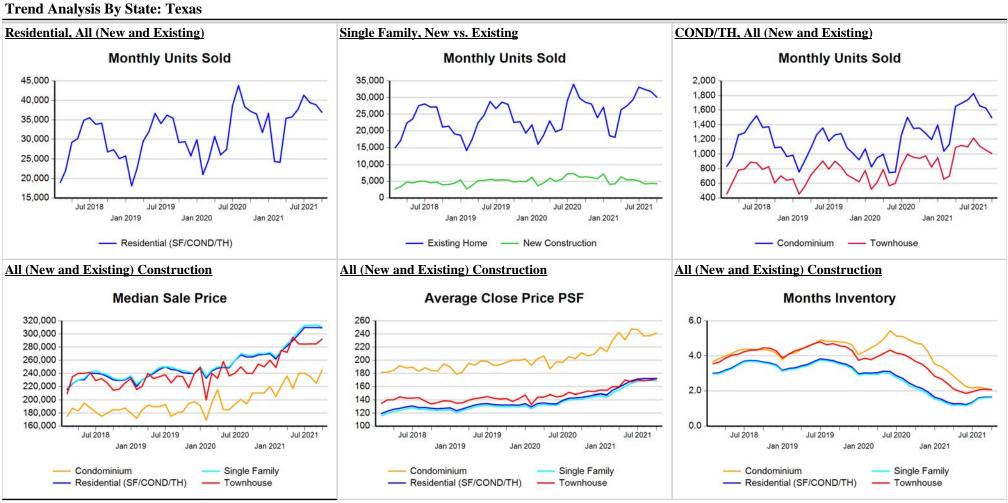
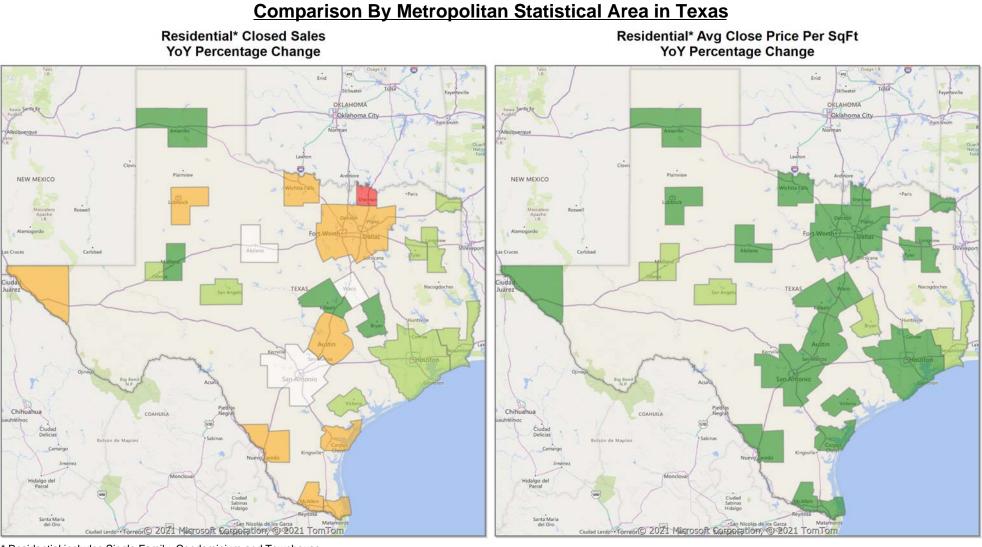
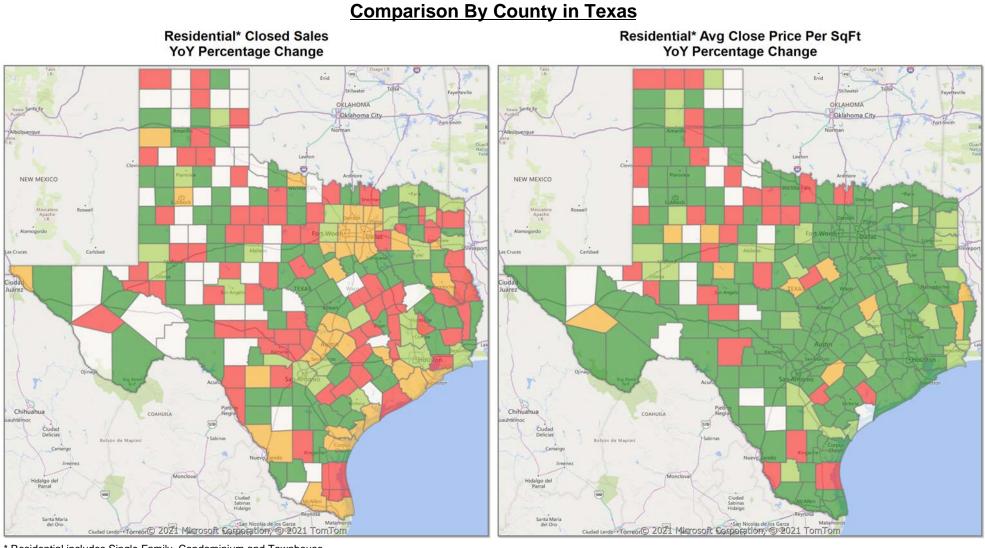
Market Analysis	By St	ate: Texas															
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>g)</u>																
Residential (SF/CONE	D/TH)	36,959	-0.7%	\$13,868,260,293	14.6%	\$375,234	15.4%	\$309,700	16.9%	\$172	19.8%	28	40,953	57,495	34,432	1.6	99.4%
	YTD:	313,932	9.0%	\$116,159,657,13 0	30.5%	\$370,015	19.7%	\$296,000	16.1%	\$166	19.9%	34	388,187	49,567	326,200		100.3%
Single Family		34,424	-1.4%	\$13,086,985,905	14.1%	\$380,170	15.7%	\$311,000	16.5%	\$169	20.0%	27	37,942	52,429	32,013	1.6	99.5%
	YTD:	290,986	7.2% \$	\$108,964,086,13 7	28.7%	\$374,465	20.1%	\$299,992	16.7%	\$162	19.5%	33	358,378	44,316	302,555		100.4%
Townhouse		1,006	6.7%	\$316,850,789	21.4%	\$314,961	13.8%	\$292,250	21.9%	\$172	14.3%	33	1,205	2,019	936	2.1	98.8%
	YTD:	9,036	32.5%	\$2,828,094,978	52.9%	\$312,981	15.5%	\$280,301	17.1%	\$166	13.7%	40	12,159	1,927	9,525		98.9%
Condominium		1,497	10.5%	\$453,893,081	23.3%	\$303,202	11.6%	\$245,000	16.7%	\$242	14.3%	41	1,806	3,047	1,483	2.1	97.9%
	YTD:	13,864	42.5%	\$4,353,458,063	74.0%	\$314,012	22.1%	\$230,000	18.0%	\$238	18.1%	52	17,650	3,323	14,120		98.3%
Existing Home																	
Residential (SF/CONE	D/TH)	32,428	5.8%	\$12,038,843,459	22.4%	\$371,248	15.7%	\$300,000	16.3%	\$171	20.1%	25	34,299	43,958	28,632	1.5	99.2%
	YTD:	268,252	14.4%	\$99,150,111,136	39.8%	\$369,616	22.2%	\$294,000	20.0%	\$166	21.5%	30	328,699	38,456	274,889		100.2%
Single Family		30,148	5.4%	\$11,356,928,243	22.1%	\$376,706	15.9%	\$305,000	17.3%	\$168	20.4%	24	31,651	39,837	26,500	1.5	99.2%
	YTD:	247,483	12.6%	\$92,852,333,467	38.1%	\$375,187	22.6%	\$297,000	19.8%	\$162	21.2%	29	302,458	34,178	253,940		100.3%
Townhouse		844	7.1%	\$258,426,162	22.5%	\$306,192	14.4%	\$280,000	24.4%	\$168	14.9%	29	959	1,398	762	1.7	98.4%
	YTD:	7,655	36.4%	\$2,349,152,734	62.5%	\$306,878	19.2%	\$271,500	23.4%	\$163	15.7%	36	9,892	1,339	7,829		98.6%
Condominium		1,403	10.8%	\$412,771,154	25.6%	\$294,206	13.3%	\$235,000	17.5%	\$240	16.2%	38	1,689	2,723	1,370	2.0	97.7%
	YTD:	13,054	43.5%	\$3,930,368,377	77.3%	\$301,085	23.5%	\$220,000	18.9%	\$234	19.4%	51	16,349	2,937	13,120		98.2%
New Construction																	
Residential (SF/CONE	D/TH)	4,526	-31.0%	\$1,827,674,057	-19.3%	\$403,817	16.9%	\$339,900	16.8%	\$182	20.4%	47	6,654	13,537	5,800	2.5	101.2%
	YTD:	45,674	-14.7%	\$17,007,134,521	-6.1%	\$372,359	10.1%	\$308,921	6.6%	\$167	13.5%	58	59,488	11,111	51,311		100.8%
Single Family		4,264	-32.5%	\$1,725,496,336	-20.7%	\$404,666	17.5%	\$339,858	17.2%	\$179	20.7%	47	6,291	12,592	5,513	2.4	101.3%
	YTD:	43,482	-15.9%	\$16,104,237,006	-7.5%	\$370,366	9.9%	\$307,290	6.7%	\$163	13.1%	57	55,920	10,137	48,615		100.8%
Townhouse		159	2.6%	\$57,502,748	14.6%	\$361,653	11.8%	\$323,791	8.5%	\$193	12.4%	52	246	621	174	3.9	100.8%
	YTD:	1,374	13.7%	\$476,738,249	18.0%	\$346,971	3.8%	\$310,000	1.2%	\$185	8.1%	64	2,267	587	1,696		100.3%
Condominium		93	4.5%	\$40,746,760	3.6%	\$438,137	-0.9%	\$386,000	-0.3%	\$261	-5.5%	74	117	324	113	3.5	100.9%
	YTD:	806	27.1%	\$421,742,333	48.1%	\$523,254	16.5%	\$405,000	2.6%	\$304	7.7%	76	1,301	386	1,000		100.9%





