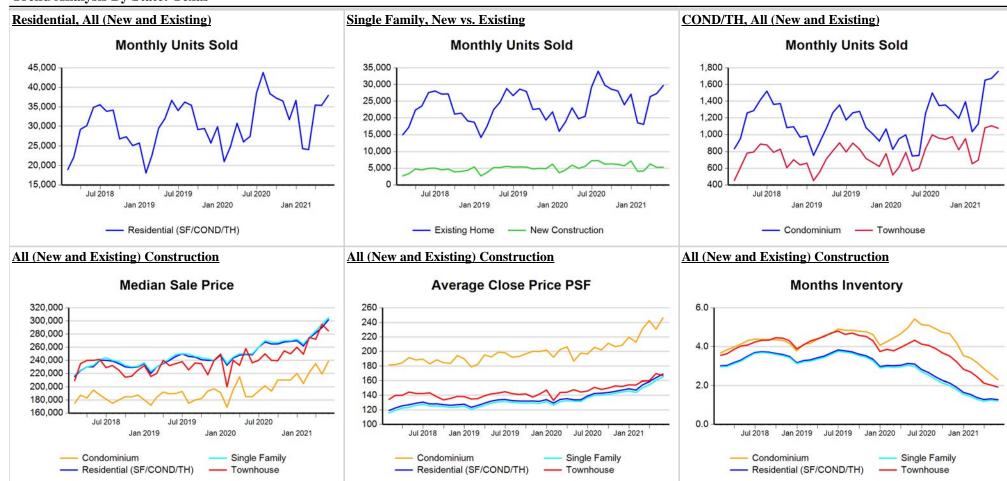
Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	VoV%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
	baics	101 /0	voidine	101 /0	Tite	101 /0	THE	101 /0	BqIt	101 /0	DOM	Listings	Listings	Daics	Inventory	10 OL1
All(New and Existing)			<b>.</b>													
Residential (SF/COND/TH)	37,940		\$14,555,376,175	81.2%	\$383,642		\$302,000	21.5%	\$169	26.3%	32	44,293	44,558	39,289	1.3	
YTD:	157,201		\$56,340,538,099	48.4%	\$358,398	22.7%	\$284,000	15.9%	\$160	19.6%	41	197,044	45,903	178,105		99.7%
Single Family	35,062		\$13,613,198,318	77.4%	\$388,261	31.7%	\$305,000	22.1%	\$165	25.4%	31	40,884	39,638	36,332	1.2	
YTD:	145,276		\$52,611,428,727	45.9%	\$362,148	23.2%	\$285,000	16.1%	\$156	18.9%	40	180,921	40,473	164,613		99.8%
Townhouse	1,076	79.3%	\$340,060,956	113.1%	\$316,042	18.8%	\$285,000	20.6%	\$167	15.4%	38	1,405	1,778	1,188	1.9	
YTD:	4,616	49.4%	\$1,428,803,773	74.3%	\$309,533	16.6%	\$276,500	19.2%	\$163	13.9%	47	6,519	1,908	5,436		98.3%
Condominium	1,760	133.4%	\$588,074,140	200.3%	\$334,133	28.7%	\$238,750	29.1%	\$246	24.6%	51	2,004	3,142	1,769	2.3	99.4%
YTD:	7,253	69.7%	\$2,282,408,168	109.0%	\$314,685	23.2%	\$225,000	18.4%	\$235	18.5%	61	9,604	3,521	8,056		97.8%
Existing Home																
Residential (SF/COND/TH)	32,365	49.5%	\$12,510,617,450	103.8%	\$386,548	36.3%	\$300,111	27.7%	\$170	29.3%	28	38,905	35,909	33,601	1.2	101.4%
YTD:	130,838	25.2%	\$46,803,220,728	58.5%	\$357,719	26.6%	\$279,900	20.7%	\$160	21.8%	37	165,219	35,221	145,351		99.6%
Single Family	29,753	45.3%	\$11,685,779,669	99.7%	\$392,760	37.4%	\$305,000	28.4%	\$166	28.6%	26	35,891	31,873	30,954	1.2	101.6%
YTD:	120,104	22.5%	\$43,571,686,057	55.8%	\$362,783	27.2%	\$281,000	19.6%	\$156	21.2%	35	151,120	30,810	133,532		99.8%
Townhouse	912	95.3%	\$280,402,848	142.0%	\$307,459	23.9%	\$275,000	31.0%	\$162	17.4%	33	1,165	1,270	972	1.7	99.2%
YTD:	3,874	54.9%	\$1,174,237,071	89.4%	\$303,107	22.3%	\$268,000	26.4%	\$160	16.9%	43	5,268	1,307	4,386		98.0%
Condominium	1,669	137.1%	\$534,503,383	209.6%	\$320,254	30.6%	\$229,250	33.9%	\$242	25.4%	50	1,849	2,766	1,675	2.1	99.3%
YTD:	6,810	71.5%	\$2,041,650,123	114.7%	\$299,802	25.2%	\$215,000	21.0%	\$230	19.9%	60	8,831	3,104	7,433		97.6%
New Construction																
Residential (SF/COND/TH)	5,564	-3.2%	\$2,040,452,891	7.9%	\$366,724	11.4%	\$305,000	7.3%	\$166	15.0%	58	5,388	8,649	5,688	1.4	101.3%
YTD:	26,340	3.4%	\$9,528,908,409	13.0%	\$361,766	9.3%	\$298,900	4.9%	\$161	11.3%	63	31,825	10,681	32,754		100.2%
Single Family	5,305	-4.6%	\$1,925,713,600	5.6%	\$363,000	10.7%	\$303,750	7.3%	\$162	13.8%	58	4,993	7,765	5,378	1.3	101.4%
YTD:	25,150	2.3%	\$9,031,914,437	11.6%	\$359,122	9.1%	\$297,150	4.7%	\$158	10.8%	63	29,801	9,663	31,081		100.2%
Townhouse	164	23.3%	\$59,620,365	36.4%	\$363,539	10.6%	\$320,000	6.7%	\$191	14.9%	62	240	508	216	3.2	
YTD:	741	26.0%	\$254,184,161	27.0%	\$343,029	0.8%	\$307,273	0.8%	\$181	5.7%	67	1,251	600	1,050	3.2	99.9%
Condominium	91	82.0%	\$53,816,067	132.3%	\$591,385	27.6%	\$410,995	-2.8%	\$333	23.4%	58	155	376	94	4.1	
YTD:	441	45.5%	\$240,047,999	70.2%	\$544,327	16.9%	\$407,385	2.1%	\$306	10.2%	79	773	417	623	4.1	100.7%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

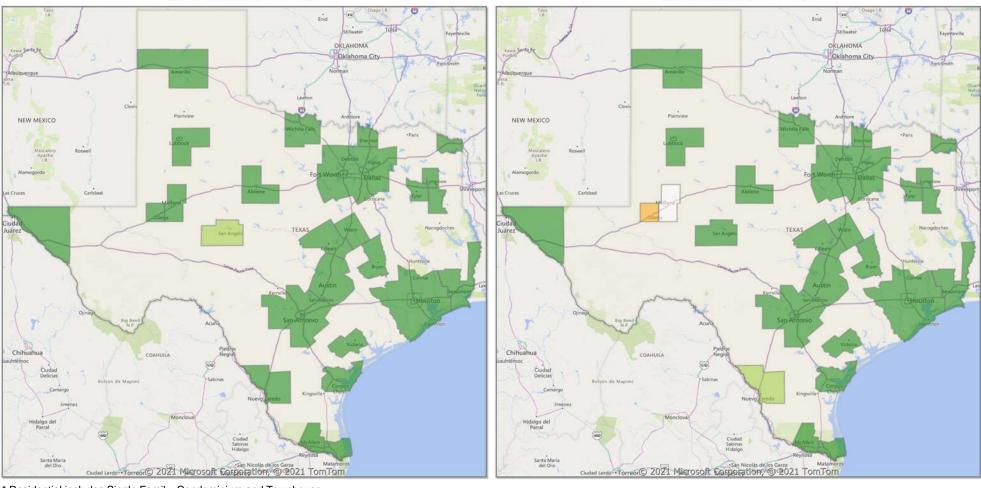
**Trend Analysis By State: Texas** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

