

NAR Sold Report - January 2022

| Price Range: | Residential-Single Family | | | | Acreage, Farm & Ranch | | | | Avg DOM | Active Listings | | Sales Pending | |
|------------------------|---------------------------|-----------|-----------|-----------|-----------------------|----------|----------|-----------|------------|----------------------|----------------------|------------------|-----------------|
| | Bedrooms | | | | Bedrooms | | | | | Residential-Acreage, | Residential-Acreage, | Single | Farm & |
| | 2- | 3 | 4+ | Total | 2- | 3 | 4+ | Total | | Single Family | Farm & Ranch | Single Family | Farm & Ranch |
| | | | | | | | | | | End of Month | | End of Month | |
| 0 - 29,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 5 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 5 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 63 | 20 | 10 | 0 | 1 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24 | 11 | 0 | 0 |
| 60,000 - 69,999 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 33 | 36 | 12 | 1 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 38 | 14 | 1 | 2 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 40 | 14 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 56 | 18 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 91 | 33 | 2 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 163 | 64 | 2 | 0 |
| 140,000 - 159,999 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 116 | 185 | 65 | 1 | 0 |
| 160,000 - 179,999 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 262 | 252 | 78 | 2 | 0 |
| 180,000 - 199,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 42 | 256 | 77 | 3 | 1 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 285 | 592 | 169 | 2 | 2 |
| 250,000 - 299,999 | 1 | 2 | 1 | 4 | 0 | 0 | 0 | 0 | 144 | 697 | 166 | 4 | 4 |
| 300,000 - 399,999 | 0 | 0 | 2 | 2 | 2 | 0 | 0 | 2 | 96 | 1168 | 283 | 37 | 2 |
| 400,000 - 499,999 | 3 | 6 | 2 | 11 | 1 | 0 | 0 | 1 | 163 | 640 | 174 | 24 | 2 |
| 500,000 - 749,999 | 4 | 6 | 4 | 14 | 5 | 0 | 0 | 5 | 117 | 726 | 313 | 26 | 3 |
| 750,000 - 999,999 | 1 | 3 | 2 | 6 | 4 | 0 | 0 | 4 | 93 | 301 | 219 | 15 | 3 |
| 1,000,000 - 1,249,999 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 77 | 83 | 93 | 4 | 3 |
| 1,250,000 - 1,499,999 | 1 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 88 | 106 | 102 | 2 | 5 |
| 1,500,000 - 1,999,999 | 0 | 0 | 1 | 1 | 3 | 0 | 0 | 3 | 296 | 86 | 141 | 1 | 7 |
| 2,000,000 - 2,999,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 127 | 60 | 144 | 5 | 8 |
| 3,000,000 - 99,999,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 | 117 | 34 | 150 | 0 | 8 |
| Totals: | 11 | 21 | 16 | 48 | 19 | 0 | 0 | 19 | 134 | 5671 | 2360 | 132 | 51 |

Time on Market Analysis

For Units Sold

| Days | Residential- Single Family | Acreage, Farm & Ranch | Total |
|---------|----------------------------------|-----------------------------|-------|
| 0 - 30 | 3 | 0 | 3 |
| 31 - 60 | 13 | 0 | 13 |
| 61 - 90 | 6 | 5 | 11 |
| 91- 120 | 8 | 5 | 13 |
| 121+ 18 | | 9 | 27 |

Type of Financing Analysis

For Units Sold

| Financing | Residential- Single Family | Acreage, Farm & Ranch | Total |
|--------------|----------------------------------|-----------------------------|-------|
| Cash | 22 | 11 | 33 |
| Conventional | 24 | 8 | 32 |
| VA | 1 | 0 | 1 |
| Owner Carry | 0 | 0 | 0 |
| Other | 1 | 0 | 1 |

| | |
|--|--------------|
| Total New Listings During This Time Frame | 116 |
| Median Sold Price | \$545,000 |
| Average Sold Price | \$755,139 |
| Average Days on Market | 134 |
| Total Sold Dollar Volume Residential-Single Family | \$29,231,800 |
| Total Sold Dollar Volume Acreage, Farm & Ranch | \$21,362,545 |
| Total Home Sales Sold Dollar Volume | \$50,594,345 |