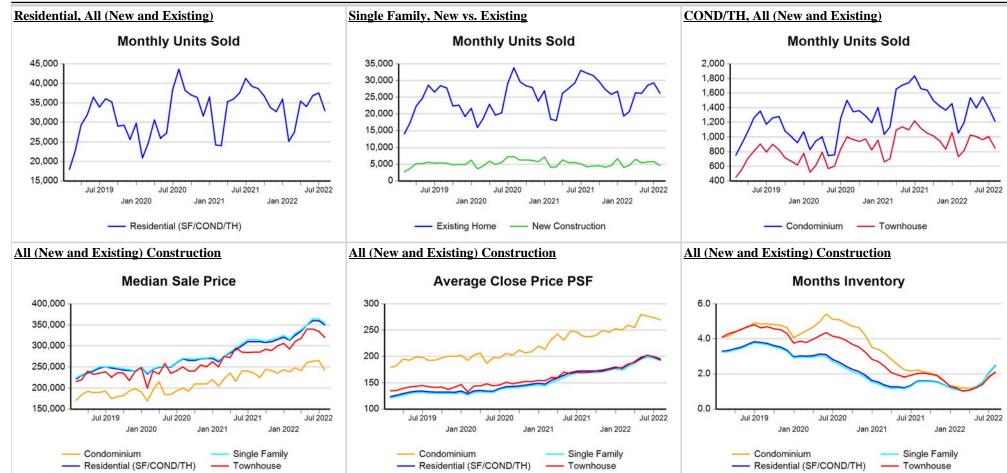
		Closed		Dollar		Average		Median		Price/			New	Active	Pending	Months	Close
Property Type			YoY%	Volume	YoY%	Price	YoY%	Price	YoY%	Sqft	YoY%	DOM	Listings	Listings	Sales	Inventory	To OLI
All(New and Existing)	"																
Residential (SF/COND/TI	1)	32,944	-16.1%	\$13,966,643,134	-7.7%	\$423,951	9.9%	\$350,000	12.9%	\$195	13.3%	26	52,066	83,513	31,805	2.5	99.1%
YT	D:	229,386	-3.5%	\$95,941,368,711	9.5%	\$418,253	13.5%	\$344,900	17.7%	\$193	17.7%	31	317,616	52,131	234,775		100.7%
Single Family		30,847	-15.4%	\$13,272,509,521	-7.0%	\$430,269	10.0%	\$355,000	12.7%	\$192	13.6%	26	48,934	78,675	29,736	2.5	99.1%
YT	D:	213,604	-2.9%	\$90,455,439,285	10.4%	\$423,473	13.6%	\$347,900	17.9%	\$190	18.4%	31	296,550	48,622	218,861		100.7%
Townhouse		851	-23.8%	\$297,080,601	-15.5%	\$349,096	10.8%	\$320,000	12.3%	\$193	14.5%	29	1,285	1,971	850	2.1	99.6%
YT	D:	6,399	-9.0%	\$2,276,669,103	3.7%	\$355,785	13.9%	\$324,250	15.8%	\$192	16.5%	34	8,675	1,374	6,572		100.5%
Condominium		1,213	-26.9%	\$386,351,638	-25.6%	\$318,509	1.8%	\$241,750	2.9%	\$270	13.1%	26	1,847	2,867	1,219	2.1	99.1%
YT	D:	9,334	-13.4%	\$3,193,504,774	-6.6%	\$342,137	7.8%	\$250,000	8.7%	\$267	12.4%	35	12,391	2,135	9,342		100.2%
Existing Home																	
Residential (SF/COND/TI	1)	28,126	-19.1%	\$11,803,600,216	-12.1%	\$419,669	8.7%	\$343,000	11.0%	\$194	12.7%	22	42,514	60,698	26,388	2.1	98.9%
YT	D:	191,126	-4.9%	\$79,369,052,330	7.1%	\$415,271	12.6%	\$335,000	15.5%	\$193	17.3%	26	260,241	38,082	194,171		100.6%
Single Family		26,213	-18.7%	\$11,186,890,455	-11.5%	\$426,769	8.8%	\$349,900	12.2%	\$191	12.7%	22	39,755	56,845	24,491	2.1	98.8%
YT	D:	176,786	-4.4%	\$74,529,688,196	7.7%	\$421,581	12.6%	\$340,000	15.4%	\$189	17.9%	26	241,534	35,220	179,807		100.7%
Townhouse		710	-26.0%	\$241,960,183	-19.3%	\$340,789	9.0%	\$300,000	9.1%	\$189	13.6%	23	1,031	1,326	737	1.7	99.3%
YT	D:	5,410	-8.7%	\$1,892,896,249	4.3%	\$349,888	14.2%	\$310,000	14.8%	\$189	16.6%	29	7,134	968	5,491		100.4%
Condominium		1,176	-25.5%	\$366,427,535	-23.1%	\$311,588	3.2%	\$235,500	3.7%	\$267	13.6%	24	1,728	2,527	1,160	1.9	99.1%
YT	D:	8,889	-12.4%	\$2,934,281,612	-4.6%	\$330,103	8.8%	\$240,000	9.1%	\$264	13.2%	34	11,573	1,894	8,873		100.1%
New Construction																	
Residential (SF/COND/TI	1)	4,810	7.5%	\$2,159,965,248	26.1%	\$449,057	17.3%	\$385,970	20.6%	\$203	17.2%	50	9,552	22,815	5,417	4.3	100.6%
YT	D:	38,237	4.0%	\$16,562,177,769	23.0%	\$433,145	18.3%	\$373,893	23.6%	\$196	19.7%	55	57,375	14,048	40,604		100.9%
Single Family		4,628	9.3%	\$2,083,254,926	28.8%	\$450,142	17.8%	\$385,192	20.4%	\$201	18.3%	50	9,179	21,830	5,245	4.3	100.6%
YT	D:	36,798	5.1%	\$15,916,927,482	24.9%	\$432,549	18.9%	\$372,620	23.8%	\$194	20.9%	55	55,016	13,401	39,054		100.9%
Townhouse		139	-11.5%	\$54,398,761	5.1%	\$391,358	18.7%	\$369,220	21.9%	\$215	16.8%	61	254	645	113	4.5	101.0%
YT	D:	986	-10.7%	\$382,675,799	0.8%	\$388,109	12.9%	\$367,065	18.9%	\$212	16.1%	66	1,541	405	1,081		100.8%
Condominium		37	-54.9%	\$19,837,205	-53.7%	\$536,141	2.6%	\$493,900	18.2%	\$365	17.6%	73	119	340	59	4.5	100.0%
YT	D:	443	-29.8%	\$258,117,526	-24.6%	\$582,658	7.4%	\$450,610	10.2%	\$329	6.5%	60	818	241	469		100.5%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

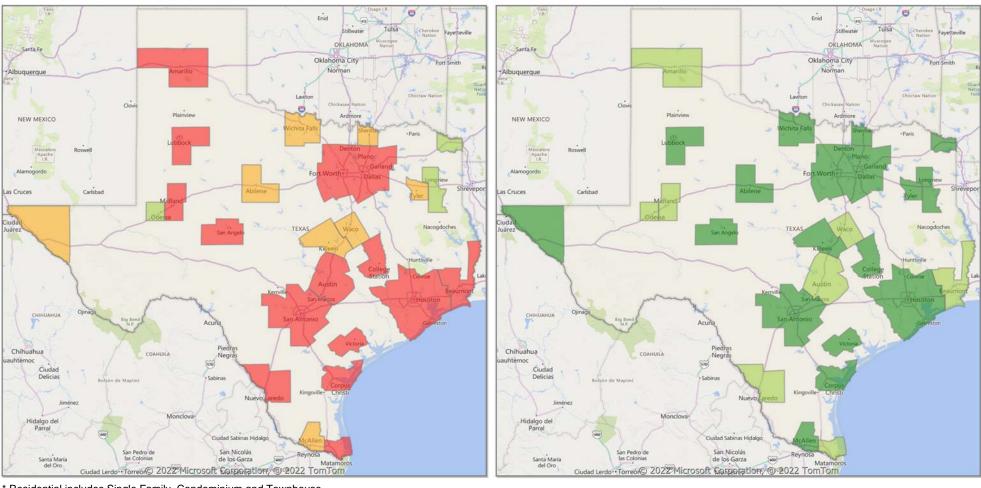




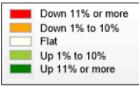
^{*} Closed Sale counts for most recent 3 months are Preliminary.

