Place Group

Market Analysis By Local Market Area*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>ng)</u>																
Residential (SF/CON	ID/TH)	58	-32.6%	\$34,479,359	-27.7%	\$594,472	7.3%	\$515,000	16.0%	\$294	6.4%	98	123	420	55	8.2	93.0%
	YTD:	123	-44.6%	\$71,589,134	-44.0%	\$582,025	1.0%	\$499,000	1.9%	\$287	-5.1%	95	322	396	121		93.1%
Single Family		58	-32.6%	\$34,479,359	-27.7%	\$594,472	7.3%	\$515,000	16.0%	\$294	6.4%	98	123	416	55	8.2	93.0%
	YTD:	123	-44.6%	\$71,589,134	-44.0%	\$582,025	1.0%	\$499,000	1.9%	\$287	-5.1%	95	321	392	121		93.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ID/TH)	33	-45.0%	\$21,546,232	-40.7%	\$652,916	7.8%	\$525,000	-2.3%	\$317	5.7%	107	99	317	40	8.5	89.9%
	YTD:	84	-49.4%	\$51,162,910	-50.0%	\$609,082	-1.2%	\$501,000	-6.7%	\$297	-8.7%	98	242	279	83		91.4%
Single Family		33	-45.0%	\$21,546,232	-40.7%	\$652,916	7.8%	\$525,000	-2.3%	\$317	5.7%	107	99	313	40	8.4	. 89.9%
	YTD:	84	-49.4%	\$51,162,910	-50.0%	\$609,082	-1.2%	\$501,000	-6.7%	\$297	-8.7%	98	241	276	83		91.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)	25	-3.9%	\$12,892,470	13.9%	\$515,699	18.5%	\$470,000	13.0%	\$263	18.9%	86	24	103	15	7.6	97.3%
	YTD:	38	-32.1%	\$19,775,054	-22.6%	\$520,396	14.0%	\$469,995	10.6%	\$265	13.6%	87	80	116	38		97.1%
Single Family		25	-3.9%	\$12,892,470	13.9%	\$515,699	18.5%	\$470,000	13.0%	\$263	18.9%	86	24	103	15	7.6	97.3%
	YTD:	38	-32.1%	\$19,775,054	-22.6%	\$520,396	14.0%	\$469,995	10.6%	\$265	13.6%	87	80	116	38		97.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: CHC; Type: Custom Defined Market ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>1)</u>																
Residential (SF/COND/	/TH)	17	-19.1%	\$12,285,000	-4.7%	\$722,647	17.7%	\$645,000	17.6%	\$354	2.0%	96	31	121	19	6.7	93.1%
Y	TD:	35	-49.3%	\$22,096,697	-44.6%	\$631,334	9.2%	\$549,000	1.9%	\$330	-3.9%	103	96	112	35		92.3%
Single Family		17	-19.1%	\$12,285,000	-4.7%	\$722,647	17.7%	\$645,000	17.6%	\$354	2.0%	96	31	117	19	6.5	93.1%
Y	TD:	35	-49.3%	\$22,096,697	-44.6%	\$631,334	9.2%	\$549,000	1.9%	\$330	-3.9%	103	95	108	35		92.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND/	/TH)	15	15.4%	\$10,917,000	23.2%	\$727,800	6.8%	\$645,000	-3.6%	\$363	-11.4%	96	31	114	17	7.9	92.5%
Y	TD:	32	-34.7%	\$20,188,797	-33.2%	\$630,900	2.3%	\$572,000	1.2%	\$334	-12.9%	104	89	102	31		91.8%
Single Family		15	15.4%	\$10,917,000	23.2%	\$727,800	6.8%	\$645,000	-3.6%	\$363	-11.4%	96	31	110	17	7.6	92.5%
Y	TD:	32	-34.7%	\$20,188,797	-33.2%	\$630,900	2.3%	\$572,000	1.2%	\$334	-12.9%	104	88	98	31		91.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/	/TH)	2	-75.0%	\$1,368,000	-66.1%	\$684,000	35.8%	\$684,000	46.7%	\$287	17.0%	93	-	7	2	2.0	97.5%
Y	TD:	3	-85.0%	\$1,907,900	-80.3%	\$635,967	31.3%	\$539,900	16.9%	\$284	16.6%	84	7	9	4		97.7%
Single Family		2	-75.0%	\$1,368,000	-66.1%	\$684,000	35.8%	\$684,000	46.7%	\$287	17.0%	93	-	7	2	2.0	97.5%
Y	TD:	3	-85.0%	\$1,907,900	-80.3%	\$635,967	31.3%	\$539,900	16.9%	\$284	16.6%	84	7	9	4		97.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 335; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Harper