# **Comparison By Metropolitan Statistical Area in Texas**

#### Residential\* Closed Sales YoY Percentage Change

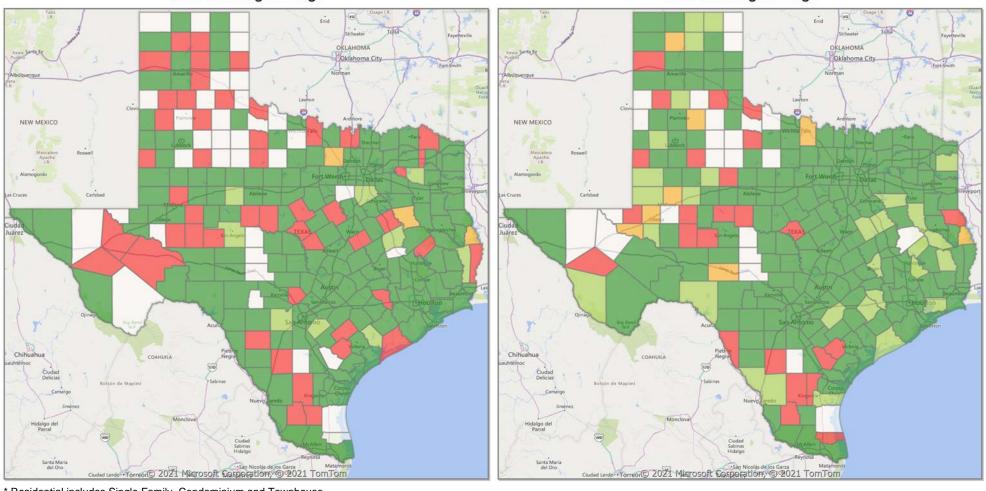


<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.

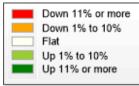


# **Comparison By County in Texas**

#### Residential\* Closed Sales **YoY Percentage Change**



<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



**Market Analysis By County: Blanco County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ing)																
Residential (SF/CON	ND/TH)	28	250.0%	\$10,717,218	354.0%	\$382,758	29.7%	\$347,840	36.7%	\$207	23.5%	71	31	46	21	2.1	100.8%
	YTD:	112	69.7%	\$48,641,030	151.8%	\$434,295	48.4%	\$379,195	31.8%	\$222	26.9%	72	154	45	152		97.8%
Single Family		28	250.0%	\$10,717,218	354.0%	\$382,758	29.7%	\$347,840	36.7%	\$207	23.5%	71	31	46	21	2.1	100.8%
	YTD:	111	68.2%	\$48,608,265	151.6%	\$437,912	49.6%	\$388,890	35.2%	\$222	26.9%	71	154	45	151		97.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	1	1		90.9%
<b>Existing Home</b>																	
Residential (SF/CON	ND/TH)	17	240.0%	\$7,456,349	298.2%	\$438,609	17.1%	\$348,370	-9.5%	\$223	15.5%	96	20	30	11	1.9	100.8%
	YTD:	71	77.5%	\$36,069,410	174.6%	\$508,020	54.7%	\$452,500	34.4%	\$245	26.7%	86	80	27	78		95.8%
Single Family		17	240.0%	\$7,456,349	298.2%	\$438,609	17.1%	\$348,370	-9.5%	\$223	15.5%	96	20	30	11	1.9	100.8%
	YTD:	70	75.0%	\$36,036,193	174.3%	\$514,803	56.8%	\$455,000	35.1%	\$245	26.7%	84	80	26	77		95.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$40,000	100.0%	\$40,000	100.0%	\$40,000	100.0%	-	0.0%	177	-	1	1		90.9%
New Construction																	
Residential (SF/CON	ND/TH)	11	266.7%	\$3,316,720	580.1%	\$301,520	85.5%	\$258,000	62.4%	\$182	47.1%	34	11	16	10	2.7	100.8%
	YTD:	40	53.9%	\$12,211,050	97.6%	\$305,276	28.5%	\$336,450	30.3%	\$178	22.7%	49	74	18	74		101.3%
Single Family		11	266.7%	\$3,316,720	580.1%	\$301,520	85.5%	\$258,000	62.4%	\$182	47.1%	34	11	16	10	2.7	100.8%
	YTD:	40	53.9%	\$12,211,050	97.6%	\$305,276	28.5%	\$336,450	30.3%	\$178	22.7%	49	74	18	74		101.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Gillespie County

	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
sting)																
OND/TH)	48	166.7%	\$28,711,001	245.3%	\$598,146	29.5%	\$542,000	56.7%	\$312	34.3%	94	54	62	52	1.2	98.4%
YTD:	221	41.7%	\$140,635,833	100.0%	\$636,361	41.2%	\$505,000	43.7%	\$306	34.1%	105	242	76	157		96.8%
	47	161.1%	\$28,394,412	241.5%	\$604,136	30.8%	\$544,000	57.2%	\$315	35.3%	96	53	61	50	1.2	98.3%
YTD:	220	41.0%	\$140,310,087	99.6%	\$637,773	41.5%	\$505,000	43.7%	\$306	34.3%	106	240	74	155		96.7%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	-	1	1	2	12.0	103.0%
YTD:	1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	-	2	1	2		103.0%
OND/TH)	44	144.4%	\$27,399,044	229.6%	\$622,706	34.8%	\$567,500	64.0%	\$322	38.5%	86	53	61	45	1.4	98.1%
YTD:	200	39.9%	\$132,976,148	101.0%	\$664,881	43.7%	\$544,500	45.2%	\$316	37.8%	101	214	61	123		96.4%
	43	138.9%	\$27,084,822	225.8%	\$629,880	36.4%	\$590,000	70.5%	\$325	39.7%	88	52	60	43	1.4	97.9%
YTD:	199	39.2%	\$132,650,993	100.5%	\$666,588	44.1%	\$545,000	45.3%	\$316	38.0%	102	212	59	121		96.3%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	=	0.0%	_	-	-	-		0.0%
	1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	-	1	1	2	12.0	103.0%
YTD:	1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	_	2	1	2		103.0%
<u>—</u> on																
OND/TH)	4	100.0%	\$1,361,076	100.0%	\$340,269	100.0%	\$322,123	100.0%	\$210	100.0%	175	1	1	7	0.2	101.2%
YTD:	21	61.5%	\$7,716,724	85.5%	\$367,463	14.9%	\$346,473	12.0%	\$214	-1.7%	144	28	14	34		100.4%
_	4	100.0%	\$1,361,076	100.0%	\$340,269	100.0%	\$322,123	100.0%	\$210	100.0%	175	1	1	7	0.2	101.2%
YTD:	21	61.5%	\$7,716,724	85.5%	\$367,463	14.9%	\$346,473	12.0%	\$214	-1.7%	144	28	14	34		100.4%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_		0.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	_	0.0%	-	0.0%	_	0.0%	-	0.0%	_	0.0%	_	_	_	_		0.0%
	Sting) OND/TH) YTD:  YTD:	Sales*	Sales*   YoY%	Sales* YoY% Volume	Sales*   YoY%   Volume   YoY%	Sales* YoY%   Volume   YoY%   Price	Sales*   YoY%   Volume   YoY%   Price   YoY%	Sales*   YoY%   Volume   YoY%   Price   YoY%   Price   Sting	Sales*   YoY%   Volume   YoY%   Price   YoY%   Price   YoY%   Sting)   OND/TH	Sales*   YoY%   Volume   YoY%   Price   YoY%   Price   YoY%   Sqft	Sales   YoY   Volume	Sales*   Yo Y   Volume   Yo Y   Price   Yo Y   Yo Y   Price   Yo	Sales*   VoY*   Volume   VoY*   Price   VoY*   Price   VoY*   Price   VoY*   Sqft   VoY*   VoY*   DOM   Listings	Sales   Vo Vo Vo Vo Vo Vo Vo Vo Price   Vo V Vo V	Sales   VoV   Volume   VoV   Price   VoV   Price   VoV   Sqft   VoV   Qrdt   VoV   Qrdt   Istings   Sales   Stings	Sales   Vo V   Volume   Vo V   Price   Vo V   Price   Vo V   Vo