Comparison By Metropolitan Statistical Area in Texas

Residential* Closed Sales **YoY Percentage Change**

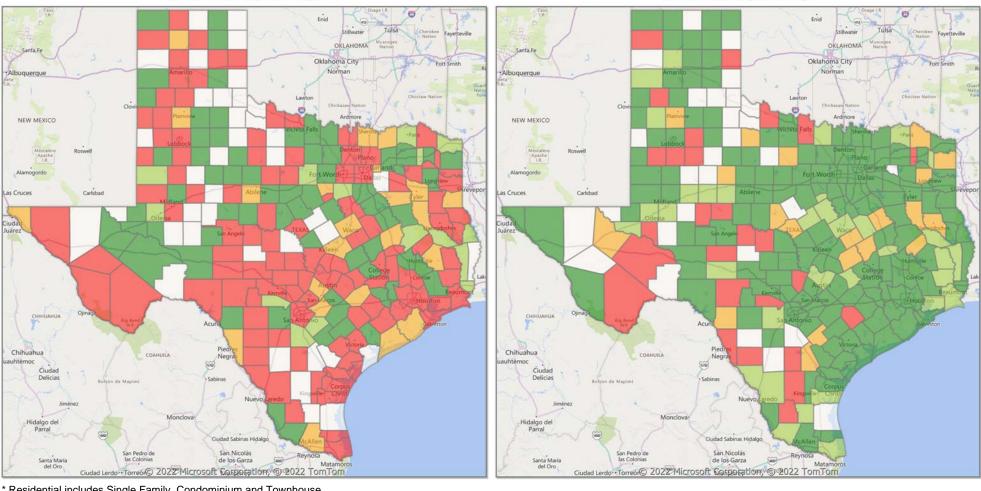


^{*} Residential includes Single Family, Condominium and Townhouse.

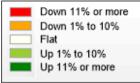


Comparison By County in Texas

Residential* Closed Sales **YoY Percentage Change**



^{*} Residential includes Single Family, Condominium and Townhouse.



Market Analysis By County: Blanco County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	
Residential (SF/COND/T	ГН)	16	-27.3%	\$10,823,467	-46.0%	\$676,467	-25.8%	\$515,000	6.3%	\$265	-22.6%	59	36	106	11	4.7	89.6%
Y	ГD:	169	7.6%	\$91,542,915	11.3%	\$541,674	3.4%	\$461,000	18.5%	\$276	16.3%	58	244	79	157		97.6%
Single Family		15	-31.8%	\$9,371,786	-53.3%	\$624,786	-31.5%	\$510,000	5.3%	\$265	-22.6%	62	36	106	11	4.7	89.8%
Y	ГD:	168	7.7%	\$90,137,775	9.7%	\$536,534	1.8%	\$457,000	17.5%	\$276	16.3%	58	243	79	156		97.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
Y	ГD:	-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Condominium		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	-	-	-	-	87.5%
Y	ГD:	1	0.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	\$1,400,000	3400.0%	-	0.0%	9	1	-	1		87.5%
Existing Home																	
Residential (SF/COND/T	ГН)	12	-36.8%	\$9,269,455	-52.0%	\$772,455	-24.0%	\$685,000	35.6%	\$278	-25.0%	60	20	57	9	4.0	89.3%
,	ΓD:	102		\$63,311,859	-3.8%	\$620,705	-3.8%	\$530,000	11.0%	\$300	11.4%	64	142	41	89		96.2%
Single Family		11		\$7,806,700	-59.6%	\$709,700	-30.1%	\$651.500	29.0%	\$278	-25.0%	65	20	57	9	4.1	89.5%
	ГD:	101	0.0%	\$61,904,067	-5.9%	\$612,912	-5.9%	\$525,000	9.4%	\$300	11.4%	64	141	41	88		96.3%
Townhouse		_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%					_	0.0%
	ГD:	-	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%
Condominium		1	100.0%	\$1,400,000		\$1,400,000	100.0%	\$1,400,000	100.0%	_	0.0%	9			_		87.5%
	ГD:	1	0.0%	\$1,400,000		\$1,400,000		\$1,400,000		_	0.0%	9	1	_	1		87.5%
New Construction		·	0.070	ψ1,100,000	0100.070	ψ 1, 100,000	0100.070	ψ.,.σσ,σσσ	0 100.070		0.070				•		
Residential (SF/COND/T	ΓH)	4	33.3%	\$1,650,000	119.1%	\$412,500	64.3%	\$430,000	72.7%	\$232	41.4%	55	16	49	2	5.7	90.6%
,	ги; Г D :	67	21.8%	\$28,310,086	72.1%	\$422,539	41.3%	\$425,000	33.4%	\$237	35.7%	49	102	38	68	5.7	99.7%
Single Family	ъ. –	4	33.3%	\$1,650,000	119.1%	\$412,500	64.3%	\$430,000	72.7%	\$232	41.4%	55	16	49	2	5.7	
	ГD:	67	21.8%	\$28,310,086	72.1%	\$422,539	41.3%	\$425,000	33.4%	\$237	35.7%	49	102	38	68	5.7	99.7%
Townhouse	. D	07	0.0%	Ψ20,310,000	0.0%	ψ+∠∠,339	0.0%	ψ425,000	0.0%	ΨΖΟΙ	0.0%	73	102	30	00		0.0%
	ГD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	. D. —	-		-		-		-		-		-	-	-	-		0.0%
Condominium	rn.	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ГD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%		-	-	-		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	sting)																
Residential (SF/Co	OND/TH)	34	-30.6%	\$28,473,144	-26.9%	\$837,445	5.3%	\$740,000	31.0%	\$416	20.8%	51	66	169	26	4.1	95.2%
	YTD:	282	-12.7%	\$212,879,885	-1.7%	\$754,893	12.6%	\$615,000	19.4%	\$370	15.7%	80	404	106	137		96.9%
Single Family		34	-29.2%	\$28,473,144	-22.5%	\$837,445	9.5%	\$740,000	32.3%	\$416	20.8%	51	66	169	26	4.1	95.2%
	YTD:	282	-12.2%	\$212,879,885	-0.5%	\$754,893	13.3%	\$615,000	19.4%	\$370	15.5%	80	404	105	137		96.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
Existing Home																	
Residential (SF/Co	OND/TH)	32	-23.8%	\$27,455,173	-24.7%	\$857,974	-1.2%	\$750,000	21.5%	\$425	15.7%	52	61	145	22	4.2	94.9%
,	YTD:	235	-18.1%	\$188,322,168	-6.7%	\$801,371	13.9%	\$687,000	21.6%	\$392	18.1%	73	350	90	117		96.1%
Single Family	_	32	-22.0%	\$27,455,173	-19.7%	\$857,974	2.8%	\$750,000	23.0%	\$425	15.7%	52	61	145	22	4.2	94.9%
	YTD:	235	-17.5%	\$188,322,168	-5.5%	\$801,371	14.6%	\$687,000	21.6%	\$392	17.9%	73	350	89	117		96.1%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-		0.0%
New Constructio	on —																
Residential (SF/Co	OND/TH)	2	-71.4%	\$1,038,500	-58.8%	\$519,250	44.3%	\$519,250	46.3%	\$279	31.2%	34	5	24	4	3.6	98.8%
,	YTD:	47	30.6%	\$24,604,195	68.2%	\$523,494	28.9%	\$490,050	38.0%	\$259	16.9%	112	54	16	20		100.6%
Single Family		2	-71.4%	\$1,038,500	-58.8%	\$519,250	44.3%	\$519,250	46.3%	\$279	31.2%	34	5	24	4	3.6	98.8%
,	YTD:	47	30.6%	\$24,604,195	68.2%	\$523,494	28.9%	\$490,050	38.0%	\$259	16.9%	112	54	16	20		100.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-		-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Property Type		Closed Sales*		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																		
Residential (SF/COND/T	H)		2	-50.0%	\$2,205,000	48.1%	\$1,102,500	196.2%	\$1,102,500	239.2%	\$571	136.9%	101	1	8	-	9.6	93.4%
\mathbf{Y}^{γ}	ΓD:		6	20.0%	\$3,810,000	123.0%	\$635,000	85.8%	\$625,000	92.3%	\$328	53.2%	64	10	7	5		95.3%
Single Family			2	-50.0%	\$2,205,000	48.1%	\$1,102,500	196.2%	\$1,102,500	239.2%	\$571	136.9%	101	1	8	-	9.6	93.4%
Y	ΓD:		6	20.0%	\$3,810,000	123.0%	\$635,000	85.8%	\$625,000	92.3%	\$328	53.2%	64	10	7	5		95.3%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND/T	TH)		1	-75.0%	\$805,000	-45.9%	\$805,000	116.3%	\$805,000	147.7%	\$296	23.0%	190	1	8	-	10.7	0.0%
Y	ΓD:		5	0.0%	\$2,410,000	41.0%	\$482,000	41.0%	\$445,000	36.9%	\$225	4.9%	74	9	7	4		96.2%
Single Family			1	-75.0%	\$805,000	-45.9%	\$805,000	116.3%	\$805,000	147.7%	\$296	23.0%	190	1	8	-	10.7	0.0%
Y	ΓD:		5	0.0%	\$2,410,000	41.0%	\$482,000	41.0%	\$445,000	36.9%	\$225	4.9%	74	9	7	4		96.2%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/T	H)		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	-	-	-	-	93.4%
Y	ΓD:		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	1	-	1		93.4%
Single Family			1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	-	-	-	-	93.4%
	ΓD:		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$845	100.0%	12	1	_	1		93.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	ΓD:		-	0.0%	-	0.0%	-		-		-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	ΓD:		_	0.0%	-	0.0%	-		_		-	0.0%	_	_	_	-		0.0%
				0.073		3.570		0.070		3.370		0.070						