* Residential includes Single Family, Condominium and Townhouse.







Market Analysis By County: Blanco County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>()</u>																
Residential (SF/COND/	/TH)	15	-40.0%	\$7,342,018	-28.4%	\$489,468	19.3%	\$384,950	5.5%	\$244	22.4%	32	38	77	18	3.4	98.1%
١	TD:	208	32.5%	\$112,766,053	114.3%	\$542,144	61.7%	\$395,000	32.6%	\$247	27.2%	57	300	52	213		98.5%
Single Family		15	-40.0%	\$7,342,018	-28.4%	\$489,468	19.3%	\$384,950	5.5%	\$244	22.4%	32	38	77	18	3.5	98.1%
Y	TD:	207	31.9%	\$112,730,952	114.2%	\$544,594	62.5%	\$395,000	32.6%	\$247	27.2%	57	300	52	212		98.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	1	1		90.9%
Existing Home																	
Residential (SF/COND/	/TH)	7	-65.0%	\$4,851,500	-45.4%	\$693,071	56.0%	\$650,000	78.1%	\$309	46.3%	21	31	53	14	3.7	96.6%
Y	TD:	126	10.5%	\$83,682,490	101.5%	\$664,147	82.3%	\$481,150	36.8%	\$274	29.5%	62	178	31	131		97.1%
Single Family		7	-65.0%	\$4,851,500	-45.4%	\$693,071	56.0%	\$650,000	78.1%	\$309	46.3%	21	31	53	14	3.7	96.6%
Y	TD:	125	9.7%	\$83,642,490	101.4%	\$669,140	83.7%	\$482,300	37.1%	\$274	29.5%	61	178	31	130		97.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	1	1		90.9%
New Construction																	
Residential (SF/COND/	/TH)	7	40.0%	\$2,001,050	46.5%	\$285,864	4.6%	\$276,000	-5.8%	\$180	17.0%	44	7	24	4	3.1	99.6%
Y	TD:	80	86.1%	\$27,999,274	152.1%	\$349,991	35.5%	\$335,725	16.5%	\$203	37.0%	49	122	21	82		100.7%
Single Family		7	40.0%	\$2,001,050	46.5%	\$285,864	4.6%	\$276,000	-5.8%	\$180	17.0%	44	7	24	4	3.1	99.6%
Y	TD:	80	86.1%	\$27,999,274	152.1%	\$349,991	35.5%	\$335,725	16.5%	\$203	37.0%	49	122	21	82		100.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
١	TD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	<u>sting)</u>																
Residential (SF/C	OND/TH)	38	-11.6%	\$25,464,494	0.5%	\$670,118	13.8%	\$533,250	-3.1%	\$329	23.4%	74	39	109	30	2.2	97.3%
	YTD:	418	16.4%	\$286,173,782	51.9%	\$684,626	30.4%	\$529,000	35.2%	\$332	32.7%	92	495	90	215		98.2%
Single Family		38	-11.6%	\$25,464,494	0.5%	\$670,118	13.8%	\$533,250	-3.1%	\$329	23.4%	74	39	108	30	2.2	97.3%
	YTD:	416	15.9%	\$283,589,369	50.5%	\$681,705	29.9%	\$529,000	35.2%	\$332	32.8%	92	493	89	213		98.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	100.0%	\$2,578,570	100.0%	\$1,289,285	100.0%	\$1,289,285	100.0%	\$209	100.0%	53	2	1	2		96.5%
Existing Home																	
Residential (SF/C	OND/TH)	31	-11.4%	\$21,995,482	-0.9%	\$709,532	11.8%	\$607,500	10.0%	\$346	22.5%	59	36	94	29	2.2	95.6%
	YTD:	371	15.9%	\$266,512,959	54.5%	\$718,364	33.3%	\$572,000	42.1%	\$346	35.8%	85	425	73	173		97.7%
Single Family		31	-11.4%	\$21,995,482	-0.9%	\$709,532	11.8%	\$607,500	10.0%	\$346	22.5%	59	36	93	29	2.2	95.6%
	YTD:	369	15.3%	\$263,931,286	53.0%	\$715,261	32.7%	\$572,000	42.1%	\$346	35.9%	85	423	72	171		97.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	100.0%	\$2,578,570	100.0%	\$1,289,285	100.0%	\$1,289,285	100.0%	\$209	100.0%	53	2	1	2		96.5%
New Constructio	<u></u>																
Residential (SF/C	OND/TH)	6	-25.0%	\$2,838,307	-9.1%	\$473,051	21.2%	\$415,950	22.3%	\$243	24.0%	149	3	15	1	2.4	105.8%
	YTD:	46	18.0%	\$19,009,934	19.2%	\$413,259	1.1%	\$365,223	8.8%	\$224	4.0%	153	70	16	42		101.3%
Single Family		6	-25.0%	\$2,838,307	-9.1%	\$473,051	21.2%	\$415,950	22.3%	\$243	24.0%	149	3	15	1	2.4	105.8%
	YTD:	46	18.0%	\$19,009,934	19.2%	\$413,259	1.1%	\$365,223	8.8%	\$224	4.0%	153	70	16	42		101.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-		-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

