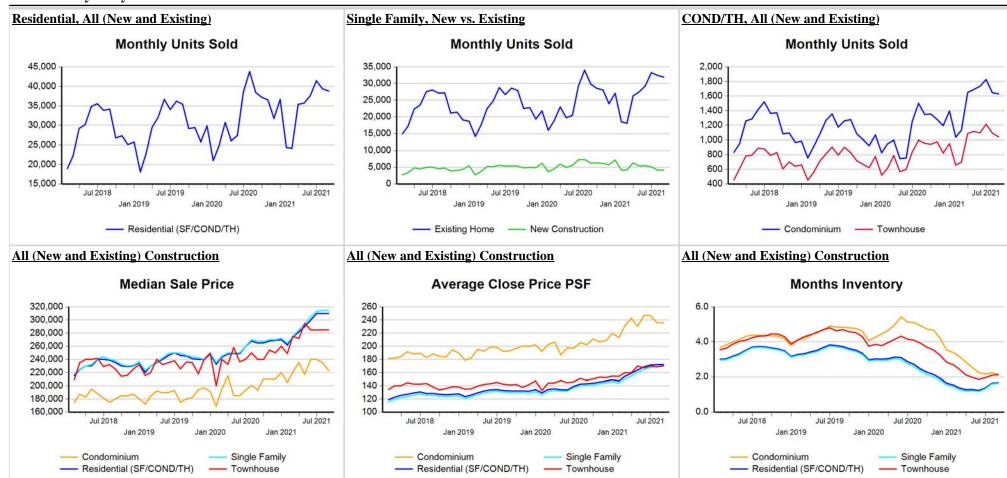
Market Analysis By State: Texas Price/ New Close Closed Dollar Average Median Active Pending Months YoY% Sales* YoY% Volume YoY% Price Price YoY% Sqft YoY% DOM Listings Listings Sales Inventory To OLP **Property Type** All(New and Existing) Residential (SF/COND/TH) 38,797 1.1% \$14,771,652,162 18.0% \$380,742 16.8% \$310,000 17.0% \$172 20.3% 25 46,102 57,979 37,940 1.7 100.5% YTD: 276,860 \$165 35 346,908 291,855 10.4% \$102,319,619,31 33.1% \$369,572 20.5% \$295,000 16.2% 19.9% 48,747 100.4% 36,091 \$386,232 \$315,000 42,808 52,802 Single Family 0.0% \$13,939,494,518 17.0% 17.5% \$169 25 35,340 1.6 100.6% 17.0% 20.3% YTD: 256.452 8.4% \$95.909.314.520 31.1% \$373.985 20.9% \$298,000 16.9% \$161 19.5% 34 320.151 43.461 270.562 100.5% 1,041 1,024 2.1 \$330,115,905 \$317,114 \$285,000 \$170 29 1,346 2,065 98.9% Townhouse 8.8% 26.3% 16.1% 18.8% 14.9% YTD: 8,005 \$312.941 10.941 36.2% \$2,505,094,597 57.7% 15.8% \$280,000 17.0% \$166 13.8% 41 1.924 8,585 98.9% 1,631 \$491,354,061 \$301,259 \$222,944 \$236 40 1,948 3,112 2.1 98.4% Condominium 21.0% 44.5% 19.4% 15.1% 16.5% 1,576 YTD: 12.351 \$3.889.584.790 \$314.921 \$229.686 \$237 54 15.816 3.361 12.708 47.5% 82.3% 23.6% 19.2% 18.6% 98.4% **Existing Home** Residential (SF/COND/TH) 34,427 7.8% \$13,040,310,997 \$378,782 17.6% \$307,500 19.4% \$171 21.0% 22 38,786 44,945 32,511 1.5 100.3% 26.8% YTD: 31 236,035 \$369,672 \$291,000 \$165 294,161 37,907 245,654 100.3% 15.8% \$87,255,536,444 42.9% 23.4% 19.3% 21.7% Single Family 31,935 7.0% \$12,292,540,106 25.9% \$384,924 17.6% \$311,000 19.6% \$168 20.9% 22 35,860 40,719 30,153 1.5 100.5% YTD: 270,602 217,535 \$375,279 226,786 13.8% \$81,636,416,417 40.9% 23.8% \$295,000 20.4% \$161 21.3% 29 33,604 100.5% Townhouse 915 \$286,095,866 \$312,673 19.9% \$282,000 \$168 16.7% 25 1,130 1,467 874 1.8 98.7% 11.6% 33.8% 25.1% YTD: 6,806 \$2,090,268,879 \$307,121 \$270,000 \$163 37 8,926 1,337 7,066 98.6% 41.0% 69.3% 20.1% 22.7% 16.0% 2.0 Condominium 1,545 \$451,882,941 \$292,481 \$214,750 \$232 39 1,796 2,759 1,484 98.3% 21.7% 46.7% 20.6% 16.1% 18.7% YTD: 11,645 48.7% \$3,515,106,569 86.2% \$301,855 25.2% \$219,900 20.8% \$233 20.0% 52 14,633 2,965 11,802 98.2% **New Construction** Residential (SF/COND/TH) 4,366 \$396,204 \$328,000 13,034 2.3 -32.5% \$1,729,824,539 -22.5% 14.8% 11.2% \$179 19.0% 48 7,316 5,429 101.6% YTD: 40.819 -13.1% \$15.061.931.096 -4.9% \$368.993 9.5% \$305,000 5.5% \$165 12.8% 59 52.747 10.839 46.201 100.7% Single Family 4.154 \$396,292 \$327,895 2.3 101.6% -33.6% \$1,646,196,517 -23.5% 15.1% 11.5% \$176 19.1% 47 6.948 12.083 5,187 YTD: 38.909 -14.3% \$14,270,742,405 -6.4% \$366.772 9.2% \$303.900 5.6% \$162 12.4% 58 49.549 9.857 43.776 100.8% 126 \$44,024,844 \$349,404 \$304,290 \$190 58 598 150 3.8 100.8% Townhouse -8.0% -7.5% 0.6% -7.0% 8.1% 216 YTD: 100.2% 1.197 13.7% \$414.128.266 17.1% \$345.972 3.0% \$309.065 0.7% \$184 7.7% 66 2.015 586 1,519 Condominium 83 \$38,447,515 \$463,223 12.9% \$394,495 \$307 53 152 353 92 3.8 100.2% 6.4% 20.1% -0.1% -2.8% YTD: 701 76 395 906 28.6% \$372.389.732 51.8% \$531,226 18.0% \$407.193 3.1% \$307 8.2% 1.183 100.6%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

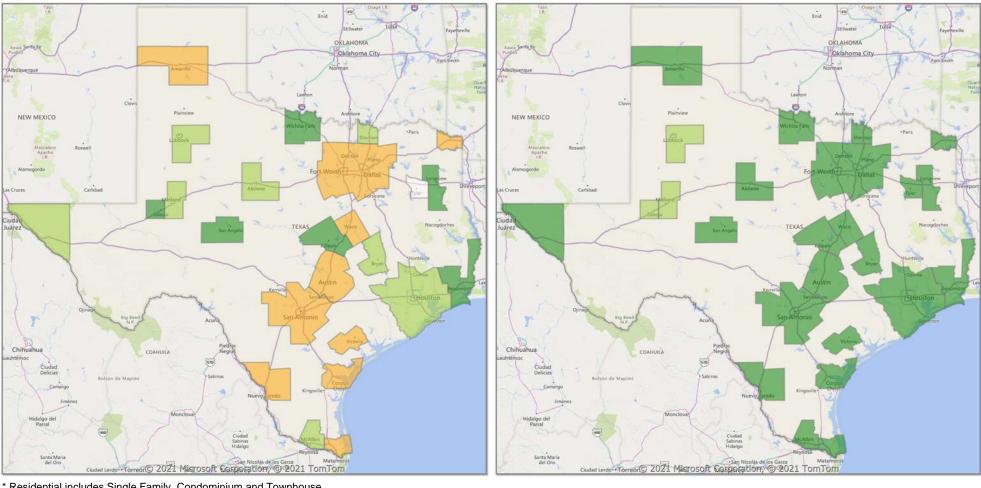




^{*} Closed Sale counts for most recent 3 months are Preliminary.