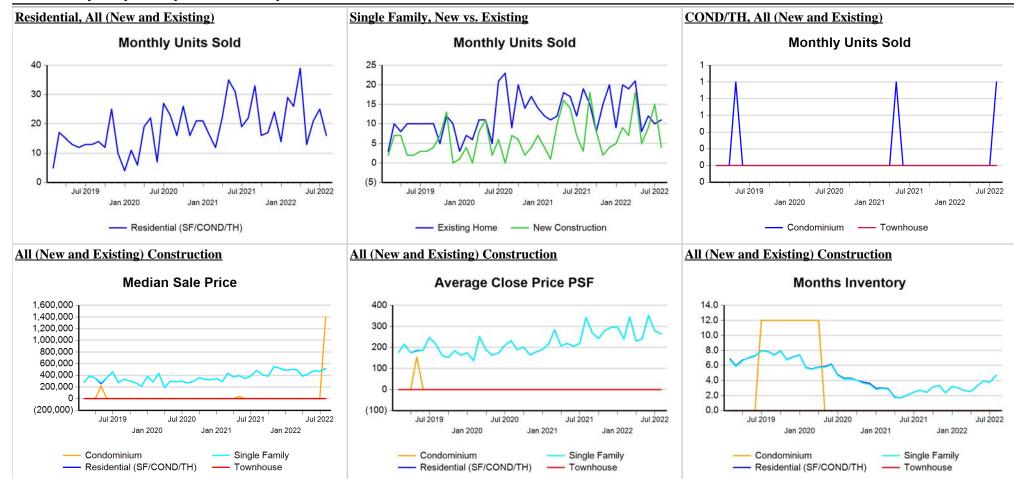
^{*} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Mason County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exist	ing)																
Residential (SF/CO	ND/TH)	1	-50.0%	\$525,000	-56.8%	\$525,000	-13.6%	\$525,000	-13.6%	\$500	139.3%	113	6	24	2	6.9	91.3%
	YTD:	29	16.0%	\$9,270,900	3.6%	\$319,686	-10.7%	\$349,000	59.0%	\$235	32.9%	87	44	17	16		95.3%
Single Family		1	-50.0%	\$525,000	-56.8%	\$525,000	-13.6%	\$525,000	-13.6%	\$500	139.3%	113	6	24	2	6.9	91.3%
	YTD:	29	16.0%	\$9,270,900	3.6%	\$319,686	-10.7%	\$349,000	59.0%	\$235	32.9%	87	44	17	16		95.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	6	24	1	7.0	0.0%
	YTD:	28	64.7%	\$8,745,900	20.9%	\$312,354	-26.6%	\$337,000	34.8%	\$224	10.8%	86	42	15	14		95.4%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	6	24	1	7.0	0.0%
	YTD:	28	64.7%	\$8,745,900	20.9%	\$312,354	-26.6%	\$337,000	34.8%	\$224	10.8%	86	42	15	14		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CO	ND/TH)	1	100.0%	\$525,000	100.0%	\$525,000	100.0%	\$525,000	100.0%	\$500	100.0%	113	-	-	1	-	91.3%
	YTD:	1	-87.5%	\$525,000	-69.4%	\$525,000	144.8%	\$525,000	145.1%	\$500	310.0%	113	2	2	2		91.3%
Single Family		1	100.0%	\$525,000	100.0%	\$525,000	100.0%	\$525,000	100.0%	\$500	100.0%	113	-	-	1	-	91.3%
	YTD:	1	-87.5%	\$525,000	-69.4%	\$525,000	144.8%	\$525,000	145.1%	\$500	310.0%	113	2	2	2		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	-	_		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Blanco County



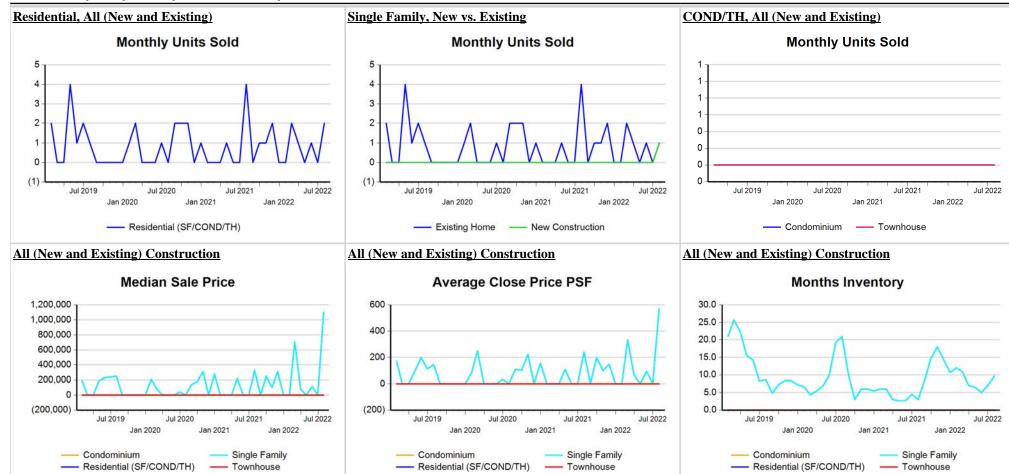
^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Gillespie County