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Kimble County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	-	2	-	2.7	0.0%
	YTD:	1	-66.7%	\$220,000	-42.3%	\$220,000	73.0%	\$220,000	71.9%	\$108	-43.9%	157	1	3	3		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	2.7	0.0%
	YTD:	1	-66.7%	\$220,000	-42.3%	\$220,000	73.0%	\$220,000	71.9%	\$108	-43.9%	157	1	3	3		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	2.7	0.0%
	YTD:	1	-66.7%	\$220,000	-42.3%	\$220,000	73.0%	\$220,000	71.9%	\$108	-43.9%	157	1	3	3		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	2.7	0.0%
	YTD:	1	-66.7%	\$220,000	-42.3%	\$220,000	73.0%	\$220,000	71.9%	\$108	-43.9%	157	1	3	3		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-		_		_		_		_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Mason County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	4	300.0%	\$2,412,550	761.6%	\$603,138	115.4%	\$607,500	117.0%	\$202	68.1%	96	4	8	4	2.0	92.3%
	YTD:	22	83.3%	\$7,139,204	180.9%	\$324,509	53.2%	\$214,740	-1.2%	\$171	25.2%	62	21	10	8		96.8%
Single Family		4	300.0%	\$2,412,550	761.6%	\$603,138	115.4%	\$607,500	117.0%	\$202	68.1%	96	4	8	4	2.0	92.3%
	YTD:	22	83.3%	\$7,139,204	180.9%	\$324,509	53.2%	\$214,740	-1.2%	\$171	25.2%	62	21	10	8		96.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	4	300.0%	\$2,412,550	761.6%	\$603,138	115.4%	\$607,500	117.0%	\$202	68.1%	96	4	8	4	2.4	92.3%
	YTD:	13	8.3%	\$5,098,925	100.6%	\$392,225	85.2%	\$225,000	3.6%	\$201	47.3%	101	21	10	8		94.5%
Single Family		4	300.0%	\$2,412,550	761.6%	\$603,138	115.4%	\$607,500	117.0%	\$202	68.1%	96	4	8	4	2.4	92.3%
	YTD:	13	8.3%	\$5,098,925	100.6%	\$392,225	85.2%	\$225,000	3.6%	\$201	47.3%	101	21	10	8		94.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u> </u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	8	100.0%	\$1,715,770	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	-	-	-	-		100.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	8	100.0%	\$1,715,770	100.0%	\$214,471	100.0%	\$214,215	100.0%	\$122	100.0%	-	-	-	-		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	=	0.0%	-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

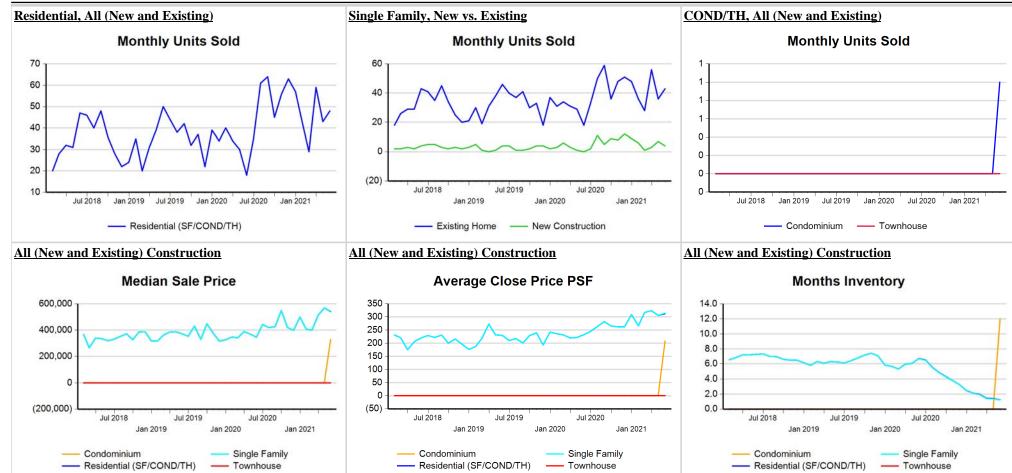
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Blanco County



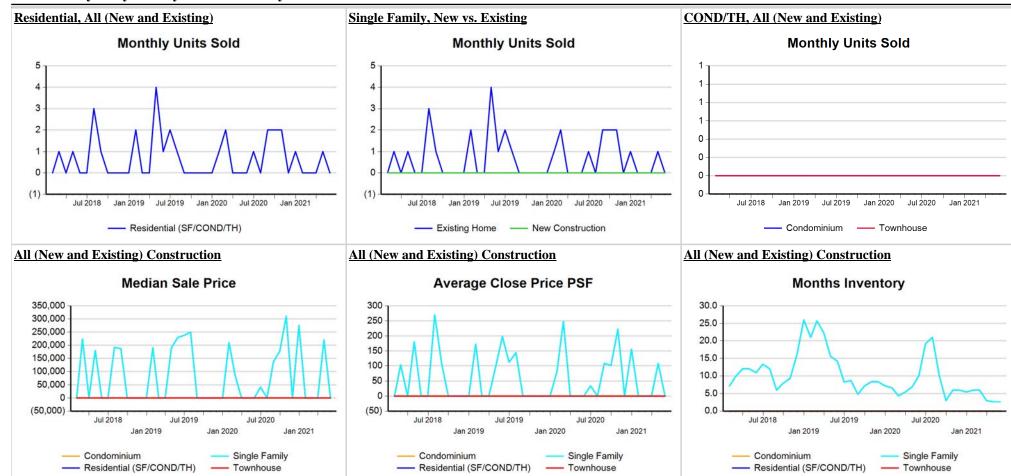
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Gillespie County** 