Comparison By Metropolitan Statistical Area in Texas

Residential* Closed Sales **YoY Percentage Change**

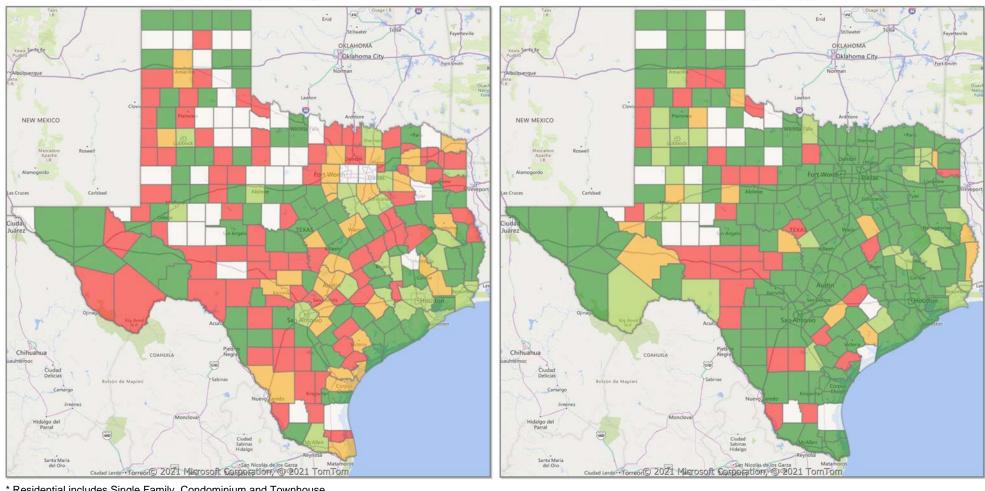


^{*} Residential includes Single Family, Condominium and Townhouse.



Comparison By County in Texas

Residential* Closed Sales **YoY Percentage Change**



^{*} Residential includes Single Family, Condominium and Townhouse.



Market Analysis By County: Blanco County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ng)									-							
Residential (SF/CONI		37	117.7%	\$24,044,886	355.8%	\$649,862	109.4%	\$410,000	39.0%	\$291	56.9%	39	31	62	17	2.7	99.4%
•	YTD:	192	45.5%	\$105,152,735		\$547,670	70.6%	\$395,000	36.2%	\$246		59	262	51	196		98.5%
Single Family		37	117.7%	\$24,044,886		\$649,862	109.4%	\$410,000	39.0%	\$291	56.9%	39	31	62	17	2.7	
•	YTD:	191	44.7%	\$105,118,107		\$550,357	71.4%	\$395,000	36.2%	\$246		59	262	50	195		98.5%
Townhouse			0.0%	-	0.0%	-	0.0%	-	0.0%	Ψ <u>-</u>	0.0%			_	-		0.0%
	YTD:	_	0.0%	-		_		_	0.0%	_	0.0%	_	_	_	_		0.0%
Condominium			0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_		_	_		0.0%
	YTD:	1		\$40,000		\$40,000		\$40,000		_	0.0%	177	_	1	1		90.9%
Existing Home	112.	•	100.070	ψ10,000	100.070	ψ 10,000	100.070	Ψ10,000	100.070		0.070			•	•		
Residential (SF/CONI	D/TH)	18	80.0%	\$13,809,176	321.6%	\$767,176	134.2%	\$523,500	67.5%	\$286	43.1%	39	21	39	11	2.5	98.0%
,	YTD:	119	26.6%	\$79,045,337		\$664,247	91.3%	\$481,150	63.1%	\$271	28.1%	65	147	29	118		97.1%
Single Family	ПЪ.	113	80.0%	\$13,809,176		\$767,176	134.2%	\$523,500	67.5%	\$286	43.1%	39	21	39	11	2.5	
-	YTD:	118	25.5%	\$79,010,672		\$669,582	92.8%	\$482,300	63.5%	\$271	28.1%	64	147	29	117		97.1%
Townhouse	ПЪ.	110	0.0%	Ψ19,010,012	0.0%	ψ009,302 <u>-</u>	0.0%	ψ402,300	0.0%	ΨΖΙΙ	0.0%	-	147	23	-		0.0%
	YTD:	_		- -	0.0%	-	0.0%	-		_	0.0%	-	_	-	_	_	0.0%
Condominium	110.		0.0%	<u>-</u>					0.0%					-			0.0%
	YTD:	- 1	0.0%	\$40,000	0.0%	\$40,000	0.0%	\$40,000	0.0%	-	0.0%	- 177	-	1	-	-	90.9%
	110:	ı	100.0%	φ40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	ı ı	·		90.976
New Construction	D/TU)	40	4=4 407	# 40.040.007		# 500.005	00.00/	# 400 F 00	00.00/	# 007	= 0.00/	00	40	00	0	0.0	400.00/
Residential (SF/CONI	,	19	171.4%	\$10,242,227	411.9%	\$539,065	88.6%	\$403,500	36.8%	\$297	79.2%	39	10	23	6	3.0	
	YTD:	73	92.1%	\$26,032,919		\$356,615	39.1%	\$336,450	17.4%	\$205	38.6%	50	115	21	78		100.8%
Single Family		19	171.4%	\$10,242,227	411.9%	\$539,065	88.6%	\$403,500	36.8%	\$297	79.2%	39	10	23	6	3.0	
	YTD:	73	92.1%	\$26,032,919		\$356,615	39.1%	\$336,450	17.4%	\$205	38.6%	50	115	21	78		100.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exi	isting)																
Residential (SF/Co	OND/TH)	58	-9.4%	\$45,451,902	14.5%	\$783,653	26.3%	\$645,500	51.4%	\$415	46.9%	85	57	98	45	2.0	100.0%
	YTD:	382	20.9%	\$262,052,273	60.7%	\$686,001	32.9%	\$527,000	36.9%	\$332	34.0%	94	450	87	207		98.2%
Single Family		58	-9.4%	\$45,451,902	14.5%	\$783,653	26.3%	\$645,500	51.4%	\$415	46.9%	85	57	97	45	1.9	100.0%
	YTD:	380	20.3%	\$259,467,319	59.1%	\$682,809	32.3%	\$527,000	36.9%	\$333	34.2%	94	448	86	205		98.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	100.0%	\$2,578,570	100.0%	\$1,289,285	100.0%	\$1,289,285	100.0%	\$209	100.0%	53	2	1	2		96.5%
Existing Home																	
Residential (SF/Co	OND/TH)	55	-6.8%	\$44,316,089	16.9%	\$805,747	25.4%	\$649,000	50.9%	\$426	46.8%	87	50	88	40	2.0	99.9%
	YTD:	342	20.0%	\$245,946,931	63.6%	\$719,143	36.4%	\$569,500	42.7%	\$346	37.6%	87	394	71	172		97.9%
Single Family		55	-6.8%	\$44,316,089	16.9%	\$805,747	25.4%	\$649,000	50.9%	\$426	46.8%	87	50	87	40	2.0	99.9%
	YTD:	340	19.3%	\$243,361,614	61.9%	\$715,769	35.7%	\$569,500	42.7%	\$346	37.8%	87	392	70	170		97.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	100.0%	\$2,578,570	100.0%	\$1,289,285	100.0%	\$1,289,285	100.0%	\$209	100.0%	53	2	1	2		96.5%
New Constructio	<u> </u>																
Residential (SF/Co	OND/TH)	3	-40.0%	\$1,180,000	-34.3%	\$393,333	9.5%	\$360,000	7.3%	\$215	13.3%	58	7	10	5	1.6	100.9%
	YTD:	40	29.0%	\$16,171,627	26.1%	\$404,291	-2.3%	\$360,000	7.3%	\$221	0.4%	154	56	15	35		100.6%
Single Family		3	-40.0%	\$1,180,000	-34.3%	\$393,333	9.5%	\$360,000	7.3%	\$215	13.3%	58	7	10	5	1.6	100.9%
	YTD:	40	29.0%	\$16,171,627	26.1%	\$404,291	-2.3%	\$360,000	7.3%	\$221	0.4%	154	56	15	35		100.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	_	0.0%	_	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	_	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_		_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Kimble County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	-	-100.0		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	7	-	9.3	0.0%
	YTD:	4	-33.3	% \$1,384,550	98.4%	\$346,138	197.5%	\$302,500	252.8%	\$205	48.8%	100	11	3	4		92.1%
Single Family		-	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	7	-	9.3	0.0%
	YTD:	4	-33.3	% \$1,384,550	98.4%	\$346,138	197.5%	\$302,500	252.8%	\$205	48.8%	100	11	3	4		92.1%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	-	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	7	-	9.3	0.0%
	YTD:	4	-33.3	% \$1,384,550	98.4%	\$346,138	197.5%	\$302,500	252.8%	\$205	48.8%	100	11	3	4		92.19
Single Family		-	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	7	-	9.3	0.0%
	YTD:	4	-33.3	% \$1,384,550	98.4%	\$346,138	197.5%	\$302,500	252.8%	\$205	48.8%	100	11	3	4		92.19
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	-	-		0.0%
Single Family		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	_	0.0%	_	_	_	-		0.0%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-				-		-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0			-		-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_				_		_		_		_	_	_	_		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Mason County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exi	sting)																
Residential (SF/Co	OND/TH)	3	-40.0%	\$706,000	-69.5%	\$235,333	-49.1%	\$239,000	-43.2%	\$185	-25.9%	58	5	8	-	2.3	96.0%
	YTD:	28	12.0%	\$9,653,695	34.2%	\$344,775	19.8%	\$220,215	-10.1%	\$177	13.9%	60	31	9	9		96.9%
Single Family		3	-40.0%	\$706,000	-69.5%	\$235,333	-49.1%	\$239,000	-43.2%	\$185	-25.9%	58	5	8	-	2.3	96.0%
	YTD:	28	12.0%	\$9,653,695	34.2%	\$344,775	19.8%	\$220,215	-10.1%	\$177	13.9%	60	31	9	9		96.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/Co	OND/TH)	3	-40.0%	\$706,000	-69.5%	\$235,333	-49.1%	\$239,000	-43.2%	\$185	-25.9%	58	5	8	-	2.8	96.0%
	YTD:	20	-20.0%	\$7,937,925	10.3%	\$396,896	37.9%	\$245,000	0.0%	\$200	28.1%	84	31	9	9		95.6%
Single Family		3	-40.0%	\$706,000	-69.5%	\$235,333	-49.1%	\$239,000	-43.2%	\$185	-25.9%	58	5	8	-	2.8	96.0%
	YTD:	20	-20.0%	\$7,937,925	10.3%	\$396,896	37.9%	\$245,000	0.0%	\$200	28.1%	84	31	9	9		95.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																
Residential (SF/Co	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	8	100.0%	\$1,715,770	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	_	-	-	-		100.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	8	100.0%	\$1,715,770	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	_	-	-	-		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	_		_	_	_	_		0.0%