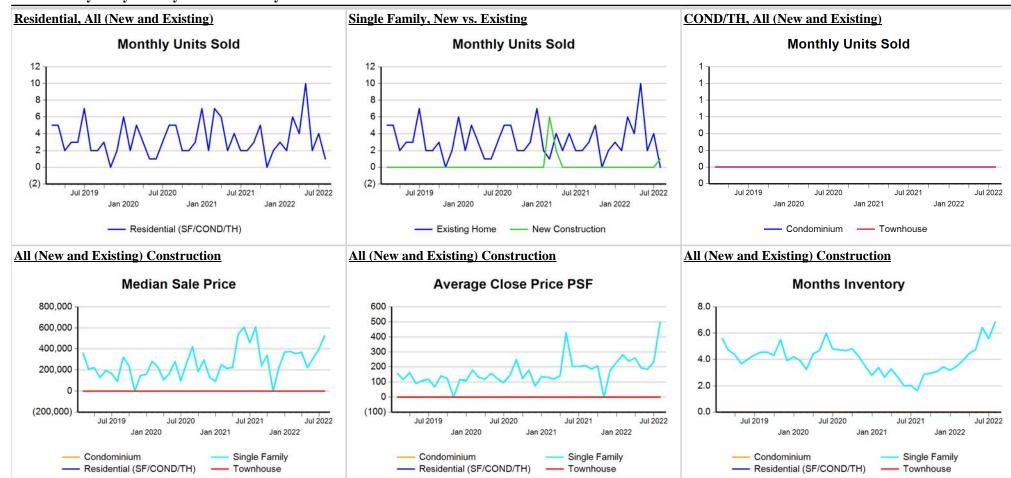
^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Kimble County



^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Mason County

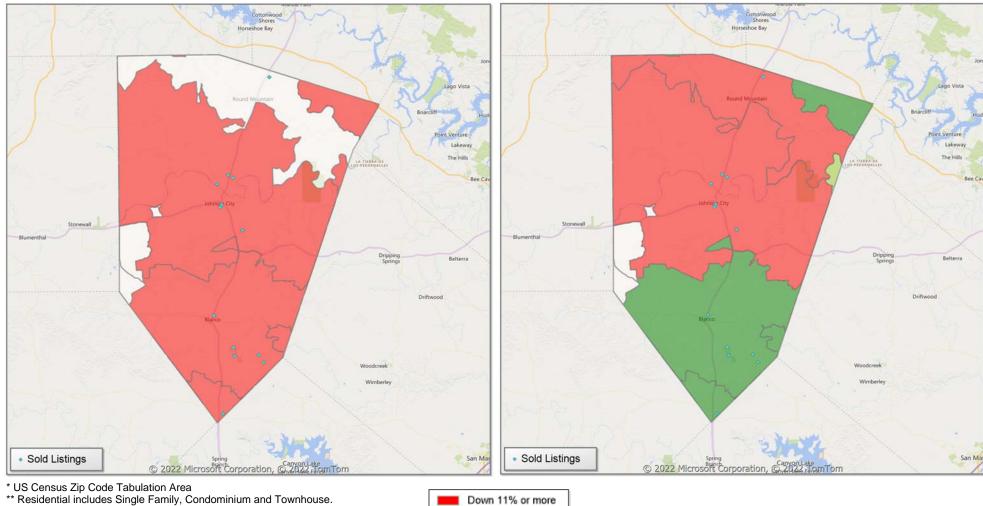


^{*} Closed Sale counts for most recent 3 months are Preliminary.

Comparison By Zip Code* in Blanco County

Residential** Closed Sales YoY Percentage Change

Residential** Avg Close Price Per SqFt YoY Percentage Change



Down 1% to 10%

Up 1% to 10% Up 11% or more

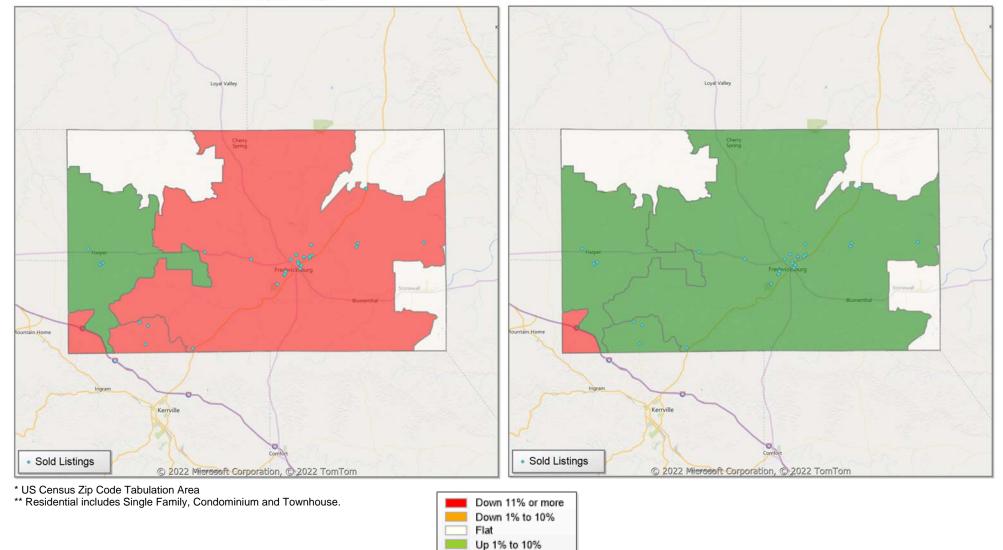
Flat

13

Comparison By Zip Code* in Gillespie County

Residential** Closed Sales YoY Percentage Change

Residential** Avg Close Price Per SqFt YoY Percentage Change



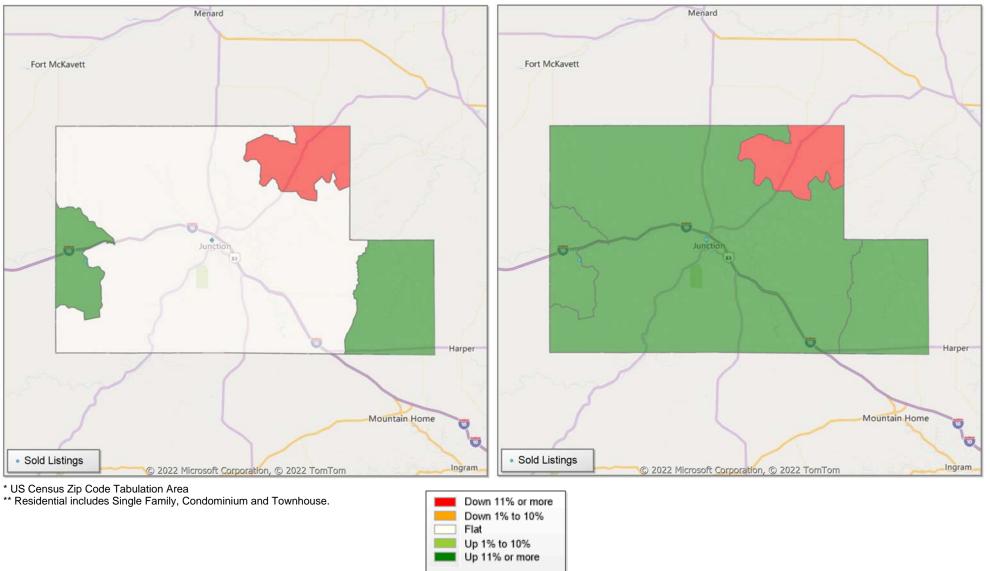
Up 11% or more

Produced by: Real Estate Center at Texas A&M University Data: Central Hill Country Board of REALTORS 8/6/2022