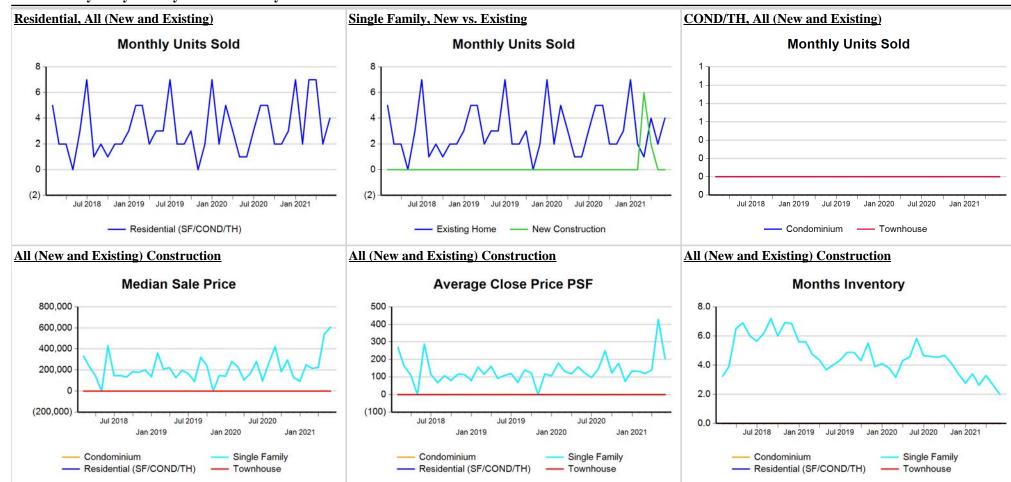
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Kimble County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

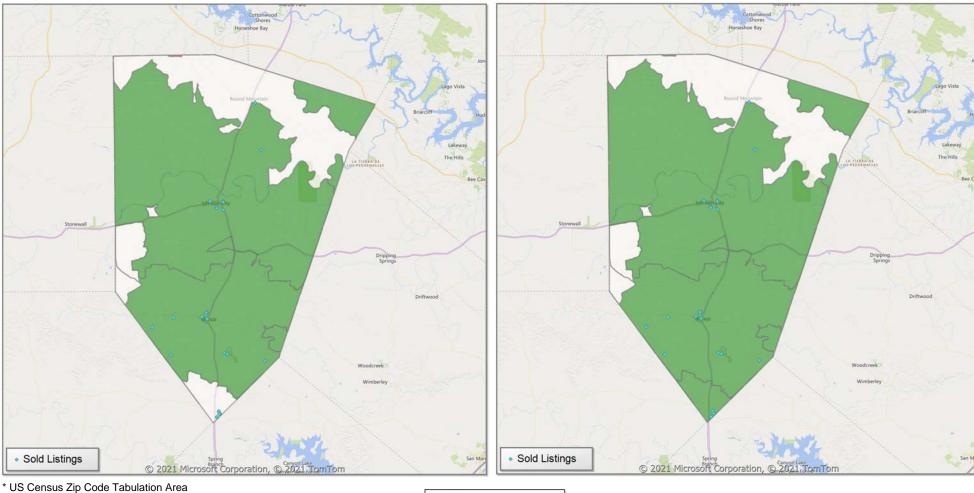
Trend Analysis By County: Mason County



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

# **Comparison By Zip Code\* in Blanco County**

#### Residential\*\* Closed Sales **YoY Percentage Change**

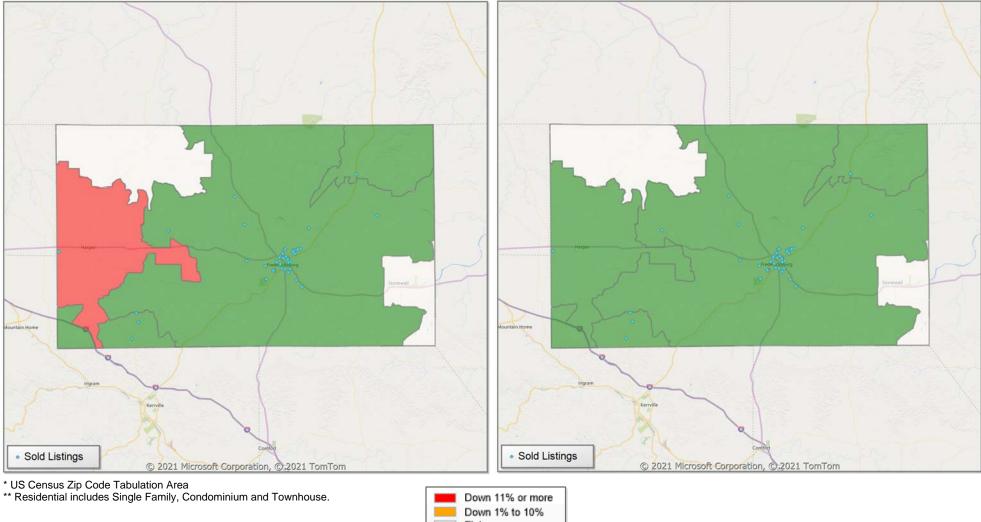




<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# Comparison By Zip Code\* in Gillespie County

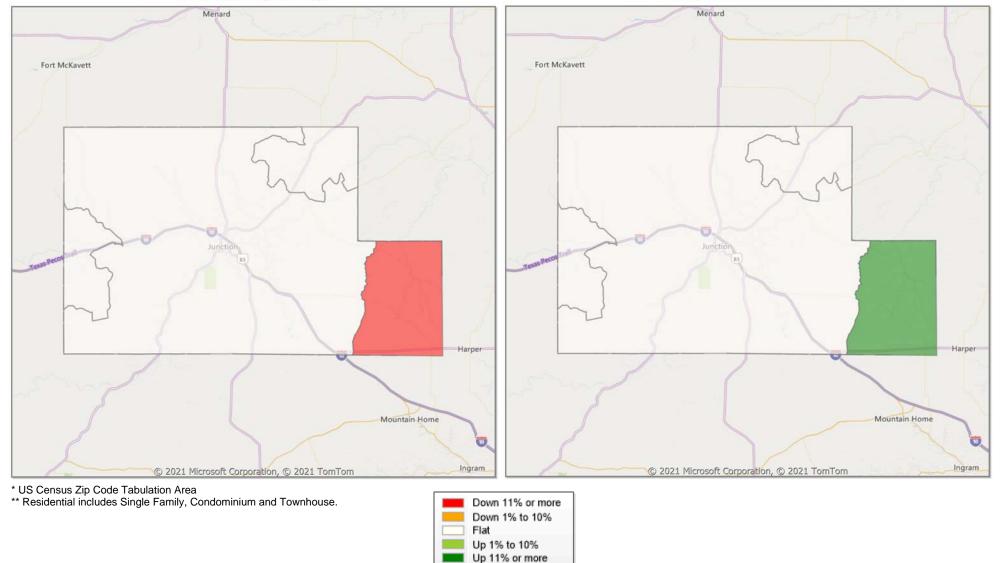
Residential\*\* Closed Sales **YoY Percentage Change** 





# **Comparison By Zip Code\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change

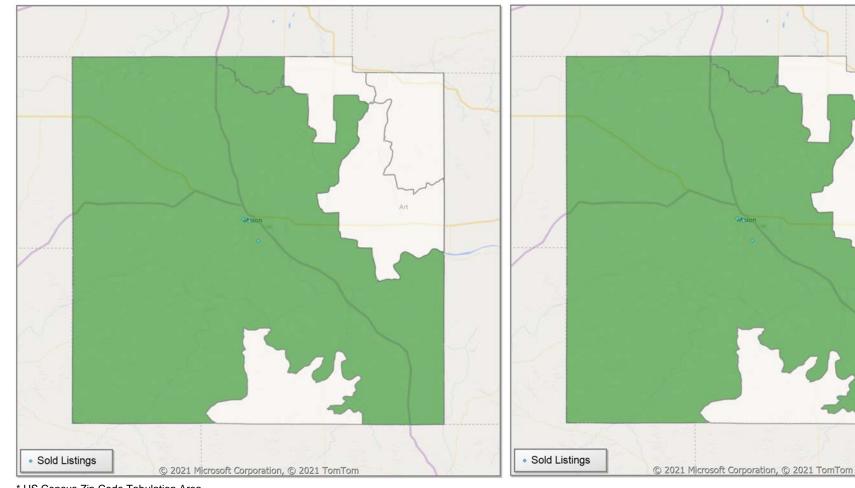


# May 2021

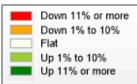
# Comparison By Zip Code\* in Mason County