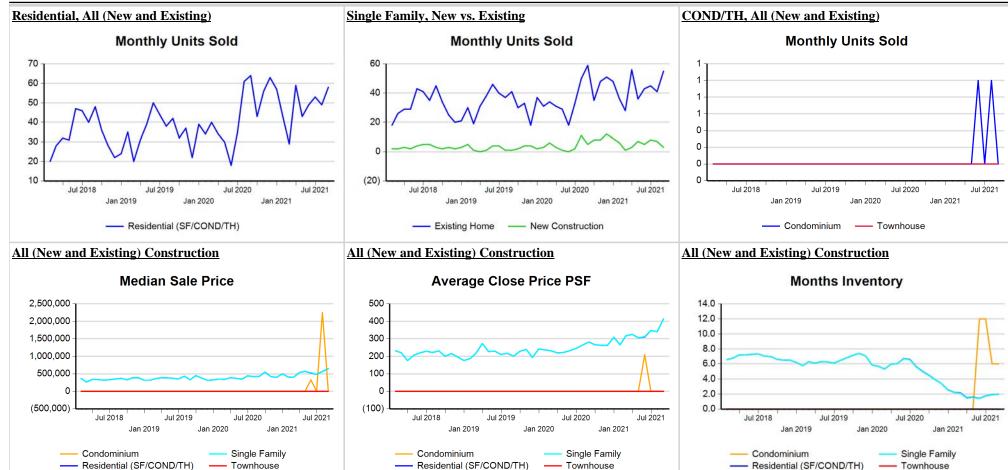
^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Blanco County



^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Gillespie County



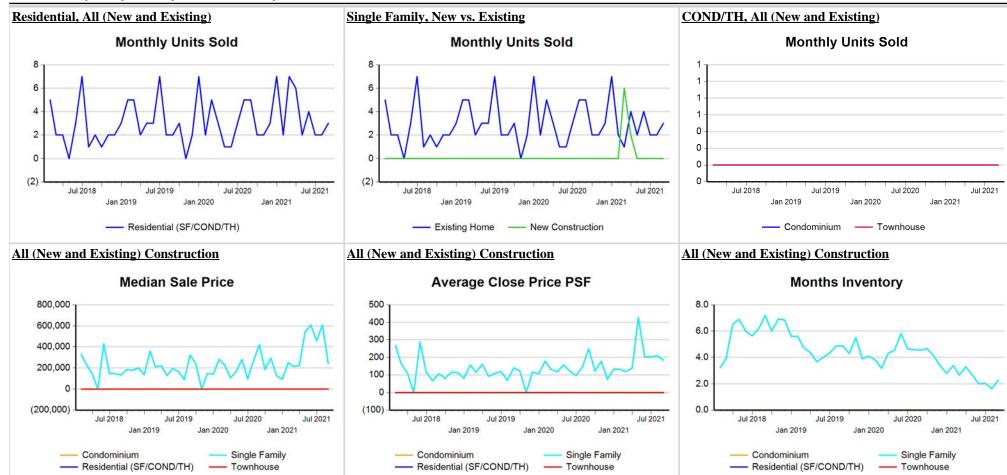
^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Kimble County



^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Mason County

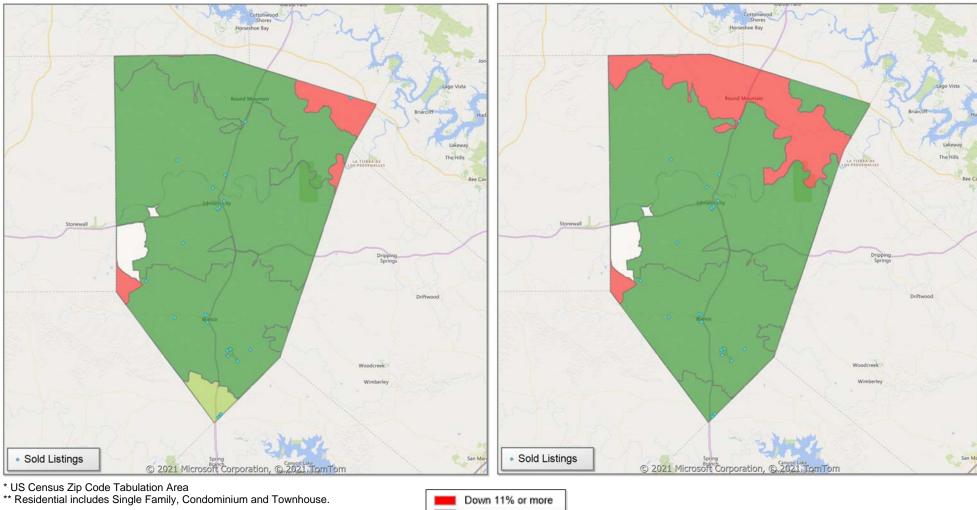


^{*} Closed Sale counts for most recent 3 months are Preliminary.