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	<u>sting)</u>																	
Residential (SF/CC	OND/TH)		2	-33.3%	\$890,900	-6.9%	\$445,450	39.7%	\$445,450	41.4%	\$246	31.6%	131	5	19	2	14.3	3 73.8%
	YTD:		4	-33.3%	\$1,503,900	-7.3%	\$375,975	39.1%	\$368,950	49.1%	\$243	54.6%	115	14	17	5		87.1%
Single Family			2	-33.3%	\$890,900	-6.9%	\$445,450	39.7%	\$445,450	41.4%	\$246	31.6%	131	5	19	2	14.3	3 73.8%
	YTD:		4	-33.3%	\$1,503,900	-7.3%	\$375,975	39.1%	\$368,950	49.1%	\$243	54.6%	115	14	17	5		87.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CC	OND/TH)		2	-33.3%	\$890,900	-6.9%	\$445,450	39.7%	\$445,450	41.4%	\$246	31.6%	131	3	14	2	12.0) 73.8%
	YTD:		3	-50.0%	\$1,140,900	-29.6%	\$380,300	40.7%	\$374,900	51.5%	\$239	52.6%	90	11	13	4		84.1%
Single Family			2	-33.3%	\$890,900	-6.9%	\$445,450	39.7%	\$445,450	41.4%	\$246	31.6%	131	3	14	2	12.0) 73.8%
	YTD:		3	-50.0%	\$1,140,900	-29.6%	\$380,300	40.7%	\$374,900	51.5%	\$239	52.6%	90	11	13	4		84.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/CC	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	5	-	30.0) 0.0%
	YTD:		1	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$252	100.0%	191	3	3	1		93.2%
Single Family			-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	2	5	-	30.0) 0.0%
	YTD:		1	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$252	100.0%	191	3	3	1		93.2%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	•	- 0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	-	0.0%	_	0.0%	_	-	-	_		0.0%

* Local Market Area Code: 404; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Johnson City

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																	
Residential (SF/CO	ND/TH)		2	-33.3%	\$766,000	-31.3%	\$383,000	3.1%	\$383,000	11.0%	\$266	50.4%	78	6	11	2	8.8	90.2%
	YTD:		3	-72.7%	\$1,245,900	-69.7%	\$415,300	11.0%	\$390,000	13.0%	\$240	12.6%	93	11	10	5		86.1%
Single Family			2	-33.3%	\$766,000	-31.3%	\$383,000	3.1%	\$383,000	11.0%	\$266	50.4%	78	6	11	2	8.8	90.2%
	YTD:		3	-72.7%	\$1,245,900	-69.7%	\$415,300	11.0%	\$390,000	13.0%	\$240	12.6%	93	11	10	5		86.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CO	ND/TH)		2	-33.3%	\$766,000	-31.3%	\$383,000	3.1%	\$383,000	11.0%	\$266	50.4%	78	4	9	2	7.7	90.2%
	YTD:		3	-66.7%	\$1,245,900	-64.4%	\$415,300	6.7%	\$390,000	-14.3%	\$240	14.5%	93	9	10	5		86.1%
Single Family			2	-33.3%	\$766,000	-31.3%	\$383,000	3.1%	\$383,000	11.0%	\$266	50.4%	78	4	9	2	7.7	90.2%
	YTD:		3	-66.7%	\$1,245,900	-64.4%	\$415,300	6.7%	\$390,000	-14.3%	\$240	14.5%	93	9	10	5		86.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CO	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	24.0	0.0%
	YTD:		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	2	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	24.0	0.0%
	YTD:		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	2	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 484; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Junction