Residential\*\* Closed Sales **YoY Percentage Change** 

Residential\*\* Avg Close Price Per SqFt **YoY Percentage Change** 



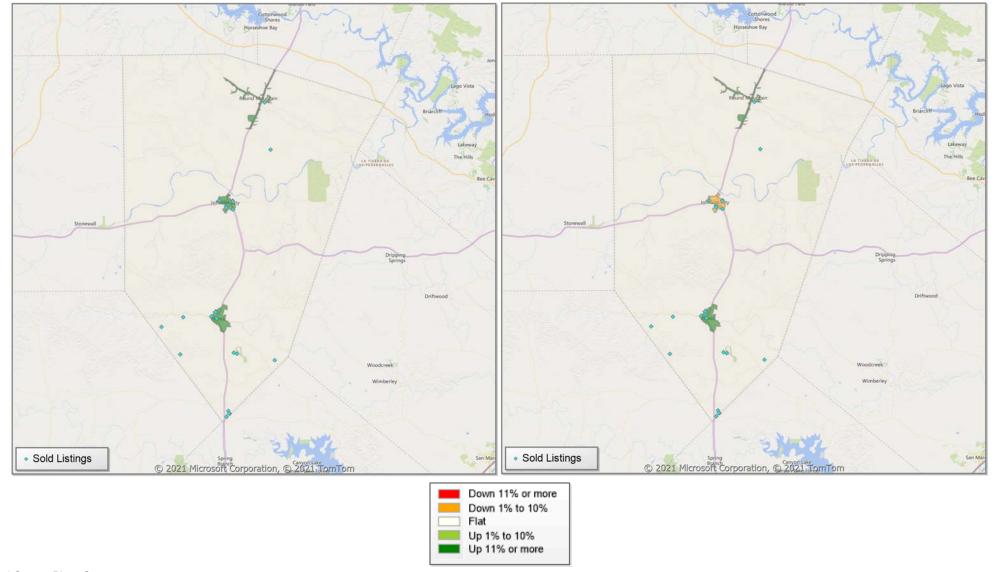
<sup>\*</sup> US Census Zip Code Tabulation Area



<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

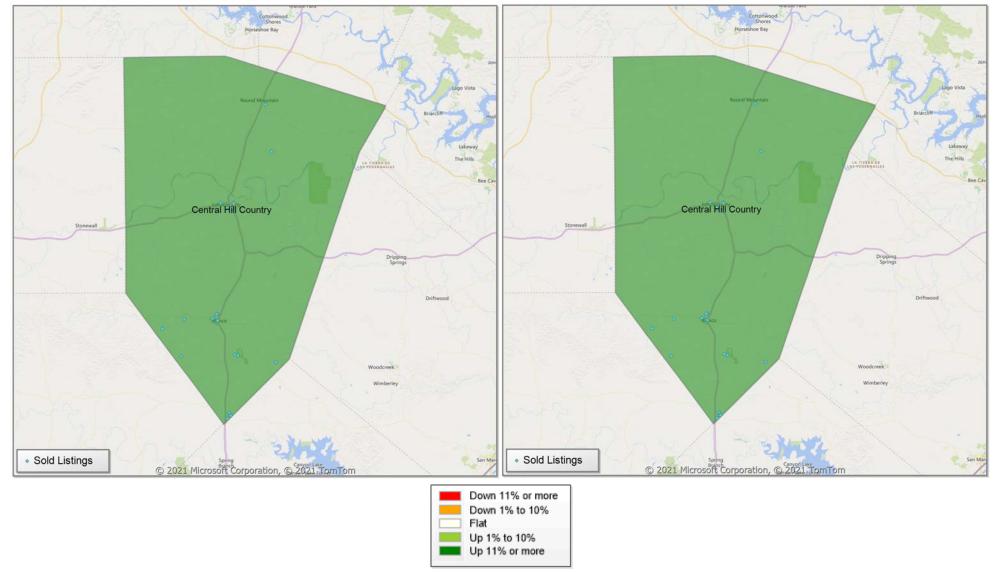


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

#### **Comparison By Local Market Area\* in Blanco County**

Residential\*\* Closed Sales YoY Percentage Change

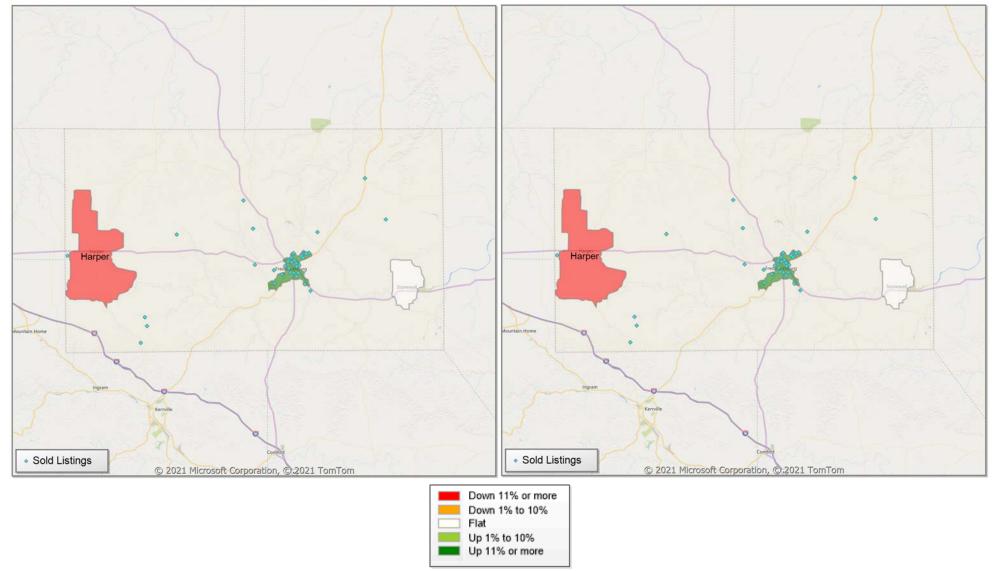


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# Comparison By Local Market Area\* in Gillespie County