Comparison By Zip Code* in Blanco County

Residential** Closed Sales YoY Percentage Change

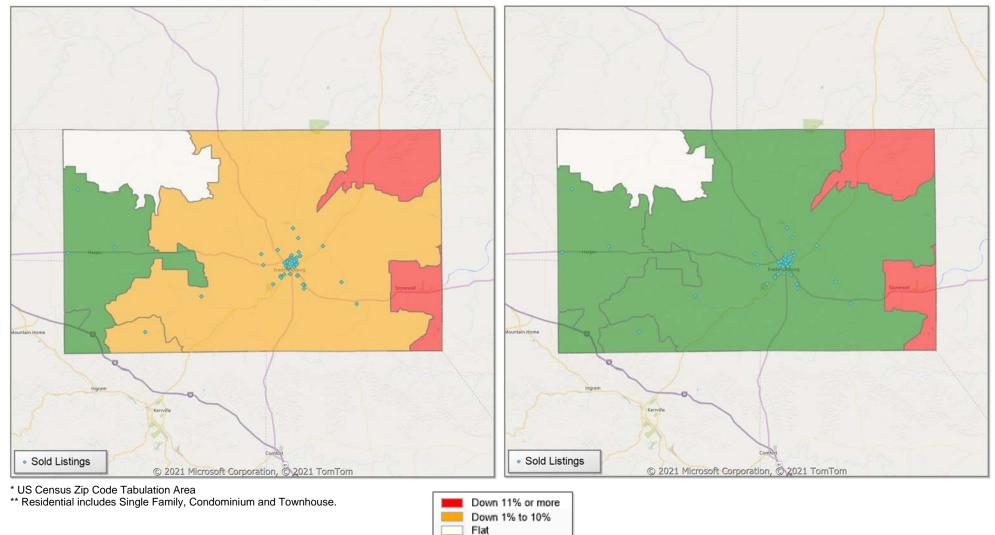
Residential** Avg Close Price Per SqFt YoY Percentage Change





Comparison By Zip Code* in Gillespie County

Residential** Closed Sales YoY Percentage Change Residential** Avg Close Price Per SqFt YoY Percentage Change

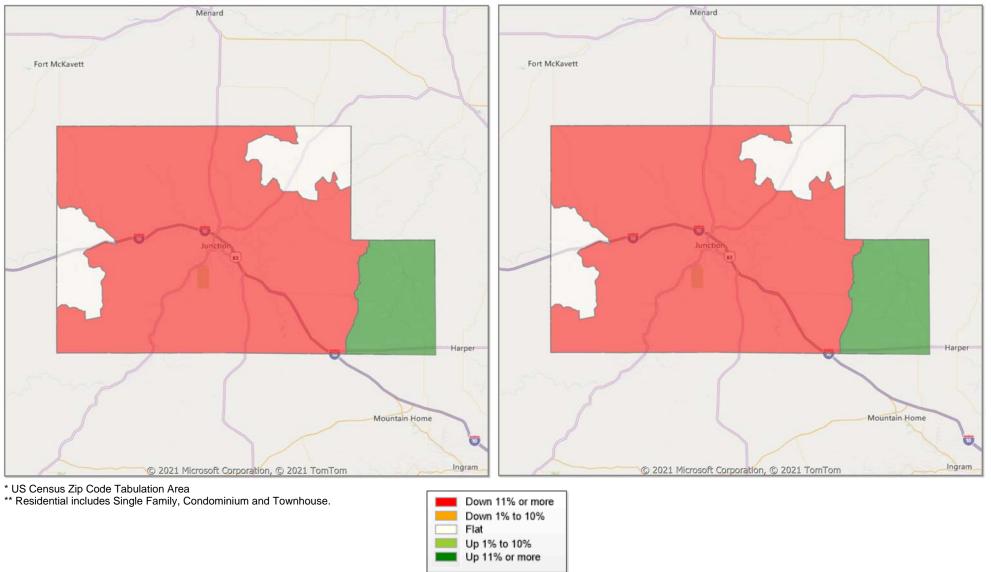


Up 1% to 10% Up 11% or more

Produced by: Real Estate Center at Texas A&M University Data: Central Hill Country Board of REALTORS 9/6/2021

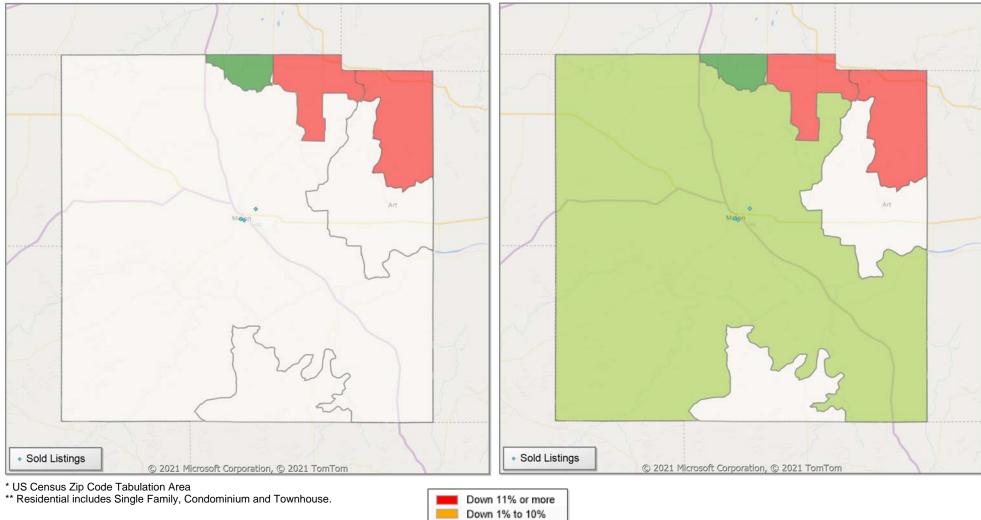
Comparison By Zip Code* in Kimble County

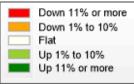
Residential** Closed Sales YoY Percentage Change