Comparison By Zip Code* in Kimble County



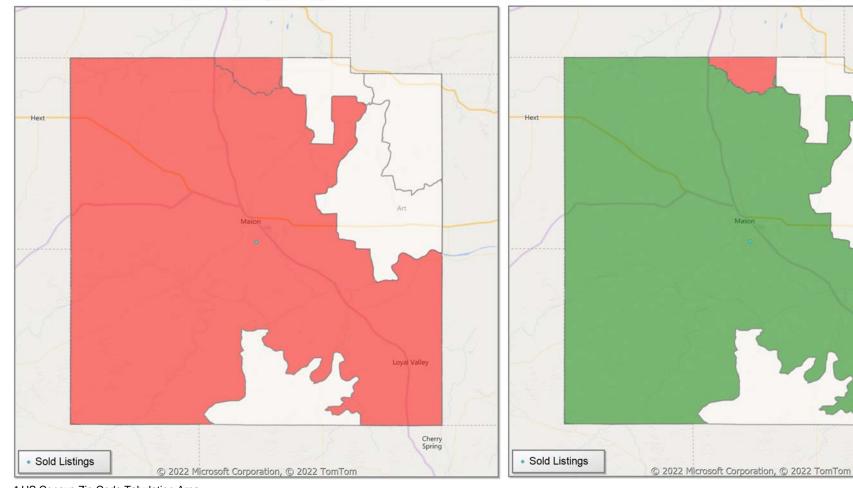
Residential** Avg Close Price Per SqFt YoY Percentage Change