Market Analysis By County: Kimble County

Property Type		Closed Sales*	Y	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ting)</u>																	
Residential (SF/CO	ND/TH)	1		-50.0%	\$249,000	-29.9%	\$249,000	40.3%	\$249,000	40.3%	\$197	94.6%	1	5	11	-	14.7	0.0%
	YTD:	6	6	-25.0%	\$1,957,900	85.9%	\$326,317	147.9%	\$302,500	249.7%	\$211	64.4%	98	15	4	4		85.7%
Single Family		1		-50.0%	\$249,000	-29.9%	\$249,000	40.3%	\$249,000	40.3%	\$197	94.6%	1	5	11	-	14.7	0.0%
	YTD:	6	6	-25.0%	\$1,957,900	85.9%	\$326,317	147.9%	\$302,500	249.7%	\$211	64.4%	98	15	4	4		85.7%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CO	ND/TH)	1		-50.0%	\$249,000	-29.9%	\$249,000	40.3%	\$249,000	40.3%	\$197	94.6%	1	5	11	-	14.7	0.0%
	YTD:	6	6	-25.0%	\$1,957,900	85.9%	\$326,317	147.9%	\$302,500	249.7%	\$211	64.4%	98	15	4	4		85.7%
Single Family		1		-50.0%	\$249,000	-29.9%	\$249,000	40.3%	\$249,000	40.3%	\$197	94.6%	1	5	11	-	14.7	0.0%
	YTD:	6	6	-25.0%	\$1,957,900	85.9%	\$326,317	147.9%	\$302,500	249.7%	\$211	64.4%	98	15	4	4		85.7%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																	
Residential (SF/CO	ND/TH)	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

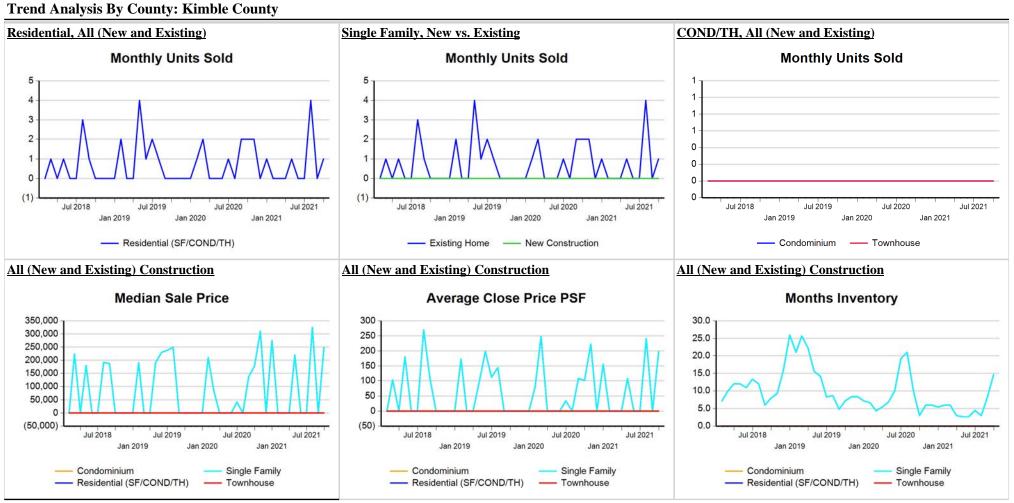
Market Analysis By County: Mason County

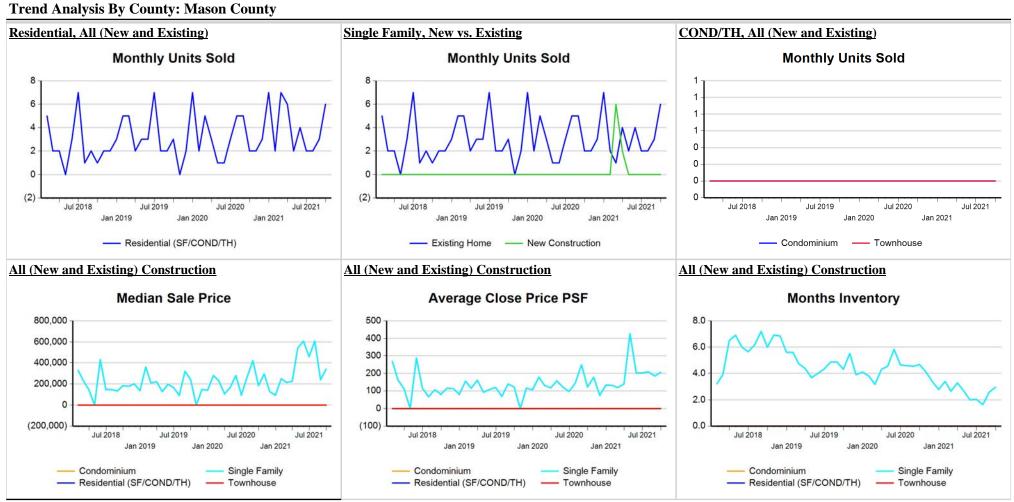
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	<u>sting)</u>																
Residential (SF/CO	OND/TH)	6	200.0%	\$2,186,400	499.0%	\$364,400	99.7%	\$340,000	86.3%	\$205	69.0%	72	5	11	3	2.9	93.8%
	YTD:	34	25.9%	\$11,823,443	56.4%	\$347,748	24.2%	\$239,000	1.8%	\$182	18.5%	62	37	9	10		96.4%
Single Family		6	200.0%	\$2,186,400	499.0%	\$364,400	99.7%	\$340,000	86.3%	\$205	69.0%	72	5	11	3	2.9	93.8%
	YTD:	34	25.9%	\$11,823,443	56.4%	\$347,748	24.2%	\$239,000	1.8%	\$182	18.5%	62	37	9	10		96.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	OND/TH)	6	200.0%	\$2,186,400	499.0%	\$364,400	99.7%	\$340,000	86.3%	\$205	69.0%	72	5	11	3	3.5	93.8%
	YTD:	26	-3.7%	\$10,150,322	34.3%	\$390,397	39.4%	\$299,000	27.4%	\$201	31.0%	82	37	9	10		95.2%
Single Family		6	200.0%	\$2,186,400	499.0%	\$364,400	99.7%	\$340,000	86.3%	\$205	69.0%	72	5	11	3	3.5	93.8%
	YTD:	26	-3.7%	\$10,150,322	34.3%	\$390,397	39.4%	\$299,000	27.4%	\$201	31.0%	82	37	9	10		95.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CO	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	8	100.0%	\$1,715,770	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	-	-	-	-		100.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	8	100.0%	\$1,715,770	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	-	-	-	-		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