Comparison By Zip Code* in Mason County

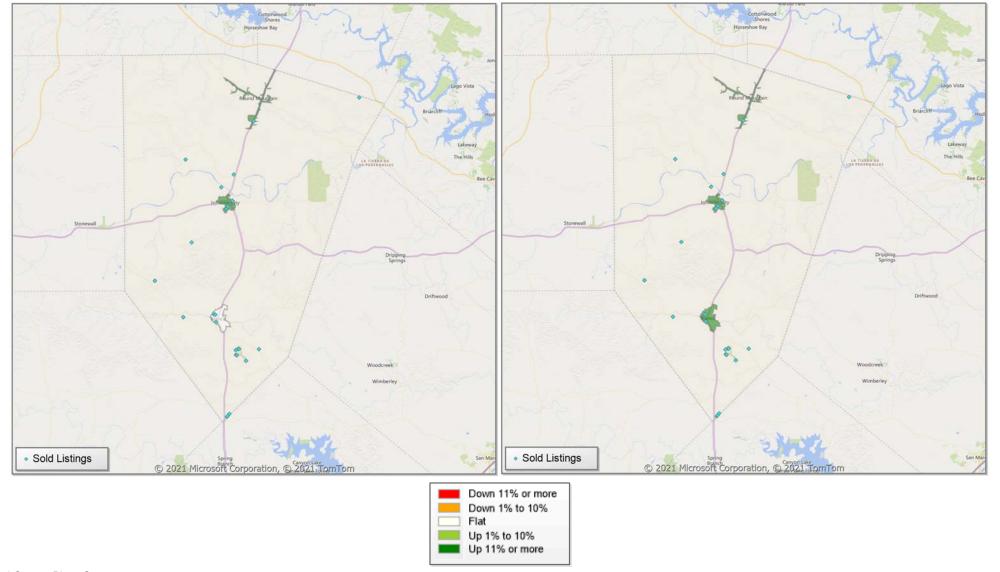
Residential** Closed Sales YoY Percentage Change