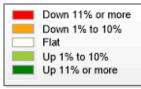
Comparison By Zip Code* in Mason County

Residential** Closed Sales YoY Percentage Change

Residential** Avg Close Price Per SqFt YoY Percentage Change



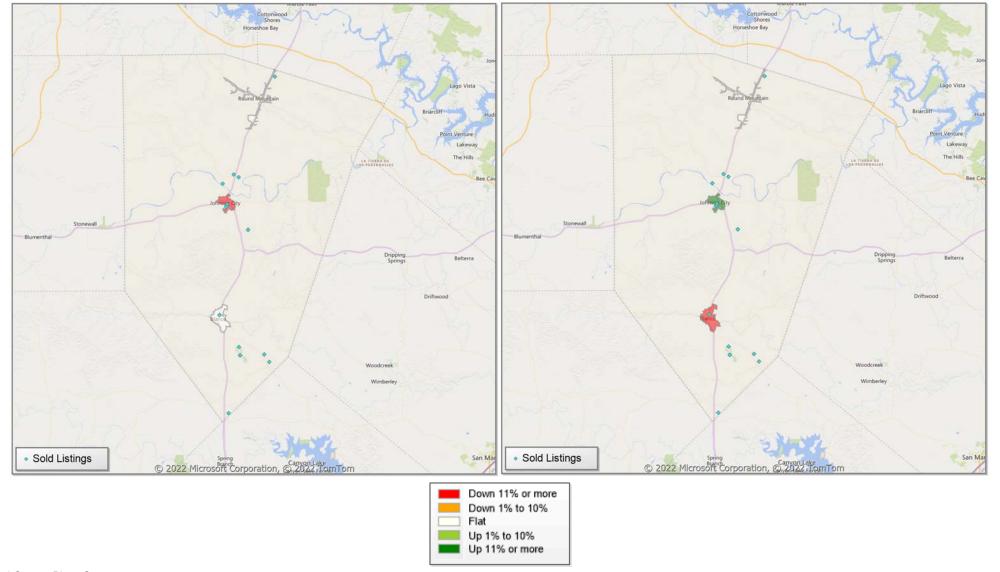
^{*} US Census Zip Code Tabulation Area



^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Blanco County

Residential** Closed Sales YoY Percentage Change

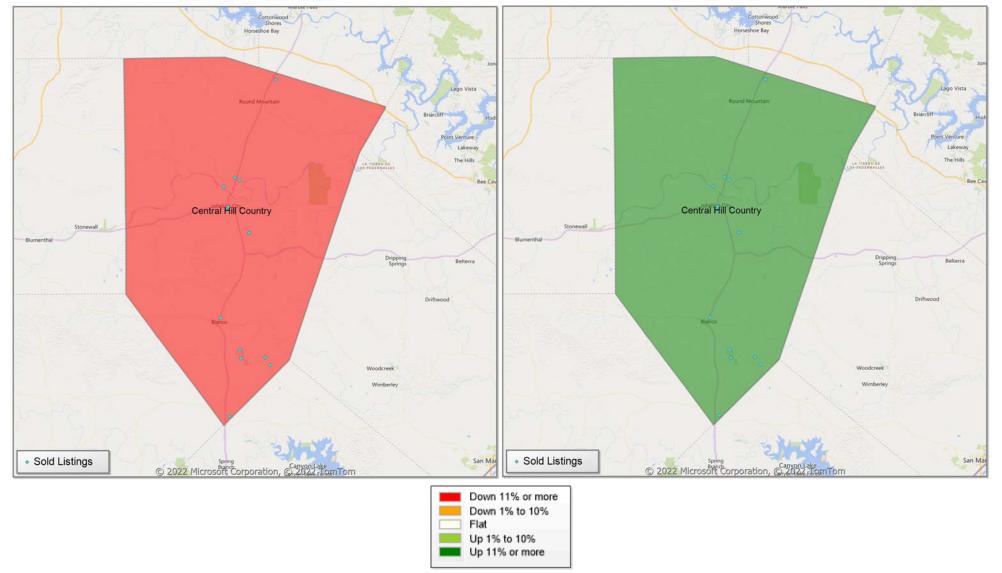


^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Blanco County

Residential** Closed Sales YoY Percentage Change

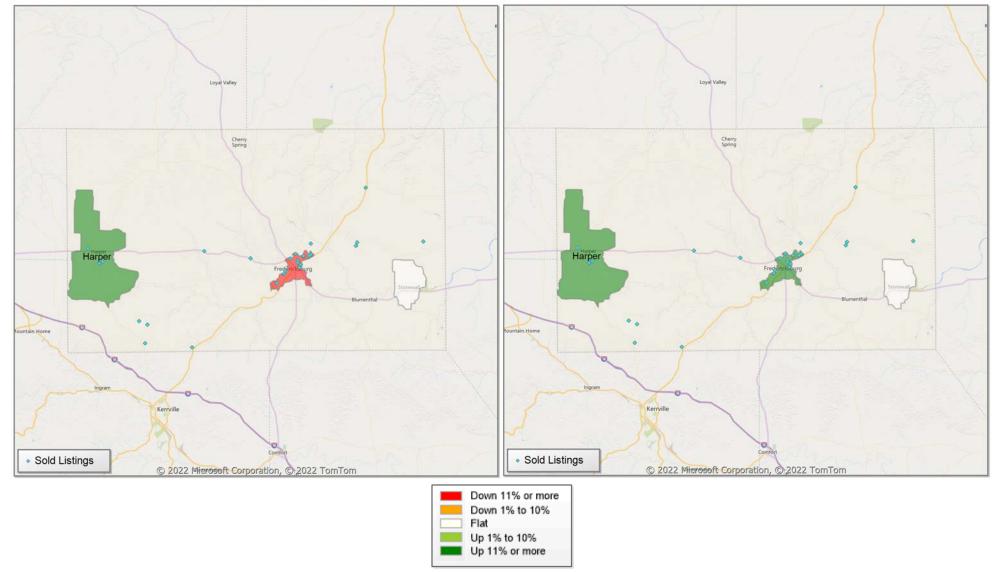


^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Gillespie County

Residential** Closed Sales YoY Percentage Change

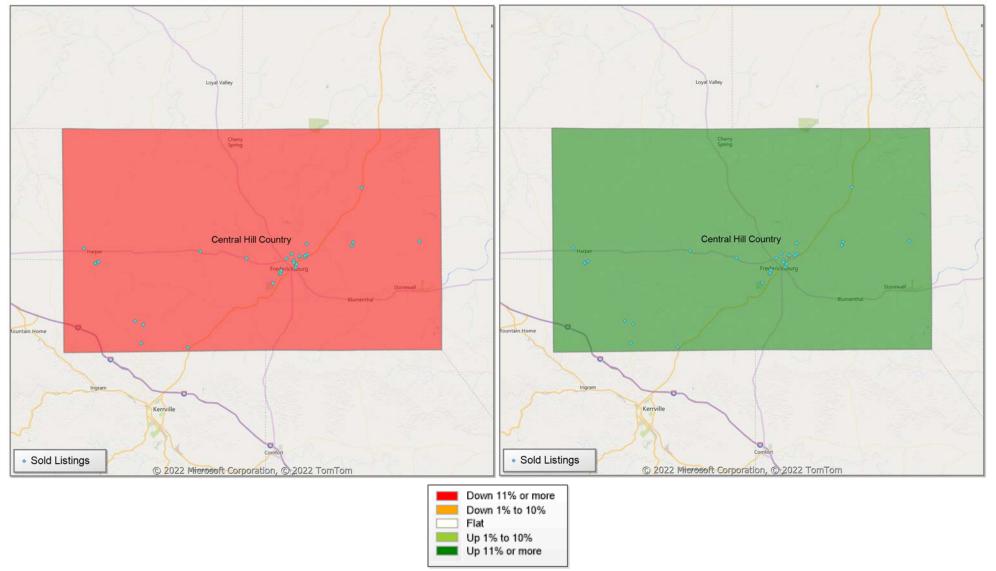


^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Gillespie County

Residential** Closed Sales YoY Percentage Change

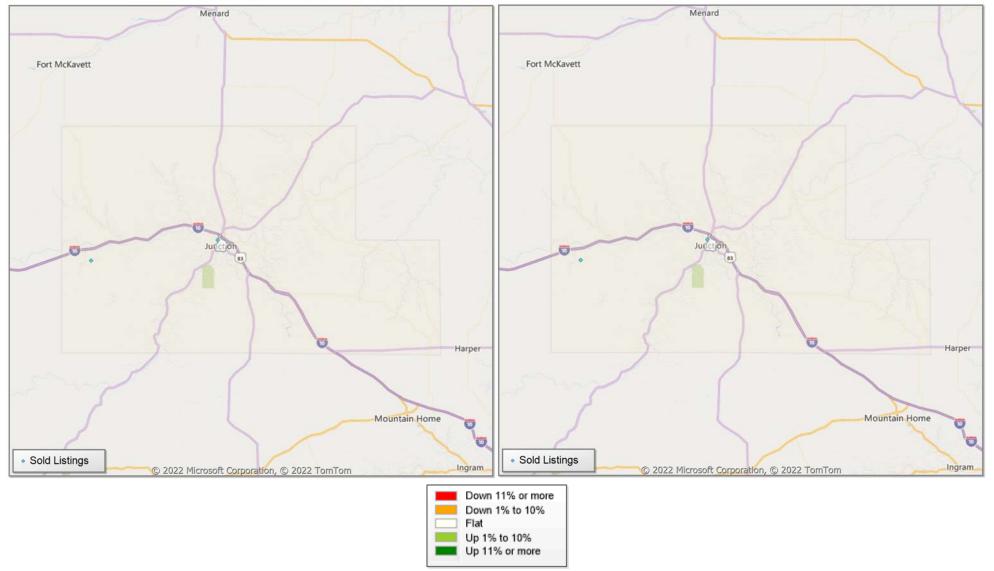


^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Kimble County

Residential** Closed Sales YoY Percentage Change

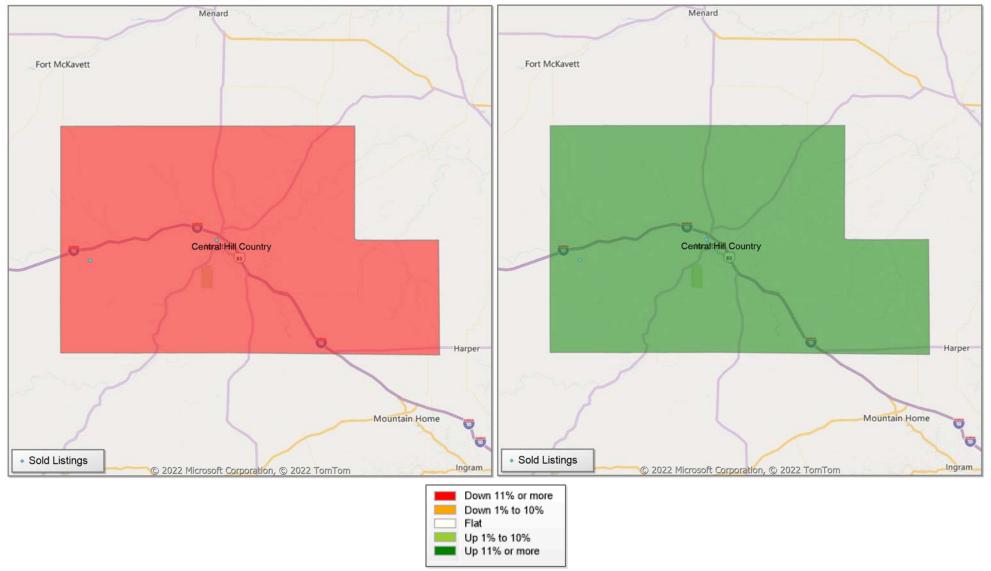


^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Kimble County

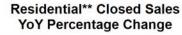
Residential** Closed Sales YoY Percentage Change



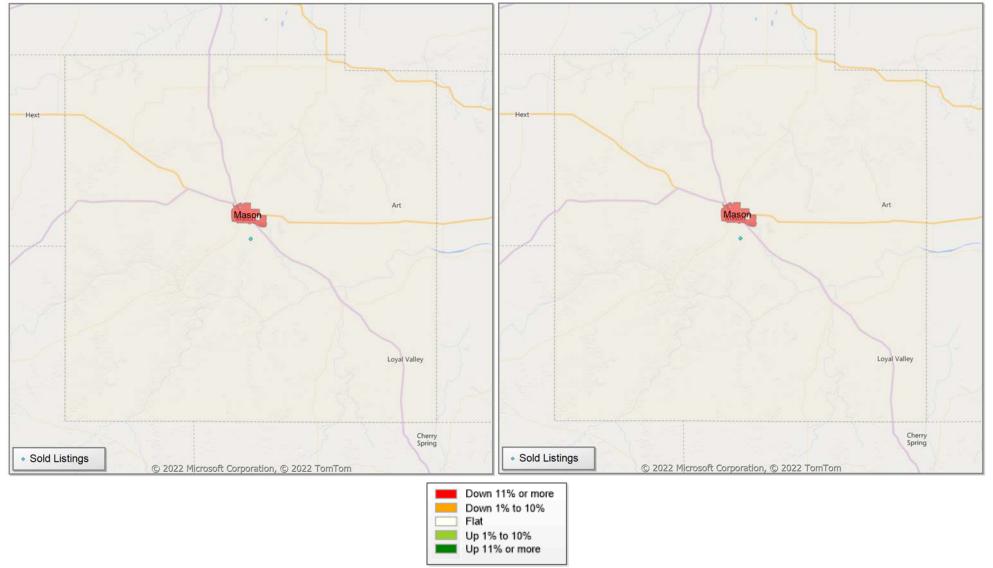
^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Mason County