Residential\*\* Closed Sales YoY Percentage Change

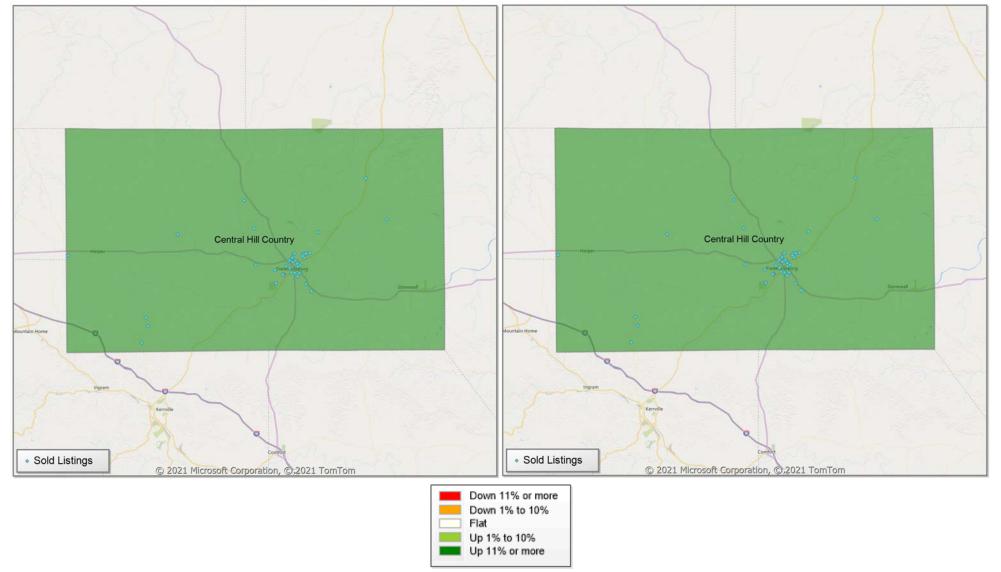


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Gillespie County**

Residential\*\* Closed Sales YoY Percentage Change

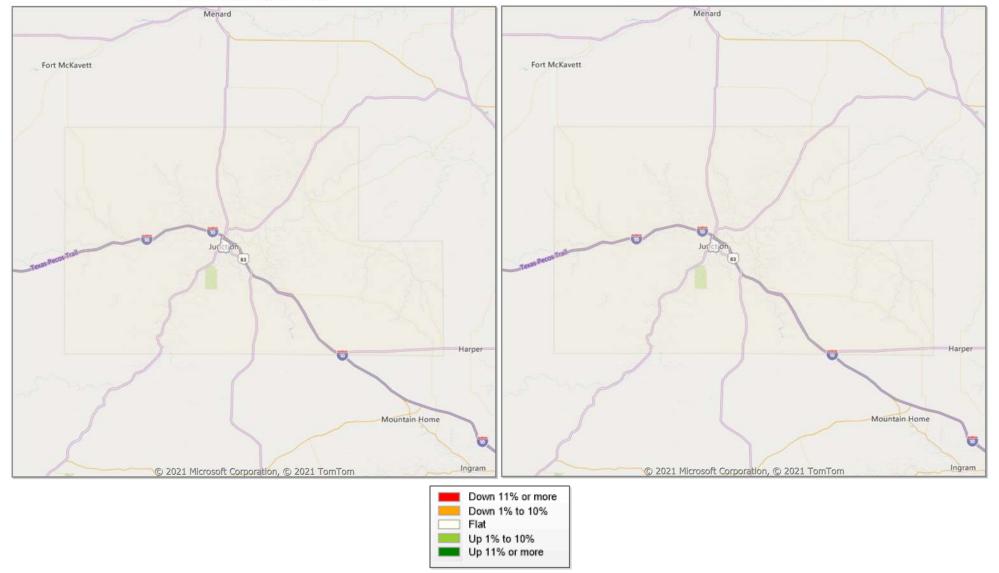


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change

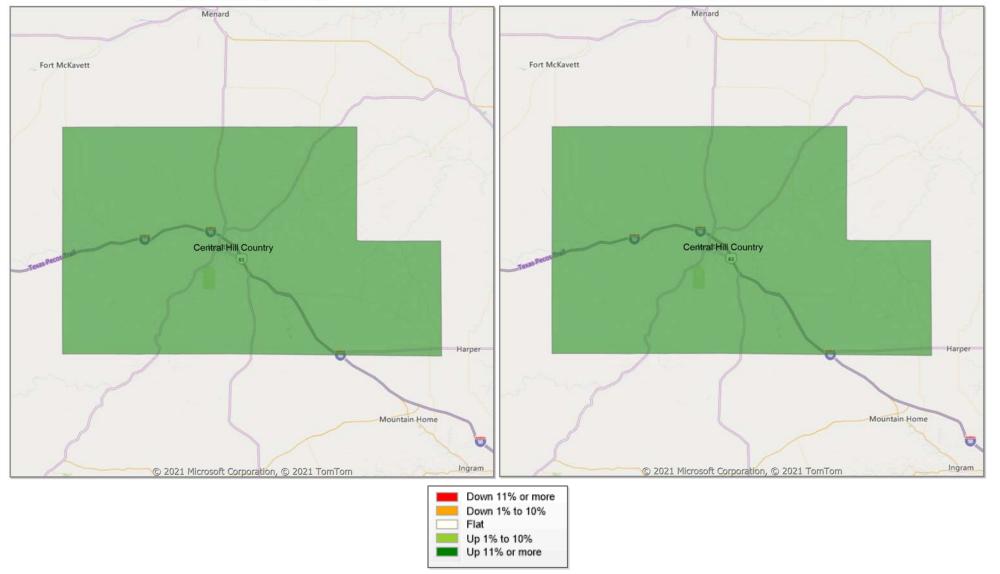


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

#### **Comparison By Local Market Area\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change



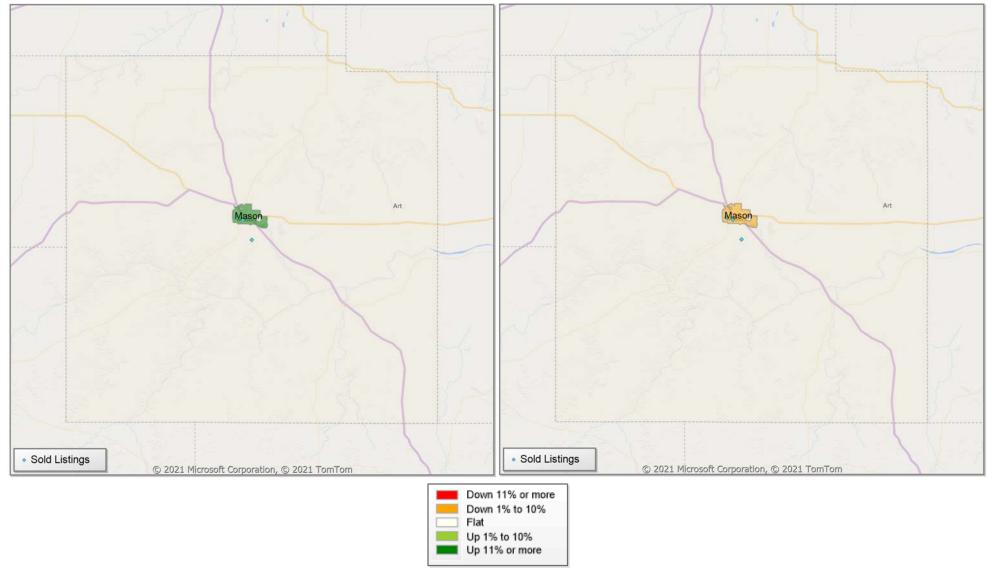
<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**



Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**

Residential\*\* Closed Sales YoY Percentage Change



<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	sting)														1		
Residential (SF/Co	OND/TH)	6	100.0%	\$1,901,000	100.0%	\$316,833	100.0%	\$345,000	100.0%	\$207	100.0%	36	3	4	-	1.3	98.0%
`	YTD:	11	-35.3%	\$3,491,400	-13.0%	\$317,400	34.5%	\$309,500	40.7%	\$203	30.7%	57	14	3	11		95.2%
Single Family		6	100.0%	\$1,901,000	100.0%	\$316,833	100.0%	\$345,000	100.0%	\$207	100.0%	36	3	4	-	1.3	98.0%
,	YTD:	11	-35.3%	\$3,491,400	-13.0%	\$317,400	34.5%	\$309,500	40.7%	\$203	30.7%	57	14	3	11		95.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/Co	OND/TH)	5	100.0%	\$1,643,000	100.0%	\$328,600	100.0%	\$345,000	100.0%	\$202	100.0%	43	3	4	-	1.4	96.9%
`	YTD:	10	0.0%	\$3,233,400	60.6%	\$323,340	60.6%	\$327,250	89.4%	\$200	30.1%	62	13	3	10		94.4%
Single Family		5	100.0%	\$1,643,000	100.0%	\$328,600	100.0%	\$345,000	100.0%	\$202	100.0%	43	3	4	-	1.4	96.9%
,	YTD:	10	0.0%	\$3,233,400	60.6%	\$323,340	60.6%	\$327,250	89.4%	\$200	30.1%	62	13	3	10		94.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	n –																
Residential (SF/Co	OND/TH)	1	100.0%	\$258,000	100.0%	\$258,000	100.0%	\$258,000	100.0%	\$235	100.0%	5	-	-	-	-	103.2%
	YTD:	1	-85.7%	\$258,000	-87.1%	\$258,000	-9.7%	\$258,000	-13.9%	\$235	48.5%	5	1	-	1		103.2%
Single Family		1	100.0%	\$258,000	100.0%	\$258,000	100.0%	\$258,000	100.0%	\$235	100.0%	5	-	-	-	-	103.2%
	YTD:	1	-85.7%	\$258,000	-87.1%	\$258,000	-9.7%	\$258,000	-13.9%	\$235	48.5%	5	1	-	1		103.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 91; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Central Hill Country

<b>Property Type</b>		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	80	196.3%	\$41,830,357	281.9%	\$522,879	28.9%	\$460,000	58.1%	\$270	28.9%	86	89	118	77	1.5	99.0%
	YTD:	356	50.2%	\$196,936,204	112.8%	\$553,192	41.7%	\$432,037	37.2%	\$271	30.3%	93	418	134	320		97.1%
Single Family		79	192.6%	\$41,509,458	278.9%	\$525,436	29.5%	\$467,500	60.7%	\$270	29.3%	87	88	117	75	1.5	99.0%
	YTD:	354	49.4%	\$196,578,204	112.4%	\$555,306	42.2%	\$435,000	38.1%	\$272	30.4%	93	416	132	317		97.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	-	1	1	2	6.0	103.0%
	YTD:	2	100.0%	\$368,570	100.0%	\$184,285	100.0%	\$184,285	100.0%	\$209	100.0%	88	2	2	3		97.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	65	170.8%	\$37,305,726	256.4%	\$573,934	31.6%	\$532,500	53.9%	\$289	31.5%	89	77	101	60	1.6	98.5%
	YTD:	287	45.0%	\$175,585,686	113.6%	\$611,797	47.3%	\$497,000	44.6%	\$292	35.5%	98	316	101	212		96.1%
Single Family		64	166.7%	\$36,989,223	253.4%	\$577,957	32.5%	\$540,000	56.1%	\$290	32.1%	91	76	100	58	1.6	98.4%
	YTD:	285	43.9%	\$175,232,384	113.1%	\$614,850	48.1%	\$499,500	45.3%	\$293	35.6%	98	314	99	209		96.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	-	1	1	2	6.0	103.0%
	YTD:	2	100.0%	\$368,570	100.0%	\$184,285	100.0%	\$184,285	100.0%	\$209	100.0%	88	2	2	3		97.0%
New Constructio	<u> </u>																
Residential (SF/C0	OND/TH)	16	433.3%	\$4,989,649	923.1%	\$311,853	91.8%	\$299,245	88.3%	\$190	53.1%	72	12	17	17	1.3	100.9%
	YTD:	70	79.5%	\$21,957,219	112.4%	\$313,675	18.3%	\$336,450	17.4%	\$183	7.9%	72	102	33	108		100.9%
Single Family		16	433.3%	\$4,989,649	923.1%	\$311,853	91.8%	\$299,245	88.3%	\$190	53.1%	72	12	17	17	1.3	100.9%
	YTD:	70	79.5%	\$21,957,219	112.4%	\$313,675	18.3%	\$336,450	17.4%	\$183	7.9%	72	102	33	108		100.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	_	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Fredericksburg

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing)																
Residential (SF/COND/TH)	33	230.0%	\$18,878,175	327.1%	\$572,066	29.4%	\$525,000	37.8%	\$314	21.8%	96	30	25	34	0.8	98.7%
YTD:	144	54.8%	\$75,322,232	102.7%	\$523,071	30.9%	\$439,700	31.8%	\$297	25.5%	104	152	43	104		97.2%
Single Family	32	220.0%	\$18,557,460	319.8%	\$579,921	31.2%	\$525,000	37.8%	\$318	23.1%	99	29	25	32	0.8	98.6%
YTD:	143	53.8%	\$74,995,032	101.8%	\$524,441	31.3%	\$440,950	32.2%	\$298	25.8%	104	150	42	102		97.1%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	-	1	-	2	-	103.0%
YTD:	1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	-	2	1	2		103.0%
<b>Existing Home</b>																
Residential (SF/COND/TH)	29	190.0%	\$17,550,213	297.1%	\$605,180	36.9%	\$544,500	42.9%	\$329	27.6%	84	29	24	28	0.9	98.4%
YTD:	124	49.4%	\$67,839,530	100.0%	\$547,093	33.9%	\$477,000	39.3%	\$310	30.2%	97	126	28	72		96.6%
Single Family	28	180.0%	\$17,231,888	289.9%	\$615,425	39.2%	\$545,000	43.0%	\$334	29.3%	87	28	24	26	0.9	98.2%
YTD:	123	48.2%	\$67,512,751	99.0%	\$548,884	34.3%	\$478,500	39.7%	\$311	30.6%	98	124	28	70		96.6%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	-	1	-	2	-	103.0%
YTD:	1	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$328,570	100.0%	\$209	100.0%	-	2	1	2		103.0%
New Construction																
Residential (SF/COND/TH)	4	100.0%	\$1,361,076	100.0%	\$340,269	100.0%	\$322,123	100.0%	\$210	100.0%	175	1	1	6	0.2	101.2%
YTD:	20	100.0%	\$7,506,724	132.2%	\$375,336	16.1%	\$350,927	13.0%	\$218	-3.5%	145	26	14	32		100.8%
Single Family	4	100.0%	\$1,361,076	100.0%	\$340,269	100.0%	\$322,123	100.0%	\$210	100.0%	175	1	1	6	0.2	101.2%
YTD:	20	100.0%	\$7,506,724	132.2%	\$375,336	16.1%	\$350,927	13.0%	\$218	-3.5%	145	26	14	32		100.8%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 335; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Harper