Comparison By Local Market Area* in Blanco County

Residential** Closed Sales YoY Percentage Change

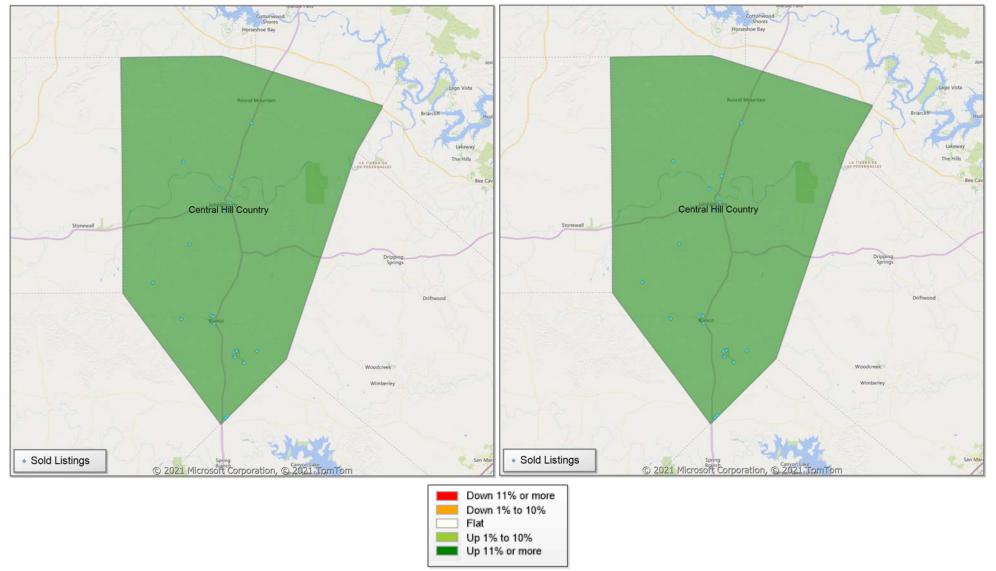


^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Blanco County

Residential** Closed Sales YoY Percentage Change

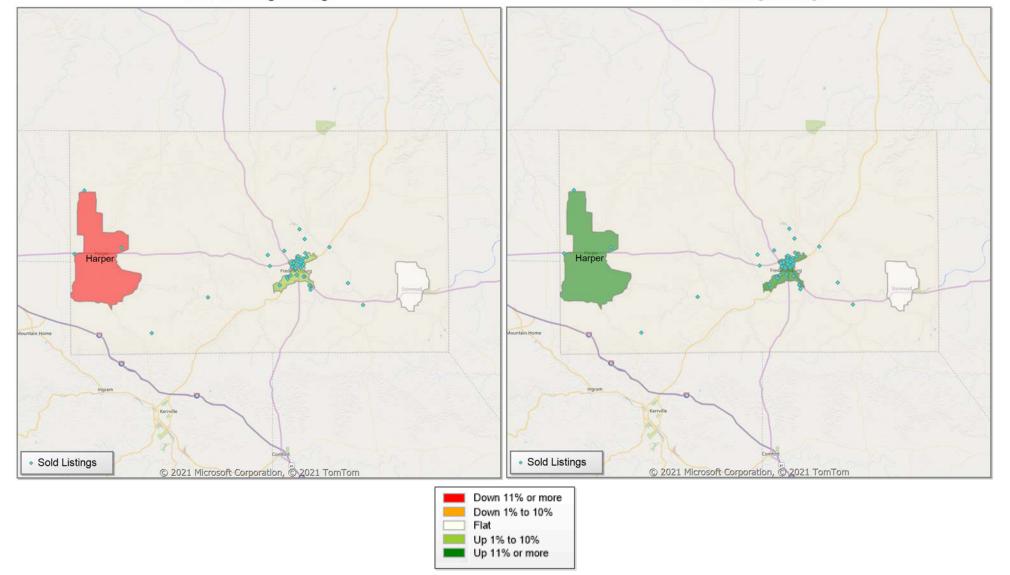


^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Gillespie County

Residential** Closed Sales YoY Percentage Change

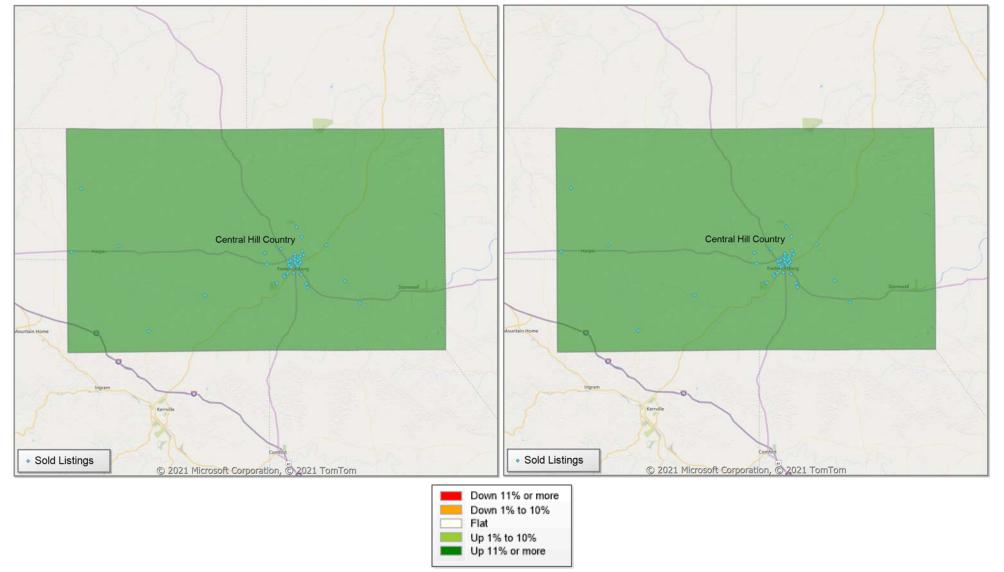


^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Gillespie County

Residential** Closed Sales YoY Percentage Change

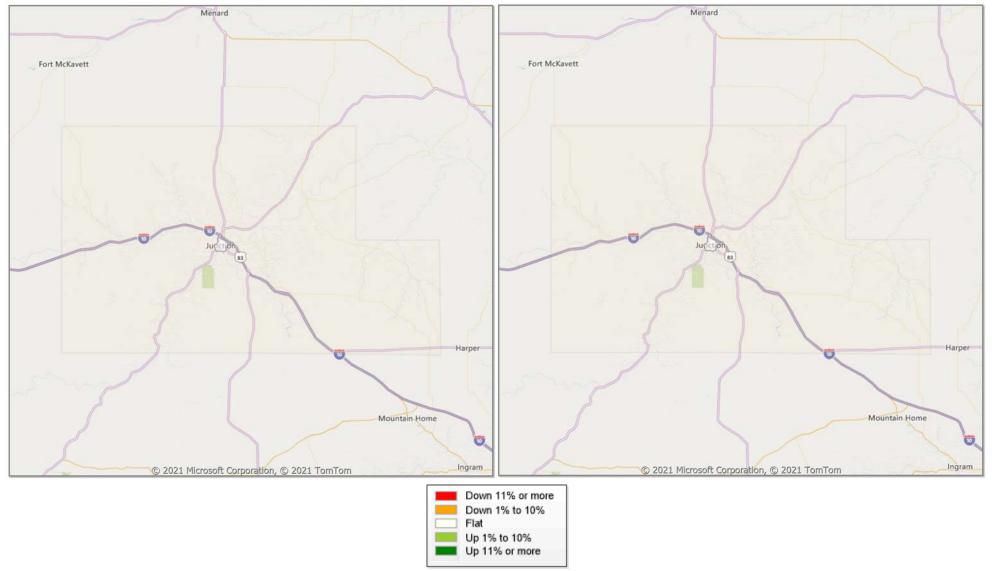


^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Kimble County

Residential** Closed Sales YoY Percentage Change

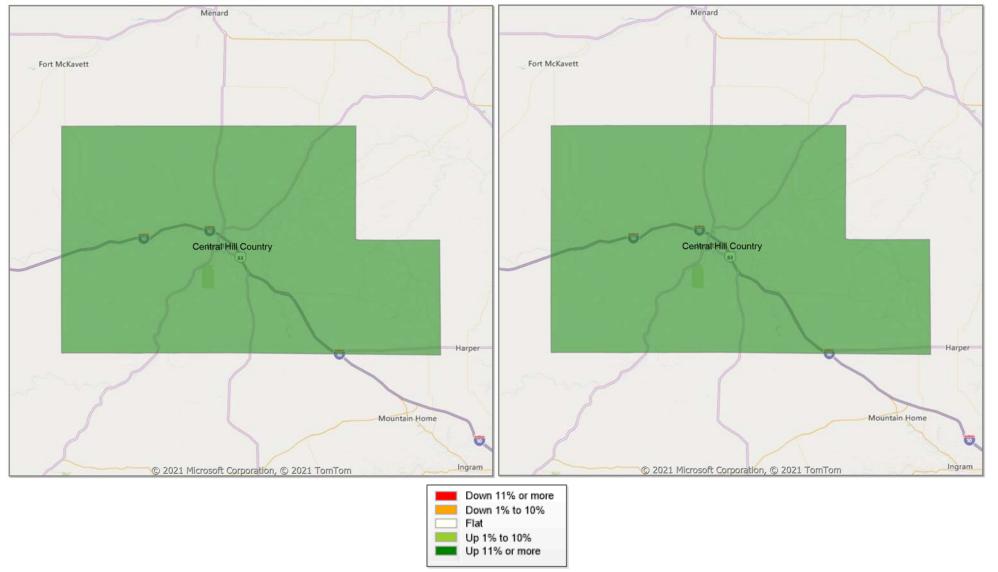


^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Kimble County

Residential** Closed Sales YoY Percentage Change

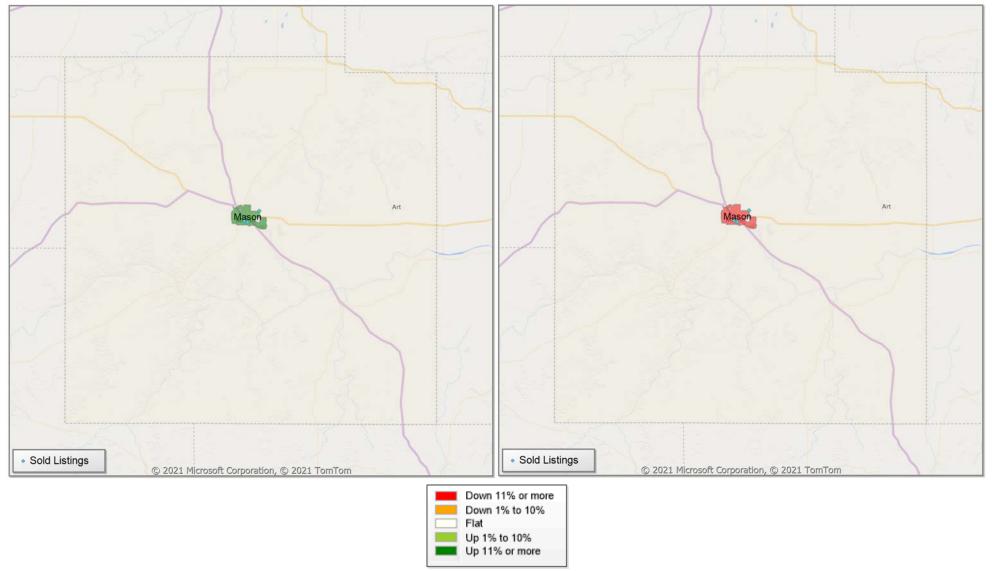


^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Mason County

Residential** Closed Sales YoY Percentage Change



^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Mason County

Residential** Closed Sales YoY Percentage Change



^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ing)																
Residential (SF/COI	ND/TH)	2	0.0%	\$642,500	15.8%	\$321,250	15.8%	\$321,250	15.8%	\$247	51.0%	49	4	10	2	4.8	96.2%
	YTD:	15	-55.9%	\$4,753,900	-38.9%	\$316,927	38.5%	\$309,500	43.8%	\$206	31.2%	51	25	5	15		94.7%
Single Family	_	2	0.0%	\$642,500	15.8%	\$321,250	15.8%	\$321,250	15.8%	\$247	51.0%	49	4	10	2	4.8	96.2%
	YTD:	15	-55.9%	\$4,753,900	-38.9%	\$316,927	38.5%	\$309,500	43.8%	\$206	31.2%	51	25	5	15		94.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COI	ND/TH)	2	100.0%	\$642,500	147.1%	\$321,250	23.6%	\$321,250	23.6%	\$247	43.5%	49	3	9	2	4.7	96.2%
	YTD:	14	-46.2%	\$4,495,900	-18.0%	\$321,136	52.3%	\$327,250	84.6%	\$204	30.0%	54	22	5	14		94.1%
Single Family		2	100.0%	\$642,500	147.1%	\$321,250	23.6%	\$321,250	23.6%	\$247	43.5%	49	3	9	2	4.7	96.2%
	YTD:	14	-46.2%	\$4,495,900	-18.0%	\$321,136	52.3%	\$327,250	84.6%	\$204	30.0%	54	22	5	14		94.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COI	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-	6.0	0.0%
	YTD:	1	-87.5%	\$258,000	-88.8%	\$258,000	-10.1%	\$258,000	-13.2%	\$235	48.8%	5	3	1	1		103.2%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-	6.0	0.0%
	YTD:	1	-87.5%	\$258,000	-88.8%	\$258,000	-10.1%	\$258,000	-13.2%	\$235	48.8%	5	3	1	1		103.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