Residential** Avg Close Price Per SqFt YoY Percentage Change



^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Mason County



Residential** Avg Close Price Per SqFt YoY Percentage Change



^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	1	0.0%	\$1,400,000	269.4%	\$1,400,000	269.4%	\$1,400,000	269.4%	-	-100.0%	9	2	12	1	4.8	87.5%
	YTD:	22	69.2%	\$10,061,400	144.7%	\$457,336	44.6%	\$366,750	18.5%	\$284	42.4%	111	32	10	23		92.9%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	12	1	5.0	0.0%
	YTD:	21	61.5%	\$8,661,400	110.7%	\$412,448	30.4%	\$354,000	14.4%	\$284	42.4%	116	31	10	22		93.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	-	-	-	-	- 87.5%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	1	-	1		87.5%
Existing Home																	
Residential (SF/CC	ND/TH)	1	0.0%	\$1,400,000	269.4%	\$1,400,000	269.4%	\$1,400,000	269.4%	-	-100.0%	9	2	10	1	4.3	87.5%
	YTD:	20	66.7%	\$9,161,400	137.8%	\$458,070	42.7%	\$352,000	7.6%	\$265	34.9%	109	29	8	21		93.6%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	10	1	4.4	0.0%
	YTD:	19	58.3%	\$7,761,400	101.4%	\$408,495	27.2%	\$350,000	7.0%	\$265	34.9%	114	28	8	20		93.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	-	-	-	-	87.5%
	YTD:	1	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	\$1,400,000	100.0%	-	0.0%	9	1	-	1		87.5%
New Construction	<u>1</u>																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	100.0%	\$900,000	248.8%	\$450,000	74.4%	\$450,000	74.4%	\$465	98.1%	133	3	2	2		86.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	100.0%	\$900,000	248.8%	\$450,000	74.4%	\$450,000	74.4%	\$465	98.1%	133	3	2	2		86.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

^{*} Local Market Area Code: 91; Type: Census Place Group

^{**} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	isting)																
Residential (SF/C	OND/TH)	54	-29.9%	\$42,895,799	-30.5%	\$794,367	-0.9%	\$685,000	28.0%	\$382	14.0%	56	109	307	39	4.5	93.1%
	YTD:	488	-4.3%	\$318,820,415	3.1%	\$653,321	7.7%	\$525,000	18.1%	\$329	15.1%	72	702	210	315		97.0%
Single Family		53	-30.3%	\$41,459,461	-30.3%	\$782,254	-0.1%	\$681,500	29.8%	\$382	14.0%	57	109	307	39	4.5	93.2%
	YTD:	487	-3.9%	\$317,414,231	3.5%	\$651,775	7.7%	\$525,000	17.5%	\$329	15.0%	72	701	209	314		97.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Condominium		1	0.0%	\$1,400,000	-37.8%	\$1,400,000	-37.8%	\$1,400,000	-37.8%	-	0.0%	9	-	-	-		- 87.5%
	YTD:	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
Existing Home																	
Residential (SF/C	OND/TH)	46	-31.3%	\$38,403,794	-34.3%	\$834,865	-4.3%	\$740,000	31.0%	\$387	8.8%	57	88	234	32	4.4	1 93.1%
	YTD:	371	-9.7%	\$263,498,568	-4.7%	\$710,239	5.5%	\$596,750	15.9%	\$353	14.0%	72	543	153	224		96.1%
Single Family		45	-31.8%	\$36,963,428	-34.2%	\$821,410	-3.6%	\$722,500	28.6%	\$387	8.8%	58	88	234	32	4.4	1 93.3%
	YTD:	370	-9.3%	\$262,092,930	-4.3%	\$708,359	5.5%	\$595,000	15.0%	\$353	13.9%	72	542	153	223		96.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		1	0.0%	\$1,400,000	-37.8%	\$1,400,000	-37.8%	\$1,400,000	-37.8%	-	0.0%	9	-	-	-		- 87.5%
	YTD:	1	-66.7%	\$1,400,000	-46.5%	\$1,400,000	60.4%	\$1,400,000	326.1%	-	-100.0%	9	1	1	1		87.5%
New Construction	<u> </u>																
Residential (SF/C	OND/TH)	9	-10.0%	\$5,190,188	58.6%	\$576,688	76.2%	\$515,000	50.5%	\$354	78.8%	52	21	73	7	4.7	7 93.1%
	YTD:	117	18.2%	\$55,312,033	68.7%	\$472,752	42.7%	\$449,500	36.6%	\$254	35.2%	75	159	56	91		99.9%
Single Family		9	-10.0%	\$5,190,188	58.6%	\$576,688	76.2%	\$515,000	50.5%	\$354	78.8%	52	21	73	7	4.7	7 93.1%
	YTD:	117	18.2%	\$55,312,033	68.7%	\$472,752	42.7%	\$449,500	36.6%	\$254	35.2%	75	159	56	91		99.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
Sondominium	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: CHC; Type: Custom Defined Market ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis B	y Local	Market Area*:	Fredericksburg
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Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exi	sting)																
Residential (SF/Co	OND/TH)	15	-57.1%	\$10,896,500	-57.0%	\$726,433	0.3%	\$740,000	37.0%	\$448	30.9%	60	36	91	17	3.6	97.0%
	YTD:	160	-25.9%	\$106,151,910	-12.3%	\$663,449	18.4%	\$562,000	26.4%	\$378	21.8%	81	231	54	70		98.4%
Single Family		15	-55.9%	\$10,896,500	-52.8%	\$726,433	7.0%	\$740,000	37.7%	\$448	30.9%	60	36	91	17	3.6	97.0%
	YTD:	160	-25.2%	\$106,151,910	-10.4%	\$663,449	19.8%	\$562,000	26.4%	\$378	21.6%	81	231	54	70		98.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/C	OND/TH)	13	-56.7%	\$9,858,000	-58.1%	\$758,308	-3.3%	\$750,000	31.6%	\$475	30.2%	64	36	84	14	4.2	96.7%
	YTD:	121	-33.9%	\$87,181,315	-18.8%	\$720,507	22.8%	\$669,000	34.1%	\$419	28.8%	67	205	46	56		97.6%
Single Family		13	-55.2%	\$9,858,000	-53.7%	\$758,308	3.3%	\$750,000	32.7%	\$475	30.2%	64	36	84	14	4.2	96.7%
	YTD:	121	-33.2%	\$87,181,315	-16.8%	\$720,507	24.5%	\$669,000	34.1%	\$419	28.5%	67	205	46	56		97.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
New Constructio																	
Residential (SF/C	OND/TH)	2	-60.0%	\$1,038,500	-42.6%	\$519,250	43.5%	\$519,250	42.4%	\$279	29.4%	34	-	7	3	1.3	98.89
	YTD:	39	18.2%	\$18,970,595	38.4%	\$486,426	17.1%	\$485,250	33.1%	\$249	10.7%	126	26	7	14		100.8%
Single Family		2	-60.0%	\$1,038,500	-42.6%	\$519,250	43.5%	\$519,250	42.4%	\$279	29.4%	34	-	7	3	1.3	98.89
	YTD:	39	18.2%	\$18,970,595	38.4%	\$486,426	17.1%	\$485,250	33.1%	\$249	10.7%	126	26	7	14		100.8%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
ondominium	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	_	-	_		0.0%