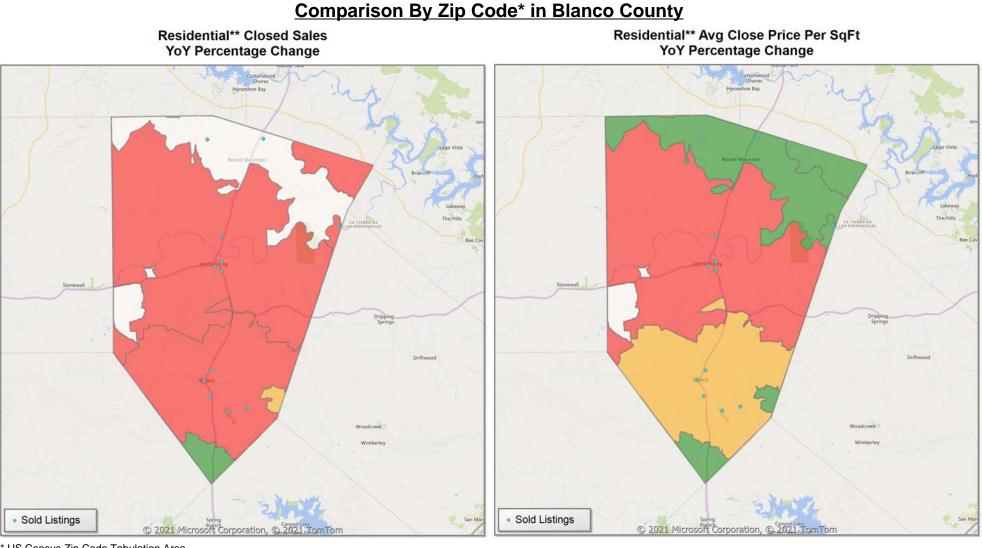
Trend Analysis By County: Blanco County Residential, All (New and Existing) Single Family, New vs. Existing COND/TH, All (New and Existing) **Monthly Units Sold Monthly Units Sold Monthly Units Sold** 40 25 35 1 20 30 1 15 25 1 20 10 0 15 5 0 10 0 0 5 0 (5) 0 Jul 2018 Jul 2020 Jul 2021 Jul 2021 Jul 2018 Jul 2019 Jul 2020 Jul 2021 Jul 2019 Jul 2018 Jul 2019 Jul 2020 Jan 2019 Jan 2020 Jan 2021 Jan 2019 Jan 2020 Jan 2021 Jan 2019 Jan 2020 Jan 2021 - Residential (SF/COND/TH) - Existing Home ---- New Construction ---- Condominium ---- Townhouse All (New and Existing) Construction All (New and Existing) Construction All (New and Existing) Construction Average Close Price PSF **Months Inventory Median Sale Price** 500,000 350 14.0 300 12.0 400,000 250 10.0 300,000 200 8.0 150 200,000 6.0 100 100,000 4.0 50 C 2.0 0 (50) (100,000)0.0 Jul 2018 Jul 2021 Jul 2018 Jul 2021 Jul 2018 Jul 2020 Jul 2019 Jul 2020 Jul 2019 Jul 2020 Jul 2019 Jul 2021 Jan 2019 Jan 2020 Jan 2021 Jan 2019 Jan 2020 Jan 2021 Jan 2019 Jan 2020 Jan 2021 Single Family Single Family Single Family Condominium Condominium Condominium Residential (SF/COND/TH) Townhouse Residential (SF/COND/TH) Townhouse Residential (SF/COND/TH) - Townhouse