^{*} Local Market Area Code: 91; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing)			,														
Residential (SF/COND/T	H)	99	12.5%	\$70,917,446	49.1%	\$716,338	32.5%	\$498,500	35.7%	\$362	40.5%	67	97	175	62	2.3	99.6%
Y	ΓD:	609	27.1%	\$380,145,398	78.1%	\$624,212	40.1%	\$450,000	31.4%	\$298	31.2%	81	754	151	416		98.2%
Single Family		99	12.5%	\$70,917,446	49.1%	\$716,338	32.5%	\$498,500	35.7%	\$362	40.5%	67	97	174	62	2.2	99.6%
Y	ΓD:	606	26.5%	\$377,518,111	76.9%	\$622,967	39.8%	\$450,000	31.4%	\$298	31.3%	81	752	149	413		98.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
Y	ΓD:	3	100.0%	\$2,618,570	100.0%	\$872,857	100.0%	\$328,570	100.0%	\$209	100.0%	94	2	1	3		94.6%
Existing Home																	
Residential (SF/COND/T	H)	77	1.3%	\$59,545,888	36.1%	\$773,323	34.3%	\$645,000	62.3%	\$383	41.6%	74	80	142	51	2.3	99.3%
Y	ΓD:	488	19.0%	\$336,347,632	76.3%	\$689,237	48.1%	\$529,000	44.0%	\$320	36.5%	81	583	114	303		97.6%
Single Family		77	1.3%	\$59,545,888	36.1%	\$773,323	34.3%	\$645,000	62.3%	\$383	41.6%	74	80	141	51	2.2	99.3%
	ΓD:	485	18.3%	\$333,722,162	74.9%	\$688,087	47.8%	\$529,000	44.0%	\$320	36.6%	81	581	112	300		97.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	4.0	0.0%
Y	ΓD:	3	100.0%	\$2,618,570	100.0%	\$872,857	100.0%	\$328,570	100.0%	\$209	100.0%	94	2	1	3		94.6%
New Construction																	
Residential (SF/COND/T	H)	22	83.3%	\$11,401,408	200.3%	\$518,246	63.8%	\$397,000	34.6%	\$285	61.8%	42	17	33	11	2.3	100.8%
` Y T	ΓD:	121	75.4%	\$43,926,732	94.7%	\$363,031	11.0%	\$339,131	14.6%	\$205	13.6%	82	171	36	113		100.7%
Single Family		22	83.3%	\$11,401,408	200.3%	\$518,246	63.8%	\$397,000	34.6%	\$285	61.8%	42	17	33	11	2.3	100.8%
• •	ΓD:	121	75.4%	\$43,926,732	94.7%	\$363,031	11.0%	\$339,131	14.6%	\$205	13.6%	82	171	36	113		100.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%		0.0%	-	-	-	-		0.0%
	ΓD:	_	0.0%	_	0.0%	_	0.0%	-	0.0%	_	0.0%	_	-	-	-		0.0%
Condominium	-	-	0.0%	-	0.0%	_	0.0%	-	0.0%	_	0.0%	_	-		-	-	0.0%
	ΓD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%
1.			3.073		2.075		0,5		3.0,0		3.0,0						0.07

^{*} Local Market Area Code: CHC; Type: Custom Defined Market ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Fredericksburg

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existin	<u>g)</u>																
Residential (SF/CONE	D/TH)	42	5.0%	\$29,372,695	73.2%	\$699,350	64.9%	\$550,000	65.3%	\$396	58.1%	82	32	51	31	1.5	100.9%
	YTD:	259	35.6%	\$150,565,389	82.6%	\$581,334	34.6%	\$455,000	28.2%	\$322	34.9%	95	294	50	135		98.7%
Single Family		42	5.0%	\$29,372,695	73.2%	\$699,350	64.9%	\$550,000	65.3%	\$396	58.1%	82	32	51	31	1.5	100.9%
	YTD:	257	34.6%	\$147,975,714	79.4%	\$575,781	33.3%	\$455,000	28.2%	\$323	35.1%	95	292	49	133		98.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	100.0%	\$2,578,570	100.0%	\$1,289,285	100.0%	\$1,289,285	100.0%	\$209	100.0%	53	2	1	2		96.5%
Existing Home																	
Residential (SF/COND	D/TH)	39	8.3%	\$28,242,319	79.4%	\$724,162	65.6%	\$620,000	85.1%	\$410	59.1%	84	29	45	27	1.6	100.9%
	YTD:	222	32.9%	\$135,370,650	83.8%	\$609,778	38.2%	\$507,500	40.2%	\$339	39.7%	83	248	35	103		98.4%
Single Family		39	8.3%	\$28,242,319	79.4%	\$724,162	65.6%	\$620,000	85.1%	\$410	59.1%	84	29	45	27	1.6	100.9%
	YTD:	220	31.7%	\$132,779,612	80.3%	\$603,544	36.8%	\$507,500	40.2%	\$339	39.9%	83	246	35	101		98.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	100.0%	\$2,578,570	100.0%	\$1,289,285	100.0%	\$1,289,285	100.0%	\$209	100.0%	53	2	1	2		96.5%
New Construction																	
Residential (SF/COND	D/TH)	3	-25.0%	\$1,180,000	-2.9%	\$393,333	29.4%	\$360,000	15.1%	\$215	18.5%	58	3	6	4	1.1	100.9%
	YTD:	37	54.2%	\$15,251,627	73.0%	\$412,206	12.2%	\$364,650	11.0%	\$224	5.3%	162	46	14	32		100.8%
Single Family		3	-25.0%	\$1,180,000	-2.9%	\$393,333	29.4%	\$360,000	15.1%	\$215	18.5%	58	3	6	4	1.1	100.9%
	YTD:	37	54.2%	\$15,251,627	73.0%	\$412,206	12.2%	\$364,650	11.0%	\$224	5.3%	162	46	14	32		100.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 335; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Harper

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	1	-50.0%	\$646,000	67.3%	\$646,000	234.6%	\$646,000	234.6%	\$378	82.4%	84	5	7	-	4.0	90.3%
	YTD:	9	-40.0%	\$3,230,000	3.1%	\$358,889	71.9%	\$259,000	33.4%	\$190	20.8%	59	12	3	6		92.6%
Single Family		1	-50.0%	\$646,000	67.3%	\$646,000	234.6%	\$646,000	234.6%	\$378	82.4%	84	5	7	-	4.0	90.3%
	YTD:	9	-40.0%	\$3,230,000	3.1%	\$358,889	71.9%	\$259,000	33.4%	\$190	20.8%	59	12	3	6		92.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/C0	OND/TH)	1	-50.0%	\$646,000	67.3%	\$646,000	234.6%	\$646,000	234.6%	\$378	82.4%	84	3	5	-	2.9	90.3%
	YTD:	9	-40.0%	\$3,230,000	3.1%	\$358,889	71.9%	\$259,000	33.4%	\$190	20.8%	59	10	3	6		92.6%
Single Family		1	-50.0%	\$646,000	67.3%	\$646,000	234.6%	\$646,000	234.6%	\$378	82.4%	84	3	5	-	2.9	90.3%
	YTD:	9	-40.0%	\$3,230,000	3.1%	\$358,889	71.9%	\$259,000	33.4%	\$190	20.8%	59	10	3	6		92.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	2	2	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	2	2	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 404; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ing)																
Residential (SF/CO	ND/TH)	4	100.0%	\$1,568,600	220.1%	\$392,150	60.1%	\$394,000	60.8%	\$235	78.2%	34	5	5	2	1.2	104.8%
	YTD:	34	161.5%	\$10,681,390	222.7%	\$314,159	23.4%	\$300,500	22.7%	\$186	7.5%	70	44	6	38		96.5%
Single Family		4	100.0%	\$1,568,600	220.1%	\$392,150	60.1%	\$394,000	60.8%	\$235	78.2%	34	5	5	2	1.2	104.8%
	YTD:	34	161.5%	\$10,681,390	222.7%	\$314,159	23.4%	\$300,500	22.7%	\$186	7.5%	70	44	6	38		96.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	2	0.0%	\$1,008,500	105.8%	\$504,250	105.8%	\$504,250	105.8%	\$266	101.9%	2	4	4	2	1.1	106.8%
	YTD:	24	84.6%	\$8,154,550	146.3%	\$339,773	33.4%	\$333,000	35.9%	\$191	10.7%	71	24	3	23		95.2%
Single Family		2	0.0%	\$1,008,500	105.8%	\$504,250	105.8%	\$504,250	105.8%	\$266	101.9%	2	4	4	2	1.1	106.8%
	YTD:	24	84.6%	\$8,154,550	146.3%	\$339,773	33.4%	\$333,000	35.9%	\$191	10.7%	71	24	3	23		95.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CO	ND/TH)	2	100.0%	\$560,100	100.0%	\$280,050	100.0%	\$280,050	100.0%	\$203	100.0%	66	1	1	-	1.2	102.9%
	YTD:	10	100.0%	\$2,526,840	100.0%	\$252,684	100.0%	\$247,620	100.0%	\$173	100.0%	70	20	3	15		99.5%
Single Family		2	100.0%	\$560,100	100.0%	\$280,050	100.0%	\$280,050	100.0%	\$203	100.0%	66	1	1	-	1.2	102.9%
	YTD:	10	100.0%	\$2,526,840	100.0%	\$252,684	100.0%	\$247,620	100.0%	\$173	100.0%	70	20	3	15		99.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 484; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Junction