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	=	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	4	1	1.9	0.0%
	YTD:	7	-22.2	% \$2,339,000	32.7%	\$334,143	70.6%	\$259,000	23.3%	\$168	34.2%	55	7	2	6		90.1%
Single Family		-	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	4	1	1.9	0.0%
	YTD:	7	-22.2	% \$2,339,000	32.7%	\$334,143	70.6%	\$259,000	23.3%	\$168	34.2%	55	7	2	6		90.1%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	ND/TH)	-	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	4	1	1.9	0.0%
	YTD:	7	-22.2	% \$2,339,000	32.7%	\$334,143	70.6%	\$259,000	23.3%	\$168	34.2%	55	7	2	6		90.1%
Single Family		-	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	4	1	1.9	0.0%
	YTD:	7	-22.2	% \$2,339,000	32.7%	\$334,143	70.6%	\$259,000	23.3%	\$168	34.2%	55	7	2	6		90.1%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CC	ND/TH)	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	_	0.0%	_	0.0%	-	0.0%	_	-	-	-		0.0%
Single Family		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
,	YTD:	-	0.0	% -	0.0%	_	0.0%	_	0.0%	-	0.0%	_	-	-	-		0.0%
Townhouse		-	0.0	% -	0.0%	_	0.0%	_	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:	-	0.0	% -	0.0%	_	0.0%	_	0.0%	-	0.0%	_	-	-	-		0.0%
Condominium	_	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0	0/	0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 404; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	6	500.0%	\$2,026,140	821.0%	\$337,690	53.5%	\$324,950	47.7%	\$178	-2.7%	152	2	4	5	1.1	98.1%
	YTD:	19	280.0%	\$6,197,290	488.8%	\$326,173	55.0%	\$319,000	49.1%	\$181	20.5%	78	25	7	29		93.7%
Single Family		6	500.0%	\$2,026,140	821.0%	\$337,690	53.5%	\$324,950	47.7%	\$178	-2.7%	152	2	4	5	1.1	98.19
	YTD:	19	280.0%	\$6,197,290	488.8%	\$326,173	55.0%	\$319,000	49.1%	\$181	20.5%	78	25	7	29		93.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)	4	300.0%	\$1,294,900	488.6%	\$323,725	47.2%	\$324,950	47.7%	\$163	-11.4%	223	1	1	3	0.3	97.4%
	YTD:	16	220.0%	\$5,313,550	404.9%	\$332,097	57.8%	\$319,500	49.3%	\$181	20.2%	86	12	4	17		92.9%
Single Family		4	300.0%	\$1,294,900	488.6%	\$323,725	47.2%	\$324,950	47.7%	\$163	-11.4%	223	1	1	3	0.3	97.4%
	YTD:	16	220.0%	\$5,313,550	404.9%	\$332,097	57.8%	\$319,500	49.3%	\$181	20.2%	86	12	4	17		92.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	ND/TH)	2	100.0%	\$731,240	100.0%	\$365,620	100.0%	\$365,620	100.0%	\$210	100.0%	11	1	3	2	12.0	99.6%
	YTD:	3	100.0%	\$883,740	100.0%	\$294,580	100.0%	\$246,240	100.0%	\$184	100.0%	35	13	3	12		98.2%
Single Family		2	100.0%	\$731,240	100.0%	\$365,620	100.0%	\$365,620	100.0%	\$210	100.0%	11	1	3	2	12.0	99.6%
	YTD:	3	100.0%	\$883,740	100.0%	\$294,580	100.0%	\$246,240	100.0%	\$184	100.0%	35	13	3	12		98.29
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 484; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Junction

Property Type		Closed Sales**	Yo	Υ%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																	
Residential (SF/CC	ND/TH)	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1		0.0%	\$220,000	405.8%	\$220,000	405.8%	\$220,000	405.8%	\$108	108.0%	157	-	1	1		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1		0.0%	\$220,000	405.8%	\$220,000	405.8%	\$220,000	405.8%	\$108	108.0%	157	-	1	1		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	ND/TH)	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1		0.0%	\$220,000	405.8%	\$220,000	405.8%	\$220,000	405.8%	\$108	108.0%	157	-	1	1		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1		0.0%	\$220,000	405.8%	\$220,000	405.8%	\$220,000	405.8%	\$108	108.0%	157	-	1	1		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																	
Residential (SF/CC	ND/TH)	-		0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	<u>-</u>		0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 490; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Mason

<b>Property Type</b>		Closed Sales**	YoY	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exi	sting)																
Residential (SF/Co	OND/TH)	2	100	0.0% \$312,550	11.6%	\$156,275	-44.2%	\$156,275	-44.2%	\$110	-9.0%	109	3	6	2	2.7	92.8%
	YTD:	9	-10	).0% \$1,875,365	-16.3%	\$208,374	-7.0%	\$173,000	-27.1%	\$134	-4.6%	99	12	6	4		93.5%
Single Family		2	100	0.0% \$312,550	11.6%	\$156,275	-44.2%	\$156,275	-44.2%	\$110	-9.0%	109	3	6	2	2.7	92.8%
	YTD:	9	-10	0.0% \$1,875,365	-16.3%	\$208,374	-7.0%	\$173,000	-27.1%	\$134	-4.6%	99	12	6	4		93.5%
Townhouse		-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	2	100	).0% \$312,550	11.6%	\$156,275	-44.2%	\$156,275	-44.2%	\$110	-9.0%	109	3	6	2	2.7	92.8%
	YTD:	9	-10	).0% \$1,875,365	-16.3%	\$208,374	-7.0%	\$173,000	-27.1%	\$134	-4.6%	99	12	6	4		93.5%
Single Family	_	2	100	).0% \$312,550	11.6%	\$156,275	-44.2%	\$156,275	-44.2%	\$110	-9.0%	109	3	6	2	2.7	92.8%
	YTD:	9	-10	).0% \$1,875,365	-16.3%	\$208,374	-7.0%	\$173,000	-27.1%	\$134	-4.6%	99	12	6	4		93.5%
Townhouse		-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>–</u> o <u>n</u>																
Residential (SF/Co	OND/TH)	_		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-	_	0.0%
	YTD:	_		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Single Family		-	. (	).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:	-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		).0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_		).0% -	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 620; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Round Mountain Closed Dollar Median Price/ New Active Pending **Months** Close Average **Property Type** Sales\*\* YoY% Volume YoY% **Price** YoY% YoY% YoY% DOM To OLP Price Sqft Listings Listings Sales Inventory All(New and Existing) Residential (SF/COND/TH) 100.0% 100.0% \$801,500 100.0% \$801.500 100.0% \$270 100.0% 7 3 114.7% \$801.500 1 7.2 YTD: 5 100.0% 100.0% 100.0% 100.0% 100.0% 168 2 6 98.7% \$3,481,400 \$696.280 \$801.500 \$240 4 Single Family 100.0% 100.0% 100.0% 100.0% 100.0% 7 1 3 7.2 114.7% \$801.500 \$801.500 \$801.500 \$270 YTD: 5 100.0% \$3,481,400 100.0% \$696,280 100.0% \$801,500 100.0% \$240 100.0% 168 2 4 6 98.7% 0.0% 0.0% 0.0% Townhouse 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **Existing Home** Residential (SF/COND/TH) 100.0% \$801,500 100.0% \$801,500 100.0% \$801,500 100.0% \$270 100.0% 7 1 3 7.2 114.7% YTD: 100.0% 100.0% 100.0% 100.0% 100.0% 2 98.7% 5 \$3,481,400 \$696,280 \$801,500 \$240 168 3 4 Single Family 100.0% \$801,500 100.0% 100.0% 100.0% 100.0% 7 1 3 7.2 114.7% \$801,500 \$801,500 \$270 100.0% 100.0% 98.7% YTD: 100.0% 100.0% 100.0% 2 \$3,481,400 \$696,280 \$801,500 \$240 168 3 4 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Townhouse YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **New Construction** 0.0% Residential (SF/COND/TH) 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 2 2 0.0% Single Family 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 2 2 0.0% Townhouse 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

YTD:

Condominium

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

YTD: \* Local Market Area Code: 871; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	ting)																
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	4.8	0.0%
	YTD:	2	100.0%	\$840,000	100.0%	\$420,000	100.0%	\$420,000	100.0%	\$318	100.0%	271	3	2	1		92.7%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	4.8	0.0%
	YTD:	2	100.0%	\$840,000	100.0%	\$420,000	100.0%	\$420,000	100.0%	\$318	100.0%	271	3	2	1		92.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	8.0	0.0%
	YTD:	1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	3	2	1		92.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	8.0	0.0%
	YTD:	1	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$630,000	100.0%	\$496	100.0%	416	3	2	1		92.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/COND/TH)		_	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$140	100.0%	126	-	-	-		93.3%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$210,000	100.0%	\$140	100.0%	126	-	-	-		93.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 966; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.