Trend Analysis By County: Gillespie County

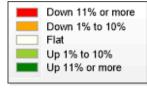




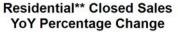




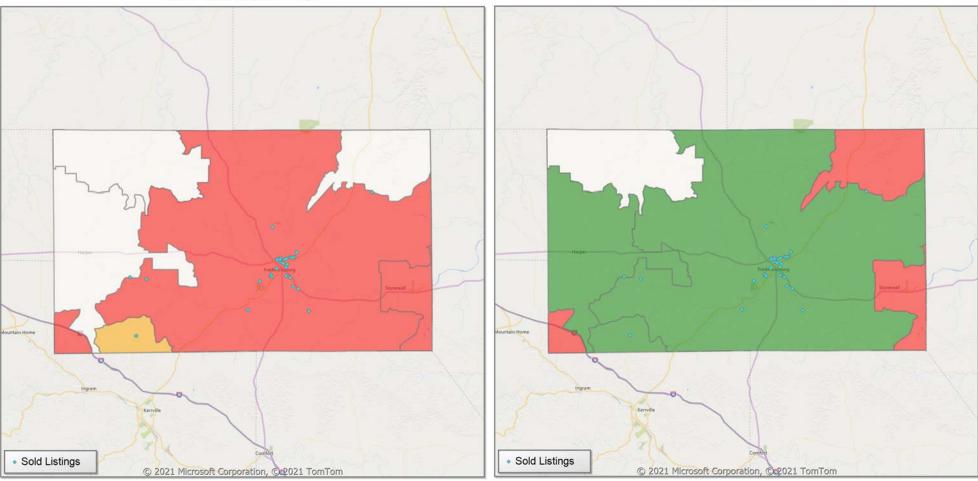
* US Census Zip Code Tabulation Area





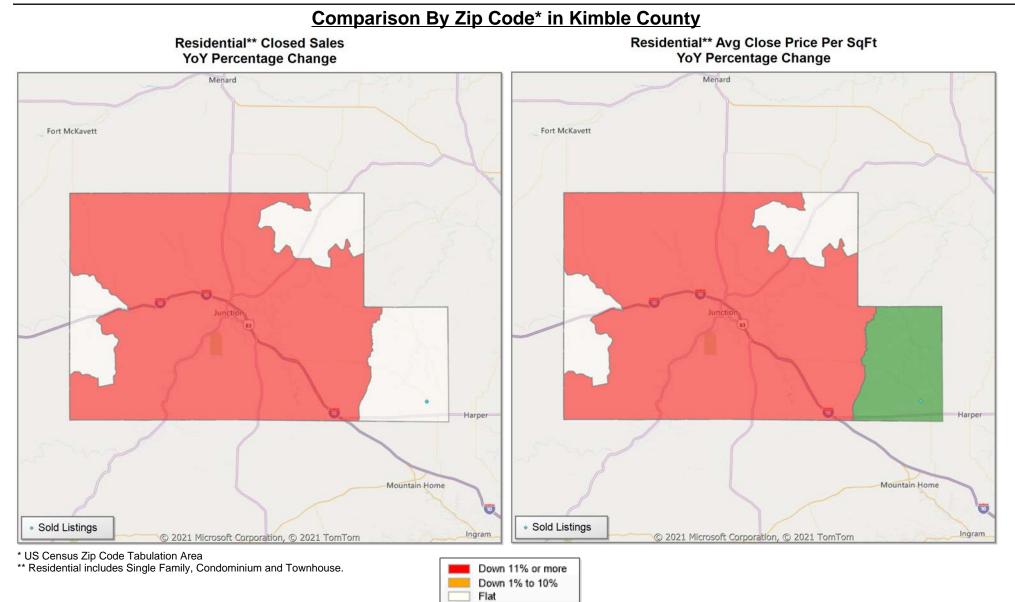


Residential** Avg Close Price Per SqFt YoY Percentage Change

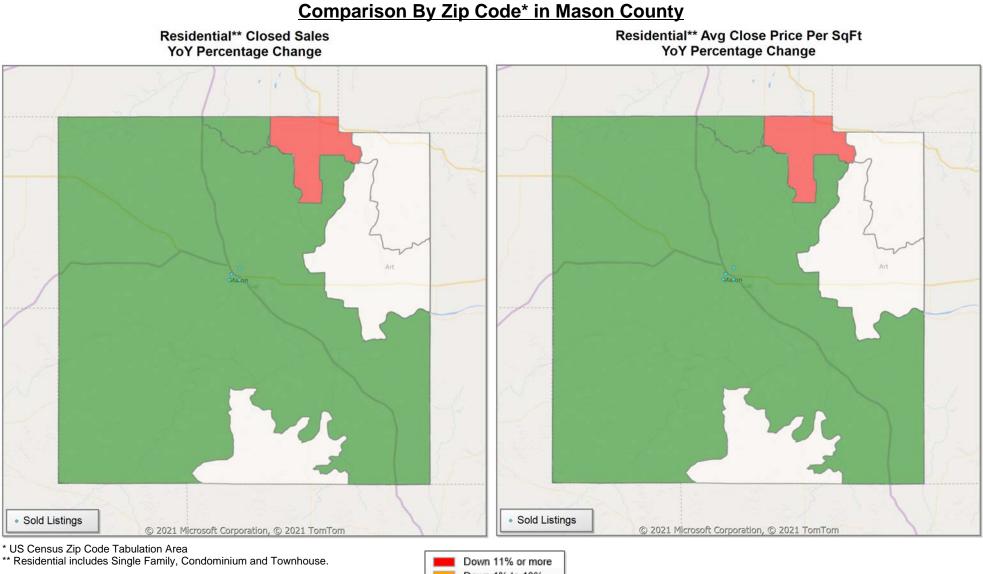


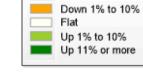
* US Census Zip Code Tabulation Area

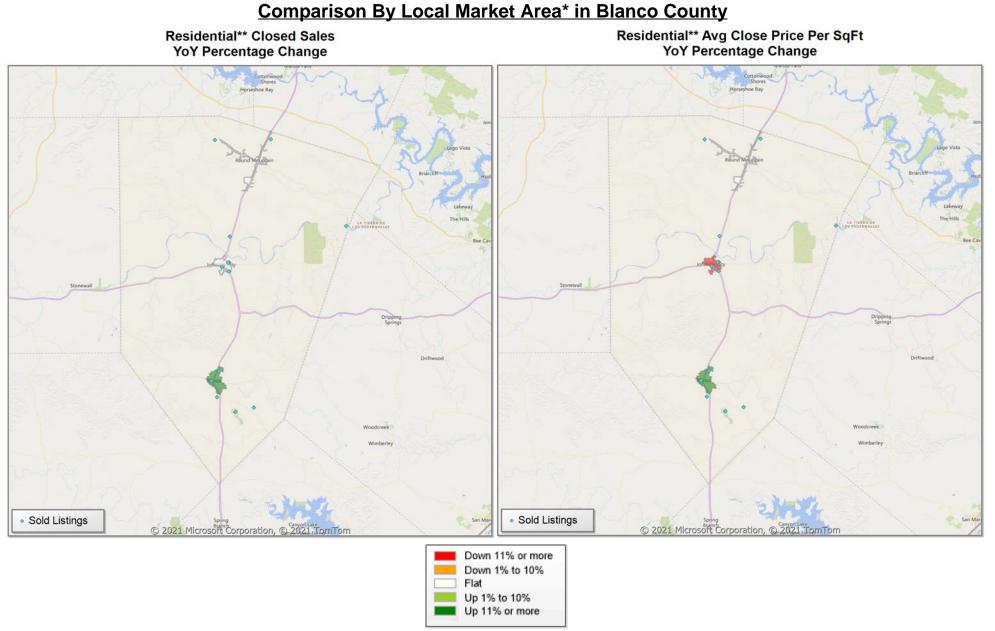




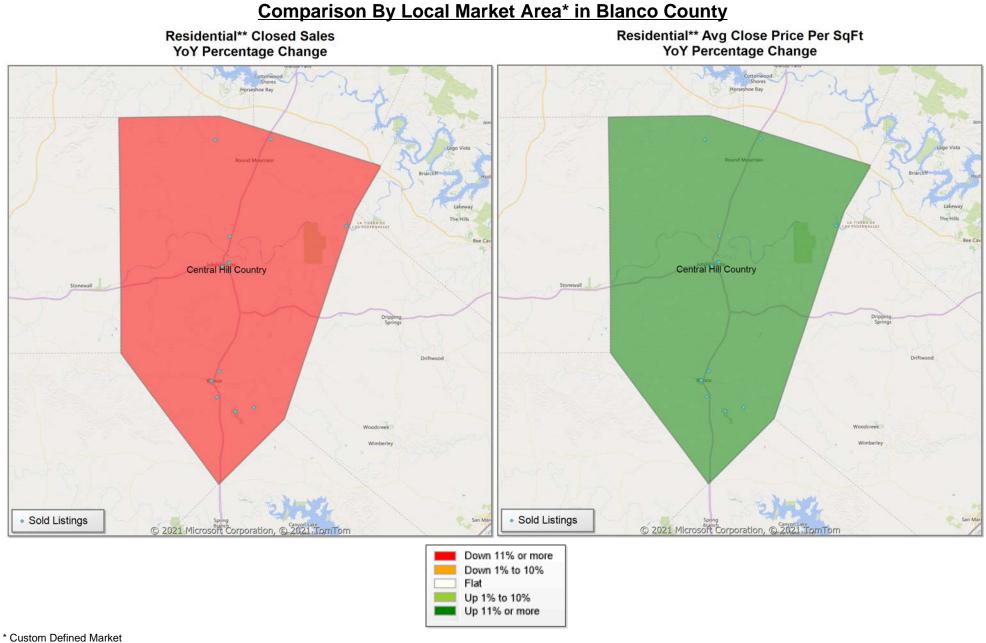
Up 1% to 10% Up 11% or more

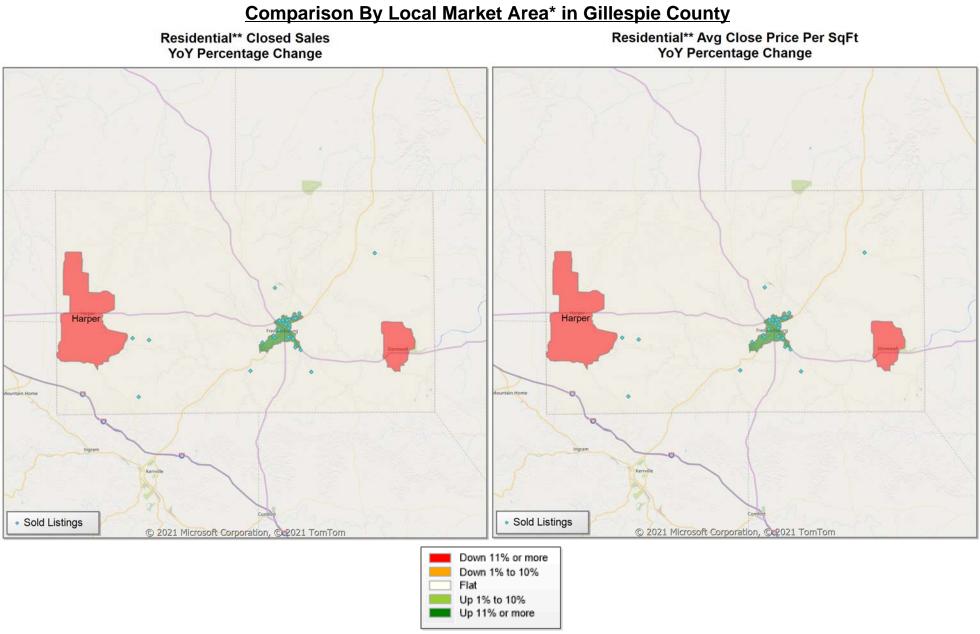




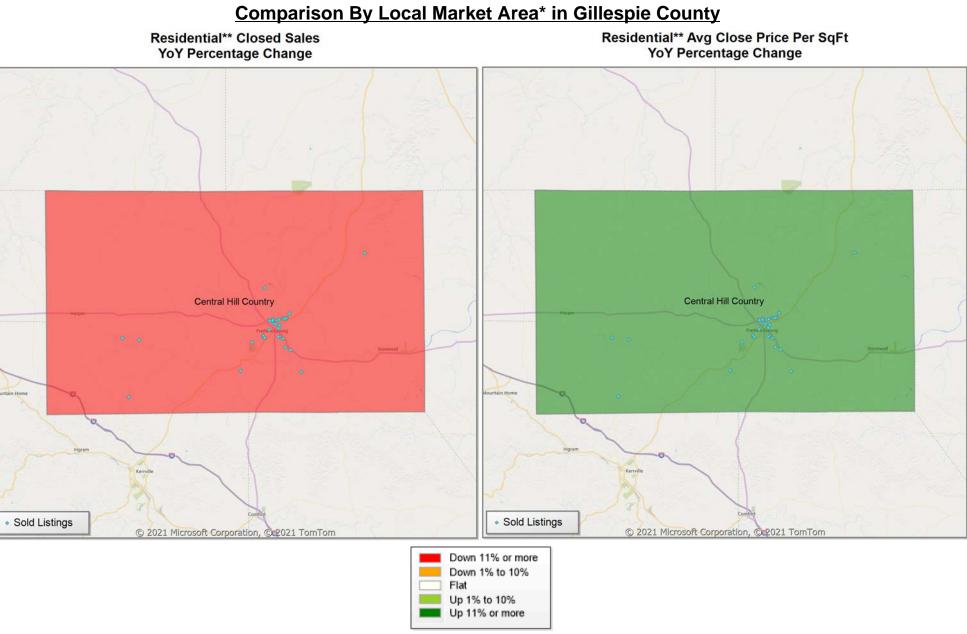


* Census Place Group

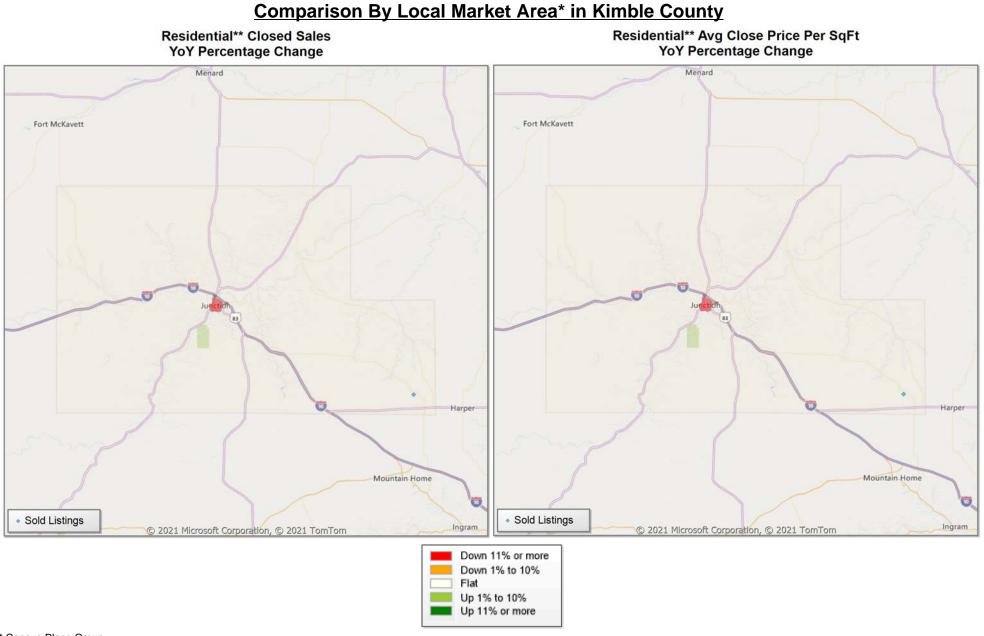




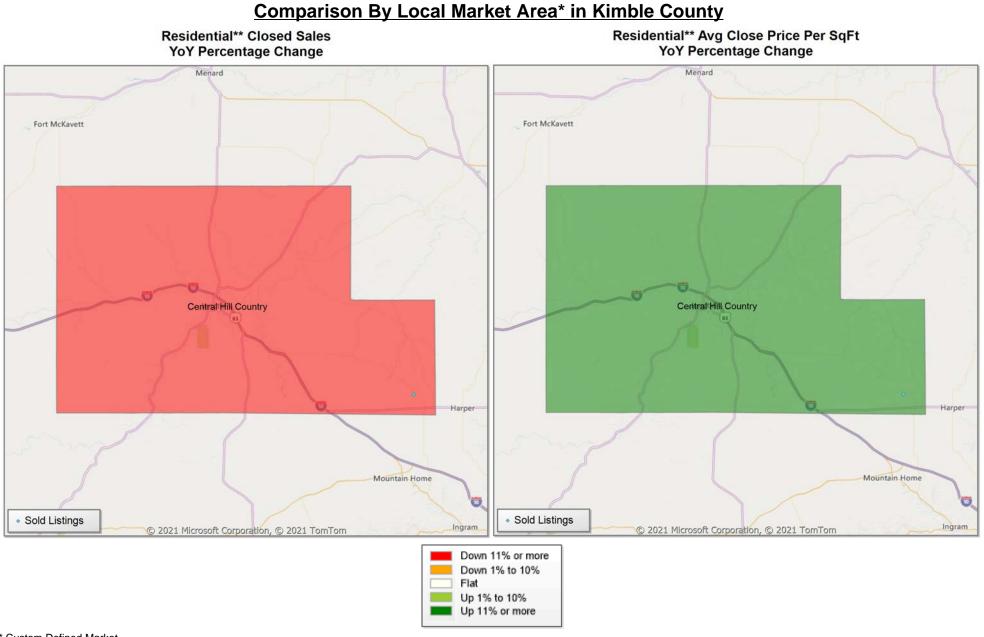
* Census Place Group



* Custom Defined Market



* Census Place Group



* Custom Defined Market



* Census Place Group



* Custom Defined Market

Central Hill Country Board of REALTORS

Market Analysis By Local Market Area*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>g)</u>																
Residential (SF/COND)/TH)	2	100.0%	\$579,000	221.7%	\$289,500	60.8%	\$289,500	60.8%	\$200	58.2%	4	2	10	2	4.6	99.2%
Y	YTD:	17	-51.4%	\$5,332,900	-33.0%	\$313,700	38.0%	\$309,500	45.7%	\$205	31.4%	45	27	5	17		95.2%
Single Family		2	100.0%	\$579,000	221.7%	\$289,500	60.8%	\$289,500	60.8%	\$200	58.2%	4	2	10	2	4.6	99.2%
Y	YTD:	17	-51.4%	\$5,332,900	-33.0%	\$313,700	38.0%	\$309,500	45.7%	\$205	31.4%	45	27	5	17		95.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND)/TH)	2	100.0%	\$579,000	221.7%	\$289,500	60.8%	\$289,500	60.8%	\$200	58.2%	4	2	9	2	4.5	99.2%
Y	YTD:	16	-40.7%	\$5,074,900	-10.4%	\$317,181	51.2%	\$317,250	78.2%	\$203	30.7%	48	24	5	16		94.7%
Single Family		2	100.0%	\$579,000	221.7%	\$289,500	60.8%	\$289,500	60.8%	\$200	58.2%	4	2	9	2	4.5	99.2%
Y	YTD:	16	-40.7%	\$5,074,900	-10.4%	\$317,181	51.2%	\$317,250	78.2%	\$203	30.7%	48	24	5	16		94.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND)/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