^{*} Local Market Area Code: 335; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Property Type	,	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exi	sting)																
Residential (SF/Co	OND/TH)	5	100.0%	\$1,826,699	100.0%	\$365,340	100.0%	\$299,900	100.0%	\$269	100.0%	20	5	10	1	6.3	79.3%
	YTD:	15	87.5%	\$4,998,099	93.4%	\$333,207	3.2%	\$265,000	5.2%	\$212	26.7%	63	22	5	7		87.8%
Single Family		5	100.0%	\$1,826,699	100.0%	\$365,340	100.0%	\$299,900	100.0%	\$269	100.0%	20	5	10	1	6.3	79.3%
	YTD:	15	87.5%	\$4,998,099	93.4%	\$333,207	3.2%	\$265,000	5.2%	\$212	26.7%	63	22	5	7		87.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/Co	OND/TH)	5	100.0%	\$1,826,699	100.0%	\$365,340	100.0%	\$299,900	100.0%	\$269	100.0%	20	4	8	1	5.3	79.3%
	YTD:	14	75.0%	\$4,256,099	64.7%	\$304,007	-5.9%	\$257,000	2.0%	\$202	20.9%	65	18	4	6		86.1%
Single Family		5	100.0%	\$1,826,699	100.0%	\$365,340	100.0%	\$299,900	100.0%	\$269	100.0%	20	4	8	1	5.3	79.3%
	YTD:	14	75.0%	\$4,256,099	64.7%	\$304,007	-5.9%	\$257,000	2.0%	\$202	20.9%	65	18	4	6		86.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>–</u> <u>n</u>																
Residential (SF/Co	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	24.0	0.0%
	YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	4	1	1		101.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	24.0	0.0%
	YTD:	1	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$742,000	100.0%	\$346	100.0%	36	4	1	1		101.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	_	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 404; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	2	-50.0%	\$1,249,000	19.8%	\$624,500	139.5%	\$624,500	194.6%	\$221	26.9%	88	2	2	2	0.6	83.1%
	YTD:	18	-40.0%	\$7,495,400	-17.8%	\$416,411	37.1%	\$395,000	31.7%	\$222	23.8%	52	14	2	13		98.8%
Single Family		2	-50.0%	\$1,249,000	19.8%	\$624,500	139.5%	\$624,500	194.6%	\$221	26.9%	88	2	2	2	0.6	83.1%
	YTD:	18	-40.0%	\$7,495,400	-17.8%	\$416,411	37.1%	\$395,000	31.7%	\$222	23.8%	52	14	2	13		98.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	ND/TH)	2	0.0%	\$1,249,000	101.8%	\$624,500	101.8%	\$624,500	101.8%	\$221	14.7%	88	1	2	1	8.0	83.1%
	YTD:	16	-27.3%	\$6,883,000	-3.7%	\$430,188	32.4%	\$450,000	40.9%	\$221	19.9%	54	13	2	11		97.8%
Single Family		2	0.0%	\$1,249,000	101.8%	\$624,500	101.8%	\$624,500	101.8%	\$221	14.7%	88	1	2	1	8.0	83.1%
	YTD:	16	-27.3%	\$6,883,000	-3.7%	\$430,188	32.4%	\$450,000	40.9%	\$221	19.9%	54	13	2	11		97.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	-	1	-	- 0.0%
	YTD:	2	-75.0%	\$612,400	-68.9%	\$306,200	24.6%	\$306,200	26.2%	\$229	38.3%	39	1	-	2		107.4%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	-	1	-	- 0.0%
	YTD:	2	-75.0%	\$612,400	-68.9%	\$306,200	24.6%	\$306,200	26.2%	\$229	38.3%	39	1	-	2		107.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	_	-	_		0.0%

^{*} Local Market Area Code: 484; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing	<u>g)</u>																	
Residential (SF/COND)/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	12.0	0.0%
	YTD:		2	100.0%	\$195,000	-11.4%	\$97,500	-55.7%	\$97,500	-55.7%	\$80	-25.6%	20	4	3	1		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	12.0	0.0%
	YTD:		2	100.0%	\$195,000	-11.4%	\$97,500	-55.7%	\$97,500	-55.7%	\$80	-25.6%	20	4	3	1		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND)/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	12.0	0.0%
	YTD:		2	100.0%	\$195,000	-11.4%	\$97,500	-55.7%	\$97,500	-55.7%	\$80	-25.6%	20	4	3	1		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	12.0	0.0%
	YTD:		2	100.0%	\$195,000	-11.4%	\$97,500	-55.7%	\$97,500	-55.7%	\$80	-25.6%	20	4	3	1		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND)/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	-	-		0.0%

^{*} Local Market Area Code: 490; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By	y Local Market	Area*: Mason
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Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	sting)													,			
Residential (SF/CC	OND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	5	16	2	5.5	0.0%
	YTD:	24	118.2%	\$7,515,900	200.2%	\$313,163	37.6%	\$337,000	49.8%	\$223	59.4%	91	30	11	13		95.4%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	5	16	2	5.5	0.0%
	YTD:	24	118.2%	\$7,515,900	200.2%	\$313,163	37.6%	\$337,000	49.8%	\$223	59.4%	91	30	11	13		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	5	16	1	5.5	0.0%
	YTD:	24	118.2%	\$7,515,900	200.2%	\$313,163	37.6%	\$337,000	49.8%	\$223	59.4%	91	30	10	12		95.4%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	5	16	1	5.5	0.0%
	YTD:	24	118.2%	\$7,515,900	200.2%	\$313,163	37.6%	\$337,000	49.8%	\$223	59.4%	91	30	10	12		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	1	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	1		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	1	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	1		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 620; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	1	2	-	8.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	3	1	1		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	1	2	-	8.0	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	3	1	1		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	1	1	1		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	1	1	1		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	1	2	-	12.0	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	2	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	1	2	-	12.0	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	2	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%		0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	_	_	-	_		0.0%

^{*} Local Market Area Code: 871; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Stonewall

Property Type		Closed Sales**	Yo	Y%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																	
Residential (SF/CC	ND/TH)	-		0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	-3	3.3%	\$1,700,000	53.2%	\$850,000	129.7%	\$850,000	214.8%	\$693	165.8%	166	1	1	-		90.5%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	-3	3.3%	\$1,700,000	53.2%	\$850,000	129.7%	\$850,000	214.8%	\$693	165.8%	166	1	1	-		90.5%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CC	ND/TH)	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2		0.0%	\$1,700,000	88.9%	\$850,000	88.9%	\$850,000	88.9%	\$693	115.9%	166	1	1	-		90.5%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2		0.0%	\$1,700,000	88.9%	\$850,000	88.9%	\$850,000	88.9%	\$693	115.9%	166	1	1	-		90.5%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_		0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	_	-	-		0.0%
New Construction	 1																	
Residential (SF/CC		_		0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	_	-	-	-	- 0.0%
`	YTD:	_	-10	0.0%	-	-100.0%	-	-100.0%	-	-100.0%	_	-100.0%	_	_	-	-		0.0%
Single Family		_		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
,	YTD:	_	-10	0.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	_	_	-	-		0.0%
Townhouse	_	_		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_		0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	_	-		0.0%
Condominium	_	_		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_		0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

^{*} Local Market Area Code: 966; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.