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	12.0	0.0%
	YTD:	1	-50.0%	\$220,000	158.8%	\$220,000	417.7%	\$220,000	417.7%	\$108	150.9%	157	3	1	1		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	12.0	0.0%
	YTD:	1	-50.0%	\$220,000	158.8%	\$220,000	417.7%	\$220,000	417.7%	\$108	150.9%	157	3	1	1		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	12.0	0.0%
	YTD:	1	-50.0%	\$220,000	158.8%	\$220,000	417.7%	\$220,000	417.7%	\$108	150.9%	157	3	1	1		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	12.0	0.0%
	YTD:	1	-50.0%	\$220,000	158.8%	\$220,000	417.7%	\$220,000	417.7%	\$108	150.9%	157	3	1	1		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 490; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By	y Local Market	Area*: Mason
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Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	<u>g)</u>																
Residential (SF/COND	/TH)	2	100.0%	\$398,000	18.8%	\$199,000	-40.6%	\$199,000	-40.6%	\$155	-15.8%	46	4	7	-	3.7	100.0%
•	YTD:	13	-27.8%	\$2,901,365	-26.9%	\$223,182	1.3%	\$225,000	-3.1%	\$142	9.4%	80	21	6	7		95.4%
Single Family		2	100.0%	\$398,000	18.8%	\$199,000	-40.6%	\$199,000	-40.6%	\$155	-15.8%	46	4	7	-	3.7	100.0%
•	YTD:	13	-27.8%	\$2,901,365	-26.9%	\$223,182	1.3%	\$225,000	-3.1%	\$142	9.4%	80	21	6	7		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/COND	/TH)	2	100.0%	\$398,000	18.8%	\$199,000	-40.6%	\$199,000	-40.6%	\$155	-15.8%	46	4	7	-	3.7	100.0%
•	YTD:	13	-27.8%	\$2,901,365	-26.9%	\$223,182	1.3%	\$225,000	-3.1%	\$142	9.4%	80	21	6	7		95.4%
Single Family		2	100.0%	\$398,000	18.8%	\$199,000	-40.6%	\$199,000	-40.6%	\$155	-15.8%	46	4	7	-	3.7	100.0%
•	YTD:	13	-27.8%	\$2,901,365	-26.9%	\$223,182	1.3%	\$225,000	-3.1%	\$142	9.4%	80	21	6	7		95.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND	/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 620; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Round Mountain Closed Dollar Median Price/ New Active Pending **Months** Close Average Sales** YoY% YoY% **Price** YoY% YoY% YoY% DOM To OLP **Property Type** Volume Price Sqft Listings Listings Sales Inventory All(New and Existing) Residential (SF/COND/TH) 100.0% 100.0% \$843.000 100.0% \$843.000 100.0% \$348 100.0% 2 105.5% 2 \$1.686.000 146 3.4 YTD: 100.0% 100.0% 100.0% 100.0% \$271 100.0% 2 3 7 100.6% \$5,167,400 \$738.200 \$843.000 162 2 Single Family 2 100.0% 100.0% \$843.000 100.0% 100.0% 100.0% 3.4 105.5% \$1.686.000 \$843.000 \$348 146 YTD: 100.0% \$5.167.400 100.0% \$738,200 100.0% \$843,000 100.0% \$271 100.0% 162 2 3 7 100.6% 0.0% 0.0% 0.0% Townhouse 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **Existing Home** Residential (SF/COND/TH) 0.0% 0.0% 0.0% 0.0% 0.0% 2 4.8 0.0% YTD: 100.0% 100.0% 100.0% 100.0% 100.0% 2 98.7% 5 \$3,481,400 \$696,280 \$801,500 \$240 168 3 5 0.0% 0.0% 0.0% 0.0% 0.0% 2 0.0% Single Family 4.8 98.7% YTD: 100.0% 100.0% 100.0% 100.0% 100.0% 2 5 5 \$3,481,400 \$696,280 \$801,500 \$240 168 3 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Townhouse YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **New Construction** Residential (SF/COND/TH) 2 100.0% 100.0% 100.0% 100.0% 100.0% 105.5% \$1.686.000 \$843.000 \$843.000 \$348 146 YTD: 2 100.0% \$1,686,000 100.0% \$843,000 100.0% \$843,000 100.0% \$348 100.0% 146 2 2 105.5% Single Family 2 100.0% 100.0% 100.0% \$1,686,000 100.0% \$843,000 \$843,000 100.0% \$348 146 105.5% YTD: 2 100.0% \$1,686,000 100.0% \$843,000 100.0% \$843,000 100.0% \$348 100.0% 146 2 2 105.5% Townhouse 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%

^{*} Local Market Area Code: 871; Type: Census Place Group

^{**} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Stonewall

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	1	2.4	0.0%
	YTD:	3	200.0%	\$1,110,000	382.6%	\$370,000	60.9%	\$270,000	17.4%	\$261	102.8%	185	3	1	2		93.5%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	1	2.4	0.0%
	YTD:	3	200.0%	\$1,110,000	382.6%	\$370,000	60.9%	\$270,000	17.4%	\$261	102.8%	185	3	1	2		93.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	1	3.0	0.0%
	YTD:	2	100.0%	\$900,000	100.0%	\$450,000	100.0%	\$450,000	100.0%	\$321	100.0%	215	3	1	2		93.6%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	1	3.0	0.0%
	YTD:	2	100.0%	\$900,000	100.0%	\$450,000	100.0%	\$450,000	100.0%	\$321	100.0%	215	3	1	2		93.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	0.0%	\$210,000	-8.7%	\$210,000	-8.7%	\$210,000	-8.7%	\$140	9.0%	126	-	-	-		93.3%
Single Family	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1	0.0%	\$210,000	-8.7%	\$210,000	-8.7%	\$210,000	-8.7%	\$140	9.0%	126	-	-	-		93.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

^{*} Local Market Area Code: 966; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.



Monthly Local Market Report August 2021