y	YTD:	1	-87.5%	\$258,000	-88.8%	\$258,000	-10.1%	\$258,000	-13.2%	\$235	48.8%	5	3	1	1		103.2%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
y	YTD:	1	-87.5%	\$258,000	-88.8%	\$258,000	-10.1%	\$258,000	-13.2%	\$235	48.8%	5	3	1	1		103.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
y	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 91; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	
Residential (SF/COND/TH	I)	59	-18.1%	\$34,818,225	-4.1%	\$590,139	17.1%	\$443,952	21.5%	\$294	25.4%	62	87	208	51	2.7	97.2%
YT	D:	666	20.9%	\$413,020,644	65.4%	\$620,151	36.9%	\$450,000	28.6%	\$297	30.5%	80	847	157	442		98.1%
Single Family		59	-18.1%	\$34,818,225	-4.1%	\$590,139	17.1%	\$443,952	21.5%	\$294	25.4%	62	87	207	51	2.7	97.2%
YT	D:	663	20.3%	\$410,396,313	64.4%	\$618,999	36.6%	\$450,000	28.6%	\$297	30.6%	80	845	155	439		98.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
YT	D:	3	100.0%	\$2,618,570	100.0%	\$872,857	100.0%	\$328,570	100.0%	\$209	100.0%	94	2	1	3		94.6%
Existing Home																	
Residential (SF/COND/TH	I)	45	-23.7%	\$29,520,471	-7.2%	\$656,010	21.7%	\$530,000	29.3%	\$320	29.8%	53	77	169	46	2.7	95.5%
YT	D:	531	13.2%	\$363,936,427	63.5%	\$685,379	44.4%	\$529,000	43.0%	\$320	35.6%	79	655	119	318		97.4%
Single Family		45	-23.7%	\$29,520,471	-7.2%	\$656,010	21.7%	\$530,000	29.3%	\$320	29.8%	53	77	168	46	2.7	95.5%
YT	D:	528	12.6%	\$361,313,564	62.3%	\$684,306	44.2%	\$529,000	43.0%	\$320	35.7%	79	653	117	315		97.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
YT	D:	3	100.0%	\$2,618,570	100.0%	\$872,857	100.0%	\$328,570	100.0%	\$209	100.0%	94	2	1	3		94.6%
New Construction																	
Residential (SF/COND/TH	I)	14	7.7%	\$5,211,615	16.1%	\$372,258	7.8%	\$399,900	25.0%	\$209	16.3%	92	10	39	5	2.6	102.4%
YT	D:	135	64.6%	\$49,088,597	81.5%	\$363,619	10.2%	\$339,631	14.7%	\$205	14.1%	82	192	38	124		100.9%
Single Family		14	7.7%	\$5,211,615	16.1%	\$372,258	7.8%	\$399,900	25.0%	\$209	16.3%	92	10	39	5	2.6	102.4%