Property Type		Closed Sales**	1	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																	
Residential (SF/CO	OND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	5	-	12.0	0.0%
	YTD:	1	1	0.0%	\$70,000	-12.5%	\$70,000	-12.5%	\$70,000	-12.5%	\$39	-40.7%	13	6	4	2		0.0%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	5	-	12.0	0.0%
	YTD:	1	1	0.0%	\$70,000	-12.5%	\$70,000	-12.5%	\$70,000	-12.5%	\$39	-40.7%	13	6	4	2		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CO	OND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	5	-	12.0	0.0%
	YTD:	1	1	0.0%	\$70,000	-12.5%	\$70,000	-12.5%	\$70,000	-12.5%	\$39	-40.7%	13	6	4	2		0.0%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	5	-	12.0	0.0%
	YTD:	1	1	0.0%	\$70,000	-12.5%	\$70,000	-12.5%	\$70,000	-12.5%	\$39	-40.7%	13	6	4	2		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u> –																	
Residential (SF/CO	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 490; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Mason

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ing)																	
Residential (SF/CON	Residential (SF/COND/TH)		5	150.0%	\$954,000	29.9%	\$190,800	-48.1%	\$200,000	-45.5%	\$162	-6.0%	133	9	24	1	9.9	83.9%
	YTD:		6	-40.0%	\$1,291,250	-64.2%	\$215,208	-40.3%	\$225,000	-37.9%	\$174	-25.5%	126	22	18	4		86.1%
Single Family			5	150.0%	\$954,000	29.9%	\$190,800	-48.1%	\$200,000	-45.5%	\$162	-6.0%	133	9	24	1	9.9	83.9%
	YTD:		6	-40.0%	\$1,291,250	-64.2%	\$215,208	-40.3%	\$225,000	-37.9%	\$174	-25.5%	126	22	18	4		86.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CON	ND/TH)		5	150.0%	\$954,000	29.9%	\$190,800	-48.1%	\$200,000	-45.5%	\$162	-6.0%	133	9	24	1	10.3	83.9%
	YTD:		6	-40.0%	\$1,291,250	-64.2%	\$215,208	-40.3%	\$225,000	-37.9%	\$174	-25.5%	126	22	18	4		86.1%
Single Family			5	150.0%	\$954,000	29.9%	\$190,800	-48.1%	\$200,000	-45.5%	\$162	-6.0%	133	9	24	1	10.3	83.9%
	YTD:		6	-40.0%	\$1,291,250	-64.2%	\$215,208	-40.3%	\$225,000	-37.9%	\$174	-25.5%	126	22	18	4		86.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CON	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 620; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Round Mountain

Property Type		Closed Sales**	YoY%	Dollar Volume	Yo	Y%	Average Price	YoY%	Median Price	YoY		Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>ng)</u>																		
Residential (SF/CON	Residential (SF/COND/TH)		- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	1	1	-	-	- 0.0%
	YTD:		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	1	1	-		0.0%
Single Family			- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	1	1	-	-	0.0%
	YTD:		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	1	1	-		0.0%
Townhouse			- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-		0.0%
Existing Home																			
Residential (SF/CON	ID/TH)		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-		0.0%
	YTD:		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-		0.0%
New Construction																			
Residential (SF/CON	ID/TH)		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	1	1	-		0.0%
	YTD:		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	1	1	-		0.0%
Single Family			- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	1	1	-	-	0.0%
	YTD:		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	1	1	-		0.0%
Townhouse			- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	0	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%	6	-	0.0%	-	0.0%		- 0.0	0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 871; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Stonewall

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existin	<u>ng)</u>																
Residential (SF/CON	ND/TH)		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	3	-	36.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	2	2	-		0.0%
Single Family			100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	3	-	36.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	2	2	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	ND/TH)		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	3	-	36.0	0.0%
	YTD:		100.0%		100.0%		- 100.0%		100.0%	-	-100.0%	-	2	2	-		0.0%
Single Family			100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	3	-	36.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	2	2	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 966; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.