YT	D:	135	64.6%	\$49,088,597	81.5%	\$363,619	10.2%	\$339,631	14.7%	\$205	14.1%	82	192	38	124		100.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YT	D:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: CHC; Type: Custom Defined Market ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ting)</u>																
Residential (SF/CO	ND/TH)	28	12.0%	\$15,777,849	26.5%	\$563,495	12.9%	\$530,000	51.4%	\$304	12.7%	84	24	58	22	1.7	97.4%
	YTD:	285	31.9%	\$165,196,714	74.0%	\$579,638	31.9%	\$472,250	33.2%	\$320	32.2%	93	323	52	143		98.6%
Single Family		28	12.0%	\$15,777,849	26.5%	\$563,495	12.9%	\$530,000	51.4%	\$304	12.7%	84	24	58	22	1.7	97.4%
	YTD:	283	31.0%	\$162,613,111	71.3%	\$574,605	30.7%	\$472,250	33.2%	\$321	32.4%	94	321	51	141		98.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	100.0%	\$2,578,570	100.0%	\$1,289,285	100.0%	\$1,289,285	100.0%	\$209	100.0%	53	2	1	2		96.5%
Existing Home																	
Residential (SF/CO	ND/TH)	23	21.1%	\$13,396,402	26.5%	\$582,452	4.5%	\$568,250	11.4%	\$317	7.4%	62	21	48	21	1.7	95.6%
	YTD:	243	30.7%	\$147,572,339	75.2%	\$607,294	34.1%	\$515,000	36.4%	\$337	35.9%	81	265	37	105		98.1%
Single Family		23	21.1%	\$13,396,402	26.5%	\$582,452	4.5%	\$568,250	11.4%	\$317	7.4%	62	21	48	21	1.7	95.6%
	YTD:	241	29.6%	\$144,988,085	72.1%	\$601,610	32.8%	\$515,000	36.4%	\$337	36.1%	81	263	36	103		98.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	100.0%	\$2,578,570	100.0%	\$1,289,285	100.0%	\$1,289,285	100.0%	\$209	100.0%	53	2	1	2		96.5%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	5	-16.7%	\$2,400,404	27.2%	\$480,081	52.7%	\$406,900	23.5%	\$245	30.0%	179	3	10	1	1.8	105.6%
	YTD:	42	40.0%	\$17,652,031	64.9%	\$420,286	17.8%	\$368,898	12.0%	\$226	9.0%	164	58	15	38		101.4%
Single Family		5	-16.7%	\$2,400,404	27.2%	\$480,081	52.7%	\$406,900	23.5%	\$245	30.0%	179	3	10	1	1.8	105.6%
	YTD:	42	40.0%	\$17,652,031	64.9%	\$420,286	17.8%	\$368,898	12.0%	\$226	9.0%	164	58	15	38		101.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 335; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Harper

Property Type		Closed Sales**	,	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	<u>ing)</u>																	
Residential (SF/CON	ND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	8	1	4.8	0.0%
	YTD:	ç	9	-43.8%	\$3,230,000	-3.1%	\$358,889	72.3%	\$259,000	31.5%	\$190	21.0%	59	14	3	6		92.6%
Single Family		•	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	8	1	4.8	0.0%
	YTD:	ç	Э	-43.8%	\$3,230,000	-3.1%	\$358,889	72.3%	\$259,000	31.5%	\$190	21.0%	59	14	3	6		92.6%
Townhouse		•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CON	ND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	6	1	3.6	0.0%
	YTD:	ç	9	-43.8%	\$3,230,000	-3.1%	\$358,889	72.3%	\$259,000	31.5%	\$190	21.0%	59	12	3	6		92.6%
Single Family		-	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	6	1	3.6	0.0%
	YTD:	ç	Э	-43.8%	\$3,230,000	-3.1%	\$358,889	72.3%	\$259,000	31.5%	\$190	21.0%	59	12	3	6		92.6%
Townhouse		•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CON	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-		0.0%
Single Family		•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-		0.0%
Townhouse		•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 404; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																
Residential (SF/CC	OND/TH)	4	0.0%	\$1,023,250	-19.4%	\$255,813	-19.4%	\$227,000	-30.6%	\$175	-13.5%	29	7	5	6	1.2	99.8%
	YTD:	38	123.5%	\$11,704,640	155.5%	\$308,017	14.3%	\$300,000	20.0%	\$185	2.7%	66	51	6	42		96.8%
Single Family		4	0.0%	\$1,023,250	-19.4%	\$255,813	-19.4%	\$227,000	-30.6%	\$175	-13.5%	29	7	5	6	1.2	99.8%
	YTD:	38	123.5%	\$11,704,640	155.5%	\$308,017	14.3%	\$300,000	20.0%	\$185	2.7%	66	51	6	42		96.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	6	5	5	1.6	0.0%
	YTD:	24	41.2%	\$8,154,550	78.0%	\$339,773	26.1%	\$333,000	33.2%	\$191	6.4%	71	30	3	27		95.2%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	6	5	5	1.6	0.0%
	YTD:	24	41.2%	\$8,154,550	78.0%	\$339,773	26.1%	\$333,000	33.2%	\$191	6.4%	71	30	3	27		95.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	4	100.0%	\$1,023,250	100.0%	\$255,813	100.0%	\$227,000	100.0%	\$175	100.0%	29	1	-	1	-	99.8%
	YTD:	14	100.0%	\$3,550,090	100.0%	\$253,578	100.0%	\$247,620	100.0%	\$174	100.0%	58	21	2	15		99.6%
Single Family		4	100.0%	\$1,023,250	100.0%	\$255,813	100.0%	\$227,000	100.0%	\$175	100.0%	29	1	-	1	-	99.8%
	YTD:	14	100.0%	\$3,550,090	100.0%	\$253,578	100.0%	\$247,620	100.0%	\$174	100.0%	58	21	2	15		99.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-		-	-	-	_	-	0.0%
-	YTD:	-	0.0%	-	0.0%	_	0.0%	-	0.0%	_	a aa/	-	-	_	-		0.0%

* Local Market Area Code: 484; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Junction

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>1g)</u>																	
Residential (SF/CON	D/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	5	-	60.0	0.0%
	YTD:		1	-66.7%	\$220,000	69.2%	\$220,000	407.7%	\$220,000	405.8%	\$108	139.0%	157	6	2	1		0.0%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	5	-	60.0	0.0%
	YTD:		1	-66.7%	\$220,000	69.2%	\$220,000	407.7%	\$220,000	405.8%	\$108	139.0%	157	6	2	1		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CON	D/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	5	-	60.0	0.0%
	YTD:		1	-66.7%	\$220,000	69.2%	\$220,000	407.7%	\$220,000	405.8%	\$108	139.0%	157	6	2	1		0.0%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	5	-	60.0	0.0%
	YTD:		1	-66.7%	\$220,000	69.2%	\$220,000	407.7%	\$220,000	405.8%	\$108	139.0%	157	6	2	1		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CONI	D/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 490; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Mason

Property Type		Closed Sales**	Yo	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>z)</u>																	
Residential (SF/COND/	/TH)	5	4	00.0%	\$1,822,000	884.9%	\$364,400	97.0%	\$340,000	83.8%	\$205	60.0%	72	5	9	2	4.0	93.8%
Y	YTD:	18		-5.3%	\$4,723,365	13.8%	\$262,409	20.1%	\$245,000	6.8%	\$160	23.1%	78	26	6	7		95.0%
Single Family		5	4	00.0%	\$1,822,000	884.9%	\$364,400	97.0%	\$340,000	83.8%	\$205	60.0%	72	5	9	2	4.0	93.8%
Y	YTD:	18		-5.3%	\$4,723,365	13.8%	\$262,409	20.1%	\$245,000	6.8%	\$160	23.1%	78	26	6	7		95.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND	/TH)	5	4	00.0%	\$1,822,000	884.9%	\$364,400	97.0%	\$340,000	83.8%	\$205	60.0%	72	5	9	2	4.0	93.8%
Y	YTD:	18		-5.3%	\$4,723,365	13.8%	\$262,409	20.1%	\$245,000	6.8%	\$160	23.1%	78	26	6	7		95.0%
Single Family		5	4	00.0%	\$1,822,000	884.9%	\$364,400	97.0%	\$340,000	83.8%	\$205	60.0%	72	5	9	2	4.0	93.8%
Y	YTD:	18		-5.3%	\$4,723,365	13.8%	\$262,409	20.1%	\$245,000	6.8%	\$160	23.1%	78	26	6	7		95.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND	/TH)	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
y	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
y	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
y	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 620; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Round Mountain

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>1g)</u>																	
Residential (SF/COND/TH)		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	3.4	0.0%
	YTD:		7	100.0%	\$5,167,400	100.0%	\$738,200	100.0%	\$843,000	100.0%	\$271	100.0%	162	3	2	7		100.6%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	3.4	0.0%
	YTD:		7	100.0%	\$5,167,400	100.0%	\$738,200	100.0%	\$843,000	100.0%	\$271	100.0%	162	3	2	7		100.6%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/CON	D/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	4.8	0.0%
	YTD:		5	100.0%	\$3,481,400	100.0%	\$696,280	100.0%	\$801,500	100.0%	\$240	100.0%	168	3	2	5		98.7%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	4.8	0.0%
	YTD:		5	100.0%	\$3,481,400	100.0%	\$696,280	100.0%	\$801,500	100.0%	\$240	100.0%	168	3	2	5		98.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/TH)			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		2	100.0%	\$1,686,000	100.0%	\$843,000	100.0%	\$843,000	100.0%	\$348	100.0%	146	-	2	2		105.5%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		2	100.0%	\$1,686,000	100.0%	\$843,000	100.0%	\$843,000	100.0%	\$348	100.0%	146	-	2	2		105.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 871; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Stonewall

All(New and Ex Residential (SF/C	0.1				YoY%	Price	YoY%	Price	YoY%	Sqft	YoY%	DOM	Listings	Listings	Sales	Inventory	To OLP
Residential (SF/C	OND/TH)																
	,	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-	3.0	0.0%
	YTD:	3	50.0%	\$1,110,000	91.4%	\$370,000	27.6%	\$270,000	-6.9%	\$261	31.3%	185	3	1	2		93.5%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-	3.0	0.0%
	YTD:	3	50.0%	\$1,110,000	91.4%	\$370,000	27.6%	\$270,000	-6.9%	\$261	31.3%	185	3	1	2		93.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/C	OND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-	4.0	0.0%
	YTD:	2	100.0%	\$900,000	157.1%	\$450,000	28.6%	\$450,000	28.6%	\$321	19.6%	215	3	1	2		93.6%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	1	-	4.0	0.0%
	YTD:	2	100.0%	\$900,000	157.1%	\$450,000	28.6%	\$450,000	28.6%	\$321	19.6%	215	3	1	2		93.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>)n</u>																
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	0.0%	\$210,000	-8.7%	\$210,000	-8.7%	\$210,000	-8.7%	\$140	9.0%	126	-	-	-		93.3%
Single Family	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	0.0%	\$210,000	-8.7%	\$210,000	-8.7%	\$210,000	-8.7%	\$140	9.0%	126	-	-	-		93.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

* Local Market Area Code: 966; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.